

Index

- Abelam peoples, 71, 72, 163
 Adler, Michael, 91, 161
 Africa, 18
 aggrandizers, 2, 69, 70, 71, 75, 151
 aggrandizing behavior, 34, 40, 41, 68
 Ain Mallaha archaeological site, 239
 Allen, Michael, 73
 altruism, 5, 15, 35, 38, 49, 75, 126, 170, 182
 in group selection, 39
 altruistic behavior, 13, 38, 70, 76, 155
 as theoretical problem, 35, 38, 181
 Alvard, Michael, 97
 Amba leaders, 64
 Andaman Islands, 67
 Andersen, Steffen, 54
 Anderson, David, 254
 Andreoni, James, 48
 anthropological game theory, 5, 36, 55, 57, 76,
 80, 81, 82, 86, 90, 103, 104, 126, 129,
 143, 145, 148, 156, 158, 176, 178, 267,
 268, 275
 and population growth, 173
 and population pressure, 173
 coercion defined, in, 77
 defined, 55
 economy of scale, 95
 role of punishment in, 155
 to explain barter, potlatch, and fairs, 155
 appropriate conditions
 for co-operation to emerge, 2, 3, 5, 14, 15,
 16, 35, 53, 62, 82, 126, 173, 265
 archaic states, 57, 267
 Aristotle, 10, 22
 and co-operation, 10
 Arkush, Elizabeth, 213
 Arthur, Brian, 166
 Asad, Talal, 162
 Asia, 18
 Aspero archaeological site, 198, 203
 astronomical alignments
 at Caral, 204
 at Chankillo, 233
 at Pampa del Gentil, 233
 at Poverty Point, 245
 function of in stateless societies, 259
 henge monuments, 258
 astronomical markers
 in special places, 259
 Atacama Desert, 215, 220
 Aten, Lawrence, 251
 autarkic household, 20, 278
 Avebury archaeological site, 258
 Aveni, Anthony, 204, 209, 246
 Axelrod, Robert, 13, 45, 56
ayllu, 110
 Bachiga people, 145
 Bandy, Matthew, 177, 190
 Banning, E.B., 235
 barter exchange, 96, 132, 135, 145
 and marginal utility, 136
 competitive strategies in, 143
 defined, 135
 establishing value in, 141
 ethnographic examples, 137
 in stateless societies, 93, 132
 in the Andes, 142
 price determination in, 143
 regulated by ritual, 81
 rules and rituals associated with, 144
 setting prices in, 143
 strategies for success in, 145
 barter fairs, 20, 93, 112, 133, 134, 139, 141,
 206
 actors in, 143
 establishing value in, 137
 exchange values, 145
 Bar-Yosef, Ofer, 96, 185, 239
 basic unit of production, 105, 106, 194
 defined, 105
 Bathonga peoples, 91
 Bedouin society
 nonlethal raiding, 128
 raiding in, 128

- Belfer-Cohen, Anna, 96
 Bell, Catherine, 86, 87
 Bellwood, Peter, 187
 Benfer, Robert, 206
 Bentham, Jeremy, 60
 Benz, Marion, 237
 Big Men, 63, 69, 70, 71, 72, 125, 150, 163, 280
 and competitive feasting, 74
 and feasts, 74
 as leaders, 59
 as leaders in Te society, 280
 in Enga society, 73
 lacking coercive power, 71
 roles in Abelam society, 72
 status available to many, 73
 Bird, Rebecca, 158
 Bischof, Henning, 196
 Blick Mead archaeological site, 258
 blood brotherhood
 among Bachiga people, 145
 among the Zande people, 145
 enhances exchange, 146
 blood feuds, 7, 157
 at Jebel Sahaba, 130
 in Middle and Late Archaic, 253
 in Nuer society, 64
 Boas, Franz, 27, 150, 153
 Bocquet-Appel, Jean-Pierre, 185
 Boehm, Christopher, 156
 Borneo, 26, 92, 106, 107, 116, 119, 123, 148, 163
 Boserup, Esther, 175, 176
 Boster, James, 126
 Bowles, Sam, 3, 43, 126, 158
 Boxberger, 108
 Boyd, Robert, 51, 57, 126
 Boz, Basac, 240
 Bradley, Richard, 257
 Brandt, Erika, 219
 Brazil, 183
 Brecher, Kenneth, 245
 Bressler, Eric, 159
 Briones, Luis, 208
 British Columbia, 108, 164
 Bromley, R.J., 133
 Burger, Richard, 207, 208, 211
 Burkina Faso, 92
 Burl, Aubrey, 255
 Burton, John, 66, 100, 101
 Byock, Jesse, 66

 Cahokia archaeological site, 273
 canonical model, economic theory, 21, 27, 52, 277
 criticized, 28, 33
 defined, 14
 expectations met, 54
 expectations not met, 45, 53
 Canziani, Jose, 229
 Caral archaeological site, 185, 198, 200, 201, 203, 204, 206, 207, 214, 220
 ritual objects at, 204
 Carballo, David, 7, 46, 203
 Carevič, Alvaro, 219
 Carneiro, Robert, 175, 179
 Caroline Islands, 67
 Caserones archaeological site, 216, 219
 Casma Valley, 195, 206, 210, 216, 220
 Caughey, John, 67
 causality
 in the social sciences, 171
 causewayed enclosures, 255
 Çayönü Tepesi archaeological site, 239
 Çelik, Bahattin, 237
 Cerro del Gentil archaeological site, 226, 229, 233
 ritual objects in, 227
 sunken patios at, 227
 Cerro Sechín archaeological site, 210
 evidence of lethal raiding in, 211, 214
 Chagnon, Napoleon, 177, 178
 Chankillo archaeological site
 solstice time marking at, 233
 Chapman, Anne, 135
 chiefly cycling, 181
 chiefs, 71
 as coordinator of specialized labor, 100
 authority of in Trobriand Islands, 63
 Western misperceptions, 63
 China, 84
 Chincha Valley, 220, 223
 Chococota archaeological sites, 228
 map, 221
 Paracas occupation in, 223
 Chiricahua Apache
 raiding practices in, 129
 Chococota archaeological sites, 228
 Chogha Golan archaeological site, 187
 Choi, Jung-Kyoo, 126
chulpas, 224
 Claassen, Cheryl, 241
 Clark, Kenneth, 49
 coalitions, 126, 181
 develop in early state societies, 268
 coercion, social, 15, 46, 57
 chief, authority of in Eastern Pende, 65
 defined, 77
 derived from group, 40
 ethnographic cases, 62
 forms of in states, 77

326 Index

- coercion, social (*cont.*)
 in evolutionary theory, 60, 68, 77, 78
 informal, 2
 lack of among Abelam leaders, 72
 lack of among Amba people, 64
 lack of among Andaman chiefs, 67
 lack of among in Eastern Pende chiefs, 65
 lack of among Kimbu chiefs, 65
 lack of among Konkomba leaders, 64
 lack of among Kuma leaders, 74
 lack of among Mae-Enga leaders, 73, 74
 lack of among Mekranoti leaders, 66
 lack of among Nuer chiefs, 64
 lack of among Piaroa leaders, 66
 lack of among Ponapean chiefs, 66
 lack of among Solomon Island leaders, 152
 lack of among Truk Island chiefs, 67
 lack of among Tungei big-men, 66
 present in state societies, 2, 6, 40, 49, 57, 61, 62, 71, 84
 rare in stateless societies, 2, 3, 6, 9, 10, 34, 60, 62
 shift in nature of in evolution of state societies, 62
 state-enforced
 described, 77
 state-enforced versus small group, 77
 transformation to ideologies of power in state societies, 267
- Collard, Mark, 187
- collective action problem, 2, 3, 7, 8, 41, 49, 76, 97, 103, 127, 132, 270
 definition of, 7
- collective action theory, 76
- Columbia River drainage
 aboriginal trade fair in, 139
- Comanche peoples, 140
- competition
 in strategy selection, 180
- competitive feasts, 93, 147, 149, 153, 239
 in Solomon Islands, 150
- complex stateless societies, 53, 62, 69, 71, 78, 170, 220
 definition of, 1
 lack of coercion, 34
 successful, 2
- conditional co-operation, 3, 6, 15, 16, 35, 43, 275
 definition of, 5
- co-operation. *See* conditional co-operation,
 raiding promotes cooperation,
 collective action problem
 among ego-directed actors, 45
 and costly signaling, 158
 and small groups, 5
 cost of, 9, 15
 develops among ego-directed actors, 3, 5, 7, 78
 economic basis of, 8
 problems of. *See* free-rider problem
- coresidential group. *See* household
- costly punishment, 4, 50
 as socially rational, 47
- costly signaling, 75, 81, 155, 158, 159, 231
 intensified in stateless societies, 160
 to promote co-operation, 158
- costs and benefits
 from demographic context, 268
 of co-operation, 267
 of co-operative behavior, 265
- Cowgill, George, 175
- cultural transmission, 7
 in strategy selection, 181
- Cupisnique architectural tradition, 208
- Curry, Andrew, 234
- Czech Republic, 54
- Damon, Frederick
 and Muyu astronomical time marking, 262
- dance feasts, 153
- Darwin, Charles, 180
- Davis-Salazar, Karla L., 85
- de Laguna, Federica, 177
- debt obligation
 as a strategy, 78, 154
- debt obligations, 155
- deferred debts, 146
- deferred reciprocity, 103
- demographic pressure, 174
- deterministic versus probabilistic logic, 172
- Dictator Games, 54
- Dietler, Michael, 146, 150
- Dietrich, Oliver, 237
- Dinka peoples, 177, 178
- division of labor. *See* specialized labor
- Dobyns, Henry, 139
 on aboriginal North American barter fairs, 138
- Douglas, Mary, 94, 274
- Dove, Michael, 106
- Duggleby Howe archaeological site, 256, 257
- Dunbar number, 278
- Dunbar, Robin, 45
- Durkheim, Emile, 86
- Durrington Walls archaeological site, 257
- Dusun peoples, 119
- Dyak people
 feasts schedule agricultural cycle, 116

- Dyak peoples, 150, 163
 feasts, 148
Dye, Tom, 192
- Earle, Timothy, 59
eastern Ambae people, 73
Eastern Pende people, 65
economic anthropology, 4, 20, 21, 26, 28, 32,
 34, 132, 269, 270. *See* formalist
 school, substantivist school
 and game theory, 35
 formalism, 26
 production and exchange in, 93
economic man, 20, 23, 24, 25, 26
 as inherently maximising, 24
 criticized, 29, 36
Economic Man. *See* Homo economicus
economy of scale, 8, 49, 52, 111, 155,
 235
 costs of, 103
 defined in classical economics, 96
 economic advantages, 99
 example, 8
 example among the Tungei, 101
 in stateless societies, 95
 links households into co-operative groups,
 97
 material basis of co-operation, 97
 Type 1 defined, 97, 98
 Type 2 defined, 102
economy of scale in stateless society
 cost, 95
 payoff, 95
Edel, May Mandelbaum, 145
Edmonds, Mark, 257
egalitarian ethos
 in stateless societies, 156
El Paraíso archaeological site, 207
El Porvenir archaeological site, 196
embeddedness concept
 Karl Polanyi, 31, 133
 Malinowski, 31
emergent properties, 4, 7, 15, 68, 88, 170, 267,
 276
Engels, Friedrich, 32, 60
Evans, Ivor, 119
Evans-Pritchard, E.E., 7, 63, 64, 145, 161
 and Nuer time reckoning, 263
evolution
 of complex societies, 6, 17
evolutionary game theory, 2, 3, 14, 15, 16, 48,
 58, 159
 defined, 14
evolutionary game theory, 13
evolved psychology, 41, 42, 43, 56, 57
exchange. *See* barter exchange, market
 exchange
- Faction building
 in barter, 145
fairness, 4, 5, 46, 47, 48, 56, 95, 104, 124,
 202
 as socially rational, 53
 favored by natural selection, 48
 outcome in Ultimatum Game, 45
 required in specialized labor, 95
 requisite for co-operation, 46
fairness, norms of
 to promote co-operation, 81
fairs, 93, 112, 131, 137, 138, 140, 141, 155,
 206, 219, 230, 231, 233, 262, 277
 as location for barter exchange, 135,
 137
 common in the non-Western world, 138
 common in the Western world, 138
 definition of, 134
 regulated by ritual, 81
fairs, Medieval England
 linked to religious rites, 137
feasting
 at Gobekli Tepe, 237
feasts
 collective, 239
feasts and feasting, 9, 10, 19, 69, 70, 71, 73,
 74, 75, 81, 84, 86, 87, 109, 112, 117,
 118, 146, 151, 152, 198, 203, 231, 239,
 265, 275
 among Paracas, 233
 among the Dyak, 150
 among the Sea Dyaks, 148
 as economic utility, 86
 at Cerro del Gentil, 227
 at Gobekli Tepe, 237
 at Harris Creek, 251
 in special places, 160
Feinman, Gary, 7, 147
Fennel, Lee Anne, 166
Fiji, 53
Firth, Raymond, 31, 32, 36, 63, 81, 85, 86, 90,
 107, 114, 115, 157, 274
 and Maori taboo, 124
 critique of Malinowski, 143
 definition of ritual, 88
 Primitive Polynesian Economy, 151
 proportional ritualisation, example of, 124
 response to substantivist school, 32
 role of chief, 104
 The Work of the Gods, 116
fishing
 ritual control of, 116

328 Index

- fissioning, 164, 177, 179, 266
 cost of, 168
 of groups, 76
 fitness, 42, 180
 Flannery, Kent, 125, 130, 142, 163, 204, 264
 Flegr, Jaroslav, 54
 fluidity of groups, 167, 182
 example, 183
 Fogelin, Lars, 87, 274
 Fontana, Marissa, 240
 force. *See* coercion, social
 formalist school, 31, 59
 influences, 32
 role of force, 58
 summary, 33
 formalist-substantivist debate, 34, 35
 as irrelevant, 35
 free-rider problem, 2, 3, 7, 8, 9, 41, 50, 77, 81,
 115, 132, 155, 156, 159, 167, 169, 176,
 181, 182, 237, 266
 in specialized labor group, 95
 free-riding, 46, 50, 76, 77, 115
 punishment of, 50, 168
 functionalist theory, 270
 Futuna Island, 117
- game theory, 14, 16, 36, 45, 97, 177. *See*
 evolutionary game theory,
 anthropological game theory
 and barter exchange, 136
 and group selection, 181
 classical, 37
 defined, 13
 experimental problems, 51
 of the small group, 6
 to explain co-operation, 36
- garden magician
 role in production in Trobriand Islands, 90,
 115, 261
- Garrard, Andrew, 240
 Gavrillets, Sergey, 4, 6
 gene-level selection, 38
 geoglyphs, 204, 208, 209, 231, 233
 aligned with solstice, 232
 as ritual pathways, 233
 at Caral, 208
 El Gigante, 218
 in Casma valley, 208
 in Chincha, 227, 230
 in Chincha Valley, 224
 in Nasca, 209
 in ritualized landscape, 208
 near Caserones, 217
 near Pircas, 219
- Gibson, Alex, 256
 Gibson, Jon, 244, 248
 gifts, 29, 84, 114, 128, 146, 150
 as obligatory exchange, 94
 Gintis, Herb, 3, 35, 36, 39, 43, 50, 158, 276
 Glencross, Bonnie, 240
 Göbekli Tepe archaeological site, 185, 234,
 235, 236, 237, 238, 264, 272, 273
 as center of ritualized economy, 237
 lack of evidence for raiding, 240
 Goldman, Irving, 91
 Goodenough Island, 74
 Goody, Jack, 108
 Graeber, David, 284
 Graffam, Gray, 219
 Gramsch, Alexander, 237
 Green, Roger, 262
 Greenland, 135
 group selection, 39, 182
 Guatacondo archaeological site, 219
 Gunther, Erna, 261
- Haag, William, 245
 Haas, Jonathan, 198
 Hadza peoples, 131
 Håkansson, Thomas, 64
 Haley, Kevin, 46
 Hallan Çemi archaeological site, 238, 239,
 240
 Hallum, Anne Motley, 183
 Hämäläinen, Pekka, 138
 Hambledon Hill archaeological site, 254
 Hamilton, W.D., 13
 Harris Creek archaeological site, 251
 barter exchange at, 251
 Harris, Sandra, 156
 Hawaii, 140
 early contact barter fairs described, 140
 Hawaiian Islands, 192
 Hayden, Brian, 69, 71, 74, 75, 164, 176, 239
 Healy, Frances, 254
 Heckenberger, Michael, 249
 hedonic utility, 285
 Hegmon, Michelle, 110
 Heizer, Robert, 125
 henge monuments, 188, 259
 Neolithic, 254
 Henrich, Joseph, 51, 52, 53, 56
 Henrich, Natalie, 53
 Herbich, Ingrid, 146
 Hobbes, Thomas, 11, 13, 15
 Hobbesian Rousseauian false dichotomy, 79
 Hobbesian tradition, 11, 12, 16, 21, 23, 29, 35,
 49, 59, 70, 75
 in formalist-substantivist debate, 32
 Hodder, Ian, 256

- Hodgson, Geoffrey, 28
Hogbin, H. Ian, 152
Hommon, Robert, 141
Homo economicus, 13, 14, 15, 17, 19, 23, 27, 28, 37, 43, 52, 53, 58, 105, 166
 expectations of, 21
Homo reciprocans, 3, 164
Hopi people, 110, 139
Hose, Charles, 107
household, 97, 99, 110, 155, 177, 194, 266
 as basic economic unit, 80
 as primary unit of co-operation, 104, 108
 as unit of co-operation in Hopi society, 110
 as unit of production, 109
 role of in co-operation, 109
 unit of co-operation, 105
households
 and reciprocal debt obligations, 122
 as unit of production, 108
Huaca La Florida archaeological site, 207
Huaca Soto archaeological site, 229, 230
Humphreys, Paul, 172
hunter-gatherers, 1, 16, 34, 68, 71, 94, 96, 111, 130, 131, 168, 169, 175, 185, 188, 234
 complex, 170, 220, 236
 in canonical model, 174
Huron League, 154
Huron peoples, 139
 feasting as status competition, 154
Huron peoples in 17th century, 67
- Iceland, 66
Ifugao society
 importance of religion, 91
India, 54
institutionalism in economic theory, 28
intangible economic utility, 93
Iroquois
 longhouse organisation, 110
Iroquois people, 106
irrational pro-social behavior. *See* social rationality
Island of the Sun, Bolivia, 202
Iterated Prisoner's Dilemma, 44, 48
- Jacques, David, 258
Janetski, Joel, 140
Jebel Sahaba archaeological site, 130
Jericho archaeological site, 240
Johnson, Allen, 59
Jones, Dan, 52
Jordan, 238
Junker, Laura, 213
- Kaberry, Phyllis, 72, 163
 proportional ritualization, example of, 125
Kalberg, Stephen, 84
Kantner, John, 159, 160
Kantu' people
 households in, 106
Karahan Tepe archaeological site, 237
Kato, Tsuyoshi, 119
Kava ceremony
 in Polynesia, 118
kava feast, 116
Kayan people
 taboo and agricultural cycle, 123
Kayapó peoples, 92, 183
Keeley, Lawrence, 174, 240
Kimbu people, 65
kin groups
 as unit of co-operation, 105
kin-selection, 155
Kirch, Patrick, 117, 118, 122, 164, 193
 and Polynesian time reckoning, 262
Knight, Vernon, 253
Kohler, Stefan, 46
Kolb, Michael, 193
Konkomba people, 64
Kormienko, Tatiana, 238, 239
Kotosh archaeological site, 207
 Temple of the Crossed Hands, at, 207
Kotosh Religious Tradition, 207
Kress, Howard, 126
Kuijt, Ian, 186, 240
Kula exchange, 93
 lifetime partnerships in, 144
 role of domestic trade, 144
Kula ring, 29, 30, 94, 102, 132, 134, 144, 182
 as barter market, 143
 domestic trade, 30
 gift exchange, 146
 gimwali, 93
 gimwali or "barter," 29
 ritualized barter exchange, 144
Kuma people, 74
Kurtz, Donald, 133
Kwakiutl, 150
Kwakiutl peoples, 150
- La Laguna archaeological site, 203
labor theory of value, 31, 142
 critique, 142
 in barter exchange, 142, 144
Lake Titicaca Basin, 192, 208
late Paleolithic
 organized conflict in, 130
Lauro, James, 244

330 Index

- Leach, Edmund
and Trobriand calendars, 263
- leaders, managerial, 2, 40
accorded ad hoc authority, 61, 100, 115, 129
difference between states and stateless societies, 71
example, 92
reward for, 148
scheduling feasts, 118
to provide group benefits, 75
use of special places, 160
who provide group benefits, 73
- leadership, 9, 16
emergence of, 80
failure of, 16, 46
in eastern Ambae society, 73
in stateless societies, 2, 77
successful, 111
- Lee, Richard, 105
- Lehmann, Geoffrey, 244
- leopard-chiefs, Nuer, 64
lack of authority, 64
- Levine, Abigail, 127
- Levine, David, 48
- Lienhardt, Godfrey, 177
- Lindstrom, Lamont, 63, 72
- Lipson, Ephraim
The Economic History of England, 137
- Louisiana, 241
- Lowie, Robert, 129
- Lubbock, John, 18, 90
- Luißeño peoples, 147
- Luning, Sabine, 92
- MacDonald, Kevin, 181, 182
- MaeEnga people, 72, 74, 125
annual ritual cycles, 262
exchange in, 280
- magic, 86
coordinating labor, 91
definition of, 89
in Bedouin raiding, 128
in economic co-operation, 112
in Maori life, 90
- Mahdi, Ninloufer, 157
- Maine, H.J. Sumner, 25
- Malaysia, 119
- Malinowski, Bronislaw, 27, 33, 60, 63, 81, 84, 86, 102, 112, 114, 115, 129, 143, 144, 182, 274
and Trobriand time marking, 261
contra economic man concept, 29, 30
definition of systematic magic, 91
functionalist theory, 270
link between magic and practical activity, 91
link between ritual and practical activity, 91
nonlethal raiding, example of, 129
proportional ritualization, example of, 123
proportional ritualizing, example of, 124
socially organized labor as Type 1 economy of scale, 99
view of ritual and religion, 90
- Malthus, Thomas, 22, 23
- Malthusian tradition, 33, 49, 175
- Man, Edward Horace, 67
- Mandan people, 138
- Maori, 90, 107, 112, 114, 124, 157, 274
household as unit of production, 107
pyramid structure as example of a special place, 164
- Marcus, Joyce, 125, 130, 142, 163, 181, 204, 229, 264
- marginal costs, 99
- marginal utility, 95
defined, 136
- market exchange, 3, 20, 58, 132
- marketplace, 132
defined, 133
- markets, 19, 134
as a set of rules, 134
modern, 20, 31
term, 133
- Marquesas Islands, 164
- Marx, Karl, 60
- Maschner, Herbert, 283
- Mathew, Sarah, 51, 126
- Mauritius, 159
- McDougall, William, 107
- medium of exchange
in market exchange, 132
- Meggitt, Mervyn, 72, 262
proportional ritualisation, example of, 125
- Melancon, Mark, 248
- men's house, 100, 162
as special place, 162, 163
- Mende society, 160
- Mercer, Roger, 254
- Mesoamerica, 86
- methodological individualism, 276
- Mexico, 109
- Mill, John Stuart, 19, 21, 22, 24, 60
- Miller, Bruce, 108
- Miller, John, 48
- Mirsky, Jeannette, 135
- Mitchell, Wesley, 28
- Mitchell, William, 119
- Monaghan, John, 109
- monumental architecture, 199
in special places, 165
- Moore, Jerry, 196, 210, 211
- Morgan, Henry Lewis, 25, 110

- Morgenstern, Oskar, 37
Moseley, Michael, 202, 204, 207
multilevel selection, 39, 56
Myers, Milton, 22
- Nasca, 220
Nasca lines, 204
Nash equilibrium, 136
 defined, 37
Nash, John, 37
needs and wants, 33
 assumption of natural abundance, 29
 assumption of universal scarcity, 23, 24
needs versus wants, 23
Neitzel, Jill, 147
neoformalism, 31, 33
Neolithic Demographic Transition, 186
 two-stage NDT, 186, 190
Nettle, Daniel, 45
New Guinea highlands
 household organization in, 108
Nigra, Benjamin, 229
Noble Savage, 82
Nolin, David, 97
Norenzayan, Ara, 53
norms of co-operation, 2, 9, 20, 47, 57, 81,
 169, 181, 184, 237
 in reducing transaction costs, 97
 internalized, 8
 transformation to ideologies of power, 267
norms of fairness, 46, 50, 95, 237
 enforcement by group, 156
 in economy of scale organization, 103
 in reducing transaction costs, 97
norms of reciprocity, 40, 150
North, C. Douglass, 8, 28, 97
Northern Panya peoples, 139
Novakova, Julie, 54
Nowak, Martin, 45, 47, 52
Nuer
 Pyramid of Ngundeng, 161
 Nuer people, 63, 64, 157
Nuñez, Lautaro, 217
- Oberg, Kalvero, 102
 proportional ritualisation, example of, 124
obsidian
 as controllable preciousness, 144
Oceania, 18
Oliver, Douglas, 150
 and indigenous Tahiti annual time cycles,
 261
Orkney Islands, 255
ostracism
 as costly punishment, 157
 as punishment, 51, 179
- Ostrom, Elinor, 166
Overing, Joanna, 66
Oxenham, Marc, 187
- Page, Karen, 45, 47, 52
Palpa Valley, 225, 230
Papua New Guinea, 66, 67, 71, 72, 74, 100,
 118, 125, 163
Paracas
 in Chincha Valley, 222
 platform mounds, 223
Paracas archaeological site, 185
Paracas culture, 220
Pareto optimality, 136
Parker Pearson, Mike, 257
payoff, 38, 39, 155
 defined in game theory, 36
 for co-operation, 7, 15, 35, 41, 52, 76, 80,
 94
 for performing costly punishment, 155
 in Prisoner's Dilemma, 45
Pearsall, Deborah, 190
Pecos Pueblo, 139
 barter market at, 139
 fair at, 140
Pérez, Kelita, 229
performance, 266
performance and dance, 229
Perrot, Nicolas, 25
Pesendorfer, Wolfgang, 48
Petersen, Glenn, 66
Philippines, 91
Phillips, Ruth, 160
Piaroa people, 66
Piatek, Bruce, 250
Pinker, Steven, 182
Pircas archaeological site, 216, 217, 219
 ritual objects recovered, 217
Plattner, Stuart, 29
Polanyi, Karl, 31
 The Great Transformation, 133
Polynesia, 118
population density, 3, 22
 increase of promotes social complexity, 265
 promotes co-operation, 267
population pressure, 167, 176, 179
population trends
 mid-Holocene North America, 189
 mid-Holocene of western Africa, 187
 Neolithic Britain, 187
 precontact Hawaii, 193
Posey, Darrell, 92
positivist philosophy, 21
potlatch, 9, 40, 146, 148, 155, 182, 227, 230
 among the Huron, 25
 and debt obligations, 149

332 Index

- potlatch (*cont.*)
 and status rivalry, 154
 as a strategy, 149
 as costly signal, 155
- potlatch as exchange system, 93
- potlatching
 as universal social technology, 149
- Poverty Point archaeological site, 16, 185, 241, 245, 248, 253
 as special place, 248
 astronomical alignments, 246
 Bird Mound at, 241
 excavations at, 244
- power. *See* coercion, social
- prestige, 5, 9, 10, 16, 40, 73, 112, 127, 149, 152, 180, 280
 acquired by constructing special places, 160
 acquisition in potlatching, 149
 as economic utility, 33
 as intangible utility, 155
 as motivation, 40
 as reward for co-operation, 49
 as reward for leaders in Mae-Enga society, 73
 as reward to leaders, 2
 for leaders, 40
 in Trobriand Islands, 30
 motivation for leaders, 152
- Price, Neil, 91
- price-making markets, 132, 134, 135, 137, 143, 145
 price fluctuations common in, 145
- primitive economy concept, 25, 29, 30, 32, 58, 61, 82, 272, 273
 development of, 18, 19, 92, 274
- Prisoner's Dilemma, 44, 48, 159
- production and exchange, 3, 80, 85, 93, 105, 149, 167, 171
 of copper, 219
- progress
 concept of, 21, 24, 25, 180
- proportional rationality
 principle of, 53
- proportional ritualisation
 definition of, 123, 125
 principle of, 123, 124
- prosocial behavior, 35, 38, 39, 47
 as costly punishment, 4
 by leaders, 9
 payoff for, 41
- Proulx, Donald, 204
- Provinse, John, 92, 106
- Pueblo peoples, 139, 140
- Puget Sound chiefdoms, 108
- punishment, 46, 50, 145, 155, 156, 167
 as adaptive strategy, 50
 of abusive leaders, 156
 to promote co-operation, 7, 9, 49, 50, 51
 to promote co-operative behavior, 81
- Purrrington, Robert, 246
- Pyramid of Ngundeng, 161
 as a special place, 161
- Quilter, Jeffrey, 197, 207
- Quinn, Rhonda, 251
- Radcliffe-Brown, A.R., 64
- raiding, 76, 109, 119, 129, 130, 240
 as exchange mechanism, 93, 128
 as form of exchange, 111
 as production, 125
 as Type 2 economy of scale, 126, 129
 booty as surplus, 111
 endemic in complex stateless societies, 130
 enhances prestige, 130
 in ancient Andes, 210
 in Archaic North America, 253
 lethal, 130
 Neolithic Levant, 240
 nonlethal, 130
 organized by leaders, 74
 promotes co-operation, 8, 76, 126, 127
 to obtain resources, 127
- Rand, David, 47
- Randall, Asa, 250, 251, 252
- Rappaport, Roy, 86, 118
- Rashid, Salim, 22
- rational actor theory, 14, 19, 21, 23, 26, 45, 70, 82
 expectations not met, 46, 50, 52, 53
- rational behavior
 defined, 37
- Real Alto archaeological site, 197
- reciprocal altruism, 39, 155
- reciprocity, 56, 58, 131
 as barter, 95
 as exchange mechanism, 26, 94
 as norm of co-operation, 46, 80, 94
 as norm of fairness, 46, 94
 ideology of, 104
 in Kula exchange, 146
 in potlatch, 149, 155
 labour exchange as form of, 107
 strong versus weak, 50
- redistribution, 154
 and barter, 22
 as a reward for co-operation, 268
 as deferred reciprocity, 95
 as strategy to obtain prestige, 152
 in Kula exchange, 146

- ritualized, 9, 119
- ritually controlled, 104, 115, 117, 118, 266
- ritually sanctioned, 112
- Reiche, María, 209
- Reinhard, Johan, 209
- religion, 84
 - as a set of strategies, 85
 - as distinct from ritual, 86, 270, 271
 - as universalizing set of beliefs, 89
 - definition of, 88
 - in fairs, 138
 - misuse of in archaeology, 272, 275
 - rare in stateless societies, 88
 - ubiquitous in state societies, 89
- religion, concept of
 - inadequate for stateless societies, 88
- Renfrew, Colin, 41, 89, 254, 255
 - definition of religion, 89
- reproductive success, 40, 43
 - as payoff, 39
- reputation, 46, 47, 48, 49, 159
 - as co-operator, 160
 - promotes co-operation, 48
- retribution. *See* punishment
- reward, 46, 155
 - as payoff for co-operation, 93
 - for co-operation, 49, 97
 - to promote co-operation, 9, 49, 76
- rewards
 - costly, 49
 - to promote co-operation, 49, 81, 93, 94, 268
- Ricardo, David, 19, 24
- Richards, Colin, 255
- Riehl, Simone, 187
- ritual, 7, 9, 25, 30, 90, 109, 115, 156, 257
 - as distinct from religion, 81, 86
 - as socially rational, 27
 - defined, 86
 - in theoretical frameworks, 270
 - problems with term, 271
 - promotes co-operation, 159
 - promotes coordination of tasks, 9, 81, 115, 116
 - secular, example of, 88
 - to schedule feasts, 81
 - to schedule labor, 3, 81, 91, 115, 116, 119, 121
- ritual calendar, 81, 123, 138, 169, 247, 261, 262, 263, 264
- ritual cycle. *See* ritual calendar
- ritual economy
 - as distinct from ritualized economy, 85
- ritual objects
 - at Caral, 204
 - at Cerro Gentil, 227
 - at El Paraiso, 207
 - at Pircas, 217
 - at Poverty Point, 244
 - Mesopotamia, 238
- ritualized co-operation. *See* co-operation
- ritualized economy, 6, 71, 220, 266
 - at site of Caral, 198
 - defined, 7
 - in ancient Andes, 208
- ritualized exchange. *See* barter exchange
- ritualized landscape, 233
 - geoglyphs in, 209
 - in ancient Peru, 230
- ritualized production, 112
- rituals, 262
 - costly, 158
- rituals, typology of, 87
- Rivera, Mario, 219
- Rodríguez, Aurelio, 204
- Roscoe, Paul, 7, 41, 69, 108, 110
- Rosman, Abraham, 155
- Roth, Henry Ling, 116, 148, 149
- Rousseau, Jean-Jacques, 11, 12, 15
 - A Dissertation on the Origin...*, 12
- Rousseauian tradition, 11, 12, 13, 16, 21, 25, 35, 75
 - in formalist-substantivist debate, 32
 - Noble Savage, 29
- Rowan, Yorke, 86
- Rubel, Paula, 155
- rudimentary economy of scale. *See* economy
 - of scale
 - example of, 99
- Russo, Michael, 241, 250, 253
- Sabloff, Paula, 87, 271, 276
- Sahlins, Marshall, 59, 96, 105
- Samaniego, Lorenzo, 214
- San Jacinto archaeological site, 208
- Santa Valley, Peru, 191
- Sassaman, Kenneth, 241, 249, 252
- Saunders, Joe, 248
- Saunders, Rebecca, 251, 253
- Scaglione, Richard, 72
- Schmidt, Klaus, 234, 236, 272
- Schwartz, Douglas, 174
- Sechín Bajo
 - alignments, 206
 - Sechín Bajo archaeological site, 195, 210, 220
- secondary state formation, 71
- Sefton, Martin, 49
- Shady, Ruth, 200, 201, 204
- Shalizi, Cosmo, 16
- Shields, Christopher, 11
- Shorter, Aylward, 65, 178

334 Index

- Siang people, 107
 household as basic unit of production, 106
- Sierra Leone, 160
- Sigmund, Karl, 45, 47
- Silver Glen Run archaeological site, 251
- Silverman, Helaine, 204, 225
- Slate site, 244
- slavery, 18, 76
 in stateless societies, 77
- small groups, 4, 7, 16, 18, 35, 39, 47, 171
 and different payoffs, 40
 and prosocial behavior, 38
 barter and price making, 144
 co-operation in, 55
 different than large groups, 4, 49, 55
 fluidity, 184
 rudimentary economy of scale, 98
- small-scale societies. *See* small groups
- Smith, Adam, 19, 22, 23
 and labour theory of value, 142
 cause of co-operation, 23
 efficiency of task specialisation, 98
 simple economy of scale described, 98
Wealth of Nations, 22
- Smith, Eric, 43, 158
- Smith, John Stuart, 22
- Sober, Elliot, 286
- social contract theory, 23, 59, 60, 277
- social Darwinism, 27
- social histories, 4, 47, 48, 49
 in experimental games, 45
 to promote co-operation, 81
- social rationality, 3, 4, 5, 6, 14, 30, 33, 56
 definition of, 276
- social technologies, 81
 defined, 57
- Solomon Islanders, 150, 152
- solstice
 as marker of time ritualized landscape, 233
 as time marker, 169, 204, 224
 as time marker at Caral, 205
 building alignments on, 228
 marking as a calendar, 264
 to organize ritual processions, 233
- solstice marking, 232
 at Poverty Point, 245, 247
 at Stonehenge, 258
 in ancient world, 260
 in Kwakiutl peoples, 261
 in Nootka peoples, 261
- Sosis, Richard, 126, 159
- South America, 191, 195
- special places, 1, 131, 161, 163, 168, 194, 253, 269
 act to materialize norms of co-operation, 160
 as costly signalers, 160
 as promoters of co-operation, 164
 development of, 266
 examples of, 164
 from local to regional, 263
 in Early Holocene, 168
 in Southeast US, 251
 men's houses, for example, 160
 on Futuna Island, 117
 Southeast US, 252
- specialized labor, 8, 23, 49, 95, 144, 148, 154, 268
 promotes co-operation, 5, 8
- Spencer, Charles, 183
- Spencer, Herbert, 24, 60
 evolutionary philosophy of, 24, 25
- Speth, John, 130
- Spielmann, Katherine, 81, 86, 130, 257
- St. Johns River valley, Florida, 250
- stakes, 56
 effect in experimental games, 54, 55
- Staller, John, 191
- stateless societies, 7, 9, 11, 16, 28, 31, 40, 49, 71, 76, 80, 86, 92, 107, 153, 175
 aggrandizers in, 70
 economic production in, 93
 exchange mechanisms, 94
 Hobbesian assumptions, 58
 importance of feasts, 147
 marginal utility in exchange in, 136
 misperceptions about, 61
 misperceptions of, 27
 nonmaterial incentives, 149
 preciosities in, 143
 raiding in, 127
 Trobriand Islands, 30
- stateless society
 misperception, 58
- status
 acquired by generosity, 153
- stelae
 at Gobekli Tepe, 235, 237
- stone tools
 at Poverty Point, 244
 production of, at Gobekli Tepe, 236
- Stonehenge archaeological site, 16, 257, 272
 solstice alignments at, 258
- strategic intermarriage, 146
- strategies, 93, 94, 104, 268
 in game theory defined, 37
 of co-operation, 80, 167
 that promote co-operation, 47
- strategy selection, 7, 42, 56, 57, 82, 179, 180, 267

- defined, 180
distinct from group selection, 181
- Strother, Zoë, 65
- substantivist school, 31, 32, 59, 133, 143
role of force, 58
Rousseauian assumptions, 31
Rousseauian assumptions, 58
- Sudan, 161
- Sumner, William, 60
- sunken patios
as part of architectural complex, 203
as special place in the Andes, 202
- supply and demand, 30, 31, 133, 136, 141, 142, 143
- surplus, 155
created in economy of scale, 97
- Swat Pathan
political organisation, 162
- Sweet, Louise, 128
- Swezey, Sean, 125
- Symanski, Richard, 133
- systematic magic, 91. *See* Malinowski “magic”
- taboo, 10, 51, 61, 114, 117, 124, 155, 157, 265
as form of punishment, 9
as informal coercion, 77
as punishment of leaders, 158
by Maori chiefs, 157
in Dusun society, 119
on leaders, 158
to coordinate canoe building, 115
to enforce co-operative norms, 81
to promote co-operation, 82, 90
- Tagalog peoples, 213
- Tait, David, 64
- Tambiah, Stanley, 86
- Tantaleán, Henry, 227
- Tarapacá Valley, 215
early complex stateless societies, 215
- The Mound. *See* Pyramid of Ngundeng
- Tick Island archaeological site, 253
- Tikopia, 36, 90, 274
first yam ceremony, 116
rite of sacred yams, 115, 117
- Tit for Tat strategy, 13, 14, 15, 45
- Tlingit peoples, 102, 155
- Tomasello, Michael, 42
- Tooker, Elisabeth, 154
- tragedy of the commons, 7
- transaction costs, 97, 103
eliminating redundant, 99
reduction of in co-operative labor, 97
- transegalitarian societies, 71, 170
definition, 70
- Trigger, Bruce, 67
- Trobriand Islanders, 27, 30, 274
exchange, 28
Kula ring, 144
role of ritual in gardening, 90
time reckoning, 261
- Trobriand Islands, 63, 123, 134
and calendar, 263
canoe-making as Type 2 economy of scale, 102
fishing, 123
gardening in, 123
- Tsembaba people, 67, 118
- Tsimshian people, 108
- Tung, Tiffany, 213
- Tungei people, 66
mining as co-operative labor, 100
- Turkana people, 51
- Twiss, Katheryn, 177, 239
- Tykot, Robert, 191
- Tylor, Edward B., 25
- Type 1 economy of scale. *See* economy of scale
- Type 2 economy of scale. *See* economy of scale
- Ultimatum Game, 44, 45, 46, 47, 52, 53, 55
effect of stakes, 54
underlying conditions
for co-operation to emerge, 5
- Urton, Gary, 209
- U-shaped architectural tradition, 207, 208, 228
- U-shaped mounds, 253
in Southeast US, 251
- utility, economic, 15, 23, 26, 155
culturally determined, 137
defined, 14
in formalist economic anthropology, 33
in stateless societies, 149
maximisation, 23
- Vaughn, Kevin, 159, 160
- vernal equinox
alignment at Poverty Point, 246
- von Neumann, John, 37
- von Rueden, Christopher, 41, 43
- Wadi Fainan, 238
- Wallerstein, Immanuel, 105
- war. *See* raiding
as ritualized activity, 91
- Watson Brake archaeological site, 185, 241, 248, 249, 264
- Webb, Clarence, 244
- Weber, Max, 82, 86

336 Index

- Webster, Hutton, 162
WEIRD societies, 43, 51, 52, 53, 56
Wells, E. Christian, 85
Werner, Dennis, 66, 183
Western Comanche people, 139
Western ethnocentrism
 in perceptions of rank, 61
Wetherill, John, 269
WF 16 archaeological site, 238
Whittle, Alasdair, 254
Wiessner, Polly, 70, 73
Wilmsen, Edwin, 175
Wilshusen, Richard, 92, 161
Wilson, David John, 191
Wilson, David Sloan, 286
Winiata, Maharaja, 112
Winter, Edward, 64
Wohlt, Paul, 73
Woodburn, John, 131
Wright, Henry, 268
Wright, Katherine, 240
Xygalatas, Dimitris, 159
Yang, Mayfair, 84
Yanomami, 130, 178
Yate, William, 164
Young, Michael, 74
Zaggl, Michael, 38
Zagros Mountains, 187
Zheng, Hong-Xiang, 187
Ziegler, Rolf
 on the Kula, 144
Zimbabwe, 46
Zori, Colleen, 216, 219