

Cambridge University Press

978-0-521-59248-2 - The Brandy Trade under the Ancien Régime: Regional Specialisation in the Charente

L.M. Cullen

Index

[More information](#)

Index

- Aigre, 3, 76, 119, 128, 170
 Aigriers, 147, 148, 149
 brandy output, 80, 121
 purchases for Paris, 112, 146
- Alleret and Moynet (Charente), 210
- Amsterdam,
 Augier in, 168
 complaints by merchants, 110
 decline in demand for brandy, 40
 foreign exchange, 52
 Huguenots, 20
 Janssens, 96
 taste for brandy, 115
- Andoe, Hilary,
 arrives Bordeaux, 1774, 41, 178
 Bordeaux business, 232, 244, 245
 distilling commission rates, 243
- Angouleme, 95, 112, 119, 123, 166, 170,
 172, 173, 239
 brandy buying by merchants, 119, 120,
 163, 172
 brandy market, 10, 19
 brandy prices, 163
 market for bills on Paris, 172
 paper industry, 167
 replaces La Rochelle, 52, 53, 153
 rise of, 3
 see also Nouvel
- Angoumois,
 brandy from, 42, 48, 138
 output, 121
 red wine used in distilling, 113, 123
 transit duties in, 133
- Arbouin,
 Gernon partner, 174
 in London, 248
 in Pons, 169, 170, 177, 249
- Armagnac,
 brandy, 9, 39, 42, 105, 247
 region, 2, 9, 156
- Ashton, T. S., 21
- Augier, 4, 57, 58, 81, 169, 182, 249
- branch in Tonnay-Charente, 110
- family (Cognac),
 Daniel, 175, 180
 Etienne, 59, 215
 Philippe (father and son), 18, 59, 96,
 110, 166, 168, 174, 187
 Pierre, 166, 187
 marriages, 59, 168, 169, 202, 215
 origins, 166–7
- house,
 business of (1680s), 9–11, 74
 dealings with Martell's, 188, 197, 202,
 204; with Richards, 168, 188
 decline, 213–17
 difficulties and collapse (1721–2),
 191–3, 194
 recovery, 110–12, 195, 197, 207–8,
 209, 210–11
 renewed difficulties, 153, 212–14
- trade,
 observations by Augier, 20, 105, 106,
 113–14, 115, 119, 147–8, 156
 with England, 176, 177, 205, 222
 with Guernsey, 187
 with Ireland and Irish houses, 214,
 252
 with London, 33, 112, 196, 206, 216,
 217
 with northern Europe, 175
 with Orleans, 147
 with Paris, 146–7, 156, 161–2
 see also Guérinet, Veuve
- Aunis,
 dispute about brandy, 79, 87
 low strength of brandy, 72, 75, 76, 77,
 79–80, 83, 87
 output of, 10, 15, 23, 48, 103, 107, 120,
 122, 127
 province, 110, 124, 135
 shipments to northern France, 14, 125,
 139–40
- D'Avaux, 42, 44

Cambridge University Press

978-0-521-59248-2 - The Brandy Trade under the Ancien Régime: Regional Specialisation in the Charente

L.M. Cullen

Index

[More information](#)

276 Index

- Baker, John, 26, 33, 35, 170, 175, 196
 Baker and Bryhan, 174, 177
 Barcelona, 108, 140
 Barrett, Edward, 83, 234–5
 Barton's (Bordeaux), 240
 Bateson, Thomas (Belfast), 92
 Bayonne, 9, 42, 47, 156, 247
 beer, 16, 28, 30, 42, 43, 44
 Belfast, 242
 Beilew, Luke, 67–8, 225
 Bernard, André, 169
 Bernard, Isaac, 6
 Bernard, Victoire, 230
 Berry, 98
 Bevan, Thomas (London), 251
 Béziers, 14, 15, 240
 bills of exchange, 3, 11, 49–52, 56, 179, 191, 196, 200, 208
 Angouleme as centre for, 172
 inland, 171–2, 208
 see also exchanges; Paris
 Bisquit (Cognac), 182
 Black (Bordeaux), 35
 Blake, Thomas (Dunkirk), 104, 231
 Blois, 6, 25
 Bordeaux, 2–3, 6, 8, 15, 35, 39, 40, 42, 83
 Angoumois brandy in, 42, 123
 brandy to Scotland from, 18
 business failures, 203, 233, 234
 distilling, 8–9, 19, 41–2, 47, 54, 74, 104–5, 231–3, 239–40, 240–1, 242–7, 257–8
 exchange business, 49–52, 53
 merchant houses, 40–1, 138–9, 178–9, 247; *see also* Andoe; Black; Boyd; Hennessy; Martell
 Revolution in, 257
 volume of coastal shipping, 40–1
 see also brandy
 Boulogne, 37, 38, 39, 47, 139, 239
 Boyd, Benfield and Co. (Paris), 179
 Boyd, George (Bordeaux), 86, 87, 129, 138, 171, 232–3, 240, 241–2, 244–5
 failure of, 246, 257, 258
 brandy,
 ageing, 86, 95, 96–8
 colouring and flavouring, 98–9, 100
 dating of origins, 9
 definition of *double*, 93, 103
 dilution with water for drinking, 94–5, 100
 early pattern of diffusion, 1–3, 14
 estimates of output, 114, 121
 estimates of total trade, 120–1, 122–6
 exports
 from Bayonne, 247
 from Bordeaux, 8–9, 12–13, 19, 21, 25–6, 31, 33, 35, 42, 44, 136–9, 188, 231, 247
 from Charente, *see* Charente
 from Dunkirk, *see* Dunkirk
 from France, 3, 47, 171
 from Marennes, Ré and Oléron, 171
 from Nantes, 7, 13, 33–5, 145
 from La Rochelle (town and *généralité*), 12–13, 19, 20, 24–7, 31, 33, 34, 36, 44, 48, 61, 125–6, 129–30, 132, 137–8, 145, 149, 151, 154, 155, 157, 158, 160, 161, 162–3, 164, 171, 188, 189, 198–9, 205, 236
 from Sète, 14, 26, 239
 exports to England, 31–3, 35, 36, 38, 196, 205, 209–10
 imports to Ireland, 18, 20, 35, 36, 39
 place in French economy, 53–7
 profits of merchants, 57–60
 strength of, 64–6, 69–75, 80–1, 88, 92–5
 in Bordeaux, 104–5
 in Cognac, 77, 87–8
 in Dublin, 83–4
 in London, 81–3, 84–8, 101
 in La Rochelle, 83
 in Paris, 45, 84, 85, 89
 measurement of strength, 45, 63, 66–70, 81, 87–8, 90–1, 224
 techniques in distilling, 2, 14, 16, 17, 40, 45–6, 63–4
 controlling *seconde*, 63–5, 69, 71–3, 75–7, 78, 79–81, 82–3, 103
 trade,
 changing pattern of, 239–4
 coastal, 40–1, 60, 130–1, 154, 158, 163
 to Paris, 23–4, 109, 118, 123, 187, 189, 192, 197, 205, 211
 through Sound, 4, 7, 26
 see also Bordeaux; Charente; cognac, brandy; Cognac, town; Delamain; Paris; prices; La Rochelle; Spanish brandy; spirits; taxation; transport
 Brest, 42
 Bristol, 35
 Broglie, comte de, 228
 Broussard (Cognac and Pons), 59, 67, 102, 139, 166, 169, 181, 219, 249
 dealings with Galwey of La Rochelle, 223
 Brown's (London), 251; (Dunkirk), 250; *see also* Yeats and Brown
 Brunet, (Cognac), 59, 166, 168, 202
 Brunet, Jean (Dublin), 168, 202
 Bryhan, Pierre (Cognac), 175; *see also* Baker and Bryhan

Cambridge University Press

978-0-521-59248-2 - The Brandy Trade under the Ancien Régime: Regional Specialisation in the Charente

L.M. Cullen

Index

[More information](#)

Index

277

- Bucknell (Portsmouth), 205
 Bureau, Vincent (La Rochelle), 176
 Burke, Edmund (London), 235
 Byrne Edward (Dublin), 94, 99–100
- Calais, 39, 40, 47, 131, 132, 139
 Camus (Cognac), 182
 Carey, Pierre (Guernsey), 202
 Casey (Bordeaux), 41
 Cassin, Luke (Dublin), 84
 Catalonia, 39, 139, 159
 Charente, 6
 beginning of direct trade from, 109–10,
 169, 173
 coastal trade, 38, 147, 158–9, 171
 definition of hinterland, 118–19
 Dutch trade, 25–6, 116, 171, 196
 English trade, 38
 exports, 48
 foreign trade crisis (1769), 158
 houses in, 25, 26, 96, 109–10, 169,
 173–5, 177–8, 196–7, 206, 223
 Irish trade, 136–7
 shipment of brandy for England via
 Dunkirk, 34, 206, 251
 shipping centre for brandy from Cognac,
 Saint-Jean and Pons, 118, 173–4
 trade in double brandy, 102–3
 see also brandy; Cognac; transport
- Chatellerault, 120, 147, 149
 Chester, 16
 Cheyne, George, 21
 Cluzeau, banker (Paris), 197, 200
 cognac, brandy,
 bois ordinaires, 117
 borderies, 11, 110, 111, 113, 114–15, 117
 champagne, 11, 95–6, 110, 111–12, 114,
 115, 116–17
 London demand, 209–10
 different grades, 115–18
 fins bois, 110, 111, 112–13, 117
 trade between Cognac/La Rochelle
 généralité and Bordeaux, 135–7,
 231
 see also brandy; spirits
- Cognac, town,
 Augier, leading early house, 4, 9–10,
 166–7, 195, 196
 growing trade and financial network,
 187–9, 191, 196, 240, 257, 259
 Hennessy, Otard and Martell as leading
 houses, 179–80
 Irish in, 170, 178, 219, 220–2, 226–7,
 228–9, 230, 247–8
 Martell, arrival of, 188, 202, 219
 later dominance, 173, 256–7
- merchants, 6, 25, 26, 170, 187, 188, 196,
 221
 origins of trade, 9
 rise of direct shipment from, 3, 187
 see also brandy; names of individual
 houses
- Connelly (Dunkirk), 237
 Coppinger, William (Bordeaux), 233
 Cork, 241
 Cottin, banker (Paris), 49, 200, 209
 Crommelin de la Villette, banker (Paris),
 197, 212, 213
 relative of Augier, 177
 Crosthwaite, Leland (Dublin), 84
- Dardillouze (Tonnay-Charente), 115, 169
 agents for Delamain and Hennessy, 175
 connected to Régnier by marriage, 170
 nephew of Veuve Guérinet, 174
- Delamain, James, 49, 87, 102, 110, 170–1,
 220–1, 253, 258–9
 arrival (1760) and marriage (1762), 67,
 220
 brandy distillation by, 101, 229
 brandy, strength of, 66
 business of, 219–20, 226–9
 death (1800), 259
 in Irish trade, 229, 236
 largest client of Mallet, 50
 leading house in 1760s and 1770s, 60, 228
 marriage of daughter to Thomas Hine,
 178
 observations by, 56, 82, 84, 86, 87, 91,
 92, 93, 94, 95, 97, 98, 99–100, 101,
 102, 104–5, 132, 155
 relations with comte de Jarnac, 52, 90,
 228
 relations with Roman Catholic houses,
 219, 226, 227, 232
 representations on behalf of trade, 61, 90
 residence, 183
 trade,
 in Angouleme brandy, 123
 in Armagnac brandy, 105
 in Bordeaux brandy, 136
 in flaxseed and walnuts, 58, 228, 235
 in woodland brandy, 112, 117
 overland, 159
 via Mortagne warehouse, 138, 174
 with Ireland, 112, 225
 with Paris, 119, 153, 156, 161, 162,
 163, 164, 170, 220, 229
 turnover, 38, 58, 235, 236, 255
 uncle of Samuel Turner, 178, 247
 wealth, 59
 see also Hine; Ranson; Turner

Cambridge University Press

978-0-521-59248-2 - The Brandy Trade under the Ancien Régime: Regional Specialisation in the Charente

L.M. Cullen

Index

[More information](#)

278 Index

- Denmark, 4
 Dieppe, 131
 distilling, 14, 16
 cider distilling, 141–2
 grain distilling,
 in England, 17, 18–19, 27, 37
 in Holland, 16–17, 26–7
 in Ireland, 18, 27, 28–30, 36
 in Scotland, 19, 30
 see also Bordeaux; brandy; gin; rum;
 whiskey
- Dobrée Elisha (London), 202, 206, 209
 Dowling, distiller (Bordeaux), 41
 Dublin, 136, 241
 backing for Saule and Jennings, 223
 brandy standard, 83–4
 business failures, 233
 clubs of importers, 221–2, 252
 demand for brandy, 36, 221, 224, 242
 Exshaw from, 41, 178
 Spanish and Bordeaux brandy in, 104
 see also Byrne; Cassin; Crosthwaite;
 McDermott; Saule
- Dunkirk, 58, 139, 155, 231, 247, 252
 Browns of London and Dunkirk, 250
 cognac for London shipped via, 34, 104,
 204, 206, 251
 exports from, 47
 free port, 122
 gin distilling in, 143–4
 main market for spirits, 3
 re-exports of rum, 142
 smuggling through, 37, 38–9, 239
 Spanish brandy in, 39, 139–40
- Dupuy, Jean, 184
 Dupuy, Léon, 186
 Dupuy, merchant (Cognac), 4, 169, 170;
 see also Otard
- East India Company, French, 114, 140
Encyclopédie, 66, 70, 77, 81, 106
 England, 5
 exports of brandy to, 31–4, 36–9, 205,
 206, 209
 imports of brandy, 27, 34, 35–8
 treaty with (1786), 250–1
 Entre-Deux-Mers, 13, 231
 exchanges,
 Cognac dealings with Paris bankers, 3,
 11, 49–52, 188–9, 190, 191–3,
 194–5, 196–7, 232, 237, 248, 256–7
 foreign,
 1720, fall in external value of livre, 19,
 24, 25
 late 1720 disorder, 191
 1721–4, stable, 193–4, 195
 1724–5, rise in value of metal and
 effects on exchange, 203
 1725–6, uncertainties of, 206–8
 1726, revaluation and stable exchange,
 208
 1789, 258
 Paris–Bordeaux exchange, 49–50, 53,
 195–6
 unique status of Cognac bills on London,
 49
 see also Angouleme; bills of exchange;
 Martell; Paris
- Exshaw (Dublin), 41, 178
 farmers-general, 48, 88, 109, 132, 135
 Fiott, Jean (Jersey and Guernsey), 201,
 202, 204
 Fiott Martell and Co. (Bordeaux), 202,
 204, 205, 210
 Flanders, 78
 Flemish merchants, 6
 Flushing, 237
folle blanche grape, 15, 105, 114
 Forster's (Bordeaux), 240
 freemasonry, freemasons, 3, 227
 Galwey and Guérin, 119, 120, 122
 Galwey, Anthony (La Rochelle),
 brandy business, 99, 221–2
 business with Augier, 214–15
 death (1768), 225
 father, Edward (Dungarvan), 215
 in Saintes (1757), 223
 marriage, 223
 Galwey, Daniel (Cognac), 170, 178
 Galwey, John (Bordeaux), 104, 230–1
 Galwey, Veuve, 84
 Gast (Tonnay-Charente), 169
 Gast, Jean (La Rochelle), 174, 178
 Gast Lallemand and Co. (Tonnay-
 Charente), 174
 Geoghegan, Stephen (Pons), 138, 174, 178;
 see also Martell
 Geoghegan, Walter (La Rochelle), 178
 Gernon (Bordeaux), 139, 174
 Gibert, Etienne, banker (Paris), 194, 197
 gin, 1, 19, 27, 37, 38, 143–4
 Golownin, Russian captain, 44
 Gourg (Saint-Jean d'Angély), 224
 Gourg, Jacques (Tonnay-Charente), 175
 La Grange, distiller, 101–2
 Gray, John and Walker, 248
 Guérinet, Veuve (Tonnay-Charente), sister
 of Augier, 96, 132, 147, 168, 174
 Guernsey, 39, 193, 217
 houses in London, 32

Cambridge University Press

978-0-521-59248-2 - The Brandy Trade under the Ancien Régime: Regional Specialisation in the Charente

L.M. Cullen

Index

[More information](#)

Index

279

- conflicts of interest, 204–5
- loss of Guernsey stake to new London interests, 24, 34, 81, 210–11
- Martell as agent of, 95, 194, 197–9, 199–202, 204
- rise of houses, 31, 201
- smuggling from, 239
- Guiliory, merchant (Bordeaux), 242, 244, 246
- Haguenon, Guillaume, 6
- Hamburg, 20, 25, 26, 40, 98, 176, 189, 259
- Hatch, James, brandy importer (London), 206, 210
- Hatton, Michael, 25
- Hennessy (general), 4, 39, 49, 53, 55, 67, 135, 172, 184–5, 254
- Hennessy, James, 100, 247
 - builds up business, 248
 - clerk to Saule, 247, 248, 250, 252, 253–4
 - during Revolution, 45
 - marriage, 257
 - outlook, 184, 185
 - visit to London (1789), 254–5
 - youth, 183–4
- Hennessy, Richard,
 - army career, 186, 226
 - arrival in Cognac (1765), 225–6
 - death (1800), 259
 - move to Bordeaux, 41, 104, 139, 169, 230, 232
 - observations by, 69, 82, 83, 94, 95, 98, 105, 136, 154
 - partnership with Turner, 227, 248, 254
 - relations with James Delamain, 136, 226
 - relations with John Saule, 169, 237
 - residences, 183–4
 - return to Cognac (1788), 248
 - trade,
 - credit with Mallet, 236
 - in Bordeaux, 232–5, 237–8, 240, 242–6, 254
 - in Cognac, 230–1
 - turnover, 38, 255
 - with Irish houses, 236
- Henry, Dean, 22, 23, 28, 29
- Hewitt, distillers (Cork), 30
- Hine, Thomas, 178
- Holland, 4, 17, 38, 114, 143
 - decline of brandy from late 1730s, 24–5, 176, 209
- Dutch communities in Nantes, La Rochelle, and Bordeaux, 5, 17–18
- Dutch paper manufacturers in Angoumois, 5, 17
- fall in brandy imports, early 1720s, 198
- largest market of seventeenth and early eighteenth century, 16–17, 189
- lower qualities of brandy, 116
- proof of brandy in, 70
- recovery (1727), 208
- shipments to, 25–6
- shipments via, to Ireland during Seven Years War, 35–6
- trade in late 1770s, 37, 162
- Ireland, 1, 4, 5, 19
 - brandy exports to, 33, 241
 - brandy supplied via Nantes and Isle of Man, 35
 - collapse of brandy exports (1767), 136
 - imports of brandy, 18, 36
 - spirit output, 37
 - wine exports to, 234
- see also* brandy; names of individual families
- Isle of Man, 26, 35, 36, 177
- Italy, 5
- Janssen (Angouleme), 166–7
- Janssen, André (Amsterdam), 96
- Jarnac, 3, 10, 47, 112, 118, 119, 128, 129, 164, 166, 167, 171, 183
- Jarnac, Charles-Rosalie de Rohan-Chabot, comte de, 52, 58, 89
 - marriage to Elizabeth Smith, 228
 - representations on brandy trade (1782), 90, 159; (1784), 89, 228
- Jennings, *see* Saule
- Kastell (Jersey), 209
- Knight, Thomas (Bordeaux), 246, 257
- Labrousse, Ernest, 4, 41, 53–5
- Lallemand,
 - Charente house, 169
 - family (Cognac, 1680s), 166
- Lallemand, Louis-Gabriel, 66, 67, 87, 202, 216, 221
 - brother-in-law of Jean Martell, 170
 - observations by, 66–7, 82
 - relations with Irish houses, 169, 212, 220–1, 237, 249–50
 - relations with other houses, 175, 219
 - residence in youth in Waterford and London, 216
 - role in Martell house, 222–3
- Lallemand, Rachel, 59, 202, 216
- Languedoc, 2, 3, 6, 14, 15, 20, 38, 39, 47, 105, 106, 113, 140, 156, 158, 199, 240, 247
- La Rochefoucauld, duc de, 61, 89, 228

Cambridge University Press

978-0-521-59248-2 - The Brandy Trade under the Ancien Régime: Regional Specialisation in the Charente

L.M. Cullen

Index

[More information](#)

280 Index

- Law, John, 187, 188, 206
 Le Couteulx, banker (Paris), 11
 Leeds, 35
 Le Mesurier (Cognac), 175, 201, 219
 Le Riget (Amsterdam and Cognac), 168, 197
 Limoges, 6
 London, 53, 69, 239, 256
 brandy imports, 35, 50, 164, 255
 Delamain business, 255
 Guernsey dealings and interest in, 32, 200–1
 houses,
 Arbouins, 248
 number of, 248
 ring among in 1788, 251–2, 256
 Shoobred, 255
 solvency of, 49, 50
 Steele, 237, 249
 Yeats and Brown, 249, 251, 252
 importers in, 165
 market for brandy, 3, 13, 23, 35, 36, 37, 195–6, 209–10, 222
 dominated by Augier, 196, 216
 later by Martell, 256–7
 preference for *champagne* in, 40, 115
 switch to direct imports, 24, 32
 visit by James Hennessy (1789), 254–5
 visits by Saule (1784 and 1787), 237, 248, 250, 251
see also brandy; exchanges; Guernsey
 Lorient, 239
 McCarthy (MacCarthy) (Bordeaux), 95, 231
 McDermott, Anthony (Dublin), 217–18, 221–2, 223
 Mallet, banker (Paris), 49, 50, 209, 236
 Marchais (Angouleme), 153
 Marchais de la Berge, 181, 182
 Marchais de La Chapelle, 172
 Martell, 4, 20, 58–9, 81, 82, 84, 97, 98, 110, 150, 152, 156, 174, 199, 253
 business difficulties 1730s and 1740s, 32–3, 153
 business with Guernsey, 95, 115
 business with Ireland, 217–18, 221–2, 223, 236
 business with London, 49, 196, 222
 dominance of London market, 3, 49, 256–7
 dominant house of 1770s and 1780s, 60
 expansion 1750s, 216–18
 family,
 dowries, 59
 marriages, 168–9, 179–80, 183, 257
 Guernsey business, 189–90, 193–4, 200–1
 observations by, 54
 one of three largest houses after 1800, 53
 Paris, Bordeaux and London bill
 business, 49, 50, 51, 179, 191, 200, 257
 profits, 57–8, 59
 residences, 183
 and the Revolution, 258–9
 rivalry with Saule, 249–50, 255
 turnover, 38, 164, 199, 235–6, 255–6, 257
 unique place in brandy, 173, 178–9
 Martell, Frédéric-Gabriel, 183
 Martell, Henriette-Jeanne, 59
 Martell, Jean (the first)
 arrival in Cognac (1718), 188, 219
 bankruptcy and return to Cognac, 202, 204, 205–6, 208, 216
 marriages to Brunet and Lallemand, 168, 202, 216
 move to Bordeaux, 41, 179, 201–4
 partnership with Fiot, 195, 204
 Martell, Jean (the second), 183
 Martell, Martha Catherine, 59
 Martell, Theodore, business in Bordeaux, 51, 179, 257
 partnership with Geoghegan, 138
 Martell, Veuve, 59
 Martin, Rémy, 182
 Mont de Marsan, 156
 Montmorency, 60
 Mortagne, 96, 110, 115, 116, 136, 137, 138, 139, 240, 241, 242
 Munier, Etienne, 66, 95, 106, 123
 Nagle, James, 231
 Nagle, Pat, 67
 Nairac (Dublin), 41, 178
 Nantes, 6, 25, 33, 70
 brandy exports from, 13, 19
 brandy exports to Ireland and Isle of Man, 33, 34, 35
 Dutch merchants in, 5
 Dutch trade, 26
 Guernseymen buying brandy in, 31
 Paris market for, 40, 47
 Necker, 90, 143, 179, 228
 Newcastle, 35
 Normandy,
 brandy market in, 15, 60, 121, 126, 128, 139, 153, 155
 buyers and merchants in, 156, 159
 cider brandy in, 141
 Nouel (Angouleme), 172, 182

Cambridge University Press

978-0-521-59248-2 - The Brandy Trade under the Ancien Régime: Regional Specialisation in the Charente

L.M. Cullen

Index

[More information](#)

Index

281

- Nouel, Pierre, 252
- O'Connells (Derrynane), 35
- Oléron, 10, 13, 14, 87, 117, 121, 124, 126, 127, 159, 171
- Orleans, 25, 119, 120, 121, 128, 146, 147, 148, 149, 200
- O'Rourke, Count John, 44
- Ostend, 29, 162, 186, 214, 226
- Otard, 4, 85
 advance to *négociant* status, 170
 background, 184–5
 from Brive, 172
 rising importance in late eighteenth century, 53, 169
 see also Dupuy
- Otard, Guillaume, 185
- Otard, Jean-Baptiste Antoine (Cognac), 180, 184, 185, 186
- Otard, Léon, 184
- Otard, Pierre (Bordeaux), 180
- Otard and Dupuy, 182, 184
- Paget, Theodore (La Rochelle), 11, 167
- paper, 5, 17
- paper manufacturers, 167
- Paris, 3, 13, 53, 113, 192, 197
 Augier business, 189, 192, 213, 214
 banking crisis (1724), 203; (1726), 208
 brandy buyers, 34, 95, 127, 164–5, 217, 232
 credit crisis (1787–8), 56
 dispatch of brandy,
 from Nantes, 14, 40, 145
 via coast and Seine, 15, 60, 147, 148–9, 158, 159, 161–2
 via inland route, 23–4, 45, 119, 127–8, 133, 145–9, 150, 153, 154, 155–6, 158, 159–62, 239; *see also* brandy; Delamain; transport
 expansion of market,
 in 1726, 205, 208
 in early 1740s, 154, 211
 in 1760s, 130, 139, 154
 in 1777–8, 230
 in 1788–9, 252, 255
 market for brandy, 1, 3, 15, 16, 19–20, 22, 23–4, 36, 102, 112, 121, 171, 173, 199–200
 from Angoumois, 123
 from Ranson and Delamain, 153, 161, 164, 170, 220, 229, 255
 from Spain, 139, 158, 159–60
 strength or proof of brandy, 84, 85, 88–9
 see also brandy; exchanges; Crommelin de la Villette
- Pelletreau, shipper (Rochefort), 214
- Picardy, brandy market in, 60, 78, 121, 126, 128, 139, 153, 156
 commission agent in Cognac, 132
 difficulties in trade, 132
 market supplied from Aunis, 130, 131
 merchants in, 158
- Poitiers, 6
- Poitou, 6, 13, 70
- Pons, 47, 115, 116, 118
 Dutch trade, 176
 houses,
 Arbouin, 169, 170
 Broussards, 139
 Geoghegan, 174
 increased importance of, 171, 172
 memorial by merchants of, 69, 102
 merchants in, 109, 112
 old brandy in, 98
 rise as brandy centre, 173, 177
 shipping through Charente, 118, 173
- Portugal, 5
- prices, brandy, 1, 3, 14, 24, 25, 54
 Bordeaux–Cognac divergence in 1789, 258
 difference between Bordeaux and Cognac prices, 134–5, 258
 difference between *état* and market prices, 150–2
 difference between La Rochelle and Cognac prices, 134
 differentials between grades, 96–7
 from 1770s, 137, 158, 160–1, 162–4, 230, 239, 251
 in 1680s, 9, 10, 11, 20
 in 1720s–1760s, 20, 24–5, 145–6, 149, 150, 151–2, 152, 153, 154–5, 156, 157–8, 190, 193–4, 199, 203, 207–8
 in 1788–9, 253, 256
 in 1790, 258
 long-term rise of spirit prices relative to brandy, 94
 trends in late 1770s and 1780s, 55
- prices, wine,
 Labrousse on, 54–6
 trends, 41, 54
- Ranson,
 business in 1680s, 10, 167–8
 business with Paris, 153
 leading house in Jarnac, 220
 oldest house on Charente, 166
 see also Delamain
- Ranson, Isaac, 170, 220
 marriage of daughter to Delamain, 166, 220

Cambridge University Press

978-0-521-59248-2 - The Brandy Trade under the Ancien Régime: Regional Specialisation in the Charente

L.M. Cullen

Index

[More information](#)

282 Index

- Ranson, Jacques (Amsterdam), 96, 168
 Rasteau, La Rochelle, 25
 Ré, 10, 14, 87, 117, 121, 124, 126, 130, 159, 171
 Régnier, Léon, 21, 25, 97, 116, 151, 175, 177
 brother-in-law Vincent Bureau, 176
 decline of his Dutch trade, 25, 176
 main house in Dutch trade in 1730s, 210
 settled Charente, c. 1719, 110
 ties with Dardillouze, 170
 Revolution, French, 257–9
 Richard (Cognac), 188
 in 1680s, 166
 Richard, Jacques (Amsterdam and Paris), 168, 197
 Richard, *l'ainé*, 188, 192, 194
 Richard, Pierre (La Rochelle), 197, 210
 Rochefort, 13, 38, 42, 60, 61, 135, 136, 138, 240
 La Rochelle, 6, 7, 10, 14, 17, 24, 48, 49, 58, 110, 115, 117, 197, 256
 chamber of commerce, views or representations of, 77, 103, 109, 110, 118, 125–6, 127, 131, 139, 142, 144, 154, 159
 courtiers (brokers) in, 79, 80, 88
 decline in shipments, 76, 77–8, 129, 158, 171, 177
 Dutch and their later decline in buying, 5, 16–17, 18, 24, 26–7, 171
 early brandy trade, 5
 English and Scottish merchants, 170
 exchange market, 50–1, 52
 Irishmen, 36, 170, 178, 221
 number of brandy merchants, 129
 octrois, 122, 125–7, 132
 providing brandy prices for *états*, 24
 purchases in interior by three buyers (1716–18), 109
 relative decline of role in economy of south-west, 2–3, 53, 60–1, 153, 187, 189, 239
 shift of brandy trade to hinterland, 39, 80, 127–8, 154–5, 159, 169, 196
 see also brandy
 La Rochelle, *généralité*, 12, 33, 47, 78
 detailed breakdown of exports (1783), 137–8; *see also* brandy, exports from La Rochelle
 estimates of output, 120–2, 125–6, 127–8, 129–30
 output, 15
 Roscoff, 47, 239
 Rotterdam, 29
 Rouen, 130, 147, 148–9, 159
 Roulet (Cognac), 169, 170, 232
 Royan, 138, 171, 241, 242, 244, 245
 Ruffec, 3, 90, 119, 170
 rum, 1, 20, 27–8, 29–30, 37, 43, 44–5, 142–3, 158
 Ruthledge, chevalier, 139
 Saint-Jean d'Angély,
 brandy in or from, 25, 75, 96, 104, 112, 116, 118, 128, 224
 buying pattern in, 115–16
 merchants in, 84, 120
 Belesme, 172, 182
 second to Cognac as a market, 173
 strength of brandy in, 76, 87, 115–16
 Saint-Malo, 6, 40
 Saint-Omer, 39
 Saint-Valerie-sur-Somme, 39
 Saintes, 103, 109, 112, 116
 Saintonge, province, 48, 78, 87, 88, 107, 110, 124, 133, 134
 brandy in or from, 171, 218
 estimates of output or trade in, 15, 120, 122–3
 Salignac, 172
 Salignac and Babin (Cognac), 181
 Saule, John ('Jack'), 226
 account of ball in La Rochelle, 61
 bankruptcy, 253
 business in Cognac, 169, 182, 230, 236, 237–8, 240, 248, 255
 dealings with smugglers, 249
 death (1788), 247, 252
 dissatisfaction with, 84
 executor sale after death, 215
 expansion in 1780s, 249, 250–1, 256
 library, 227
 marriage, 169, 237
 observation by, 135–6
 rivalry with Martells, 169, 183, 249–50
 setting up in La Rochelle, 226, 229
 visits to London, 248, 250, 251, 254
 Saule, Laurence,
 arrival in Charente, 49, 223–5
 brandy strength, 67
 buying brandy (1766–7), 68, 87, 172, 182, 224
 death, 1768, 225, 226
 Dublin background, 221, 223
 effort to set brandy standard, 223–4
 expansion of buying, 156, 224
 Saule and Jennings, *see* Saule, John; Saule, Laurence
 Saumur, 146

Cambridge University Press

978-0-521-59248-2 - The Brandy Trade under the Ancien Régime: Regional Specialisation in the Charente

L.M. Cullen

Index

[More information](#)

Index

283

- Savary des Bruslons, Jacques, 13, 24, 65, 66, 69, 70, 145
- Schmidlin, banker (Paris), 197
business with Augier, 200, 210
failure, 206, 208
observation by, 203–4
- Scotland, 1, 5, 18, 19, 31, 33, 239
- Segonzac, 73, 107, 112
- Sète, 15, 26, 38, 83, 113, 140, 239
- Shoobred (London), 255
- Skinner, David (Bordeaux), 232
- Smith and Harrison (London), 215
- smuggling,
and French policy, 239
at Dunkirk, 37–8
Irish smuggling from Bordeaux, 240, 242, 246
O'Connells, smugglers, 35
of double brandy, 101
of Spanish brandy, 39
Saule's dealings with smugglers, 249
through Isle of Man, 177
to England, 19, 37–8
to Ireland and Scotland from Roscoff, 239
see also Isle of Man; Saule
- Sound, 4–5, 6, 7, 17, 26
- Spanish brandy, 5, 20, 38, 39, 104–5, 119, 139, 247
dealt in by Cognac shippers, 156
early trade in, 5, 7
in Bordeaux, 258
in Dunkirk, 156
in La Rochelle, 140
in Paris, 140, 158, 159
Irish imports of, 30, 39
Martell purchases in Spain (1767), 156
- spirits,
ageing and sweetening or flavouring, 96, 99
consumption, 16, 18–19, 21–2
Dutch pioneering of, 16–17
from grain, 7, 14
imports to England, 18, 27, 33–4, 37–8
in long-distance shipping, 42–3
international trade in, 15
Irish legislation on, 234
origins, 1, 4–5
output of,
in England, 27–8, 34
in Ireland, 27, 28–30, 37
smuggling of, 37–8, 240–1
spread of, 20
sugar-based, in Holland, 25, 26–7
taste for, 14
wine spirits, 14
- see also* brandy; Cognac, town;
distillation; gin; rum; whiskey
- Steele (London), 222, 237, 249
- Sterne, Laurence, 22
- Stival (Dunkirk), 143
- Stritch, Matthew (Dublin), 224
- Sutton, Thomas (Paris), 43, 143
- Sweden, 4
- taxation,
British, 37, 91, 95
French (1687 decree), 64, 65–6, 74, 88–9
octrois, 132; *see also* La Rochelle
on brandy above proof, especially for
Paris, 45, 60, 89–90, 90–1, 119, 154
on exports, 61, 90, 91, 133–4, 135–6, 137
on transit, 22–3, 61–2, 110–11, 133–4, 135–6
Irish, 91–2
- tax receivers, 52
- Tersmitten (Amsterdam), 11, 167; (Paris), 11, 167
- Tersmitten, Theodore (La Rochelle), 167
- Tonnay-Charente, *see* Charente
- Toulouse, 2, 6
- Tours, 6
- transport,
comparative costs by land and sea to
Paris, 148–9
costs overland to Paris, 14, 23, 45, 100–1, 155–6, 163–4, 171
effects of weather on, 57, 164
estimates and statistics of coastal and
overland trade, 122–6
respective merits of coastal and land
routes, 127, 146, 147–8, 159
wartime switch from sea to land route,
160–2
see also brandy; Paris
- Turgot, 172
- Turner, Samuel, 246
and Revolution, 45, 259
arrival c. 1781, 178, 247
marriage, 169
nephew of Delamain, 245
observation by, 100
partner of Hennessy (1789), 38, 248
- Vantongeren, paper manufacturers, 167, 176
- Waterford, 136
- whiskey, 1, 5, 7, 14, 30, 55
consumption in Ireland, 28

Cambridge University Press

978-0-521-59248-2 - The Brandy Trade under the Ancien Régime: Regional Specialisation in the Charente

L.M. Cullen

Index

[More information](#)

284 Index

whiskey, (*cont.*)

- contemporary views on, 21–3
 - mentioned in English port books, 16
 - output in Ireland, 27
 - restrictions on distillation in Ireland, 36
 - sweetened, 99
- wine, 1, 2, 4, 12, 13, 17, 42
- Bordeaux business in, 14, 40–1
 - distilling requirements, 113
 - exports from Bordeaux to Ireland (1780), 234
 - Guernseymen in trade, 32, 201–2

Labrousse on price trends, 54–5

mixing of Spanish and Bordeaux wines, 43

sweet white, *borderies* and *champagne*, 6, 11, 15, 40, 113, 114

trade in Cognac, 9, 10, 21, 113–14

use of in long-distance navigation, 43

Wood, James (Bordeaux), 258

Yeats and Brown (London and Dunkirk), 248–9, 251

Young, Arthur, 56