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THE LAW AND BUSINESS OF INTERNATIONAL PROJECT FINANCE

THIRD EDITION

This extensively updated third edition continues to be the most comprehensive and authoritative guide to the business, practice, law, and practical use of project finance. It covers the complete project finance structure, from conception to negotiation to debt closing, and from project difficulties to successful restructuring. The book continues to be accessible to those with little experience in project finance, while maintaining the insight and detail of previous editions that has made it a valuable reference for the experienced lawyer, manager, banker, contractor, and government official. This new edition focuses on a real-world, practical approach to project finance, without the overuse of case studies and economic theory. Yet, the contract forms, detailed glossary, index, and project finance bibliography ensure its continuing place as the most complete text available.

Scott L. Hoffman is an internationally recognized legal authority in project finance. His active involvement in the project finance industry in the past 22-plus years includes representation of Fortune 500 countries, utilities, and banks and testimony before the U.S. Congress on energy policy making. As a partner at Evans, Evans & Hoffman LLP, he practices energy and environmental project finance, international banking, and commercial law and represents energy development companies in the development, acquisition, and financing of energy projects throughout the world. He received his Juris Doctor degree from Syracuse University College of Law; while at the College of Law, he was on the Managing Editorial Board of the *Syracuse Law Review* and served as Editor of its *Annual Survey of New York Law*. Mr. Hoffman has published numerous editions of his books, as well as many international project finance articles for professional and trade journals. He is a member of the U.S. Supreme Court, New York State, District of Columbia, and Ohio bars.

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Partner, Evans, Evans & Hoffman LLP, Attorneys



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For Margo, Kelsey Elizabeth,

and Evan Andrew Thomas

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