

Index

- Adams, Robert Merrihew, 31, 66, 126
 Annas, Julia, 22, 68,
 Anscombe, Elizabeth, 8, 17, 22, 76
 Ariely, Dan, 39, 48
 Aristotle, 65, 103, 106
 Asch, Solomon, 133
 attention, 42, 45, 47, 49
 attribution errors, 54–58
 Autrey, Wesley, 1, 69, 75
 availability cascade, 59
- Baron, Robert, 45
 Batson, Daniel, 35, 49, 72
 Bentham, Jeremy, 189
 bias
 availability, 59
 confirmation, 60
 false consensus effect, 55
 fundamental attribution error, 53, 54, 56, 60,
 131, 156
 selection, 58
 Bicchieri, Cristina, 92, 97, 132, 193
 Big Five, *see* Five Factor model
 Bohnet, Iris, 52, 191, 197
 Burnham, Terrance, 198
 bystander apathy, 41–42
- CAPS, *see* cognitive-affective personality system
 Charness, Gary, 52, 198, 201
 Code, Lorraine, 111, 115, 116, 122, 135
 cognitive-affective personality system, 78
 construal, 6, 42, 53, 56, 57, 74, 76, 93, 94, 100,
 126
 Cornelissen, Gert, 90, 91
- Darley, John, 35, 41, 50, 72, 170
 demand characteristics, 40, 41–43, 63, 74, 139, 146
 deviance, 95
 Doris, John, 3, 8, 31, 33, 37, 58, 64, 65, 71, 79,
 112, 126, 152, 176
 Duckworth, Angela, 77, 170
- Dunker, Karl, 121
 Dweck, Carol, 159, 165, 167
- egalitarianism, 23, 32, 34, 35, 37, 40, 53, 63
 elitism, 32
 empathy, 24, 48
 Epicurus, 10, 186, 188–89, 200, 201, 203
 ethics of care, 76
 exhortation, 23, 88, 97, 106
- Five Factor model, 52, 137
 Frey, Bruno, 52, 191, 197
 Funder, David, 77
- generality problem, 118–19, 125, 140
 Gigerenzer, Gerd, 58, 152
 Goldman, Alvin, 49, 113, 140, 177
 Greco, John, 113, 117, 155
 Grusec, Joan, 90
- Hacking, Ian, 107, 168, 177
 Harman, Gilbert, 3, 38, 54, 55
 heuristic
 availability, 141–43
 disgust, 155
 disposition, 156
 representativeness, 143–48
 social distance, 190–201
 Hoffman, Elizabeth, 72, 190, 198, 201
 Hookway, Christopher, 111
 Hurka, Thomas, 20, 64, 158
- Isen, Alice, 36, 46, 50, 52, 71, 120–25
- J.R., 204–5
 Jussim, Lee, 168
- Kahneman, Daniel, 58, 141–48, 152
- Latané, Bibb, 41
 looping kinds, 107, 168, 177

MacIntyre, Alasdair, 8, 23, 30, 63
 Malle, Bertram, 55
 Mednick, Martha, 121
 Mischel, Walter, 53, 56, 60, 61, 76, 78
 Montmarquet, James, 103, 115, 128, 137, 158
 mood elevators and depressors, 46,
 118–26
 moral credentialing, 98, 100, 177
 moral schizophrenia, 20, 64

 need for cognition, 137
 nocebo, 84

 placebo, 84, 85, 88, 90, 91, 102
 pluralistic ignorance, 131–36
portability of context, 77, 79
 prayer, 85, 92
 principle of charity, 103

 Rist, Ray, 159, 167, 169
 Rosenthal, Robert, 158–65
 Ross, Lee, 53, 54, 55, 56, 58, 163
 Russell, Daniel, 7, 20, 28, 33, 78

 saints, 25, 28, 32, 34, 35, 37
 self-concept, 88–105, 161–78
 self-fulfilling prophecy, 85–94, 161–76
 Sherif, Muzafer, 132
 social ontology, 190–201
 Sosa, Ernest, 111–17, 158

Index

Sreenivasan, Gopal, 54, 69–76
 stereotype threat, 185

 Tajfel, Henri, 201
 Tversky, Amos, 59, 141–48

 vice
 dishonesty, 2, 20, 38, 56, 102, 161, 175
 factitious, 96
 manipulativeness, 12, 102, 175
 overconfidence, 161, 176, 177
 virtue
 act-based theory of, 64, 158
 as triadic relation, 106, 177
 creativity, 120–26
 de, 81
 factitious, 161–79
 grit, 77, 170
 high-fidelity/low-fidelity distinction, 31, 32,
 34, 72, 73, 76, 77, 79, 82, 136
 honesty, 2, 27, 31, 38, 39, 65, 67, 73, 77, 82, 93,
 105, 119, 179, 185, 187, 199, 202
 intellectual courage, 115, 126–36
 magnificence, 65
 modesty, 101
 thick/thin distinction, 20
 unity of, 33

 Zagzebski, Linda, 28, 112, 115–19, 129
 Zimbardo, Philip, 37, 43, 72, 200