

## Subject index

*Page references in italic type refer to a figure or table*

- accent: consonant and vowel phoneme differences, 17–22; as cue for personality inference, 189; and habitual nasality, 15; and social effect on men and women, 131–2; and socioeconomic status, 212, 223, 233–8; *see also* dialect
- acoustic parameters, 5–6, 14
- action quotient (verb–adjective ratio), 72, 173
- activity type markers, situational analysis of, 40–2, 55
- actors, and self-presentation, 202, 378
- adenoids, and effects on voice quality, 13
- address, forms of, 48–9; and participants, 50–1
- affective markers, 3, 16
- age markers, 9–11, 26, 63–99, 225, 328–9, 369–70; nature of, 64–6; receiver age, 93–6; sender age *see* sender age
- amplitude, 7, 196–7; *see also* intensity, loudness
- anatomy, and speech production, 5, 7; sex differences in, 123
- androgyny, psychological, 131 & n
- anger, tone of voice in, 15–16, 17
- animal communication, social markers in, 346–51; animal species, marking in, 346–8; functions of, 348–51
- anxiety, 16, 175; pauses and speech rate as vocal cues of personality, 163, 164–7; *see also* stress
- aphasia, 195
- articulation, rate of, 161; *see also* extra-linguistic voice features
- articulatory setting: differences of, between men and women, 111–12
- athletic body-types, and voice quality, 9
- attenuation markers, in social interaction, 369
- attribution, 26–8, 191, 193, 371; of personality from speech, 148–51, 179–89, 190; *see also* inference, of personality
- auctioneering, 42
- auditory quality, and effects of age on, 10
- Automatic Vocal Transaction Analyser, 177
- baby-talk, 93–4, 98, 115
- bilingual communities, 301, 331, diglossic switching in, 46–8; language change differences between men and women, 119–22, 133; language choice as an ethnic marker, 255–9; *see also* ethnic markers
- bird song, social markers in, 346–8
- body-types, and recognition of voice quality, 9, 195
- Brunswikian lens model, 65, 149, 150, 191, 192, 194, 371
- California Psychological Inventory (CPI), 156
- caste dialect, 305–7
- chatting, 41, 42
- child-directed speech, 93–6, 98–9, 115, 124, 354
- children, 174, 344; acquisition of phoneme classes by, 67–9; pitch, range of, in 11, 12, 123–4; receiver age markers, 93–6; semantic development of, 69–72, 76–9; sender age markers, 84, 85, 88–92; social class markers in, 211, 226, 228, 229, 236–8, 245; syntactic development in, 73–5, 76–9

### 384 *Subject index*

- left palate, and effects on voice quality, 12
- code-switching, in multilingual communities, 47–8, 120–2, 255–9, 316
- coding: form, 361–2; origins, 364–6; strength, 362–4
- cognitive development, and linguistic competence, 76–7, 78
- cognitive organization function *see* organization function
- colds, and effects on voice quality, 13
- communication, interethnic *see* interethnic contact situations
- congenital abnormalities, of vocal anatomy, and effects on voice quality, 12
- consonant cluster simplification, 21–2, 93
- content, of speech, of same- and mixed-sex conversations, 127–8
- continuity, of speech, 16
- conversational interaction, 24–5, 127–8; socioeconomic status, and speech markers in, 220–1; and style of speech as personality marker, 176–8, 188–9, 196; structure of, 41–2
- correlational techniques, to assess personality inference from speech style, 179–80
- CPI *see* California Psychological Inventory
- cue manipulation studies, 181, 183
- cue synthesis techniques, 183–5
- cultural differences, vocal aspects of: mean fundamental frequency, 157
- deafness, 218–19
- deixis, social: as social group marker, 311; as social relationship marker, 317–19
- dentition, patterns of, and effects on voice quality, 12
- dialect, 332, 335; as a social group membership marker, 300–7; *see also* accent
- diglossic communities *see* bilingual communities
- diphonic voice, 12
- Discomfort-Relief-Quotient, 174
- discontinuities, of speech, as personality markers, 163, 167–8
- discourse, markers in, 24–5, 40 & n, 41, 42, 49–50; *see also* conversational interaction
- dispositions, of personality: speech markers of, 148–51; externalization of personality in speech *see* externalization
- Down's Syndrome (mongolism), 12
- drinking alcohol, and effect on voice quality, 13
- dwarfism, and voice quality, 9
- egocentric speech, of children, 88–9, 92
- 'elaborated code' speech markers in socioeconomic status, 226, 228
- electronic filtering: masking technique for personality inference from speech, 180
- emics, of speech markers: and situational analysis, 38, 39; and social interaction, 294n, 326, 371, 372; and socioeconomic status, 216–18, 220, 223, 232, 233–41
- emotional state, effects of, 85, 87; on mean fundamental frequency, 83, 186; on personality markers, 152, 155, 159–60, 162, 174, 175, 184, 191; *see also* anxiety, stress
- endocrine abnormalities, and effects on voice quality, 13
- ethnic groups: definitions and typologies of, 252–5; intralingual markers of, 259–67; *see also* ethnic markers
- ethnic markers, 251–82, 344–5, 354, 358, 365, 370; boundary perspective of, 275–80; differences of, between men and women, 119–22; and interethnic contact situations, 253–5; intralingual markers, 259–67; and language choice in multilingual communication, 255–9; and socioeconomic status, 225, 234, 238; usage of, 272–4
- etics, of speech markers: in situational analysis, 38; in social interaction, 371, 372; socioeconomic status and, 215–18, 220, 222, 223–36
- expletives (swearing): differences in usage of, by men and women, 117–18
- externalization, of personality, in speech style, 151–78, 195–7, 201; and attribution compatibility, 191, 193; conversational behaviour, 176–8; discontinuities of speech, 167–8; fluency aspects of, 160–8; fundamental frequency, 154–8; morphological and syntactical aspects of, 168–77; pauses and speech rate, 163–7; pragmatic functions of, 174–5; semantic functions, 172; syntactical functions, 172–4; vocal aspects of, 153–60; vocal intensity, 158; voice quality, 158–60
- extralinguistic voice features, of speech, 7–15, 335; age differences of, 79, 80–1,

## Subject index

385

- 86, 87–8; of personality, 155, 195; sex differences of, 123
- extroversion, 178, 188, 190, 191, 192, 193; markers of, 195–201; physiological and psychological basis of, 195–6; pauses and speech rate as vocal cues of personality, 162, 163
- $f_0$  *see* fundamental frequency
- facial physiognomy, as social markers in primates, 347, 348
- fatigue, and effects on voice quality, 13
- field dependence, 149, 151, 171
- fluency, of speech: differences of, between men and women, 125–6; as a personality marker, 160–8
- formality, of language: code switching in multilingual communities, 46–8; and participants, 51; as personality marker, 170–2, 188; and scene, 45–50
- formant frequency, 7, 9, 10–11, 187
- frequency *see* fundamental frequency
- Full Semantics Hypothesis, 70–1
- fundamental frequency ( $f_0$ ), 6, 7; age, and effects on, 80–5, 88, 89; and inference patterns by speech cues, 184 & n, 185, 186–8, 191; muscle tension, and effects on, 155, 156–7, 196; as personality cue, 130, 154–8; sexual differences of, 11, 80–3, 123, 185, 186
- grammatical aspects, of markers, 22–4, 114–17, 262–3
- groups, social *see* social groups
- health, and effects on voice quality, 12–13
- hesitation phenomena, 86–7, 161, 162, 164, 166, 191, 326; *see also* pauses
- 'high' language *see* formality
- honorifics: addressee and referent, 317–19, 331, 335; bystander, 45
- identity maintenance, and markers in social speech, 356–60, 369–70, 372; and recognition by birds, 346–7, 348
- individual: markers of, 3, 14, 19; social identity of, 55–8
- inference, of personality, from speech style, 179–89, 199–201; development of rules of, 197–9; patterns of, 186–9; research techniques, 179–86
- inference, of socioeconomic status, from accents and dialects, 233–40; processes of, 241–4
- intensity, of voice: age, and effects on, 86; as vocal cue of personality, 130, 158; *see also* amplitude, loudness
- interaction, social *see* social interaction
- interethnic contact situations, 253–5, 256, 267–74; *see also* ethnic markers
- intonation, in speech, 8, 15–17, 66; age, and effects on, 79, 84–5, 87–8, 89; in baby-talk, 93–4; as personality marker, 160, 187n; sexual differences in, 125; socioeconomic status and, 236
- intra-lingual markers, of ethnic groups, 259–67
- jaw, unusual conformations of, and affects on voice quality, 12
- juror study, on vocal aspects of personality, 153 & n, 177, 191; fluency aspects, 161, 162, 163–4, 164–5; fundamental frequency, 156, 157; pragmatic function, 175; speech style, 154; syntactical functions, 172–4; vocal intensity, 158; voice quality, 159, 160
- labialized voice, 14
- language choice, in multi-ethnic societies, 254–9, 307–9, 319–21
- laryngitis, and effect on voice quality, 13
- lecturing, 41, 42, 46, 49, 55n
- lens model: Brunswikian, 65, 149, 150, 191, 192, 194, 371; partial, 181, 182
- leptosome body-types, and voice quality, 9
- lexical aspects, of marking, 18, 19, 25–6, 36, 41, 43, 45, 46; and age, 91; and formality of scene, 48–9; in interethnic communication, 263–5; as personality marker, 170–2; and socioeconomic status, 226, 232, 240; and speech registers in role performance, 51–2
- linguistic markers *see* phonetic and linguistic markers
- linguistic relativity hypothesis, 76
- linguistic variability, 19–24, 39, 43
- Loban Index of Subordination, 241
- loudness, 6, 14, 16; age, and effects on, 86; and personality, 158, 191; and ethnic markers, 266; sexual differences in, 125–6; *see also* amplitude, intensity
- manipulation techniques, for assessing personality inference from speech, 181, 183
- marker, definition of, xii, xiii, 3
- masking techniques, to assess personality inference from speech, 180–1, 182, 185
- mean length of utterance (MLU), 75
- medical state, and effects on voice quality, 12–13

386 *Subject index*

- men: affects of age on fundamental frequency, 80–4, 185, 186; speech differences between men and women *see* speech differences; *see also* sex-associated speech, sex markers
- menstruation, and hormonal effects on voice quality, 13
- Minnesota Multiphasic Personality Inventory (MMPI), 158, 170
- misleading markers, 26–8
- MLU (mean length of utterance), 75
- mongolism (Down's Syndrome), 12
- monodialectal speech communities, formal-informal speech of, 48
- MOOG synthesizer, 184
- morphemes, 75, 169, 173; *see also* syntactic aspects
- motive force, in situational analysis *see* purpose
- multidialectal communities: code-switching in, 47–8; sex differences in use of language in, 119–22
- multi-ethnic societies, language choice in, 254–9, 307–8, 319–21; *see also* ethnic markers
- multilingual communities: code-switching in, 47–8; sexual differences in use of, 119–22
- muscle systems: contribution to speech of, 5; habitual muscle tone, 195–6; muscle tension, and effects on vocal aspects of personality, 155, 156–7, 159
- nasal catarrh, and effects on voice quality, 13
- nonsegmental features of speech *see* paralinguistic features
- objective realities, and speech markers in socioeconomic status, 217, 220–2
- obscene language *see* swearing
- ontogenetic development: and acquisition of phoneme classes, 68–9; of semantics, 69–72, 76–9; of syntax, 73–5, 76–9
- organization function, of speech markers, 352–6, 369–70, 372–4
- paralinguistic features: of age, 79–86, 87–8; of baby-talk, 93–4, 95; of interethnic communication, 265–6; intonation *see* intonation; of personality *see* externalization; temporal aspects of, 86–7; of social groups, 312; *see also* fluency, loudness, pitch
- Parkinsons Disease, and effect on voice quality, 13
- partial lens model, for personality inference from speech, 181, 182
- Partial Semantics Hypothesis, 70
- participants in situated interaction, 35, 38, 40, 44; relations between scene and, 53–5; role performance and speech registers of, 50–3; and social identity of the individual, 55–8
- pauses and pause length, 86–7, 238; as personality markers, 160, 161, 162, 163–7; *see also* hesitation phenomena
- personality markers, 16–17, 147–203, 329; accuracy studies of, 190–1; dispositions and attributions of, 148–51; externalization of, *see* externalization; and identity maintenance, 359; inference of, from speech style, 179–89; origins of, 194–201; power of, 193–4; in sex-associated speech, 130
- personality, pathological: development of, 152, 159; *see also* anxiety
- pharyngitis, and effects on voice quality, 13
- pheromones, as social markers in dogs, 347
- phonemes and phoneme classes: accent differences of vowels and consonants, 17–22; acquisition of, by young children, 68, 78
- phonetic and linguistic markers, 1–28; and attribution process, 26–8; in discourse and conversational interaction, 24–5; extralinguistic voice features, 7–15; grammatical aspects of, 22–4; lexical aspects of, 25–6; paralinguistic features of voice tone, 15–17; of sender age *see* sender age; semiotic basis of, 1–4; of social group membership, 324–7; *see also* phonological markers
- phonological markers, 4–7, 49; development of, in children, 67–9, 90; and dialect, 301 & n, 305; in interethnic communication, 259–62; of sender age, 67–9; and socioeconomic status, 223–6; of speech registers in role performance, 52
- physical attributes, and effects on voice quality, 12–13
- physical setting, and situational analysis, 44–5; scene and formality, 45–50
- pragmatic functions of speech style, as personality markers, 174–5, 219, 310, 367–75

## Subject index

387

- pitch, 6, 16; and effects of age on, 79, 89; in baby-talk, 93–4; and ethnic markers, 266; range of, in men and women, 11–12, 14, 186; socioeconomic status, 236; speaker sex, and identification of, by, 123–5; *see also* fundamental frequency
- prestige speech: differences in, between men and women, 112–13, 132–3; and evaluation of socioeconomic status from accents and dialects, 233–6
- primates: facial physiognomy in, 347, 348; group interaction in, 350; status cues in, 349
- pronoun distantiation, 175
- pronunciation: differences in, between men and women, 110–15, 240
- prosodic markers: and interethnic communication, 265–6; and social groups, 312
- psycholinguistic distinctiveness, 268
- psychological markers, 3; attributions, and voice quality, 13–14; and functions of, in social speech, 351–60; in identity maintenance, 356–60; *see also* personality markers
- puberty, and vocal mutation in, 10, 85
- public speaking, 46
- purpose, in situational analysis, 35, 37, 39–43
- pyknic body-types, and voice quality, 9
- quixotic syndrome, and speech markers in socioeconomic status, 217, 218, 221–2
- randomized splicing: masking technique to assess personality inference from speech style, 180
- rate (tempo) of speech, 16, 236; as vocal cue of personality, 130, 161, 163–7, 184, 188, 193
- realities, objective *see* objective realities
- Received Pronunciation (RP), 15, 131, 133, 189, 212, 216
- receiver age markers, 63, 93–6, 98
- registers, of speech, 39, 51–3, 88, 89, 300, 310
- repertoire, as a social group markers, 309–10, 360
- research techniques used, in assessing personality inference from speech, 179–85
- respiratory volume, 9
- 'restricted code' speech markers in socioeconomic status, 226, 228
- rhetoric and speech markers in socioeconomic status, 217, 221, 223, 237
- role performance, and speech registers, 51–3
- RP *see* Received Pronunciation
- salience, 43
- scene: and formality, 45–50; and relations with participants, 53–5
- self-identity *see* identity maintenance
- semantics, 92, 94, 361–6; acquisition of, and underlying mechanisms, 76–9; as personality markers, 148–9, 169, 172; of sender age, 69–72; and speech registers in role performance, 52
- Semantic Feature Hypothesis, 69–71
- semiotics: and basis of marking, 1–4; history of, 1–3; of speech markers, 360–1
- sender age, markers of, 63–4, 66–92, 97–8; dynamic markers, 88–92; extralinguistic features of, 79, 80–1, 86, 87–8; paralinguistics features of, 79–86, 87–8; phonology of, 67–9; semantics of, 69–72; static markers, 66–88; syntactical development of, 73–5; verbal styles, 72–3
- SES *see* socioeconomic status
- setting, physical *see* physical setting
- setting, temporal *see* temporal setting
- settings, voice *see* extralinguistic voice features
- sex-associated speech: in accented speech, 131–2; and evaluation of men and women speakers, 130–3; recognition and evaluation of, 134–7; social significance of, 128–37, 138–9, 363, 364; *see also* sex markers, speech differences
- sex markers, 7–9, 11–12, 25, 55, 109–39, 328; and fundamental frequency, 80–4; lexical aspects of, 26; and socioeconomic status, 225, 234; speech differences *see* speech differences; *see also* sex-associated speech
- situational analysis, of speech markers, 33–58, 329–30, 377; components of, 33–5; participants, 50–5; and physical setting, 44–5; purpose, 39–43; scene and formality, 45–50; social identity, 55–8
- situation interaction: differences of, between men and women, 126–8; organizational function of speech markers in, 352–6; and socioeconomic status, 224–5
- slang, 26
- smoking, and effects on voice quality, 13

## 388 Subject index

- social class, 20, 22, 76, 98, 124, 299 & n, 302; *see also* socioeconomic status
- social deixis: as social group marker, 311; as social relationship marker, 317–19
- social groups, and interaction, 3, 298–327; group membership markers, 300–12; linguistic markers, 324–7, 331–2; prosodic and paralinguistic markers, 312; and social relationships, 313–21; social variables and speech markers, 327–30; stratification and social network, 321–4
- social identity, of the individual, 55–8
- social interaction, speech markers in, 333–5, 343–78; animal communication, 346–51; nature of speech markers, 360–75; psychological functions of, 351–60; and social groups *see* social groups; T/V pronominal usage *see* T/V pronoun system; verbal interaction and social facts, 292–5
- social relationship markers, 313–21, 330
- social status *see* status cues
- social structure, groups and interaction, 291–335; social groups *see* social groups; social relationships, 313–21; *see also* social interaction
- socioeconomic status (SES), speech markers in, 211–46; emics of marking *see* emics; etics of marking *see* etics; inductive empiricism, 222–3; inference of *see* inference, of socioeconomic status; *knowing how* and *knowing that*, 218–20; realities, objective and social, 217, 220–2
- status cues: as ethnolinguistic vitality factors, 271; in primates, 349; and relations between scene and participants, 53–4; *see also* socioeconomic status
- speaker–addressee relationship, 36
- speaking time: differences in, between men and women, 126–7
- spectral quality, of men and women, 11
- speech, 195; anatomy of, 5–6, 7; differences of, between men and women *see* speech differences; discontinuity of, as personality markers, 163, 167–8; disturbances of, and effect of age on, 87; production and perception of, 4–6; stereotypes, in sex-associated speech, 132, 134, 135–7, 179; *see also* vocal behaviour
- speech act theory, 76, 77, 78
- speech differences, between men and women, 110–28, 134; in code and dialect, 119–22; in grammatical form, 114–17; in intonation, 125; in loudness and speech fluency, 125–6; in pitch and identification of speaker sex, 123–5; in pronunciation, 110–14; in situated interaction, 126–8; in vocabulary choice and speech style, 117–19, 180; *see also* sex-associated speech
- stereotypes, in sex-associated speech, 132, 134, 135–7, 179
- stratified societies, and connections between social groups and language, 321–4
- stress: emphatic, 93; personality markers in, 167, 187, 196; *see also* anxiety
- Stroop colour-word test, 171
- style, of speech, 88, 90, 301 & n, 331; differences in, between men and women, 117–19, 127–8; externalization of personality in *see* externalization; and personality inference from, 179–89; and phonological variation, 49
- subject matter, in situational analysis, 42–3
- swearing, differences of usage of, by men and women, 117–18
- syntactic aspects, of speech markers, 41, 366–7; of child-directed speech, 93, 94, 95; development of, in children, 73–9, 90, 92; of dialect, 305; and formality of language, 46; speech registers in role performance, 52; of speech style, as a personality marker, 172–4
- synthesis techniques, for assessing personality inference from speech, 183–5
- teachers: reactions to socioeconomic status of children, 236–8, 245
- tempo *see* rate
- temporal aspects, of paralinguistics, 86–7, 87–8
- temporal setting, and situational analysis, 44–5
- tension, muscular, and effects of voice, 155, 156–7, 159
- tone of voice, paralinguistic features of *see* intonation
- tonsillitis, and effects on voice quality, 13
- T/V pronoun system, 35, 36, 48, 311, 315, 322–3, 326, 331, 333; usage of, 295–7
- twins, monozygotic, and voice similarity between, 12
- type–token ratio (TTR), 169

*Subject index*

389

- velarized voice, 14, 15
- verb–adjective ratio (action quotient), 72–3
- verbal styles, and age differences, 72–3;  
*see also* style, of speech
- verbosity and speaking time, differences between men and women, 126–7
- vernacular speech, differences in, between men and women, 112
- vocabulary: differences in choice of, between men and women, 117–18; growth of, in children, 69–72
- vocal behaviour: role of anatomy, 5–6; and externalization of personality *see* externalization; extralinguistic features of, 7–15; paralinguistic features of *see* paralinguistic features; vocal variables and marking functions, 8; *see also* speech
- vocal mutation, during puberty, 10
- voice, 6–7; extralinguistic features of *see* extralinguistic features; intensity of *see* intensity; intonation of *see* intonation; paralinguistic features of, *see* paralinguistic features
- voice quality: age, and effects on, 85–6; anatomical influences on, 5–6, 7, 8–11; as a personality marker, 158–60, 181, 183; settings of, 14–15; physical attributes and, 12–13
- voice settings *see* extralinguistic voice features
- voice tone *see* intonation
- vowel sounds, differences in, between men and women, 112
- Whorf–Sapir hypothesis, 219
- women: affects of age, on fundamental frequency, 80–3, 83–4; speech differences between men and women *see* speech differences; *see also* sex-associated speech, sex markers

## Author index

- Abercrombie, D., 3, 4, 7, 13, 14, 16, 17, 18, 19, 293n, 343  
 Aboud, F. E., 55, 256, 268  
 Addington, D. W., 130, 132, 164, 181, 183, 187, 188  
 Adlam, D. S., 231  
 Agar, M., 51, 310  
 Agheyisi, R., 258  
 Agrawal, A., 57, 300  
 Allport, G. W., 79, 158, 179, 243  
 Altman, S. A., 349  
 Anderson, A. B., 251, 254, 259, 270, 271  
 Andersson, T., 270  
 Anshen, F., 111, 112  
 Apple, W., 184n, 185, 186, 188  
 Argyle, M., 126, 239, 293n, 324  
 Arnold, G. E., 10, 13  
 Aronovitch, C. D., 130, 132, 180, 186, 187, 188  
 Aronson, E., 373
- Backman, C. W., 293n  
 Bailey, C.-J., 291n  
 Bakker, F. J., 72  
 Bales, B. F., 24  
 Balken, E. R., 72, 172, 173  
 Bambach, W., 81, 82, 83  
 Banton, M., 275, 277  
 Baratz, J. C., 234, 259, 261  
 Baron, R., 293n  
 Barron, N., 118  
 Barth, F., 252  
 Bates, E., 73, 77, 320n  
 Bauman, R., 25, 291n, 294, 310, 320  
 Baumann, M., 134  
 Beit-Halahmi, B., 138  
 Bellugi, U., 76  
 Berger, C., 345, 350, 367, 372, 373, 377  
 Berger, P. L., 220, 221, 240  
 Berko Gleason, J., 89, 90
- Bernstein, B., 24, 55, 76, 226, 227, 300, 323  
 Bever, T. G., 77, 78, 95  
 Bickerton, D., 304n, 307  
 Billig, M., 282  
 Biondi, L., 261  
 Bloch, M., 310  
 Blom, J.-P., 47, 258, 302, 303, 304n, 315, 332  
 Bloom, L., 74, 77  
 Bloomfield, L., 300  
 Blount, B., 291n, 310, 320  
 Bodine, A., 64, 110, 111, 114, 115, 116  
 Bolinger, D., 39  
 Borstel, S. von, 153n, 174, 175  
 Bosmajian, H., 109  
 Bouffard, D. L., 355  
 Bourhis, R. Y., 131, 137, 233, 256, 257, 258, 259, 260, 261, 265, 267, 268, 271, 273, 278, 281, 354, 358, 365, 369, 377  
 Bowerman, M., 70, 71, 74  
 Boyer, M., 270  
 Braine, M. D. S., 74  
 Braly, K. W., 243  
 Bram, J., 252  
 Brend, R., 125  
 Brennan, E. M., 260, 361  
 Breton, R., 271  
 Brophy, J. E., 236  
 Brotherton, P. L., 126, 135  
 Brown, B., 16, 184, 185, 186, 187, 188, 236, 243, 312, 315, 318  
 Brown, P., 38, 41, 42, 48, 51, 53, 118, 119, 294, 300, 320, 323, 328  
 Brown, R., 35, 38, 48, 50, 74, 75, 76, 77, 78, 93, 219, 243, 269, 273, 295, 296, 319  
 Bruck, M., 228, 231, 232  
 Bruner, J. S., 71, 73, 77  
 Brunswik, E., 149, 222  
 Bühler, K., 66



*Author index*

391

- Buhr, R., 80, 81, 82  
 Bullowa, M., 67  
 Burling, R., 262  
 Burron, B. F., 164, 183  
 Busemann, A., 72, 168, 173, 174, 175  
 Byrne, D., 165, 293n
- Calabrese, R. J., 372  
 Callary, P. E., 227  
 Campbell, D. T. 314  
 Candlin, C. N., 51  
 Cantril, H., 79, 158, 179  
 Capedano, H. L., 79, 128  
 Cappell, A., 117  
 Caradog-Jones, D., 214  
 Carlsmith, J. M., 293n  
 Carranza, M. A., 121, 242, 260, 261, 269, 281  
 Carroll, J. S., 197  
 Casagrande, J. B., 93, 94  
 Catford, J. C., 138  
 Cazden, C., 76, 228  
 Cedergren, H., 111, 117, 301, 305  
 Chafe, W. L., 40n  
 Chapman, A. J., 265  
 Cherry, L., 124, 126  
 Cheshire, J., 23, 111, 112, 117  
 Child, I. L., 226  
 Chomsky, C., 75  
 Chomsky, N., 76  
 Clark, E. V., 69, 70, 71  
 Clark, R. A., 126, 173  
 Clément, R., 55  
 Clyne, M. G., 97, 258, 271  
 Cohen, A. D., 252  
 Cohen, P., 232  
 Comrie, B., 36, 45, 305, 311, 318  
 Conklin, N. F., 117  
 Cook, M., 126, 167  
 Cook-Gumperz, J., 228  
 Cooley, C. H., 199, 356  
 Cooper, W. E., 85  
 Cope, C. S., 168, 177, 178  
 Coulthard, M., 25  
 Coulthard, R. M., 51, 52  
 Crockett, H. J., 223, 224, 233  
 Crockett, H. R. Jr, 111  
 Cromer, R. F., 77  
 Crouch, I., 109, 134, 135  
 Crystal, D., 16, 24, 42, 51, 52, 84, 89, 95, 110, 123n, 152, 312
- Dale, P. S., 70, 72, 75, 89, 93, 95  
 Daniel, J. L., 265  
 Dashefsky, A., 252  
 Davis, M., 124  
 Davy, D., 42, 51, 52, 312
- Dawson, W. E., 260, 361  
 De Stefano, J. S., 223  
 Deutsch, M., 298  
 Devine, K. D., 13  
 De Vries, J., 271  
 Diebold, A. R., 119  
 Diehl, C. F., 158, 188, 190  
 Dillard, J., 262  
 Dittman, A. T., 79  
 Dittmar, N., 227, 231, 263, 304n, 323  
 Doise, W., 277  
 Dubois, B., 109, 134, 135, 262  
 Duncan, S., 176, 196
- Eakins, B. W., 109, 126, 128  
 Eakins, R. G., 109, 126, 128  
 Edelsky, C., 132, 134, 135–6  
 Edwards, A. D., 226  
 Edwards, J. R., 124  
 Eiser, J. R., 265  
 Ekman, P., 155, 156, 186, 361n  
 Eltis, K., 237, 242  
 Elyan, O., 125, 131 & n, 133  
 Ender, N. S., 147  
 Erickson, B., 129, 133, 135  
 Ervin-[Tripp], S., 48, 57, 75, 126, 256, 291n, 319, 320n, 331, 332  
 Evans-Pritchard, E. E., 299  
 Eysenck, H. J., 163, 164, 196, 197
- Fährmann, R., 151, 156, 160, 195  
 Fairbanks, G., 81, 82  
 Fanon, F., 263  
 Fant, G., 11, 12  
 Farb, P., 135  
 Fasold, R. W., 111, 112, 115, 232, 301  
 Fay, P. J., 9, 13  
 Feldstein, S., 128, 136, 160, 161, 177, 369  
 Fellman, J., 270  
 Ferguson, C. A., 46, 51, 69, 93, 94, 263, 354  
 Festinger, L., 373  
 Fielding, G., 44, 49, 50–1, 235  
 Fillmore, C. J., 45, 311, 317  
 Fischer, J. L., 49, 111  
 Fishman, J. A., 34, 47, 251, 253, 259, 270, 280, 291, 307  
 Fiske, D., 176  
 Flavell, J. H., 10  
 Fodor, J. A., 95  
 Fraser, C., 34, 41, 42, 49, 50, 51, 77, 78, 94, 95, 98, 354  
 Freedman, J., 293n  
 Frender, R., 236, 239, 243  
 Friedrich, P., 96  
 Friesen, W. V., 155, 361n  
 Fry, D. B., 84, 86

392 *Author index*

- Galanter, E. A., 39  
 Gardner, R. C., 269, 374  
 Garnica, L. K., 95  
 Garvin, P., 307  
 Geertz, C., 48, 309, 318  
 Gellhorn, E., 83, 155, 157, 196  
 Gelman, R., 90, 91, 92, 354  
 Geoghegan, W., 57, 331, 333  
 Gerard, H. B., 293n 353  
 Giglioli, R. P., 291n  
 Giles, H., 21, 43, 88, 90, 93, 94, 98, 117,  
 129, 131, 132, 133, 137, 138, 149, 166,  
 189, 212, 224, 233, 234, 240, 242, 243,  
 245, 251, 253, 254, 256, 257, 258, 259,  
 260, 261, 262, 263, 265, 266, 267, 268,  
 270, 271, 272, 273, 274, 278, 281, 282,  
 291, 302, 303, 304, 308, 312, 344, 354,  
 358, 365, 366, 369, 374, 375, 377  
 Gilman, A., 35, 38, 48, 50, 295, 319  
 Ginsberg, G. P., 136  
 Glaser, D., 252  
 Glazer, N., 270  
 Glucksberg, S., 91  
 Goffman, E., 33, 40n, 53n, 200, 216, 370  
 Goldberg, J., 36, 42  
 Goldman-Eisler, F., 86, 161  
 Good, D., 293n, 326  
 Good, T. L., 237  
 Goodenough, D. R., 149, 195, 314  
 Goody, E., 311, 321n  
 Greeley, A. M., 270  
 Grice, H. P., 325  
 Grimshaw, A. D., 291n  
 Gumperz, J. J., 47, 57, 125n, 136, 258,  
 263, 265, 291n, 299, 300, 302, 303,  
 304n, 309, 310, 315, 330, 332, 360  
  
 Haas, M. R., 38, 111, 115, 311  
 Hall, J. A., 180n, 214, 344  
 Halliday, M. A. K., 36, 39, 51, 68, 77,  
 88, 213, 309, 310  
 Hargreaves, D. H., 237  
 Harms, L. S., 234  
 Hawkins, P. R., 229  
 Head, B., 117, 118  
 Heider, E. R., 231, 232  
 Helfrich, H., 83, 159, 165  
 Henley, N., 26, 109, 126  
 Herman, S., 256  
 Herpel, G., 153n, 177  
 Hershey, S., 127  
 Hewstone, M., 274, 282, 344  
 Hollien, H., 9, 11, 67, 81, 82, 84, 124  
 Holmes, J., 291n  
 Holt, G. S., 264  
 Honikman, B., 14, 15  
 Hopper, R., 261  
  
 Houston, S. H., 90  
 Husband, C., 264, 266, 270  
 Hutcheson, S., 50, 293n  
 Hymes, D., 34, 44, 53n, 256, 291n, 300,  
 307, 310, 354, 360n  
  
 Irvine, J., 45n, 320, 321  
 Isajiw, W. W., 252  
  
 Jackson, J., 308  
 Jaffe, J., 161, 369  
 Jakobson, R., 67, 68, 93  
 Jefferson, G., 42  
 Jespersen, O., 119, 135  
 Jones, E. E., 148, 202, 353  
 Jones, R. R., 257  
 Jones, S. C., 293n  
 Jones, V., 125  
 Jourard, S., 357  
  
 Kachru, B. B., 263  
 Kaplan, B., 329  
 Kaplan, H. M., 11  
 Kaplan, M. F., 197  
 Kaplan, S. J., 267, 377  
 Katz, D. C., 243  
 Kay, P., 299n  
 Kean, J. M., 94, 95, 228  
 Keating, P., 80, 81, 82  
 Keenan, E. O., 40n, 49, 118, 119  
 Kelley, J. A., 131  
 Kelly, H. H., 353  
 Key, M. R., 16, 109, 114, 118, 135, 312  
 Kimmel, K. L., 124, 266  
 Kochman, T., 41, 264, 269  
 Kohlberg, L., 89  
 Kramer, C., 126, 132, 135–6  
 Kramer, E., 79, 149, 152, 179, 190  
 Krauss, R. M., 91, 184n  
 Kühnen, S., 153n 156  
 Kurath, H., 233  
  
 Labov, W., 19, 20, 36, 37, 41, 43, 49, 92,  
 97, 110, 112, 113, 115, 121, 212, 215,  
 224, 225, 231, 232, 233, 239, 260, 261,  
 291, 294n, 301, 302, 303, 304 & n, 307,  
 310, 315, 325, 329n, 331, 343, & n,  
 362, 363, 368, 372  
 Ladefoged, P., 4, 12  
 Lakoff, R., 109, 129, 134, 135  
 Lambert, W. E., 38, 96, 211, 212, 236,  
 243, 256, 261, 268, 269, 278, 319, 344  
 Lancker, D. van, 80, 85  
 Lass, N. J., 9, 124  
 Laver, J., 5, 12, 13, 14, 15, 50, 151, 154,  
 155, 158, 159, 185, 260n, 293n, 312,  
 313, 360

*Author index*

393

- Lawton, D., 230  
 Lay, C. H., 164, 183  
 Lazarus-Mainka, G., 171, 172, 178  
 Leach, E., 294, 295, 298n  
 Lenneberg, E. H., 67, 84, 195, 219  
 Leopold, W. F., 68, 70, 74  
 Levine, L., 111, 223, 224, 233  
 Levinson, S. C., 35, 38, 40n, 42, 46, 48,  
 53, 57, 294, 295, 296, 300, 304, 305,  
 306, 311, 315, 317, 318, 319, 320, 322,  
 323, 332  
 Lévi-Strauss, C., 294, 298n  
 Lewis, A., 68, 84, 93  
 Lieberman, P., 84, 89, 124  
 Lieberman, S., 120, 133  
 Lin, T. K., 190n  
 Lorenz, M., 173  
 Luchsinger, R., 10, 13, 81, 82, 84, 85, 86  
 Luckman, T., 220, 221, 240  
 Lukens, J., 263, 268  
 Lyons, J., 4, 168, 293n, 312, 324, 368
- Macaulay, R. K. S., 112, 225, 235  
 McCarthy, D., 69, 211, 226  
 McClelland, D. L., 173  
 McClintock, C. G., 293  
 McConnell-Ginet, S., 123, 125, 126, 129  
 McCormack, W., 305  
 McCready, W. C., 270  
 McDavid, R. A., 233  
 McIntosh, A., 39, 88  
 McNeill, D., 74, 76  
 Mahl, G. F., 72, 87, 160, 163, 164, 167  
 Maloney, W. H., 9, 84  
 Markel, N. N., 16, 125, 158  
 Markey, J. F., 73  
 Marler, P. R., 347, 349  
 Martineau, W. H., 265  
 Martyna, W., 138  
 Masserman, J. H., 72, 172, 173  
 Matarazzo, J. D., 161  
 Mathiot, M., 307  
 Mazanec, N., 133  
 Mead, G. H., 199, 356  
 Meditch, A., 123, 124  
 Mehrabian, A., 50, 169, 239  
 Meisel, J. M., 263  
 Meltzer, L., 189, 196  
 Menyuk, P., 74  
 Middleton, W. C., 9, 13  
 Miller, C., 109, 138  
 Miller, G. A., 39, 73, 170  
 Miller, V., 157, 158, 159  
 Milroy, J., 112  
 Milroy, L., 112  
 Mischel, W., 147, 199  
 Mitchell-Kernan, C., 41
- Moerk, E., 168, 169, 170  
 Moerman, M., 252  
 Moore, G. E., 158, 159  
 Morley, I. E., 178, 265  
 Morris, C. W., 66, 360  
 Moscovici, S., 41, 44  
 Moses, P. J., 9, 151, 152  
 Mowrer, O. H., 174  
 Moynihan, D. P., 270  
 Murray, D. C., 160, 164, 167  
 Mysak, E. D., 9, 82, 84, 87
- Nadel, S. F., 295, 298n, 314  
 Nahir, M., 270  
 Naremore, R. C., 229  
 Narroll, R., 252  
 Nelson, K., 69, 71  
 Nelson, W. M., 169, 175  
 Newcomb, T. M., 293n  
 Newport, E. L., 93, 95, 98  
 Nichols, P. C., 121  
 Nisbet, R. E., 148, 202
- O'Barr, W. M., 129  
 O'Connell, D. C., 86, 87  
 O'Connor, J. D., 4, 18  
 Oeverman, U., 76, 227  
 Oftedal, M., 117, 120  
 O'Hern, E., 227, 234  
 Oksaar, E., 67, 68, 69, 75  
 Oller, D. K., 67  
 O'Neill, P. G., 318n  
 Orne, M. T., 217  
 Ornstein, J., 262  
 Orton, H., 232  
 Osgood, C. E., 173  
 Oshinsky, J., 184, 188  
 Ostwald, P. F., 80, 81, 82, 152, 160
- Page, E. R., 86  
 Palmer, J. M., 13  
 Parkin, D., 278  
 Paulston, C. B., 319, 333  
 Peabody, D., 265  
 Pear, T. H., 79, 179  
 Pei, M., 135  
 Pellowe, J., 125  
 Peng, F., 372  
 Phillis, J. A., 16, 158  
 Piaget, J., 88  
 Pike, K. L., 4, 38n  
 Platt, J. T., 257  
 Pope, B., 163  
 Powesland, P., 43, 88, 90, 93, 98, 131,  
 133, 149, 189, 212, 233, 234, 240, 242,  
 245, 260, 261, 268, 278, 291, 302, 303,  
 308, 312, 358, 369, 375n

394 *Author index*

- Pride, J. B., 291n  
 Ptacek, P. H., 9, 10, 79, 84, 86  
 Putnam, G. N., 227, 234
- Quirk, R., 16
- Radcliffe-Brown, A. R., 294, 298n  
 Raffler-Engel, W., von, 125, 265, 281  
 Reid, E., 111  
 Rencher, A. C., 16, 184, 312  
 Riley, W. K., 49, 111, 112, 301  
 Roberts, N., 51, 94, 95, 98, 354  
 Robinson, W. P., 50, 76, 91, 211, 212,  
 227, 231, 232  
 Rochester, S. R., 160, 164, 167  
 Rokeach, M., 352  
 Rollman, S. A., 264  
 Rosen, H., 227  
 Rosenthal, R., 180, 180n, 199, 260, 344  
 Ross, A. C., 232, 241  
 Rothbart, M., 98  
 Rotter, J. B., 353  
 Rubin, J., 47, 138, 307  
 Rûke-Kraviņa, V., 93  
 Rutter, D. R., 178  
 Ryan, E. B., 79, 121, 128, 242, 260, 261,  
 269, 281, 361  
 Ryle, G., 218
- Sachs, J., 77, 93, 124  
 Sacks, H., 41, 42  
 Sahakian, W. S., 293n  
 Sanches, M., 291n, 310, 320  
 Sandell, R., 168  
 Sander, E. K., 9, 79, 84, 86  
 Sanford, F. H., 73, 151, 168, 172  
 Sankoff, G., 47, 111, 117, 301n, 305  
 Sapir, E., 93  
 Sawyer, J. B., 261, 262, 266, 269  
 Schatzman, L., 229, 232  
 Schegloff, E., 41, 42  
 Scheinfeld, A., 125  
 Scherer, K. R., 14, 16, 50, 79, 80, 83,  
 149, 151, 152, 153, & n, 154, 155, 156,  
 158, 159, 160, 161, 166, 174, 175, 177,  
 178, 179, 180 & n, 181 & n, 182, 183,  
 184, 185, 186, 187, 188, 189, 190, 191,  
 193, 194, 196, 197, 344, 361n, 364  
 Scherer, U., 180, 344  
 Scherzer, J., 25, 291n, 294, 310  
 Schieffelin, B. B., 40n  
 Schlesinger, I. M., 74, 77  
 Schönbach, P., 188, 243  
 Schulze, G., 72, 87, 160, 164, 167  
 Scotton, C. M., 257, 258, 266  
 Searle, J. R., 76, 77
- Sears, D., 293n  
 Sebeok, T. A., 349  
 Secord, P. F., 293n  
 Segalowitz, N., 257, 260, 265  
 Seligman, C. R., 236, 237, 239, 344  
 Seligman, M. E. P., 353  
 Shatz, M., 90, 91, 92, 320n, 355  
 Sherif, M., 314  
 Shriner, T. H., 227  
 Shuy, R. W., 49, 110, 111, 112, 234, 235,  
 259, 261, 263, 291n, 301  
 Siegman, A. W., 83, 160, 161, 163, 164, 165  
 Silverman, E. M., 126, 129  
 Simard, L., 256, 265, 369  
 Sinclair, J. M., 51, 52  
 Sinclair-de Zwart, H., 76  
 Skinner, B. F., 76  
 Slobin, D. I., 74, 319  
 Smith, J. R., 265, 282  
 Smith, P. M., 121, 130, 131, 132, 138,  
 166, 263, 274, 344, 369  
 Snow, C. E., 51, 94  
 Sorensen, A., 308  
 Speilberger, C. D., 164  
 Stark, R. E., 12, 84, 85  
 Steingart, I., 171, 172, 178  
 Stemmer, N., 71  
 Stephenson, G., 265  
 Stern, C., 72, 74  
 Stern, W., 72, 74  
 Strauss, A., 229, 232  
 Streeter, L. A., 184n, 186  
 Strong, W. J., 16, 184, 312  
 Stubbs, M., 227  
 Swacker, M., 118, 126  
 Swift, K., 109, 138
- Tajfel, H., 137, 240, 244, 257, 258, 266,  
 267, 273, 274, 277, 279, 282, 314, 358,  
 373, 377  
 Taylor, D. M., 55, 121, 137, 256, 259,  
 265, 266, 268, 271, 273, 281, 354, 365,  
 369, 374  
 Terango, L., 185, 186  
 Thielke, G., 346, 348  
 Thorne, B., 26, 109, 126  
 Thorpe, W., 346, 348  
 Tonkova-Yampol'skaya, R. V., 84, 85  
 Trager, G. L., 79  
 Trevelyan, G. D., 225, 235  
 Triandis, H. C., 352  
 Trojan, J., 151, 156, 160  
 Trudgill, P., 15, 20, 46, 49, 51, 110, 111,  
 112, 113, 114, 117, 120, 121, 132, 224,  
 225, 233, 235, 252, 259, 261, 262, 263,  
 264, 272, 280, 291, 293n, 300, 301, 303,  
 305, 312, 360

*Author index*

395

- Tucker, G. R., 96, 121, 228, 231, 232,  
 236, 319, 344  
 Turner, G. W., 51, 52  
 Turner, J., 137, 252, 267, 269, 270, 272,  
 279  
 Tzavaras, G. A., 120, 272, 280
- Uldall, E., 184, 187n  
 Ullrich, H. E., 266  
 Uyeno, T., 318n
- Vargas, R., 16, 158  
 Verdoodt, A., 270  
 Volterra, V., 73, 77  
 Vygotsky, L. S., 89
- Wallbott, H., 83  
 Weeks, R., 89, 92, 93  
 Weinreich, U., 113  
 Welkowitz, J., 160, 161, 177  
 Wells, J. C., 17, 19  
 Whorf, B. L., 71, 76
- Wiener, M., 50, 169  
 Wilkinson, A., 368  
 Williams, C. E., 187, 271  
 Williams, F., 212, 222, 229, 231, 235,  
 238, 261, 262, 375  
 Williams, J. A., 129, 132, 138, 270  
 Wilson, E. O., 346, 347, 349  
 Wilson, R., 303, 315  
 Wish, M., 267, 377  
 Witkin, H. A., 149, 195  
 Wolff, P. H., 89, 278  
 Wolfram, W. A., 49, 111, 112, 232, 234,  
 259, 261, 262, 301
- Yamanashi, M., 318n  
 Yannatos, G., 84, 86  
 Yannoulis, D. P., 84, 86  
 Young, G., 230
- Zimmer, C. H., 126, 129  
 Zimmerman, D. H., 129