

Legitimacy Politics

Once staunch advocates of international cooperation, political elites are increasingly divided over the merits of global governance. Populist leaders attack international organizations for undermining national democracy, while mainstream politicians defend their importance for solving transboundary problems. Bridging international relations, comparative politics, and cognitive psychology, Lisa Dellmuth and Jonas Tallberg explore whether, when, and why elite communication shapes the popular legitimacy of international organizations. Based on novel theory, experimental methods, and comparative evidence, they show that elites are influential in shaping how citizens perceive global governance and explain why some elites and messages are more effective than others. The book offers fresh insights into major issues of our day, such as the rise of populism, the power of communication, the backlash against global governance, and the relationship between citizens and elites. It will be of interest to scholars and students of international relations, political science, and experimental and survey research methods.

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Elite Communication and Public Opinion in Global Governance

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Acknowledgments

The inspiration for this book comes from a paradox: While international organizations are increasingly contested among political elites, who challenge and defend these institutions in the public debate, we know little about how such elite communication affects the way ordinary citizens view global governance. Are antiglobalist populists successful in influencing public perceptions of international organizations? To what extent can advocates of global governance push back and secure public support? And what are the logics and circumstances that shape whether citizens are receptive to such messages from political elites?

This book offers our answers to these questions, with a particular focus on how elites influence the popular legitimacy of international organizations. Legitimacy among citizens is a key resource for any political institution, contributing to effectiveness and democracy. Yet earlier research has overlooked how elites shape popular legitimacy perceptions. In this book, we contribute the first comprehensive analysis on this subject. For this purpose, we develop a novel theory of elite communication in global governance and explore empirically how elite messages affect citizen legitimacy beliefs toward international organizations in a broad comparative context.

Looking back to when we started this book project, its subject has only become more topical with time. We began our work on this book before Boris Johnson convinced the British public of the benefits of leaving the European Union, before Donald Trump rolled out an antiglobalist agenda as a United States president, and before liberal leaders rallied behind the World Health Organization in the fight against COVID-19. As we conclude our work, we resist the temptation to call ourselves prescient but admit that slowness in execution sometimes has its advantages. Looking forward, we see no reason why contestation around global governance would not remain a key feature of contemporary politics.

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This book extends research that we have previously published in other outlets. Chapter 4 draws in part on an article in the *British Journal of Political Science*. Chapter 6 builds in part on an article in the *Review of International Studies*, coauthored with Jan Aart Scholte. We are grateful to Jan for allowing us to use part of our joint work for this chapter. For readers who would like to consult additional analyses we have conducted for the book, a supplementary online appendix, replication data sets, and associated code are available at https://dataverse.harvard.edu/dataverse/legitimacypolitics and on author homepages.

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Abbreviations

ADB Asian Development Bank

AfD Alternative für Deutschland (Alternative for Germany)

AMCE average marginal component effects
ASEAN Association of Southeast Asian Nations

AU African Union

CDU Christlich Demokratische Union Deutschlands

(Christian Democratic Union)

CSO civil society organization

CSU Christlich-Soziale Union in Bayern (Christian Social

Party)

EU European Union

EVS European Values Study
GAL green, alternative, and liberal

G8 Group of Eight
G20 Group of Twenty

ICC International Criminal Court IMF International Monetary Fund IO international organization

IPCC Intergovernmental Panel on Climate Change LGBTQ lesbian, gay, bisexual, transgender, and queer

NAFTA North American Free Trade Agreement NATO North Atlantic Treaty Organization NGO nongovernmental organization

NPD Nationaldemokratische Partei Deutschlands (National

Democratic Party of Germany)

TAN traditional, authoritarian, and nationalist

UK United Kingdom UN United Nations

UNDP United Nations Development Programme

UNFCCC United Nations Framework Convention on Climate

Change

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List of Abbreviations

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UNHCR United Nations High Commissioner for Human Rights

UNSC United Nations Security Council

US United States

USMCA United States-Mexico-Canada Agreement

WB World Bank

WHO World Health Organization
WTO World Trade Organization
WVS World Values Survey

