Cambridge University Press & Assessment 978-1-009-54199-2 — Divination Ze Hong Frontmatter <u>More Information</u>

# Cambridge Elements<sup>=</sup>

Elements in the Psychology of Religion edited by Jonathan Lewis-Jong St Mary's University Twickenham and University of Oxford

# DIVINATION

## A Cognitive Perspective

Ze Hong University of Macau



Cambridge University Press & Assessment 978-1-009-54199-2 — Divination Ze Hong Frontmatter <u>More Information</u>



Shaftesbury Road, Cambridge CB2 8EA, United Kingdom

One Liberty Plaza, 20th Floor, New York, NY 10006, USA

477 Williamstown Road, Port Melbourne, VIC 3207, Australia

314–321, 3rd Floor, Plot 3, Splendor Forum, Jasola District Centre, New Delhi – 110025, India

103 Penang Road, #05–06/07, Visioncrest Commercial, Singapore 238467

Cambridge University Press is part of Cambridge University Press & Assessment, a department of the University of Cambridge.

We share the University's mission to contribute to society through the pursuit of education, learning and research at the highest international levels of excellence.

www.cambridge.org Information on this title: www.cambridge.org/9781009541992

DOI: 10.1017/9781009541961

© Ze Hong 2025

This publication is in copyright. Subject to statutory exception and to the provisions of relevant collective licensing agreements, no reproduction of any part may take place without the written permission of Cambridge University Press & Assessment.

When citing this work, please include a reference to the DOI 10.1017/9781009541961

First published 2025

A catalogue record for this publication is available from the British Library

ISBN 978-1-009-54199-2 Hardback ISBN 978-1-009-54201-2 Paperback ISSN 2753-6866 (online) ISSN 2753-6858 (print)

Cambridge University Press & Assessment has no responsibility for the persistence or accuracy of URLs for external or third-party internet websites referred to in this publication and does not guarantee that any content on such websites is, or will remain, accurate or appropriate.

For EU product safety concerns, contact us at Calle de José Abascal, 56, 1°, 28003 Madrid, Spain, or email eugpsr@cambridge.org. CAMBRIDGE

Cambridge University Press & Assessment 978-1-009-54199-2 — Divination Ze Hong Frontmatter <u>More Information</u>

#### Divination

#### A Cognitive Perspective

Elements in the Psychology of Religion

DOI: 10.1017/9781009541961 First published online: April 2025

> Ze Hong University of Macau

#### Author for correspondence: Ze Hong, zehong@um.edu.mo

Abstract: This Element adopts a naturalistic, cognitive perspective to understand divination. Following an overview of divination and the historical background of its scholarly study, Section 2 examines various definitions and proposes a working definition that balances common usage with theoretical coherence. Section 3 surveys existing theories of divination, including symbolic and functional perspectives, while critiquing their limitations. Section 4 argues for the primacy of cognition in divinatory practices, emphasizing the role of universal cognitive mechanisms and culturally specific worldviews in shaping their plausibility and persistence. Expanding on these ideas, Section 5 investigates the interplay between individual cognition and societal processes, highlighting sociocultural factors such as the preferential reporting of successful outcomes that bolster divination's perceived efficacy. Finally, Section 6 concludes by summarizing the Element's key arguments and identifying open questions for future research on the cognitive dimension of divination.

Keywords: divination, traditional belief systems, cognitive bias, worldview, ineffective technology

© Ze Hong 2025

ISBNs: 9781009541992 (HB), 9781009542012 (PB), 9781009541961 (OC) ISSNs: 2753-6866 (online), 2753-6858 (print) Cambridge University Press & Assessment 978-1-009-54199-2 — Divination Ze Hong Frontmatter <u>More Information</u>

### Contents

1	Introduction	1
2	Divination: The Thorny Definitional Issue	6
3	Theories of Divination	14
4	A "Commonsense" Cognitive Approach and Why Cognition Serves as the Foundation to Understand Divination	21
5	Divination in Society – The Interplay of Individual Cognition and Societal Processes	38
6	Conclusions, Outstanding Questions, and Future Directions	45
	References	52