

## INDEX

- Absolute advantage, 153, 154. *See also*  
 Comparative advantage  
 Absolute disadvantage, 156  
 Abstinence, 91, 95  
 Accounts, 52, 122; keeping, 158  
 Achievement motivation, 121  
 Advance: and capital, 91–3, 95; in texts,  
 73–5; of wage, by haciendas, 90. *See also*  
 Wage advance  
 Advances, in texts, 73–5  
 Agriculture: and pastoralism, 19, 71; slash-  
 and-burn, 78, 124  
 Alberti, Leon Battista, 166, 170–4  
 Andean Culture, 1  
 Animals, domestic, 86–8  
 Appropriation, textual, 12, 16–17  
 Aquinas, Saint Thomas, 9, 148  
 Aristotle, 9, 15, 145–9; economics of, 49,  
 167–8  
 Artisanry, 12  
 Augment, *See* Increase  
  
 Balance sheet, 52  
 Barter, 143, 146. *See also* Labor, trade of;  
 In-kind payment  
 Bartra, Armando, 154–5  
 Base: and capital, 54–5; as fund, 67–8; as  
 metaphor, 42; as savings, 57; as stock,  
 67–8; as wealth, 39; as work, 57; defined,  
 54; features of, 54, 69–70; in history,  
 60–1; in modern conversation, 66–72;  
 increase of, 69; losing the, 43, 45, 61, 143,  
 159; transformations of, 61–6. *See also*  
 Increase  
 Basics, food, 29; in Sraffa, 135–6; salt, 47  
 Being thrifty, 47, 162. *See also* Thrift  
 Blaug, Mark, 36, 117, 188–9  
 Bourgeois, 171, 173  
 Boyacá, 1, 20, 28, 30, 31, 98, 104–5, 108,  
 151  
 Braudel, Fernand, 10, 51, 167, 170–1  
 Business, 47  
 Buttress, 40, 108  
  
*Campesinos*, 2  
 Capital: and base, 66–72; and hoards,  
 176–82; equipment, 124. *See also* Variable  
 capital  
 Capitalism, 48–9  
 Cato, 51, 169–70  
 Cattle, 87  
 Cattleowner, 78  
 Center and periphery, 123–4, 153, 155, 156.  
*See also* Periphery  
 Children: and work, 100, 125–6; help of, 45,  
 61  
 Circuit: house and market, 43–8; market,  
 47, 51; money, 47–8, 51; within house,  
 44–7, 51  
 Circuits: in Aristotle, 49; of exchange, in  
 Marx, 48–50; of the house, 118–19, 129  
 Circulating and fixed capital, 122  
 Circulating and fixed holdings, 83  
 Circulating capital. *See* Fixed and  
 circulating capital  
 Circulating holdings, 122, 185  
 Clifford, James, 3  
 Columella, 170  
 Coming out even, 89  
 Commodity, in Marx, 50  
 Communities and conversations, 188–91  
 Comparative advantage, 153. *See also*  
 Absolute advantage  
 Consacá, 20, 23  
 Consumer-to-worker ratio, 133  
 Consumption items: quantities, 80–2, 141;  
 rural, 140–1  
 Control. *See* Order. *See also* Management,  
 Managing  
 Conversation: as a model, 4; in Xenophon,  
 168  
 Conversational: appropriation, 91, 104,  
 175–82; shift, 95, 104, 181–2; shift, in  
 Smith, 176–8; shift, in Turgot, 175–6;  
 shifts, 16–17, 35–6, 38, 50, 73–7  
 Conversations: and history, 9, 15–17, 35–7,  
 41, 49–51, 56–7, 173–4; and power,

204 *Index*

- 187–91; in communities, 188–91; in the air, 1, 9, 32; in transition, 75, 95; on the ground, 1, 6, 9, 32; on the ground and in the air, 162
- Core and periphery, 11–12. *See also* Margin
- Corn model, in Ricardo, 136
- Corporate: model, 17; power, 17, 150–2
- Corporation, 9–12. *See also* Metaphor of corporation
- Corporation and house, political economy of, 11–12, 19–24, 51–3, 61–2, 71–2, 90, 96–7, 129–31, 139. *See also* House and corporation
- Corporations, and countryside, 71
- Cost, 44, 107
- Cumbal, 20, 21, 77–9, 123
- Cundinamarca, 1, 20, 37
- Dairy, 79–83
- Day workers, defined, 63
- Debts, of corporation, 52
- Decomposition of peasantry, 62
- Defending, 85, 86
- Deficit products, 137
- Departure from house, 43
- Dependency theory, 153
- Differentiation in countryside, 61–6
- Distribution: in the house, 117; outside the house, 117, 125–7. *See also* House schema
- Diversification, 56, 59
- Dobb, Maurice, 117, 193(5)n.2
- Doors, of house, 39–40
- Duby, Georges, 51
- Earth: and force, 18; and strength, 2, 18, 30–6
- Economic regimes, 10–11
- Economizing. *See* Making savings
- Entry costs, 155, 159
- Entry, to house, 43
- Epistemology of economic theory, 17, 188–9
- Evans-Pritchard, E. E., 184
- Excess. *See* Remainders
- Exchange, and the corporation, 184–5. *See also* Circuits
- Expenditure, 44–5: and cost, 107, 157–9; and remainders, 116
- Fair trade. *See* Just price
- Fajardo, Dario, 20
- Falling short, 89, 120
- Fals-Borda, Orlando, 20
- Family, and the house, 79
- Fertilizer, 27–8, 45, 129
- Fieldwork: and automobile, 5–9; as conversation, 4–9; as skill, 3–4; regions, 20
- Financial power, 150–1
- Finca*, 56–7, 78–9; and wage labor, 129
- Firewood, 34, 79, 81, 130
- Fixed and circulating capital, 68–77
- Fixed wealth, and the corporation, 185
- Food: and strength, 2, 18, 28–9; and work, 106–9
- Food plate, 44, 132–7
- For animals, 119, 128
- For eating, 46, 118, 128
- For sale, 46, 129
- For seeding, 118, 127–8
- For selling, 118
- For use, 129
- Force: and work, 102–4; animals as stores of, 88. *See also* Strength
- Forest, 34–5, 130–1
- Forward, 151
- Foundation. *See* Base
- Friedman, Milton, 118, 188–9, 190
- Frontier, of wood, 130
- Frugality. *See* Thrift
- Fund and service, 83, 66–8, 103–4
- Gain, 121
- Gastar*. *See* Expenditure, Using up
- Gender: and labor trade, 112–13; and ownership, 101; and work, 43, 59, 99–101; in Xenophon, 168
- Georgescu-Roegen, Nicholas, 66, 68, 103
- Getting ahead, 84–5, 88–9
- Giving, 25, 27, 43
- God and man, 16
- God and the economy, 18, 25, 26–27
- Going backwards, 89, 99
- Gordon, Barry, 147, 148, 152–3
- Growth, 186
- Gudeman, Stephen, 37
- Hacer economías*. *See* Being thrifty, Making savings, Thrift
- Hacer plata*. *See* Making money
- Hacienda, 8, 10, 11; as base, 55–6; control, 90
- Haciendas: and in-kind payments, 106; working for, 6, 59
- Haney, Lewis, 174
- Help, 193(6)n.2; and loans, 111; as reciprocity, 115; as work, 45; in house, 45, 98
- Heterogeneous expenditures, 159
- Hoarding, in Keynes, 181
- Hoards, 70, 161–2, 184; and capital, 176–82;

- and the market, 166; in Smith, 178; in the house, 166. *See also* Keeping
- Holding the base, 44
- Holdings, as base, 55, 58
- Homogeneous costs, 159
- House: and circulating capital, 67–72, 75–7, 83; animals, 81–3; expenditures of, 79–83; project of, 39–40. *See also* Metaphor of house
- House and corporate models, 155–9; in Keynes, 181–2; in Mill, 179–81; political economy of, 155–9
- House and corporation, 9–12, 155–9; appropriation, 90–2; as institutions, 9–12, 51–3, 183–7; as metaphors, 12–13; contrasted, 121–3; in history, 51
- House as metaphor, 2
- House economy, features, 9–12.
- House metaphor, 40–2, 45
- House model, 2, 15, 39–42; and state, 33–4, 51; application of, in labor trade, 110–13, 115; as key, 15, 55; in commodity production, 107; in United States, 7; limits of, 2, 15, 145
- House schema, 116–21, 125–9, 131–8, 185–6
- Householding, 40
- Houses as physical structures, 39
- Hume, David, 194(9)n.1
- Ice, sale of, 130
- In-kind payment, 106–7, 126
- Increase, 81, 85–8; of base, 40, 43, 122–3
- Inflation, 104–5
- Informal economy, 62
- Information and prices, 150, 151
- Inside of house, 39–40
- Inside the doors, 45–7
- Institutions, 9, 11
- Interest, 58, 61, 89, 98, 99, 144–5, 147–8, 150; and making savings, 160, 164; in countryside, 111; in Keynes, 181
- Interlocutors, 7–8
- Interpretation, 6
- Investing, 160–2, 178–81, 184
- Isidore, Saint, 26–7
- Just price, 77, 144, 145–50, 151, 154–5
- Kalmanovitz, Salomón, 19
- Keeping: accounts, 79, 122; in the house, 160–1; the base, 44. *See also* Maintain
- Keynes, John Maynard, 160–2, 181–2, 194n.2
- Kuper, Adam, 184
- Labor: in Marx, 95; trade of, 109–13
- Labor-power, 102–4
- Labor-value, 16, 154; theory of, 30, 144, 146–7, 150
- Land: distribution, and terminology, 56; distribution of, 18–24, 192(2)nn.2, 3; productivity, 194n.3
- Las utilidades*, 5–6
- Latifundios*, 19, 24
- Leftover. *See* Remainders
- Lenin, V. I., 62
- Lévi-Strauss, Claude, 114–15
- Lexicon: folk, 16; of house, 53
- Life cycle, 28–9
- Limits of the house, 10, 186. *See also* House model, limits of
- Lineage theory, 184
- Liquidity, 55
- Loans, 144–5; in countryside, 111; of money, 60
- Locke, John, 16
- Long conversations, 14
- Longhand, 7
- Luck, 26, 150
- Maintain: a house, 39–40; the base, 44
- Making, 38; a base, 54, 56, 57–61; a hacienda, 56, 58; models, 14–15
- Making do, 86, 164–5, 187
- Making money, 47
- Making savings, 47, 100–1, 107; and the margin, 87–8, 129, 131; animals, 165; house allocation, 129; house consumption, 164; house labor, 164; householding, 161, 164; in-kind payments, 164; interest, 160, 164; land, 165; marriage, 165; money, 163; production, 163–4; remainders, 117; sharecropping, 164; the advance, 85; to build a base, 59; tools, 164; work, 165, 111–12. *See also* Thrift
- Management, 25, 94, 101, 185–6
- Managing, 34; a house, 33, 59, 116, 162, 166–8, 172–4; work, 29
- Margin, 155–8; and house economy, 48, 131; and the market, 141; and profit, 105, 184; of profit and corporation, 11, 72; of profit and farming, 68–70; of profit and house, 2, 11, 24, 70; off the, and pasture, 87–8; off the, and resources and production, 130–1; off the, and trade, 157–9; off the, and wage, 105. *See also* Core and periphery
- Margin and center, 17
- Marginal: costs, 130; land, 24, 48; regions, 124, 128

206 *Index*

- Market: function as locale for trade, 141, 142, 143, 150–1, 156; function as storehouse, 142, 143, 150, 151; in labor, 104–8
- Marketplace, 46–7
- Marx, Karl, 73
- Marxist theory, 35–7, 38, 48–50, 95–7, 102–4
- McCloskey, Donald, 189
- Meals, 108, 125
- Mercantilism, 174
- Metaphor: of corporation, 12–14; of house, 12–13, 45; local use of, 34–5; man as, 16, 38
- Metaphoric: application, 41–2; change, 16
- Metaphors: 12–13; in Xenophon, 168–9. *See also* Models
- Metaphors and Models, 40–2
- Mill, John Stuart, 9, 49, 73, 179–81; and the wage fund, 91–2
- Minifundios*, 20
- Model: corporation as a, 2; domestic economy as a, 1–2. *See also* Conversation
- Modeling, by folk, 189
- Models, 12–16; house and corporate, 157–9; key, 15, 41; of expenditures and leftovers, 131–8; of house and corporation, 183–7. *See also* Metaphors
- Models and metaphors, 40–2
- Money, 143
- Moveable wealth, 73–4
- Movement, 39, 43, 47
- Movements, as gains and losses, 111
- Nariño, 1, 20–3, 31, 40
- Necessities, 117, 118, 120
- Neoclassical economics, 5, 11–12, 31
- Net product, in Physiocracy, 94
- Oligopoly control, 151
- One-commodity economy, 117–18, 122, 123 *passim*, 132–4, 194(7)nn.1, 3
- Order: divine, 37–8; human, 25, 37–8. *See also* Management, Managing
- Outside the doors, 45–7
- Outside, of house, 39–40
- Ownership, 38, 101–2; by God, 37–8; by strength, 29–30; by work, 29, 30, 130; of work, 30, 109–13
- Pasinetti, Luigi, 118, 131
- Periphery, 131; and center, 149–50. *See also* Center and periphery
- Perry, Santiago, 24
- Physiocracy, 9, 32–6, 92–5
- Polanyi, Karl, 146–7
- Political and legal framework, 130–1, 153
- Political economy and the house model, 175
- Poor, 62
- Positivism, 118
- Postmodernism, 3–4, 17
- Potatoes, 78–9, 123–9
- Power: and knowledge, 4–5; and strength, 37–8; and the economy, 152; house and corporate, 11–12; of God, 37–8; of house model, 15
- Practice: and models, 14; and texts, 50, 162, 181–2, 189; anthropology as, 3–9
- Prediction, 8, 31
- Production, lines of, 122–3, 134
- Production–possibility frontier, 11, 155
- Productivity: changes in, 133, 134; of labor, 133; of land, 156. *See also* Giving
- Profit, 116, 158; as reward for abstinence, 179–80; center, 122; margin of, and fixed funds, 83; of merchants, 151
- Project: of corporation, 47; of house, 44, 65–6, 102
- Property rights. *See* Ownership
- Protestant ethic, 121, 166–7, 171–2, 177
- Quantity: and being thrifty, 163; of purchases, 150. *See also* Consumption items
- Quesnay, François, 23, 93–5, 73
- Rational calculations, 186
- Reaching, 89, 120
- Reciprocity, 113–15
- Region of fieldwork, 1, 5
- Remainders, 116 *Passim*, 119, 158–9. *See also* Leftover
- Rent, 131, 156–7
- Replacing: animals, 43; force, 28; the base, 43–4, 118, 144, 146–7, 159, 185. *See also* Circuit
- Reponer*. *See* Replacing
- Reserve, 57–8
- Returning to, 44–6, 88, 118, 125
- Ricardian theory, 152–3
- Ricardo, David, 49, 75–7, 118, 131
- Ricardo effect, 76
- Rich, 34, 62–3, 78, 99, 150
- Rich and poor, 87
- Robinson, Joan, 36
- Rule. *See* Order
- Sacarruin*, 64–5
- Sacarruiner*, 193(4)n.1
- Sacrifice, 95, 99
- Samaniego, 20, 22
- Sanctions, in work, 110

## Index

207

- Savings, as getting ahead, 85  
 Savings box, 34–5, 86, 130  
 Say, Jean-Baptiste, 178–9  
 Say's Law, 179  
 Schoolmen, 15  
 Schumpeter, Joseph, 147  
 Senior, Nassau, 91  
 Sharecropping, 57, 63–5, 125–6  
 Shares: in agriculture, 79, 125; in pastoralism, 107  
 Shorthand, 7, 14, 29, 41, 110  
 Sin, 145  
 Skills, 100–1  
 Slavery, 6, 90, 97  
 Smith, Adam, 9, 49, 60, 143, 176–8; and exchange, 114; and forms of capital, 73–6  
 Smith, T. Lynn, 19, 20, 24  
 Sombart, Werner, 167, 170–4  
 Specialization, and the corporation, 186–7  
 Spirit, 28  
 Spoilage of crops, 120  
 Sraffa, Piero, 96, 135–7  
 Standard commodity, in Sraffa, 136  
 Steuart, James, 175  
 Stock and flow, 66–8, 103–4  
 Stockholding, 83  
 Storehouse, as government function, 152.  
*See also* Market  
 Stores, and house economy, 59–60  
 Strength of the earth, 18, 24–8, 30  
 Strength, 18; and power, 37–8; translation of, 30. *See also* Earth, Food, Trees, Work  
 Subsidy, 135, 137, 138, 156–9  
 Suffering, 99, 133  
 Sulphur, sale of, 130  
 Support. *See* Maintain  
 Surplus, 116, 121, 135–6, 153, 154, 159; in Sraffa, 135–6  
 Sustain. *See* Maintain  
  
 Take off, economic, 121  
 Taking, from earth, 26  
 Tawney, R.H., 155  
 Taxes and tithes, 149  
 Temporal processes, 84, 88  
 Temporality, in the house, 121–3  
 Terms of trade, 71–2, 152; and the house, 185  
 Text: and practice, 50, 189; dominant, 189  
 Texts: anthropological, 3–4; in economics, 188–9  
 Textual inscription, 1, 12, 17  
 Thrift, 45; and haciendas, 78; and the Protestant ethic, 171; in Alberti, 172–4; in Cato, 169; in Columella, 170; in Mill, 179–81; in Say, 178; in Smith, 176–8; in Steuart, 174; in the corporation, 160–2, 176–82, 186; in the house, 35, 157–9, 185–6; in the kitchen, 120; in the state, 175; in Turgot, 176; in wage payments, 106–7, 126; with seeds, 127–9. *See also* Making savings  
 Throwing forwards, 89  
 Thrusting backwards, 89  
 Thünen, Johann Heinrich von, 12, 60  
 Tools, 71–2, 78, 123–4  
 Trade: and gain, 149–52; and the house, 184–5; and the house schema, 137–8; and the market, 47, 142–3; in Sraffian system, 136; international, 152–3; of labor, 109–13; of remainders, 129. *See also* Market, Terms of trade  
 Trade with the earth, 26  
 Trade, off the market, 109–13. *See also* Interest, Profit  
 Transaction cost, 131  
 Translation, 5–6, 30–1, 32, 116; of base, 55–7; of strength, 30–7  
 Trees and strength, 27  
 Tribe, Keith, 51, 174–5  
 Turgot, Anne Robert Jacques, 32, 73–5, 92, 175–6  
  
 Underdevelopment, 2, 17  
 Understanding: and economic theory, 31; in conversations, 5–8, 30–5; of base, 55–7  
 Useful things, 34, 45  
 Using up: health, 28; natural resources, 35  
 Usury. *See* Interest  
 Utility, 36–7, 38  
  
 Validation, 8  
 Variable capital, 73, 74, 95–7  
 Verbal play, 26, 40  
 Verbal variation, 7, 15, 110–11  
 Verification, 6, 8  
 Voices: in the air, 9, 182; on the ground, 6, 9  
  
 Wage: advance, in economic theory, 90–7; basket, 132, 136; forms of, 106–7; fund, 193(5)n.2; rates, 104–8, 126, 193(6)n.1  
 Waste, 45, 120  
 Weber, Max, 166, 170–2  
 Well off, 63  
 Work: and ownership, 101–2; and strength, 2; as force, 25; as help, 25, 98; by the day, 105; difficulty of, 98–100; groups, 100; in Xenophon, 169; strength, 29; types of, 98–101  
 Workers, younger, 105. *See also* Children  
 Xenophon, 168–9