CAMBRIDGE

Cambridge University Press
978-0-521-78699-7 - The Psychology of Legitimacy: Emerging Perspectives on Ideology, Justice, and Intergroup Relations
Edited by John T. Jost and Brenda Major
Index
More information

Index

Abeles, R. P., 241
Abercombie, N., 355
accounts, 50
affective consistency, 12–13, 93–5; motivation for in Heider's theory, 78–80, 82
affirmative action policies, 205, 218
African-Americans: and congressional legitimacy study, 428, 429; and ego justification, 382; and group justification, 369, 380; and identity conflicts, 365; and ingroup identification, 383; as research subjects, 195–7, 199, 200; and violence, 454, 459; *see also* slavery
African National Congress (ANC), 63, 64
Alexander, G., 285
Allison, S. T., 119–20
Allport, G. W., 119, 281
Almond, G., 96
Alpert, Richard, and Harvard drug experiments, 68–9
Altemeyer, B., 369
Amabile, T. M., 111–12
ambiguity, and preference for individual action, 231–4, 239, 240, 249
ambivalence: and affective consistency, 93–5; and system justification, 374–7
Ambivalence toward Men Inventory, 291
ambivalent prejudice, 258, 278–9, 301–2; defined, 279; and prejudice reduction strategies, 299–301; and structural intergroup relations, 280–7; *see also* envious prejudice; paternalistic prejudice
Ambivalent Sexism Inventory, 289–90
Anastasio, P. A., 239
ANOVA cube, 108, 113, 114
anti-Semitism, 58–9, 297
Arabs, 380
Aristotle, 34–5, 37, 41
Asch, S. E., 136, 281
Ashkenazi Jews, 380
Asian-Americans, and envious prejudice, 297
attitude attribution paradigm, 114–15
attribution theories, 83
authority, 38, 40; in group value model, 22; and influence, 54; and legitimacy, 7

Bachman, P. A., 239
Bailey-Warner, B., 290
balance theory, 78, 83
Banaji, M. R., 9, 20–1, 181, 260, 288, 291, 366, 367, 426
Beasley, R. K., 12–13, 38
beauty practices, as violence, 445, 446, 449, 455, 458, 459–60
Beggan, J. K., 119–20
belief in a just world, *see* just world beliefs
Berger, J., 40, 45, 46, 47–8, 50
Bettelheim, B., 281
biased intergroup attribution, 106
Bies, R. J., 225, 392, 402
Blau, P., 38, 261, 262; compared with Weber, 44–5
Blijleven, G., 215–16
Bobo, L., 287
Boeckmann, R. J., 397
boundary permeability, 224, 227–30; *see also* social mobility; tokens and tokenism
Branscombe, N. R., 167, 199
Brett, J. M., 394, 397
Brewer, M. B., 123–4, 285
Brown, R. J., 300, 377
Burgess, D., 21, 179, 285, 291, 336

© in this web service Cambridge University Press www.cambridge.org

CAMBRIDGE

Cambridge University Press
978-0-521-78699-7 - The Psychology of Legitimacy: Emerging Perspectives on Ideology, Justice, and Intergroup Relations
Edited by John T. Jost and Brenda Major
Index
More information

Campbell, D. T., 110, 338–9
Cantril, H., 135
Carini, B., 123–4
Carvallo, M. R., 355
categorization, and essentialism, 121–2
causal attribution: defined, 78; and unit relationship, 80
Cecarelli, R., 120
Chen, E., 425
Childs, J. B., 241
Chiu, C., 122–3
Clark, K. B., 324, 339
Clark, M. P., 324, 339
class relations: in Gramsci's theory, 46; in Marxist theory, 42–3
Clinton, Bill, 92–3, 98
cognitive dissonance, 159
Cohen, L. L., 168
collective action, 7, 239, 240; and individual action, 226–7; normative and nonnormative, 226–7; undermined by tokenism, 17
collectivist cultures, compared to individualistic cultures, 106
competence traits, and ambivalent stereotypes, 281
conflict theory, 11, 42–3, 439–41
Congress, and institutional legitimacy, 428–33
Connel, C., 39
consciousness raising: and collective action, 240; as precursor to protest movements, 62; and research on legitimacy, 7
consensus: as cause and effect of legitimacy, 51; in theories of legitimation, 11, 41–2
construal processes, 15; defined, 176, 177
contact hypothesis, 301
contemptuous prejudice, 285, 302
controllability: and discrimination, 183–4, 188–9; and perceptual unit relationship, 80–1, 82, 85–6, 87
Conway, M., 286
corporate violence, *see* violence, corporate
counter-hegemonic ideology, 310, 311
Crandall, C. S., 12–13, 38, 85–6
crisis theory, of Habermas, 46–7
Crocker, J., 178, 183, 194, 196, 197, 380–1, 426, 430
Cropanzano, R., 402
Crosby, F., 158
cultural hegemony, 309
Czapinski, J., 281
D'Anello, S., 85–6
de Gilder, D., 215–16
delegitimation: defined, 12, 57–8; and reform and rebellion, 50
democracy, unit relationship as source of peace between, 96–7
depersonalization, defined, 125
Diebold, J., 290
discrimination, 5; contextual cues and, 189–90; and group identification, 346–9; and legitimizing ideologies, 60–1, 185–9, 349–54; minimization of personal, 163–8; *see also* racial and ethnic discrimination
disengagement, 197; defined, 195
distributive justice: role in perception of legitimacy, 84; and social perception, 78, 182–3, 184
distributive justice theories, compared to theories of authority, 38, 39
domain valuation, and legitimacy appraisals, 185, 190–3
Domhoff, G. W., 223
dominant ideology (Marx), 7, 182, 355; *see also* false consciousness
Doosje, B., 20, 209, 365, 366
Dornbusch, S. M., 45
doubly dissimilar encounters, and status construction, 262–9
Dovidio, J. R., 239
Downs, D. L., 199
Dutton, D. G., 246
Dweck, C. S., 122–3

Eagly, A. H., 280, 288
Early, C., 395
Easton, D., 417
Eberhardt, J. L., 105
ego-defense theories, 177–8, 179–80, 185, 188, 194
ego justification, 15; and conflicts with group justification, 381–3; and conflicts with system justification, 364, 380–1
egocentric bias, 120
egoistic relative deprivation, 241
elites, and perceptual theory, 97–8
Ellemers, N., 10, 16, 17, 209, 210, 211, 215–16, 377–8
Elofson, G., 404
Elsbach, K. D., 21–2, 399, 403, 404
Engels, F., 42–3
entitativity: antecedents and consequences, 121–6; defined, 13, 110; of groups, 110–11; and social attribution, 105, 106

© in this web service Cambridge University Press www.cambridge.org

CAMBRIDGE

Cambridge University Press
978-0-521-78699-7 - The Psychology of Legitimacy: Emerging Perspectives on Ideology, Justice, and Intergroup Relations
Edited by John T. Jost and Brenda Major
Index
More information

envious prejudice, 19, 293–9, 301; defined, 279, 294
equity theory, 8, 38; legitimating accounts, 393
Erickson, K. G., 290
Eskew, D. E., 392
essentialism: and entitativity, 107; and entity and incremental theorists, 122–3; and illusory correlation paradigm, 122
ethnocentric bias, 120; *see also* ingroup/outgroup bias/favoritism
European-Americans, and group justification, 380
Evan, W., 91
exchange theories: in Blau, 44–5; defined, 38
exemplification, as self-presentation strategy, 169
expected states theory, and status construction theory, 262
expropriative intergroup relations, 437–8; and dominant group violence, 437, 438, 451–8; and subordinate group violence, 459–60

fairness, *see* procedural justice
false consciousness, 7, 318–19, 334, 354–6, 426; in Marxist theory, 43; and system justification, 364, 366; and violence, 440
false consensus, in naive realism theories, 136
Feather, N. T., 83, 85–6, 296
Federico, C. M., 19–20, 105, 182, 322, 379–80
Fein, H., 59
Festinger, L., 159
Fiske, S. T., 19, 258, 259, 260, 281, 290, 294
Folger, R. G., 402
fraternal relative deprivation, 241
Freire, P., 62
French, J.R.P., 90
functional antagonism principle, 357
fundamental attribution error: defined, 107, 108; in Eastern versus Western cultures, 116–19; and entitativity, 111–14, 120; and legitimacy appraisals, 181; in research paradigms, 111–12, 114–16

Gaertner, S. L., 239
gender: and ambivalent stereotypes, 281, 282, 288–9, 290–1, 292–3, 301–2; attributes, 109; bias, 205, 206–7; discrimination, 188, 189; and domain valuation, 191; in social conflict, 147; stereotypes, 216, 217; and system justification, 375–6; *see also* women
genocide, 298
Gilbert, D. T., 108
Glick, P., 19, 258, 259, 260, 290, 296
Gonzalez, R., 300
Goodman, R. S., 411
governmental legitimacy, 95–7
Gramsci, A., 46–7, 309, 353
Gramzow, R. H., 196
Greenberg, J., 392
group action, of disadvantaged, 225–30; *see also* collective action
group attribution error paradigm, 119–21
group identification, 324–5, 378, 382–3; and discrimination, 346–9; *see also* ingroup/outgroup bias/favoritism
group justification: and conflict with ego justification, 381–3; and conflict with system justification, 364; and group status, 369, 377–8
group status, 191–3; and attitudinal ambivalence, 374–7; and system legitimacy, 370–1, 373–4
group-based social hierarchy, 327–9; defined, 307; trimorphic structure of, 308–9
group-directed behaviors, and tolerance of deprivation, 161
group-value model, 10; and system justification, 427
Guermandi, G., 367

Habermas, J., 46–7, 363
Hafer, C. L., 14–15, 260
Hamilton, D. L., 110
Hamilton, V. L., 54, 425
Harris, V. A., 114
Harvard drug experiments, 18–19, 68–9
Harvey, R. D., 199
Hastorf, A. H., 135
hegemony, in Gramsci's theory, 46; *see also* cultural hegemony
Heidegger, M., 332, 352, 353
Heider, F., 12, 77–8, 108; and social perception, 78–81
Hermann, R. K., 285
heroes, and affective consistency and ambivalence, 93–5
hidden resistance, *see* resistance, in conflict theory
hierarchy, *see* cultural hegemony; group-based social hierarchy; hierarchy-

© in this web service Cambridge University Press www.cambridge.org

CAMBRIDGE

Cambridge University Press
978-0-521-78699-7 - The Psychology of Legitimacy: Emerging Perspectives on Ideology, Justice, and Intergroup Relations
Edited by John T. Jost and Brenda Major
Index
More information

hierarchy (*cont.*)
enhancing and -attenuating myths; legitimating myths and ideologies
hierarchy-enhancing and -attenuating myths, 182, 327–9, 358, 426; defined, 311; and social dominance orientation, 312–15, 322–7
Hill, S., 355
Hispanic-Americans, 380
Hoffman, C., 104
Holocaust, 298
Hong, Y., 122–3
human rights violations, 64–5
Huo, Y. J., 397
Hurst, N., 104
Hyers, L. L., 168
Hysom, S. J., 273

Ichheiser, G., 83, 136
identity management strategies, 207–8
ideological asymmetry hypothesis, 319–21
illegitimate dependents, and contemptuous prejudice, 285, 286
illusory correlation paradigm, 122, 125, 262
impression formation, and entitativity, 110–11
impression management, 5
individual action: and collective, 226–7; normative, 226, 229; non-normative, 226, 229–30, 240, 249; preference for, 230–8
individual mobility, *see* social mobility
individualistic cultures, compared to collectivist cultures, 106
inequality, *see* social inequality
influence, in authority relationships, 54
ingratiation, and minimization of resentment, 169, 170–1
ingroup: homogeneity and entitativity, 123–4; identification and ego justification, 382–3; salience of and preference for individual action, 231, 236–8
ingroup/outgroup bias/favoritism, 20, 312, 332–5; asymmetrical, 318–27; defined, 333; and group discrimination, 346–51; and group status, 369, 377–8; and social conflict, 149; and social hierarchies, 338–41; and social identity, 335–8, 366; and social reality constraints, 20, 334, 341–3; and stereotypic generalization, 343–6; *see also* group justification; social dominance orientation; system justification
injustice, tolerance of, 7, 14–17
institutionalism, 11, 48–9
intergroup conflict, and social perception, 135–6; *see also* conflict theory; social conflict
intergroup relations, 6; and entitativity, 110, 123–4; impact of social reality on, 20; perceived legitimacy of and social mobility, 210–12; and research on legitimacy, 7; Tajfel's theory of, 9; *see also* ingroup/outgroup bias/favoritism
internalization, of ingroup inferiority, 333, 334, 354–6, 367
intimidation, as self-presentation strategy, 169
Irish Republican Army (IRA), 63, 64
Italians, Northern versus Southern stereotypes, 292, 367–9, 383

Jackman, M. R., 22–3, 259, 260, 284, 289
Jaggi, V., 120
Janowitz, M., 281
Jetten, J., 20, 365, 366
Jones, E. E., 114, 169
Jost, J. T., 9, 20–1, 179, 181, 260, 272, 283, 285, 288, 291, 336, 354–5, 356, 366, 367, 426
jury nullification, and legitimacy, 89–90
just world beliefs, 14, 179, 283; and gender, 375–6; and legitimacy, 7, 181; as mitigating resentment of personal deprivation, 158, 159–63
just world hypothesis, 47; defined, 38
Just World Scale, 159
justice, perceptual theory of, 81–3, 87–90; *see also* injustice, tolerance of; procedural justice
justification: ideologies, 12–13; role in supporting status quo, 7, 8; *see also* ego justification; group justification; system justification

Kelley, H. H., 108, 113, 114, 120
Kelman, H. C., 11–12, 18, 22, 417, 425
Keltner, D., 142
Kernisky, D. A., 403
Knafer, R., 395
Kray, L., 13–14
Kristol, W., 97–8
Krull, D. S., 108

Lakatos, I., 10
Lalonde, R. N., 231

© in this web service Cambridge University Press www.cambridge.org

CAMBRIDGE

Cambridge University Press
978-0-521-78699-7 - The Psychology of Legitimacy: Emerging Perspectives on Ideology, Justice, and Intergroup Relations
Edited by John T. Jost and Brenda Major
Index
More information

Lane, R. E., 373
lay dispositionism, 106; defined, 107
Lazarus, E., 85–6, 94
leadership, legitimacy of, 90–5
Leary, M. R., 199
Leary, T., and Harvard drug experiments, 68–9
legitimacy and legitimation: cognitive and perceptual processes in appraisal of, 12–14; conflict theories, 41–3; consensus theories of, 41–2; defined, 12, 33, 57–8; and discrimination, 349–52; and influence, 56–7; mixed consensus/conflict theories of, 43–7; perceptual theory of, 83–97; research programs in psychology of, 6–10; and stereotyping, ideology, and inequality, 17–21; theories of, 11–12, 34–41; and tolerance of injustice, 14–17
legitimacy appraisals, 180–1; and attributions to discrimination, 185–90; and construal process, 184–5; and context, 182–4; and ideology, 181–2; levels of analysis, 180–1; and self-esteem, 193–200; and valuing processes, 190–3
legitimating accounts, 392, 398–9, 404–6, 411–12; rationality and, 393, 399–403; Sears Auto Centers example, 406–11; understanding/consideration and, 393–8, 403–4
legitimating myths and ideologies, 8, 16, 18, 19–20, 182, 183, 309–10, 327–9; and attributions of discrimination, 185–9; and behavioral asymmetry, 318–27; consensual and dissensual, 315–18; and hierarchy, 311–12; and legitimacy appraisals, 184; in Marxist theory, 42–3; mediational role of, 312–15; stereotypes as, 105–6; *see also* hierarchy-enhancing and -attenuating myths
legitimation crisis, and system justification theory, 365–6
legitimization and delegitimization: and racial prejudice, 58–9, 60–1; in social change and conflict, 59–69, 70–1
Lerner, M. J., 38, 39, 159
Levin, S. K., 19–20, 105, 182, 196, 322, 379–80
Lewin, K., 109–10
liberation theology, and legitimization of social change, 61–2
Lin, M., 294
Lind, E. A., 10, 395
Linz, J., on legitimacy, 37
Lipset, S. M., 38, 42; and consensus theory of legitimacy, 41–2
Locke, J., on legitimacy, 37
loss aversion theories, and misperception in social conflict, 147, 152
Luckmann, T., 48
Lukács, G., 332, 341–2, 353, 359
Lyman, S. M., 11, 403

Maass, A., 120
Machiavelli, Niccolò, 4, 309; and conflict theory, 42; on legitimacy, 35–6, 37
Maddox, K. B., 110
Magnusson, J., 84
Major, B., 15, 158, 178, 183, 194, 196, 197, 198, 380–1, 426, 430
Marcus, A. A., 411
Martin, J., 158, 225
Martín-Baró, I., 62
Marx, Karl, 42–3, 281, 359
Marxist theory: and false consciousness, 263–4; and intergroup relations, 6
McClelland, D., and Harvard drug experiments, 68–9
McCoy, R. H., 196
McGillicuddy, N. B., 420
Medin, D. L., 126
meritocracy, 224, 227; *see also* boundary permeability; Protestant work ethic
Messick, D. M., 119–20
Meyer, J. W., 40, 48
Midgley, E. H., 119–20
Miller, A. G., 117
Mills, C. W., 11, 50
minimal group paradigm, 335–6, 337; and social identity theory, 366
Mitchell, M., 321
Mladinic, A., 288
Moghaddam, F. M., 377
Morris, M. W., 117
Mosso, C. O., 21, 179, 336, 367
Mount, L., 286

naive analysis, defined, 77
naive perception, Heider's theory of, 78–81
naive realism, 13–14; and conflict polarization, 136–9, 141, 142, 146; and status quo bias, 148–50
national liberation movements, legitimation of, 62–4
Nelson, C., 281
Newcomb, T. M., 83
Nietzsche, F., 332, 352, 353

© in this web service Cambridge University Press www.cambridge.org

CAMBRIDGE

Cambridge University Press
978-0-521-78699-7 - The Psychology of Legitimacy: Emerging Perspectives on Ideology, Justice, and Intergroup Relations
Edited by John T. Jost and Brenda Major
Index
More information

Nochajski, T. H., 420
norms, compared with legitimacy, 48–50, 51

obesity, 197–8
obligation, defined, 54–5
observer and target effect, 138, 139, 145–6, 148, 151
Olson, J. M., 14–15, 260, 298
organizational governance: antecedents of legitimacy in, 419–20; command and control strategies, 416, 417–18; psychology of legitimacy and, 421–5, 432–3; and social values, 418–19
organizational legitimacy: architecture of accounts of, 398–406; defined, 391; mediating messages and perception of, 392–8
organizational psychology, and legitimacy, 5
organizational sociology, and legitimacy, 7
other-profitable traits, and ambivalent stereotypes, 281
outgroup bias/favoritism, *see* ingroup/outgroup bias/favoritism

Palestine Liberation Organization (PLO), 63, 64
Pareto, V., 309
Parsons, T., 11, 40–50, 417
paternalistic prejudice, 19, 287–93; compared to envious prejudice, 294–5; defined, 279; intimacy of, 288; and prescriptive stereotypes, 280, 290–1, 292–3, 298–9
Peeters, G., 281
Peirce, R. S., 420
Pelham, B. W., 108, 355
Peng, K., 117
Peplau, L. A., 159, 375
perception, *see* justice, perceptual theory of; legitimacy and legitimation, perceptual theory of; naive perception, Heider's theory of
Perry, R. P., 84
person attribution, distinguished from social attribution, 109
personal deprivation: and just world beliefs, 159–63; and minimization of personal discrimination, 163–8; and self-presentation motives, 168–71
personal-group discrimination discrepancy, 163–8
Pettigrew, T. F., 181, 225
physical violence, 443, 444
Pittman, T. S., 169
Pizzamiglio, M. T., 286
Plato, on legitimacy, 34
political assassination, role of legitimization and delegitimization in enabling, 65–6
political psychology, and legitimacy, 4
Postmes, T., 167
power, defined, 139
Powers, M. E., 225
Pratto, F., 19–20, 105, 182, 287, 317, 324–5, 328
prejudice and discrimination, 13; facilitated by attributions of controllability, 85–6; *see also* ambivalent prejudice; envious prejudice; gender, discrimination; paternalistic prejudice; racial and ethnic discrimination; stereotypes
Price, R. L., 225
procedural justice: in impression management, 21–2; and legitimacy, 419–20, 423–5; and legitimacy appraisals, 183, 184; and legitimating accounts, 393, 394; and social identity, 416
Protestant work ethic, 322, 326; and legitimacy appraisals, 181, 186
Pruitt, D. G., 420
psychological violence, 443–4
Psychology of Legitimacy conference, 8

Queen bee syndrome, and gender bias, 206, 215–7
Quinn, D. M., 198
Quinton, W., 198
quiz game paradigm, 111–14, 120, 124

Rabin, Yitzhak, 63
Rabinowitz, J. L., 105, 322, 379–80
racial and ethnic discrimination, 185–8, 189; and ambivalent stereotypes, 282, 283; and doll study, 339; and group identity, 431; legitimization and delegitimization of, 58–9, 60–1; as legitimizing ideology, 311, 317–8, 322, 324–5; *see also* discrimination
Randall, J. L., 105
rational choice, and organizational governance, 417
rational choice theory, 56
rationalization, role in supporting status quo, 7, 8
Raven, B. H., 90, 91

© in this web service Cambridge University Press www.cambridge.org

CAMBRIDGE

Cambridge University Press
978-0-521-78699-7 - The Psychology of Legitimacy: Emerging Perspectives on Ideology, Justice, and Intergroup Relations
Edited by John T. Jost and Brenda Major
Index
More information

realistic conflict theory, 338–9; and ambivalent stereotypes, 283
recategorization, 69–70
referent informational influence, 233
Reiss, A. J., 449
relational model of authority, and system justification, 427
relative deprivation, preconditions of resentment of, 158; *see also* egoistic relative deprivation; fraternal relative deprivation
relative deprivation theory, 8–9, 177, 226, 284; and envious prejudice, 297–8
resistance, in conflict theory, 437, 439–40, 445
Ridgeway, C. L., 18, 40, 45, 46, 47–8, 50, 290
Robinson, R. J., 13–14, 142
Rogier, A., 13
Rosenberg, S., 281
Ross, J. A., 449
Ross, L., 111–12
Rousseau, J. J.: and consensus theory of legitimacy, 41; on legitimacy, 37
Rowan, B., 40
Rubin, Z., 375
Rubini, M., 367
Rudin, S., 120
Ruggiero, K., 188
Russett, B., 96
Rust, M. C., 239

scapegoating, 118–19; as envious prejudice, 296–7; *see also* racial and ethnic discrimination
Schmader, T., 15, 196
Schmitt, M. T., 199
Scott, M. B., 11, 403
Scott, W. W., 45
Sears Auto Centers, study of public relations errors of, 21–2, 406–11
self-categorization theory, 10, 118n, 125, 208, 233, 337, 354, 356
self-directed behaviors, and tolerance of deprivation, 161
self-esteem hypothesis, 5, 10, 336–7; and legitimacy appraisals, 193–201
self-fulfilling prophecies, and social attribution, 116
self-presentation motives, 14, 168–71
self-profitable traits, and ambivalent stereotypes, 281
self-promotion, and minimization of resentment, 169, 170–1
Sepharadic Jews, 380
Shapiro, D. L., 387, 394, 395
Sherif, M., 109, 283, 301, 338–9
Sherman, S. J., 110
Sidanius, J., 19–20, 105, 182, 287, 317, 321, 322, 324–5, 328, 379–80
Silverman, R. A., 231
Sitkin, S. B., 402
Skalli, N., 85–6
Skitka, L., 85
slavery, 289, 309, 453, 456, 457–8, 460, 461
Smith, H. J., 397
smoking, delegitimization of, 66–7
social attention, and power, 139–40, 151
social attribution: context of, 116–21; defined, 104–5; and entitativity, 111, 115–16, 125–6, 127; and fundamental attribution error, 107–11
social change: and conflict, 59–69; versus individual mobility, 208–10; *see also* social mobility
social conflict: and naive realism and conflict polarization, 136–9; and power and misperception, 139–40, 150; and social change, 59–69; and status quo bias and misperception, 141–52
social dominance orientation: and behavioral asymmetry, 318–27; and group status, 369, 375–6; and hierarchy-attenuating and -enhancing legitimizing myths, 312–15
social dominance theory, 6, 7, 10, 19–20, 425–6; compared with system justification theory, 21; and congressional legitimacy study, 430; and group-based social hierarchy, 308; ingroup/outgroup bias, 333, 354, 357–8; and legitimizing ideologies, 20; and stereotypes, 105
social exchange theory, 55–6, 423
social identity theory, 6, 7, 8, 10, 106–7, 205, 207, 208, 224, 226, 229, 232–3, 234, 238, 241–2, 284, 288, 356; and ambivalent stereotypes, 283, 291, 292; and authority, 22; and ingroup/outgroup bias, 333, 335–9, 354; and legitimizing ideologies, 20; and psychology of legitimacy, 421–5; and social dominance theory, 357–8; and social hierarchies, 338–41; and social reality constraints, 341–3, 352–3; and system justification theory, 21, 354–7, 365, 427
social inequality, and violence, 438

© in this web service Cambridge University Press www.cambridge.org

CAMBRIDGE

Cambridge University Press
978-0-521-78699-7 - The Psychology of Legitimacy: Emerging Perspectives on Ideology, Justice, and Intergroup Relations
Edited by John T. Jost and Brenda Major
Index
More information

social mobility, 302, 340; and group identification, 382; individual versus group, 208–10, 212–7; and legitimacy appraisals, 184; and legitimation of inequality, 16–17; and system legitimacy, 377
social movements, 61–2
social norms, role of legitimacy in major shifts in, 57–9
social psychology, 4–7
social reality constraints, 359; and ingroup bias, 345–6, 347, 352–3
social research, ethics of, 55
social role theory, 280
social stigma, 430; *see also* discrimination; ingroup/outgroup bias/favoritism; racial and ethnic discrimination; stereotypes
social validity, of status beliefs, 258, 274
Socrates, on legitimacy, 35
Spears, R., 10, 20, 167, 209, 365, 366
Spencer, S., 196
stability, as fundamental consequence of legitimacy, 40
status beliefs, 273–5; defined, 18; as legitimizing ideologies, 257–9, 274; structural preconditions for, 259–60
status construction theory, 260–4, 272–3; defined, 18; empirical evidence for, 264–72
status quo bias, 138, 141, 145–6, 148–52
status value theory, 178; compared with exchange theory, 38
status-expectation states theory, 17–18
Steele, C. M., 178, 291, 383, 426, 430
Steinmetz, J. L., 111–12
stereotypes, 7, 8, 13; and entity and incremental theorists, 122–3; functions of, 104–5, 106; and illusory correlation paradigm, 122; and intergroup relations, 110; in self-categorization theory, 356; and social class, 126–7; in social conflict, 140; and status beliefs, 258–9; as support for status quo, 181–2; of women, 205
stereotypic generalization, and empirical evidence, 343–6
stigma, *see* social stigma
Stinchcombe, A., 45
subjective essentialism, and entitativity, 110, 111
Sullivan, A., 97
supplication, as self-presentation strategy, 169
Sutton, R. I., 399
Swim, J. K., 168
system justification: and group status, 369–71; and stereotypes, 371–4
system justification beliefs, 187
system justification theory, 15–16, 47–8, 178–80, 184, 194, 288, 363–6, 383–4; and attitudinal ambivalence, 374–7; and authority, 22; and congressional legitimacy study, 430; and ego and group justification, 380–3; and ingroup/outgroup bias, 333, 334, 340, 342, 354–7; and intergroup behavior, 20–1; and procedural justice, 425–7; and social identity and social dominance theory, 377–80, 383–4; survey of literature on, 366–77

Tajfel, H., 9–10, 122, 125, 178, 281, 336, 337–9, 377
Tambor, E. S., 199
Taylor, D. M., 120, 188, 237–8, 377
Terdal, S. K., 199
terrorists, legitimization of as negotiating partners, 62–4
Testa, M., 196
Tetlock, P. E., 85
Thibaut, J., 423, 427
Thucydides, on legitimacy, 34, 37
tokens and tokenism, 17–18, 218, 223–5, 249–50; and advantaged group, 246–9; defined, 224–5; and disadvantaged group, 225–40, 247; successful, 240–7; *see also* boundary permeability; collective action; group action; individual action; Queen bee syndrome; social mobility
Turner, B., 355
Turner, J. C., 125, 178, 337–9, 377
Tyler, T. R., 10, 21, 22, 394, 397, 411, 425

ultimate attribution error, 106, 120
unit relationship, 13; in Heider's theory, 80–1, 82; and justice, 87–8; and prejudice, 85–6
upward mobility, *see* social mobility

Valian, V., 364
validity, 44, 45, 46
valuation, *see* domain valuation
Van den Heuvel, H., 215–16
van Knippenberg, A., 207, 210, 211, 377–8
Verba, S., 96
violence, 22–3; accidental, 447, 448; corporate, 444–5, 447, 455, 457; defined, 438–9, 441–3; expressive, 446, 448, 451–2; incidental, 447, 448, 455–6; and injury, 443–4;

© in this web service Cambridge University Press www.cambridge.org

CAMBRIDGE

Cambridge University Press
978-0-521-78699-7 - The Psychology of Legitimacy: Emerging Perspectives on Ideology, Justice, and Intergroup Relations
Edited by John T. Jost and Brenda Major
Index
More information

instrumental, 448, 452–4; interpersonal, 444; and legitimacy, 437–8, 439–41, 463–4; social acceptance of, 449; strategic, 449–50, 456–60; symbolic, 460–2
Vivekananthan, P. S., 281
Voekl, K., 196

Walker, H., 40, 45, 46
Walker, L., 423, 427
Wallace, K. A., 119–20
warmth traits, and ambivalent stereotypes, 281
Weber, J. G., 123–4
Weber, Max, 259; on legitimacy, 37, 39; and mixed consensus/conflict theories, 43–4; and psychology of legitimacy, 45–6
Webster, M., 273
Weiner, B., 84, 88, 162
welfare reform, as hierarchy-enhancing policy, 314
Wells, G. L., 108, 420
Western Canon dispute, 140–8
Wieczorkowska, G., 85–6
Wilke, H., 122, 210, 211, 377–8
Wolfe, C., 196
women: and depressed entitlement effect, 367; and identity conflicts, 364; and legitimacy appraisals, 188, 189–90, 191, 198; in professions, 212–17; and violence, 446, 448; and workplace discrimination, 161–2, 163, 205, 206–7; *see also* beauty practices; gender
Wright, E. F., 108
Wright, S. C., 10, 16–17, 237–8, 377, 378

Young, H., 167
Yzerbyt, V., 13

Zelditch, M., Jr., 4, 11, 40, 45, 46, 91, 258, 417
Zhu, L., 290
Zubeck, J. M., 420
Zweigenhaft, R. L., 223

© in this web service Cambridge University Press www.cambridge.org