

Index

- abductive method, 60
 Abelson, Robert P., 220
 aboriginal groups, 12, 27, 70, 72, 74, 192, 276–280
 abusive relationships, 93, 94
 Adolphs, Ralph, 310
 affect, 148
 activity and, 134
 affect, defined, 245
 affective attachment, 211
 affect control theory, 133
 expectations and, 231, 233
 justice and, 204
 maximization and, 275
 social exchange and, 205
 See also specific types, topics
 agentive reflexivity, 47
 aggression, 175, 217, 218, 254–255
 Ahmed, Eliza, 114
 alcohol, 93, 114–115, 141
 altruism, 86
 amplification, 88
 amygdala, 6, 7
 Andy, O., 273
 anger
 complexity of, 18
 defense mechanisms and, 169
 EPA dimensions and, 134
 expectations and, 217, 218, 226
 facial expressions, 11–12
 fear and, 19
 gender and, 32
 identity and, 133
 investments in, 181
 marital relations and, 34, 35
 motivation and, 10–11
 shame and, 92, 155, 160, 175, 287
 social construction of, 66, 67–68
 universality of, 11, 12, 13
 variants of, 13
 anxiety, 127, 144, 216, 217, 226, 227
 appreciation, 218
 Arieto, Silvano, 14
 Arnold, Magda B., 9
 Aquili, E. D., 279
 art forms, 31
 “as if” loops, 95–96, 97
 Asch, Solomon, 157
 aspiration, 145–146
 attention, 264
 attribution, 168, 172, 213, 214, 220, 257, 303, 305–306
 authority, 194–195, 240, 245
 Averett, Christine, 136
 Averill, James R., 65–67
 avoidance, 53

 Baer, Jessica, 245, 247, 251–252
 Barbalet, Jack M., 252–259, 308, 313
 Barlow, Deborah Hill, 172
 behaviorist theory, 53, 148, 179, 180, 261, 279
 Bem, Daryl J., 172
 Berger, Joseph, 171, 229, 230–232
 Berscheid, Ellen, 130
 Bianchi, Alison, 251–252
 bias, 169
 Big Man leadership, 282
 biology
 biological processes, 94, 216, 220, 309
 body. *See* body

- biology (*cont.*)
 brain. *See* brain
 culture and, 8, 284, 293
 emotions and, 4, 30, 96, 314
 evolution and. *See* evolution
 genetic structure, 261
 ritual and, 98
 self and, 95
 sociobiology, 261
- bitterness, 13
- Blau, Peter M., 182–184, 197, 301, 303
- Blumer, Herbert, 102
- body, 268
 body movements, 85
 body work, 38, 48–49
 brain. *See* brain
 emotions and, 3
 self and, 96
 sensations, 31
 systems of, 4
- brain, 96, 315
 amygdala, 6, 7
 emotions and, 4, 266
 hard-wiring, 310
 imaging techniques, 317
 measurements on, 273
 neocortex, 4
 neurological research, 6, 8, 171, 262–263,
 266, 267, 286
 neurotransmitters, 281
 pain matrix, 286
 primate research, 279
 subcortical, 4, 8
 thalamus, 6
 two general regions, 4
- Braithwaite, John, 110–115
- Braithwaite, Valerie, 114
- Bramer, Gary, 281
- Brown, Roger, 133
- Burke, Peter J., 21, 52, 124–130, 171, 290, 294,
 297
- Cacioppo, John T., 85
- Cahill, Spencer E., 42
- Caitlin, K., 200
- Cancian, Francesca M., 34–35
- Candid Camera* program, 315
- Carver, Charles S., 143, 146–150
- Carey, A., 261
- Cast, Alicia D., 127
- Catlin, G., 65–66
- causal relations, 47, 78
- categoric units, 166
- cathexis, 151
- Catholic religion, 86, 87
- chains of interaction, 171, 308
- change, social structure, 257
- chemical elements, 221
- children, 137
 emotions and, 32
 guilt and, 177–178
 parents and, 32, 123, 135–136, 137
 shame and, 177–178
- Chon, K., 65–66
- Christian religion, 86, 87
- Civil Rights movement, 92, 259
- cladistic analysis, 265
- Clark, Candace, 3, 21, 56–64, 123, 296
- class system, 164, 258
- Cobb, Jonathan, 258
- cognitive theory, 9, 38, 47, 48–49, 60, 95
- Cohen, Bernard P., 230
- cohesion, 228
- Coleman, James, 171
- collective behavior, 312–313
- Collins, Randall, 11, 21–22, 69–70, 73–91, 85,
 80, 157, 171, 216, 254, 280, 292, 295, 298
- color wheel, 16
- commitment, 186, 190, 192, 263
- communal lifestyle, 86
- communication, 97, 171, 263
- communitarianism, 112
- comparator, 124–125
- comparison theory, 202
- compassion, 224–225
- competition, 183–184
- complexity, 18, 278–279, 289
- computer simulation, 205
- confession, 141
- confidence, 216, 253–254, 308
- conformity, 157, 254, 270
- conscience, 178
- consistency, 249
- constituent model, 247, 251
- constraint, 32
- constructionist theory, 2, 18, 65, 285
- containment, 257
- contempt, 12
- contextualization, 95, 97
- control theory, 94, 133, 146
- conversation, 85, 87, 139, 171
- Cook, Karen S., 186–187, 190, 197–198, 303
- Cooley, Charles Horton, 102, 106, 107,
 142–143, 154, 269–270

Index

341

- coping, 50–51, 52, 123
 Cornellus, Randolph R., 9
 corporate units, 166
 Cosmides, Leda, 267, 271
 criminals, 110, 112, 141, 178
 culture
 analysis of, 26, 36
 biology and, 284, 293
 cognitive processes and, 95
 communication and, 97
 dramaturgical theory and, 292
 emotions and, 30, 31, 36, 292, 296
 identity and, 137
 norms, 48, 60, 82, 83
 symbols and, 97, 98, 292–293
 See also social structure; *specific topics*
 cybernetic models, 124, 133
 Cziko, Anne-Marie, 171
- D'Aquili, E., 279
 Damasio, Antonio R., 19, 22, 95, 310
 Damasio, Nanna, 310
 Darwin, Charles, 11–12, 14, 103, 289
 Davies, James C., 313
 Dawkins, Richard, 261
 Dearing, Rhonda C., 178
 death penalty, 87, 98
 decision making, 22
 deep acting, 38
 deep sociality, 262, 268
 defenses, 90, 93, 122, 143, 151, 152, 153, 163, 169, 172, 175, 254–255, 287, 299, 300–301, 313
 deflection, 136
 dependence, 185, 189, 194. *See also* power
 depression, 15, 18, 20, 144, 163, 207, 217, 227, 232, 233
 deviance, emotional, 49, 53
 diffuse status characteristics, 245
 disappointment, 13, 16–21, 144, 266
 disconfirmation, 130–131
 discrepancy, 51, 148
 disgrace, 226
 disgust, 12, 13, 225, 263
 displacement, 169
 display rules, 37, 48, 232
 distress, 141, 145–146
 distributive justice, 181, 197, 201–202
 Dolan, Raymond J., 311
 domestic violence, 93
 Dornbusch, Sanford M., 94
 dramaturgical theory, 23–24, 171, 232, 296
 competition and, 183–184
 conflict in, 296
 cultural rules, 292
 definitions in, 28
 emotions and, 26
 Goffman and, 27
 Hochschild and, 107
 strategies in, 91
 dread, 13
 Driskell, James E., 247, 251–252
 drug use, 93, 178
 Duchenne, de Boulogne, G. B., 12
 Durkheim, Émile, 27, 69–73, 99, 190, 192, 276–278, 280, 297–298, 311
 dyads, 210
- ecology, human, 171
 economic theory, 179, 180, 276–280, 302
 education, 164
 effervescence, 73, 99
 Eggleston, Robin, 42–43
 ego, 152
 Eisenberger, Naomi I., 274
 Ekman, Paul, 3, 11–14, 50, 171–172
 electromyography, 314
 Ellestad, June, 122–124
 Elliot, Rebecca, 311
 Ellsworth, P. C., 12
 embarrassment, 3, 30, 108–109, 115, 144, 217
 embeddedness, 166–167
 Emde, Robert N., 14
 Emerson, Richard M., 184–187, 190, 303
 emotions, 18, 172, 263
 arousal, 144, 186, 288
 attention and, 264
 attribution, 168, 172, 213, 214, 220, 257, 303, 305–306
 backward-looking, 196
 biology and. *See* biology
 body. *See* body
 brain. *See* brain
 categories of, 289
 conceptualization of, 1
 culture and. *See* culture
 decisions and, 22
 definition of, 245, 284
 deviance and, 49, 53
 displacement of, 153
 display of, 48, 103, 202–203
 Earle, Timothy, 279, 282
 elements of, 2, 9, 21. *See* emotions, primary

- emotions (*cont.*)
 emotional contagion, 74
 energy of, 74, 80, 82, 83
 environment, 264
 expression of, 9, 203
 facial expressions, 12
 feedback and, 88
 feelings and, 203, 286
 fitness and, 264
 formula for, 202–203
 forward-looking, 196
 goals and, 147–148
 hard wiring, 7, 8, 11, 19–20, 284–285, 310, 311
 identification of, 47
 inner experience and, 140, 263
 intensity of, 313
 interpersonal processes, 295
 logic of, 47
 management of, 50–51, 52, 141
 meaning of, 53
 measurement of, 127, 252, 316
 motivation and, 10, 290
 negative, 21, 47, 144, 289, 290, 304, 306, 307
 object of, 66
 periodic table of, 221
 primary, 11, 13, 14, 15, 16, 18, 19, 20, 21, 172, 221, 263, 288, 310
 secondary, 13, 18, 19–20
 sentiments, 207
 sociology and. *See* sociological theory
 specification of, 146
 systematic study of, 1
 theories, clusters of, 23
 trauma and, 48–49, 138
 values of, 21, 271
 vocabularies of, 107–108
See also specific types, topics, theories
 empathy, 60, 109, 175, 286
 encounters, 27, 69, 164–165
 endorsement, 194–195
 energy, emotional, 80, 298
 engulfment, 229
 entertainment, 78, 80, 82
 entrainment, 298
 environment, 264
 EPA. *See* evaluation, potency, activity
 Epstein, Seymour, 15
 equality, 197
 equity, 197
 Erikson, Erik, 171
 ethnicity, 230, 277
 ethnographic studies, 69, 87, 88, 171
 evaluation, potency, activity (EPA), 134, 135, 205
 evolution, 12, 13, 25, 265, 285, 309
 biology and, 311
 complexity and, 278–279
 emotions and, 261, 262
 exchange theory, 275
 explanation in, 269, 279
 genetic structure, 261
 guilt and, 268
 habituation and, 277–278
 natural selection, 6, 261, 266, 268, 269–270, 271, 278–279, 309
 primates and, 272
 psychology and, 261
 shame and, 268
 social bonds and, 268
 social constructionists and, 18
 social control and, 268
 social differentiation and,
 exchange theory, 24, 179, 182–183, 271, 301
 alternative resources, 301–302
 attribution and, 214, 303
 basic types in, 185, 208
 behaviorist theory and, 179
 breakthroughs in, 214
 commitment and, 186
 dependency and, 194
 equity and, 197
 evolutionary, 275
 exchange processes, 171, 208, 209
 expectations and, 180, 291
 experimental groups, 304
 frequency in, 191
 generalized exchange, 208
 generalized other, 210
 justice and, 197
 marginal utility in, 302
 nature and, 301–302
 negotiation in, 186, 187, 188, 191, 192, 208
 neoclassical economics, 179
 networks in, 184, 211, 293
 nonseparability in, 207–208
 positive–negative continuum, 304
 power in, 182–183, 184, 185, 302, 303
 reciprocaton in, 208, 210
 ritual. *See* interaction rituals
 satiation in, 302
 social relations in, 211
 structural theory in, 302
 exhilaration, 147

Index

343

- expectations, 183, 216, 220, 228, 229, 242, 307
 combining principle, 247–249
 consistency and, 230
 diffuse status characteristics, 245
 distributive justice, 181
 exchange theories, 180, 291
 expectation states theory, 242
 identity and, 290, 291
 networks and, 305
 revolutions and, 313
 sanctions and, 221
 sentiments and, 245, 247, 307
 expression rules, 37
- face-to-face interaction, 27, 69, 270, 298, 308
 facial expressions, 12, 13, 48, 263
 facticity, 166, 171
 fair exchange, 183
 fairness, 188
 false consciousness, 253–254
 family, 32, 34, 35, 123, 135–136, 137, 160, 177–178
 fear, 11, 12, 13, 92, 134, 216, 217, 235, 240, 256–257, 263, 266
 amygdala and, 6
 attribution processes, 257
 function of, 257
 variants of, 13
 feedback, 52, 88, 124, 127, 128–129, 148, 151.
 See also identity control theory
- feelings, 37
 body and, 48–49
 cognitive theory and, 48–49
 culture and, 56
 emotions and, 286
 rules, 36, 41, 51, 91, 115, 232
 sets of, 115
- Fehr, Beverley, 14, 171, 274
 Feldstein, Stanley, 85
 Fessler, D. M. T., 176
 Fisek, Mittamit, 230, 235
 Fiske, Alan P., 271
 flight/fight, 134
 Fletcher, C., 177
 Ford, Rebecca, 194–199
 framing, 41, 69, 202–203
 Francis, Linda E., 141–142
 Frank, Robert H., 22
 Franks, David D., 33, 262
 Freudian theory, 70, 105, 143, 151–153, 171
 Friesen, Wallace V., 3, 11, 12–13, 50
 Fromme, Donald K., 14
- galvanic skin response (GSR), 314
 game theory, 22, 187, 190, 201, 275–276, 282
 Garfinkel, Harold, 258
 Gavlas J., 177
 gaze, 3
 Gecas, Viktor, 171
 gender, 32, 35, 41, 42, 44, 45, 58, 60–61, 91, 132, 203–204, 230, 245, 277, 281, 305
 General Social Survey, 55
 generalized exchange, 208
 generalized other, 103
 generosity, 226
 genetic structure, 261
 German society, 162
 gestures, 100, 102–103, 296, 300
 Giddens, Anthony, 171
 gift giving, 186
 Gilmore, Mary R., 187, 303
 Gillen, Francis J., 70, 72
 goals, 147–148
 Goethe, J. W., 160–161
 Goffman, Erving, 27–30, 37, 40, 69–70, 73, 82, 99, 107, 171–172, 269, 292, 296
 Gordon, Steven L., 2–3, 30–36, 296
 Gramzow R., 177
 gratitude, 207, 210, 218, 226, 233
 Gray, Jeffrey A., 14
 Great Depression of 1929, 162
 Gregory, Stanford W., 85
 grief, 66
 groups, and emotions, 92, 97, 133, 307
 GSR. *See* galvanic skin response
- guilt, 13, 115, 144, 218, 225–226, 310
 children and, 177–178
 definition of, 108
 conscience and, 178
 empathy and, 175
 evolution and, 268
 moral emotions, 175
 power and, 225–226
 repressed, 168
 shame and, 21
 Turner on, 19
 Tangney on, 174
 shame and, 114, 174, 175, 176, 177
- Habermas, Jurgen, 171
 habituation, 276, 277, 278, 279, 311
 Handley, 245–247, 251–252
 Hallett, Tim, 88–89
 Hammond, Michael, 275–282, 293, 309, 311
 happiness, 11, 12, 13, 233, 235, 266

- hardwired responses, 11, 310, 311
 Harris, Nathan, 114
 Hatfield, Elaine, 85
 Haviland, Jeannette, 14
 Hawley, Amos, 171
 Hechter, Michael, 171
 Hegtvedt, Karen A., 197–201, 294, 302
 Heider, Fritz, 171, 249
 Heise, David R., 12, 133–143, 171, 204–205, 290, 297
 Heritage, John, 171
 hiding behavior, 3
 hierarchy, 95, 126
 Higgins, E. Tory, 143–146, 148, 171
 Hill, Craig A., 131, 172
 Hitler, Adolf, 162, 163
 Hochschild, Arlie R., 1–3, 34–46, 49, 107, 232, 270, 292, 295–297
 Homans, George C., 171, 180–182, 197, 202, 220, 302
 honor, 226
 hope, 65
 Houser, Jeffrey A., 235–242, 251, 294, 305–306
 human ecology, 171
 Hunter, Floyd, 259
- id, 152
 ideal self, 143–144
 identity, 101, 116, 136, 140
 culture and, 137
 expectations, 291
 expectations and, 290, 291
 feedback and, 127–129
 identity theory, 115, 120
 imputed, 137–138
 self and, 299, 300
 sexual identity, 151–152
 shame, 114
 situational cues, 101, 114
 symbolic interactionism, 290
 identity control theory, 52, 124, 129, 151
 ideologies, 36, 47
 image, of self, 105
 impressions, 136
 impulse, 32, 103
 individuals, 97–98, 112. *See also* self
 information-processing capacities, 264, 276
 institutional meanings, of emotions, 32
 intersubjectivity, 109
 interaction ritual theory, 75, 99, 297, 298, 299
 biology and, 98
 chains and, 171
 Collins and, 69, 280
 culture and, 31
 defined, 24, 26
 Durkheim and, 70
 emotional energy, 298, 299
 emotions and, 69, 74
 exchanges and, 213
 face-to-face interaction, 69
 nuns and, 86
 power and, 298
 rhythm and, 75
 rituals, 73, 75, 81, 89, 99, 216, 298, 299
 situational approach, 102
 social structure and, 298
 Summers-Effler and, 89
 symbols and, 293
 See also exchange theory; symbolic interactionism
 interdependence, 112
 internal dialogue, 91
 interpersonal processes, 164–165, 295
 intimidation, 225, 227
 investments, 180, 181–182
 irrationality, 187
 Izard, Carroll E., 11, 14
- Jaffee, Joseph, 85
 James, William, 4
 Jasso, Guillermina, 130, 200–204, 302
 jealousy, 2
 Jefferson, Gail, 171
 Jews, 163
 Johnson, Alan W., 279, 282
 Johnson, Cathryn, 194–197, 232–235, 291, 306
 Johnson-Caird, P. N., 14
 Joseph, Rhawn, 279
 joy, 18
 justice, 188, 197, 201, 227, 230, 307
 affect control and, 204
 congruence and, 204
 exchange and, 197
 power and, 303
 standards of, 294
 theory of, 201
 utilities and, 180
- Kahneman, Daniel, 189
 Keating, Leo J., 135
 Kemper, Theodore D., 1, 3, 8, 11, 13–14, 18–19, 172, 216–220, 229, 252, 254, 256–257, 280, 289, 294, 305

Index

345

- Krull, Douglas S., 172
 Knutson, Bridn, 281
 Kollock, Peter, 187
 Koukovas, E., 279
- LaBar, Kevin S., 310
 labor, emotional, 38, 39–40, 43, 53, 83–85, 89
 language, 31, 263, 265
 emotions and, 265, 310–311
 linguistic labels, 2
 preliterate societies, 280
 symbols and, 96
 verbal language, 268–269
 Large, Michael D., 134, 145–146
 Lauderdale, Patrick, 245
 laughter, 85
 law firms, 43, 44, 45
 Lawler, Edward J., 186, 190–194, 205–213,
 228, 289, 293, 302, 305
 Lawrence, John W., 146, 148–149
 Lazarus, Richard, 9
 Leavitt, Robin L., 55
 LeDoux, Joseph, 46, 310
 legitimization, 194, 195, 245
 Lenski, Gerhard E., 261
 Levenson, Robert W., 50
 Lewis, Helen Block, 154–155, 171, 174–175,
 287
 libido, 151
 Lieberman, Mathew D., 274
 Loprento, Joseph, 261
 liking, 218–219, 245–251
 logic, emotional, 47
 looking glass self, 106, 134
 loss aversion, 189
 Lovaglia, Michael J., 235–242, 251, 289, 291,
 294, 305, 306
 love, 3, 15, 18, 34, 95–96, 218–219, 235
 loyalty, 112
 Lucas, Jeffrey W., 235, 241
- Malatesta, Carol Z., 14
 management, of emotions, 50–51, 52, 141
 Mandler, George, 9, 127, 129
 Marschall, D., 177
 Mackinnon, Neil J., 134–135, 138, 140
 Maclean, Paul D., 4
 Marcussen, Kristen, 145–146
 marginal utility, 180, 276–280, 302
 marginalization, 51
 Markovsky, Barry, 204, 228–229, 293–294,
 305, 314
 marriage, 34, 35, 160
 Marxist theory, 36, 40, 253–254
 Maryanski, Alexandra, 265–266, 272
 mathematical models, 201, 205
 McCall, George J., 120–122, 126, 150, 171
 McCarthy, Doyle E., 33
 McPhail, Clark, 85
 Mead, George Herbert, 102–106, 142, 151,
 152, 211, 271
 memories, 264
 mesolevel structures, 166, 170, 312–313
 meta-monitoring, 146, 147–148
 microlevel processes, 1, 56, 155–157, 171,
 308, 313
 military, 252
 Miller, Rowland S., 114, 174
 minorities, 234
 modelling, 201
 Molm, Linda D., 187–190, 294, 303
 monitoring, 146
 moods, 257
 moral emotions, 174, 175
 Morgan, Rick L., 134
 mother, role of, 123, 135–136, 137
 motivation, 103, 290
 Mullen, Paul E., 122
 multiple role occupancy, 51
- narcissism, 254–255
 nationalism, 312–313
 natural selection, 6, 261, 266, 268, 269–270,
 271, 279, 309
 negative emotions, 308
 neoclassical economics, 179, 180
 networks, 97, 116, 209, 228, 293
 density of, 210
 exchange theory and, 184, 211
 expectations and, 305
 negatively connected, 211
 nodes in, 215
 positively connected, 210, 213
 social structure and. *See* social structure
 neuroscience, 6, 171, 262–263, 281. *See also*
 brain
 Neuwissen, L., 279
 Newberg, Andrew, 279
 nonnormative transitions, 51
 nonseparability, 207–208
 nonverbal behavior, 139
 Norman, Robert Z., 230, 235
 Norman, 171
 norms, 37, 51, 183

- nostalgia, 13
 Nunley, E. P., 66
- Oatley, K., 14
 objectification, 192
 O'Brien, Clayton S., 14
 ontological insecurity, 171
 orientation, emotional, 231
 Osgood, Charles E., 14, 134
 other, generalized, 103, 152
 Oatley, Keith, 14
 Over, R., 279
- Pankseppi, Jaak, 14
 Parsons, Talcott, 21, 201
 Pelham, Brett W., 172
 perception, 9, 105, 122, 124–125, 127
 performance, 220
 personality type, 96, 128, 231
 perspectival selectivity, 49
 Peterson, Gretchen, 188
 phase model, 103
 physical objects, 48
 physiology, 47, 314
 Pierce, Jennifer L., 43–46
 pleasure, 7, 140, 152, 207, 233
 Plutchik, Robert, 13–19, 172
 Pollak, Lauren H., 54
 potency, 134
 potential principle, 59
 power, 55, 94, 134, 184, 294
 action and, 185
 advantage and, 199
 anxiety and, 226
 commitment and, 190
 definition of, 225
 dependence and, 184, 185, 189, 194
 dynamics, 182–183, 184
 exchange and, 185, 302, 303
 interaction rituals and, 298
 justice and, 303
 legitimacy, 195
 limits on, 303
 overuse of, 184
 positive emotions and, 294
 punishment and, 188–189
 rhythm and, 83
 status and, 95, 216, 220
 structure of, 195, 225
 working class and, 258
- Power, Martha B., 55
 Powers, William T., 124
- predictability, 190
 prestige, 83
 pride, 13, 18, 106–107, 109, 154, 207–208, 210, 235, 240
 primary emotions, 11, 13
 primate research, 12–13, 265, 266, 267, 269, 270, 272, 279, 281, 310
 principle level identities, 126
 projection, 169
 prominence hierarchy, 120
 propriety, 194–195
 proximal bias, 168
 psychoanalytic theory, 24, 70, 105, 143, 151, 152–153
 punishment, 188–189, 201–202
- Raleigh, Michael, 281
 Rapson, Richard, 85
 rationality, 21, 187, 271
 Rause, V., 279
 reachability, 228
 reality principle, 152
 reciprocal exchange, 186, 192, 209, 241, 301–302
 reciprocity principle, 182–183, 294
 reflexivity, 46, 47, 91
 Reitzes, Donald C., 124, 127, 131
 relaxation techniques, 53
 religion, 27, 72, 278
 repression, 152–153, 167–168, 169
 resentment, 225–226, 253, 255–256, 258, 308
 Retzinger, Suzanne M., 3, 154, 157–160, 162, 175
 revolutions, 312–313
 rhythm, 73, 75, 78, 80, 82, 83
 Ridgeway, Cecilia L., 194, 232–235
 rights, basic, 255
 ritual. *See* interaction ritual theory
 Robinson, Dawn T., 139–141, 314–315
 Robinson, Gene E., 171
 role-playing, 100, 102–103, 116, 133, 137, 165, 199, 215, 269–270
 romantic relationships, 276–277
 Rosenberg, Erika, 12
 Rosenberg, Morris, 46–49, 297
 Rossi, Peter H., 202
 Rubin, John, 279
 Russell, James A., 14
- sacred, symbols of, 72, 81
 Sacks, Harrey, 171

Index

347

- sadness, 11, 12, 13, 19–21, 144, 208, 217, 232, 263, 266
- saleswork, 195
- salience hierarchy, 116
- sanctions, 220, 221, 270
- satiating, 180, 279, 302
- satisfaction, 13–16, 19–20, 216, 217, 233, 240, 266
- Saver, Jethy, 279
- Schachter, Stanley 172
- Scheff, Thomas, 1, 3, 21, 60, 106–107, 153–164, 174–175, 287–288, 313
- Schegloff, Emanuel, 171
- Scheier, Michael F., 143, 146
- Scher, Steven J., 204–206, 219
- Scherer, Klaus R., 219
- Scott, John P., 4
- Scott, W. Richard, 194
- Second Shift* (Hochschild), 41
- security, 216
- Sedikides, Constantine, 130
- selection pressure, 269
- selective attention, 49
- self, 32, 37–38, 150
- actual self, 143–144
 - biology and, 95
 - body language and, 96
 - contempt, of self, 144
 - contextualizing, 95, 97
 - control and, 35, 300
 - discrepancy in, 148
 - domains of, 143–144
 - ego and, 152
 - ideal, 143–144
 - identity and, 150, 299, 300. *See* identity
 - internal talk, 91, 96–97
 - looking glass self, 154
 - presentation of, 28, 292, 297
 - reflexive, 91
 - self-concept, 33, 101, 105, 131, 144
 - self-confidence, 217
 - self-consciousness, 174
 - self-consistency, 97, 143, 144
 - self-efficacy, 208
 - self-esteem, 46, 119, 127, 139, 159, 168, 172, 299
 - self-feelings, 154, 165
 - self-guides, 144
 - self-organization, 96
 - self-state representations, 143–144
 - self-verification, 126
 - sensing self, 95
 - shame and, 174
 - symbolic interactionists and, 100
 - theory of, 94
 - undesired, 150
 - verification of, 165
- self-organization, 94, 95, 96, 110, 143, 146, 148
- self-righteousness, 224–225, 227
- Sennett, Richard, 164, 258
- sensitivity, 189
- sentiments, 3, 135, 136, 181, 207, 242, 245, 247, 250, 251, 252, 307
- serotonin, 281
- Serpe, Richard T., 118
- sexuality, 151–152, 279
- Shakespeare, William, 26
- shame, 13, 19, 21, 92, 115, 154, 217, 218, 310, 315
- acknowledgement of, 154–155
 - aggression and, 254–255
 - anger and, 155, 160, 175, 287
 - Barbalet on, 254
 - Braithwaite on, 110
 - children and, 177–178
 - Cooley on, 106–107
 - conformity and, 254
 - defense mechanism, 175
 - deferential shame, 254–255
 - defined, 108
 - denial of, 155, 287
 - depression and, 163
 - disintegrative, 112
 - evolution and, 268
 - guilt and, 114, 169, 174, 175, 176, 177
 - identity and, 114
 - narcissistic, 254–255
 - protoshame, 176
 - reintegrative, 112–114
 - Scheff on, 153, 157. *See* Scheff, Tom
 - self and, 174
 - situational, 254
 - social class and, 255
 - social relations and, 175
 - status and, 164
 - utility and, 176
- Shame and Guilt in Neurosis* (Lewis), 174
- Shelly, Robert K., 242–252, 307
- Shott, Susan, 1, 107–110, 114, 142, 297
- Simmons, J. L., 120–122, 124, 171
- Singer, Jerome E., 172
- Singer, Tania, 7, 286

- situational approach, 9, 102, 216, 231, 254
- Skinner, B. F., 179, 181–182
- Smith, Thomas S., 262
- Smith-Lovin, Lynn, 135, 139–140, 171, 290, 314–315
- social constructionists, 2, 18, 65
- social control theory, 107, 268
- Social Darwinism, 261
- social group inclusion, 165–166
- social liberation, 35
- social movements, 86, 92, 312–313
- social structure, 215–216, 256
 cohesion in, 185, 191
 conditions on, 225
 exchange and. *See* exchange theory
 integrating emotions, 216, 235
 interaction rituals, 298
 interpersonal processes, 295
 investments in, 181–182
 nested, 211
 networks in, 215–216, 265, 304–305
 ritual and. *See* interaction ritual theory
 shame and, 175
 social bonds, 268
 social categories, 305
 social change, 257
 social classes, 255
 social organization, 270, 272
 social relations, 157
 solidarity and, 73, 238
 stability of, 211
 status system, 304–305
 structural theory, 24, 215, 256, 304, 308
See also culture
- social worth principle, 59
- socialization, 286
- sociocultural processes, 8
- sociobiology, 261
- socioemotional behavior, 232
- sociological theory, 1, 9, 151, 284, 316
- solidarity, 217, 229, 238, 240, 268, 310
- somatic marker hypothesis, 95
- special deprivation principle, 59
- Spencer, Baldwin, 70, 72
- Sroufe, Alan L., 14
- status, 133, 169–170
 breaches, 306
 constituent model, 247, 251
 differentiation of, 280, 281
 diffuse, 230, 245
 emotional dynamics, 217–218, 235–236
 gender and, 132, 245
 loss of, 217
 military and, 252
 negative emotions and, 308
 positions, 215
 positive emotions and, 307
 power and, 95, 216, 220, 256–257
 shame and, 164
 social structure and, 304–305
 socioemotional behavior and, 232
 status characteristics, 235
 status-compatible emotions, 235, 236
 structure and, 256
 translation model, 247–249, 251
- Stephen H., 273
- Stets, Jan E., 1, 55–56, 122–124, 127, 129, 131–133, 199
- stratification, 311
- structural theories. *See* social structure
- Stryker, Sheldon, 102, 115–122, 126–127, 171, 290, 297
- Stublarec, Susan, 245
- subjective experience, 11
- suicide, 178
- Summerfield, Angela B., 219
- Summers-Effler, Erika, 86, 89–99, 293, 299
- superego, 152
- surface acting, 37, 38, 89
- surprise, 12–17
- Swann, William B., 131, 172
- symbolic interactionism, 100, 151
 defined, 24
 Freudian theory, 153
 identity and, 290
 Mead and, 102–103
 prospects for, 299
 psychoanalytic focus, 24
 ritual and. *See* interaction rituals
 self and, 100
 symbols in. *See* symbolism
 theorizing, 151
 Turner and, 164–165
- symbolism, 72, 80–81, 96, 97, 98, 100, 293, 298, 311
- sympathy, 56, 58, 60
- syndromes, 65
- Takahashi N., 188
- Tangney, June Price, 134, 144, 174, 177–178
- Tannenbaum, P. H., 134
- television, 159

Index

349

- Tellegen, Auke, 134
 Ten Houten, Warren D., 8
 terrorism, 312–313
 Test of Self-Conscious Affect (TOSCA),
 177–178
 Tversky, Amos, 189
 thalamus, 6
 Thamm, Robert, 220–229, 294
 Thoits, Peggy A., 1, 49, 50–55, 90, 220, 296
 Thomas, George M., 194
 Thompson, Elaine A., 197, 303
 Thye, Shane P., 190
 Tooby, John, 262
 TOSCA. *See* Test of Self-Conscious Affect
 totems, 72, 192
 transient impressions, 124–126, 133, 135
 translation model, 247–249, 251
 Troop, Robert, 103
 Trevarthen, Colwyn, 14
 trust, 165–166
 Tsoudis, Olga, 140
 Tsushima, Teresa, 55–56
 Turner, Jonathan H., 1, 4, 7, 8, 13, 16, 18–21,
 32, 164–173, 176, 229, 265–275, 279, 285,
 291, 309–310, 313
 Turner, Ralph H., 32
 attribution and, 172
 combinations and, 19
 Ekman and, 172
 evolutionary theory and, 265
 encounters and, 164–165, 166
 on meanings, 32
 psychoanalytical theory and, 167–168
 self-esteem and, 168, 172
 universal needs and, 165, 166
 two-dimensional models, 134–135
 Type A personality, 128

 uncertainty, 192
 universal emotions, 11, 12, 13
 utilities, 22, 180

 valences, 22, 271, 304
 validity, 194–195
 Van Brakel, J., 2
 Van den Berghe, Pierre L., 261
 vanity, 109
 vengeance, 255–256, 308

 verbal behavior, 48. *See* language
 Versailles, Treaty of, 162
 vignettes, 199

 wages, 38
 Wagner, David G., 230
 Wagner, Deborah, 172, 177
 Wagner, P. E., 177
 Walker, Henry A., 194, 245
 Wallbott, Harold G., 219
 Walster, Elaine, 130
 Walster, George, 130
 war, 312–313
 Ward, Lloyd G., 103
 Warner, Rebecca M., 85
 Watson, David, 134, 245, 247, 252
 Watson, John B., 179
 Weber, Max, 21
 Webster, Murray, 204, 230, 247, 249–250,
 252
 weeping, 11–12
 welfare recipients, 258
 Weir, Brian, 139–140
 Wentworth, William M., 38, 262–265, 309
 wheelchair users, 42, 43
 White, Gregory, 122
 Whitfield, Charles W., 171
 Whitmeyer, Joseph M., 230
 Wiley, Norbert, 91
 Williams, Kipling D., 274
 Wilson, Edward O., 261
 Willis, Paul, 164
 Wohlstein, Ronald, 85
 women, 3, 35, 45, 58, 60–61, 91, 93, 123, 132,
 137, 234. *See also* family; gender
 wonder, 13
 work situations, 83–85
 workaholics, 83–85
 working class, 164, 258
 World War II, 162

 Yamagishi, Toshio, 187, 303
 Yardly D., 38, 262, 265, 309
 Yoon, Jeongkoo, 186, 190–194, 196, 293, 302

 Zajac, Barbara, 86
 Zelditch, Morris, 171, 230, 235, 245
 zero-sum quality, 210