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978-1-107-04323-7 - Handbook of Color Psychology

Edited by Andrew J. Elliot, Mark D. Fairchild, and Anna Franklin

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Handbook of Color Psychology

We perceive color everywhere and on everything that we encounter in daily life. Color science has progressed to the point where a great deal is known about the mechanics, evolution, and development of color vision, but less is known about the relation between color vision and psychology. However, color psychology is now a burgeoning, exciting area and this Handbook provides comprehensive coverage of emerging theory and research. Top scholars in the field provide rigorous overviews of work on color categorization, color symbolism and association, color preference, reciprocal relations between color perception and psychological functioning, and variations and deficiencies in color perception. The *Handbook of Color Psychology* seeks to facilitate cross-fertilization among researchers, both within and across disciplines and areas of research, and is an essential resource for anyone interested in color psychology in both theoretical and applied areas of study.

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Contents

<i>List of figures</i>	<i>page</i> viii
<i>List of tables</i>	xvii
<i>List of contributors</i>	xviii
<i>Foreword by Steven K. Shevell</i>	xxi
Part I Introduction	
1 Introduction and overview	3
ANDREW J. ELLIOT, MARK D. FAIRCHILD, AND ANNA FRANKLIN	
Part II Foundations: basics of color science	
2 Color models and systems	9
MARK D. FAIRCHILD	
3 Fundamentals of color vision I: color processing in the eye	27
ANDREW STOCKMAN AND DAVID H. BRAINARD	
4 Fundamentals of color vision II: higher-order color processing	70
KARL R. GEGENFURTNER AND ROBERT ENNIS	
5 Evolution of color vision and its reflections in contemporary mammals	110
GERALD H. JACOBS	
6 Some philosophical questions about color	131
DON DEDRICK	
Part III Development of and differences in color vision	
7 Emergence and early development of color vision and color perception	149
MARC H. BORNSTEIN	
8 Color vision changes in normal aging	180
JOHN L. BARBUR AND MARISA RODRIGUEZ-CARMONA	
9 Individual differences in color vision	197
MICHAEL A. WEBSTER	
10 Color vision deficiencies	216
NEIL R. A. PARRY	

Part IV Color categorization		
11	Universality of color categorization PAUL KAY	245
12	Color categorization across cultures JULES DAVIDOFF	259
13	Development of color categorization ANNA FRANKLIN	279
14	The meaning of color words in a cross-linguistic perspective ANNA WIERZBICKA	295
Part V Color symbolism and association		
15	Early color symbolism IAN WATTS	319
16	Symbolic use of color in ritual, tradition, and folklore JOHN B. HUTCHINGS	340
17	Color in camouflage, mimicry, and warning signals MARTIN STEVENS, LINA MARÍA ARENAS, AND ALICE E. LOWN	357
18	Use of color in warnings MICHAEL S. WOGALTER, CHRISTOPHER B. MAYHORN, AND OLGA A. ZIELINSKA	377
19	Color emotion and color harmony LI-CHEN OU	401
20	Do metaphors color our perception of social life? BRIAN P. MEIER	419
Part VI Color preferences		
21	Ecological aspects of color preference KAREN B. SCHLOSS AND STEPHEN E. PALMER	435
22	Biological, cultural, and developmental influences on color preferences ANYA HURLBERT AND ANGELA OWEN	454
Part VII Color effects on psychological and biological functioning		
23	The role of color in the voluntary and involuntary guidance of selective attention CHARLES L. FOLK	481
24	Color and mate choice in non-human animals JAMES P. HIGHAM AND SANDRA WINTERS	502

	Contents	vii
25	Color in romantic contexts in humans ADAM D. PAZDA AND TOBIAS GREITEMEYER	531
26	Color in competition contexts in non-human animals JOANNA M. SETCHELL	546
27	Color in achievement contexts in humans MARKUS A. MAIER, RUSSELL A. HILL, ANDREW J. ELLIOT, AND ROBERT A. BARTON	568
28	Color and face perception IAN D. STEPHEN AND DAVID I. PERRETT	585
29	Eating with our eyes: on the color of flavor CHARLES SPENCE	603
30	Non-visual effects of colored light MARK S. REA AND MARIANA G. FIGUEIRO	619
	Part VIII Psychological effects on color perception	
31	Memory effects on color perception CHRISTOPH WITZEL AND THORSTEN HANSEN	641
32	Affect-related influences on color perception MICHAEL D. ROBINSON, TIANWEI LIU, AND JESSICA L. BAIR	660
	Part IX Color phenomena	
33	Color appearance phenomena and visual illusions GARRETT M. JOHNSON	679
34	Synesthetic experiences of color JAMIE WARD	703
	<i>Index</i>	715

Figures

2.1	The same physical stimulus can appear orange or brown depending on its viewing environment and luminance relative to the background.	page 10
2.2	Visualization of the six attributes of color appearance.	11
2.3	General structure of the <i>Munsell Book of Color</i> .	13
2.4	Photograph of various examples of the <i>Munsell Book of Color</i> illustrating its organization.	14
2.5	General structure of the Swedish Natural Color System.	15
2.6	Photograph of an example of the Swedish Natural Color System illustrating its organization.	16
2.7	The tristimulus values of equal-energy spectral stimuli plotted in the three-dimensional CIE XYZ tristimulus space.	19
2.8	The spectrum locus as plotted originally by Maxwell (<i>upper-right inset</i>) and in the CIE xy (<i>solid line</i>) and $u'v'$ (<i>dashed line</i>) chromaticity diagrams.	20
2.9	Munsell Value (perceived lightness) as a function of CIE L^* (predicted lightness based on physical measurements).	21
2.10	A three-dimensional sketch of the CIELAB color space in terms of the lightness (L^*), reddish-greenish (a^*), and yellowish-bluish (b^*) dimensions as rectangular coordinates.	21
3.1	Spectral information for color.	29
3.2	Human cone mosaics. Reprinted from Figure 4 of H. Hofer, J. Carroll, J. Neitz, M. Neitz, and D. R. Williams, 2005, "Organization of the human trichromatic cone mosaic," <i>Journal of Neuroscience</i> , 25, 9669–9, with permission.	32
3.3	Cone spectral sensitivities and prereceptor filtering (based on Figure 5 of Stockman, 2004).	34
3.4	Color matching and core fundamentals.	36
3.5	The principal cone pathways in the human retina (from Brainard and Stockman, n.d.; used with permission from Sinauer Associates).	42
3.6	Diagrammatic network model of the early visual pathways (from Brainard and Stockman, n.d.; used with permission from Sinauer Associates).	46
3.7	Detection thresholds (from Brainard and Stockman, n.d.; used with permission from Sinauer Associates).	49
3.8	Second-site desensitization of L–M by steady fields (based on part of Figure 28 from Stockman and Brainard, 2010).	52
3.9	Temporal and spatial contrast sensitivity functions.	55
3.10	Differences between fovea and periphery.	58
4.1	Example of an MBDKL isoluminant plane. Image adapted from Gegenfurtner and Kiper (2003).	72

4.2	(A) Using color information, we can quickly identify the fruit in the bush. (B) The image in panel A was rendered in a manner that roughly simulates colorblindness. (C) Panel A was rendered to roughly simulate deuteranopic colorblindness (i.e., lack of M-cones). (D) With luminance being the only source of visual information, the task remains just as challenging.	74
4.3	Noise-masking data providing evidence for the operation of higher-order mechanisms. Image adapted with permission from T. Hansen and K. R. Gegenfurtner, 2006.	78
4.4	Responses of two V2 cells to different colors along the isoluminant hue circle. Image adapted from Gegenfurtner and Kiper (2003).	84
4.5	BOLD response to color and luminance stimuli for different brain regions. Image adapted from B. R. Conway and D. Y. Tsao (2005). Used by permission of Oxford University Press.	85
4.6	Responses from neurons in V1, V2, and MT to moving gratings of different luminance contrasts. Image adapted from Gegenfurtner and Kiper (2003).	96
5.1	Outline of a schema proposed by Lamb (2013) to account for the early evolution of opsins from an ancient G protein-coupled receptor (GPCR).	112
5.2	Family tree for vertebrate opsin genes. Tree construction is derived from Hisatomi and Tokunaga (2002).	114
5.3	Spectral absorption curves for the five types of photopigments of the Southern Hemisphere lamprey (<i>Geotria australis</i>). Reproduced with permission from Collin (2010).	115
5.4	Cladogram illustrating the evolutionary pathways of the vertebrate cone-opsin-gene families. Reproduced with permission from Jacobs (2013).	117
5.5	Spectral sensitivities for the two types of cone pigment believed to have been present in ancestral mammals derived from the SWS1 and LWS opsin-gene families. Image adapted from Conway and Tsao (2006).	118
5.6	Cone-photopigment complements characteristically found in various primate species.	120
8.1	The statistical limits for the standard normal (SN) CAD observer are plotted in the CIE (x,y) 1931 chromaticity chart (<i>panel A</i>). The corresponding cone contrasts for chromatic displacement (CD) along the YB (67°) and RG (334°) directions are shown in panels B and C, respectively. The screen dumps in panel D show the RG and YB stimuli employed in the CAD test.	183
8.2	The age distribution of the Standard Normal (SN) CAD observer (<i>panel A</i>) based on measurements in 333 normal trichromats. Panels B and C show the corresponding variability in RG and YB thresholds, respectively.	184
8.3	Effect of background luminance (<i>panels A and B</i>) and stimulus size (<i>panels C and D</i>) on RG and YB color thresholds.	185
8.4	Comparison of thresholds before (<i>panels A and B</i>) and after filtering (<i>panels C and D</i>) the original monocular data measured at City University London and the Damme Optometrie Practice in the Netherlands.	187

x	List of figures	
<hr/>		
8.5	Frequency histograms showing the distribution of RG (<i>panel A</i>) and YB (<i>panel B</i>) threshold differences between the two eyes (which formed the basis for the “asymmetry” test).	187
8.6	The dotted lines in each section represent the statistical limits of normal variability as a function of age for the sample of normal subjects after applying each of the filters described above.	188
8.7	RG (<i>panels A and B</i>) and YB (<i>panels C and D</i>) binocular thresholds as a function of age for all the subjects examined in the study and deemed to have normal color vision.	189
8.8	Color-detection thresholds measured by Knoblauch <i>et al.</i> (2001) and Paramei and Oakley (2014) converted to CAD units for comparison with the mean CAD thresholds and the corresponding $\pm 2.5\sigma$ limits.	190
9.1	<i>Top</i> : simulations of normal variations in lens pigment density. <i>Bottom</i> : simulations of normal variations in macular pigment density. Adapted from M. A. Webster, I. Juricevic, and K. C. McDermott (2010), “Simulations of adaptation and color appearance in observers with varying spectral sensitivity,” <i>Ophthalmic and Physiological Optics</i> , 30(5), 602–10.	199
9.2	Calibrating color space for the individual spectral sensitivity of the observer. Adapted from M. A. Webster, E. Miyahara, G. Malkoc, and V. E. Raker (2000), “Variations in normal color vision. I. Cone-opponent axes,” <i>Journal of the Optical Society of America. A, Optics, Image Science, and Vision</i> , 17(9), 1535–44.	202
9.3	Unique hues and binary hues selected by a group of color-normal observers, plotted as angles in the cardinal axis space. From G. Malkoc, P. Kay, and M. A. Webster (2005), “Variations in normal color vision. IV. Binary hues and hue scaling,” <i>Journal of the Optical Society of America. A, Optics, Image Science, and Vision</i> , 22(10), 2154–68.	202
9.4	Simulations of the color appearance of a lush or an arid environment to observers adapted to each environment. <i>Top</i> : original images. <i>Bottom</i> : the same images after modeling adaptation to the distribution of colors characteristic of each environment. From M. A. Webster (2011), “Adaptation and visual coding,” <i>Journal of Vision</i> , 11(5): 1–23.	205
10.1	(A) Spectral response of human cone photoreceptors. (B) Illustration of the principle of univariance.	217
10.2	Stages of color processing, from cone sensitivities to perception.	218
10.3	An extract from Dalton’s paper, “Extraordinary facts relating to the vision of colours with observations.” Copyright University of Manchester.	219
10.4	Dichromatic confusion lines.	224
10.5	Desaturated color wheel depicting colors taken from the ellipse in the CIE 1931 chromaticity diagram.	225
10.6	Approximation of normal and dichromatic perception of the same scene, created with the Web version of the Chromatic Vision Simulator.	225
10.7	Section of the London tube (subway) map processed with the Chromatic Vision Simulator. Reproduced and modified with permission from Transport for London (14/E/2763/P).	226

	List of figures	xi
10.8	Red-green anomaloscopy.	232
10.9	<i>Top</i> : Box 1 of the 100-hue test in correct order. <i>Bottom</i> : the same chips sorted by a deuteranope.	236
10.10	Example of a high-contrast image from the Cambridge Colour Test. Images courtesy of Cambridge Research Systems Ltd and J. D. Mollon.	237
10.11	The CAD test. <i>Left</i> : typical stimuli in green, yellow, blue, and red directions of color space. <i>Right</i> : section of CIE 1931 x,y chromaticity diagram showing typical normal thresholds for these four stimuli (<i>large symbols</i>). Adapted from Barbur and Connolly (2011).	238
11.1	The B&K stimulus palette (approximation).	246
11.2	The B&K hypothesis regarding possible color-naming systems. From B. Berlin and P. Kay (1969), <i>Basic Color Terms: Their Universality and Evolution</i> , p. 4, University of California Press. Reproduced with permission of the authors.	246
11.3	Revision of the encoding sequence in Kay (1975). From P. Kay (1975), "Synchronic variability and diachronic change in basic color terms," <i>Language in Society</i> , 4(3), 260. Reproduced with permission of Cambridge University Press.	247
11.4	The encoding sequence as portrayed in Kay and McDaniel (1978). From P. Kay and C. K. McDaniel (1978), "The linguistic significance of the meanings of basic color terms," <i>Language</i> , 54(3), 639. Reproduced with permission of Linguistic Society of America and the Copyright Clearance Center.	247
11.5	Current WCS typology and encoding sequence. From P. Kay, B. Berlin, L. Maffi, W. R. Merrifield, and R. S. Cook (2009), <i>The World Color Survey</i> , p. 30. Reproduced with permission of CSLI Publications.	249
11.6	The main line of basic color-term evolution with number of languages of each type. From P. Kay, B. Berlin, L. Maffi, W. R. Merrifield, and R. S. Cook (2009), <i>The World Color Survey</i> , p. 31. Reproduced with permission of CSLI Publications.	249
11.7	Total of 15,186 WCS best example choices. From R. E. MacLaury (1997), "Ethnographic evidence of unique hues and elemental colors," <i>Behavioral and Brain Sciences</i> , 20(2), 202. Reproduced with permission of Cambridge University Press.	250
11.8	(a) Dispersion of real (<i>arrow</i>) and hypothetical (<i>histogram</i>) WCS naming centroids; (b) separation of actual (<i>arrow</i>) and hypothetical (<i>histogram</i>) WCS and B&K naming centroids. From P. Kay and T. Regier (2003), "Resolving the question of color naming universals," <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 100(15), 9088. © 2003 National Academy of Sciences of the United States of America. Reproduced with permission.	252
11.9	Contour plots of WCS best example choices showing English data from B&K. From T. Regier, P. Kay, and R. S. Cook (2005), "Focal colors are universal after all," <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 102, 8387. © 2005 National Academy of Sciences of the United States of America. Reproduced with permission.	253

xii	List of figures	
11.10	Boundary matches of real and hypothetical Berlinmo to the WCS as a whole. From P. Kay and T. Reiger (2007), "Color naming universals: the case of Berlinmo," <i>Cognition</i> , 102(2), 294. Reproduced with permission of Elsevier BV and the Copyright Clearance Center.	255
12.1	A chart of Munsell colors as used in color-naming studies.	261
12.2	The number of groups formed in a free sorting of 65 colors. From D. Roberson, I. R. L. Davies, G. G. Corbett, and M. Vandervyver (2005), "Free-sorting of colors across cultures: are there universal grounds for grouping?," <i>Journal of Cognition and Culture</i> , 3(5). Reproduced with permission from Koninklijke Brill NV.	263
13.1	Infant data from Bornstein <i>et al.</i> (1976) summarized alongside adult color-naming data. Figure from Bornstein <i>et al.</i> (1976) with permission.	281
13.2	Analysis of color terms from WCS non-industrialized languages indicates clustering around particular points in color space. From P. Kay and T. Regier (2003), "Resolving the question of color naming universals," <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 100(15). © 2003 National Academy of Sciences . Reproduced with permission.	286
13.3	Modal grouping plots for four groups of participants. From V. Bonnardel and N. J. Pitchford (2006), "Colour categorization in preschoolers," in N. Pitchford and C. P. Biggam (eds.), <i>Progress in Colour Studies</i> , with permission from John Benjamins Publishing Co.	288
14.1	Munsell chart showing the location of the two Burarra visual descriptors. Copyright Aboriginal Studies Press. Reproduced courtesy of the publisher.	300
17.1	A Mozambique nightjar (<i>Caprimulgus fossii</i>) from Zambia from afar and close up, showing background-matching camouflage. Photographs by M. Stevens.	359
17.2	A stick insect from Zambia (unknown species) demonstrating masquerade by mimicking dead grass. Photograph by M. Stevens.	363
17.3	A zebra (<i>Equus quagga crawshayi</i>) with its famous black-and-white stripes. Photograph by M. Stevens.	364
17.4	Colors and patterns in aposematic species can vary from simple spots (A, <i>Oophaga pumilio</i>) or lines (B, <i>Ranitomeya fulgurita</i>), to intricate patterns (C, <i>Oophaga histrionica</i>). Images reproduced with permission of Vicky Flechas (A, C) and Fernando Vargas (B).	365
17.5	Poison-dart frogs from the Peruvian Amazon basin are an example of Müllerian co-mimics. All images reproduced with permission from Adam Stuckert.	367
17.6	A hoverfly (<i>Episyrphus balteatus</i>) with yellow and black markings, commonly thought to mimic wasps, despite being harmless (Batesian mimicry). Photograph M. Stevens.	368
18.1	US CPSC-mandated power lawnmower warning.	378
18.2	ANSI-style "hot surface" warning: (a) without and (b) with color.	379
18.3	Three ANSI color-signal word panels (red, orange, yellow).	380

18.4	Communication-human information processing (C-HIP) model. From M. S. Wogalter (2006), <i>Handbook of Warnings</i> , with permission from Lawrence Erlbaum Associates.	381
18.5	Alternative sign configuration similar to one evaluated in Wogalter <i>et al.</i> (1998).	395
19.1	Component plots of color emotion for (a) British and (b) Chinese observers.	404
19.2	Predictive performance of the additivity theory of color emotion.	406
19.3	Component plots for observer responses.	407
19.4	Difference in the like/dislike responses between male and female observers plotted against (a) mean chroma and (b) mean lightness.	408
19.5	Difference in the like/dislike responses between observers with and without a design background (“design” minus “non-design”) plotted against (a) mean chroma and (b) hue difference.	409
19.6	An example of the screen layout of a color-harmony experiment.	412
19.7	A graphical representation of Eq. (14) in CIELAB color space.	413
21.1	The BCP-32 colors as defined by eight hues at four saturation-lightness levels.	437
21.2	Predictions for within-subject correlations between color preferences and WAVEs relative to between-subject correlations for hypothetical participants <i>j</i> and <i>k</i> .	442
21.3	(A) Mean preference for Berkeley colors minus Stanford colors for Berkeley and Stanford students. (B) The correlations between individuals’ composite preference scores (from A) and their self-reported level of school spirit.	446
21.4	Republicans’ (<i>gray bars</i>) versus Democrats’ (<i>white bars</i>) preferences for Republican-red (A) and Democratic-blue (B) on non-election days versus Election Day. The difference in preference for Democratic-blue and Republican-red on Election Day minus the non-election day baseline (C). From K. B. Schloss (2014), “The politics of color: preferences for Republican red versus Democratic blue,” <i>Psychonomic Bulletin & Review</i> , with permission from Springer.	447
21.5	Relative probability of looking at each color compared with every other color for adults (A) and infants (B).	448
21.6	Changes in preferences for reds (<i>red circles</i>) and greens (<i>green squares</i>), along with the average of the other colors (<i>white triangles</i>), as a function of object-exposure group in Experiment 1A, after rating object preferences (a), and Experiment 1B, where object preferences were not rated (b). Adapted from E. D. Strauss (2013), “Color preferences change after experience with liked/disliked colored objects,” <i>Psychonomic Bulletin & Review</i> , 20, 935–43, with permission from Springer.	449
22.1	Comparison of results from color-preference studies, across sex, age, and cultures.	467
23.1	Displays supporting space-based (<i>top</i>) and feature-based (<i>bottom</i>) selection by color.	483
23.2	Behavioral paradigms for studying selective attention include the spatial cuing (<i>top</i>) and visual search (<i>bottom</i>).	485
23.3	Attentional blink paradigm for studying voluntary attentional selection in time.	489

xiv	List of figures	
23.4	Behavioral paradigms for studying spatial attentional capture include the additional singleton (<i>top</i>), irrelevant singleton (<i>middle</i>), and modified spatial cuing (<i>bottom</i>) paradigms.	492
26.1	Coloration in mandrills.	547
26.2	<i>Top (left to right)</i> : male geladas have a bare patch of pink/red skin on their chest; Japanese macaques have pink/red faces, golden snub-nosed monkeys have a bright-blue face. <i>Bottom</i> : vervets have a blue scrotum and a red penis.	548
28.1	Face, non-face object, or color patch images differing in color along either the (CIELAB) L^* , a^* , or b^* color axis were presented sequentially, and separated by a fixation point. Reproduced with permission from Pion Ltd, London. From Tan <i>et al.</i> (2013).	586
28.2	Stimuli to examine the role of color in face processing.	587
28.3	<i>Left</i> : endpoints of face images manipulated to simulate increased and decreased skin carotenoid and melanin coloration. <i>Right</i> : pigment color change chosen by participants to enhance healthy appearance. From I. D. Stephen <i>et al.</i> (2011), "Carotenoid and melanin pigment coloration affect perceived human health," <i>Evolution and Human Behaviour</i> , with permission from Elsevier.	591
28.4	Composite images made up of the five black African faces rated as (A) least and (B) most attractive by black African raters and (C) least and (D) most attractive by Caucasian raters. From I. D. Stephen <i>et al.</i> (2012), "Cross-cultural effects of color, but not morphological masculinity, on perceived attractiveness of men's faces," <i>Evolution and Human Behaviour</i> , 33, 260–7, with permission from Elsevier.	594
28.5	Original face (<i>left</i>) and faces with lips manipulated to show increased (<i>top</i>) and decreased (<i>bottom</i>) CIELAB L^* , a^* , and b^* (<i>from left to right</i>). Reproduced with permission from Stephen and McKeegan (2010).	596
29.1	Two of the colored drinks used in Shankar <i>et al.</i> 's (2010a) study of cross-modal flavor expectations. From M. U. Shankar, A. Levitan and C. Spence (2010), "Grape expectations: the role of cognitive influences in color–flavor interactions," <i>Consciousness and Cognition</i> , 19(1), with permission from Elsevier.	609
29.2	The influence of product-extrinsic color on multisensory flavor perception. From B. Piqueras-Fiszman, J. A. Alcaide, E. Roura, and C. Spence (2012), "Is it the plate or is it the food? Assessing the influence of the color (black or white) and shape of the plate on the perception of food placed on it," <i>Food Quality and Preference</i> , 24(1), with permission from Elsevier.	610
30.1	The spectral sensitivities of the known photopigments in the human retina.	620
30.2	The estimated spectral sensitivities of several known human visual and non-visual neural channels. Adapted from Rea (2013).	621
30.3	The spectral sensitivity of the human circadian system to narrowband spectra based upon nocturnal melatonin suppression.	622
30.4	Rea <i>et al.</i> 's (2005, 2012) phototransduction model of the human circadian system and the computation method for determining circadian light, CL_A .	624
30.5	Predicted percentage changes in nocturnal melatonin following 45-min continuous exposure to three experimental conditions together with the	

	corresponding observed median (<i>square</i>) and mean (<i>triangle</i>) values, including the standard errors of the mean. Adapted from Figueiro, Bierman, and Rea (2008).	625
30.6	The 24-h rhythms of melatonin, cortisol, and alpha amylase based upon 4-h sampling intervals while subjects were continuously awake and remained in darkness.	627
30.7	Lighting conditions consisted of a control/dark condition, 40 lx of red (625-nm) light, and 40 lx of blue (470-nm) light.	627
30.8	Regulation of sleep by the circadian timing system and the sleep homeostatic process. Adapted from Hauri (2014).	629
30.9	EEG power spectrum for one scalp electrode position together with different frequency bands. Adapted from Cahn, Delorme, and Polich (2010).	629
31.1	Memory color of a German mailbox. The left side shows a German mailbox in its typical color. The right side separates the object from its color.	642
31.2	Illustration of the memory color effect.	645
31.3	Achromatic adjustments of color-neutral objects.	646
32.1	Neuroticism as a function of whether “light” or “dark” is preferred.	667
32.2	Depression level as a function of whether “light” or “dark” is preferred.	667
32.3	Personality hostility level as a function of a bias to see the color red.	669
32.4	Personality hostility level as a function of a preference for the color red.	670
33.1	An iconic example of the Hunt effect.	680
33.2	An iconic example of the Stevens effect.	681
33.3	CIECAM02-predicted appearance for different luminance levels.	682
33.4	Iconic representation of the impact of surround on tone reproduction.	683
33.5	CIECAM02-predicted appearance for different surround luminance.	683
33.6	Illustration of the Helmholtz–Kohlrausch effect.	684
33.7	Iconic representation of lines of constant hue plotted in a chromaticity diagram, as suggested by the Abney effect.	685
33.8	An example of discounting the illuminant.	685
33.9	Spatially localized afterimages.	687
33.10	Example of simultaneous contrast.	688
33.11	Example of simultaneous contrast.	688
33.12	Example of Mach bands.	689
33.13	Iconic representation of the lightness perception versus luminance induced by Mach bands.	689
33.14	Mach bands generated by convolution with a center-surround kernel.	690
33.15	Mach bands induced by linear gradient.	690
33.16	Hermann’s grid phenomenon.	690
33.17	Curved lines remove the Hermann’s grid phenomenon.	691
33.18	The scintillating grid.	691
33.19	Curved lines also remove the scintillating grid phenomenon.	691
33.20	Grating-induced changes in lightness perception.	692
33.21	The Munker–White effect.	692
33.22	Replacing solid patches or square waves with grids mitigates the impact of simultaneous contrast.	692

xvi	List of figures	
33.23	Cornsweet edges.	693
33.24	Cornsweet edges in a rendered world.	694
33.25	Cornsweet edges in a rendered world.	695
33.26	Adelson's checker-shadow illusion. Used with permission (http://web.mit.edu/persci/people/adelson/checkershadow_illusion.html).	695
33.27	Simultaneous color contrast.	696
33.28	The Munker–White effect on colored objects.	697
33.29	Simultaneous color contrast. The gray patches take on the complement of the background colors.	697
33.30	Simultaneous color contrast. The leopard's eyes are actually monochrome (<i>bottom</i>), but appear similar to the original (<i>top</i>).	698
33.31	Zoomed and cropped view of leopard's eyes.	699
33.32	At a higher spatial frequency, color contrast is replaced with assimilation.	699
33.33	Neon color spreading.	699
33.34	The watercolor illusion.	700
33.35	Chroma crispening.	700
34.1	Stills of dynamic synesthetic experiences with a drum beat (<i>top</i>) and harp strum (<i>bottom</i>). © Samantha Moore 2012.	706
34.2	A colorful synesthetic “number form.” MIT Press (permission is granted to copy, distribute, and/or modify this document under the terms of the GNU Free Documentation License).	708

Tables

11.1	Berinmo and Yéli Dnye naming centroids and MacLaury's elemental hues, in Munsell notation	<i>page</i> 254
14.1	Semantic primes (English exponents), grouped into 12 related categories	298
16.1	Frequency of color words and colored materials used in the folklore of Great Britain and Ireland from the 1880s to the 1990s	341
18.1	Mean hazard-perception ratings for three groups of participants	382
18.2	Mean (<i>M</i>) hazard ratings and standard deviations (<i>SD</i>) for colors by English and Spanish language users	383
18.3	Mean hazard ratings for multicolor bars	386
18.4	Mean ratings of attention attraction, likelihood of reading warning, and hazard perception for colors	387
18.5	Mean hazard ratings for signal word and color combinations	387
18.6	Mean hazard and importance ratings according to color and color systems	390
19.1	Underlying factors of color-emotion scales identified by factor analysis	403
19.2	Diverse findings regarding the effect of culture on color emotion	407
19.3	Summary of conventional theories of color harmony	411
24.1	A sample of studies assessing intraspecific mate choice based on color in non-primate species	506
24.2	Studies assessing mate choice based on color in primate species	516
29.1	Partial summary of the results from DuBose <i>et al.</i> 's (1980; Experiment 2) study	605

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Foreword

For generations, the school child's mnemonic Roy G. Biv (red, orange, yellow, green, blue, indigo, violet) has undermined the scientific foundation for understanding color. What appears to be an innocent aid for recalling the sequence of spectral colors is instead a misleading assignment of colors to physical wavelengths of light. When the hues from red through violet are attached to wavelengths from 700 through 400 nanometers, it suggests that the colors we see are properties of the wavelengths themselves, but that is not so. The critical word in the last sentence is *we*. Physical wavelengths have no color; instead, *we* have both detectors in the eye that respond to these wavelengths and, moreover, subsequent neural circuitry that causes our experience of seeing color.

You cannot tell a book by its cover, and often not by its title either. Here, however, the *Handbook of Color Psychology* is aptly named to highlight this most important underpinning for understanding color. Color is in the mind of the viewer (thus psychological), not in light (the physical) or even in the eye's photoreceptors, which create from light the essential biological signals for seeing. This principle of color vision recurs frequently in this volume.

The fact that color is a product of the mind might seem to limit the precision or depth of scientific inquiry, but actually the opposite is true. There are several reasons for this. First, centuries of inventive behavioral techniques together with decades of physiological recordings have advanced our understanding of nearly every aspect of color. Second, experimentally testable theories and computational models, often developed in parallel with experimental work, have revealed comprehensive explanatory frameworks and, of equal significance, exposed shortcomings of intuitively attractive yet flawed conceptualizations. Importantly, theoretical frameworks can comfortably mingle physical and physiological properties with psychological concepts such as attention, memory, thought, inference, and prior knowledge. Third, knowing that color perception is in the mind broadens the areas of inquiry. Psychological perspectives naturally incorporate changes over the life span as well as individual differences in color perception (and not just for the 8% of men with a genetically determined difference in comparison to the other 92%, but also more subtle differences within the 92% of men and among women). Studies of the influence of language and culture on color benefit from well-grounded psychological principles, as do investigations of color categories, color preferences, and even color percepts aroused by listening to music. All of these topics are included here.

Fourth, color psychology goes beyond processes having influence *on* color to embrace the many facets of behavior influenced *by* color. Emotional responses to hues are a classic example, but colors influence also the perception of faces and flavors, human competitiveness, and even romance. Color is used routinely in symbols and signals (and to avoid

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Frontmatter
[More information](#)

xxii Foreword

signaling, via camouflage). The reviews of how color is used in and affects our lives extend the remarkable scope here.

The authoritative coverage of such breadth draws on the expertise of over 50 contributors who were brought together by three broad-minded editors. Anyone with an interest in the colors *we* experience will find much to appreciate and applaud here.

Steven K. Shevell
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