

Author Index

- Aderman, D., 30
 Adkins, A. W. H., 156
 Ajzen, I., 18, 65, 73, 86, 87, 196n37, 197n42, 199n10, 202n28
 Alderman, H., 111, 174n2
 Allen, A., 196n36
 Allport, G. W., 12, 25, 26, 27, 68, 76–7, 86, 179nn39,41, 196n36
 Alston, W. P., 3, 13, 177n27
 Anderson, C. A., 181n8
 Annas, J., 172n10, 174nn1,2, 175n8, 176n16
 Anscombe, G. E. M., 216n46
 Antony, L. M., 173n27, 219n23
 Arendt, Hannah, 28, 58, 190n69
 Aristotle, ix, 2, 6, 15, 17, 20–1, 22, 28, 29, 31, 130, 134, 168, 172n10, 175nn8,9,12, 176nn14,15,16, 177n23, 178n32, 179n1, 197n38, 199n7, 206nn10,14, 207n22, 209nn36,41, 210n50, 212n7, 213nn20,21, 214n23
 Asch, S. E., 76–7, 96, 177n24, 185n32, 188n51, 201nn20,21,23,24
 Asendorpf, J., 63, 193n6
 Audi, R., 175n11
 Austin, W., 181n9, 183n26, 184n27
 Ayer, A. J., 208n24, 213n16
- Badhwar, N. K., 21, 22, 178n33
 Baier, A., 172n8, 218n9
 Balaguer, M., 213n15
 Baldwin, T. T., 70
 Bales, R. E., 206n9, 216n46
 Bandura, A., 195n24
 Banuazizi, A., 52
 Barbu, Z., 195n25
- Baron, R. A., 30, 31
 Barrett, K. C., 158, 159, 219n20
 Barrick, M. R., 67, 194n15
 Bar-Tal, D., 29
 Bassili, J. N., 203n35
 Batson, C. D., 2, 3, 33, 34, 37, 59, 99, 138, 180n4, 183nn18,19,21,22,24, 184n29
 Bauer, Y., 60, 190nn68,69
 Bauman, Z., 190nn67,69
 Beaman, A. L., 148
 Beauchamp, T. L., 174n2
 Becker, L. C., 3, 110, 174n2, 175n12, 180n3, 216n41
 Bem, D. J., 26, 196n36
 Ben David, A., 37, 38
 Bennett, W. J., 6, 122, 126, 209n43, 210n48
 Bergmann, F., 213n15, 215n33
 Berkeley, G., 179n44
 Berkowitz, L., 181n8
 Bernstein, L., 11
 Bersani, L., 14
 Berscheid, E., 93, 204n42
 Bettelheim, B., 28
 Bickman, L., 182n16, 184n28
 Bierbrauer, G., 100
 Bilton, M., 53
 Birkbeck, C., 190n66
 Birnbaum, M. H., 202n27
 Blackburn, S., 3, 174n6, 208n27
 Blair, R. J. R., 65
 Blass, T., 45, 46, 48, 54, 59, 187n47, 188nn52,53, 191n71
 Blevins, G. A., 180n4
 Block, J., 87, 177n24, 194nn12,14

- Blum, L. A., 29, 111, 171n3, 172n17, 174n2, 176n16, 216n47
 Bok, H., 3, 185n33, 214n22
 Bonjour, L., 214n29
 Boonin, L. J., 217nn2,4,5
 Boring, E. G., 203n36
 Bourne, E. J., 105, 172n14, 199n5, 204n47
 Bowers, K. S., 179n39
 Boyd, R. N., 109, 172n9, 173n23
 Brandt, R. B., 27, 172n6, 174n2, 176n16, 211n2
 Bratman, M. E., 140, 144, 215n35, 216n37
 Breasted, J. H., 207n16
 Brief, A. P., 187n46
 Brink, D. O., 172n9
 Brodie, S., 172n12, 208n24
 Brody, N., 18, 68, 73, 177n23, 195n24
 Brogden, H. E., 177n24
 Bromley, D. B., 199n5, 204n47
 Bronfen, M. I., 30
 Bronfenbrenner, U., 171n2
 Brown, R., 45, 190n67
 Browning, C. R., 55, 56, 190nn67,69, 191n73
 Brunswik, E., 183n25
 Burley, P. M., 188n53
 Burnyeat, M. F., 172n12
 Burton, R. V., 73
 Buss, A. H., 89, 90, 194n11
 Butler, D., 175n7
- Campbell, J., 3, 31, 34, 178n28, 183n22
 Candee, D., 48
 Cannon, L. K., 181n8
 Cantor, N., 86
 Carlsmith, J. M., 219n18
 Carlson, M., 180n6
 Carlston, D. E., 202n27
 Carnevale, P. J. D., 30
 Carr, D., 174n2
 Carter, S. L., 176n18
 Cartwright, N., 195n23
 Carver, Raymond, 92
 Cavell, S., 163
 Ceci, S. J., 70, 171n2, 195nn20,21, 205n2
 Cervone, D., 75
 Chaiken, S., 86, 87
 Chalmers, D. J., 11
 Chao, G. T., 200n17
 Chapman, J. P., 200n18
 Chapman, L. J., 200n18
 Chary, I. W., 191n70
- Childress, J. F., 174n2
 Choi, L., 105–6, 204nn48,49
 Churchland, P. M., 4
 Cialdini, R. B., 180n6
 Cicero, 175n12
 Clark, L. F., 203n35
 Clark, R. D., 35, 180n4, 181nn9,12,14, 182n16
 Clausen, G. T., 38
 Cleckley, H., 65
 Cohen, D., 172n14
 Coles, R., 123, 210n48
 Conley, J. J., 195n24
 Conrad, J., 154, 160–3, 219n24
 Cooper, J. M., 17, 175n12, 176nn13,16, 178n31
 Covert, M. D., 202n27
 Corwin, M., 149
 Cosmides, L., 173n21
 Costa, P. T., 67, 69, 87, 194n14
 Cousins, S. D., 204n48
 Cox, D. N., 65
 Craib, I., 14
 Crano, W., 182n16, 183n26
 Cross, B., 121
 Crutchfield, R. S., 177n24, 188n51
 Cullity, G., 211n3
 Cunniff, C., 203n35
 Cunningham, M. R., 181n8
 Cusumano, D. R., 202n27
- D'Agostino, P. R., 204n42
 Daniels, N., 208n26
 Darley, J. M., 2, 3, 32, 33, 37, 44, 46, 54, 59, 123, 138, 139, 181nn11,15, 182nn16,17, 183n18,21,26, 184n29, 188n56, 189n59, 191nn72,73
 D'Arms, J., 220n31
 Darwall, S. L., 107, 172n9, 206n10, 208n24, 212n6, 216n46, 218nn9,11
 Davidson, R. J., 88, 213n21
 Dawes, R. M., 89, 120, 197n43, 200nn17,19, 209n34
 Day, H. D., 195n27
 Dejong, W., 52, 181n12, 183n26
 Denner, B., 37
 Dennett, D. C., 8, 172n16
 Dent, N. J. H., 18
 DePaul, M., 206n14
 Determan, D. K., 69
 Diderot, Denis, 62
 Diener, E., 197n44

- Digman, J. M., 67
 Dion, K., 93
 Doris, J., 172n11, 195n20
 Doris, J. M., 3, 25, 64, 178n34, 185n33, 205n5, 218nn8,16
 Douglas, J. E., 179n42, 213n19
 Dovidio, J. F., 34, 159, 181n15, 219n18
 Dumont, L., 204n44
 Dunning, D., 201n19
 Dupre, J., 173nn23,24
 Dweck, C. S., 203n41
 Dworkin, G., 216nn37,39
 Dyer, G., 190n69
- Eagly, A. H., 86, 87, 187n49
 Eder, R. A., 204n47
 Einhorn, H. J., 103, 203n36
 Ekman, P., 157–8, 218nn13,14
 Ellenberger, H. F., 120, 209n35, 211n1
 Ellsworth, P. C., 159, 172n14, 217n6, 218n16
 Elms, A. C., 43, 45, 47, 48, 187n50, 188nn55
 Epictetus, 175n12, 196n36, 200n16
 Epstein, S., 12, 13, 25, 27, 66, 71, 72, 73, 74, 75, 172n15, 177n24, 195nn24,25,26,27
 Estes, W. K., 203n36
 Eysenck, H. J., 194nn11,13
- Faber, N., 51, 53, 171n5, 190n62
 Fay, B., 172n13
 Fein, S., 200n14
 Feinberg, J., 39
 Feyerabend, P. K., 173n23
 Fischer, B., 160
 Fishbein, M., 197n42
 Flanagan, O., 3, 21, 38, 49, 50, 70, 112, 174n2, 178nn34,36, 183n20, 184n30, 185n33, 188n52, 189nn57,60, 190n67, 192n822, 205n4, 207nn17,20, 209n44, 216n46
 Fodor, J. A., 11
 Fogelman, E., 58, 59, 192n81
 Foot, P., 3, 174nn2,6, 216n46
 Ford, J. K., 70
 Forest, D., 180n6
 Forster, E. M., 107, 110
 Frank, J. D., 186n45
 Frankena, W. M., 174n2, 175n10
 Frankfurt, H., 119, 132, 133, 140, 213n15, 215nn33,35,36
 Fraser, S. C., 189n60
 Freedman, J. L., 189n60
- French, P. A., 156, 217nn2,4
 Freud, S., 217n3, 219n27
 Fridlund, A., 218n14
 Fried, R., 181n8, 208n23
 Friedman, M., 195n19
 Frijda, N. H., 217n1
 Funder, D. C., 25, 26, 66, 69, 98, 179n41, 193n5, 194nn11,12, 195nn18, 19
- Gallagher, W., 88
 Geach, P. T., 171n3, 195n22
 Geertz, C., 105
 Gelder, M., 65, 142, 209n40
 Gelfand, D. M., 184nn27,28
 Gergen, K. J., 14, 174n31, 185n31
 Gert, B., 174n2
 Geva, N., 30
 Ghiselli, E. E., 67
 Gibbard, A., 3, 49, 119, 155, 166, 173n28, 177n25, 185n33, 185n34, 211n3, 217n2, 217n3, 217n6, 220n30
 Gibbons, D. C., 190n66
 Gidron, D., 97, 202n26
 Gigerenzer, G., 177n22, 202n30
 Gilbert, D. T., 93, 94, 104, 189n60, 198n3, 201n21, 204n43
 Gilbert, G. M., 55
 Gillies, D., 177n22
 Gilligan, C., 209n44
 Glass, G. V., 209n37
 Goffman, E., 86, 197n39
 Goldberg, L. R., 67, 68, 69, 177n23, 194nn11,12,14, 195n17
 Goldhagen, D. J., 42, 55, 190n67, 191nn73,74
 Goldman, A. I., 3, 4, 214n29
 Gordon, R. M., 217n1
 Gotter, R. F., 67
 Gould, S. J., 205n3
 Gourevitch, P., 53
 Grant, C., 183n24
 Grice, H. P., 97
 Griffin, D. W., 203n38
 Griffiths, P. E., 158, 159, 205n5, 218nn12,13,14,16
 Gross, A. E., 219n18
 Grossman, D., 190n67, 192n77
 Grusec, J., 126
 Guilford, J. P., 69
 Guion, R. M., 67
 Gushee, D. P., 58, 60, 192nn80,81

- Haas, K., 188n53
 Habermas, J., 119, 209n34
 Hacking, I., 7
 Haidt, J., 9
 Haines, John, 1
 Hamaguchi, E., 105
 Hamilton, V. L., 190nn67,68, 192n75, 203n40
 Hampshire, S., 177n21
 Hancy, C., 51, 52, 53, 190nn62,63,65,66
 Hanke, L., 205n1
 Harari, H., 35, 182n17
 Harder, D. W., 219n21
 Hardie, W. F. R., 16
 Hare, R. D., 65, 208n24
 Hare, R. M., 206n11
 Haritos-Fatouros, M., 57, 191n72
 Harman, G., 3, 26, 108, 172n7, 178n36, 185n33, 194n10, 206n9, 219n17
 Harris, V. A., 94, 199n9
 Harrower, M., 55
 Hart, D., 210n47
 Hartshorne, H., 24, 63, 64, 177n24, 192n2, 193n6, 210n48
 Harvey, D., 14
 Hass, Robert, 15
 Hatfield, E., 93
 Heider, F., 93
 Heinhold, W. D., 181n12
 Heller, A., 158
 Hempel, C. G., 173nn26,27
 Herman, B., 3, 107, 212n6, 216n46
 Herrnstein, R. J., 205n2
 Hill, T. E., 178n28
 Hilton, D. J., 98, 99
 Hilton, J. L., 200n14
 Hofling, C. K., 187n46
 Hogarth, R. M., 103, 203n36
 Holland, C. C., 43, 44, 183n25, 186nn38,45
 Hollis, M., 176nn14,16
 Holzman, P., 26, 27
 Hough, L. M., 194n16
 Howard, W., 182n16, 183n26
 Hudson, S. D., 175n10
 Hume, D., 4, 107, 128, 137, 168, 197n38, 211n2
 Humphrey, R., 199n13
 Hunt, L. H., 20, 193n5
 Hunter, J. E., 68, 95, 194n16
 Hunter, R. F., 68, 95, 194n16
 Hursthouse, R., 171m3
 Hutcherson, H. W., 203n35
 Hutchinson, D. S., 176n16
 Ichheiser, G., 93
 Ickes, W., 89
 Ilesanmi, S. O., 205n7
 Irwin, T. H., 21, 22, 172nn9,12, 178n31, 205n4, 212n7
 Isen, A. M., 2, 30, 31, 180nn4,5,6, 181n7
 Izard, C. E., 218n13
 Jacobson, C. K., 187n46, 219n22
 Jacobson, D., 220n31
 Jacobson, L., 103
 James, C., 191n73
 James, Henry, ix
 Jameson, F., 14
 Janet, Pierre, 128
 Jardine, N., 174n2
 Jennings, D., 193n4
 Johnson, M., 3
 Johnston, M., 174n4
 Jones, A., 207n16
 Jones, E. E., 93, 94, 95, 101–2, 198n4, 199nn8,9,11, 200n14, 201n21
 Kagan, J., 26, 27, 88, 198nn47,48, 206n10
 Kagan, S., 171n1, 206n10
 Kahan, D. M., 213n17
 Kahneman, D., 98–9, 102, 202n3
 Kamm, F. M., 206nn8,9
 Kane, R., 213nn14,15
 Kant, Immanuel, 171n1, 218n9
 Katz, F. E., 53, 56, 57, 190nn67,68,69, 191n73, 198n49
 Kaufman, G., 160
 Kelley, D. M., 55
 Kelman, H. C., 190nn67,68, 192n75, 203n40
 Keneally, T., 192n82, 212n8
 Kenrick, D. T., 26
 Kilham, W., 47, 186n41
 Killen, M., 210n47
 King, R. G., 45, 47
 Kitayama, S., 172n14, 198n51, 204n44
 Kitcher, P., 195n23
 Kohlberg, L., 48, 123, 171n4, 172n11, 210n45
 Kohn, A., 122
 Kornblith, H., 203n34
 Korsgaard, C., 171n1
 Korte, C., 37, 184n28
 Kraft, D., 215n30

- Krakauer, J., 78, 196n34
 Kraut, R., 21
 Krebs, D. L., 37
 Krosnik, J. A., 202n29
 Krull, D. S., 203n35
 Kuhn, T. S., 173n23
 Kulscar, I. S., 191n71
 Kunda, Z., 95, 96, 200nn15,16, 201n22, 204n49
 Kupperman, J. J., 3, 171n3, 184n30, 206n15

 LaFleur, S., 215n30
 LaFree, G., 190n66
 Landy, D., 93
 Lapsley, D. K., 123, 126, 209n44, 210n46
 Larmore, C. E., 174n2, 176n16
 Latané, B., 3, 32, 33, 37, 139, 181nn11,13,15, 182nn16,17,26, 184n28
 Lee, F., 204n50
 Leiter, B., 205nn5,6, 216n46
 Leming, J. S., 123, 210nn47,48
 Lepper, M. R., 203n38
 Levi, P., 58, 190n68
 Levin, P. F., 2, 30, 31, 180nn4,5
 Levine, R. V., 184n28
 Levy, R. I., 204n44
 Lewis, C. E., 173n25
 Lewis, D., 174nn3,5, 177n22, 198n1
 Lewis, H. B., 156, 219n20
 Lickona, T., 121, 122, 210n48
 Lifton, R. J., 28, 54, 55, 56, 57, 58, 88, 189n60, 190n68, 191nn72,73
 Livesly, W. J., 199n5, 204n47
 Loewer, B., 212n12
 Lorch, D., 53
 Lord, C., 102, 125
 Louden, R. B., 206n12
 Luborsky, L., 209nn37,38
 Lupfer, M. B., 203n35
 Lutsky, N., 185n32
 Lykken, D. T. 9, 10, 11

 McAdams, D. P., 87
 McClelland, D. C., 179n42, 196n32, 198n47, 211n5
 McCord, J., 209n42
 McCrae, R. R., 67, 69, 87, 194n14
 McDowell, J., 3, 6, 16, 17, 18, 21, 111, 176n14, 207n21, 208n24, 209n41
 McGuinness, J., 188n53
 McGuire, A. M., 35
 McHenry, J. J., 195n17

 MacIntyre, A., 3, 4, 5–6, 8, 116, 123, 124, 125, 209n33, 216n46
 Mackie, J. L., 173n29
 McNemar, Q., 69, 70
 Magnus, K., 194n14
 Magnusson, D., 75
 Maller, J. B., 72, 177n24
 Malone, P. S., 104, 198n4
 Mann, L., 47, 186n41
 Mantell, D. M., 45
 Manucia, G. K., 180n6
 Marcus, S., 171n5
 Markovic, V. E., 14
 Markus, H. R., 172n14, 198n51, 204n44
 Marriot, M., 204n44
 Martin, C. B., 174nn3,5
 Martin, J., 47
 Mathews, K. E., 181n8
 May, L., 172n6, 192n2, 193n6, 210n48
 May, M. A., 24, 63, 64, 177n24
 Meehl, P. E., 11, 12, 173nn21,27, 209n38
 Meeus, W. H. J., 45, 186nn42,43,44, 188n51
 Merritt, M., 3, 90
 Meyer, P., 171n5, 174n2, 175n8
 Miale, F. R., 48, 55
 Michelini, R. L., 37
 Milgram, S., 2, 3, 39, 43, 46, 47, 48, 49, 50, 100, 146, 147, 171n5, 185nn35,36, 186nn43,45, 187nn49,50, 188nn51,55, 189nn57,60, 190n61,67, 202n32, 216n43
 Mill, J. S., 208n25
 Miller, A. G., 43, 45–6, 47, 48, 100, 185n32, 186n38, 187n48, 188nn51,52, 190n68, 199nn5,10, 202n32, 203n33
 Miller, D. T., 204n42
 Miller, J. G., 105, 204nn46,47
 Miller, N., 180n6
 Miller, R. S., 217n3, 219n20
 Miller, T. I., 209n37
 Miller, W. I., 62, 124, 155, 210n51, 220n30
 Mills, R. S. L., 126
 Mischel, W., 3, 18, 18, 24, 25, 26, 63, 65, 67, 69, 73, 76, 77, 89, 96, 97, 174n30, 179n41, 185n31, 188n51, 194n11, 195n24, 196nn29,31,33,36,37, 197n40, 200n18
 Modigliani, A., 47, 60, 190n61
 Monroe, K. R., 58, 59, 60, 192n81
 Montague, P., 175n7
 Moody-Adams, M., 6
 Moore, G. E., 4, 171n1, 208n24
 Moos, R. H., 194n9

- Morelli, M. F., 3, 185n33
 Mount, M. K., 67, 194n15
 Movahedi, S., 52
 Mullane, H., 216n40
 Murdoch, I., 21, 171n3, 173n20, 175n7
 Murphy, T., 180n4
 Murray, C., 205n2
 Mussen, P. H., 11
- Nagel, T., 113, 117, 171n1, 172n17, 207n21, 208n28, 218n11, 219n25
 Nagin, D. S., 190n66
 Najavits, L. M., 120
 Nataupsky, M., 205n2
 Neu, J., 211n2, 213nn17,18,19, 218n14
 Newcomb, T. M., 63, 95, 192n3, 193n7
 Newman, L. S., 101, 197nn41,42, 204n45
 Nichols, S., 173n18
 Nida, S., 37, 181n13, 182n17, 184n28
 Nietzsche, F., 168, 197n38, 205n6
 Nisbett, R. E., 10, 24, 25, 26, 63, 64, 71, 73, 74-5, 76, 95, 96, 99, 105, 138-9, 172n14, 174n30, 179n42, 183n20, 185n34, 195n24, 196n36, 198n4, 199n11, 200nn15,16, 202nn31,32, 203n34, 204nn49,50, 205n3, 215n31
 Noddings, N., 122, 126, 210n49
 Norenzayn, A., 204n48
 Nussbaum, M. C., 6, 8, 156, 171n3, 179n1, 213n17, 218n8
- Oakeshott, M., 174n2
 Ober, J., 124, 210n50
 O'Brien, E. J., 66, 71, 72, 73, 195nn25,26
 Oliner, P. M., 58, 59, 60, 192n81
 Oliner, S. P., 58, 59, 60, 192n81
 Ones, D. S., 68, 194n15
 Orne, M. T., 43, 44, 183n25, 186nn38,45
 Ortony, A., 218n14
 Osborne, R. E., 204n43
 Ozer, D. J., 25, 179n4, 193n5
- Panksepp, J., 218n14
 Park, B., 93, 98
 Paternoster, R., 190n66
 Patten, S. C., 3, 43, 44, 48, 185nn33,37, 186n39, 188n56
 Peake, P. K., 63, 64, 75, 195n24, 196nn29,36,37
 Peng, K., 204n50
 Penner, L. A., 188n51, 189n58
 Pepper, S., 202n25
- Pervin, L. A., 18, 68, 87, 179n42, 194n12, 197n45, 198n46
 Peterson, D. R., 3, 174n30, 179n37
 Piaget, J., 209n44
 Piers, G., 160
 Pietromonaco, P., 99, 202n31
 Piliavin, I. M., 35, 181n15, 182n17, 183n24
 Piliavin, J. A., 29, 37, 182n17
 Pittman, T. S., 204n42
 Plato, 154, 174n6, 178nn29,30, 206n14, 209n41, 213n21
 Plomin, R., 88
 Popper, K., 26, 177n22
 Potter-Efron, R. T., 160
 Prichard, H. A., 171n1
- Quattrone, G. A., 93, 101, 198n4, 199n12
 Quinn, W., 218n11
- Raaijmakers, Q. A. W., 45, 186nn43,44,45, 188n51, 189n60
 Railton, P., 3, 4, 107, 113, 152, 172nn9,11, 173n19, 205n3, 208nn24,26, 216n46
 Raine, A., 88, 173n25
 Rank, S. G., 187n46
 Raper, J. R., 14
 Rawls, J., 107, 114, 172nn6,17, 174n2, 206n13, 208n26, 217nn2,5
 Read, K. E., 204n44
 Redler, E., 126
 Reed, E. S., 198n50
 Reed, S. K., 70
 Reeder, G. D., 202n27
 Regan, D. T., 159, 171n1, 219n18
 Reilly, R. R., 200n17
 Reis, H. T., 38
 Rholes, W. S., 204n47
 Richey, M. H., 202n27
 Ring, K., 44, 47
 Risky, D. R., 202n27
 Robins, R. W., 199n11, 203n41
 Robinson, D. R., 213nn17,18
 Rochat, A., 47, 60, 190n61
 Rodin, J., 32, 33
 Rorty, A. O., 174n2
 Rosenberg, A., 10, 49, 71, 173nn23,26
 Rosenthal, R., 29, 103, 203n39
 Rosnow, R. L., 188n56
 Ross, L., 10, 24, 25, 26, 50, 63, 64, 73, 74-5, 76, 93, 94, 94-5, 102, 104, 174n30, 179n42, 183n20, 185nn34,36, 189n60, 195n24, 196n36, 198n4, 199nn11,12, 202n32, 203nn34,37,38, 215n31, 218n10

- Rothbart, M., 98
 Rowe, D. C., 88
 Rubin, D. B., 203n39
 Ruble, D. N., 204n47
 Rushton, J. P., 71, 72, 73
 Russell, B., 28, 179n1
 Ryle, G., 7, 27, 174n2, 177n27
- Saarni, C., 52
 Sabini, J., 50, 53, 56, 57, 185n34, 190nn67,68, 211n2
 Safer, M. A., 202n32
 Saltz, E., 37
 Samuels, R., 202n30
 Saucier, G., 194n14
 Saudino, K. J., 88
 Scanlon, T. M., 212nn6,12
 Schaller, M., 180n6
 Scheffler, S., 116
 Schein, E. H., 28, 187n50, 189n60
 Schmidt, F. L., 68
 Schmitt, M. J., 195n27, 196n28
 Schmitt, N., 67
 Schoeman, F., 3, 214nn24,25
 Schoonhoven, R. D., 195n23
 Schopenhauer, A., 213n13
 Schubert, W. H., 210n48
 Schwartz, S. H., 37, 38
 Schwarz, N., 98, 99
 Scodel, A., 11
 Seligman, M. E. P., 209n37
 Selzer, F. M., 48, 55
 Shaffer, D. R., 182n16, 183n26
 Shanab, M. E., 45, 47
 Sher, G., 206n13
 Sheridan, C. L., 45, 47
 Sherman, N., 6, 171n3, 175n7, 176n16
 Sherwood, J. J., 205n2
 Shoda, Y., 25, 65, 75, 77, 89, 177n24, 194n11, 195nn31,33
 Shodland, R. L., 31, 181n12, 184n27
 Shultz, T. R., 123
 Shweder, R. A., 95, 105, 172n14, 199n5, 204n47
 Sigall, H., 93
 Silver, M., 50, 53, 56, 57, 185n34, 190nn67,68, 211n2
 Sim, K., 53
 Simmonds, S. F., 180n6
 Skinner, B. F., 7, 132, 179n41
 Skowronski, J. J., 202n27
 Skyrms, B., 177n22
 Smart, J. J. C., 128, 132, 212n12
- Smith, C. A., 218n16
 Smith, J. W., 207n19
 Smith, M., 150, 203n35
 Smith, M. L., 209n37
 Smith, T. L., 89, 197n43
 Snyder, M., 95, 196n37, 199nn6,9
 Sober, E., 174n6
 Solomon, L. Z., 181n14, 218n7
 Solomon, R. C., 218n7
 Spearman, C., 69
 Sprecher, S., 93
 Stebbins, C. A., 31, 184n27
 Steiner, J., 192n76
 Stevenson, C. L., 113
 Steyer, R., 195n27, 196n28
 Stich, S. P., 3, 4, 173n18, 203n34
 Stocker, M., 152, 172n8, 210n46
 Stratton, R., 53
 Strauss, B. S., 210n51
 Strawson, P., 129, 172n17, 211nn3,4
 Strupp, H. H., 120
 Sturgeon, N. L., 92, 172nn9,11, 208n24
 Sullivan, A., 88
 Sutton, S. K., 88
- Tangney, J. P., 160, 217n3, 219nn19,20,21
 Taylor, G., 16, 101, 156, 171n3, 176nn17,18, 217nn2,5
 Taylor, S. E., 30, 180n6
 Tec, N., 58, 59, 60, 192n81
 Tellegen, A., 27, 68, 88
 Teraspulsy, L., 172n15, 200n16
 Tett, R. P., 68, 194n15
 Thayer, S., 52
 Thomley, J., 30, 31
 Thomson, J. J., 31, 116
 Thorndike, E. L., 179n38
 Thrane, G., 156, 217nn2,5
 Thurstone, L. L., 69
 Todorov, T., 58, 176n17, 190nn67,68,69, 191n73, 192n76,78
 Tooby, J., 173n21
 Turiel, E., 123
 Turke, P. W., 205n51
 Turner, T. J., 218n14
 Tversky, A., 98–9, 102, 202n30
- Uleman, J. S., 203n35
- Vallone, R., 203n38
 van Inwagen, P., 212n12
 Velleman, J. D., 143, 174n2, 215nn31,35
 Vernon, P. E., 3, 86, 174n30, 179n37

- Vitz, P. C., 72, 73, 121, 126, 210n46
 Vranas, P. B. M., 3, 208n32
- Wagner, P. E., 160, 219n20
 Waide, J., 175n10
 Wallace, R. J., 130, 133, 155, 171n3, 172n17,
 211nn2,3,4, 212n6
 Walzer, M., 172n9
 Ward, A., 104
 Warfield, T. A., 212n12
 Watson, G., 128, 129, 133, 142, 143, 206n12,
 211nn3,4, 214n26, 215n35, 216nn37,45
 Waxler, N., 204n44
 Weigal, R. H., 197nn41,42
 Weinberg, J., 173n18
 Weyant, J., 180n4
 Wicker, A. W., 86–7, 197n41
 Widiger, T. A., 67
 Wiesenthal, S., 190n69
 Williams, B. A. O., 3, 4, 5, 19, 107, 110, 116,
 117, 123, 152, 155, 156, 165, 172n17,
 173n19, 174n2, 176nn14,17,18,19,
 178n30, 194n8, 205n4, 208n28, 210n46,
 211n5, 217nn48,2,3,4, 218n11, 219n25,
 220n29
- Wilson, T. D., 138–9, 215n30
 Winch, P., 173n26
 Winter, L., 203n35
 Wittgenstein, L., 169
 Wolf, S., 129, 133, 136, 204n4, 214nn26,28,
 216nn37,38, 218n11
 Wolgast, E., 156
 Wong, D. B., 174n2, 207n21
 Woods, M., 176n16, 178n28
 Woolfolk, R. L., 119, 173nn22,24,
 209n39
 Word, L. E., 35, 181nn9,12,14,
 182n16
 Wright, G. H. von, 6, 171n3, 174n6,
 175n10
 Wright, J. C., 18, 25, 77, 97
- Yahya, K. A., 45, 47
 Yakimovich, D., 37
- Zajonc, R. J., 218n16
 Zimbardo, P. G., 2, 3, 51, 52, 53, 171n5,
 180n3, 185n36, 190nn62,66, 216n43
 Zuckerman, M., 38
 Zukier, H., 96, 201nn21,23,24

Subject Index

- aggregation, in study of personality, 73–5
- agreeableness, 67
- akrasia*, 134, 214n23
- attitudes, relationship between overt behavior and, 86–7
- attribution: based on skewed samples, 101; of character or personality traits, 5, 15–16; and constrained behavior, 94; and culture, 105–6; evidence for, 19; fundamental attribution error, 93; of local traits, 65–6, 115; overattribution, 93–4, 100–101; psychological, 116; of responsibility, 128; trait attribution, 93–4, 101; of virtues, 98. *See also* overattribution
- behavior: actual and counterfactual, 117–18; actual and expected consistency, 101–4; associated with compassion, 29; behavioral averages, 74–5; behavioral variation related to situational differences, 24; coded in trait terms, 101; consistency correlations, 63–5; consistent and inconsistent, 78–89; context-dependent, 13; cross-situational consistency of, 77–8, 196n37; explanations of, 6; gathering evidence about patterns of, 38; individuating, 19; in interviews, 94–6; local traits associated with, 25; past behavior as predictor of future behavior, 66; prosocial, 37–9; situational variability of, 64; trait-relevant, 19; varies with circumstance, 2. *See also* behavior, helping; behavior, moral; behavior, overt
- behavior, helping: characterological moral psychology as inadequate approach to, 38; effect of groups on, 32–3; effect of moods on, 30–2; Good Samaritan study of, 33–4; personality and, 24–9; situationism's view of, 35
- behavior, moral: of Auschwitz doctors, 54–8; of Greek military dictatorship, 57; of Nazi war criminals, 55–7; of rescuers of Jews from persecution, 58–60
- behavior, overt: complications in characterizing, 86; consistency of, 88–9; empirical research about, 123; explanations of, 215n31; in measurement of personality, 26–7; neglect of, 26–7; prediction of, 68–9; relationship between attitudes and, 86–7
- Binet-Simon Scale, 69
- Causal Thesis, and responsibility, 132
- character: Aristotelean ideals of, 111; explanations and predictions referencing, 5–6; globalist conception of, 120; good, 1; in moral education, 123; personal ideals of, 111; skepticism about, 14, 107–8, 129
- character education: as character narrative, 126; empirical evidence for, 123–4; method of, 122–3
- character ethics: behavioral consistency in, 18; evaluative integration in, 23; psychological commitments of, 5–6
- cognition: contextualist approach to, 70; cross-constitucional consistency in cognitive functioning, 69
- compassion: behavior associated with, 29; consistent and inconsistent behavior

- compassion (*cont.*)
 related to, 78–84; as ethical character trait, 27, 29
- competence, normative: internally directed, 138–40; necessary for identification, 140–1; reflection on situationism enhances, 146; relation to responsibility, 140–6; requirements for, 136–8
- conscientiousness, 67
- consequentialism: approach to responsibility, 128–9; character and, 107
- consistency: commitment of moral and personality psychology to, 23; correlations in distribution of population's behavior, 63; cross-situational, 76, 88–9; different from invariability, 176n15; link between intersituational and intraindividual, 63; proportional to situational similarity, 64; relative, 80; situationism rejects globalist claims for, 24–5; type consistency, 193n7
- consistency, behavioral: in character ethics, 18; in personality psychology, 18–20
- correspondence bias, 93
- deliberation, with reflection on situationism, 146–9
- determinism, 132
- discourse: character, 126–7; ethical, 119–21; therapeutic, 119–21
- dispositions: and conditionals, 15–16; to explain behavior, 93; with influence on behavior, 95; power of interviews to predict, 96
- ecological validity, 35–6, 103, 202n30
- education: character, 121; moral, 121–7.
See also character education; moral education
- emotions: causal efficacy of, 217n1;
 ineliminability and, 157–9; input and output of, 158; linked to global assessment of character, 167–8; moral self-regulation and, 155; psychology of, 157
- error theory, 173n29
- ethical naturalism, 4
- ethical reflection: empirical considerations can inform, 4; function and aim of, 110–11; psychology of character and, 123; reflective equilibrium (Rawls), 114; relation to moral psychology, 112;
- rule-based approaches to, 156, 209n44
- ethics: Aristotle's conception of, 110; autonomy of, 113; choice of conceptions, 114; evolutionary, 173n28; practical conception of, 110–11; psychological realism in, 112–13; trend toward empirically informed, 4
- evaluation, person: luck in circumstances related to, 118–19; referencing local traits, 118–19; situationism and, 114–17; undermining of, 118–19
- exclusionary thesis, 21
- externalism, 214n29
- extraversion, 67
- fragmentation: of character, 167;
 defined, 64; diachronic and synchronic, 57
- fragmentation hypothesis: in argument for, 64–5; consistent with systematic observation, 71
- frequency, related to responsibility, 134–5
- genocide, 53–60
- globalism: as account of human functioning, 61; argument against, 64–5; as belief of lay people, 96–7; debates about, 23–4; defined, 22; emotions linked to assessment of character, 167–8; empirically inadequate aspects of, 23; feelings about others, 167; of Five-Factor Model, 67; patterns of shame associated with, 159, 167; rejected by situationism, 24; shame when inflected with, 164–5; situationist's complaints about, 166
- Goering, Herman, 54
- guilt: attached to specific transgression, 155; contrasted with shame, 155–6, 166–7; as self-regulatory emotion, 217n6
- holocaust, 53–6
- human sciences: difference between natural and, 11–12; neglected by philosophical ethics, x; obstacles for, 10–11
- identification: as condition of responsibility, 140–2, 165; normative competence necessary for, 140–1; revealed by therapeutic narrative, 142
- inconsistency: behavioral, 65, 80; moral, 80; variation in importance of, 84

- indeterminacy, counterfactual, 118
- inseparability thesis: of Aristotle, 178nn31, 32; claims motivating, 21; limited, 21–2, 178n33
- integration: evaluative, 178nn34,35; situationism rejects evaluative, 24–5
- intelligence: contextualist approach to, 70; factor-analytic theories of, 69; generalist conceptions of, 70
- intuitions, moral, 9
- Kaltenbrunner, E., 55
- libertarianism, 132–3
- luck in circumstances: defined, 117; related to person evaluation, 118–19
- Mengele, J., 58, 115
- M’Naghten standard, 133, 136
- moral education: as character development, 125–6; narrative as tool for, 126; narratives invoking character as, 125–6; values at issue in, 121–5
- moral emotions: guilt as, 155–6; phenomenology of, 154–5; shame as, 155–6
- moral failure, risk of, 147
- moral psychology: Aristotelian, 20–2; definition of, 3; empirical accountability of, 6–7; methodology for, 184n30. *See also* moral psychology, characterological; moral psychology, situationist
- moral psychology, characterological: commitment to consistency and stability, 23; as empirically inadequate approach to helping behavior, 38; globalism in, 23; skepticism about, 32
- moral psychology, situationist: reflection on, 109; as revisionary, 129
- motives: haste-induced, 144; identification and, 140; understanding of, 211n5
- narratives: character, 126; clinical, 119–20; development of, 142; globalist, 120; integration of, 142–4; invoking character, 125–6; manifesting identification, 142; moral, 126; therapeutic, 142
- natural sciences: different from human sciences, 11; as predictors, 11–12; progress in, 10
- neuroticism, 67
- obedience experiments (Milgram), 3; described, 39–43; lack of evidence favoring personological approaches to, 48; predictions of responses to, 100
- openness, 67
- overattribution: as cultural artifact, 106; ethical problems in context of, 104, 106; may distort ethical judgment, 106; in no-choice experiments, 105; prevalence of, 101; revision of, 104
- overt behavior. *See* behavior, overt
- personality: aggregation in study of, 73–5; behavioral measures of, 71; biological determinants of, 88; determining situations affecting people, 89; Five-Factor Model (FFM) of, 67–9; as fragmented association of local traits, 64; globalist conceptions of, 22–3; overt behavior in measurement of, 26–7; situationist approach to, 70; Social-Cognitive conception of, 76, 84–5
- personality psychology: commitment to consistency and stability, 23; evaluative integration in, 23; globalism in, 23–4, 67; neglect of overt behavior in, 26–7; prediction of overt behavior as aim of, 68–9; social-cognitive theory in, 76
- personality theories, unification, 71
- personality traits: attributions of character, 5, 15–16; definitions of, 18–19, 177n20
- personnel psychology: skepticism about personality measures, 67; use of Five-Factor Model of personality, 67–8
- philosophers: interfacing with human sciences, 4; pumping intuitions, 8–9; work in moral psychology, 3
- Principle of Alternate Possibilities, 132–3
- prison experiment (Zimbardo), 3, 51–3
- psychoanalysis, Habermas’s view of, 119
- psychology: characterological, 120–1; claim to scientific status, 7; contributions to understanding human behavior, 12; empirical, 5; of genocide, 53; scientific, 10; statistical significance in, 180n3; study of moral development in, 122–3. *See also* moral psychology; personality psychology; personnel psychology; psychology, experimental; social psychology
- psychology, experimental: ethical considerations constrain, 11; as science, 7; skepticism about, 6–7

- quiz game experiment, 94–5
- realism: psychological, 112; scientific psychological, 113–14
- reciprocity thesis (Aristotle), 21
- Redlich, Max, 130–1
- reliabilism, 214n29
- responsibility: approach of consequentialism to, 128–9; attribution of, 128; determinism's relation to, 132; facilitation of, 153; in first person, 164; frequency of related behavior in thinking about, 134–5; identification as condition for, 140–2; identificationist approach to moral, 140–6; intensity of situational pressure in thinking about, 134–5; reflective capacities required for, 136; reflective self-control required for, 133; relation to normative competence, 140–6; situationism in, 128–9
- responsibility assessment: abstention from judgment, 145; ambivalence and, 145; ascription of responsibility to others, 164; causal and psychological connections established in, 130; deep assessment of, 129–30; limited link to character, 130; role for narrative in, 142
- Ribbentrop, J., 54
- Schindler, Oskar, 59, 115
- science: modern experimental psychology as, 7–9; psychology as nonscience and, 7–12. *See also* human sciences; natural sciences; social sciences
- self-control, reflective, 133
- shame: attached to personal attributes and associations, 155; as basic emotion, 157–8; contrast with guilt, 155–6, 166–7; eliminability of, 157–9; ineliminability of, 157; in *Lord Jim*, 159–64, 167; as moral emotion, 156; as self-regulatory emotion, 217n6
- situationism: approach to responsibility, 128; derived from experimental work, 13; effective implementation of evaluative commitments under, 137; ethical implications of, 107–8; evaluating people, 114–15; luck in circumstances, 117; Milgram's experiments as evidence for, 39; moral-emotional life informed by, 166; motivated by pattern of results, 35; origins of, 62–6; in practice, 114–17; raises problem for responsibility assessment, 136; skepticism about character, 129; theoretical commitments of, 24–5; view of helping behavior, 35
- situations: actual and counterfactual, 117–18; determinative features of, 147–8; to explain behavior, 93; influence of personality on people's choice of, 89; nominal and psychological features of, 76–7; role of traits in selecting, 89–90
- skepticism: about character, 14, 107–8, 129; about experimental psychology, 6–7; about personality measures, 67; about person evaluation, 117; inductive, 39
- Social-Cognitive personality theory, 76, 84–5
- social psychology: experimental, 197n40; obedience experiments, 39–51, 54; prison experiment, 51–4
- social sciences: culture problem in, 172n13; naturalist and antinaturalist conceptions of, 173n26; value-free, 172n11
- stability: commitment of globalism to, 22; situationism acknowledges, 24–5
- stereotyping, 93
- traits: behavioral manifestations of, 177n27; consistency associated with, 178nn28,35, 193n7; as dispositions, 18–19; globalist conceptions of, 22–3; individuating behavior as evidence for attribution, 19; local trait attributions, 115; situation-selecting and situationally sustained, 89–90. *See also* personality traits
- traits, local: are not robust, 66; associated with differences in behavior, 25; attributions of, 65–6; fragmented association of, 64–5; in person evaluation, 118–19
- unity thesis, 178n31
- virtue ethics, 3, 171n3
- virtues: activity of (Aristotle), 17, 20; attributions of, 98; as behavioral dispositions, 16–17; ethical and intellectual (Aristotle), 175n8; evaluative dimension of, 19–20; ideals of, 111; inseparability of, 20–22; as robust traits, 18; separability across domains of practical endeavor, 21; socially sustained, 90–1
- will: failure of, 134. *See also* akrasia
- Wirths, Eduard, 54, 55, 57