

Contents

<i>List of Figures</i>	<i>page</i> x
<i>List of Tables</i>	xii
<i>Acknowledgments</i>	xiii
1 Introduction	1
1.1 Argument: The System of Money in Politics	3
1.2 Testing: Challenges, Empirical Approach, and Case Selection	6
1.3 Contributions of the Book	8
1.4 A Note on Scope	16
1.5 Outline: The Road Ahead	17
2 Types of Money in Politics	19
2.1 How Money Enters Politics	19
2.2 Self-Enrichment	21
2.3 Campaign Spending	24
2.4 Golden Parachute Jobs	28
2.5 What's Missing in the Study of Money in Politics	32
3 The System of Money in Politics	35
3.1 What Politicians Want, and How Money Helps Them Get It	36
3.2 Sources of Money and Their Motivations	38
3.3 Mapping the System of Money in Politics	41
3.4 The Effect of the Legal Environment	51

3.5	The Effect of the Electoral Campaign Environment	59
3.6	Stealing State Money	66
3.7	Consequences for Democracy	67
3.8	Summary and Empirical Strategy	70
4	The Connection between Self-Enrichment and Campaign Spending	74
4.1	Money and Politics in India	76
4.2	Mandatory Asset Disclosure Affidavits in India	79
4.3	Electoral Security, Self-Enrichment, and Campaign Spending in India	85
4.4	Redistricting, Self-Enrichment, and Campaign Spending in India	90
4.5	Money and Politics in Brazil	96
4.6	Data on Assets and Campaign Spending in Brazil	97
4.7	Electoral Security, Self-Enrichment, and Campaign Spending in Brazil	101
4.8	Campaign Finance Regulation and Asset Growth in Brazil	104
4.9	Summary	109
5	The Connection between Campaign Spending and Golden Parachute Jobs	111
5.1	Money and Politics in the United States	113
5.2	Golden Parachute Jobs as a Type of Money in Politics	115
5.3	Data on Golden Parachute Employment in US States	117
5.4	Campaign Finance Regulation and Golden Parachute Employment	121
5.5	Golden Parachute Regulation and Campaign Finance	131
5.6	Redistricting and Golden Parachute Employment	136
5.7	Summary	143
6	The System of Money in Politics in Comparative Perspective	145
6.1	Case Selection and Theoretical Expectations	146
6.2	India	150
6.3	Brazil	152
6.4	South Africa	153

<i>Contents</i>		ix
6.5	Spain	158
6.6	Germany	163
6.7	United Kingdom	168
6.8	Summary	172
7	Consequences for Democracy	174
7.1	Voters: How Money Enters Politics Affects Attitudes	175
7.2	Winners: How Money Enters Politics Affects Election Outcomes	182
7.3	Summary and Implications	185
8	Evolving the Conversation about Money in Politics	187
8.1	Evolving the Research on Money in Politics	188
8.2	Evolving the Public Conversation and Policy Design	196
	Appendix: <i>Formalization of the Argument</i>	204
	<i>References</i>	225
	<i>Index</i>	251