

## BAYESIAN DECISION ANALYSIS

Bayesian decision analysis supports principled decision making in complex but structured domains. The focus of this textbook is on the faithful representation and conjugate analyses of discrete decision problems. It takes the reader from a formal analysis of simple decision problems to a careful analysis of the sometimes very complex and data rich structures confronted by practitioners. The book contains basic material on subjective probability theory and multiattribute utility theory, event and decision trees, Bayesian networks, influence diagrams and causal Bayesian networks. The author demonstrates when and how the theory can be successfully applied to a given decision problem, how data can be sampled and expert judgements elicited to support this analysis, and when and how an effective Bayesian decision analysis can be implemented.

Evolving from a third-year undergraduate course taught by the author over many years, all of the material in this book will be accessible to a student who has completed introductory courses in probability and mathematical statistics.

JIM Q. SMITH is a Professor of Statistics at the University of Warwick.

# BAYESIAN DECISION ANALYSIS

## Principles and Practice

JIM Q. SMITH  
*University of Warwick*



CAMBRIDGE  
UNIVERSITY PRESS

University Printing House, Cambridge CB2 8BS, United Kingdom  
One Liberty Plaza, 20th Floor, New York, NY 10006, USA  
477 Williamstown Road, Port Melbourne, VIC 3207, Australia  
314-321, 3rd Floor, Plot 3, Splendor Forum, Jasola District Centre, New Delhi - 110025, India  
103 Penang Road, #05-06/07, Visioncrest Commercial, Singapore 238467

Cambridge University Press is part of the University of Cambridge.

It furthers the University's mission by disseminating knowledge in the pursuit of education, learning and research at the highest international levels of excellence.

[www.cambridge.org](http://www.cambridge.org)

Information on this title: [www.cambridge.org/9780521764544](http://www.cambridge.org/9780521764544)

© J. Q. Smith 2010

This publication is in copyright. Subject to statutory exception and to the provisions of relevant collective licensing agreements, no reproduction of any part may take place without the written permission of Cambridge University Press.

First published 2010

*A catalogue record for this publication is available from the British Library*

*Library of Congress Cataloging in Publication data*

Smith, J. Q., 1953–

Bayesian decision analysis : principles and practice / Jim Q. Smith.  
p. cm.

Includes bibliographical references and index.

ISBN 978-0-521-76454-4

1. Bayesian statistical decision theory. I. Title.

QA279.5.S628 2010

519.5'42–dc22 2010031690

ISBN 978-0-521-76454-4 Hardback

Cambridge University Press has no responsibility for the persistence or accuracy of URLs for external or third-party internet websites referred to in this publication, and does not guarantee that any content on such websites is, or will remain, accurate or appropriate.

## Contents

<i>Preface</i>	<i>page viii</i>
<b>Part I Foundations of Decision Modelling</b>	
1 Introduction	3
1.1 Getting started	9
1.2 A simple framework for decision making	9
1.3 Bayes rule in court	20
1.4 Models with contingent decisions	24
1.5 Summary	26
1.6 Exercises	26
2 Explanations of processes and trees	28
2.1 Introduction	28
2.2 Using trees to explain how situations might develop	29
2.3 Decision trees	34
2.4 Some practical issues*	41
2.5 Rollback decision trees	46
2.6 Normal form trees	54
2.7 Temporal coherence and episodic trees*	58
2.8 Summary	59
2.9 Exercises	60
3 Utilities and rewards	62
3.1 Introduction	62
3.2 Utility and the value of a consequence	64
3.3 Properties and illustrations of rational choice	77
3.4 Eliciting a utility function with a dimensional attribute	82
3.5 The expected value of perfect information	84
3.6 Bayes decisions when reward distributions are continuous	86
3.7 Calculating expected losses	87
3.8 Bayes decisions under conflict*	91
3.9 Summary	98
3.10 Exercises	99

vi	<i>Contents</i>	
4	Subjective probability and its elicitation	103
4.1	Defining subjective probabilities	103
4.2	On formal definitions of subjective probabilities	108
4.3	Improving the assessment of prior information	112
4.4	Calibration and successful probability predictions	118
4.5	Scoring forecasters	123
4.6	Summary	127
4.7	Exercises	128
5	Bayesian inference for decision analysis	131
5.1	Introduction	131
5.2	The basics of Bayesian inference	133
5.3	Prior to posterior analyses	136
5.4	Distributions which are closed under sampling	139
5.5	Posterior densities for absolutely continuous parameters	140
5.6	Some standard inferences using conjugate families	145
5.7	Non-conjugate inference*	151
5.8	Discrete mixtures and model selection	154
5.9	How a decision analysis can use Bayesian inferences	158
5.10	Summary	162
5.11	Exercises	162
<b>Part II Multidimensional Decision Modelling</b>		
6	Multiattribute utility theory	169
6.1	Introduction	169
6.2	Utility independence	171
6.3	Some general characterisation results	177
6.4	Eliciting a utility function	178
6.5	Value independent attributes	180
6.6	Decision conferencing and utility elicitation	187
6.7	Real-time support within decision processes	193
6.8	Summary	196
6.9	Exercises	196
7	Bayesian networks	199
7.1	Introduction	199
7.2	Relevance, informativeness and independence	200
7.3	Bayesian networks and DAGs	204
7.4	Eliciting a Bayesian network: a protocol	217
7.5	Efficient storage on Bayesian networks	224
7.6	Junction trees and probability propagation	229
7.7	Bayesian networks and other graphs	239
7.8	Summary	243
7.9	Exercises	243

*Contents*

vii

8	Graphs, decisions and causality	248
8.1	Influence diagrams	248
8.2	Controlled causation	261
8.3	DAGs and causality	265
8.4	Time series models*	276
8.5	Summary	279
8.6	Exercises	280
9	Multidimensional learning	282
9.1	Introduction	282
9.2	Separation, orthogonality and independence	286
9.3	Estimating probabilities on trees	292
9.4	Estimating probabilities in Bayesian networks	298
9.5	Technical issues about structured learning*	302
9.6	Robustness of inference given copious data*	306
9.7	Summary	313
9.8	Exercises	313
10	Conclusions	318
10.1	A summary of what has been demonstrated above	318
10.2	Other types of decision analyses	319
	<i>References</i>	322
	<i>Index</i>	335

## Preface

This book introduces the principles of Bayesian Decision Analysis and describes how this theory can be applied to a wide range of decision problems. It is written in two parts. The first presents what I consider to be the most important principles and good practice in mostly simple settings. The second part shows how the established methodology can be extended so that it can address the sometimes very complex and data-rich structures a decision maker might face. It will serve as a course book for a 30-lecture course on Bayesian decision modelling given to final-year undergraduates with a mathematical core to their degree programme and statistics Master's students at Warwick University. Complementary material given in two parallel courses, one on Bayesian numerical methods and the other on Bayesian Time Series given subsequently at Warwick, is largely omitted although these subjects are motivated within the text. This book contains foundational material on the subjective probability theory and multiattribute utility theory – with a detailed discussion of efficacy of various assumptions underlying these constructs – and quite an extensive treatment of frameworks such as event and decision trees, Bayesian Networks, as well as Influence Diagrams and Causal Bayesian Networks. These graphical methods help draw different aspects of a decision problem together into a coherent whole and provide frameworks where data can be used to support a Bayesian decision analysis.

This is not just a text book; it also provides additional material to help the reader develop a more profound understanding of this fascinating and highly cross-disciplinary subject. First, it includes many more worked examples than can be given in a such a short programme. Second, I have supplemented this material with extensive practical tips gleaned from my own experiences which I hope will help equip the budding decision analyst. Third, there are supplementary technical discussions about when and why a Bayesian decision analysis is appropriate. Most of this supplementary material is drawn from various postgraduate and industrial training courses I have taught. However all the material in the book should be accessible and of interest to a final-year maths undergraduate student. I hope the addition of this supplementary material will make the book interesting to practitioners who have reasonable skills in mathematics and help them hone their decision analytic skills. An asterisk denotes that a section contains more advanced material and can be skipped without loss of continuity to the rest of the text.

The book contains an unusually large number of running examples which are drawn – albeit in a simplified form – from my experiences as an applied Bayesian modeller and used to illustrate theoretical and methodological issues presented in its core. There are many exercises throughout the book that enable the student to test her understanding. As far as possible I have tried to keep technical mathematical details in the background whilst respecting the intrinsic rigour behind the arguments I use. So the text does not require an advanced course in stochastic processes, measure theory or probability theory as a prerequisite.

Many of the illustrations are based on simple finite discrete decision problems. I hope in this way to have made the book accessible to a wider audience. Moreover, despite keeping the core of the text as nontechnical as possible, I have tried to leave enough hooks in the text so that the advanced mathematician can make these connections through pertinent references to more technical material. Over the last 20 years many excellent books have appeared about Bayesian Methodology and Decision Analysis. This has allowed me to move quickly over certain more technical material and concentrate more on how and when these techniques can be drawn together. Of course some important topics have been less fully addressed in these texts. When this has happened I have filled these gaps here.

Obviously many people have influenced the content of the book and I am able here only to thank a few. I learned much of this material from conversations with Jeff Harrison, Tom Leonard, Tony O’Hagan, Chris Zeeman, Dennis Lindley, Larry Phillips, Bob Oliver, Morris De Groot, Jay Kadane, Howard Raiffa, Phil Dawid, Michael Goldstein, Mike West, Simon French, Saul Jacka, Steffen Lauritzen and more recently with Roger Cooke, Tim Bedford, Joe Eaton, Glen Shafer, Milan Studeny, Henry Wynn, Eva Riccomagno, David Cox, Nanny Wermuth, Thomas Richardson, Michael Pearlman, Lorraine Dodd, Elke Thonnes, Mark Steel, Gareth Roberts, Jon Warren, Jim Griffin, Fabio Rigat and Bob Cowell. Postdoctoral fellows who were instrumental in jointly developing many of the techniques described in this book include Alvaro Faria, Raffaella Settimi, Nadia Papamichail, David Ranyard, Roberto Puch, Jon Croft, Paul Anderson and Peter Thwaites. Of course my university colleagues and especially my PhD students, Dick Gathercole, Simon Young, Duncan Atwell, Catriona Queen, Crispin Allard, Nick Bisson, Gwen Tanner, Ali Gargoum, Antonio Santos, Lilliana Figueroa, Ana Mari Madrigal, Ali Daneshkhah, John Arthur, Siliva Liverani, Guy Freeman and Piotr Zwirnick have all helped inform and hone this material. My thanks go out to these researchers and the countless others who have helped me directly and indirectly.