

## **Employer and Worker Collective Action**

This book compares sources of worker and employer power in Germany, South Africa, and the United States in order to identify the sources of comparative U.S. decline in union power and to analyze more precisely the nature of labor movement power. It finds that this power is not confined to allied parties, union confederations, or strikes, but rather consists of the capacity to translate power autonomously from one context to the next. By combining their product, labor market, and labor law advantages through their dominant employers' associations, leading firms imposed constraints on labor's free collective bargaining regionally and nationally, defeating employer interests that are more amenable to labor in the process. Through an examination of these patterns of interest organization, the book shows, however, that initial employer advantages prove to be contingent and unstable and inform subsequent conditions under which employers are forced to cede to more far-reaching demands of increasingly organized workers.

Andrew G. Lawrence teaches courses in politics and international relations at the Vienna School of International Studies, Vienna, Austria.



### Advance Praise for Employer and Worker Collective Action

"Andrew Lawrence's *Employer and Worker Collective Action* steps boldly outside the norm in political science, examining a truly important question from a unique vantage point. Lawrence's analysis of the politics of labor markets and movements in both the developed and developing worlds is theoretically sophisticated, rigorously detailed, and genuinely pathbreaking. It contains invaluable resources for anyone hoping to understand labor politics in today's world."

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"Andrew Lawrence's wide-ranging research on employer and worker collective action in Germany, South Africa, and the United States is a unique contribution to understanding the significance of institutional contingencies in the historical growth and decline of unions. Retaining a hopeful appraisal of the future of trade unions, this scholarly book should be an important addition to the literature on labor and comparative politics."

- Immanuel Ness, Brooklyn College, City University of New York



# **Employer and Worker Collective Action**

A Comparative Study of Germany, South Africa, and the United States

ANDREW G. LAWRENCE

Vienna School of International Studies





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# Acronyms

#### General

BIG basic income guarantee CME coordinated market economy

EC employer centered

EEC European Economic Community
HRM human resource management
ISC International Steel Cartel
LME liberal market economy

OECD Organization for Economic Cooperation and Development

PoP politics of production PR power resources VoC varieties of capitalism

### Germany

ADGB Allgemeine Deutscher Gewerkschaftsbund
ASU Arbeitsgemeinschaft Selbständiger Unternehmer

BDA Bundesvereinigung der Deutschen Arbeitgeberverbände

BDI Bundesverband der Deutschen Industrie
CDI Centralverband Deutscher Industrieller
CDU Christlich Demokratische Union
DAG Deutsche Angestellten-Gewerkschaft
DGB Deutscher Gewerkschaftsbund
DIHT Deutscher Industrie- und Handelstag
GDK Gewerkschaft Deutscher Kaiser group

GDR German Democratic Republic

GHH Güttehoffnungshütte

KPD Kommunistische Partei Deutschlands

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xiv Acronyms

RDI Reichsverband der Deutschen Industrie SPD Sozialdemokratische Partei Deutschlands

VdA Vereinigung der deutschen Arbeitgeberverbände

VSt Vereinigte Stahl

ZAG Zentralarbeitsgemeinschaft

### South Africa

AAC Anglo American Corporation AHI Afrikaanse Handelsinstitut

AMCU Association of Mineworkers and Construction Union

AMIC Anglo-American Industrial Corporation

AMWU African Mine Workers' Union ANC African National Congress BEE Black Economic Empowerment

COSATU Congress of South African Trade Unions
CPSA Communist Party of South Africa
CSO Central Selling Organization

EOS E. Oppenheimer and Son

FOSATU Federation of South African Trade Unions

ICA Industrial Conciliation Act

ICU Industrial and Commercial Union of Africa

JSE Johannesburg Stock Exchange

MWU Mine Workers' Union

NEDLAC National Economic Development and Labour Council

NLRA-SA Native Labour Regulation Act

NNU National Nurses United

NP National Party

NRC Native Representative Council NUM National Union of Mineworkers

SACCOLA South African Consultative Committee on Labor Affairs

SACP South African Communist Party

SACTU South African Council of Trade Unions

SANLAM South African National Trust and Assurance Mutual

SATALC South African Trades and Labor Council

UDF United Democratic Front

#### **United States**

AFL American Federation of Labor

AFL-CIO American Federation of Labor-Congress of Industrial

Organizations

AFSCME American Federation of State, County and Municipal Employees



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BR Business Roundtable

CIO Congress of Industrial Organizations

EFCA Employee Free Choice Act EPP employee participation plan

HUAC House Un-American Affairs committee
IBT International Brotherhood of Teamsters
ILA International Longshoremen's Association

ILWU International Longshoremen's and Warehousemen's Union

NAM National Association of Manufacturers

NEA National Erectors' Association
NFA National Founders' Association
NIRA National Industry Recovery Act
NLRA National Labor Relations Act
NLRB National Labor Relations Board
NMTA National Metal Trades Association
NSEA National Steel Erector's Association

NWLB National War Labor Board

OWS Occupy Wall Street

PATCO Professional Air Traffic Controllers Organization

SEA Steel Exporters Association

SEIU Service Employers' International Union SWOC Steel Workers Organizing Committee TDU Teamsters for a Democratic Union

UAW United Auto Workers
UE United Electrical Workers

UFCW United Food and Commercial Workers

UFW United Farm Workers union UMWA United Mine Workers of America

UPS United Parcel Service