

ANTHROPOLOGY AND TAX

From the perspectives of individual taxpayers to international tax norm negotiators, the anthropologists in this collection explore how taxes shape our world: our social relationships and value regimes, how we exclude and include, the categories we think with, and the way we share with each other. A first of its kind, it presents an anthropological discussion about tax rooted in ethnographic work. It asks fundamental questions such as: what is tax, what is taxable, and what do taxes do? By forwarding multiple perspectives from around the world about fiscal systems and how they are experienced and constituted, *Anthropology and Tax* reconceptualises tax in society. In doing so, this volume makes an incisive intervention in what might be one of the most important debates of our time – that of fiscal sociality. This title is also available as Open Access on Cambridge Core.

JOHANNA MUGLER (Research Associate, University of Bern) has authored *Measuring Justice* (Cambridge University Press, 2019), and coedited *A World of Indicators* (Cambridge University Press, 2015). Her research has been funded by the Max Planck Society, the Swiss National Science Foundation and the Berne University Research Foundation. She earned the Caroline von Humboldt Award (2021) for her work on the creation of transnational economic and fiscal norms.

MIRANDA SHEILD JOHANSSON (UK Research and Innovation (UKRI) Future Leaders Fellow, University College London) has co-edited the Special Issue 'An Anthropology of the Social Contract' (*Critique of Anthropology*, 2022), authored 'Tax' (*Open Encyclopaedia of Anthropology*, 2020), and co-founded the European Association of Social Anthropologists (EASA) Tax Network. Her research has been funded by the UKRI, the Economic and Social Research Council (ESRC), and the Leverhulme Trust.

ROBIN SMITH (Marie Skłodowska-Curie Fellow, Copenhagen Business School) co-edited *Beyond the Social Contract: An Anthropology of Tax* (Berghahn Books, 2023) and *Utopia and Neoliberalism: Ethnographies of Rural Spaces* (Lit Verlag, 2018). She has earned research fellowships from the American Council of Learned Societies, the Wenner-Gren Foundation, the Clarendon Fund, and the Independent Social Research Foundation. She founded the Anthropology of Tax Network.



ANTHROPOLOGY AND TAX

Ethnographies of Fiscal Relations

Edited by

JOHANNA MUGLER

University of Bern

MIRANDA SHEILD JOHANSSON

University College London

ROBIN SMITH

Copenhagen Business School







Shaftesbury Road, Cambridge CB2 8EA, United Kingdom One Liberty Plaza, 20th Floor, New York, NY 10006, USA

477 Williamstown Road, Port Melbourne, VIC 3207, Australia

314-321, 3rd Floor, Plot 3, Splendor Forum, Jasola District Centre, New Delhi - 110025, India

103 Penang Road, #05-06/07, Visioncrest Commercial, Singapore 238467

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CONTRIBUTORS

LOTTA BJÖRKLUND LARSEN is a research fellow at the Tax Administration Research Centre (TARC), University of Exeter and an independent researcher. She has published extensively on taxation from an anthropological perspective and authored *Shaping Taxpayers: Values in Action at the Swedish Tax Agency* (Berghahn Books, 2017) and *A Fair Share of Tax: A Fiscal Anthropology of Contemporary Sweden* (Palgrave, 2018). Her current research engages with taxation and migrants; the digitalisation of taxation and its impact on compliance; and the impact of interdisciplinary tax research.

KAREN BOLL is Associate Professor at the Department of Organization, Copenhagen Business School (CBS). Boll has extensive experience in studying tax compliance practices and the organisation of tax administration. Boll's research is qualitative, and she uses ethnographic methods. She currently studies how digital solutions are developed in the Danish Tax Authority and how this affects the organising frame of the tax authority. Boll's work is positioned between organisation studies and critical accounting research.

NIMMO OSMAN ELMI is the Director of Policy and Research at the African Centre for Tax and Governance, where she produces policy-oriented research and directs capacity-building projects. She has a PhD from the Institute of Technology and Social Change at Linköping University, Sweden. Her ongoing research focuses on how developing countries are using technology to increase their domestic revenues.

MATTI ERÄSAARI is a University Researcher in Social and Cultural Anthropology at the University of Helsinki. Most of his research deals with different ideas of value manifested in money, time, food, and other things. He is the author of *Comparing the Worth of the While in Fiji and Finland* (Oxford University Press, 2023) and co-editor of the Finnish-



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language edited volume *Ruoan kulttuuri* ('Food Culture', Suomalaisen Kirjallisuuden Seura, 2016). He currently works as the Principal Investigator of the ERC-funded 'Properties of Units and Standards' research project.

ANNA-RIIKKA KAUPPINEN is Assistant Professor of Anthropology at Geneva Graduate Institute. She has done long-term fieldwork in business companies and financial institutions in Ghana's capital Accra, which has resulted in publications on cultures of professionalism, fiscal subjectivities, and ethics of work. Her current research engages with emergent capital market actors in Ghana, Nigeria, and Kenya, including megachurches as investors and African-owned banking corporations.

NICOLETTE MAKOVICKY is Director of Russian and East European Studies at the University of Oxford. She has published extensively on themes including ethics, the informal economy, labour, and tax in Slovakia and Poland. She is the editor of *Neoliberalism, Personhood, and Postsocialism* (Routledge, 2014) and co-editor of *Economies of Favour after Socialism* (Oxford University Press, 2017), *Slogans: Subjection, Subversion, and the Politics of Neoliberalism* (Routledge, 2019), and *Beyond the Social Contract: An Anthropology of Tax* (Berghahn Books, 2023).

JOHANNA MUGLER is a Research Associate at the University of Bern. Her research focuses on transnational norm creation (taxation, property, accountability) and questions of global justice, for which she won the 2021 Caroline von Humboldt Award (Humboldt University Berlin). She is the author of *Measuring Justice: Quantitative Accountability and the National Prosecuting Authority* (Cambridge University Press, 2019) and co-editor of this volume and *A World of Indicators: The Making of Governmental Knowledge through Quantification* (Cambridge University Press, 2015).

OLLY OWEN is an anthropologist and political economist who is currently a research associate at Oxford University's Institute of Social and Cultural Anthropology. He focuses on the social fabric of states and the constitution of public spheres in West Africa, and between 2019 and 2022 acted as Research Director for the Nigeria Tax Research Network, supported by the Gates Foundation and International Centre for Tax and Development.

GREGORY RAWLINGS is Associate Professor in Social Anthropology at the University of Otago in New Zealand. From 2019 to 2023 he was the Head



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of the Social Anthropology Programme. His main areas of research cover globalisation, transnationalism, and citizenship. He has published on statelessness, citizenship, and the tax haven sector in Vanuatu. This has been joined by research on tax compliance in Australia and offshore finance more generally. The chapter in this collection reflects a new trend in Gregory's research, synthesising his interests in citizenship, taxation, and offshore finance.

JEREMY RAYNER is Senior Researcher in the Department of Economic Experimentation at the Max Planck Institute for Social Anthropology. He was previously on the research faculty in the Department of Public Economics at the National Institute of Higher Learning (IAEN) and subdirector at the National Centre for the Right to Territory (CENEDET) in Quito, Ecuador. His research centres on contention over public and common things. He is co-editor of *Las Comunas del Ecuador* (IAEN, 2019) and *Back to the 30s?* (Palgrave, 2020).

JANET ROITMAN is Professor at RMIT University in Melbourne, Australia. Her research focuses on financial practices and the anthropology of value. She is the author of *Fiscal Disobedience: An Anthropology of Economic Regulation in Central Africa* (Princeton University Press, 2005) and *Anti-crisis* (Duke University Press, 2013). She is founder-director of the Platform Economies Research Network (PERN) and associate member of the Centre for Automated Decision-Making and Society (ADM + S). She also sits on the advisory boards of Finance & Society and the Platform Cooperativism Consortium.

MIRANDA SHEILD JOHANSSON is a UKRI Future Leaders Fellow at UCL Anthropology. Her current work explores the dynamics of fiscal systems and the sociality of tax in Bolivia, Sweden, and the United Kingdom. She is the co-editor of this volume, *Anthropology and Tax: Ethnographies of Fiscal Relations*, and the Special Issue 'An Anthropology of the Social Contract: Interrogating Contractarian Thinking in State–Society Relations' (*Critique of Anthropology*, 2022). She has also published on themes of agricultural labour, the value of transformation, and animate landscapes in Bolivia.

ROBIN SMITH is an anthropologist and Marie Skłodowska-Curie fellow at Copenhagen Business School. She has done long-term fieldwork in Istria, Croatia, with winemakers, olive oil producers, and other food and



X LIST OF CONTRIBUTORS

drink producers, and is most interested in how European farmers cope with capitalism and the climate emergency. Robin is the co-editor of this volume, *Anthropology and Tax: Ethnographies of Fiscal Relations*, as well as *Utopia and Neoliberalism: Ethnographies of Rural Spaces* (Lit Verlag, 2018), and *Beyond the Social Contract: An Anthropology of Tax* (Berghahn Books, 2023). She also created the online space for the Anthropology of Tax Network.

DORA-OLIVIA VICOL is co-founder and director of the Work Rights Centre, a charity that supports migrant workers and BAME (Black, Asian and minority ethnic) Britons to access employment justice, and improve their social mobility. She leads on policy development and research. She has a PhD in anthropology from Oxford University. Her academic research focuses on Romanian migrants' trajectories into precarious jobs in London.

KYLE WILLMOTT is Assistant Professor of Sociology at Simon Fraser University. His research interests are in political sociology, economic sociology, tax, law, Indigenous–settler relations, and Indigenous policy. His work has been published in Law & Society Review, Economy and Society, Critical Social Policy, Surveillance & Society, and Canadian Review of Sociology. He is a member of the Mohawks of the Bay of Ouinte First Nation.



FOREWORD

JANET ROITMAN

The anthropology of tax is a niche area of expertise. Or is it?

While the mere idea of taxation raises the spectre of assiduous policy wonks and scrupulous eye-glassed accountants, the anthropology of tax is in many ways an unconventional and even pioneering area of inquiry. Taxation seems self-evident: taxes are amounts to be paid in circumscribed geographical regions according to explicit rules. But taxes raise questions.

How are taxes defined? That simple and direct query is a lens into a complex realm of concepts, norms, and assumptions. Taxation assumes a definition of the public good, the boundaries of 'society', the foundations of value, the legitimate targets of wealth, and the structuring of inequality. The anthropology of tax provides insight into the entailments and consequences of those definitions. In doing so, it raises questions that extend beyond taxation as a seemingly niche area of study.

How are taxes delimited? How do tax and taxation relate to modes of valuation and value production? What are the loci of value production? What are the epistemological bases for the very concept of tax and the practice of taxation? How is the concept of 'tax' a distinct knowledge practice? And to what extent is that knowledge practice stable or contested?

These are the questions raised by the anthropology of tax. They give a clear indication of the relevance of this domain of study to other areas of expertise, including economic sociology, the social studies of finance, political economy, and critical legal studies.

A central tenet of anthropological studies of value is first to always assume a heterogeneous field of value. Particular regimes of value – local, national, regional, sectoral – emerge from that general heterogeneous field, giving rise to certain (normative) objects of wealth and certain (normative) targets of fiscal power. In other words, the very terms 'property', 'capital', 'asset', 'revenue', 'income', 'wage', and 'labour' are each delineated as specific forms of value entailing sets of rights and



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obligations. Of course, contract law defines and regulates those forms of value in terms of rights and obligations. But economic regulation varies across national jurisdictions and regions; it is disputed; and the forms of value it targets evolve. To take a contemporary example, digital assets, such as cryptocurrencies, are defined differently, depending on national jurisdiction; and even in any one jurisdiction, such as the United States, their definition is disputed (a commodity or a security?).

The emergence and displacement of various forms of value is a constant, ongoing process. And the practice of taxation is an inherent, constitutive aspect of that process. At its best, the anthropology of tax documents this dynamic and illustrates what is at stake. It asks: how are some forms of value stabilised as 'wealth' and delineated as targets of state intervention? Indeed, one can say that, in general, the aim of anthropological inquiry is to render visible the 'how' of value. How did those particular value forms emerge? How did they become stable objects of common understanding? How are they contested or challenged?

Objects of value are the materialisation of normative regimes. The things and relations that are defined as pre-eminent sources of value become targets of national and local modes of taxation. Taxes are therefore the materialisation of those specific normative regimes. In other words, effective taxation implies acceptance of an external party's right to wealth. And this acceptance – or legitimation – depends upon the assumption that certain things represent 'private' wealth and that they can be translated into 'public' wealth. In that way, taxes are also the materialisation of specific power relations. They are the materialisation of the amorphous thing we call 'state power' as a concrete fiscal relationship.

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Taxation takes a lot of work. Indeed, the work of the anthropologist is to underscore the constant work of economic regulation, or the constant work that is required to produce legitimated targets of wealth and fiscal subjects who actually pay. We cannot take this work – and this payment – for granted. The present volume addresses the work of taxation. The various contributions illustrate the diverse and complex ways in which the practice of taxation is both effective and yet always negotiated, mediated, arbitrated, evaded, and resisted.

This scholarship is important for reasons that go beyond merely documenting diversity. Despite its centrality as virtually every citizen's



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primary relationship to the nation-state and its role as a principal mode of socio-economic redistribution, the concept of tax and the practice of taxation both seem to be taken for granted in the social science literature. Likewise, what I have called 'the fiscal subject' is equally taken for granted in the social science literature. Some academic studies do mention taxpayers, taking note that either people pay taxes or they resist paying taxes. But all the work that goes into producing the fiscal subject is not a topic of inquiry. That inquiry is a central motivation of the contributions herein.

As noted above, the very concept of tax depends on a distinction between private and public forms of value and wealth. Taxes constitute 'the public good' and they constitute various publics, such as households, corporate bodies, non-profit entities, and so on. Likewise, tax practices participate in the constitution of institutions, such as markets. The genealogies of these institutions matter for contemporary understandings of the effects and consequences of taxation. Most notable is the European genealogy that emerges out of social contract theory and European political philosophy – or, in short form, the liberal state-building project. That genealogy has consequences for the subjects of settler colonialism and conquest, or the imposition of tax as means to extract value, but also to redefine forms of value and wealth, and to establish rights to those forms of value and wealth – an endeavour that has been both incredibly efficient and often (surprisingly) ineffective.

The anthropology of tax illustrates this dynamic most distinctly by attending to people's self-reflexive relationships to the concept of tax and to practices of taxation. This research focuses on the normative basis of tax and taxation, or the articulation of norms that serve to legitimate tax and modes of taxation. The point is not that there are cultural norms that simply induce compliance or non-compliance; instead, the focus is on the forms of reasoning that give rise to differing relationships to the object of tax and to practices of taxation. In other words, those forms of reasoning give rise to compliance, assent, evasion, contestation, and resistance. Moreover, inquiry into those forms of reasonings makes visible the array of concepts and forms of knowledge that are relevant for the concept of tax and practices of taxation today. Examples include the concepts and knowledge practices of Indigenous or First Nations peoples that controvert or elude colonial and nation-state regimes of value and taxation. We can also look to emergent forms of value and taxation, such as those being devised by various regulatory authorities in relation to e-money and cryptocurrency assets. By studying the debates that arise from these



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fault lines, we can better ascertain the ethical dilemmas posed by tax. These debates take issue with prevailing notions of 'the public good' or the assumptions that inhere in the very idea of 'the social contract'. They give insight into the relative force of competing modes of evaluation and valuation, as illustrated in what follows herein.

These processes and conceptual debates are not examined by the assiduous policy wonk or the scrupulous tax accountant. Far from a nerdy niche, the anthropology of tax sheds light on some of the most hotly contested issues and deeply consequential outcomes shared by all communities. And the extension of digitisation and automation makes this work all the more relevant, and even urgent. The anthropology of tax now turns to new objects of inquiry: distributed ledgers, automated accounting operations, and computational infrastructure. And this emerging area inspires new questions that will further our understanding of the constant production of economic and financial categories, and the work that goes into sustaining the hierarchies and fault lines of difference that they produce.



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