

Name index

- Abelson, R.P., 142, 162, 165, 196, 214
 Abramovich, R., 314–5, 316
 Abramson, L. Y., 82, 94, 143, 166
 Acker, M., 145, 162
 Adorno, T. W., 271, 272, 273, 275, 277, 290, 296
 Affleck, G., 148, 168
 Ahammer, I. M., 71, 94
 Ahrens, A. H., 48, 55
 Ainslie, G., 45, 46, 47, 53, 54, 55
 Albright, J. S., 143, 165
 Alexander, C., 26, 27, 77, 79, 94
 Alloy, L. B., 82, 94
 Allport, G. W., 108, 114, 130
 Anastasi, A., 107, 130
 Anderson, B. L., 26, 30
 Anderson, C. A., 39
 Anderson, J. R., 50, 58, 106, 110, 111, 115, 130, 144, 146, 162
 Anderson, N. H., 143, 162
 Anderson, S. M., 142, 162
 Anthony, W. S., 22, 23, 26
 Apfel, R. J., 314, 316
 Arbib, M. A., 194, 195, 214
 Archer, D., 314, 318
 Argyle, M., 162
 Arlin, P. K., 90–1, 94
 Aronfreed, J., 289, 296
 Asch, S. E., 280, 296
 Astington, J. W., 284, 296
 Avis, J., 284, 296
 Azuma, H., 262, 265, 266, 268
- Bäckman, L., 65, 79, 94
 Bacon, M., 257, 268
 Badgio, P. C., 40, 41, 42, 45, 56
 Baker, E. L., 170, 187
 Baldwin, J. M., 287, 291, 296
 Ball, L., 53
 Baltes, M. M., 65, 70, 79, 83, 85, 86, 94
 Baltes, P.B., 61, 62, 63, 64, 65–6, 71–3, 76, 77, 78, 79–80, 81, 82, 83, 84–5, 88, 89, 90–1, 94, 97, 98, 99, 100, 101, 102, 140, 158, 161, 162, 167
 Banaji, M. R., 143, 162
- Bandura, A., 47–8, 53, 63, 67, 68, 82, 83, 85, 86, 139, 140, 144, 147, 162, 189, 197, 215, 289, 296
 Bandura, M. M., 118, 130
 Banks, O., 22, 23, 26
 Bargh, J. A., 142, 143, 162, 164
 Barlow, H. B., 107, 115, 130
 Baron, J., 32, 33, 34, 35, 36, 37, 38, 40, 41, 42, 45, 48, 49, 51, 56, 58, 110, 130, 146–7, 162
 Barrett, P. T., 11, 25–6, 28
 Barry, H., 257, 268
 Barsalou, L. W., 111, 130
 Barta, S. G., 145, 150, 157, 165
 Baumeister, R. F., 51, 52, 56, 110, 111, 130, 154, 162
 Bayley, N., 22, 26
 Bellah, R. N., 257, 268, 275, 296
 Bem, D. J., 49, 56, 70, 96
 Bempechat, J., 118, 131
 Benedict, R., 273, 280, 296
 Bengtson, V. L., 83, 85, 99
 Bengtsson, G., 146–7, 164
 Bennett, W. J., 275, 296
 Berg, A. J., 4, 26
 Berg, C. A., 76, 80, 95, 102, 140–1
 Bergen, R., 114, 130
 Bergman, A., 109, 133
 Bergman, E. O., 106, 134
 Bernstein, M., 204, 205, 217, 249, 263–4, 265, 270
 Berry, J. W., 107, 130, 248–9, 250, 251, 260, 261, 263, 269
 Bersoff, D. M., 286, 297
 Betancourt, H., 266, 270
 Bevan, W., 188, 215
 Binet, A., 106–7, 131
 Birnbaum, D., 316, 318
 Birren, J. E., 68, 71, 88, 90, 96, 103
 Black, J., 64, 98
 Blainey, K., 314, 318
 Blanchard-Fields, F., 80, 91, 95
 Blazer, D., 86, 95
 Bleuler, M., 17, 26
 Block, J. H., 54, 57, 68–9, 70, 95
 Bloom, R. B., 4, 26

- Bogoyalvenskaya, D. B., 245, 246
 Bond, M. H., 259, 260, 268
 Bond, M. J., 52, 56
 Borke, H., 196, 215
 Bourne, E. J., 272, 275, 276, 277, 278, 281, 298
 Bower, G. H., 128–9, 131, 316, 317
 Bowers, K. S., 69, 95
 Brandtstadter, J., 62, 65, 71, 81, 82, 87, 86, 95, 148, 161, 162
 Brebner, J., 12, 26
 Brenner, H. G., 90–1, 99
 Brent, S. B., 88, 90, 95
 Bretherton, I., 314, 316
 Brickman, P., 147–8, 164
 Brill, A., 282, 297
 Brim, O. G., Jr., 61, 65, 66–7, 86, 87, 95
 Britton, B. K., 49, 52, 56
 Brower, A. M., 46, 56
 Brown, A. L., 82, 96, 97
 Brown, J. D., 48, 50–1, 58
 Brown, K., 314–5, 316
 Bruner, J. S., 142, 153, 162, 263, 268
 Buck, R., 314, 316
 Buhler, C., 71, 96
 Burgess, J. M., 87, 96
 Burke, R. J., 157, 162
 Bushey, B., 39, 58
 Buss, D. M., 137, 162, 142
 Butler, R. N., 81, 96
 Butterfield, E. C., 130n., 131
- Cain, K. M., 117, 118, 120, 122, 123, 131, 132
 Callard, M. P., 24, 26
 Campbell, D. P., 173, 187
 Campbell, J., 121, 134
 Campbell, R. J., 314, 316
 Champion, M. A., 191, 215
 Campione, J. C., 82, 97
 Canavan, A. G. M., 7, 27
 Cantor, N., 46, 51–2, 54, 55, 56, 57, 58, 105, 110, 112, 116, 129, 131, 137, 138–9, 140, 141–2, 143, 145, 147, 149, 150–1, 152, 153, 154, 155–156, 157, 158, 159, 160, 161, 162, 163, 165, 166, 167, 198, 202, 210, 215, 307, 317
 Carey, N., 288, 296
 Carlson, J. S., 79, 96
 Carmie, D., 11, 29
 Carroll, J. B., 105, 131
 Carus, F. A., 63, 96
 Caruso, D., 316, 317
 Carver, C. S., 143, 163, 191, 197, 215
 Caspi, A., 49, 56, 70, 80, 96
 Cattell, R. B., 76–7, 96, 106, 131, 140, 163, 305–6, 317
 Catts, S. V., 20–1, 31
 Cavanaugh, J. C., 85, 96
 Ceci, S. J., 249–50, 252, 268
 Cervone, D., 140, 163
- Chandler, M. J., 53, 90, 96, 98
 Chapman, J. P., 24, 26, 27
 Chapman, L. J., 20, 29
 Chapman, M., 84, 102
 Charles, D., 44, 56
 Charlesworth, W., 250, 268
 Charness, N., 80, 96
 Chase, W. G., 144, 163
 Chew, B. R., 143, 165
 Child, D., 24, 27
 Child, I. L., 257, 268, 273, 299
 Chiu, C-Y, 113, 124–5, 126, 131, 132
 Church, T. A., 267, 268
 Cicchetti, D. V., 314, 317
 Claridge, G., 18, 31
 Clark, L. F., 111, 113, 133, 139, 143, 153
 Clayton, V., 88, 90, 96
 Cobb, M. V., 106, 134
 Cohen, R., 8, 27
 Cohler, B., 144, 163
 Colby, A., 116, 132
 Cole, M., 61, 96
 Cole, S. W., 142, 162
 Conley, J. J., 68, 96
 Constantian, C. A., 144, 149, 166
 Conway, B. E., 204, 205, 217, 249, 263–4, 265, 270
 Cook-Flannagan, C., 145, 162
 Cookson, D., 21, 24
 Cooper, R., 13, 31
 Coper, H., 79, 96
 Cornelius, S. W., 80, 96
 Costa, P.T., Jr., 68, 69, 74, 96, 100
 Covell, K., 314–5, 316
 Coyne, J. C., 152, 163, 168
 Craik, K. H., 142, 162
 Cranson, R. W., 26, 27
 Cronbach, L. J., 5, 26
 Cross, S., 143, 166, 194, 217
 Csikszentmihalyi, M., 193, 198, 215, 305, 317
 Cunningham, S., 21, 22, 24, 27
- Dahlback, O., 51, 56
 Damon, W., 285, 296
 Danilovics, P., 143, 164
 Dannefer, D., 61, 62, 65, 66, 96
 Darley, J., 142, 164
 Dasen, P. R., 261, 269
 Daubman, K. A., 316, 317
 Daum, I., 7, 27
 Davis, D., 143, 166
 Davis, K. E., 143, 164–5
 Davis, W. E., 4, 31
 D'Andrade, R. G., 252, 253, 259, 268
 Deaux, K., 142, 163
 Deci, E. L., 189, 215
 Decker, S., 74, 87, 102
 Delatree, E. J., 275, 280, 296
 Delwadia, R., 3, 29

Name index

321

- Demetriou, A., 195–6, 215
 Dennett, D. C., 308, 317
 Denney, N. W., 80, 97
 Denver, D. R., 133
 Detterman, D. K., 76, 102, 130n., 134
 Devine, P. G., 143, 163
 deVolder, M. L., 52, 56
 Diderichsen, B., 20, 28
 Diener, C. I., 115, 116, 117, 120, 121–2, 131, 307, 317
 Diener, E., 49, 51, 53, 56
 Dillbeck, M. C., 26, 27
 DiMatteo, M. R., 314, 317, 318
 Dittman, A. T., 153, 167
 Dittmann-Kohli, F., 76, 77, 79, 83, 94, 97
 Dixon, R. A., 65, 71–2, 77, 79, 80, 81, 83, 85, 88, 89, 94, 97, 98
 Doi, T., 257, 269
 Dowd, M., 312, 317
 Drago, M. C. G., 7, 27
 Dreyden, J., 316, 317
 Dumas-Hines, F., 122, 123, 131
 Dunbar, S. B., 170, 187
 Duncan, S. L., 142, 163
 Dunn, G., 7, 27
 Durham, W. H., 61, 97
 Durkheim, E., 291, 296
 Dutta, R., 70, 102
 DuWors, R. E., 157, 162
 Dweck, C. S., 110, 112, 114, 115, 116, 117, 118, 119–20, 121–2, 123, 124–5, 126, 130, 131, 132–3, 148, 159, 163, 197, 215, 307, 317
 Dworkin, R., 284, 296
- Eckerman, D. A., 45, 58
 Efkides, A., 195–6, 215
 Elder, G. H., 62, 66, 97
 Elder, G. H., Jr., 70, 96, 97, 100
 Elithorn, A., 12, 13, 31
 Elliot, C. D., 21–2
 Elliott, E. S., 110, 117, 131
 Elster, J., 35, 56
 Emmons, R. A., 46, 56, 110, 111, 131, 145, 149, 157, 163, 198, 201–2, 210, 215
 Encarnacion-Gawrych, G. E., 284, 298
 Endler, N. S., 69, 97, 100
 English, A. C., 229, 246
 English, H. B., 229, 246
 Entin, A. D., 4, 26
 Entwistle, N. J., 21–2, 24
 Epstein, S., 51, 56, 112, 131
 Erdley, C. A., 122, 123, 131, 132
 Ericsson, K. A., 64, 79, 80, 81, 97
 Erikson, C. W., 170, 187
 Erikson, E. H., 71, 90–1, 97, 109, 132, 289, 296
 Evans, F., 144, 165
 Eysenck, H. J., 3–4, 6–7, 8, 9–10, 11, 12, 14, 16, 17–18, 19, 20, 21, 24, 25–6, 105–6, 108, 132, 203, 215, 250, 269
- Eysenck, M. W., 9, 11, 17, 18, 20, 24, 27
 Eysenck, S. B. G., 21, 28
- Faraday, M., 39, 58
 Feather, N. T., 52, 55
 Featherman, D. L., 61, 62, 69, 77, 97
 Felsman, J. K., 53–4, 56
 Fernandez, G., 143, 164
 Ferrara, R. A., 82, 97
 Filipp, S.-H., 69–70, 86, 97
 Finlayson, D., 22, 23, 26
 Fiorantino, D., 5, 28
 Firetto, A. C., 16, 30
 Fischer, S., 143, 167
 Fischhoff, B., 39, 57
 Fiske, S. T., 110, 132, 143, 163
 Fleeson, W., 138–9, 149, 150–1, 152, 153, 154, 157, 158, 160, 161, 162, 163, 202, 210, 215
 Fletcher, G., 143, 164
 Fiorantino, D., 5, 28
 Foley, J.M., 138, 168
 Folkman, S., 114, 132, 143, 165
 Ford, D.H., 189, 190, 193, 199, 201, 215, 216, 217
 Ford, M. E., 144, 164, 188, 189, 190, 198, 200–1, 203, 204, 205, 215, 216, 288, 296
 Forgas, J., 142, 164
 Fox, D. R., 308, 317
 Frascia, J., 5, 28
 Frager, C., 280–1, 297
 Frank, R. F., 37, 46, 49, 57
 Frankl, V. E., 109, 132
 Franks, G. H., 5, 28
 Frearson, W., 25–26, 28
 French, L. A., 82, 96
 Frenkel-Brunswick, E., 271, 272, 273, 275, 277, 290, 296
 Freud, S., 109, 132, 289–90, 291, 296, 308, 317
 Frey, K. S., 65, 97
 Friedman, H. S., 314, 317
 Friedman, M., 154, 164
 Fries, J. F., 66, 97
 Fritz, J., 314, 316
 Fritz, S., 74, 87, 102
 Fromm, E., 279, 296
 Fry, P. S., 83, 97, 264, 269
 Funder, D. C., 54, 56
 Furneaux, W. D., 25, 28
- Gackenbach, J., 26, 27
 Gagné, R., 83, 97
 Gaines, T., 4, 28
 Gal'perin, P. Ya., 224, 228, 246
 Gara, M. A., 143, 167
 Garcia, R., 106–7, 133
 Gardner, H., 171, 178, 187, 189, 203, 206, 216, 313, 317
 Garner, W. R., 170, 187
 Gaschke, Y. N., 314, 318

- Gaskins, I. W., 40, 41, 42, 45
 Geertz, C., 251–2, 254, 269, 275, 296
 George, L. K., 68, 70, 97, 102
 Gervy, B. M., 126, 132
 Gerwith, A., 284, 296
 Gibbard, A., 36, 57
 Gibbs, H. C., 116, 132
 Gick, M. L., 146, 164
 Gill, R., 262–3, 269
 Giller, E. L., 314, 317
 Gilligan, C., 280, 296
 Gillum, B., 68, 100
 Gillum, R., 68, 100
 Gilmer, B., 313, 318
 Gilovich, T., 38–9, 57
 Glaser, R., 106, 132
 Glass, C. D., 155, 164
 Gleser, G. C., 5, 27
 Glover, J. A., 17, 28
 Goetz, T. E., 121–2, 123, 132
 Goldman, S., 314, 317, 318
 Goldstein, A. P., 195, 216
 Goleman, D., 312–3, 317
 Gomberg-Kaufman, S., 314, 318
 Goodfellow, L. L., 24, 27
 Goodman, N., 251, 269
 Goodnow, J. J., 249, 269
 Gordon, C., 68, 86, 95
 Gordon, I. E., 24, 29
 Gorer, G., 273–5, 278, 285–6, 297
 Gorgoflione, J. M., 316, 317
 Gottfredson, M. R., 53, 57
 Gottlieb, G., 64, 97
 Gotz, K., 18–19, 28
 Gotz, K. O., 18–19, 28
 Gough, H. G., 20, 68, 98
 Gould, S. J., 164
 Gouze, M., 68, 100
 Graziano, W. G., 85, 103
 Green, E. E., 85, 96
 Greenough, W., 64, 98
 Greenwald, A. G., 143, 144, 162, 164, 259, 269, 308, 317
 Gregorc, A., 173, 187
 Gregory, R. L., 236, 246
 Griffiths, J. J., 20, 28
 Grigorenko, E. L., 184, 187, 246
 Grosch, J. W., 50, 58
 Gudjonsson, G. H., 6–7, 19, 27
 Guildford, J. P., 146–7, 164
 Guthke, J., 82, 98
- Haan, N., 68, 69, 98
 Haendel, V., 45, 55
 Hagestad, G. C., 67, 98
 Hake, H. W., 170, 187
 Hall, C. S., 108, 132
 Hall, J. A., 314, 318
 Ham, M., 193, 216
- Hamaguchi, E., 267, 269
 Hamilton, D. L., 142, 164
 Hampson, S. E., 142, 164
 Hanges, P. J., 191, 216
 Hansen, J. C., 173, 187
 Hargreaves, H. L., 17, 28
 Harlow, R. E., 154, 155, 157, 164
 Harre, R., 109–10, 132
 Harris, C., 50, 58
 Harris, L., & Associates, 74, 87–8, 98
 Harris, P. L., 284, 296, 297, 298
 Hartka, E., 68, 69, 98
 Hasenbus, N., 19, 28
 Haslam, N., 43, 52, 54, 57
 Havighurst, R. J., 71, 98, 145, 164
 Heckhausen, H., 62–3, 65, 71–2, 81, 82, 83, 88, 89, 98
 Heckhausen, J., 73–4, 75, 83, 86, 87, 99, 102
 Heider, F., 283, 297
 Heim, A., 67, 98
 Heincke, S. G., 71, 72, 101
 Hellesnes, T., 146–7, 164
 Helson, R., 69, 98, 145–6, 164
 Helwig, C. C., 283, 284, 287, 297, 299
 Henderson, V., 116, 118, 120, 132
 Herrnstein, R. J., 53, 57, 109, 132
 Hershey, J. C., 34, 56
 Hertzog, C., 76, 85, 98
 Hesse, M. B., 194, 195, 214
 Heston, A. R., 19
 Heyman, G. D., 117, 132
 Higgins, E. T., 112, 113, 132, 139, 142, 143, 144, 145–6, 164
 Hildebrandt, C., 283, 299
 Hilton, J., 142, 164
 Hirschi, T., 53, 57
 Hoch, S. J., 39, 57
 Hochschild, A. R., 317
 Hofstede, G., 256–7, 269
 Hogan, R., 272, 275, 276, 278, 297
 Holland, J. L., 173, 187
 Holland, T. R., 4, 5, 28
 Hollenbeck, J. R., 191, 216
 Holleran, S. A., 50, 58
 Holliday, S. G., 90, 96, 98
 Hollos, M., 288, 297
 Holmstrom, L. L., 87, 96
 Holyoak, K. J., 146, 164
 Hong, Y., 113, 116, 120, 132
 Horn, H. L., 106, 132
 Horn, J. L., 76–7, 98, 140, 163, 305–6, 317
 Horn, J. M., 30
 Horn, W., 4, 8, 28
 Howard, R., 12, 13
 Hoyer, W. J., 91, 101
 Hsee, C. K., 312, 318
 Hsu, F. L. K., 257, 263, 269
 Hudson, L., 17
 Hui, C. H., 256, 259, 267, 269

Name index

323

- Hultsch, D. F., 85, 98
 Hunt, E., 106, 132
 Hutchings, B., 6, 29
 Huttenlocher, P., 64, 98
 Hyland, M. E., 191, 216
- Ickes, W., 137, 167
 Illingworth, K. S. S., 156, 161, 166
 Ingersoll, G. M., 4, 26
 Institute of Personality Assessment and Research,
 20
 Irvine, S. H., 249, 257, 260, 268, 269
 Irving, L. M., 50, 58
 Isen, A. M., 316, 317
Iskusstvennyi Intellect i Psikhologiya, 241, 246
- Jackson, D. N., 69, 98
 James, M., 7, 31
 Jänicke, B., 79, 96
 Janis, I. L., 47, 57
 Janoff-Bulman, R., 147–8, 164
 Jenkins, C. D., 153, 154, 164
 Jensen, A.R., 9, 28
 John, O. P., 140, 164
 Johnson, M. S., 315, 317
 Jones, C. N., 26, 27
 Jones, D., 12–13, 27
 Jones, E. E., 143, 146, 164, 165
 Jones, H. G., 21–2
 Jung, C. G., 71, 90–1, 99, 172, 187
- Kagan, J., 45, 57, 61, 69, 96, 99, 173, 187, 240,
 246
 Kagan, N. I., 314, 316, 317
 Kalmanchev, G. M., 22, 24
 Kandell, E., 6, 29
 Kanfer, F. H., 195, 216
 Kanneberg, C. H., 45, 58
 Kardiner, A., 273, 297
 Karlsson, J. L., 19, 29
 Kashiwagi, K., 262, 265, 266, 268
 Kaufman, A. S., 24, 29
 Kaufman, N. L., 24, 29
 Kaur, K., 20, 30
 Kavanagh, D. J., 316, 317
 Keating, D. P., 105, 132, 189, 216
 Keats, D., 262–3, 269
 Keefe, K., 4, 29
 Keil, F. C., 78, 99, 144, 165
 Kelly, G. A., 113, 132, 139, 155, 158, 165
 Kepalaite, A., 242, 246
 Kernan, M. C., 191, 216
 Kerr, M. O., 12, 27
 Kessen, W., 277, 297
 Ketron, J. L., 204, 205, 217, 249, 263–4, 265,
 270
 Khusainova, N. P., 245, 247
 Kihlstrom, J. F., 105, 110, 116, 129, 131, 137,
 138, 140, 141, 142, 143, 144, 147, 153, 154,
 155, 159, 163, 165, 166, 198, 202, 210, 215,
 307, 317
 Kilbride, P. L., 260–1, 269–70
 Killen, M., 279, 283, 287–8, 299
 Kim, S. Y., 288, 299
 Kim, U., 255, 256, 269
 Kindermann, T., 79, 94
 King, L. A., 49, 56, 110, 111, 131, 145, 157, 163
 Kirkcaldy, B., 11, 29
 Kirkegaard-Sorensen, L., 6, 29
 Kirschenbaum, D., 53, 57
 Kirson, D., 143, 167
 Kitayama, S., 254, 258, 259–60, 266, 267, 269
 Kitchener, K. S., 90–1, 99
 Klatzky, R., 142, 162
 Klauer, T., 69–70, 86, 97
 Klein, H. J., 191, 216
 Klein, R., 143, 144, 164
 Klein, S. B., 143, 165
 Klemp, G. O., 50, 57
 Klemp, G. O., Jr., 85, 99
 Kliegl, R., 78, 79, 82, 94, 99, 100
 Klingler, E., 46, 57, 99, 110, 132, 138, 145, 149–
 50, 157, 165, 202, 210, 216
 Kluckhorn, C., 308, 318
 Knop, J., 6, 29
 Kobasa, S.C., 139, 165
 Kogan, N., 18, 30, 173, 187
 Kohlberg, L., 280, 297
 Kohut, H., 90–1, 99
 Kolligian, J., Jr., 63, 82, 83, 85, 102
 Koriat, A., 39, 57
 Kornhaber, M., 203, 216
 Kornilova, T. V., 241, 246
 Kostura, D. D., 11, 30
 Kozeki, B. 22, 24, 29
 Kraemer, D., 314, 317
 Kramer, D. A., 91, 99
 Krampe, R. T., 79, 99
 Krathwohl, D. R., 314, 316
 Krechevsky, M., 203, 216
 Kreidler, H., 50, 57
 Kreidler, S., 50, 57
 Krueger, J., 73–4, 75, 87, 99
 Krystal, J. H., 314, 317
 Kuhl, J., 315, 317
 Kuhn, D., 39, 57
 Kunda, Z., 38, 57, 143, 165
 Kuypers, J.A., 83, 85, 99
- Laboratory of Comparative Human Cognition,
 142, 165, 250, 253, 269
 Labouvie-Vief, G., 64, 77, 79, 90–1, 99
 Lachman, M. E., 83–4, 85, 86, 99
 Lacks, P. B., 4, 29
 Langer, E.J., 77, 79, 85, 94, 101, 115, 132, 142,
 143, 155, 160, 165
 Langston, C. A., 138, 145, 146, 157, 158–9, 163,
 165, 202, 210, 215

- Langston, S. A., 46, 56
 Larsen, R., 193, 216
 Latham, G. P., 47, 57
 Laupa, M., 285, 297
 Lawton, M. P., 86, 99
 Lazarus, R. S., 114, 132, 138, 143, 145, 165,
 167, 198, 216
 LeBon, G., 290, 297
 Lee, J., 286–7, 298
 Leff, R., 84, 86, 99
 Leggett, E. L., 110, 112, 114, 117, 118, 119–20,
 131, 148, 159, 163, 197, 215
 Leis, P. E., 288, 297
 Lens, W., 52, 56, 58
 Leon, G.R., 68, 100
 Leont'ev, A.N., 221, 222–3, 227, 233, 246, 252,
 269
 Lepper, M. R., 39, 57
 Lerner, R. M., 61, 62, 69, 78, 97, 100, 190, 193,
 215
 Lesgold, A., 146, 165
 Levelt, W. J. M., 64, 100
 Levenson, H., 84, 100
 Levinson, D.J., 271, 272, 273, 275, 277, 290,
 296
 Lewicki, P., 143–4, 165
 Lewin, K., 137, 165
 Lewis, L. L., 142, 163
 Lewis, M., 314, 317
 Lezak, M. D., 312, 317
 Licht, B. G., 117, 120, 132–3
 Lichtenstein, S., 39, 57
 Lichtman, R. R., 87, 103
 Lienert, G. A., 8, 29
 Liker, J. K., 70, 100
 Lindenberger, U., 78, 84–5, 94, 101
 Lindsay, G., 108, 132
 Linn, R. L., 170, 187
 Linville, P. W., 111, 113, 133, 139, 153, 158,
 165
 Lipsitt, L. P., 65–6, 94
 Lisansky, J., 266, 270
 Little, B. R., 46, 48, 49, 57, 110, 133, 161, 166,
 202, 210, 216
 Little, T. D., 84–5, 101
 Lobel, M., 87, 102
 Locher, J. L., 83, 102
 Locke, E. A., 47, 57
 Loomis, C. C., 122, 123, 131
 Lord, C. G., 39, 57
 Lord, R. G., 191, 215, 216
 Lowe, J. C., 67, 70, 100
 Lubart, T.I., 179, 185, 187
 Lukes, S., 256, 269
 Luthar, S., 280, 297
 Lynn, R., 24, 29
 Maciejewski, C., 7, 31
 Maciel, A. G., 88, 90, 91, 100, 102
 MacIntyre, D., 22, 29
 MacKinnon, D. W., 20, 29
 MacNitt, R. D., 22, 29
 Madden, T., 296n., 297
 Maddi, S., 100, 133
 Madsen, R., 257, 268, 275, 296
 Magaro, P., 19, 28
 Magnusson, D., 69, 100
 Mahapatra, M., 276–7, 290, 296n., 298
 Mahler, M., 109, 133
 Malkiel, B. G., 170, 187
 Mandler, G., 15, 29
 Mangan, C., 143, 166
 Mann, L., 47, 57
 Maratsos, M. P., 196, 217
 Marin, G., 266, 270
 Markus, H., 46, 57, 108, 110, 112, 133, 134,
 142, 143, 144, 163, 166, 198, 202, 217, 215,
 254, 258, 259–60, 266, 267, 269
 Marsh, C., 143, 167
 Maslow, A. H., 109, 133
 Matarazzo, J. D., 5, 6, 14, 16, 133
 Maxeiner, M. E., 145, 150, 157, 165
 Maxwell, A.E., 7, 29
 Mayer, J.D., 311, 312, 314, 315, 316, 317, 318
 Mayer, K.-U., 66, 67, 100
 Mayr, U., 79, 99
 McAdams, D. P., 140, 144, 149, 163, 166
 McCaulley, M. H., 172–3, 187
 McClelland, D. C., 50, 57, 85, 99
 McClosky, H., 282, 297
 McConaghy, N., 20–1, 31
 McCrae, R. P., 68, 100
 McCrae, R. R., 68, 69, 74, 96
 McDermott, M. T., 4, 31
 McDevitt, T. M., 195–6, 217
 McGuire, W. J., 144, 166
 McKenzie, J., 24, 29
 McKillen, M., 12, 13, 28
 McMillan, T., 7, 27
 McNeil, T. F., 19, 29
 Meacham, J. A., 91, 100
 Medin, D. L., 111, 133
 Mednick, S. A., 6, 20, 28, 29
 Meehl, P. E., 5, 29
 Meier, P., 51, 56
 Menig-Peterson, C. L., 196, 217
 Merlis, S., 5, 28
 Mertz, E., 315, 317
 Metalsky, G.I., 143, 166
 Migdal, S., 71, 101
 Milgram, S., 280, 281, 285–6, 297
 Miller, E. N., 20, 29
 Miller, J. G., 110, 111, 133, 254, 259, 269, 276–
 7, 280, 286, 290, 296n., 297, 298
 Miller, L. C., 110, 133, 142, 157, 167
 Miller, M. L., 3, 29
 Miller, N. E., 133
 Miller, S. M., 143, 166

Name index

325

- Mills, C. W., 279–80, 297
 Millsap, R., 68, 69, 98
 Minsk, E., 37, 58
 Minsky, M., 308, 318
 Mischel, H. N., 289, 297
 Mischel, W., 45, 54, 57, 58, 69, 100, 112, 114,
 116, 133, 139, 140, 142, 143, 153, 157,
 159–60, 163, 166, 167, 168, 197, 217, 272,
 275, 282–3, 287, 289, 297, 311, 318
 Mitchell, V., 69, 98, 145–6, 164
 Mittelstrab, J., 63, 94
 Miura, I. T., 205, 216
 Moane, G., 145–6, 164
 Moffit, T. E., 6, 29
 Molinari, V., 80, 100
 Moore, J. W., 67, 70, 100
 Moreland, R., 142, 166
 Morris, R., 4, 28
 Morris, W. N., 314, 318
 Morrisby, J. R., 10, 29
 Morrison, A. P., 21–2, 113, 133
 Mundy-Castle, A., 261, 269
 Murphy, G. L., 111, 133
 Murray, H.A., 109, 133, 308, 318
 Myers, I.B., 172–3, 187
- Nasby, W., 154, 166
 Neilson, M. K., 15, 30
 Neisser, U., 194, 217, 229, 246, 265, 269
 Nelson, K., 142, 166
 Nesselroade, J. R., 66, 68, 69, 94, 100
 Neugarten, B. L., 67, 70, 71, 98, 100, 145–6, 166
 Newell, A., 111, 133, 144, 166
 Nichols, C. W., 198, 199, 200–1, 216, 217
 Nicholson, H., 314, 318
 Nicolay, R., 15, 30
 Niedenthal, P. M., 46, 56, 143, 163, 165, 215
 Nisbett, R. E., 143, 166
 Norem, J. K., 46, 51–2, 56, 57, 145, 152, 155–6,
 157, 160, 161, 166
 Norman, W. T., 74, 101
 Nowicki, G., 315, 317
 Nucci, L. P., 284, 286, 297, 298
 Nurius, P., 46, 57, 112, 133, 143, 144, 163, 166,
 198, 202, 217, 215
 Nuttin, J. R., 52, 57, 58
- Odbert, H. S., 114, 130
 Oettingen, G., 84–5, 101
 Okin, S. M., 296, 298
 Okun, M. A., 68, 102
 Ol'shannikova, A. E., 242, 246
 Olshefsky, L. M., 122, 123, 131
 Olson, D. R., 284, 296
 Oltman, P. K., 240, 247
 Omens, R. S., 3, 29
 O'Connor, C., 143, 167
 O'Gorman, H. J., 87, 101
 Orme-Johnson, D. W., 26, 27
- Orwoll, L., 90–1, 101
 Ostrom, T., 143, 166
 Ovchinnikova, T. N., 240, 246
- Pacyavichus, I. V., 242, 246
 Palfai, T. P., 314, 315, 318
 Palys, T. S., 48, 49, 57, 110, 133
 Panter, A. T., 154, 164
 Parfit, D., 37, 44, 57
 Parham, I. A., 68, 102
 Parrott, W. G., 314, 318
 Parsons, J. C., 145–6, 164
 Paulhus, D., 84, 101
 Paunonen, S. V., 69, 98
 Pavelchak, M. A., 143, 163
 Peacock, E. J., 84, 101
 Peake, P. K., 54, 57
 Perkins, D. N., 39, 40, 57–8
 Perlmutter, M., 61, 80, 90–1, 96, 101
 Perner, J., 284, 298
 Pervin, L. A., 46, 58, 110, 133, 142, 149, 166,
 167, 192–3, 198, 217
 Peterson, D., 143, 164
 Peterson, J. G., 77, 97
 Petraitite, A. M., 246–7
 Petukhov, V. V., 221, 247
 Phillips, L. D., 50, 58
 Piaget, J., 106–7, 133, 228, 236, 247, 283, 291,
 298
 Piers, G., 113, 133
 Pine, F., 109, 133
 Piper, A., 155, 165
 Pitman, T. S., 146, 165
 Plomin, R., 62, 101
 Polyani, M., 226, 247
 Popper, K. R., 109, 133
 Porterfield, A. L., 26, 29
 Powers, W. T., 191, 217
 Pratkanis, A. R., 259, 269
 Price, V., 145, 154, 167
 Prince, L. M., 314, 317
Problemy Rukovodstva Nauchnym Kollektivom,
 239, 247
 Profyt, L., 314, 318
Psikhologicheskie Issledovaniya Intellectual'noi
Deyatel'nosti, 239, 243, 244, 246
 Putnam, D. B., 260–1, 269–70
- Quetelet, A., 63, 101
- Raaheim, K., 146–7, 164
 Rabin, A. I., 5, 29
 Rafaelli, M., 193, 216
 Rausch, H. L., 153, 167
 Rawlings, D., 11, 29
 Rawls, J., 284, 298
 Raynor, J. O., 81, 101
 Read, S. J., 110, 133, 142, 157, 167
 Redd, W. H., 26, 30

- Reeder, G., 143, 164
 Reedy, M. N., 68, 86, 95
 Reese, H. W., 65–6, 95
 Reich, J. W., 138, 167
 Reichlin, R. E., 80, 100
 Reilly, N. P., 314, 318
 Reker, G. T., 84, 101
 Renner, G., 81, 87, 94, 148, 161, 162
 Renzulli, J. S., 173, 187
 Reppucci, N. D., 117, 131
 Reynolds, C. R., 17, 28
 Rhodewalt, F., 154, 161, 167
 Ridding, L. W., 22, 30
 Ridgeway, D., 314, 316
 Riegel, K. F., 62, 101
 Riesman, D., 279–80, 298
 Riggio, R. E., 314, 317
 Riley, J. W., Jr., 63, 101
 Riley, M. W., 63, 65–6, 101
 Ritov, Y., 40, 41, 42, 45, 56
 Robinson, D. L., 10–1, 30
 Robinson, D. N., 44, 58
 Robinson, G. F., 315, 317
 Rodin, J., 85, 101
 Rodin, P. A., 91, 101
 Rodriguez, M. L., 45, 54, 57, 58, 114, 116, 133
 Rogers, C. R., 109, 113, 133
 Rogers, P. L., 314, 318
 Rokeach, M., 112, 133
 Ronning, R. Q., 17, 28
 Rosch, E., 88, 90, 101
 Rosen, A., 5, 29
 Rosenberg, R., 6, 29
 Rosenberg, S., 143, 167
 Rosenhan, D. L., 311, 316, 318
 Rosenman, R., 154, 164
 Rosenthal, R., 314, 318
 Ross, L., 39, 57, 143, 166
 Ross, M., 144, 167
 Rothbaum, F., 83, 101
 Rotter, J.B., 139, 155, 167
 Ruben, C., 156, 167
 Ruble, D.N., 65, 97
 Rushton, J., 22, 30
 Ruvolo, A., 198, 202, 217
 Ryan, K., 280, 298
 Ryan, R. M., 189, 215
 Rybash, J. M., 91, 101
 Ryff, C. D., 66–7, 70, 71, 96, 101
- Sabini, J., 37, 46, 57, 58
 Sagar, H. A., 142, 167
 Saklofske, D. H., 11, 24
 Salovey, P., 308, 311, 312, 314, 315, 316, 317, 318
 Salter, W., 137, 168
 Salthouse, T. A., 76, 77, 79, 101
 Saltz, E., 16, 30
- Sampson, E. E., 272, 275–6, 277, 278, 298
 Sanford, R. N., 271, 272, 273, 275, 277, 290, 296
 Sannito, T. C., 16, 30
 Sarason, S., 15, 29
 Sarton, A., 3, 30
 Saville, P., 25, 30
 Schaffer, L. F., 133, 318
 Schaie, K. W., 66, 68, 70, 76, 78, 102
 Scheier, M. F., 143, 163, 191, 197, 215
 Scher, S., 154, 162
 Schlenker, B. R., 144, 167
 Schmidt, R. A., 217
 Schneider, D., 251, 270
 Schoen, M., 313, 318
 Schofield, J. W., 142, 167
 Schulsinger, F., 6, 20, 28, 29
 Schulz, R., 83, 86, 87, 98, 102
 Schulze, G., 79, 96
 Schutz, P. A., 193, 217
 Schwartz, J., 142, 143, 163, 167
 Schwarz, N., 313, 318
 Scotto, F., 154, 164
 Selby, H.A., 254, 270
 Seligman, M. E. P., 48, 58, 278, 298
 Sen, A., 35, 58
 Serpell, R., 261, 270
 Shapiro, D., 263, 268
 Shaver, P., 143, 167
 Sheppard, C., 5, 28
 Sher, S., 51, 52, 56
 Sheridan, T. B., 49, 58
 Sherman, N., 44, 58
 Sherman, S. J., 143, 167
 Shoda, Y., 45, 54, 57, 58, 114, 116, 133, 160, 167
 Shotter, J., 109–10, 133
 Showers, C., 51, 58, 142, 167
 Shweder, R.A., 61, 62, 102, 254, 270, 272, 275, 276–7, 278, 281, 282, 290, 296n., 298
 Siefen, G., 11, 29
 Siegler, I. C., 68, 102
 Siegman, A. W., 15, 30
 Sifneos, P. E., 314, 316, 318
 Sigmon, S. T., 50, 58
 Silva, P. A., 6, 29
 Silver, M., 37, 58
 Simon, H.A., 111, 133, 128–9, 133, 144, 163, 166, 167, 192–3, 217
 Simonton, D. K., 80, 102
 Singer, J. A., 308, 318
 Singer, M. B., 113, 133
 Singer, W., 64, 102
 Skinner, B. F., 114, 133, 289, 298
 Skinner, E. A., 84, 102
 Skov, R. B., 143, 167
 Smetana, J. G., 279, 284, 286, 287–8, 298, 299
 Smirnov, S. D., 221, 225, 236, 247
 Smith, C. A., 138, 145, 167

Name index

327

- Smith, J., 64, 77, 78, 79–80, 81, 88, 90–1, 97, 99, 100, 102, 142, 158, 161, 162, 166, 167
 Smith, L. H., 173, 187
 Smith, T. W., 154, 161, 167
 Snyder, C. R., 50, 58, 137, 143, 144, 149, 150, 155, 167
 Sodian, B., 284, 298
 Solnick, J. V., 45, 58
 Sommers, C. H., 275, 280, 299
 Song, M. J., 288, 299
 Sowarka, D., 88, 90, 91, 100, 102
 Spearman, C., 3, 17, 171, 187
 Spence, J. T., 15, 30
 Spielberger, C., 14, 24–5
 Spindler, G. D., 256, 270
 Spindler, L., 256, 270
 Spranca, M., 37, 58
 Sroufe, L. A., 217
 Staats, A. W., 189, 190, 217
 Staudinger, U. M., 77, 79–80, 88, 91, 100, 102, 158, 161, 162, 167
 Steele, C., 158, 168
 Sternberg, R.J., 3, 37, 50, 52, 55, 58, 63, 76, 77, 79–80, 82, 83, 85, 90, 91, 95, 102, 105, 106, 107, 116, 130n., 134, 140, 157, 168, 171, 173, 179, 184, 185, 186, 187, 189, 194, 203, 204, 205, 217, 249, 250, 263–4, 265, 270
 Stetsenko, A. P., 247
 Stiggins, R. J., 170, 187
 Stoddart, T., 286, 299
 Stouffer, S., 282, 299
 Strack, S., 152, 168
 Strauman, T., 143, 144, 164
 Strauss, A. S., 254, 270
 Strong, E. K., Jr., 173, 187
 Sullivan, H. S., 109, 134
 Sullivan, M. W., 314, 317
 Sullivan, W. M., 257, 268, 275, 296
 Suls, J., 148, 168
 Sunitova, R. I., 241, 247
 Susokolova, I. A., 245, 246
 Sutherland, J., 22, 29
 Swann, W. B., Jr., 142, 168
 Swidler, A., 257, 268, 275, 296
 Synder, S. S., 83, 101
- Tagiuri, R., 263, 268
 Talyzina, N. F., 247
 Taylor, C., 284, 298
 Taylor, G. J., 314, 318
 Taylor, J. A., 14
 Taylor, S. E., 48, 50–1, 58, 82, 87, 102, 103, 143, 163
 Taylor, T. J., 153, 167
 Tennen, H., 148, 168
 Terman, L. M., 310, 318
 Terry, R. L., 4–5, 26
 Tesser, A., 49, 52, 56, 121, 134
- Tetens, J. N., 62, 63, 130
 Tetlock, P. E., 39, 58
 Thomaë, H., 62, 103
 Thomas, W. C., Jr., 88, 103
 Thompson, L., 62, 101
 Thorndik, E. L., 106, 134
 Thorne, A., 142, 157, 168, 150
 Thurstone, L. L., 171, 187
 Tikhomirov, O. K., 228, 240, 241, 242, 243, 246, 247
 Tipton, S. M., 257, 268, 275, 296
 Tisak, J., 285, 286, 299
 Tisak, M. S., 144, 164, 203, 216, 284, 285, 286, 297, 299
 Tomkins, S. S., 142, 168
 Triandis, H. C., 255, 256, 257–8, 266, 267, 269, 270, 272, 276, 277, 278, 280–1, 299
 Tubbs, M. E., 48, 58
 Tulga, M. K., 49, 58
 Turiel, E., 276, 279, 280, 283, 284, 285, 286, 287–8, 294, 297, 298, 299
 Turner, R. G., 30
 Turvey, C., 314, 318
- Upmanyu, V. V., 20
 Urban, H. B., 190, 197, 215
- Vaillant, G. E., 53–4, 56
 Vallacher, R. R., 53, 58, 115, 134, 143, 148, 168
 Van Calster, K., 52, 58
 Vasen, A., 314, 317
 Vasil'ev, I. A., 245, 247
 Veroff, J., 140, 141, 147, 168
 Vitz, P. C., 109, 134
 Vygotsky, L. S., 189, 217, 238, 247
- Waddington, C. H., 64, 103
 Wadsworth, 201, 217
 Wagner, R. K., 3, 30, 50, 52, 55, 58, 105, 106, 107, 116, 134, 187, 201, 203, 217
 Wahl, H.-W., 94
 Wainryb, C., 283, 287, 294, 299
 Walker, R.E., 15, 16, 138, 168
 Wallace, C., 64, 98
 Wallach, M. A., 18, 30
 Waller, M. B., 45, 58
 Walters, R., 289, 296
 Wankowsky, J. A., 22, 31
 Ward, P. B., 20–1, 31
 Warrington, E. K., 7, 31
 Wasielewski, P. L., 315, 318
 Waters, E., 217
 Watson, C. G., 4, 5, 28
 Watson, D., 88, 90, 95
 Wechsler, D., 31, 106–7, 134, 310, 318
 Wegner, D. M., 53, 58, 115, 134, 143, 168, 148
 Weigold, M. F., 144, 167
 Weiner, B., 143, 168
 Weinman, J., 12–3, 28

328

Weir, T., 157, 162
 Weisz, J. R., 83, 101
 West, S. G., 85, 103
 Weston, D., 285, 299
 Whissell, C. M., 314, 318
 White, O., 8, 28
 Whiting, J. M., 273, 299
 Whitlock, R. V., 22
 Whyte, W. H., 279–80, 299
 Whyte, W. H., Jr., 161, 168
 Widaman, K. F., 116, 132
 Wiedl, K. H., 79, 96, 103
 Wiggins, G., 170, 187
 Willis, S. L., 70, 78, 95, 102, 103
 Wills, T. A., 87, 103
 Wilson, J. A., 22
 Winell, M., 198, 201, 217
 Witkin, H.A., 173, 187, 240, 247
 Wittman, K., 8, 27
 Wober, M., 261, 270
 Wolfe, R. N., 50, 58
 Wong, P. T. P., 84, 101
 Wood, J. V., 87, 103

Name index

Woodcock, R. W., 24, 31
 Woodruff, D. W., 68, 71, 103
 Woodworth, R. S., 311, 313, 318
 Woody, E., 18, 31
 Woodyard, E. I., 106, 134
 Wortman, C. B., 115, 131
 Wright, G. N., 50, 58
 Wright, J. C., 116, 133, 139, 157, 159–60, 167, 168
 Wurf, E., 144, 168, 194, 217, 259, 269
 Wynne, E. A., 280, 299

 Yang, K. S., 259, 270
 Yoshinobu, L., 50, 58
 Young, P. T., 311, 313, 318

 Zahn-Waxler, G., 314, 316
 Zajonc, R. B., 108, 110, 134
 Zautra, A. J., 138, 167
 Zeigarnik, B. V., 243, 247
 Zigler, E., 316, 317
 Zimba, R. F., 288, 299
 Zirkel, S., 112, 131, 148, 149, 157, 160–61, 168

Subject index

-
- abilities, as intelligence measure, 41–2
 ability testing, *see* cognitive-ability testing
 abortion, 287–8
 absorption, intellectual, 305
 ACE test, 14
 achievement motivation, individually-oriented
 versus socially-oriented, 259–60
 achievement-related goals, of Type A individuals,
 153–4
 achievement strategies, 145
 achievement tasks, 149, 150
 optimistic vs. pessimistic approach to, 156, 157
 acquired immune deficiency syndrome (AIDS),
 292–3
 action identification, 53
 activity, 221–47
 cognitive processes as, 228–33
 consciousness and, 225–6
 experimental studies of, 239–46
 external/internal nature of, 224–5
 goal-directed nature of, 222, 224, 230, 232,
 234, 235
 image of the world concept of, 229–33, 234,
 235
 knowledge and, 228–9
 main characteristics of, 222–5
 motivation of, 222–223, 224, 226, 227–8, 230,
 234
 object-orientation of, 222
 as operations, 223–4, 226
 personality and, 226, 227–8
 social interactions and, 231
 theoretical analysis of, 233–9
 adaptation
 cultural meaning systems and, 254
 as intelligence, 104, 105, 107, 137, 250–1,
 309–10
 in personality functioning, 114–5
 adaptive functioning, 126–30
 adaptive responses, versus maladaptive responses
 to morality, 124–6, 127
 in problem-solving, 118–121
 in social interactions, 121–4
 adultery, 293–4
 Adult Intentional and Motivational Systems Inter-
 view, 201
- affect, goal-directed behavior and, 145
 affective processes, of personality, 108–12
 affiliative tasks, 149, 150
 Africans, intelligence concepts of, 256, 260–2,
 263, 266
 aging
 cognitive, 76–80, 93
 compensatory processes of, 64–5, 66, 79; *see*
 also life-span development
 alcoholics, thinking styles of, 244
 alexithymics, 314
 allocentrism, 255, 257–60
 altruism, of goals, 36–8, 287, 291
American People (Gorer), 273
 Americans
 conformity of, 279–80, 281, 282–3
 cultural stereotyping of, 281
 Amish, 288
 anarchic style, 176
 antisemitism, 271
 anxiety, 3–4
 intelligence and, 14–17, 304
 independence-related, 148–9
 problem-solving and, 241
 apathy, intellectual, 305
 Aristotle, 41, 44, 45, 47
 artists, psychoticism of, 18–19
 aspiration level, during old age, 86–7
 Assessment of Core Goals, 199, 201
 Assessment of Personal Intelligence, 207, 211–
 4
 Assessment of Personality Goals, 198–9
 assessments, thinking styles and, 177–82
 attitudes, as intelligence component, 106–7
 attunement
 discriminative facility and, 153–5, 159
 in life-task pursuit, 151–2, 158, 159, 160–1
 in problem-solving, 146, 147, 148–50, 151–2
 in social intelligence, 307–8
 Australia, as individualist culture, 276
 Australians, intelligence concepts of, 262–3,
 265
 authoritarian personality, 271–272, 273, 277,
 279, 290
Authoritarian Personality, The (Adorno et al.),
 271–2, 279

- authority, Americans' attitudes towards, 285–6
 autism, 239
 autonomy
 need for, 109
 as value, 256
- Balinese, personality beliefs of, 254
 beliefs
 effect on adaptive behavior, 116
 effect on goal choice and pursuit, 116, 119–20
 erroneous, 39, 40
 as intelligence component, 106–7
 as personality process, 112–4
 see also control beliefs
 Berkeley Growth Sample, 68–9
 bias
 in decision-making, 38–9, 40, 41
 in thinking, 48
 Boesky, Ivan, 313
 Brazil, adultery-related homicide in, 293–4
 “bride burning,” 293
 Burke, Edmund, 177
 Bush, George, 312
- California Psychological Inventory, 7
 California Q-Sort, 68–9
 Canada, as individualist culture, 276
 Canadians, intelligence concepts of, 264, 265
 capitalism, 279
 categorization, 143
 character, intelligence and, 33–43
 descriptive theory of, 33, 51
 normative theory of, 33, 34
 prescriptive theory of, 33, 51–2
 character education, 55
 character formation, goal-setting in, 35
 character traits, environmental specificity of, 282–3
 Cheyenne Indians, personality beliefs of, 254
 children
 cognitive styles of, 240–1
 criterion judgments by, 284–5
 delayed gratification in, 54
 emotional regulation by, 314–5
 personal agency beliefs of, 84–5, 286–7
 personality-intelligence relationship in, 21–5
 social reasoning domains of, 283–4
 task performance inconsistencies of, 195–6
 thinking styles of, 173
 China, as collectivist culture, 276
 Chinese, intelligence concepts of, 262–3, 266
 cognition
 activity theory of, 234
 age-related changes in, 76–80, 93
 in goal-directed behavior, 139, 145
 motivational basis of, 109–10
 practical, 50
 cognitive-ability testing
 cultural bias of, 170
 multiple assessments of, 170, 186
 cognitive development theories, 107
 cognitive processing
 activity theory of, 228–33
 goals and, 110–1, 112
 motivational/affective processes in, 110–1, 112
 cognitive theory, of personality, 129
 collectivism, of intelligence, 310
 collectivist
 cultures, 255, 256, 257, 258
 comparison with individualist cultures, 275–7
 intelligence concepts of, 260–3, 266–8
 moral codes of, 276–7
 personal agency in, 291–5
 personhood concepts of, 272
 Russia as, 274
 stereotyping of, 278, 282
 compensation, as developmental strategy, 64–5, 66
 competence
 cognitive, 251
 living systems theory of, 202, 203, 204; *see also* social competence
 competitiveness, cultural factors in, 260
 concepts, 196
 children's formation of, 283–4
 social, 141–2
 confidence, in judgment, 50–1
 conformity, as cultural value, 279–80, 280–1
 conscience, as ethical standard, 113
 consciousness
 image components of, 225–6
 sensory-perceptual level of, 235–6
 constructive alternativism, 139, 150–2, 158
 contextualism
 of intelligence, 137, 250–1
 of life-span development, 65–7, 69, 70–4, 83–4
 of social intelligence, 140–1
 control beliefs
 effect on attitudes, 70
 role in life-span development, 83–5, 93
 conventions, social, 285
 coping skills, for problem-solving, 113
 creativist approach, to problem-solving, 245–6
 creativity
 hypothesis formulation and, 239
 intelligence and, 17–21
 introversion-extroversion of, 240
 psychoticism and, 17–21, 304–5
 of students, 179
 of teachers, 185
 criterion judgments, 284–5
 cross-cultural research, 248–9
 ethnocentrism of, 249, 251
 crystallized intelligence, 305–6
 definition of, 106
 life-span development of, 76–7, 78, 79–80
 cultural analysis, 254
 cultural context, of intelligence, 309, 310–1

Subject index

331

- cultural differentiation, 249
 cultural meaning systems, 248–70
 cultural relativism approach of, 250–1
 idiocentrism-allocentrism concepts of, 255, 257–60, 265
 implicit theories of, 260–4, 265–6
 independent-interdependent self-concepts of, 255, 257–60, 265
 individualism-collectivism concepts of, 254, 255–8, 265–8
- culture
 definition of, 251–2
 genetically-based capacity for, 61–2
 language and, 226
 relationship to national character, 273–5
 cultures, typing/stereotyping of, 271–2, 275, 277–81, 282, 311
- decision-making
 assessment of likelihoods in, 50
 bias in, 38–9, 40, 41
 definition of, 33
 goals in, 34
 addition or removal of, 35–6
 altruistic, 36–8
 character formation and, 35
 descriptive theory of, 38–41
 moralistic, 36–7
 for personal future, 37–8
 selfish, 36–7, 38
 uncertainty of, 34
- decontextualization, 140
- depression, social interaction in, 152
- descriptive theory
 of character, 33, 51
 of goals selection, 38–41
- development, life-span perspective on, *see* life-span development
- developmental theory, 190
- Digit Symbol Test, 15
- discriminative facility, 153–5, 156–7, 159
- dowry system, in India, 293
- Druze Arabs, male–female relationships of, 294–5
- Dukakis, Michael, 312
- ecological analysis, 257
- egalitarianism, of American national character, 273–4
- ego, government metaphors for, 308
- egocentricity, of individualist cultures, 276
- ego control, 53–4
 negative, 70
- ego ideal, as ethical standard, 113
- ego resiliency, 53–4, 70
- ego strength, 53–4, 76
- Einstein, Albert, 111
- emotions
 activity and, 235–6
 consciousness and, 235–6
- facial expression of, 313–4
 intelligence and, 309, 311; *see also* intelligence, emotional
- intellectual, 235
 regulation of, 311, 314–5
 thinking and, 242–3
- entity theory, 118–21, 306–7
 of academic performance, 127
 of adaptive functioning, 126–7
 of injustice response and, 124–6, 127, 128
 of social interaction, 121–4, 127–8
- epigenetic drive, 109
- epileptics, thinking styles of, 244
- essay tests
 cultural bias of, 170
 thinking styles and, 179–80
- ethnocentrism, of cross-cultural psychology, 249, 251
- eudaimonia*, 44
- executive style, 174, 175, 178, 179, 184, 185
- expertise
 as intelligence, 106, 307–8
 of older persons, 77, 79–80
 social, 141–2, 144, *see also* social competence
- extroversion, 3–4
 in children, 21–4
 developmental changes in, 74, 75
 intelligence and, 21–4, 304
 intelligence test performance and, 9–13
 introversion versus, 41
 as mental self-government style, 177
 social-perceptual, 240
 as thinking style, 172–3
- Eysenck Personality Questionnaire, 11, 18, 20–1
- facial expressions, as emotional expression, 313–4
- faculty members, mandatory retirement of, 306
- Fascist societies, 279
- field dependence/independence, 173
- Filipinos, intelligence concepts of, 267
- flexibility
 generative, 196
 of goal-directed behavior, 147–8, 306
 as intelligence component, 70, 307–8
 in personality style, 70, 76
 in problem-solving, 146–7
- flexible life-task pursuit, 137–68
 attunement in, 151–2, 158, 159, 160–1
 constructive alternativism of, 139, 150–2, 158
 discriminative facility and, 153–5, 156–7, 159
 interpersonal costs of, 152–3
 self-esteem and, 159
 social intelligence and, 140–6, 157–61
 strategic choices in, 155–7
 strategy modification in, 157–8
- fluency tests, 17, 18
- fluid intelligence, 305–6
 life-span development of, 76–7, 78, 93
 relationship to wisdom, 91

332

Freud, Sigmund
 basic motivational process theory of, 109
 on individual-societal conflict, 289–90

Furmeaux Factor, 25

future
 consideration of, 42–3
 orientation to, 52–3

g factor, *see* general intelligence

generativity, 71, 72

Gittinger Personality Assessment System, 6

goal-directed behavior
 achievement strategies in, 145
 activity theory of, 222, 224, 230, 232, 234, 235
 allocentric, 259
 altruistic, 36–8, 287, 291
 behavior episodes as, 195, 196, 197–8
 character formation and, 35
 cognitive-affect-behavior system and, 110
 cognitive processing and strategies in, 51–2, 110–1, 112, 139, 145
 cognitive strategies in, 51–2
 collectivist, 256, 276
 contextual aspect of, 140
 delayed, 46
 descriptive theory of, 38–41
 developmental, 81–2
 egoistic, 287, 291
 failure of, 110, 117–8, 121
 flexibility of, 147–8, 306
 idiocentric, 259
 idiographic, 145
 incompatible, 47
 individualist, 276
 in-group, 259
 intellectual, 118–21
 intelligence and, 42–3, 137, 264
 internal organization of, 48–9
 knowledge constructs for, 112–4
 moralistic, 36–7
 motivational systems theory of, 308
 motivation in, 145, 224, 244, 308
 mutuality of, 44, 48–9
 normative theory of, 34
 during old age, 86–7
 personality and, 46–9
 problem-solving in, 114–5
 prudence and, 32, 44
 revision of, 47, 49
 selfish, 36–7, 38
 trade-offs in, 34, 35, 47, 49, 154
 uncertainty in, 34
 unrealistic, 147–8

goal hierarchies, assessment of, 198–202

government metaphors, in psychology, 308; *see also* self-government, mental

gratification, delayed, 45–6, 54

Greeks, *philotimo* concept of, 266

Subject index

Gregorc measure, of mind styles, 173, 184

Guilford personality scales, 9–10

habits, 196–7

happiness, as goal, 48

Hart, Gary, 312–3

helpless response
 to injustice, 124–6
 in problem-solving, 117–8, 120, 121, 307
 in social interactions, 121–4

hemispheric lateralization, verbal intelligence and, 242, 309

heuristic approach, to problem-solving, 245–6

hierarchical social systems, personal agency in, 291–5

hierarchic style, 175, 180–1

Hispanics, *simpatico* concept of, 266

Humans as Self-Constructing Living Systems: A Developmental Theory of Behavior and Personality (Ford), 189

Humans as Self-Constructing Living Systems: Putting the Framework to Work (Ford and Ford), 189

Hume, David, 44

hypothesis-making process, 230, 231, 236–7, 240

idiocentrism, 255, 257–60, 266

image of the world, 229–33
 hypothesis making and, 236–7
 intellectual level of, 234–5

immigration, 256

implicit theories
 of cultural meaning systems, 260–4, 265–6
 of intelligence, 249

impulsivity, 53
 lack of concern for consequences and, 50
 prudence and, 45–6
 of reading-disabled children, 40
 as thinking style, 173

incremental theory, 118–21, 306–7
 of academic performance, 127
 of adaptive functioning, 126–9
 of injustice response, 124–6, 127, 128
 of social interaction, 121–4, 127–8

independence, during life-stage transitions, 148–9

India
 bride burning practice in, 293
 as collectivist culture, 276
 hierarchical social system of, 291–2, 294, 296n.

individualism
 deleterious quality of, 275–6, 278–9
 moral codes versus, 280
 social reasoning and, 283

individualist cultures, 275–6
 egocentricity of, 276
 intelligence concepts of, 262–4, 265–6, 267
 moral codes of, 276–7
 personhood concepts of, 272
 stereotyping of, 278–9, 282

Subject index

333

- Indonesians, moral judgment-making by, 288–9
- information-processing
 intelligence differences and, 105–6
 of social information, 141–3
- in-groups, 256, 257, 276, 281
- injustice, adaptive versus maladaptive responses to, 124–6, 127
- integrative theory, 189; *see also* psychological functioning, integrated model of
- intelligence
 as adaptation, 104, 105, 107, 137, 250–1, 309–10
 adaptive problem-solving and, 115
 anxiety and, 14–17, 304
 basic mental processes of, 104, 105–6, 110–1
 biological, 3, 4
 collective, 310
 components of, 104
 contextual theories of, 137, 250–1
 culturally-biased concepts of, 248–51
 cultural meaning of, 253; *see also* cultural meaning systems
 definition of, 250, 310
 distinguished from personality, 129
 divergent, 17–21
 emotional, 312–6
 folk concepts of, 260–4, 266
 goal achievement and, 42–3
 personal, 313
 prototypes of, 165, 168
 psychometric, 3, 4
 psychopathology's relationship to, 4–7
 skills and knowledge component of, 104, 105, 106–8
 social, 3, 4, 283
 universal, 257, 267–8
- intelligence quotient (IQ)
 cognitive style and, 240–1
 emotions and, 242
 psychometric intelligence and, 3
 social, 141, 307
 social intelligence relationship, 3
 verbal, 242, 309
- intelligence testing
 contextual, 137
 decontextualization of, 140
 as intelligence measure, 41
- intelligence test performance, relationship to personality, 3–4
 in children, 21–5
 intelligence structure and, 7–8
 introversion-extroversion and, 9–13
 neuroticism-anxiety and, 14–17
 psychoticism-creativity and, 17–21
- interpersonal contact, need for, 109
- interview assessment, 181–2
- introversion
 in children, 21, 22, 23
 extroversion versus, 41
- intelligence and, 21, 22, 23, 304
- intelligence test performance and, 9–13
 as mental self-government style, 176–7
 social-perceptual, 240
 as thinking style, 172–3
- intuition, 237–8
- Jackson Multidimensional Aptitude Battery, 11
- Japan, as collectivist culture, 267, 280–1
- Japanese
 intelligence concept of, 262, 264, 266
 nonconformity of, 280–1
- judicial style, 174, 175, 185
- Jung, Carl, 173
- juridical judgment-making, 126
- Kaufman Assessment Battery for Children, 24
- Kent-Rosanoff Word Association Test, 20–1
- knowledge
 acquisition of, 115
 emotion-based, 315–6
 factual, 113–4, 115–6
 as intelligence component, 104, 105, 106–8
 nonfactual, 114, 115–6
 objective, 234–5
 other-focused, 267–8
 personality and, 233–4
 knowledge base, contents and organization of, 128–9
 knowledge structures, 112–4
- Kohs Block Design Test, 15
- Koreans, moral judgment-making by, 288–289
- language
 culture and, 226
 development of, 64
 external/internal structure of, 225
- learning processes, of intelligence, 105
- legislative style, 174, 175, 180, 184, 309
- Leistungspruefsystem*, 8
- life-span development, 61–103, 306
 concepts of, 61–7
 of personality-intelligence interface
 contextualism of, 65–7, 69, 70–4, 76, 83–4
 crystallized intelligence in, 76–7, 79–80, 78
 fluid intelligence in, 76–7, 78, 93
 gains and losses in, 72–3, 76, 81–2, 93
 motivation as factor in, 81–3, 93
 multidirectionality/multidimensionality of, 73–4, 76–8
 personality stability and, 68–70, 92–3
 plasticity range of, 78–9, 83
 positive self-image maintenance and, 86–8, 93
 self-efficacy beliefs and, 83, 84–5
 shifting reference scale hypothesis of, 74, 76, 92–3

- life tasks, 138–9, 145–6
 definition of, 141
 flexibility in pursuit of, 147–8
 problem-solving regarding, 307
 self-concepts and, 144
see also flexible life-task pursuit
- Living Systems Theory, 188–217, 308
 achievement concept of, 202–3
 behavior episode schema/schemata of, 197–8,
 202, 205, 206, 207, 213, 214
 behavior episodes of, 192–4, 202–3
 goal hierarchy assessment applications of,
 198–202
 intelligence assessment applications of, 206–
 13
 of personality/intelligence integration, 204–14
 unitary functioning principle of, 192
- Lonely Crowd, The* (Reisman, Glazer, and De-
 nney), 279–80
- love, as mental health criterion, 47
 lying, 18
- Malays, intelligence concepts of, 262–3, 266
- mastery-oriented response
 to injustice, 124–6
 in problem-solving, 117–8, 120, 121
 in social interactions, 121–4
- Maudsley Personality Inventory, 10
- meaning, Frankl's theory of, 109
- memory, autobiographical, 143, 144
- Mennonites, 288
- mental functions, development of, 238
- mental retardation, Vygotsky's theory of, 238–9
- mental slippage, 20
- metacognitive processes, of intelligence, 105
- Minnesota Multiphasic Personality Inventory
 (MMPI), 4–6, 26
- monarchic style, 175, 308
- moral codes
 cultural variations in, 276–7
 individualism versus, 280
- morality
 adaptive versus maladaptive beliefs regarding,
 124–6, 127
 definition of, 284
- moral judgments, cultural context of, 281, 285,
 286, 288–9
- Moray Home verbal-reasoning tests, 21
- Morrisby Compound Series Test, 10
- Motivating Humans: Goals, Emotions, and Per-
 sonal Agency* (Ford), 189
- motivation
 activity theory of, 222–3, 224, 226, 227–8,
 230, 234
 of goal-directed behavior, 145, 224, 244, 308
 individually-oriented versus socially-oriented,
 259–60, 267
 for life-span development, 81–3, 93
 in thinking, 241, 243–6
- motivational processes, of personality, 108–2
 motivational systems theory, 308–9
- Mozart, Wolfgang Amadeus, 111
- multiple-choice tests, 170, 178–9
- Myers-Briggs Type Indicator, 184
- national character, stereotyping of, 273–5
 neo-Freudians, 109
- neuroticism, 3–4
 intelligence and, 7–8, 24–5
 task performance and, 13
- New Zealand, as individualist culture, 276
- Nigerians, moral judgment-making by, 288–9
- normative theory, 43
 of character, 33, 34
 of goal-directed behavior, 35–6, 48, 49
- nuclear family, in individualistic cultures, 257
- Nufferno Speed Test, 18
- Oakland Growth and Guidance sample, 69, 70
- occupational change, crystallized intelligence
 and, 306
- oligarchic style, 175–6, 180, 181, 308
- open-mindedness, 39, 41, 42–3
- operations
 activity theory of, 223–4, 226
 of cognitive processes, 228
 motivation and, 244
 sensory consciousness and, 235–6
- optimism, 51, 156, 157
- Organization Man, The* (Whyte), 280
- Orthodox Jews, 288
- patriarchal societies, abuse of women in, 292–
 295
- People of Great Russia, The* (Gorer), 273
- Perceptual Maze Test, 12–13
- performance processes, of intelligence, 105
- personal agency, 288–95
 children's attitudes towards, 286–7
 in gender relations, 292–5
 in hierarchical social systems, 291–5
 in life-span development, 84–5
- personal construct, as ethical standard, 113
- Personal Goals Inventory, 201
- personality
 as activity expression, 226, 227–8
 adaptive behavior and, 104
 affective processes of, 104, 108–12
 cultural meaning of, 253–5
 definitions of, 108
 distinguished from intelligence, 129
 flexibility of, 70, 307–8
 goal concepts of, 46–9
 knowledge structures and beliefs systems of,
 104, 112–4
 living systems theory of, 197–202
 motivational processes of, 104, 108–12
 prescriptive theory of, 33, 51–2

Subject index

335

- prudence and, 54–5
- social interactions and, 231
- stability over life-span, 68–70
- stylistic mark of, 138
- personality changes, subjective perception of, 71–4
- personality development
 - extroversion and, 22–3
 - intelligence and, 305–7
- personality scales, developmental, 71, 72
- personality traits
 - culturally-influenced concepts of, 254–5
 - global characterization and, 254, 259
 - intelligence and, 304–5
 - as virtues, 41
- personal sense
 - as consciousness component, 226, 232
 - regulation of, 237
- personal strivings, 201–2
- personhood, cultural definition of, 254–5
- person-situation interaction, 137
- pessimists, defensive, 51–52, 152, 156–7
- philotimo*, 266–7
- phronesis*, 43
- Picture Completion task, 11–2
- plasticity, developmental, 78–9, 83
- pleasure, intellectual, 305
- portfolio assessment, 181
- practical intelligence, 44–5, 46, 50, 51
- prejudice, authoritarian personality and, 271–2, 273, 290
- prescriptive theory, of personality, 33, 51–2
- probabilities, assessment of, 50–1
- problem-solving
 - academic, 115, 116, 117–8
 - adaptive, 104, 105, 107, 116
 - adaptive versus maladaptive, 114–5, 117–21, 128
 - anxiety's effect on, 241
 - attunement in, 146, 147, 148–50, 151–2
 - coping skills for, 113
 - emotions and, 315–6
 - helpless response pattern of, 117–8, 120, 121, 307
 - as intelligence component, 104, 105, 106–8, 118–21, 263–4
 - of life tasks, 138–9
 - mastery-oriented approach to, 117–8, 120, 121, 307
 - performance process of, 105
 - social, 115, 116
 - strategies for, 138, 139, 140, 144–5
- projects, thinking style and, 180–1
- propositions, 196
- prosocial motives, 109
- prudence, 32–58, 43–6, 54, 305
 - alternative actions and, 50
 - definition of, 43
 - future orientation and, 52–3
 - goals and, 35, 47, 49
 - impulse control and, 52, 53–4
 - as intelligence, 260–1, 266
 - situation-specificity of, 54–5
- psychogenic needs, 109
- psychological functioning, integrated model of, 104–34
 - adaptive functioning model of, 126–9
 - intellectual functioning levels of, 105–8
 - personality processes levels of, 108–16
 - research examples of, 116–26
- psychological processes
 - basic mental, 128
 - motivational/affective, 109, 128
- psychopathology, intelligence and, 4–7
- psychoticism, 3–4
 - creativity and, 17–21, 304–5
 - intelligence and, 24
- Ram, Kanchi, 292
- rationality
 - Aristotelian view of, 44
 - in goal selection, 35, 36
 - Humean view of, 44
 - of social orientation, 290
- Raven Progressive Matrices, 9
- Rawet, Kristina, 292
- reality, cultural interpretations of, 251–2, 254
- religious groups, social reasoning of, 288, 289
- reserve capacity, 82–3
- risk-taking, 242
 - calculated, 34
 - prudence regarding, 45
- Russians, national character of, 273, 274
- schizophrenia, 305
 - creativity of, 17, 19–20
 - thinking styles of, 243–4
- Scholastic Aptitude Test (SAT) scores, 49, 184
- school achievement, extroversion and, 21–4
- script, behavior episode schema as, 196–7
- self-actualization, 109, 265–6
- self-concept
 - domain-specific, 143–4
 - independent-interdependent, 255, 257–60, 266
- self-continuity, 53
- self-control, 45–6
 - prudence and, 52, 53–4
- self-deception, 48, 51
 - motivated, 38–9
- self-defeating behavior, 51, 52
- self-discrepancy theory, 113
- self-efficacy, role in life-span development, 83–5, 93
- self-expression, 265–6
- self-government, mental, 173–7, 184–5
- self-handicapping, 51
- self-image, during aging, 86–8, 93

self-interest, 289
 group behavior and, 290
 morality of, 44
 self-knowledge, 267
 classification of, 143
 self-regulation, 53
 emotions and, 242
 self-schemas, 143–4
 self-structure, as ethical standard, 113
Set of Thinking Styles for Students (Grigorenko and Sternberg), 183
 shifting reference scale hypothesis, 74, 76, 92–3
 short-sightedness, 38, 45, 52
simpatico, 266
 Singh, V.P., 292
 single-mindedness, in decision-making, 38
 social cognitive theory, 197
 social comparison, downward, 87–8
 social competence, 265–8, 310
 social concepts, 141–2
 social information, processing of, 141–3
 social intelligence, 140–6
 attunement in, 307–8
 contextualism of, 140–1
 idiographic, 145
 in life-task pursuit, 157–61
 of personality, 129, 138–9, 307–8
 schemas of, 138, 139, 141–4, 145
 strategies of, 138, 139, 140, 144–5
 social interaction
 adaptive versus maladaptive patterns of, 121–4
 consciousness and, 225–6
 as intelligence component, 260–2, 263, 265–8
 social learning theory, 197
 social reasoning, 287
 domains of, 283–8
 of religious groups, 288, 289
 social roles, Japanese attitudes towards, 262
 social skills, as intelligence component, 260–2, 263, 264, 265–8
 sociopaths, Wechsler test profiles of, 6–7
 standards, as personality process, 112–114
 stereotyping
 of cultures, 271–2, 277–81, 282
 of national character, 273–5
 social concepts and, 142
 social intelligence and, 143
 stereotypy, 271
 Strong-Campbell Interest Inventory, 173
Students' Thinking Styles Evaluated by Teachers (Grigorenko and Sternberg), 183–4
 success
 cultural meaning of, 252–3
 ego factors in, 53–4
 individually-oriented versus socially-oriented, 259–60
 suicide, personal continuity concept and, 53
 superiority, Adler's theory of, 109

symbols, cultural, 251–2
Systems of Psychotherapy: A Comparative Study (Ford and Urban), 190
 task performance
 metacognitive process of, 105
 neuroticism and, 13
 Taxonomy of Human Goals, 198–9, 200–1
 Taylor Manifest Anxiety Scale, 14, 15, 16
 teachers, thinking styles of, 184–5, 186
 thinking
 activity theory of, 239–46
 decision-making and, 33
 developmental stages of, 228
 inadequacies of, 40–1, 42–3
 search and inference in, 40–1
 thinking styles, 169–87
 ability testing and, 169–70, 177–84
 anarchic, 176
 assessment of, 182–4
 assessments and, 177–82
 essay tests, 179–80
 interview assessment, 181–2
 multiple choice/short-answer tests, 178–9
 portfolio assessment, 181
 projects, 180–1
 biased, 48
 in children, 173
 conservative, 177, 185
 definition of, 170
 divergent, 17, 146–7, 304–5; *see also* intelligence, divergent
 executive, 174, 175, 178, 179, 184, 185
 hierarchical, 175, 180–1
 impulsive, 45
 judicial, 174, 175, 185
 legislative, 174, 175, 180, 184, 308
 mental self-government theory of, 173–7, 184–5, 308
 monarchic, 175, 308
 oligarchic, 175–6, 180, 181, 308
 probabilistic, 50–1
 progressive, 177, 180, 185
 schizophrenic, 20
 wishful, 38–9
Thinking Styles Inventory, 182, 184
Thinking Styles Questionnaire for Teachers, 182–3
 Third Force Movement, 109
 Tienanmen Square Massacre, 125
 time-management, 49, 52
 Type A individuals, 153–5, 157
 Uganda, AIDS epidemic in, 292–3
 uncertainty, in decision-making, 34
 understanding, cultural context of, 268
 United States, as individualist culture, 255–6, 260
 untouchable caste, 291–2
 utility, as goal achievement, 34, 46–7

Subject index

337

values

- collectivist, 256, 257, 276
- constructs of, 113
- culturally-based, 254–5
- idiocentric, 258
- individualist, 256–7, 276

verbal ability

- hemispheric lateralization of, 242, 309
- as intelligence component, 264

vice, impulsive behavior as, 45

vigilance, 51

virtues

- personality traits as, 41
- traditional, 55

Wallach-Kogan creativity tests, 18

Wechsler Adult Intelligence Scales

- anxious subjects' scores, 15–6

extroverts/introverts' subtest profiles, 11–2

- Minnesota Multiphasic Personality Inventory
 relationship, 4–6

White Collar (Mills), 280

- wisdom, life-span development of, 77, 79–80,
 88–92, 93–4, 306

women, physical and sexual abuse of, 292–5

Woodcock-Tolman Brief Scale, 24

work, as mental health criteria, 47

world view, as intelligence component, 106–7

Wundt, Wilhelm, 236, 237

Yelton, Boris, 34

Yerkes-Dodson Law, 16–7

Zapotec Indians, personality beliefs of, 254