

Cambridge University Press

978-1-107-00233-3 - Justice and Self-Interest: Two Fundamental Motives

Melvin J. Lerner and Susan Clayton

Index

[More information](#)

AUTHOR INDEX

- Adams, J., 8, 34, 69, 106
 Aguiar, P., 25, 31, 43–4, 131, 147, 154, 200
 Alicke, M., 55
 Apsler, F., 152
 Arkin, R., 63
 Armstrong-Stassen, M., 2
 Aronson, E., 88, 90
 Austin, W., 72, 82, 129
- Babcock, L., 64–5, 81, 146, 158, 163
 Batson, C. D., 24, 93–6, 131, 194–6
 Baumeister, R., 22, 60–1, 66, 81, 119
 Bazerman, M., 56–7, 72, 82–3, 87–8, 93, 151, 163–5, 177
 Becker, S., 174
 Bekoff, M., 12
 Benedict, R., 118
 Benton, A., 72, 82, 129
 Blader, S., 9, 108–12
 Braband, J., 27, 35
 Brockner, J., 2, 9, 100, 109, 114–16
 Brody, E., 1, 6–7, 207–8, 221, 231
 Brosnan, S., 12
 Broverman, I., 186
 Buunk, B., 72, 82, 111, 124
- Callan, M., 31, 37, 44–8, 50, 126, 131, 148, 154, 189
- Carlsmith, K., 232
 Clark, M., 110–11
 Clayton, S., 122, 194, 242
 Correia, I., 25, 31, 43–4, 131, 147, 154, 189
 Crosby, F., 17, 124
- Dalbert, C., 26, 244–5
 Damon, W., 21
 Darley, J., 25, 232
 De Quervain, D., 232
 Deutsch, M., 9, 10, 73, 99, 130, 192, 194
 Dharmapala, D., 231, 242
 Dion, K., 48, 126
 Dols, J., 95, 165
- Eagly, A., 174, 186
 Eisenberg, N., 186
 Epley, N., 10, 17, 40, 51, 59–60, 62, 123, 152
- Feather, N., 55, 132, 134–6, 138–42
 Fehr, E., 232
 Fischer, R., 124
 Foa, U., 112
 Freedman, J., 53
 Freud, S., 20
 Frohlich, N., 82, 90
 Furnham, A., 244

Cambridge University Press

978-1-107-00233-3 - Justice and Self-Interest: Two Fundamental Motives

Melvin J. Lerner and Susan Clayton

Index

[More information](#)

264

Author Index

- Gaucher, D., 47
 Gilbert, D., 114, 133, 232
 Goldberg, J., 23, 25, 31, 49–50, 134, 146, 148, 152, 163, 189, 228, 232
 Gouldner, A., 124, 141
 Greenberg, J., 3, 130
 Gross, J., 49
- Hafer, C., 23, 26, 28, 31, 36–7, 41–4, 46–7, 131, 136, 147, 154, 166, 189, 192–3, 200
 Haidt, J., 58, 118–19, 127, 133, 151, 189
 Hastorf, A., 81, 157
 Heider, F., 55, 132, 135
 Hessing, D., 87, 104, 133–4
 Heuer, L., 114–15
 Hoffman, M., 24, 127, 131
 Hogan, R., 235
 Holmes, J., 75, 77, 80, 94, 129, 136, 155, 163, 194–6, 203, 205, 211–13
 Homans, G., 8
 Huo, Y., 108, 124
- Janoff-Bulman, R., 55
 Joreskog, K., 102
 Jost, J., 28, 192, 200–1
- Kahneman, D., 68, 124
 Kay, A., 28, 46–7, 192, 200–1
 Keltner, D., 25
 Kidder, L., 186
 Klein, O., 113
 Konow, J., 82, 89–91, 162
 Kozlowski, S., 2
 Kurtines, W., 119
- Lerner, J., 25, 31, 49, 57, 83, 88, 93, 134, 146–8, 152, 163–4, 166, 189, 232
 Lerner, M. J., 8, 11, 25, 27, 31–2, 35, 41–2, 53, 57, 70–1, 73, 75, 77, 80, 88, 94–5, 119–20, 128–30, 133–4, 136, 138, 140, 146–7, 152, 154–6, 159, 163, 166–7, 186–7, 189–90, 194–6, 199–200, 203, 213–14, 216, 221, 223, 225, 228–31, 233, 237, 239
- Leventhal, G., 71, 99, 128
 Levinson, H., 1, 4, 221, 231
 Lind, E. A., 9, 99, 124
 Lipkus, I., 26, 205
 Loewenstein, G., 9, 17, 38, 40, 51, 56, 59, 64, 72, 81–2, 123–4, 129
 Long, G., 32
- Macaulay, S., 204
 Maes, J., 5, 229
 Major, B., 138, 140, 174
 Markovsky, B., 31
 McClintock, C., 14
 Mead, M., 118
 Meindl, J., 25, 53, 134, 146, 154, 163, 190, 194, 233, 237, 239
 Messick, D., 9, 17, 24, 60, 62, 126, 159, 162, 212, 221
 Meyer, C., 56
 Mikula, G., 72–3, 82, 138, 140, 189, 218
 Milgram, S., 133
 Miller, D., 13, 25, 54, 57, 73–5, 77, 80, 83–4, 88, 94, 129, 133, 136, 146, 150, 155, 163–5, 177–8, 188, 194–7, 203, 229, 237
 Mischel, W., 22, 33
 Montada, L., 11, 26, 191, 201
 Moore, D., 9, 17, 38, 40, 51, 59, 82, 90, 123
 Murphy-Berman, V., 124
- Nemeth, C., 109
 Nisbett, R., 133
 Novak, D., 229

Cambridge University Press

978-1-107-00233-3 - Justice and Self-Interest: Two Fundamental Motives

Melvin J. Lerner and Susan Clayton

Index

[More information](#)*Author Index*

265

- Olson, K., 37, 193, 230
 Opatow, S., 122, 192–4
- Piaget, J., 21, 45, 52, 197
- Ratner, R., 73–5, 83–4, 203
 Reichle, B., 201
 Rivera, N., 69
 Ross, M., 104, 211
 Rubin, Z., 27, 30, 54, 152, 244
 Rusbult, C., 67
- Scher, S., 134
 Shaver, K., 53
 Shweder, R., 119, 133, 197, 229
 Simmons, C., 31, 41, 134, 147, 152, 154, 163, 189, 199–200, 225, 228–31
 Simons, C., 41, 87, 133, 146–7, 166, 199, 200, 229
 Skitka, L., 10–11, 59, 119–20, 131
 Smith, L., 221
 Sorrentino, R., 198–9, 229
 Steil, J., 212
- Stillwell, A., 60–1, 66, 81
 Stokols, D., 41, 135, 152
 Sunshine, J., 114–15
- Tajfel, H., 128, 152, 158
 Tetlock, P., 25, 49, 104, 112, 119
 Thibaut, J., 99
 Thornton, B., 152, 154
 Tomaka, J., 29–30, 31
 Towson, S., 152, 158, 160
 Tyler, T., 9, 100–12, 123–4
- Valdesolo, P., 81
 Van den Bos, K., 84, 116–17
 Van Yperen, N., 72, 82
 Vermunt, R., 11
- Walster, E., 8, 10, 13, 106–7, 162
 Weiner, B., 53, 164
 Wicker, G., 72, 82, 129
 Williams, J., 42
- Zanna, M., 124
 Zuckerman, M., 28–9, 56

Cambridge University Press

978-1-107-00233-3 - Justice and Self-Interest: Two Fundamental Motives

Melvin J. Lerner and Susan Clayton

Index

[More information](#)

SUBJECT INDEX

- accountability, 173, 176
 affective responses, 4, 40, 150, 153,
 161, 222, 230–1
 agendas, 151, 188
 altruism, 119, 194
 anger, 2, 31, 49–50, 58, 132, 134, 148,
 222, 232, 238, 240
 arousal, 30–1, 49, 88, 154, 189, 220, 233
 attention, 28, 40, 63, 80, 153, 158, 161,
 165, 201, 209
 attractiveness, 48, 126, 179, 183
 attributions, 54, 200

 balance, 55, 132, 134–6
 belief in a just world, 26–31, 48, 231,
 244–5
 bullying, 50, 148, 189, 233

 caregivers, 1, 6, 207, 209, 214–17, 219,
 221, 223–4
 collectivist culture, 124
 commitment
 to deserving, 20–5, 32–3, 35–6,
 38–40, 44, 144, 152, 188
 to justice, 27, 30–1, 40, 49–50, 191,
 196, 202, 205, 219, 243
 competitive encounters, 11, 57, 72,
 155, 162
 concrete resources, 98, 113–14, 121,
 209, 219

 conflict, 65, 95, 96, 120, 127, 171, 174,
 179, 183, 186, 217–19, 242
 conscious processes, 151, 154
 cooperative encounters, 155
 cost-benefit analysis, 12, 165
 cues
 to injustice, 97
 to justice, 15, 31, 40, 122, 125, 131,
 136, 143, 150–1, 155, 220
 culture, 124, 144, 191, 198

 dehumanization, 193
 delay of gratification, 21–2, 27, 32–3,
 35, 37
 denial, 8, 22–3, 192, 228
 deservingness, 47, 107, 140, 143
 development, 15, 20, 22, 32, 38, 45,
 120, 158, 188, 192, 244
 dictator game, 89–90
 distributive justice, 9, 98

 economic exchange, 76, 110, 196
 economic incentives, 56, 64, 75, 236
 elderly parents, 1, 5–8, 207, 209, 213,
 215, 221, 231
 empathy, 194–5
 empathy-altruism hypothesis,
 194–5
 enlightened self-interest, 13, 20–1, 83,
 150, 163, 167

Cambridge University Press

978-1-107-00233-3 - Justice and Self-Interest: Two Fundamental Motives

Melvin J. Lerner and Susan Clayton

Index

[More information](#)*Subject Index*

267

- entitlements, 16, 24, 40, 58, 89,
124, 126, 138–43, 152–3, 165, 188,
205
- equality, 9
- equity, 9
- evaluation apprehension, 83, 87,
90, 116
- evaluative assessment, 153
- evolutionary psychology, 1
- exclusion. *See* moral exclusion
- experimental realism, 166, 170
- experimental validity, 96, 101
- fair treatment. *See* procedural justice
- faith. *See* religious faith
- family relationships, 110, 130, 204,
207–9, 218–19, 223–4
- free-riding, 171, 183
- gender, 140, 168, 174–5, 178, 180–6,
193
- group engagement model, 109
- group identity, 241–2
- guilt, 1–2, 4–5, 7–8, 53–4, 58, 78, 191,
208–9, 222–4, 231, 241, 243
- harm doer, 50, 52–3, 60, 62, 146,
148–9, 228, 233–6, 240
- identification
with family, 210
with an organization, 109–12
- identity relations, 197, 211
- ideology, 27, 198, 206
- immanent justice, 45, 52, 55, 197
- impression management, 84, 93, 170
- individualist culture, 124, 237
- information processing, 150, 211, 243
- justice imperatives, 3, 5, 7, 12, 20,
40–1, 51, 58–9, 83, 117, 119, 122,
125, 138, 142–3, 145–6, 149–50,
154, 161–2, 166, 188, 196, 203–4,
219–20, 223–4, 228, 241
- justice model, 145, 149
Time 1, 150–62
Time 2, 150–1, 162–5
Time 3, 191
- luck, 55, 77, 91
- managers, 1, 2–5, 221
- memory, 10, 21, 44, 48, 64, 80,
104, 154
- merit, 47–9, 61, 64–7, 81, 90, 124–5,
130, 142, 156, 228
- moral community, 192, 194
- moral exclusion, 193, 237
- moral mandates, 10, 98, 119, 120–1
- moral norms, 118–19
- morality, 10, 68, 81, 95, 118–19, 121
- need, 8, 9, 73, 111, 124, 127, 129–30, 131,
144, 194
- nonunit relations, 127, 129, 136–7,
152, 186, 203, 213–14, 219
- obligations, 2, 5–6, 16, 67–8, 99, 109,
124, 126–7, 140, 144, 155, 163–5,
188, 204–5, 207, 210, 223, 237
- outgroup, 25, 156–7, 160, 162, 237
- personal contract, 20, 22–3, 25–7,
32–3, 35–40, 49–50, 76, 119, 122,
144, 161, 188, 204, 208
- preconscious biases, 44, 47, 63, 65,
67, 81, 126, 145–7, 154, 159, 212
- preconscious processes, 4, 7, 9, 41–3,
45, 55, 58, 119, 145, 148–56, 163,
191, 200, 222–3, 227–9, 231, 242
- prepared solutions, 191–2, 198,
201–2, 206, 209

Cambridge University Press

978-1-107-00233-3 - Justice and Self-Interest: Two Fundamental Motives

Melvin J. Lerner and Susan Clayton

Index

[More information](#)

268

Subject Index

- procedural justice, 9, 98–101, 108–17
- profit motive. *See* economic incentives
- punishment, 13, 48, 50, 52–3, 78, 92, 121, 143, 148–9, 197, 231–2
- punitive response, 148, 233
- reciprocity, 124, 141–2
- relationships
communal, 111
exchange, 111
- religion, 27, 199
- religious faith, 198, 229
- respect, 9, 100, 102, 109, 112–16, 118, 122–4, 131, 137, 209
- retribution, 232, 236–7, 241, 243
- role-playing, 54, 56, 61, 64, 67–8, 70, 83, 88, 117, 126, 133–5, 164, 168–9
- rules of deserving, 16–18, 21, 23–4, 32, 71, 92, 114, 123, 188, 193, 242–3
- sacred values, 119–21
- scripts, 7, 31, 55–6, 58, 67, 125–30, 136–7, 144, 151–2, 155, 157, 161, 164, 197–8, 202–3, 212–13, 222
- self-blame, 52, 208, 224, 241
- self-conceit, 29, 62–5, 145–6, 149, 153, 157, 162, 202
- self-control, 22–3, 220
- self-esteem, 53–5, 115, 134, 239–41, 244
- self-evaluation, 51
- social categories, 139, 152, 159, 189, 192, 198
- social dilemma, 208, 214, 218
- social norms, 76, 94, 139, 147, 163–4, 222
- status, 10, 15, 53, 113, 125–6, 139, 155, 188, 193
- stereotypes, 68, 160, 186, 192–3, 198, 210
- symbolic resources, 98, 112–14, 121, 209, 219
- system justification, 200
- trust, 105, 204–5, 211, 213, 217, 244
- ultimate justice, 197, 200
- unit relations, 137, 152, 218
- vicarious retribution, 237, 241, 243
- victim blaming, 5, 8, 28, 31, 37, 41, 133, 146, 166, 201, 225, 228
- victims, 4–5, 8, 25, 31, 35–7, 41–2, 75–6, 133, 146, 152, 154, 166, 194, 196, 227, 237
- voice, 100, 114–17
- welfare, 14, 111, 130, 192, 194–7, 210–11, 223–4, 237