

Index

- Abd-el-Mumin, 34
 Adorno, Doge, 174
 Adorno family, 157, 161, 164
 Africa, 53
 agriculture, employment opportunities
 in, 88
 Albaro, Martino de, 144
alberghi. *See also* aristocratic elite;
 mercantile elite
 cohesion, 200–2
 elite cohesion, 205–7
 family survival, predictors of, 199
 formation of, 176–8, 179–82
 leading families, 197–9
 merchant network, importance in,
 180–2
 political power, 181–2, 199, 206
 in transforming social organization, 170,
 177–80
 underwriting, partner-selection patterns
 affiliate vs. intra-*alberghi*, 180
 intra-core, 201, 202–5
 reciprocity expectations in, 205–7
 Alegio of Bonifacio, 142
 Amalfi, 48
 aristocratic elite. *See also alberghi*;
 nobility
 change in composition of, 99
 commenda contracts, use of, 165–6
 Crusades, participation in, 32
 income sources, 96–7
 lineage dynamics and politics, 97–9
 long-distance trade participation
 commenda network, 94, 96, 114–15
 credit network, 127, 154–5, 165–7,
 168–9
 social relationships and, 78
 partner selection patterns, 114–15, 127,
 154–5, 168–9
 power and influence
 cross-status alliances, 121–2
 financial, 175
 political, 120–1, 122–3, 174–5
 public office and public debt, 43–5
 status mobility, 96, 97–9
 as underwriters, 202
 Artesian family, 154
 artisans
 commenda contracts, use of, 70, 72–3
 credit agreements, use of, 137
 credit network vs. commenda network
 participation, 140–2
 economic opportunities
 competition for local production,
 89–90
 shipboard employment, 87
 as small service providers, 88
 partner-selection patterns, 115–16
 partnerships, 91
 trade associations, 90
 Auda, sister of *Obertus Boletus*, 82–3
 Avvocato family, 39
 Balard, Michel, 15, 76, 96
 Baldwin of Jerusalem, 34
 bankers, 93, 149, 158–61
 Barbarossa, 61
 the bazaar, 53
 Bearman, Peter, 13, 112, 200
 Belardungo, Belardo, 156
 Bellamuto, 41
 Benedict VIII, 30
 bilateral commenda, 65, 67
 block modeling, 197

- Boccanegra, Guglielmo, 121–2
 Boccanegra, Simone, 122–3
 Boiteux, L. A., 189, 207
Boletus, Obertus, 82–3
 Bombel, Giacomo de, 131
Book of Roads and Provinces, The
 (Ibn Khurdadbeh), 53
 Braudel, Fernand, 9, 118–19, 207
 Brusco family, 39
 Byzantine Empire, 27
- Caffaro, 36, 41
cambium maritimum/cambium nauticum,
 133–5, 183
 Campis family, 162
 Campofregoso family, 157, 164
 Canella, 41
 Canneto, Giovanni de, 144
 Canneto, Rufino del, 156
 capitalism. *See also* merchant network;
 merchants
 feudalism's transition to, 3–5
 rise of
 commercial expansion role in, 61–2
 maritime insurance in, 186–7
 merchants network in, 118–19
 resource pooling in, 210
 social bonds and, 11–12, 207, 213–14
- Caschifeloni de, 41
 Castello, Primo de, 33
 Castello, Zaccaria de, 97
 Castello family, 39
 Champagne fairs, 21, 72, 77, 155
 Charlemagne, 47, 48, 53
 Charles VI, 173
 Chioggia, 173, 174
chreokoinonia agreement, 68
 Church
 education of clerics, 91–2
 power and influence of, 41–3
 ruling on interest collected on loans, 134
- Cibo family, 16
 Cipolla, Carlo, 58
 Citarella, Armando O., 48
 commenda contracts
 autonomy and improvisation in traveler
 decision making, 73–8
 capital goods of, 69–73
 conclusion, 209–10
 credit agreements compared, 66–7,
 128–9
 demise of, 62, 67, 169
 eastern framework compared, 67–70
 immigrants' use of, 152
 introduction, 62, 63–4
 origin, 67–9
 payout structure, 65, 67
 profit and risk, 21, 65, 67, 68–9, 77–8
 research
 data set, 15–17, 64
 geographical component, 76–8
 periodicity, 63
 terms, 64–5
 written records, importance of, 103
- commenda network
 credit network compared, 147, 169
 hierarchical dynamic, 104–9
 morphological changes
 occupational rewiring, 115–17
 social rewiring, 111
 status rewiring, 113–15
 structural integration, 109–11, 114–15
 commenda network architecture, 147
- commenda network dynamics
 introduction, 100–1
 occupational rewiring, 115–17
 participant relationship ties
 1154–1315, 219
 1198–1215, 101
 of centrality, 104–5, 107–9, 110–11
 collaboration, 107
 connectedness, 104–9
 connectedness-cohesion-adhesion
 integration, 109–11, 114–15
 indirect, 106–7
 nodal degree distribution, 223–5
 social rewiring, 111
 status rewiring, 113–15
- commenda network participants
 credit network participants compared,
 140–4
 diversity of
 gender, 82–5, 140, 142–4
 introduction, 78–80
 occupational, 86–93, 140–2, 217
 onomastic considerations, 80–2
 status and politics, 85, 93–9
 partner-selection patterns, 80–2, 101–4,
 111–17, 168
- relationship ties
 1154–1315, 219
 1198–1215, 101
 of centrality, 104–5, 107–9, 110–11
 collaboration, 107
 connectedness, 104–9
 nodal degree distribution, 223–5
- research
 onomastic considerations, 80–2
 partner data set, 101–4, 112–14
 political data set, 96–100
 tracing lineage, 95–6
 commercial agreements. *See also specific
 types of agreements*
 diversity of participants, 3

Index

257

- research data available, 14, 15–17
- social foundation of, 5–8, 11–12
- commoners
 - cross-status alliances, 121–2
 - long-distance trade participation, 30, 70
 - mercantile elite, emergence into, 3–4, 161–5
 - occupations of participants in long-distance trade, 86–93, 217
 - political control by, 121–3, 174
 - public policy financing, 44
 - social division by status, 123
 - wealth building, 120, 122
- Conrad II, 37
- consorteria*, 176
- contado*, 28, 38, 39
- Corsio family, 162
- Costa, Oberto de, 142
- craftsmen. *See* artisans
- credit agreements
 - commendae compared, 66–7, 128–9
 - conclusion, 211
 - enforcement of contracts, 136
 - interest rates, 21, 132
 - introduction, 123–4
 - primary types of, 128–9
 - profitability, 128–9, 130, 136, 137
 - research
 - data set, 124–7
 - periodicity, 127–8
- credit agreements, specific
 - exchange contracts, 131–5, 183
 - personal surety, 137–9
 - promissory notes, 126, 135–7
 - sea loans, 129–31, 135, 183
- credit network
 - commenda compared, 147, 169
 - density, 146–8
 - exchange contracts growth, 133, 135
 - as framework for routinized traders, 144–5
 - introduction, 118–20
 - recruitment elements
 - introduction, 148–50
 - occupational, 149, 155–61
 - places of origin, 149
 - status, 150
 - success, factors of, 169
- credit network architecture, 166
- credit network participants
 - artisans emergence as, 149
 - career length, 144–6, 154
 - characteristics, commenda participants compared
 - gender, 140, 142–4
 - occupational, 140–2
 - composition of
 - changes in, 150–1, 165–7
 - foreigners, 152–5
 - Ligurians, 151–2
 - credit relationships, 125–7
 - faction boundaries, 127
 - partner-selection patterns
 - cross-status alliances, 168–9
 - foreign merchants, 154–5
 - kinship ties, 154
 - places of origin, 138, 139
 - relationship ties
 - collaboration, 127
 - occupational, 149, 155–61
 - places of origin, 149, 150–5
 - of sea loan creditors, 131
 - status, 150
 - status distribution
 - aristocrats, 165–7
 - commoners, 161–5
 - status stratification in formation of the mercantile elite, 161–9
- credit rates, long-distance, 21, 130
- Croce, Pietro della, 74, 129
- Crusades, 31–4
- Datini, Francesco di Marco, 193
- d'Este family, 38
- Doria, Ansaldo, 44
- Doria, Filippo, 38
- Doria, Jacopo, 172
- Doria, Pietro, 141
- Doria family, 98, 107, 121–2, 127
- double-entry bookkeeping, 8
- drapers, 137, 155–8
- dry exchange, 134
- Dutch India Company, 8
- Eastern commerce network, 53–6
- economic development
 - capital allocation for industrial growth, 89–90
 - centralization-connectedness relationship and, 111
 - competition for local production, 89–90
 - coordination mechanisms in, 7
 - enforcement mechanisms in, 7
 - entrepreneurship, 87–8
 - historical context for decline in, 171–5
 - social foundation of, 3, 5–8
- Edler-de Roover, Florence, 184
- education, demand for, 91–2
- elite conflict theory, 4
- Embriaco, Guglielmo, 33
- Embriaco family, 39
- Epstein, S. A., 7, 10–11, 91, 120, 173, 177

Cambridge University Press

978-0-521-89792-1 - Commercial Agreements and Social Dynamics in Medieval Genoa

Quentin Van Doosselaere

Index

[More information](#)

258

Index

- Epstein, S. R., 35, 121
 equity partnerships. *See* commenda contracts
ergo mercator sum, 79, 139
 exchange contracts (*cambium*), 126, 131–5, 183
- Farmons, Ottone, 71
 Felisano family, 199
 feudal elite. *See also* Genoa Commune (1090–)
 allegiance to the Commune, 35–6
 the Church and, 41–3
 commercialization of rights, 39–41
 families of, 38, 39
 long-distance trade participation, 30
 military tradition, 32
 public office and public debt, 43–5
 seignorial control over, 38–43
 warrior class of, 35–6
 feudalism
 in medieval society, evidence confirming, 27–30
 organizational structure, 104
 transition to capitalism, 3–5, 14–17
- Fieschi, Simona, 127
 Fieschi family, 45, 107, 127, 199
foenus nauticum. *See* sea loans
fondaco (commercial quarters), 34, 50
 Fornario, Raffaele, 190
 Fornario family, 155
 Franchi family, 161, 163–4
 Frisian traders, 52, 58, 59
 Fuggers family, 8
- game theory, 6, 7
 Gavi, Marquese of, 38
 gender and participation in long-distance trade, 82–5, 140, 142–4
- Geniza, 55
 Genoa
 economy
 fifteenth-century, 207
 sixteenth-century, 207
 financial technological innovation in, 2
 geography, 26
 origins, 27–8
 Genoa (950–1100)
 commercial interests, emergence of, 28–30
 foreign trade, demand for, 152–3
 land ownership practices, 28–9
 long-distance trade, 48–50
 military culture, 27–8
 military ventures, 30–4, 49–50
 protectionist policy, 29
 social organization, 28–9
- Genoa (1100–1199)
 economy
 Crusades' effect on, 32–4
 fleet, size of, 88
 growth in, 62
 exports, 71
 foreign trade, demand for, 153–5
 immigration, 152
 patrimonial social system, 3–4
podesta regime, 120–1
 population, 61
 purchasing power, 20, 40, 215
 urban nobility
 hereditary privileges accorded to, 39
 sale of feudal hereditary rights to, 39–41
- Genoa (1200–1299)
 1257 revolution, 121–2
 economy
 growth in, 62
 historical context for decline in, 171–5
 purchasing power, 215
 emergence as a major commercial power, 57–60
 exports, 71–2
- Genoa (1300–1450)
 purchasing power (income and prices), 215
- Genoa Commune (1090–). *See also* feudal elite
 beginnings, 27–8
 commoners' financial power in, 44
 Crusades' importance to development of, 31–4
 district design, 90
 formal organization, 36–8
 foundation, 34–6
 military culture, 34–6, 49–50
 outsiders acceptance in (*habitatores*)
 Ligurians, 151–2
 rights and obligations, 150
- Giustiniani family, 157, 161, 163, 164, 181
 Goano family, 155
 Godfrey of Bouillon, 33
 Goitein, Shelomo, 55
 Goldthwaite, R., 9–10
 Gontardo family, 179
 Greif, Avner, 5, 5–8, 56–7, 121, 136, 177
 Grillo, Nicolaio, 126
 Grillo, Simone, 126
 Grimaldi, Luchetto, 127
 Grimaldi family, 63, 107, 127, 181
 grocers, 142
 Guercio, Baldovino, 33
 Guglielmo of Langasco, 159
 guilds, 90

Index

259

- Hall, Margaret, 160
Henry VII, 62
- Ibn Khurdadbeh, 53
Institutions and the Path to the Modern Economy (Greif), 6
- insurance
 antecedents, 184–7
 conclusion, 211
 contracts, 187–8
 historical context, 171–5, 184–5
 introduction, 182–94
 oligarchic cohesion and
 intra-core pairings, 201, 202–5
 introduction, 170–1
 reciprocity expectations, 205–7
 summary, 207
 premiums, 187, 191–4
 profitability, 192–4, 205
 underwriting
 aristocrats in, 202
 emergence of, 185
 merchants in, 188
 reciprocity expectations, 170, 189, 205–7
 risk exposure, 189–91
- Iohanna, wife of Alegio of Bonifacio, 142
Iordanus, son of *Zilius*, 83
Isaac II, 33
Iser, Gilotto de, 154
Iser, Nicolaio de, 154
Iser, Simone de, 154
Islam, 53–5
isqua agreement, 68
- Januenis ergo mercator*, 79
Jehel, Georges, 10, 15, 76, 83, 96, 179
Jewish merchant traders, 53, 55–6, 59
- Kedar, Benjamin Z., 9
kinship ties. *See also alberghi*
 credit network participants, 154
 merchant network and, 50–7
 trust network, 56–7
- Lachman, Richard, 4
Land of the Romans (*Al-Rum*), 27
Lane, Frederic C., 180, 183
Leccavella, Otto, 44
Lieber, Alfred E., 53
Ligurians, 151–2
Lombard, Maurice, 46
Lomellini, Stefano, 190
Lomellino, Giovanni, 161
Longo family, 162
Lopez, Robert Sabatino, 64, 160
Luzzatto, Gino, 43, 171
- Magrhibi traders, 56
Malaspina family, 38
Mallocello family, 154
Mallone, Ansaldo, 32–3
Mallone, Idone, 131
Mallone, Nicolaio, 70
Mallone family, 182
Malaspina, Alberto Marchese, 39
Malusfiliaster, Bongiovanni, 131
Malusfiliaster, Lanfranco, 32–3
Maneciano, Berto de, 39
Mari family, 39
maritime employment
 armament production, 89
 Crusades and, 32–4
 for the nobility, 93–4
 sailing, 87–9
 shipbuilding, 89
 transportation industry, development of, 33
maritime exchange, 133–5, 183
maritime insurance. *See* insurance
maritime insurance network
 core/periphery bipartition, 194–9
 partner selection
 intra-core pairings, 201, 202–5
 probability model, 227–33
 reciprocity expectations, 170, 189
marriage, women's financial rights within, 83
Marrini family, 199
Maruffo family, 163
Massa-Parodi family, 38
McLean, G. A., 184
Mediterranean
 geographic unity, 26
 social regions of, 26–7
mercantile elite. *See also alberghi*
 cross-status alliances, 168–9
 economic decline, impact on, 171–5
 status stratification dynamics in
 formation of, 161–9
mercantile oligarchy
 emergence of, 3–4
 historical context, 174
 insurance ties in, 3–4
 via social relationships, 94
 insurance ties for consolidating
 by intra-core pairings, 201, 202–5
 introduction, 170–1
 by reciprocity expectations, 205–7
 summary, 207
 nonaristocratic families in, 225
merchant class, emergence of
 elite conflict role in, 4
 organizational elements
 introduction, 148–50
 occupational, 149, 155–61

- merchant class, emergence of (*cont.*)
 places of origin, 149
 status, 150
 scholarship on, 10–11
 social ties in, 11–12
- merchant network. *See also* capitalism
alberghi and, 180–2
 emergence of
 capitalism and, 118–19
 role of credit in, 119
 kinship ties and, 50–7
 long-distance trade (pre-1150), 46–7, 50–7
- merchant organizations, 52
- merchant representatives, 53, 55
- merchants. *See also* capitalism
 individual agency and success of, 9
 partner-selection patterns
 homophily in, 116–17
 as underwriters, 202–5
 social upward mobility, 123, 158
 specialization, 22, 85, 145, 166, 179–80
 as underwriters
 motivation, 205–7
 partner-selection patterns, 202–5
 profitability for, 192–4, 205
 reciprocity expectations, 189
 risk exposure, 189–91
- Michael of Byzantium, 48
- mobility, upward social
 decline in, historical context of, 171–5
 for merchants, 123, 158
 for professionals, 92–3
 through increasing wealth, 92–3
- modernization theory, 5
- monk of Saint Gall, 47
- Montaldo family, 164
- Moody, James, 201
- Murta, Henricus de*, 83
- Nalsca, Anna, 142
- Nigro, Guglielmo de, 44
- Nigro, Pelegrino de, 79–80
- Nigro family, 95
- nobility. *See also* aristocratic elite
 bankers in, 160–1
 credit relationships, 165, 167
 cross-status alliances, 121–2
 maritime economic opportunities, 93–4
 as *mercatores*, 160–1, 167, 168
 status-based partner selection, 114–15
 tracing lineage, 95–6
- North, Douglass C., 5–6, 69, 211–12
- notaries
 credit network participation, 142
 employment data, 88, 92–3
 historical data available, 15–17
- Obertenghi family, 38
- oligarchy, defined, 196
- oligopoly/competitive paradigm, 196
- Opitzo, Marchese di Malaspina, 39
- Osbertenghi, *Marquese*, 28, 29
- overland *cambium*, 132–4
- Parma, Oberto de, 79–80
- Parodi, Marquese di, 38
- partner-selection patterns
alberghi, 180, 201, 202–7
 aristocratic elite, 127, 154–5, 168–9
 artisans, 115–16
 commenda network participants, 80–2, 101–4, 111–17, 168
 credit network participants, 138, 139, 154–5, 168–9
 cross-status alliances, 168–9
 foreign merchants, 154–5
 homophily in, 111–17
 kinship ties, 154
 merchants, 116–17, 202–5
 places of origin, 138, 139
 reciprocity expectations in, 205–7
 status-based, 114–15
- patrimonial social system, 3–4
- Pavia, 153
- Pedecola, 41
- Pelavicini family, 38
- personal surety, 137–9
- Philippe Augustus, 32–3
- Piacenza family, 154
- Piccamiglio, Giovanni, 193, 206
- Piccamiglio, Guglielmo, 44
- pilgrimage, 54
- Pilosis, Soleste de, 142
- Piper family, 39
- Pirenne, Henri, 9, 46
- Pistarino, Geo, 42
- podesta* regime, 120–1
- Podio family, 161
- political upward mobility, and participation
 in trade, 96–100
- politics
alberghi and, 181–2, 199, 206
 commoners in, 121–3, 174
 cross-status alliances, 121–2
 elite class control, 120–1, 122–3
- Ponte de Sori, Fulco de, 74
- Porta family, 39
- premiums, insurance, 187, 191–4
- Premontorio family, 157, 163
- Primavera, Oberto, 76
- prince merchant, 166
- professionals
 commenda network participation,
 91–3

Index

261

- commenda vs. credit network
 participation, 140–2
 partner-selection patterns, 116
 promissory notes, 126, 135–7
 Provence, 153–4
- quirad* agreement, 68–9
- Ralph of Liege, 126
 Richard the Lionheart, 33
 Roover, Raymond de, 134, 159
 Rufo, 41
 Rugiasco, Guala de, 156
- sailing and shipbuilding, 87–9
Sanctus Genesisius, Ansuixus de, 162
 Santo Blasio family, 199
 Sauli family, 157, 161, 163
 Scriba, Giovanni, 18, 25, 29, 30, 63, 159
 Scriba, Oberto, 70
 sea loans (*foenus nauticum*), 129–31,
 135, 183
 Serra family, 39
 Sieveking, Heinrich, 35
 small service providers, 88
 social structure transformation
alberghi in, 170
 commercial relationships in, 2–4, 113–15
 conclusion, 208–14
 economic development, role in, 5–8
 mercantile oligarchy emergence via, 94
 middle-class emergence, 92
 notaries' role in, 14–15
 professions in, 91–3
 research on
 additional sources of information,
 17–18
 data documenting, 2, 13–18
 key elements of analysis, 12–13
 long-distance trade profits, 20–1
 monetary scale, 19–20
 overview, 2–4
 periodicity and, 18
 scope of study, 18
 tracing lineage, 95–6
 through power derived from wealth, 94
 Soler, Rolando de, 132
 Soler family, 154
 Spinola, Dagano, 127
 Spinola, Pietro, 190
 Spinola family, 16, 39, 98, 107, 121–2,
 127, 154, 176
 Stancone family, 154
 Suzobono, 166
- Tenenti, Alberto, 188, 206
 textile industry, 71–2, 91
- Tiba, Bonifacio de, 127
 Tilly, Charles, 12, 180
- trade
 political upward mobility and
 participation in, 96–100
 profitability (1100–1199), 20–1
 success factors, 9–10, 11–12
 Western domination, 1
- trade (pre-1150)
 decline in, Pirenne's theory of, 46
 Eastern commerce network, 53–6
 European expansion, 46–8
 European trade network, 51–3
 exotic goods demand, 51
 expansion, limitations to, 57–60
 Genoa in, 48–50, 60
 merchant network, 46–7, 50–7
 modern context compared, 45
 participants in, 30
 profitability, 34
 trust network, 56–7
- trade (1200–)
 decline in, 171–5
 financing, 183
 profitability, 20–1, 59, 182
 risk in
 political and transportation-related,
 73–4, 182
 reduction measures, 59–60, 74–5,
 182–4. *See also* insurance
 routinization of, 144–5
 success factors, 78
- trade networks. *See also specific networks*
 (e.g., commenda network)
 artisans' and professionals' share of,
 140–2
 opportunistic social ties in, 9–10, 179
 organizational changes and the *alberghi*,
 180–2
 star-shaped, 104, 105–6
- traders
 autonomy and improvisation in decision
 making, 73–6
 career length, credit users vs. non-credit
 users, 144–6
 early medieval, 46–7
 Frisian, 52, 58, 59
 Jewish, 53, 55–6, 59
 merchant representatives, 53
 success factors, 60
 transition theory, 4
 trust network, 56–7
 Tudela, Benjamin de, 36
 1257 revolution, 121–2
- Udovitch, Abraham, 57
 Ulpian, 184

Cambridge University Press

978-0-521-89792-1 - Commercial Agreements and Social Dynamics in Medieval Genoa

Quentin Van Doosselaere

Index

[More information](#)

262

Index

- underwriting
 - aristocrats in, 202
 - emergence of, 185
 - merchants in, 188
 - reciprocity expectations, 170, 189, 205–7
 - risk exposure, 189–91
- Usodimare family, 39
- The Vendée* (Tilly), 12
- Venice
 - centrality in Mediterranean commercial network, 48
 - Chioggia, Genoese defeat at, 173
 - economic dominance, 61–2, 173
 - galleys companies, 183–4
 - population, 50, 61–2
 - trading convoys, 59, 183
- Vento, Simone, 40
- Veredeto, Marino de, 74
- Vialio family, 162
- Vicecomes, Ido, 39, 41
- Vicecomes, Oberto, 39
- Victor III, 30
- Vignoso, Simone, 163
- Vignoso family, 162
- Vivaldi, Iodisio, 161
- Volta, Ingo della, 80
- Volta family, 41, 98, 154, 166, 179
- Vulturi, Johannes de, 82–3
- wealth gap
 - middle-class emergence, 92
 - wage labor and, 91
- White, Douglas, 201
- White, Harrison, 6, 12
- women
 - long-distance trade participation, 82–5
 - participation in credit networks, 140, 142–4
- world system theory, 196
- Zaccaria, Benedetto, 80, 95
- Zibona, maid of Henricus de Murta, 83
- Zilius* the butcher, 83
- Zoalio family, 164