

CONTENTS

Tables	page xi
Preface to second edition	xiii
Preface to first edition	xv
Abbreviations	xvi
Maps	xvii–xviii
PART ONE: FROM THE CONQUEST TO THE FORMATION OF NATION-STATES	
I Introduction: the land and the people Latin America: from geographical expression to historical reality Physical background Population pattern	1 1 3 5
2 Economic and social background of the territorial occupation Individual action and the 'encomienda' system The production of precious metals Colonial trade Growth poles and the origins of Latin American 'feudalism'	14 14 19 22 26
3 First half of the nineteenth century End of the colonial era Formation of nation-states	34 34 36
PART TWO: ENTRY INTO THE SYSTEM OF INTFRNATIONAL DIVISION OF LABOUR	L
4 The transformation of international trade in the second half of the nineteenth century and its impact on Latin America	42
International division of labour	42
Typology of economies exporting raw materials 5 Reorientation of the international economy in the present century	47 50
Export expansion phase New trends in the international economy The 1929 crisis and its impact on Latin America	50 51 54
6 Some indicators of the degree of development reached in Latin America	58
Economic indicators Social indicators	58 62

vii



viii	Contents	
PART THREE: THE TRAI	DITIONAL STRUCTURAL PATTERN	
7 Characteristics of agrar	ian structures	68
Large estates and social of		68
Latifundio-minifundio p	pattern and under-utilisation of	74
resources		
8 Distribution and utilisa	tion of the social income	81
Pattern of demand in un	derdeveloped structures	81
	the situation in selected countries	82
Collection and utilisation	n of income by the State	90
9 Monetary and foreign 6	exchange systems	93
Failure to adjust to the r	rules of the gold standard	93
The creation of central be		96
Experiments in monetary influence of the IMF	y and foreign exchange policy and the	98
PART FOUR: CHARACTE	ERISTICS OF THE	
INDUSTRIALISATION		
10 The industrialisation pr	rocess. 1: the initial phase	100
Industrialisation induced		100
Differences between the A	Argentine and Mexican cases	105
II The industrialisation p	rocess. 2: import substitution	107
	he first phase of industrialisation	107
	ced by the crisis of the export sector	110
Substitution process and	State action	115
12 Imbalances created by	import-substituting	118
industrialisation: struct		
	quence of structural change	118
Focuses of basic inflation		120
	and propagation mechanisms	124 126
Significant cases		120
	ATION OF DEVELOPMENT IN THE	
RECENT PERIOD		
13 Evolution of macroecon		13:
Diversity in behaviour p		131
Anticipation and the loss process	s of effectiveness of the substitution	138
14 Agricultural sector		141
Agricultural production		141
Livestock farming		147



Contents	1X
15 Industrial sector	152
Structure of Latin American industry	152
Textile industry	155
Chemical industries	157
Pulp and paper industries	158
Steel	159
Engineering industries	163
Petroleum production and refining	165
Electric energy	167
16 Inadequate growth and the reorientation of development	170
Overall regional trends	170
Case of Argentina	172
Case of Brazil	174
	,,
PART SIX: INTERNATIONAL RELATIONS	
17 Traditional forms of external dependence	179
Corrective policies: aims and instruments	179
Petroleum policy in Venezuela	181
Coffee policy in Brazil	183
Argentina's export control policy	186
Petroleum policy in Mexico	187
Copper policy in Chile	190
18 New forms of external dependence	194
Financial flows	194
Access to modern technology	202
Extent of external control of Latin American industry	204
19 Towards the restructing of the international economy	209
Traditional exports	209
External financial commitments	220
Towards a global strategy	221
PART SEVEN: INTRA-REGIONAL RELATIONS	
	222
20 Integration process in Central America Institutional framework	225
Achievements and prospects	225
• •	228
21 LAFTA and the Andean Group	232
Montevideo Treaty and its operation	232
New sub-regional orientation	237
Prospects for integrationist movement	239



X	Contents	
PA	RT EIGHT: STRUCTURAL RECONSTRUCTION POLICIES	
22	Economic planning experiments	242
	Methodological basis	242
	Degree of efficacy of the projections	245
	Inelasticity of the fiscal sector	248
23	Agrarian reforms	251
	Roots of the agrarian movements	251
	Agrarian reform in Mexico	254
	Agrarian reform in Bolivia	264
	Agrarian reform in Peru	269
	Agrarian reform in Chile	273
24	Economic aspects of the Cuban Revolution	278
	Singularity of the traditional Cuban economy	278
	Redistributive stage of the revolution	286
	Reconstruction phase in the external sector	291
25	Present problems and prospects	296
	Bibliography	305
	Index	313