

Contents

<i>Acknowledgments</i>	<i>page ix</i>
1 Introduction	1
I. Perceiving Networks	
2 A Network Approach to Leadership	13
3 An Analysis of the Internal Market for Reputation in Organizations	39
4 Systematic Biases in Network Perception	59
5 Effects of Network Accuracy on Individuals' Perceived Power	84
II. The Psychology of Network Differences	
6 Social Structure and Decision Making in an MBA Cohort	101
7 The Social Networks of Low and High Self-Monitors	131
8 Centrality in the Emotion Helping Network: An Interactionist Approach	157
III. Network Dynamics and Organizational Culture	
9 Network Perceptions and Turnover in Three Organizations	181
10 Organizational Crises	208
11 The Control of Organizational Diversity	236
12 Future Directions	259
<i>References</i>	275
<i>Index</i>	305