Cambridge University Press 0521460662 - Technology Transfer: Making the Most of Your Intellectual Property Neil F. Sullivan Index More information

Index

Major headings in bold

anticompetitive behaviour, 7 articles of association, 114, 121, 123, 131 assignment, 6, 7, 19, 20, 23, 24 balance sheet, 118, 123, 144, 145 block exemption 76, 110 bookkeeping, 194 business plan, 55, 86, 90, 127, 132, 134, 141, 145, 146, 158, 163-4, 186 cash flow, 55, 69, 131, 136, 142, 144, 150-3, 157, 158 claims, 26 clinical trials, 4, 66, 130, 143, 177, 200 collaborative research, 74, 82 commercial psychology, 40 Companies Act, 112, 114, 115, 118, 120, 124 Companies House, 15, 111, 113-18, 122, 124, 125, 131 company formation, 111, 113, 114 company secretary, 119 competition law, 6, 109 compulsory licence 6, 7, 23, 33 confidentiality, 15, 17, 18, 21, 77, 95, 106, 108, 109, 131 conflict of interest, 121 contract research, 71, 74, 75 copyright, 8, 18, 64, 126 corporate venturing, 8 cross licence, 33, 34 culture, 181, 182

date of invention, 20 Department of Trade and Industry, 8, 14, 16, 56, 79, 80-9, 132, 138, 143 directorship, 118, 119 due diligence, 162-3, 165 duty of care, 121-2 employment contract, 73 enterprise initiative, 79 European Commission/Union, 37, 76, 84, 109, 112, 150, 202 European Patent Office, 7, 30, 35 exclusive licence, 23, 125 exit route, 155-7, 171, 200 exporting, 85, 138 fiduciary duty, 121, 159 finance, 3, 150, 152, 158, 162 force majeure, 107 General Agreement on Tariffs and Trade, 20 goodwill, 6, 38 grace period, 28 grants, 81-2 Heads of Agreement, 55, 90, 96, 150, 165 inflation, 132 insurance, 22, 32, 123-4, 126, 168, 194 internal rate of return, 62-3, 131, 164, 166 inventive step, 18 inventorship, 11, 12, 19

Cambridge University Press 0521460662 - Technology Transfer: Making the Most of Your Intellectual Property Neil F. Sullivan Index <u>More information</u>

Index

know how, 5-6 law of confidence, 8 licensing, 6-7, 19, 23, 39, 50, 53, 68, 90, 91, 92, 148 licensee, 23, 59, 60, 67, 70-1, 92, 97, 98, 99, 100, 101, 105, 108 licensor, 23, 59, 92, 98, 99, 100, 101, 105, 108 limited companies, 111-12 management, 135, 163-4, 179, 186, 190, 191 market research, 14-5, 137, 142 market share, 143 memorandum, 114, 131 milestones, 151 monopoly right, 6 morality, 35-36, 123 mortgage, 6, 19, 23 negotiation, 42, 94, 164-5 networking, 73, 139 net present value, 62-3, 131 non-disclosure agreement, 17, 93 notebook, 20-2, 33 passing off, 7, 37, 113 patents, 6, 16, 17, 23, 64, 75, 79, 107, 199 Patents Acts, 11, 12, 16, 17, 22, 29 patent application, 11, 12, 25, 108 patent cooperation treaty, 7, 30 patent agent, 24, 53, 78 Patent Office, 13, 23, 24, 26, 28, 29, 30, 34 priority date, 31 prior art, 16

prior disclosure, 21 professional advisors, 52, 53, 58 profit and loss account, 118, 123, 144, 145 realising our potential, 8 registered office, 116 Registrar of Companies, 113, 115, 122, 123-4 renewal fees, 37 royalties, 59, 66, 67, 69, 104, 108 search report, 27 sensitivity analysis, 55, 130 share capital, 111-5, 160 shareholders, 114, 119, 122, 123, 145, 165 stamp duty, 105, 125, 160 state of the art, 17 start-up company, 10, 40, 53, 56, 71, 77, 88, 90, 116, 120, 141, 159, 164, 177, 179, 197, 199, 204 stock market, 171 strategic alliance, 9 sublicence, 23 Table A, 114, 119, 120-2 tangible value/assets, 5, 64 tax, 55, 76, 104-5, 116-8, 123, 125, 126, 144, 156, 161, 193 trademark, 7, 8, 37-8, 99, 113 valuation of intellectual property, 5, 59 venture capital, 53, 84, 115, 128, 129, 154, 155, 157, 158, 160, 162, 166, 171, 174, 175, 201 working capital, 144, 150, 151, 152