Introduction

Silent Majorities and Conservative Mobilization in the 1960s and 1970s in Transatlantic Perspective

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With his televised “Address to the Nation on the War in Vietnam” on November 3, 1969, asking “the great silent majority of . . . [his] fellow Americans” for their support, President Richard Nixon popularized a label that would help to reshape American politics in powerful ways in the years to come. The voices of ordinary Americans, Nixon warned, had been drowned out by a vocal, antiwar minority responsible for “mounting demonstration in the street” that sought to impose its view on the majority and threatened the future of the nation.¹

Although such an appeal to the “forgotten” “real Americans” was not new – it had long been a staple of populist politics in the United States² – there was something about the notion of belonging to the silent majority that seemed to capture the imagination of vast swathes of the American public at that time of political and cultural upheaval. An estimated seventy million television viewers watched the carefully crafted speech, and tens of thousands of letters from self-declared members of the silent majority poured into the White House in the weeks that followed. Even the president’s opponents conceded that the phrase had been “one of the most brilliant political inventions of recent years,” and it entered common political discourse with astonishing speed.³

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The idea of a silent majority did not just strike a chord with U.S. citizens who felt alienated by antiwar protesters and urban rioters or were unnerved by the acceleration of cultural change. The term was quickly taken up on the other side of the Atlantic to describe political realignments then underway in several Western European countries. Soon after the European press had covered Nixon’s speech, an array of groups in Western Europe claimed to speak on behalf of this evocatively named group, often appropriating the label in an explicit attempt to mobilize forces on the center-right and to counter a resurgent and highly visible left.  

In France, President Georges Pompidou appealed to the silent majority in speeches after the Gaullist Comités de Défense de la République had rallied in May 1968 to defend the republic against a left-wing insurgency.  

In the United Kingdom, the self-styled housewife and Christian moralist Mary Whitehouse campaigned against sex, violence, and blasphemy on British television through her National Viewers’ and Listeners’ Association, and evangelicals sought to mobilize the silent majority of British Christians at the Nationwide Festival of Light.  

In West Germany, center-right students deployed the label in their university election campaigns, calling on their peers to raise their voices against “small group[s] of revolutionary idiots” whose protests had deeply alienated much of the public.  

The remarkable traction of the silent majority label on both sides of the Atlantic in the late 1960s and 1970s suggests that it managed to give shape to and to crystallize common perceptions of marginalization in the

4 On the press coverage of Nixon’s "silent majority" in a European context, see Martin H. Geyer’s contribution to this volume (chapter 12).  
7 See Anna von der Goltz’s essay in this volume (chapter 4); on the similar rhetorical strategies of right-wing students in France and Italy, see Andrea Mammone, “The Transnational Reaction to 1968: Neo-Fascist Fronts and Political Cultures in France and Italy,” Contemporary European History 17:2 (2008): 220 and 223.
public realm. Those it spoke to in both Western Europe and the United States felt that significant political, social, and cultural shifts were underway in their societies that had given “noisy minorities” the chance to set the agenda and thereby hasten the pace of change.

Like most successful political concepts and labels, the silent majority was anything but clearly defined. It was first and foremost a rhetorical and political construct that captured genuinely felt anxieties and produced new political allegiances. At the same time, it was amorphous and open enough to appeal to a diverse set of actors, not all of whom, as Matthew D. Lassiter shows in his study of politics in the American sunbelt, were committed political activists or identified as conservative. As a rhetorical weapon and symbolic home, however, the label was particularly attractive to a wide array of conservative and center-right groups, policymakers, pollsters, and activists – the actors who are the focus of this volume. Taking the remarkable transatlantic career of the silent majority as their point of departure, the contributors seek to shed light on the reasons for its strong international appeal and ask what this phenomenon tells us more generally about the 1960s and 1970s, a pivotal period in the histories of both the United States and Western Europe. In doing so, we seek to make a contribution to the broader historiography of these transformative decades and to foster the comparative and transnational study of conservative and center-right mobilization.

Historiography

The scholarship on conservative movements has grown exponentially in recent years. In the time since Alan Brinkley described conservatism as an “orphan” in the study of twentieth-century U.S. history in 1994, the topic has become a lively and widely researched subfield. Many of the pioneering studies of conservative mobilization took the 1960s as their starting point and explained the ascendancy of the New Right from the 1970s onward as the result of a backlash against the radicalism of the civil rights movement, New Left protesters, feminists, and Democratic

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8 Lassiter demonstrates that the “Silent Majority” overlapped with Republican conservatism but extended beyond the right-wing base, representing the “vitality and volatility” of the political center. See his The Silent Majority: Suburban Politics in the Sunbelt South (Princeton, 2007), 8.

social policies stretching from the New Deal to the Great Society. More recent research, by contrast, has not only expanded the chronological frame to include the entire postwar period; it has also highlighted the extent to which the movements of the left and right developed in tandem. Moreover, the right, often dismissed as hopelessly old-fashioned or out of step with the times, could in fact be strikingly modern when it came to political organization, showing considerable initiative and imagination in mobilizing working-class, female, and non-white activists. What has emerged from this scholarship is an image of conservative movements that is less reactionary and more hybrid and diverse than the “backlash” school originally suggested, and many of the essays gathered here build on these more recent findings. Although the 1960s and 1970s are thus no longer seen as the cradle of conservative mobilization, these two decades remain pivotal in that the political and cultural crises that accompanied them did much to coalesce conservative forces into clearly recognizable movements and to shape their future trajectories.

While the strong polarization of the political landscape in the United States in recent years and the concurrent vitality of grassroots groups on the right, such as the Tea Party, have arguably lent greater intellectual urgency to historical investigations of the phenomenon in the United States, research on the mobilization of conservative and center-right movements has also flourished in European scholarship. Attention has been devoted not least to conservatives’ responses to and


12 Bruce J. Schulman and Julian E. Zelizer, eds., Rightward Bound: Making America Conservative in the 1970s (Cambridge, MA, 2008); see also Zelizer’s contribution to this volume (chapter 1).
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Involvement in the political and cultural upheaval associated with the symbolic shorthand “1968.” As is increasingly clear from a growing body of scholarship, the political and cultural shifts that fostered the rise of the New Left also spurred the reorientation and revitalization of the center-right in many Western European countries.\(^x{13}\)

Even though U.S. scholarship may be ahead in terms of the sheer number of histories of conservative movements produced in recent years, European and American historians of conservatism alike have tended to focus on individual national case studies. Michael Kazin called for internationalist perspectives on the study of conservatism as early as 1992, and more recently Kim Phillips-Fein identified transnational investigations as a persistent gap in the scholarship.\(^x{14}\) Despite such calls to greater scholarly internationalism, however, relatively few historians have tried to place either American or European conservatism into an international context or trace the movement of ideas and actors across national borders.\(^x{15}\) This dearth is particularly surprising given the embrace of the transnational turn by historians of the New Left and associated movements of


\(^{15}\) Most existing studies with a transnational or comparative framework focus on economic thought and trace the rise of neoliberalism and the economic counterrevolution that spelt the end of the Keynesian consensus in the 1970s: Richard Cockett, Thinking the Unthinkable: Think-Tanks and the Economic Counter-Revolution, 1931–83 (London, 1995); Daniel Stedman Jones, Masters of the Universe: Hayek, Friedman, and the Birth of Neoliberal Politics (Princeton, 2012); Angus Burgin, The Great Persuasion: Reinventing Free Markets since the Great Depression (Cambridge, MA, 2012).
the 1960s and 1970s. Studies of the “global 1960s” abound, but conservative and center-right movements are rarely made part of the story.\cite{DurhamPower}

As Martin Durham and Margaret Power pointed out in a recent volume, it is the very interconnectedness of transnationalism with the study of social movements such as feminism or environmentalism, along with the assumption that the right is by definition nationalistic, that has stunted transnational research on conservatism.\cite{DurhamPower} By placing scholarly investigations of conservative and center-right mobilization in a variety of social settings in Western Europe and the United States side by side and by tracing some of the transnational links that did exist, this volume seeks to offer new perspectives and to contribute to the closing of this historiographical gap.

Divergent Traditions and Common Challenges in the 1960s and 1970s

In emphasizing comparative and transnational perspectives, we do not seek to gloss over the palpable philosophical and political differences that existed — and continue to exist — between conservative thought and movements in the different countries of Western Europe and across the Atlantic. Continental Christian Democrats and France’s Gaullists both wedded a social and cultural conservatism with support for state intervention in the economy and a strong welfare state. The latter also championed a populist politics that was largely discredited in postwar Germany as a result of the Nazi dictatorship. In contrast to their French and West German peers, who often felt uneasy with the term, British Conservatives...
embraced the “conservative” label readily and explicitly. Although still pro-European in the 1960s and 1970s, they also became more receptive to libertarian and Eurosceptic ideas that eventually began to influence policy in the era of Margaret Thatcher. U.S. conservatism has also always been made up of highly divergent strands, including anticommunism, libertarianism, and traditionalism. As this collection illustrates, in the 1960s and 1970s the ideological differences between the different national conservative movements were particularly palpable when it came to the salience of social morality in the political debate, attitudes toward the welfare state and enthusiasm for small government, and the public role of religion, which became a much more formidable political force in the United States than it ever did in Western Europe.

Conservative and center-right parties enjoyed varying electoral fortunes in this period. In 1969, the West German Christian Democrats found themselves in opposition for the very first time since the founding of the Federal Republic – just shortly after the Republican Richard Nixon won the American presidency and was reaping the benefits of the dismantling of the New Deal coalition. While the 1980s saw the ascendancy of Ronald Reagan, Margaret Thatcher, and Helmut Kohl – developments that were closely connected to, if by no means overdetermined by, the mobilization of conservative forces in the preceding decades – French citizens elected François Mitterrand the Fifth Republic’s first Socialist president in 1981. Without simply reading the success of some of the major conservative parties in the 1980s backward, the aim of this collection is to tease out not just what was similar but also what was nationally specific about conservatism and conservative movements in the 1960s and 1970s.

The different political trajectories and ideological characters of conservative and center-right parties and groups notwithstanding, the broader historical context in which they operated and mobilized adherents was remarkably similar on the two sides of the Atlantic. The 1960s and 1970s were decades of significant upheaval and transformation in both Western Europe and the United States; they were marked by far-reaching political, social, and cultural change, and, in the 1970s, by varying degrees of political and economic crisis. The 1960s gave rise to significant popular
insurgencies (“1968”) by youth movements, students, workers, and feminists who challenged traditional notions of deference, authority, and patriarchy. Their quest to broaden the definition of the “political” changed the ground on which politics was conducted fundamentally and dislodged longstanding social foundations, which proved deeply unsettling to many conservatives and even some older liberals. As a result, gender roles, the family, and sexuality became sites of heavy political contestation.

The ground of politics shifted in other ways, too. The questioning of traditional social norms did not just touch gender and generational relations but extended to racial hierarchies as well. The civil rights movement is a well-established part of the storyline of these years in the United States, but even in the absence of officially sanctioned racial segregation, race also surfaced in Western European discourses in powerful new ways in the 1960s and 1970s. Mass migration in the wake of the breakup of European colonial empires left a deep mark on European societies, and the presence of extra-European “others” became a source of recurring controversy.

Moreover, the U.S.-led war in Vietnam, which seemed to signify the hypocrisy and imperialist character of liberal democracy at a time when it was pitted against Soviet-style communism in the confrontation of the Cold War, became the focal point uniting disparate protest movements. It had a significant impact on both sides of the Atlantic (and indeed globally), lasting well into the 1970s. All these conflicts played out on television, a still relatively young medium. The extensive television coverage of the most tumultuous events of these years fueled conservative perceptions of crisis and political marginalization by the allegedly

20 Janice Irvine, Talk About Sex: The Battles Over Sex Education in the United States (Berkeley, 2002). See also the contributions by Lawrence Black (chapter 17), Whitney Strub (chapter 16), and Stacie Taranto (chapter 15) to this volume.
“liberal” media. This turned the silent majority into a particularly attractive symbolic home and lent special urgency to media strategies aimed at overcoming conservatives’ alleged silence and lack of public visibility.\(^{23}\)

On both sides of the Atlantic, some of the most palpable shifts were economic. The seemingly endless boom of the postwar “golden years” – the *trente glorieuses* – came to an end in the 1970s, triggering widespread perceptions of economic “malaise,” an “end of optimism,” and the breakup of the Keynesian consensus on interventionist economic policies. The economic slowdown and discontent it provoked opened a window of opportunity for advocates of the free market and a turn toward a radical neoliberal austerity politics.\(^{24}\) The 1970s are associated in popular memory in some countries first and foremost with mounting economic crisis. In Britain, especially hard hit, the crisis reached its apex during the fabled “Winter of Discontent” of 1978–1979, the backdrop to the electoral victory of Margaret Thatcher and the Conservatives the following spring.\(^{25}\) The 1970s witnessed significant economic turmoil in the United States as well (as evidenced, for instance, by New York City’s near-bankruptcy in 1975), while the Watergate scandal and Nixon’s resignation provoked a deep sense of political crisis.

This period thus saw the unraveling of the postwar economic and social settlement, and the conservative and center-right movements investigated here gained their vibrancy at least in part from the powerful sense of disorientation and uncertainty engendered by these manifold shifts.\(^{26}\) In


\(^{26}\) See Borstelmann, *The 1970s*, 3.
fact, as several authors in this collection show, the commonality of the challenges they faced could strengthen the ties between otherwise ideologically dissimilar conservative and center-right movements and diminish the temptations of sectarianism.

The Structure of this Collection

The thematic structure of this collection pays tribute to some of the larger historical shifts outlined above and illustrates the various ways in which conservative and center-right movements dealt with these mounting challenges on both sides of the Atlantic. The six parts of the book are organized in a way that intends to foster discussion of differences, similarities, and linkages across the transatlantic divide and to provide an impetus for future research.

Part I, *Origins and Ideas*, looks at the development and substance of conservatism and neoliberalism in the postwar period. Julian E. Zelizer’s chapter challenges the widely accepted notion that twentieth-century liberalism was deeply rooted and stable in the American polity while conservatism was a relatively insignificant force before the 1970s. Instead, he argues, there were strong conservative political, economic, and social forces within American society throughout the twentieth century and he attributes much of the fragility of the New Deal coalition to the fact that a key constituency, Southern Democrats, were deeply conservative and put a brake on liberal initiatives.

Daniel Stedman Jones traces the transformation of neoliberalism from a Depression-era critique of Keynesianism into a defense of market mechanisms that, when taken up by conservative activists and politicians, had profound political and social implications. By the 1970s, neoliberal radicals had prepared the ground for a new era of belief in the free market, deregulation, and limited government that was to climax in the Reagan and Thatcher years. As Zelizer and Stedman Jones demonstrate, the era between the 1930s and 1970s was less a period dominated by the New Deal order than a time when conservatism, liberalism, and neoliberalism were all vibrant forces in American and Western European life, contributing to a new political, economic, and cultural infrastructure that would last for generations to come.

Part II of the book, *Political Mobilization and Responses to Left-wing Protest*, looks at some of the ways in which conservative and

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27 See the contributions by John Davis (chapter 3), Martina Steber (chapter 14), and Anna von der Goltz (chapter 4) to this volume.