

Why Representation Matters

When members of groups that have long been marginalized finally gain access to political offices, it is expected that the social meaning of belonging to such a group will change, and that these psychological changes will have far-reaching behavioral consequences. However, these presumed psychological effects have remained surprisingly uncharted and untested. Do policies mandating the inclusion of excluded groups in political offices change the nature of intergroup relations? If so, in what ways? By drawing on careful multi-method explorations of a single case – local-level electoral quotas for members of the Scheduled Castes in India – this book provides nuanced but ultimately optimistic responses to these questions.

Simon Chauchard is an assistant professor in the Government Department at Dartmouth College, and a faculty affiliate in the Asia and Middle Eastern Studies program. Recent works have appeared in *Political Opinion Quarterly*, the *American Political Science Review*, and *Comparative Political Studies*.

Cambridge University Press
978-1-107-12592-6 — Why Representation Matters
Simon Chauchard
Frontmatter
[More Information](#)

Why Representation Matters

The Meaning of Ethnic Quotas in Rural India

Simon Chauchard

Dartmouth College, Hanover, New Hampshire



CAMBRIDGE
UNIVERSITY PRESS

Cambridge University Press
978-1-107-12592-6 — Why Representation Matters
Simon Chauchard
Frontmatter
[More Information](#)

CAMBRIDGE UNIVERSITY PRESS

University Printing House, Cambridge CB2 8BS, United Kingdom
One Liberty Plaza, 20th Floor, New York, NY 10006, USA
477 Williamstown Road, Port Melbourne, VIC 3207, Australia
4843/24, 2nd Floor, Ansari Road, Daryaganj, Delhi – 110002, India
79 Anson Road, #06-04/06, Singapore 079906

Cambridge University Press is part of the University of Cambridge.

It furthers the University's mission by disseminating knowledge in the pursuit of education, learning, and research at the highest international levels of excellence.

www.cambridge.org
Information on this title: www.cambridge.org/9781107125926
DOI: 10.1017/9781316421864

© Simon Chauchard 2017

This publication is in copyright. Subject to statutory exception and to the provisions of relevant collective licensing agreements, no reproduction of any part may take place without the written permission of Cambridge University Press.

First published 2017

A catalog record for this publication is available from the British Library.

ISBN 978-1-107-12592-6 Hardback

Cambridge University Press has no responsibility for the persistence or accuracy of URLs for external or third-party Internet Web sites referred to in this publication and does not guarantee that any content on such Web sites is, or will remain, accurate or appropriate.

Contents

<i>List of Figures</i>	page vi
<i>List of Tables</i>	vii
<i>Acknowledgments</i>	ix
<i>Note on Terminology</i>	xiii
1 Political Representation and Intergroup Relations	1
2 Untouchability in Rural India: Persistence and Evolution	35
3 Local Representation in Rural India: A View from the Ground	65
4 Theory: The Impact of Descriptive Representation	99
5 Quantitative Methodology	145
6 Tests: The Material and Tangible Effects of Descriptive Representation	158
7 Tests: The Cognitive Impact of Descriptive Representation	175
8 The Effects of Descriptive Representation on Interpersonal Relations	196
9 Descriptive Representation and Intergroup Relations in Comparative Perspective	217
<i>Appendix A: Methodological Note on Field Research</i>	239
<i>Appendix B: The Pair-Matches</i>	245
<i>Appendix C: Additional Balance Tests</i>	248
<i>Appendix D: Did Members of the Scheduled Castes Self-Select into Reserved Villages?</i>	250
<i>Bibliography</i>	261
<i>Index</i>	283

Figures

1.1	When Are Positive Effects of Descriptive Representation Possible?	<i>page</i> 11
1.2	Mechanisms of Change: Taste and Strategy	12
4.1	The Taste Mechanism	143
4.2	The Strategy Mechanism	144
5.1	The Four Selected Districts in Rajasthan	148
5.2	The Answer Sheet	154
7.1	Mean Responses to Items Measuring “Beliefs about the Discriminatory Behaviors of Non-SCs” among Non-SC Respondents, by Subgroups	183
7.2	Mean Responses to Items Measuring “Beliefs about the Consequences of Hostile Behaviors toward SCs” among Non-SC Respondents, by Subgroups	184
7.3	Mean Responses to Items Measuring “Beliefs about the Discriminatory Behaviors of Non-SCs” among SC Respondents, by Subgroups	190
7.4	Mean Responses to Items Measuring “Beliefs about the Consequences of Hostile Behaviors toward SCs” among SC Respondents, by Subgroups	191
8.1	Mean Proportion of Respondents That Provided a Hostile, Discriminatory, or Uncooperative Response across the Six “Behavioral Intention” Items in Table 8.3, by Subgroups	206

Tables

3.1 Comparing Education Levels of <i>Sarpanches</i> and Respondents	page 79
3.2 Comparing the Age of <i>Sarpanches</i> and Respondents	79
5.1 The Reservation Process in Jalore <i>Panchayat Samiti</i> (Jalore District)	146
5.2 Difference of Means between Reserved and Unreserved Villages	150
6.1 SC <i>Sarpanch</i> and Private Benefits Received by SC Households	162
6.2 SC <i>Sarpanch</i> and Community-Targeted Benefits	163
6.3 The Effect of Reservation on Perceptions of the <i>Gram Panchayat</i>	164
6.4 The Material Effect and Significance of Reservation across Different SC Subcastes	166
6.5 The Impact of Reservation on Inter-Caste Contact (as Self-Reported by non-SC Villagers)	170
6.6 The Impact of Reservation on Inter-Caste Contact (as Self-Reported by SC Villagers)	171
6.7 The Impact of Reservation on Inter-Caste Contact (as Self-Reported by SC Villagers), across SC Subcastes	172
7.1 The Effect of Exposure to an SC <i>Sarpanch</i> on Stereotypes (among non-SC Villagers)	180
7.2 The Effect of Exposure to an SC <i>Sarpanch</i> on Beliefs about the Discriminatory Behaviors of Non-SC Villagers	181
7.3 The Effect of Exposure to an SC <i>Sarpanch</i> on Beliefs about the Consequences of Hostile Behaviors toward the Scheduled Castes	182
7.4 The Effect of Exposure to an SC <i>Sarpanch</i> on Stereotypes (among SC Villagers)	185
7.5 The Effect of Exposure to an SC <i>Sarpanch</i> on Beliefs about the Behaviors of Non-SC Villagers	186

viii	Tables	
7.6	The Effect of Exposure to an SC <i>Sarpanch</i> on Beliefs about the Legal Consequences of Hostile Behaviors (among SC Villagers)	187
7.7	The Effect of Exposure to an SC <i>Sarpanch</i> on Beliefs about the Discriminatory Behaviors of Non-SC Villagers among Members of “Dominant SC Subcastes”	192
7.8	The Effect of Exposure to an SC <i>Sarpanch</i> on Beliefs about the Discriminatory Behaviors of Non-SC Villagers among Members of “Small SC Subcastes”	192
8.1	The Effects of Exposure to an SC <i>Sarpanch</i> on “Prescriptive Beliefs” about the Scheduled Castes, among Non-SCs	199
8.2	The Effect of Exposure of an SC <i>Sarpanch</i> on the Untouchability-Related “Behavioral Intentions” of Non-SC Villagers	205
8.3	The Effect of Exposure of an SC <i>Sarpanch</i> on the Untouchability-Related “Behavioral Intentions” of SC Villagers	207
8.4	The Effect of Exposure of an SC <i>Sarpanch</i> on “Behavioral Intentions” of SC Villagers, across SC Subcastes	209
C.1	Additional Balance Tests on Pre-Treatment Covariates	248
C.2	Characteristics of Villagers Sampled in Reserved and Unreserved GPs	249
D.1	Proportion of SC Villagers in Surveyed Villages in My Sample	255
D.2	Untouchability-Related “Behavioral Intentions” by Proportion of SCs at the GP Level	257
D.3	Untouchability-Related “Behavioral Intentions” by Proportion of SCs at the GP Level in the Jhunjhunu District	258

Acknowledgments

This book describes what happens to intergroup relations when members of stigmatized groups are granted access to political offices. Most of what I know about this issue I have learned in Rajasthani villages, and in conversations with men (and occasionally women) who live far away from academic circles, and often in unenviable conditions. My first debt is to all the villagers who offered me time, attention, and often food when I had so little to give in return. Their kindness, intelligence, and endless curiosity have made this project a really humbling experience. While we may not be in close contact now that this project is completed, I think of you – and of your smiles – often.

I also owe a great deal to my dissertation adviser, Kanchan Chandra. I am fortunate to have met Kanchan early on in graduate school, and I have benefited from her sharp comments ever since. Her intuitions have helped me at every step of the process – in fact, until the very last revision on this manuscript. It is not enough to say that my scholarship has been improved by her dedication and attention. I have learned a great deal from her on an intellectual as well as on a human level, and I am immensely grateful to have been presented with this chance. Kanchan has been the best advisor and mentor I could have hoped for. She let me gain confidence in myself, in my work, and eventually in this project. I thank her for her patience and her dedication.

There are many people I wish to thank in India, but no one more than Shankare Gowda. I met Gowda a few months before my field research started in 2009 and I spent the following year with him on an almost daily basis, as he had agreed to help me develop this project. Gowda was more than a research assistant. He was a teacher, a translator, and most importantly a great travel companion. I made him travel many small roads in Rajasthan, often early or late, or in uncomfortable vehicles, or both. I am sure I placed him in embarrassing or unenviable social situations on an almost daily basis, given my endless compulsion to ask questions. I am humbled by his patience and ability to keep his composure in the face of my frequently unrealistic game plans.

x Acknowledgments

Gowda and I visited many Rajasthani villages together in 2009. We observed the functioning of village institutions, met villagers, and interviewed officials. I derive most of the theoretical intuitions developed in this book from the conversations I had with him on the way back from these visits. When I started developing the quantitative surveys on which the second part of this study focuses, I asked Gowda to keep working with me on the project, and I am thankful that he did. It would not have been possible without him. He helped me develop the instrument, hire and train interviewers, and figure out the myriad logistical details that require close attention on a complex research project. Thank you!

Many other people were instrumental in the development of these quantitative surveys. Shivam Vij and Ved Prakash Sharma ably helped me monitor and implement the quantitative surveys from front to end, and were great travel companions. Harikesh Bairwa coordinated the recording of the audio survey with Gowda. Bhartendu Trivedi offered advice and put me in touch with Ved. Mark Schneider offered advice and camaraderie in Jaipur. Shruti Ravindran was kind enough to let me fill her lovely Delhi *barsati* with survey-related artifacts for a few months. Sanjay Lodha, Sanjay Kumar, Kavita Srivastava, Pappu Kumawat, and Satish Kumar helped with logistics in Rajasthan and put me in touch with the interviewers who fielded the surveys. Rahul Verma and later Jitendra Kumar provided excellent translations. Last but not least, I am thankful to the interviewers who were often asked to work in difficult conditions and without much comfort: Pushkar Nayak, Usman Kureshi, Prakash Regar, Praveen Meena, Durga Singh, Kishan Singh, Shambu Lal Salvi, Shambu Lal Kuma, Prasad Dadeech, Naresh Yadav, Jagdish Jat, Umesh Vyas, Mansi Lal, Dushyant, Gopal, Manoj Kumar Jat, Vinod Paliwal, Mohammed Yasin, Akhilesh Berwa, Dharmendra Verma, Ramswarup Berwa, Rodu Lal Berwa, Suresh Chandra Berwa, Bhagat Singh, and Mahavir Prasad Chopra. I apologize in advance if I am forgetting anyone.

I was lucky to work with the amazing Gopal Singh Rathore during the second round of qualitative fieldwork in Rajasthan, after the surveys were run. Gopal introduced me to various officials and civil servants in the Jaipur district. I owe a lot of what I know about *gram panchayats* to his help, his translations, and our conversations. I thank him for his kindness and dedication. Also: we will rent a car next time.

Many friends lent me a roof, or have helped me find one over the years. Gilles Verniers was a great help when I first landed in New Delhi. He also kindly lent me a computer when mine crashed. I stayed with Siddhartha Mukherjee and/or his friends at JNU on more than one occasion. The Doda family provided me with a pleasant and more long-term accommodation in Jaipur.

Acknowledgments

xi

In the United States, many colleagues helped make this a better project. In the early stages of this project, I was lucky enough to receive detailed comments from a number of mentors. I first wish to thank the two other members of my dissertation committee, Eric Dickson and David Stasavage, for their advice, and for repeated and detailed sets of comments. I developed a proposal for this project during seminars at NYU and Princeton, led respectively by Dimitri Landa, Eric Dickson, Tali Mendelberg and Martin Gilens. I also presented this project to fellow NYU graduate students on several occasions. I greatly benefited from the comments of Anjali Bohlken, Marco Morales, Yael Zeira, Kristin Michelitch, Robin Harding, Dan Berger, and Tolga Sinmazdemir.

Some people are kind enough to respond to poorly written e-mails sent by frantic grad students, and they should be praised here. Karla Hoff and Vijayendra Rao were kind enough to discuss field survey strategies with me early on, after I had come back from the first round of fieldwork and as the quantitative component of the project was still at the design stage. In Jaipur, the late Lloyd Rudolph convinced me over tea of the need to be creative in asking questions in Indian villages. While I did not exactly follow up on his suggestion to hire local Rajasthani storytellers as enumerators, the survey methodology developed in this project was greatly inspired by our discussion that day. Back in New York during the summer of 2009, discussions with Alex Scacco and Betsy Paluck were pivotal on this same point. Although we had not met previously, both Nick Valentino and Don Green read extensive drafts and e-mailed comments as I was putting the final touches on the design of this study in the fall of 2009. Their help was crucial in making this a better project.

After I became an assistant professor at Dartmouth, a book conference organized by the Dickey Center and Chris Wolforth was key to the development of this book. I have done my best to include the many comments from Jeremy Horowitz, Sandip Sukthankar, Nelson Kasfir, John Carey, Lisa Baldez, Dan Posner, Steve Wilkinson, and a few others who could not attend the workshop. Finally, chapters or papers related to this project were presented at various conferences and workshops, where they received comments from Ashu Varshney, Thad Dunning, Dean Lacy, Bill Wolforth, Brian Greenhill, Evan Lieberman, Prerna Singh, Rafaela Dancygier, Kimuli Kasara, Karen Ferree, Claire Adida, Gwyneth McClendon, Doug Haynes, Brian Min, Jonathan Nagler, Francesca Jensenius, Gabrielle Kruks-Wisner, Mark Schneider, Jennifer Bussell, Becky Morton, Pat Egan, Neelanjan Sircar, Milan Vaishnav, Devesh Kapur, Amit Ahuja, Irfan Nooruddin, Adam Ziegfeld, Rachel Gisselquist, Lynn Vavreck, Steve Wilkinson, Josh Tucker, Oiendrila Dube, Leonard Wantchekon, Rikhil Bhavnani, Mik Laver, and Dimitri Landa.

xii Acknowledgments

I am also grateful to David Laitin and to several anonymous reviewers for useful suggestions when parts of the results presented in the book were under review at the American Political Science Review (APSR).

Funding for this project came from the National Science Foundation (as a Dissertation Improvement Grant), NYU's Wilf Family Department of Politics, the NYU Graduate School of Arts and Sciences, and Dartmouth College. In Delhi, I received logistical assistance from JNU, the Centre de Sciences Humaines, and the Lokniti program at the Center for the Study of Developing Society (CSDS). In Jaipur, the American Institute of Indian Studies helped me find a home. This book was written at Dartmouth College, and I am thankful to all my colleagues in the Department of Government for their encouragement and for making me feel welcome since 2011. I also wish to thank the staff of the Baker library, which provided me with most of the bibliography on which I rely in the book. Finally, I thank Jacob Quinn, who edited parts of the manuscript.

Lastly, on a more personal note, I wish to thank all the family and friends in India, France, and in the United States who have offered me a roof, a drink, reassuring words, or all of the above in the time that passed between the initiation and the completion of this project. Fabrice Robinet, Damien Bonelli, Jean-Eric Boulon, James Simpson, Chris Hermanus-Reid, Adam Mitchell, Tony Pau, Vaidya Gullapali, Galit Gun, Shoma Lahiry, Emily Brennan, Raghu Karnad, Andy Burne, Lorine Chauchard, Isabelle and Alain Chauchard, Sophie Alexandrova, Clemence Mayol, Daphné Vagogne, Faustine Bentaberry, Fabien Dell, Julien Barrier, C. Blinguo, Claire Vailler, Jean-Luc Titanium, Lionel Baixas, Olivier Telle, Julien Nenault, Thibaud Marcesse, Simone Schaner, Alysia Garrison, Thomas Youle, Eng-Beng Lim, Dave Besseling, Shashank Bengali, Akshay Kolse-Patil: I owe you one.

This book is dedicated to Shruti Ravindran. You have provided me with much love, support, and encouragement over the past seven years. None of this would have been possible without you. Also, when is *your* book coming out?

Parts of Chapter 8 were originally published as “Can Descriptive Representation Change Beliefs About a Stigmatized Group? Evidence from Rural India,” *American Political Science Review*, 108(2), 403–422.

Note on Terminology

This book focuses on members of various Indian subcastes (*jatis*) that are now most frequently referred to as “Scheduled Castes.” I mostly use the collective designation “Scheduled Castes” rather than the direct alternatives, for two reasons: (1) it was the most commonly employed term among my interlocutors, and (2) it is the most neutral and legalistic term possible to designate that group of persons, with many of the alternatives now being connoted as patronizing (*harijans*, meaning “children of god”) or frankly derogatory (“untouchable”). From this point of view, only the term *Dalit* (meaning “broken to pieces” or “oppressed,” a term historically used by political activists from the Scheduled Castes) may have constituted an acceptable alternative. However, most villagers I interacted with in the state of Rajasthan in 2009 had never heard of the term, unlike in other areas of India. For this reason, I tend to use the term “member of the Scheduled Castes” rather than the term *Dalit*.

In addition, I freely use the abbreviation “SC” – standing for “Scheduled Castes” – both as a noun (e.g., *this villager is a SC*, as to mean “a member of the Scheduled Castes”) and as an adjective (*this is a SC-dominated village*). When referring to multiple members of the Scheduled Castes, I sometimes use the abbreviation SCs. While using these abbreviations rather than the full term “Scheduled Castes” mainly allows me to save characters, their use is not inconsistent with the way many of my interlocutors in rural Rajasthan referred to the Scheduled Castes (many of them not knowing what these initials actually stood for in English): many Hindi and Rajasthani speakers used the abbreviation SC as an adjective, as a noun, or both. I follow this practice here.

Because this book is interested in day-to-day relations between SCs and other, more dominant caste groups within Indian villages, I also need to refer to villagers from that large residual category in an abbreviated manner. When speaking about members of that residual category as a whole,

I mostly refer to those “other” villagers as “non-SC”. While the term *non-SC* has sometimes been used by social scientists, it was not a salient term among my interlocutors (no exact equivalent existed in Hindi or Rajasthani). Because the residual category *non-SC* does not constitute a coherent ensemble on the ground (Gupta 2005), it has in fact rarely constituted a salient ethnic category in modern India. In the Rajasthani villages I visited, as in most of India, members of *non-SC* castes are usually referred to by their subcaste (*Jats*, *Thakurs*, *Brahmans*, etc.). In certain cases, members of these subcastes were also referred to by a term referring to a grouping of a number of these subcastes together. The category “OBC,” meaning “other backward castes,” is the most prominent and the most numerically important of these groupings within the *non-SC* category. Although the term “OBC,” like the term “SC,” once was a purely legalistic category, it was at the time of this study part of the day-to-day language used by common villagers, and used to designate those subcastes sometimes referred to as “middle castes.” In conversations about caste or untouchability, villagers also frequently used the terms “upper-caste” or “upper castes” (the Hindi/Rajasthani term most frequently used was *unchi jati*). The subcastes that the individual who was using that term was referring to, however, depended on that individual’s own identity as well as on the context of the conversation. When specifically talking about *untouchability*, the term “upper-caste” often was a relatively close equivalent to the term *non-SC*. It may have, for instance, been meant to include groups as “dominant” as *Jats*, even though the *Jat* subcaste is classified as being part of the *OBCs* in Rajasthan. However, in many other conversations, it was meant to specifically refer to those traditionally dominant castes, which are by definition neither *OBC* nor *SC*, such as *Rajputs* or *Brahmans*. Because of this ambiguity, and because the implications of the label “upper caste” are indirectly derogatory, I usually refrain from using the term “upper-caste” in my analyses, to which I prefer the social-scientific term *non-SC*, or the more informative concept of “dominant castes”. Given the caste makeup of the villages in which most of my empirical work took place (which usually counted very few villagers from the “Scheduled Tribes” or non-Hindu villagers), it should however be noted that the bulk of those I refer to as *non-SC* or *dominant* throughout the book belonged to those two groupings I have already mentioned: *OBCs* and “upper-castes” (in the more restrictive conception of the term). Finally, although my analyses refrain from using the term “upper-caste” for the reasons already indicated, it should be noted that the term appears in this volume in a number of quotes, survey items, and references (especially in Chapter 2). When I draw from academic works

Note on Terminology

xv

on caste or caste-based inequalities, the term refers to the more restrictive category (not including OBCs). When the term appears in a quote or in one of my audio survey items, it should usually be understood to include all locally dominant subcastes, including a number of *OBC* subcastes such as *Jats*.