Introduction: Agency in Earth System Governance

MICHELE M. BETSILL, TABITHA M. BENNEY, ANDREA K. GERLAK, CALUM BROWN, SANDER CHAN, OKECHUKWU ENECHI, RONALD B. MITCHELL, INA MÖLLER, JAMES J. PATTERSON, MICHELLE SCOBIE, SANDRA VAN DER HEL, AND OSCAR E. WIDERBERG

Chapter Highlights

• Agency is one of five core analytical problems in the Earth System Governance (ESG) Project’s research framework, which offers a unique approach to the study of environmental governance.
• *Agency in Earth System Governance* draws lessons from ESG–Agency research through a systematic review of 322 peer-reviewed journal articles published between 2008 and 2016 and contained in the ESG–Agency Harvesting Database.
• ESG–Agency research draws on diverse disciplinary perspectives with distinct clusters of scholars rooted in the fields of global environmental politics, policy studies, and socio-ecological systems.
• Collectively, the chapters in *Agency in Earth System Governance* provide an accessible synthesis of some of the field’s major questions and debates and a state-of-the-art understanding of how diverse actors engage with and exercise authority in environmental decision-making.

1.1 Introduction

The advent of the Anthropocene, with humans now driving earth system transformation, has created unprecedented governance challenges (Biermann, 2007; Galaz et al., 2012a). Decision makers from the global to the local level must find ways to limit human impacts on biochemical and geophysical cycles that sustain life on Earth and advance long-term sustainability goals by changing political, economic, social, and legal systems at multiple scales. Governance in the face of the challenges posed by earth system transformation today includes a broad range of actors including national and subnational governments, international
organizations, environmental and development non-governmental organizations (NGOs), expert networks, corporations, and communities. *Agency in Earth System Governance* presents current understandings of how these diverse actors exercise authority in steering society towards a more sustainable future as well as their capacity to deliver effective, legitimate, and equitable environmental governance.

This volume synthesizes research findings from the past decade of multidisciplinary scholarship on these questions of agency within the context of the Earth System Governance (ESG) Project, the world’s largest network of social scientists conducting research at the intersection of governance and global environmental change (earthsystemgovernance.org). In looking at how researchers in the ESG Project community have taken up this agenda, we seek to make sense of what this body of work has to say about the role of agency in environmental governance more broadly. Drawing on more than 300 peer-reviewed scientific publications on agency, each chapter in this volume identifies notable patterns and trends over the past decade and highlights key findings and debates. This volume brings together social science research from diverse disciplinary perspectives and draws on a broad range of theoretical and methodological approaches to provide a rich understanding of agency as it operates in earth system governance across multiple scales, issues areas, and geographies.

In addition to taking stock of what we have learned, *Agency in Earth System Governance* can inform the future trajectory of research as the ESG network continues to develop, and as more scholars engage with questions of agency in environmental governance. In examining how understanding of agency has evolved and changed, we have uncovered critical trends and themes as well as gaps in knowledge, theoretical approaches, and methodologies. These insights clarify critical questions that remain about the role of agency in environmental governance – among others, how shifting agency dynamics impact institutions and governance architectures; the implications of these shifts in authority and power in governance processes and outcomes; and how global networks operate and influence governance (Earth System Governance Project, 2018a).

This chapter begins by situating the ESG Project in the broader context of environmental governance scholarship. It then elaborates on the specific issue of agency in earth system governance and details the process by which we compiled the ESG–Agency Harvesting Database, a set of 322 articles published between 2008 and 2016 that form the basis for the volume’s systematic review of ESG–Agency research. We conclude by reviewing the volume’s structure and the contributions of individual chapters.
1.2 Earth System Governance

The ESG Project adopts a unique perspective on environmental governance. Lemos and Agrawal (2006, p. 298) define environmental governance as ‘a set of regulatory processes, mechanisms, and organizations through which political actors influence environment actions and outcomes’. It involves the purposeful steering of society toward common targets and goals related to the environment, raising questions about the processes by which those targets are established and the instruments actors use to move social systems in desired directions (Evans, 2012; Young, 2016b). Environmental governance scholars often begin by observing that the problems confronting humanity, such as climate change, biodiversity loss, and deforestation, coupled with the forces of globalization, pose challenges to the capacities and existing strategies of national governments to improve human–nature relations. In focusing on governance, scholars emphasize the role of multiple actors, including governments as well as businesses, communities, civil society, scientists, individuals, and networks (Armitage et al., 2012; Evans, 2012; Lemos and Agrawal, 2006; Plummer et al., 2013). Steering may be achieved through diverse instruments ranging from formal laws and policies to market mechanisms and self-regulation, all of which can be implemented at and across different levels of social and political organization. Given this, environmental governance constitutes a multidisciplinary effort by scholars of political science, international relations, legal studies, public administration, anthropology, sociology, geography, and ecology, among others (Evans, 2012).

A number of recurring concepts and themes characterize the diverse disciplines involved in environmental governance scholarship (see Armitage et al., 2012; Durant et al., 2016; Evans, 2012; and Plummer et al., 2013 for excellent summaries). Fit and scale call attention to the spatial, temporal, and political boundaries (and their interconnections) in which environmental problems are experienced and addressed (Bulkeley, 2005; Cash et al., 2006; Lemos and Agrawal, 2006; Sternlieb et al., 2013; Young et al., 2008). Notions of adaptiveness and learning draw on complex systems thinking and highlight the unique challenges of governing in the face of high levels of uncertainty and non-linear dynamics (Folke et al., 2004; Gupta et al., 2010). Effective environmental governance requires multiple forms of knowledge including, but not limited to, science and the processes that generate knowledge (Cash et al., 2003; Lemos and Agrawal, 2006) and diverse actors drawing on multiple sources of authority while carrying out a range of governance roles and responsibilities (Betsill, 2014; Bulkeley et al., 2014; Lemos and Agrawal, 2006). The use of new modes of governance raises important questions about their accountability and legitimacy (Bäckstrand, 2006; Cashore, 2002) and their ability to deliver equitable and just environmental governance (Schlosberg, 2009).
The ESG Project is firmly situated in this broader landscape, especially in its interdisciplinarity, but offers a unique approach to the study of environmental governance in at least two respects. First, in using the term ‘earth system governance’, the ESG Project signals its roots in, and continued relationship to, the global change research community and earth system science, emphasizing an explicitly planetary perspective (Biermann, 2007). This vantage point foregrounds challenges such as the global food crisis, ocean acidification, dying coral reefs, climate migration, water shortages, land degradation, and Arctic melting that were overlooked by previous generations of environmental governance scholars. The second way the ESG approach differs from much of the environmental governance literature (see the Lemos and Agrawal definition given earlier) is in its normative commitment to sustainable development. The ESG Project defines earth system governance as “the interrelated and increasingly integrated system of formal and informal rules, rule-making systems, and actor-networks at all levels of human society (from local to global) that are set up to steer societies towards preventing, mitigating, and adapting to global and local environmental change and, in particular, earth system transformation, within the normative context of sustainable development” (Biermann et al., 2010a, p. 279).

This volume grows out of and links to the broader ESG Project, which introduced a research framework organized around five core analytical problems and four cross-cutting themes (Biermann et al., 2009). As discussed in greater detail in the text that follows, Agency research focuses on the diverse actors engaged in earth system governance. The analytical problem of Architecture focuses on the broad array of public, private, and hybrid institutions and rule systems for earth system governance as well as the extent to which they are integrated across socio-political levels and political and economic sectors. Research on the analytical problem of Adaptiveness seeks to understand the types of institutions and governance mechanisms that allow for flexibility and learning given the uncertainty inherent in earth system transformation. Accountability is about the democratic quality of earth system governance while Allocation & Access highlights issues of equity and justice by considering how the benefits and burdens of earth system governance are distributed in society. The four cross-cutting themes are integral to each of the analytical problems and essential to a more comprehensive understanding of earth system governance. While Knowledge and Scale are widely addressed throughout the environmental governance literature, the ESG Project is unique in its more focused attention to questions of Power as well as Norms, which brings ideational elements to the centre of earth system governance scholarship.

1 Thanks to Frank Biermann, founding chair of the ESG Project, for helping us articulate these points.
1.3 Agency in ESG Research

*Agency in Earth System Governance* reviews how scholars in the ESG research community have engaged the analytical problem of Agency, which evolved from the idea that governing changes in the Earth’s system effectively requires the consent and involvement of a broad range of actors. In the late 1990s and early 2000s, many scholars in political science, geography, and international relations challenged the predominant focus on the nation-state as the primary actor in environmental governance. They argued that because of the transboundary and complex nature of many contemporary environmental problems, these issues could not be solved by the state alone (Falkner, 2003; Okereke et al., 2009; Wapner, 1995). Non–nation-state actors, such as cities, regions, companies, and civil society organizations, already were engaged in earth system governance, either on their own or through participation in broader institutions. They were involved in setting standards for, monitoring, and shaping interactions between human beings and their natural environment, exhibiting a form of agency that had not yet received much scholarly attention.

An oft-cited figure illustrating the increasing complexity of earth system governance is that states have negotiated more than 1,300 multilateral environmental agreements (Mitchell, 2018). Starting somewhere in the 1970s and accelerating in the 1990s, states negotiated on various environmental issues, ranging from specific treaties addressing oil pollution, nuclear emergencies, and specific fish stocks to mega-treaties on desertification, biodiversity, and climate change. After 2000, however, states began to sign fewer new multilateral environmental agreements. New types of actors claimed authority, illustrating Rosenau and Czempiel’s (1992) notion that there is often ‘governance without government’. The ‘privatization’ of environmental governance became a hot topic as researchers documented the growing influence of various nonstate actors (Clapp, 1998; Levy and Newell, 2005; Pattberg, 2005). Pattberg (2005, p. 591), for instance, analysed the Forest Stewardship Council (FSC) and the Coalition for Environmentally Responsible Economies (CERES), concluding that there was an ongoing ‘institutionalization of private governance’ and that ‘the locus of authoritative problem solving does not rest with governments and their international organizations alone’. These actors included companies and private businesses (Levy and Newell, 2005), NGOs and civil society (Betsill and Corell, 2008), bureaucracies (Biermann and Siebenhüner, 2009b), and science networks (Gupta et al., 2012), among others.

As new actors took on more pronounced roles in earth system governance, new types of collaborations emerged between private actors and between public and private actors. Networked agency via multi-stakeholder partnerships and public–private partnerships embodied the increasingly blurred border
between public and private (Okereke et al., 2009; Pattberg and Stripple, 2008). States soon embraced partnerships as central mechanisms of earth system governance. In particular, the 2002 World Summit on Sustainable Development (WSSD) gave nonstate and subnational actors central roles in implementing the sustainable development goals set by governments (Andonova and Levy, 2003). A key outcome of the WSSD was the establishment of more than 330 ‘Type II Partnerships’ (Hale and Mauzerall, 2004), collaborations between governments and private actors in which all parties were to contribute resources and benefit from cooperation. While the effectiveness of these partnerships has been questioned (see, e.g., Pattberg et al., 2012), it marked a shift in the discourse of who should be responsible for sustainable development. More recently, Sustainable Development Goal number 17 aims to ‘Revitalize the global partnership for sustainable development’, highlighting the role of private sector and civil society for implementing the 2030 agenda.

At the start of the twenty-first century, making sense of how new and old actors exercise authority and the causes and consequences of these actions became a central research concern (Dellas et al., 2011). The slowdown in the number of multilateral environmental agreements being signed and the rise of private and hybrid governance initiatives meant a shift in research focus away from the international level to the transnational level, opening up a range of new questions regarding effectiveness, legitimacy, and accountability. The ESG Science Plan (Biermann et al., 2009) identified questions around agency such as ‘To what extent is the state (at all levels) an agent of earth system governance?’, suggesting that there had been a demise or at least shift in state authority. Also, questions regarding ‘Who are the key agents in a particular issue area and how are they related to one another?’ and ‘What broad types of agents are central in the area of earth system governance?’ hinted towards a knowledge gap regarding whether the rise in nonstate and subnational actors was a general trend or existed only in certain issue areas or regions (Newell et al., 2012).

ESG–Agency research distinguishes between actors and agents. An agent is understood as an individual or an organization possessing the ability to prescribe behaviour and to obtain the consent of the governed (Biermann et al., 2009, p. 38). We define agents, not by their mere participation in decision-making, but as authoritative actors whose ability to exercise power legitimately emerges through a relationship with those whom they seek to influence or govern (Dellas et al., 2011). Agents include actors such as governments, NGOs, corporations, and individuals who work alone and often collectively to improve various aspects of earth system governance. Linked to broader questions of social science, agency draws attention to how nonstate actors relate to the state; the sources of authority on which different types of actors rely; the relationship between agency and structure;
and variations in governance and agency across different spheres and tiers of society.

The ESG Science Plan (Biermann et al., 2009) outlined four research questions meant to guide scholarship on the analytical problem of Agency and directed at addressing the most pressing knowledge gaps on the relationship between Agency and earth system governance.

1. *What is agency in earth system governance?* This question addresses Agency from a theoretical and conceptual perspective, inquiring into its foundational elements. Can agency be understood as the capacity to act in the face of earth system transformation or in the production of effects that shape natural processes? Is it static or dynamic? Does it operate in a zero-sum fashion or can agency be shared? Can non-human entities have agency in earth system governance?

2. *Who are the agents of earth system governance?* This question asks not only which agents are involved in governing the earth system, but also how is agency configured across policy domains and at different social and political levels. It considers both nonstate (e.g., companies, NGOs, communities) and state agents with attention to how these agents interact with one another.

3. *How is agency exercised in earth system governance?* This question focuses especially on the process by which actors become agents and the important sources of authority such as gender, material resources, knowledge, and social connections that underlie agency.

4. *How can we evaluate the significance of agents and agency in earth system governance?* Finally, the 2009 Science Plan acknowledges the importance of assessing the impacts and effectiveness of agency and calls attention to the methodological challenges of doing so. To what extent are institutional measures of effectiveness (e.g., outcome–output–impact) applicable to evaluation of agency? Is there a Pareto-optimum of agency that can simultaneously realize goals related to environmental change and human livelihoods? This question also acknowledges the need to evaluate agency that is used to block environmental governance.

Finally, ESG–Agency scholarship engages with many literatures and debates in the field of environmental governance. For example, ESG–Agency scholars draw on theories and concepts in global environmental governance (GEG) to focus on responses to environmental degradation across international borders. According to Biermann and Pattberg (2008), the field of GEG differs from traditional international environmental politics through a focus on (1) new types of agency and actors; (2) new mechanisms and institutions; and (3) segmentation and fragmentation of governance efforts. GEG scholars are broadly split between
‘multilateralists’, focussed on traditional mechanisms that rely heavily on interactions among nation-states (intergovernmental organizations and treaty regimes) and ‘transnationalists’, who look at governance mechanisms and processes led by nonstate actors (Betsill et al., 2015). Policy studies scholars incorporate ideas from new public management to analyse agency through stakeholder engagement and participatory decision-making processes (e.g., Mukhtarov et al., 2013). They also focus on the configuration and operation of agency in the context of hybrid and private forms of governance (e.g., Auld et al., 2015) and the changing role of the state in these new forms of governance (e.g., Jordan and Huitema, 2014b). Adaptive governance scholars draw on ecological concepts of resilience and coupled socio-ecological systems and emphasize agency in the context of continuous change and uncertainty (e.g., Armitage et al., 2012; Lebel et al., 2016). Much of this work highlights the role of communities in earth system governance. *Agency in Earth System Governance* presents a novel synthesis of these diverse approaches.

### 1.4 The ESG–Agency Harvesting Initiative

*Agency in Earth System Governance* is part of the ESG Project’s ‘harvest’ of research findings from its first decade. Specifically, we draw lessons from ESG research on agency through a systematic review of 322 peer-reviewed journal articles published between 2008 and 2016. In compiling the ESG–Agency Harvesting Database, we followed Weed’s (2008) approach to interpretive synthesis to go beyond a mere literature review. We coded these articles (details in the text that follows) on multiple dimensions to reveal the broad contours of agency-related research conducted within the context of the ESG Project. The ESG–Agency Harvesting Database provides a unique basis for examining how scholars within this research community have approached the analytical problem of Agency, in the process identifying key findings and debates. It also allows for reflection on how the ESG Project engages with broader environmental governance and social science scholarship.

#### 1.4.1 Compiling the ESG–Agency Harvesting Database

The ESG–Agency harvesting process began with a planning meeting at the Nairobi Conference on Earth System Governance in December 2016. Rather than predefining a set of topics and commissioning author teams, the team adopted a bottom-up approach that began by identifying the ‘field’ or body of work from which to harvest research results and then chose to explore how that field had developed and evolved over its first decade. Figure 1.1 outlines our approach.
First, we gathered work broadly reflective of ‘ESG Research’. Although questions of agency speak to the field of environmental governance and social science more generally, our narrower approach is intentional. We sought to review work that reflected the broad scholarship taking place within the ESG Project rather than to produce a comprehensive review of all scholarship related to agency. We selected peer-reviewed articles from the Web of Science using two key criteria. Our first step was to download publications by all researchers officially affiliated with the ESG research network (e.g., steering committee members, lead faculty, and ESG research fellows as identified on the ESG Project’s website). We supplemented this list with publications that directly address the ESG research framework by referencing core ESG publications such as the 2009 Science Plan or the specific issue of Agency (Betsill et al., 2011; Biermann, 2007; Biermann et al., 2010a,b; Dellas et al., 2011; Schroeder, 2010). This first step produced an initial pool of 2,837 ‘ESG-related’ publications.

Next, we sought to select only those publications that specifically addressed the analytical problem of Agency. As many scholars engage questions of agency using other terms, we identified several keywords (see Table 1.1). We identified 394 articles published between 2008 and 2016 that used three or more of these keywords in their abstract, title, or keywords.

We recognize the limitation of relying on the Web of Science, which does not catalogue books, edited volumes, and publications in law journals, but reasoned that the content of these types of publications may also appear in journal articles.

Figure 1.1 Process for creating the ESG–Agency database.
We coded this subset of articles in spring and summer 2017, using a crowd-sourced approach involving volunteers from the ESG research network. We developed a coding instrument to sort articles and identify common trends, approaches, and key priorities (see Table 1.2 and the Appendix). For instance, one coding topic...