> *"The Great Disruption* is a timely book that offers several tools to better understand and deal with geopolitical shifts and the unpredictable global business environment. By highlighting the importance of corporate nationality, geopolitical allies and rivals, and a structural perspective, this book helps managers to understand and navigate geopolitical tensions."

> > Heather Berry Dean's Professor of Strategy and International Business, Georgetown University

"A timely and erudite work, written by an expert scholar who has spent her career developing a unique and compelling understanding of the world of geopolitics as it connects to the world of management. Most work on geopolitics talks about tensions, primarily between the US and China, and aims to predict the future trajectory of such tensions and their effects on the macroeconomics of the world. Professor Jandhyala's ideas extend much beyond that context to provide unique insight into ways in which companies can manage the process. The management tactics include obfuscation, by disguising the ultimate national base of a company; to more critically discussing how geopolitics affects the ways in which the innovation process is managed. But, most captivatingly, Professor Jandhyala discusses and advises on how companies serious about geopolitics can internally build the corporate capabilities to organize the company and train people to be able to scan and detect, and ultimately manage, geopolitics as a source of company-specific advantage. Historically, most companies have eschewed geopolitics as being a corporate activity that is outsourced to consultancies and other external experts. But, much like the outsourcing debate for production, Professor Jandhyala builds a compelling case for why and how companies need to insource the political management function - to reshape their corporate organization, their capabilities, their approaches to AI, and the sourcing and training of their staff to better detect and manage geopolitical tensions, especially in frontier industries such as e-commerce and green energy. Overall, The Great Disruption is a gripping read, filled with rich anecdotes and the sharp thinking that has been a mainstay of Professor Jandhyala's scholarship and career."

Andrew Delios

Professor in the Department of Strategy & Policy, NUS Business School, National University of Singapore

> "Srividya Jandhyala's analysis of the new geopolitical realities and how companies can cope is pathbreaking and highly informative. The specific applications to the future of work, e-commerce, and green energy throw light into some of the most vexing issues affecting global competition. Her skillful use of examples and her insights concerning the interaction between business and government make this a unique book."

> > Mauro F. Guillén

William H. Wurster Professor of Multinational Management, The Wharton School, The University of Pennsylvania

"A masterclass in weaving academic perspective together with headline news to offer insight into the resurgent role of geopolitics in global strategy. Jandhyala offers clear and cogent examples, updating the field of political risk management from its historical focus on infrastructure with applications spanning the new economy."

Witold Henisz

Vice Dean and Faculty Director, The Environmental, Social and Governance (ESG) Initiative, The Wharton School, The University of Pennsylvania

"Multinational corporations previously stood astride a borderless world, in search of maximum efficiencies. Jandhyala's book is a valuable guide to an emerging world, where companies must find their long-lost passports and navigate a new era where the economics of efficiency are joined by the economics of statecraft to determine commercial success."

> James R. Sullivan, CFA External Associate, Economic Conflict and Competition Research Group, King's College London

### The Great Disruption

In an era marked by new challenges – from trade wars and sanctions to supply chain disruptions and political instability – understanding the relationship between geopolitics and business is more crucial than ever. How are companies impacted, and why should they care? This book explores how geopolitical shifts, including the rise of China, the US–China tech competition, and regional conflicts, affect markets, industries, companies, managers, and employees. Uncovering the structural changes reshaping the global business environment, the business risks from an increasing national security focus, and the implications of trade wars and global conflicts on innovation, Srividya Jandhyala offers practical strategies and skills for managers and employees to manage these risks. With a focus on real-world case studies and actionable insights for businesses, *The Great Disruption* is as an essential resource, offering a roadmap for companies to navigate an evolving but unpredictable global business landscape.

SRIVIDYA JANDHYALA is associate professor of management at ESSEC Business School, specializing in global strategy, geopolitics, and international business. An award-winning researcher with a PhD from The Wharton School, she has published widely for academic and practitioner audiences. She also has extensive experience teaching executives and students in global business environments.

# The Great Disruption

How Geopolitics Is Changing Companies, Managers, and Work

SRIVIDYA JANDHYALA ESSEC Business School





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> श्री यागेश्वरगुरु चरण कमलेभ्यो नमः|| To Ira and Aadya

### Contents

	List of Figures	page xii	
	List of Tables	xiii	
	Acknowledgments	xiv	
1	Changing Global Order	1	
	Looking Back, and Looking Ahead	3	
	Geopolitics Is about Economics	6	
	Geopolitical Risk Depends on Corporate Nationality	9	
	Impact of Geopolitical Tensions	12	
	Corporate Diplomacy	27	
	Unintended Consequences of Corporate Diplomacy	31	
	Previewing the Path: Chapters Ahead	33	
2	Corporate Nationality	35	
	Rootless and Stateless Companies?	35	
	Corporations Bound to a Nation	36	
	Corporate Nationality Shapes Global Businesses	40	
	What Is Corporate Nationality Anyway?	55	
	Shaping Corporate Nationality	57	
	Closing Reflections on Corporate Nationality	66	
3	Geopolitics and Innovation	67	
	The International Face of Innovation	68	
	Innovation as the Battlefield of Geopolitical Tensions	74	
	Consequences for Corporate Innovation	86	
	Managing Innovation in the Shadow of Geopolitics	89	
4	Corporate Strategies for Managing Geopolitics	91	
	The Structural Approach	92	
			ix

#### X CONTENTS

	Cognitive Frames for Strategic Decisions	93
	Strategies for Managing Geopolitical Risks	97
	Only for Strategic Sectors, Right?	115
	Only for Large Multinational Firms, Right?	118
	Navigating Complexity	120
5	Managing Geopolitics: Whose Job Is It?	121
	Skills for Managing Geopolitics	121
	Whose Job Is It?	131
	Focusing Attention	135
	Looking Ahead to Architectural Changes	137
6	Geopolitics and the Future of Work	140
	"Who" Works?	141
	"Where" Can Work Be Done?	150
	Reshaping "How" Work Is Done	156
	Leading Forward	166
7	Computational Geopolitics	169
	Why Now? The Relevance of a Computational Approach	169
	Methodological Approaches	171
	Tools and Techniques in Computational Geopolitics	172
	Challenges and Limitations of Computational Geopolitics	189
	Empowering Insights	192
	Some Data Sources	192
8	Geopolitics and E-Commerce	197
	Industry Features	199
	Geopolitics and the Global E-Commerce Market	205
	Strategies for Managing Corporate Nationality and	
	Geopolitical Tensions	219
	Corporate Diplomacy	223

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9	Geopolitics and Green Energy	225
	Industry Features	226
	Geopolitics of Green Energy	233
	Strategies for Managing Corporate Nationality and	
	Geopolitical Tensions	246
	Corporate Diplomacy	251
10	Looking Ahead	253
	National Security and Economic Policy	253
	Government Control of the Commanding Heights	255
	Navigating the Choppy Waters of Geopolitical Tensions	258
	Index	261

## Figures

1.1	A firm's geopolitical risk	page 14
5.1	Skills for managing geopolitics	122

xii

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## Tables

2.1	US subsidies for foreign companies from	
	selected locations	page 49
2.2	Foreign investment in the US, selected	
	nationalities	50
4.1	Managing geopolitical challenges	114
7.1	Data sources for international trade and	
	investment flows	192
7.2	Data sources for measuring geopolitical tensions	193
7.3	Data sources for government policy measures	195
7.4	Data sources for international enterprise	
	and public opinion survey data	196

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