

## INDEX

- altruism 19, 78, 147
- backward induction 27, 56–9, 139–41
- Becker, Gary 19–20
- behavioural consistency 52
- Bentham, Jeremy 27, 48–50, 52–4, 60
- Bittner, Rüdiger 102
- Blau, Peter 19
- blood donation 145–7
- calculation 46–7
- Camus, Albert 106
- categorical imperative 90, 101–2, 108
- collective action 99–100
- Common Knowledge 141
- Condorcet, Marquis de 6–8, 14, 24, 28–9,  
 37, 44, 49, 84, 87–9, 143, 154–6, 160
- contractarianism 91–7
- convention 129
- cooperation 23, 56–8, 67–70, 92, 162
- coordination problems 128–31, 135–6
- covenants 31, 33–6
- custom 132–4
- desire / belief models 18–19, 24, 40, 45, 51,  
 74
- duty 30, 37, 63–4, 100–1, 151
- economics 19–20, 49
- Edgeworth, F. Y. 18–19, 51
- egoism  
 philosophical 20–2, 29, 43, 71, 73  
 psychological 20, 40–1, 43, 147
- Enlightenment 5–9, 13, 23–4, 26–7, 29, 35,  
 48, 66, 86–8, 127, 155
- equilibrium strategy 139
- fairness 71–3, 84–5, 91–5
- fear 29–37
- felicific calculus 49–50, 52, 60
- football 110–12
- Frankfurt, Harry 76
- free-riders, problem of 32, 150–1
- French Revolution 6–7
- friendship 39, 41
- Fukuyama, Francis 3
- game-theory 44–7, 54, 57, 60, 70, 79–80
- games 110–15, 119, 121  
 assurance games 138  
 centipede games 23, 54–5, 58, 61, 141  
 Coin Game 55–8  
 'Coordination I' 129  
 'Coordination II' 131–2  
 Enlightenment football 106–10  
 Enlightenment Trail 14–25, 29, 34, 47, 51,  
 54, 58, 69, 93, 102, 124, 126, 139, 143, 154,  
 160  
 Harvesting 41, 59, 63  
 'Harvesting With New Figures' 134–5  
 one-shot games 59  
 'Prisoner's Dilemma' 68–9, 139–40  
 repeated games 59  
 'The Common Good' 99–100
- Gauthier, David 27, 74n, 95–7
- General Will 150–3
- Hobbes, Thomas 27, 29–41, 47, 53, 69,  
 160
- honour codes 33, 122–3
- human nature 31, 33, 35, 42, 86
- Hume, David 27, 29–30, 37–42, 47–8, 51,  
 53–4, 57, 59, 63–6, 69–72, 77–8, 85–6,  
 88–9, 94, 126–7, 132–3, 160, 162
- hypothetical imperatives 90, 101–2, 108
- impartiality 30, 71–5, 80–3
- individualism 22, 30, 35, 106–7, 161
- information 45–6
- instrumental rationality 44–5, 61

170 *Index*

- Jevons, W. S. 49  
 judgement and understanding, a remedy  
 in the 64–5, 71, 127, 153, 162  
 justice 42, 91–5, 64, 151
- Kant, Immanuel 4, 27, 29–30, 78, 84–90,  
 93–4, 98, 101–5, 128, 158, 161
- laws of nature 34  
 Leibnitz, Gottfried 53  
 Lewis, David 27, 129  
 liberalism 127, 134, 155–6, 159  
 libertarianism 96  
 liberty 92  
 Locke, John 1–2, 27, 148
- Mafia 33, 97, 116, 120, 122  
 Mill, John Stuart 49  
 moral psychology 38–40, 47–53, 65, 70, 88  
 morality 84–7, 95–6  
 Morgenstern, O. 50–1
- Nagel, Thomas 78, 116  
 Neuman, John von 50–1  
 Nietzsche, Friedrich 23, 90
- obligations 33, 36, 87, 109, 117
- Pareto, Vilfredo 50, 73, 137  
 passions 21, 38–43, 47–8, 52–3, 60–1  
 philosophes 5, 89  
 Plato 32  
 political science 154–7  
 practical reason 2, 24, 29, 36, 40, 45, 49, 51, 80  
 pragmatism 158  
 preferences 17–18, 20–1, 40, 46, 50–3,  
 59–60, 66, 75–8, 120, 151  
 probability 51, 58  
 promises 18–23, 87  
 prudence 29–41, 44, 60–2, 67–9, 79–81, 83
- quasi-duties 115–17
- Ramsey, Frank 50  
 rational choice 17–18, 21–2, 24, 30, 35, 44–5,  
 49–50, 68, 74–6, 79
- rational choice theory 60, 139–40  
 rational mechanics 50–1  
 rationality, instrumental 23  
 Rawls, John 27, 91–4, 103, 128, 143, 148–9  
 reciprocity 143–9, 153, 161–3  
 reflective consistency 46  
 rights of man 7  
 Rousseau, Jean-Jacques 27–30, 128, 138, 143,  
 150–3, 162
- Samuelson, Paul 50  
 Savage, Leonard 51, 53  
 Schelling, Thomas 27, 131  
 scientific revolution 28, 89  
 Searle, John 138n  
 self 65, 75–7,  
 self-interest 17–19, 35, 54, 64–7  
 self-love 37–9  
 Smith, Adam 27, 29–30, 71–2, 77  
 social bonds 126–8, 142, 159, 161  
 social rules 118–21  
 strategic choice 12–15, 22, 24, 50, 66–70,  
 79  
 Sugden, Robert 129n  
 sympathy 30, 37–43, 61, 63, 79, 160
- teamwork 137–41  
 theatre 113–14  
 Titmuss, Richard 145–6  
 trust  
 and morality 98–103  
 normative notion of 10–11, 13  
 predictive notion of 10–11, 13  
 problem of 1–5, 9–13, 24, 119  
 truth, virtue and happiness 5–9, 28, 37, 124,  
 156
- utilitarianism 48–9, 51, 54, 90–1, 134–6  
 utility 15, 17–18, 20–2, 44–5, 48–56, 59, 61, 74,  
 79–80
- Weber, Max 12  
 will 75–8  
 Williams, Bernard 78  
 Wittgenstein, Ludwig 113–15, 116, 118–20,  
 161–2