Cambridge University Press 978-1-107-40218-8 — The Editor's Companion Janet Mackenzie Frontmatter <u>More Information</u>

# The Editor's Companion Second edition

A STHE KNOWLEDGE ECONOMY takes shape, editors face many challenges: technology is transforming publishing, text is losing out to graphics, and writing is distorted by cliché, hype and spin. More than ever, editors are needed to add value to information and to rescue readers from boredom and confusion.

*The Editor's Companion* explains the traditional skills of editing for publication and how to adapt them for digital production. It describes the editorial tasks for all kinds of print and screen publications – from fantasy novels, academic texts and oral history to web pages, government documents and corporate reports. It provides advice on operating a freelance business. It is an essential tool not only for professional editors but also for media and publications officers, self-publishers and writers editing their own work.

This revised edition is fully updated and features:

- Extended coverage of onscreen editing, single-source publishing and digital rights
- A comprehensive glossary of editing terms
- A full guide to proof correction and text mark-up symbols
- Companion website developed especially for students that includes editing exercises, expert tips and essential weblinks

With its broad coverage of editorial concerns *The Editor's Companion* is an allin-one reference guide for both beginners and professionals.

Janet Mackenzie is a freelance editor with more than 40 years' experience in the profession and has conducted many training workshops on editing. She is an honorary life member of the Society of Editors (Victoria), a Distinguished Editor of the Institute of Professional Editors and recipient of the George Robertson Award for services to publishing.

Cambridge University Press 978-1-107-40218-8 — The Editor's Companion Janet Mackenzie Frontmatter <u>More Information</u>

# The Editor's Companion Second edition



## JANET MACKENZIE



Cambridge University Press 978-1-107-40218-8 — The Editor's Companion Janet Mackenzie Frontmatter <u>More Information</u>

#### **CAMBRIDGE** UNIVERSITY PRESS

University Printing House, Cambridge CB2 8BS, United Kingdom One Liberty Plaza, 20th Floor, New York, NY 10006, USA 477 Williamstown Road, Port Melbourne, VIC 3207, Australia 314-321, 3rd Floor, Plot 3, Splendor Forum, Jasola District Centre, New Delhi - 110025, India 79 Anson Road, #06-04/06, Singapore 079906

Cambridge University Press is part of the University of Cambridge.

It furthers the University's mission by disseminating knowledge in the pursuit of education, learning and research at the highest international levels of excellence.

www.cambridge.org Information on this title: www.cambridge.org/9781107402188

© Barbara Janet Mackenzie 2011

This publication is in copyright. Subject to statutory exception and to the provisions of relevant collective licensing agreements, no reproduction of any part may take place without the written permission of Cambridge University Press.

First published 2004 Reprinted 2004, 2007, 2010 Second edition 2011 Reprinted 2012, 2014

Designed by Anne-Marie Reeves Typeset by Aptara Corp.

A catalogue record for this publication is available from the British Library

A Cataloguing-in-Publication entry is available from the catalogue of the National Library of Australia at www.nla.gov.au

ISBN 978-1-107-40218-8 Paperback

Additional resources for this publication at www.cambridge.edu.au/academic/editor

**Reproduction and communication for educational purposes** The Australian *Copyright Act 1968* (the Act) allows a maximum of one chapter or 10% of the pages of this work, whichever is the greater, to be reproduced and/or communicated by any educational institution for its educational purposes provided that the educational institution (or the body that administers it) has given a remuneration notice to Copyright Agency Limited (CAL) under the Act.

For details of the CAL licence for educational institutions contact:

Copyright Agency Limited Level 15, 233 Castlereagh Street Sydney NSW 2000 Telephone: (02) 9394 7600 Facsimile: (02) 9394 7601 E-mail: info@copyright.com.au

Cambridge University Press has no responsibility for the persistence or accuracy of URLs for external or third-party internet websites referred to in this publication, and does not guarantee that any content on such websites is, or will remain, accurate or appropriate.

Cambridge University Press 978-1-107-40218-8 — The Editor's Companion Janet Mackenzie Frontmatter <u>More Information</u>



# Contents

List of illustrations Preface		ix xi
1	<b>The editor in context</b> Editorial skills	<b>1</b> 1
	The book industry	3
	Who's who in publishing	6
	Portrait of a profession	9
	Publishing in New Zealand	14
	Editors described	15
	How do you become an editor?	18
	Commercial reality	19
2	The publishing process	22
	The book	22
	Other publications	29
	The production process: overview	33
	Legal concerns	35
	The ethics of editing	41
	Design, typography and formatting	46
	Technology relevant to editing practice	46
	Reproduction	47
3	Management and liaison	48
	Liaison and negotiation	48
	Author	49
	Designer	53
	Project definition	54

Cambridge University Press 978-1-107-40218-8 — The Editor's Companion Janet Mackenzie Frontmatter <u>More Information</u>

#### Contents

	Preparing an estimate	58
	Project documentation	61
	Monitoring	66
4	Substance and structure	70
	Substance	70
	Structure	73
	What makes a book	75
	Appraising a document	79
	Structure on screen	84
	Single-source publishing	92
5	Language	94
	Clarity and precision	94
	English rules OK!	98
	Common errors	101
	Voice, tone and pace	103
	Spelling and punctuation	105
	Quotations	107
	Enumerations Specialised and foreign material	110 111
	Specialised and foreign material	111
6	Illustrations and tables	115
	Appraising pix	115
	Integrating pix with text	116
	Editing pix	119
	Tables	125
7	Completeness and consistency	129
	Eliminate meaningless variation	129
	Prelims	130
	Endmatter	132
	Jacket and cover	134
	References	135
	Indexes	142
8	Proofs	144
	The proofreader's role	145
	Proofreading marks	148
	Mark-up	149
	Proofreading methods	153
9	Editing methods	161
	Copyediting: a twelve-step program	161

Cambridge University Press 978-1-107-40218-8 — The Editor's Companion Janet Mackenzie Frontmatter <u>More Information</u>

	Contents
Language editing	167
Substantive editing	172
Creating a screen publication	180
Ceteris paribus	183
10 Working with documents and files	185
Screed or screen?	185
Resources for on-screen editing	188
Equipment maintenance	190
Techniques for managing documents	193
11 Freelance editing	199
I think I'll go freelance	199
Health, safety and productivity	201
Running a small business	204
Contracts	206
Costs	207
Cash flows	209
Work flows	212
Appendix: Symbols for text mark-up and proof correction	218
Notes	221
Select bibliography	
Glossary	
Index	

Cambridge University Press 978-1-107-40218-8 — The Editor's Companion Janet Mackenzie Frontmatter <u>More Information</u>



# Illustrations

1.1	Roles in a typical publishing house	7
2.1	Hype for the printed book	23
2.2	Typical production process for a trade book	32
2.3	The production process from the freelance editor's point of view	34
3.1	Allocating time for copyediting	59
3.2	In the book industry, an editorial brief may be a simple checklist	62
3.3	A typical design brief	63
3.4	A typical word list and style sheet	65
3.5	A typical order of book for non-fiction	66
3.6	Part of a typical workplan for a freelance business	69
4.1	What makes a book: the editor's toolkit	75
4.2	Preparing copy for running heads	80
5.1	Threesomes, triplets and trios	95
6.1	Editing a diagram	123
6.2	Editing a table	126
7.1	Setting out a table of contents	133
7.2	Two systems of referencing compared	135
7.3	Procedures for copyediting references	137
7.4	Typical styles for citing books	140
8.1	Proofreading checklist	146
8.2	Mark-up on a manuscript edited on hard copy	150
8.3	Mark-up on the printout of a manuscript edited on screen	151
8.4	A corrected proof	152
8.5	Adjusting for an even working	159
9.1	Medium-level language editing	168
9.2	Extreme language editing	169
9.3	Light language editing of nonstandard English	170
9.4	Excessive language editing	171

Cambridge University Press 978-1-107-40218-8 — The Editor's Companion Janet Mackenzie Frontmatter <u>More Information</u>

Illustrations

9.5	Part of a simple guide to headings	175
9.6	Faulty proportions	177
9.7	Too much structure	179
9.8	Three ways of presenting the same information	181
10.1	Editor's and typesetter's tasks, using different production methods	186
11.1	In the book industry, a simple contract may be sufficient	207
11.2	The expenses of operating a freelance editing business	209
11.3	Calculation of hourly rate from net income required	210
11.4	A typical freelance schedule	213

Cambridge University Press 978-1-107-40218-8 — The Editor's Companion Janet Mackenzie Frontmatter <u>More Information</u>



## Preface

The profession of editing for publication has a broad reach, spanning literature, education and business services. Since its function is to clarify communication, it lies at the heart of the knowledge economy.

Text is being displaced in the dissemination of information – largely because it is often clumsy and ineffective. Editors add value to raw text; we transform information into knowledge. But editorial skills, properly applied, do not draw attention to themselves, and therefore they are overlooked and undervalued. Editing is crucial to the effective presentation of information and the lucid discussion of ideas. The editor knows how to make a product that is functional and fit for its purpose. We conceptualise the kind of publication that will best do the job for the given resources – whether it is a marketing brochure, a website, a textbook or a novel – and we bring it into being.

The profession has taken the future into its own hands. In 2001 editors nationwide adopted *Australian Standards for Editing Practice*, which codify the knowledge that editors bring to the job. Admirably succinct, they are statements of principles with wide ramifications that need to be unpacked. The *Standards* can be regarded as beacons on a rocky shore; *The Editor's Companion* takes them as its reference points for a detailed chart of the coastline.

The first chapter describes the editing profession. The next seven chapters follow the divisions of the *Standards*: A, the publishing process, conventions and industry practice, Chapter 2; B, management and liaison, Chapter 3; C, substance and structure, Chapter 4; D, language and illustrations, Chapters 5–6; E, completeness and consistency, Chapters 7–8. Methods and techniques are covered in Chapters 9–10 and the final chapter deals with freelance editing. The first edition of this book included the *Standards* as an appendix but as this edition went to press they were being updated; the current version can be found on the website of the Institute of Professional Editors. The URLs (web addresses) cited were correct at time of going to press; for updates see the book's website.

Cambridge University Press 978-1-107-40218-8 — The Editor's Companion Janet Mackenzie Frontmatter <u>More Information</u>

#### Preface

The role of the editor in the production process has expanded beyond traditional copyediting. Editors undertake concept development and information design at one end and typesetting and layout at the other, with a bit of publicity and marketing on the side. Screen publications require editors to adapt their expertise to an unfamiliar medium and learn new jargon and technical skills. As amateur publishing expands, editors are asked to assemble the publishing team and manage the whole project. *The Companion* marks out traditional editorial skills amid the fluid job descriptions of digitised knowledge.

I have taught editing at every level from primary school to postgraduate master classes and in-service training, and I am grateful to the participants for their insights. I know that editors need advice on applying the *Standards* to their work, on systematic methods of working, on adapting to screen work, and on making a success of freelancing. *The Companion* answers their questions.

Since 1966 Australian editors have relied on the government *Style Manual*, now in a sixth edition by Snooks & Co. (John Wiley & Sons Australia, 2002), and I have not attempted to duplicate its thorough coverage of writing, typography and reproduction. *The Companion* translates the *Style Manual*'s recommendations into practical editing tasks and provides advice on the puzzles that arise in daily work. As in-house training declines and more editors freelance, editing can be a lonely business. *The Companion* replaces, to some extent, the friendly guidance and reassurance that were once provided by mentors and colleagues.

I am grateful to my mentors, Camilla Raab, Peter Jones and Peter Ryan at Melbourne University Press, who launched me on my editing career.

I am indebted to the Institute of Professional Editors (formerly Council of Australian Societies of Editors), its council and working groups on standards and accreditation for pleasurable collaboration. For permission to reproduce copyright material I am grateful to John Bangsund, Mike Crooke, Peter Donoughue, Susan Hawthorne, Pamela Hewitt, Carole Hungerford, Janet Salisbury, Will Twycross and Lan Wang.

I am grateful to many colleagues for encouragement, advice and critical reading: Trischa Baker, Helen Bethune Moore, Robert Byrne, Amanda Curtin, Cathie Dunsford, Catherine Gray, Pamela Hewitt, Ed Highley, James Kelly, Shelley Kenigsberg, Brett Lockwood, Rosemary Luke, Sam Mackenzie, L. Elaine Miller, Robert Moore, Sharon Nevile, Ray O'Farrell, Renée Otmar, Ann Philpott, Janet Salisbury, Nick Walker, Lan Wang, Andrew Watson. For specific expertise I thank Jill Henry, Susan Keogh, Susan Hanley, Natalie Seller and the other staff at Cambridge University Press, and the freelances: Jean Dunn and Kath Harper for editing; Lauren Statham and Anne-Marie Reeves for design; Helen Bethune Moore for proofreading; Max McMaster for the index; and Stephanie Holt for advice on the contents of the website. The mistakes that remain are mine.

As always, deep gratitude to Al Rozefsky, the enabling factor.

Janet Mackenzie February 2011

xii