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978-0-521-89792-1 - Commercial Agreements and Social Dynamics in Medieval Genoa

Quentin Van Doosselaere

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Commercial Agreements and Social Dynamics in Medieval Genoa

Commercial Agreements and Social Dynamics in Medieval Genoa is an empirical study of medieval long-distance trade agreements and the surrounding social dynamics that transformed the feudal organization of men-of-arms into the world of Renaissance merchants. Making use of 20,000 notarial records, the book traces the commercial partnerships of thousands of people in Genoa from 1150 to 1435 and reports social activity, on a scale that is unprecedented for such an early period of history anywhere.

In combining a detailed historical reading with network modeling to analyze the change in the long-distance trade relationships, Quentin Van Doosselaere challenges the prevailing Western-centric view of development by demonstrating that the history of the three main medieval economic frameworks that brought about European capitalism – equity, credit, and insurance – was not driven by strategic merchants' economic optimizations but rather by a change in partners' selections that reflected the dynamic of the social structure as a whole.

Dr. Quentin Van Doosselaere is a Research Fellow at Nuffield College. He combines training in sociology and business administration to focus on the emergence of capitalism at the end of the medieval period. Adding formal network analysis tools to detailed archival research, Dr. Van Doosselaere has studied the social foundations underpinning the economic changes that initiated the Western dominance in global economic exchange. The multidisciplinary nature of his research has resulted in invitations to present his work to Business, Economics, History, and Sociology Departments in both Europe and the United States.

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QUENTIN VAN DOOSSELAERE

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To my Risë. May she overcome the odds.

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Abbreviations

Currency

£	Genoese pound
FL	Genoese florin

Unpublished Primary Sources

BA	Balard, Michel. Unpublished transcripts of notarial records. References in Balard, Michel. 1978. <i>La Romanie Génoise: XIIème-début du XVème siècle</i> . Rome: École française de Rome, pp. 678–82.
JE	Jehel, Georges. Unpublished transcripts of notarial records. References in Jehel, Georges. 1993. <i>Les Génois en Méditerranée occidentale (fin XIème – début XIVème siècle): ébauche d'une stratégie pour un empire</i> . Amiens: Centre d'histoire des sociétés Université de Picardie, pp. 480–2.

Published Primary Sources

Annales	Airaldi, Gabriella. 2002. <i>Gli annali di Caffaro: 1099–1163</i> . Genoa: Fratelli Frilli
BO ¹	Eierman, Joyce E., Hilmar C. Kruger, and Robert L. Reynolds (Eds.). 1939. <i>Bonvillano</i> . Turin: S. Lattes.

¹ The number that follows each abbreviation in the text refers the number of a specific notarial record and the date when (month and year) the record was minuted. For example, the abbreviation BO#224/December 1198 refers to the notarial record number 224 minuted in December 1198 by the notary Bonvillano as it was classified by Eierman, Kruger, and Reynolds (1939).

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- CA Hall, Margaret, Hilmar C. Kruger, Renert G. Ruth, and Robert L. Reynolds (Eds.). 1938. *Guglielmo Cassinese*. Turin: S. Lattes.
- CD Imperiale di Sant' Angelo, Cesare, and Genoa (Republic). 1936, 1938, and 1942. *Codice diplomatico della repubblica di Genova, I–III*. Rome: Tipografia del Senato.
- DO Doehaerd, Renée. 1941. *Les Relations commerciales entre Gênes, la Belgique et l'Outremont, d'après les archives notariales génoises aux XIIIème et XIVème siècles*. Brussels: Academica Belgica.
- GI Hall-Cole, Margaret, Hilmar C. Kruger, Ruth G. Renert, and Robert L. Reynolds (Eds.). 1939. *Giovanni di Guiberto*. Turin: S. Lattes.
- KE Doehaerd, Renée, and Charles Kerremans. 1952. *Les Relations commerciales entre Gênes, la Belgique et l'Outremont, d'après les archives notariales génoises, 1400–1440*. Brussels: Academica Belgica.
- LA Krueger, Hilmar C., and Robert L. Reynolds (Eds.). 1951–53. *Lanfranco*. Genoa: Societa Ligure di Storia Patria.
- LO Lopez, Roberts. 1953. "L'attività economica di Genova nel Marzo 1253 secondo li atti notarili del tempo." *ASLI* 54: 163–270.
- OB1 Bach, Erik. 1955. "Mercato Oberto Scriba de." In *La cité de Gênes au XIIème siècle*, pp.150–76. Copenhagen: Gyldendalske boghandel.
- OB2 Chiaudano, Mario, and R. M. della Rocca (Eds.). 1940. *Oberto Scriba de Mercato, 1186*. Turin: S. Lattes.
- OB3 Chiaudano, Mario, and R. M. della Rocca (Eds.). 1938. *Oberto Scriba de Mercato, 1190*. Turin: S. Lattes.
- S Chiaudano, Mario, and Mattia Moresco (Eds.). 1935. *Il cartolare di Giovanni Scriba*. Rome: S. Lattes.
- STU Liagre De Sturler, Léone, and Archivio di Stato di Genova. 1969. *Les relations commerciales entre Gênes, la Belgique et l'Outremont, d'après les archives notariales génoises, 1320–1400*. Brussels, Rome: Institut historique belge de Rome Galerie Ravenstein 78; Academia Belgica.

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