

From Financial Crisis to Stagnation

The U.S. economy today is confronted with the prospect of extended stagnation. This book explores why. Thomas I. Palley argues that the Great Recession and the destruction of shared prosperity are due to flawed economic policy over the past thirty years. One flaw was the growth model adopted after 1980 that relied on debt and asset price inflation to fuel growth instead of wages. The second flaw was the model of globalization that created an economic gash. Financial deregulation and the house price bubble kept the economy going by making ever more credit available. As the economy cannibalized itself by undercutting income distribution and accumulating debt, it needed larger speculative bubbles to grow. That process ended when the housing bubble burst. The earlier post–World War II economic model based on rising middle-class incomes has been dismantled, while the new neoliberal model has imploded. Absent a change of policy paradigm, the logical next step is stagnation. The political challenge we face now is how to achieve paradigm change.

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From Financial Crisis to Stagnation

The Destruction of Shared Prosperity and the Role of Economics

THOMAS I. PALLEY





CAMBRIDGE UNIVERSITY PRESS Cambridge, New York, Melbourne, Madrid, Cape Town, Singapore, São Paulo, Delhi, Mexico City

Cambridge University Press 32 Avenue of the Americas, New York, NY 10013-2473, USA

www.cambridge.org
Information on this title: www.cambridge.org/9781107016620

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First published 2012

Printed in the United States of America

A catalog record for this publication is available from the British Library.

Library of Congress Cataloging in Publication data Palley, Thomas I., 1956–

From financial crisis to stagnation : the destruction of shared prosperity and the role of economics / Thomas I. Palley.

p. cm.

Includes bibliographical references and index. ISBN 978-1-107-01662-0 (hardback)

United States – Economic conditions – 2009 –
 United States – Economic policy.
 Recessions – United States.
 Financial crises – United States.
 Global Economic Crisis, 2008–2009.
 Title.

HC106.84.P35 2011 330.973-dc23 2011027047

ISBN 978-1-107-01662-0 Hardback

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We shape our tools and they in turn shape us.

Marshall McLuhan, *Understanding Media:*The Extensions of Man

(New York: McGraw Hill, 1964)





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Preface

The U.S. economy and much of the global economy are now languishing in the wake of the Great Recession and confront the prospect of extended stagnation. This book explores how and why we got to where we are and how we can escape the pull of stagnation and restore shared prosperity.

The focus of the book is ideas. Marshall McLuhan (1964), the famed philosopher of media, wrote: "We shape our tools and they in turn shape us." Ideas are disembodied tools and they also shape us.

The underlying thesis is that the Great Recession and the looming Great Stagnation are the result of fatally flawed economic policy. That policy derives from a set of economic ideas. The implication is that avoiding stagnation and restoring shared prosperity will require abandoning the existing economic policy frame and the ideas on which it is based and replacing them with a new policy frame based on a new set of ideas.

This book is very different from other books on the crisis in its placement of ideas and politics at the very core. Existing discussion leaves economics to economists and politics to political scientists. That division results in radical misunderstanding. Ideas are always politically rooted, and that holds especially clearly for economic ideas. Consequently, fully understanding a particular economic idea requires understanding its political roots.

If ideas have political roots, there will inevitably be political opposition to a change of ideas. It is not just economic policy that is politically contested; so too are the ideas that provide the justification for policy. This contrasts with the dominant view among economists, who

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believe theory is apolitical and politics only enters with policy. That is wrong. Politics is about what kind of theory to use and how to use it (policy), and the idea that the best theory wins is a political fiction pushed by the political winners.

The arguments presented in the book are not complex, but that does not mean they are grasped easily. This is because engrained habits of thought continually reassert themselves, particularly the denial of politics and ideology. As Keynes (1936) wrote in the preface to his *General Theory*: "The ideas which are expressed so laboriously are extremely simple and should be obvious. The difficulty lies, not in the new ideas, but in escaping from the old ones, which ramify, for those brought up as most of us have been, into every corner of our minds" (p. viii).

Peeling the Onion of Misunderstanding

It is always difficult to change people's minds because people like to stick with ideas with which they are comfortable and familiar. That is human psychology. But even when people are open to change, the task of persuasion is difficult – and the current task is especially so, being many-layered, like peeling an onion of misunderstanding.

With regard to the phenomenon of the Great Recession, there is a need to offer an alternative explanation. In addition, there is a need to say what is wrong with orthodox accounts, of which there are many.

However, there is a deeper problem. The structural Keynesian account of the Great Recession presented in the book rests on different economic theory. That means there is the prior task of opening readers' minds to this different theory.

Even after this, there is a further layer of complexity, particularly with regard to the question of what must be done to restore shared prosperity. Today's dominant economic theory (often referred to as neoclassical economics) is rooted in a social philosophy about the relation of individuals, markets, and society. That social philosophy is neoliberalism, and it is almost impossible to challenge orthodox economic theory and policies without addressing the failings of this social philosophy. Absent an understanding of those failings, readers are likely to be drawn ineluctably back to the neoliberal framing of the economy and prescriptions that are at the root of the problem.



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This leads to a final difficulty, namely that there is a sociology of the economics profession that serves to defend neoliberal economic orthodoxy and obstruct alternative understandings. That sociology is obscured by the economists' use of the rhetoric of scientific truth, and exposing it is, therefore, also part of the task of persuasion.





Acknowledgments

I thank my mother, Claire Palley, and my wife, Margarita Cereijido, for encouraging me to write this book and keeping me at it. I also thank Ron Blackwell, who has been a friend, mentor, and colleague from whom I have long benefited intellectually and who has always generously shared his insights and understandings; Sherle Schwenninger of the New America Foundation for supporting (intellectually and financially) prior work that has been included in this book as Chapter 4; Robert Pollin and Stephanie Seguino, who read the manuscript and offered many valuable suggestions; and Scott Parris of Cambridge University Press for his willingness to publish a book that so openly challenges the conventional wisdom. Lastly, I thank the production team at Newgen and the copyediting team at PETT Fox, Inc., for their help in typesetting and editing the manuscript.

