

Index

- abolitionism, 266
 Abramovitz, M., 338
 accounting mentality, 104, 242; *see also* national income accounting
 Act of 1796, 129–30
 Acts of General Incorporation, 273
 Adams, Henry, 183
 Adams, John, 300
 Adams Act, 153
 adult education, 146–7
 advertising, 91, 93–4, 146, 344
 Africa, 310
 agrarian culture, 108, 165, 167, 288; communications network in, 178–9; end of, 180; and midwestern ethic, 245; of northern Europe, 125; and regional styles of capitalism, 89–94
 agrarian democracy, 264
 agrarian history: of South, 68; westward movement in, 162–5
 agricultural arts: borrowed from Europe, 11, 15, 16, 17; of migrants to Midwest, 122
 agricultural base, Midwest, 204, 206
 agricultural colleges, 147, 150, 153, 225
 agricultural expansion, 15–16, 28
 Agricultural Experiment Stations, 18, 139, 147, 153–5
 Agricultural Extension system, 248n48
 agricultural history: quantification and counter-factual in, 313–33
Agricultural History, 44n2
 agricultural implements, 148, 149; *see also* mechanization
 agricultural production, 172–6, 304–5
 agricultural production function, 71–2
 agricultural products, transport of, 220
 agricultural revolution, 104
 agricultural societies, 146–7
 agricultural techniques, 139–43
 agriculture: capital for, in Midwest, 228; capitalistic, 167; change in, with motorized transport, 222; competitive organization of, 242–4, 253; diversified, 80 (*see also* regional specialization); economies of scale, 240; family labor in, 184f; and industrialization in New England, 190–1; innovation in, 138–9; luck as factor in success in, 25n31; mechanization of, 17, 33, 167, 171, 173, 174; monocrop, 80; New England, 203; organization of, 88; regional character and, 97–8; scientific, 149–55; small-scale, 44; westward movement of, 139–40, 141, 325–7; *see also* commercial agriculture; farm labor; farming; farms; science, agricultural
 agriculture, southern, 42, 43, 70–5, 78, 79–80, 81, 82–6; colonialism issue in, 82–3; exploitation by northern capitalists, 82–3, 85–6; lack of financial capital in, 75–7, 78–80; mechanization, 86; new opportunities in, 86; plantation in, 33–40
 agro-business civilization/culture, 114, 167–71, 176, 177, 215; Midwest, 219–20; of North, 345–6
 Alabama, 34, 105
 America Firsters, 292
American Agricultural Press, The (Demaree), 156
 American character, 120, 206–7, 296
 American civilization, 290–1; European heritage in, 3–30
 American culture, 19, 29–30, 114, 296, 299
 American dream, 27, 28, 29
 American ethos, 301–2
 American Fur Company, 129
 American Revolution, 7–9, 103, 189, 204, 281, 283, 299–300; and nationhood of United States, 281, 283–5
 American society, xiv, 29–30; ability to experiment and adapt, 16; English-derived, 20–1; ethnic homogeneity of, 20–1, 26; historical movements in, 21–4; national origins of, 20–1
 American system, 131, 135, 302
 American Tobacco Company, 93–4
 Americanism, 294

Index

- Americanization, 250, 255, 290, 295, 296, 301
 Amsterdam, 5
 ancient world, market-centered analysis of, 4n1
 Andrews, C. M., 9n12
 Annapolis Convention, 283
 anti-business movement, 267–8, 279
 anti-slavery movement, 136–7, 266
 antitrust, 254, 300, 305
 Antwerp, 5
 Appalachia, 176–7, 217
 apprenticeship, 14, 241
 Ardrey, Robert L., 143
 art, 20
 artisan industry, 190, 191, 192
 artisan labor, de-skilling of, 202
 assembly line, 222, 229, 271
 Association of Land Grant Colleges, 153
 Attack, Jeremy, 314
 Atlanta, 255, 304
 authority: deference to, 24; family system of, 26; super-regional, 295; *see also* government; power
 automobile, 179, 250, 271; effect on rural life, 225; mass production of, 222
 automobile industry, 222, 228–9; large corporation in, 240
 backwoods living, 10, 166
 Bacon's Rebellion, 267, 282
 Bailyn, Bernard, 9n12
 Baltimore and Ohio, 133
 "Bank War," 267
 banking system, 23, 229, 230–2, 233–4, 239, 285; Midwest, 235–6
 banks, banking, 20, 76, 169, 238, 271, 286, 303; crises in, 118; lack of, in South, 71, 79; state-chartered, 232
 Banks of the United States, 239
 Baptism, 107n4
 Baptists, 108
 Barnum, P. T., 199
 batch production, 197, 198
 Bateman, J. F., 49–50, 51, 314, 320–1
 Beard, Charles, 270
 Belgium, 225, 303
 Bentham, Jeremy, 117, 168
 Bernstein, Michael, 346n11
 Bessemer, Sir Henry, 221
 Bidwell, Percy, 314
 "big business" and Republican Party, 250–1
 bigness, 207, 298–9; mistrust, of, 268, 279; protest against, 279
 biochemical technology/knowledge, 149, 315, 332
 Birmingham, 84–5
 birth rate, 304; rural, 166, 177–8
 "black belt," 70, 162
 blacks, 28, 96, 121, 167, 254, 288; assimilation of immigrant, 29; economic progress in postbellum South, 74–5; exploitation of, 42; freed, 44–5, 95; mobility of, 99, 252, 290, 293, 294; population increase, 35–6; reconstruction governments, 96; social displacement of, 86; *see also* slaves
 Blanchard, Thomas, 200n14, 203
 Bohemia, 304
 Bohemian immigrants, 21–2
 boll weevil, 86
 bonds, 216, 233, 236, 271
 Boston, 7, 91, 132, 192, 194, 255
 bourgeois society, 204, 249, 303
 brass, 193, 196, 198, 203, 204–5
 Braudel, Fernand, 302, 335
 Brinton, Crane, 7n9
 Brown and Sharpe, 203
 Brown family, 193, 194
 Bryan, William Jennings, 273, 280, 292
 Burke, Edmund, 7
Burlington West (Overton), 270
 Burrows and Pettyman (co.), 231n29
 business: and government regulation, 277–8; protest against, 279; relation with government, 95–6; Republican Party and, 250–1, 23–4; and society, 265–70
 business behavior, 87–8; political atmosphere of, 287–8
 business capitalism, regional differences in, 87–8; 89–94
 business civilization/culture, xiii, 48, 49, 82, 204, 270–4, 346; dissent from values of, 267–9; of Midwest, 227–8, 240; of Old Northwest, 131; *see also* agrobusiness civilization/culture
 business enterprise: agricultural innovation and, 145–6; law as instrument of, 269
 business ethic, 268–9
 business organization, 272
 business system, 290
 business values, 267–9, 280
 Butlin, Noel, 237
 Cabot family, 194
 Calhoun, John C., 133
 California, 114, 166, 216
 Calvin, John, 107, 190
 Calvinism, Calvinists, 106, 107, 110, 113, 192, 245
 Canada, 129, 167, 168–9, 175, 176, 262
 canals, 10, 14, 17, 131, 132, 133, 169, 201, 216, 217; financing of, 232; labor force for, 226
 capital, 290; natural increase in, in plantation system, 36, 37, 39; real and financial, Midwest, 228–40; in South, 43, 71, 81–6, 93; *see also* farm capital
 capital accumulation, 167
 capital costs, 223
 capital equipment, imported by South, 38
 capital flows, interregional, 77
 capital markets, 236, 237, 271, 303; in South, 44, 68
 capital mobility, 69, 303
 capital movements, 232, 290
 capitalism, 3–6, 24; agricultural, 155, 172, 173, 344; American, 10–20, 30; colo-

Index

- nial, 288; components of, 113–14; defining characteristic of, 3; and democracy, 300–2; European, xiii–xiv, 5–6, 10; evolution of, 103–4; finance of capital in, 229–30; institutional structure of, 17–18; multinational, 87–8, 308n8; nineteenth-century, 277; in North American colonies, 8–10; and Puritanism, 106–8; and religion, 108–13; as secular religion, 29–30; small-scale, 23, 24, 83–4; social effects of, 309; southern style, 87–100; technology of, borrowed from Europe, 12–13
- capitalist culture, growth of, 304–5; individualism of, 177
- capitalist ethic, 111n7
- capitalists, northern, 81–6; rivalries among, 269
- Caribbean planters, 8
- Carnegie, Andrew, 237
- Carolinas (the), 105, 262; proprietors, 34
- cartels, 94, 97, 305
- caste system (South), 69
- Cather, Willa, 157
- Catholic Church, 107, 108, 117, 247, 305
- cattle, 15–16, 33, 172, 215
- cattle ranches, 313–33
- Central Europe, 26
- central European immigrants, 216, 226
- centralism, 23
- centralization, 280
- Chandler, A. D., 207
- charcoal iron production, 217
- Charleston, 105, 133
- Chase, Salmon P., 239
- chemicals industry, 221
- chemistry, 150, 221
- Cherokee Indians, 162
- Chesapeake (the), 105
- Chicago, 113, 134, 137, 218, 255, 290
- Chicago Marine and Fire Insurance Company, 231n29
- child labor, 202
- China, 29, 310
- Chinese immigrants, 84
- church–state, 107, 109
- cigarette industry, 94
- Cincinnati, 113, 131, 137
- cities, 5, 23, 24, 28, 114, 117; blacks' migration to northern, 41; central market, 137; move from farms to, 225
- city-states, 23, 29; North American colonies as, 8, 9–10, 20
- Civil War, 9, 20, 23, 68, 69, 86, 121, 133, 165, 167, 179, 267, 281, 299, 303, 310; economic interests in, 135–7; meaning of, 270, 271–3
- civilization; *see* American civilization
- class consciousness, 98, 247
- class interest: in South, 94, 96, 99
- class structure, 7, 8
- class struggle, 269
- Clay, Henry, 131, 136
- Cleveland, 113, 137, 218, 255
- cliometrics of productivity, 335–42
- clockmakers, 196–8, 199, 202–3, 206
- coal, 113, 206, 217, 218, 220, 271, 303
- coal chemistry, 221
- Cochran, Thomas C., 286
- collectivism vs. individualism, 278–80
- colonialism, hypothesis re, in southern economic development, 82–6
- Colt, Samuel, 198, 199
- Columbus, 220
- commercial agriculture, 118, 121–2, 126, 141–2, 172–6, 267, 273, 326, 327; opportunities in, 167–8
- commercial institutions, Midwest, 204
- commercial revolution, 104
- commercialism in North, 117; and settlement, 166
- commodities, 239
- commodity markets, 243, 244, 271
- common law, 8, 284
- common market, 309
- Commons, John R., 27, 227n22
- communication in rural neighborhoods, 178–9
- communications technology, 271, 278
- Communism, 100
- community, national, 283
- community interest, balance with private right, 19
- community organization, 207
- community spirit in Midwest character, 124, 125, 126
- competition, 94, 145, 178–9, 305
- Confederation, 281–3
- Congregationalism, 107n4, 108, 299–300
- Connecticut, 201, 202–3, 282, 284
- Connecticut Valley, 193, 194–9, 303
- Connecticut Western Reserve, 200
- Connecticut Yankee in King Arthur's Court*, A, 10
- Connellsville seam, 218
- conservatism, 285
- Constitution (U.S.), 10, 12, 281, 283, 284; framework for nationhood in, 285; slaves in, 285; Thirteenth Amendment, 68; Fourteenth Amendment, 68
- Constitutional Convention, 283
- construction projects, financing of, 232–3
- consumption, 39, 43, 142, 344
- Continental Congresses, 281
- contract, 5, 10; laws of, 17, 117, 169; right of, 88, 274; share/fixed rent, 73–4, 75, 79
- control, systems of, 271
- conversion experience, 106
- convertibility, 236, 239
- Coolidge, Calvin, 255, 285
- Cooper, Carolyn, 199n14
- Cooper, J. F., 269
- copper discoveries, 128, 132, 196
- Copperheads, 267
- corn, 17, 148, 163–4
- Corn Belt, 33
- corporate organization, 207, 264–5

Index

- corporation(s), 12, 261–2, 264, 273, 277, 290; railroad as model for, 270; *see also* large corporations
Corpus Agrimensorum, 12n15
 cotton, 17, 36–7, 89, 105, 166, 171, 176, 200, 206; effect on southern economic society, 45; expansion of, 99, 162, 173; labor inputs, by operation and region, 57t, 59t
 cotton farming, 33, 41–2, 148; labor productivity in, 51–66; labor time, by region and operation, 56–8; problem of yields, 53–6; quantification and counter-factual in historical study of, 313–33; southern agriculture tied to, 69, 70–1, 80, 81, 82, 84, 86
 cotton gin, 17, 37
 cotton industry, 76; hypothetical histories for, 62–3
 cotton production: labor input and productivity in, 63t; plantations vs. free farms, 37–9
 cotton yields, estimated, by regions, 55t; problem of, 53–6
 counter-factual (the), in American agricultural history, 313–33
 countryside, surplus populations of, 26
 courts, 12, 168, 246, 278
 crafts industry, 5, 90, 117, 192, 216–17; small-town, 146
 craftsmen, 38, 39, 95, 185; in American capitalism, 113; New England, 190, 193–4; specialized, 136–7
 creativity, 304–5, 308n8
 credit, 88, 237, 238, 274; availability of, 118; bank-created, 230, 235; farm, 234–5, markets for, 75, 76–7; in southern agriculture, 71, 76–8, 79
 credit system, 23, 239, 290; Midwest, 235–6, 238; in post-Civil war South, 77–80
 Creek Indians, 162
 crop choice, 163–4, 170; in southern agriculture, 79–80
 crop-lien-tenancy system, 78–9, 235
 crop mix, 201
 crop yields, 158–9t, 174–5
 cropping patterns, new, 224
 crops, 84, 143, 164, 176; specialized, 172–4
 Crystal Palace Exhibition (London), 17n24
 cultivator, 17, 70, 143
 cultural borrowing, 11–13
 culture(s), xi–xii, 205, 291, 295, 299; American, 19, 27–8, 29–30, 114, 290–1, 296; eco-technic, 155; European, 305; middle-class, 137; Midwest, 91, 128, 137, 242, 248–50; operation of national economy(ies), within, 343f; regional, 115; in social science history, 350–1; and state, 309–10
 Cumberland Gap, 162
 currency system, 28
 dairying, 14, 118, 132, 172, 224; labor productivity, 320–1; quantification and counter-factual in historical study of, 313–33
 Dakotas, 224
 Dartmouth College case, 284–5
 death rates, 304
 debt, 10–11, 232; in agriculture, 79, 142, 234
 debt instruments, 271
 De Canio, Stephen, 79, 80, 81
 Declaration of Independence, 281
 Deere, John, 17
 Delaware, 161, 263, 287
 demand, 36–7, 43, 141, 307
 Demaree, A. L., 156
 democracy, xiii–xiv, 8, 116, 136, 263; bourgeois, 299; and capitalism, 300–2; ethos of, 96; and federal union, 285; frontier, 177; and industrial concentration, 244–5; and world wars, 292, 293; *see also* Jeffersonian democracy
 Democratic Party, 18, 28, 86, 280, 285; in Midwest, 250, 252, 253, 254–6; old guard, 291, 293; and struggle over slavery, 136
 demographic pattern: Western, 304
 Denison, Edward, 340
 Denmark, 5, 303
 Depression (the), 254
 Descartes, René, 279
 determinism, 81
 Detroit, 113, 137, 222
 developmental opportunity, 10, 19
 diffusion: of agricultural innovation, 148–9, 152, 153, 156–7; of machinery, 193
 Dilke, O. A. W., 12n15
 discrimination in South, 74–5, 81; *see also* racism
 Divine law, 106
 division of labor, 90–1, 202, 242, 307n8; on family farm, 241; in rural neighborhoods, 185
 Domar, Evsey, 338, 339
 domestic policy, 294
 Douglas, Stephen A., 134
 Dow Chemical Company, 221n10, 228n24
 Drake, “Colonel,” 218
 Dreiser, Theodore, 26, 279
 Duke, James Buchanan, 93
 durable goods, 201
 Dutch East India Company, 262
 East (the): agricultural innovation in, 140–1; and finance capital for Midwest, 235–8; light industry in, 216–18
 Easterlin, Richard A., 45
 eastern European immigrants, 226
 eastern European kingdoms, 5
 economic advantages, 19
 economic decline, effect on rural culture, 175–6
 economic development, 103–14, 270, 289, 300–2, 308–10; central chain of events in, 111–14; Civil War and, 286–7, 288–9; Midwest, 128–9; physical opportuni-

Index

- ties in, 103; slavery and, in South, 41–50; in South, 79–80; state in, 104
- economic environment: of agricultural innovations, 138–9; of southern agriculture, 166–7
- economic exploitation, 68–9; landowners and, 69–75, 78–9; populist explanation of, 68–9, 74, 75–6, 78; of South, by northern capitalists, 81–6
- economic function, specialization of, 121
- economic history, xi, 118, 187; Europe, 302–10; productivity in, 342–7; U.S., 204–7
- economic interests, regional, and struggle over slavery, 134–7
- economic organization, xiii, 23, 270; plantation, 43; in South, 81–6; U.S. transition to modern, 24–8
- economic policy, 86, 107
- economic structure, 264–5; new, 294
- economic surplus (concept), 130
- economic system, 271
- economies of organization: plantation agriculture, 35, 37
- economies of scale, 33, 39, 94, 199, 219, 220, 221, 240, 271; in large regional markets, 244, 250
- economy (the), 342, 351–3; in colonies, 6–10, 263–7; links with international, 295–6; Midwest, 247–9, 253; real and alternative growth paths in southern, 81–6; of South, 98–9; southern orientation of Old Northwest, 130–1; *see also* world economy
- Edison, Thomas, 222
- education, 96, 290, 304, 309, 345; agricultural, 150; compulsory, 246; of farm youth, 225; respect for, 137; *see also* public schools
- Eggleston, Edward, 157
- Eisenhower, Dwight D., 294
- electric car lines, 225, 233
- electricity, 179, 221, 222, 271, 304
- electro-dynamics, 221
- efficiency, rationalized, 207
- elites, elitism, 155, 179, 278
- emancipation, 28, 70–1, 121, 289
- Emancipation Proclamation, 68
- eminent domain, 18, 169
- Engerman, Stanley, 442, 45–6, 52, 314
- England, 5, 6, 24, 26; and American Revolution, 8–9; Board of Trade, 8; capitalism, 88; economy, 206; industrialization, 120, 302–3; influence on American society, 20–1; landed aristocracy, 116; Privy Council, 8; state mercantilism, 103; U.S. dependence on, 20
- English East India Company, 262
- English immigrants, 161
- enterprise, 280; and small/large organization, 28, 277; *see also* business enterprise entitlements, land, 129
- entrepreneurs, 91, 96, 124, 305, 307; New England, 190
- entrepreneurship: of farmers, 224–5; southern, 93–4
- Episcopal Church, 299–300
- equality, 28, 29, 245
- Erie Canal, 131, 132
- Erie Railroad, 133
- ethnic groups, 27, 227, 228, 247, 254, 291
- Europe, xi, 19, 296; agriculture, 15; American ambivalence toward, 10–11; industrialization, 22–3, 120, 298–310; as superpower, 310
- European immigrants, 161–2; *see also under each nationality*
- expansion, 9, 10, 24, 29, 114; agrarian and industrial, 28; economic, xii; *see also* westward movement
- experimentation in agriculture, 149, 150, 151
- exports, 130–1, 247
- external environment and industrialization, New England, 200–1
- factor mobility/immobility, 69, 75, 309
- factor supply and agricultural innovation, 141
- factory system, 76, 78
- factories, 90, 117, 242; New England, 189–93; *see also* manufacture(s); manufacturing
- factory discipline, 95
- Fairfax, Lord, 34
- family, Midwest, 124; in rural culture, 177–8; unit of production, 185; *see also* farm family
- family economy, 204
- family farm(s), 42, 90; internal organization of, 240–1; self-sufficient, 89; *see also* small farms
- family labor, 170, 171, 173; uses of; colonial regimes, 184f
- Far West, 115, 215, 250
- farm capital, 34–5, 77, 185, 186, 190, 202, 234–5, 247, 330–1; labor as, 35
- farm equipment/machinery, 174, 220; innovation and, 143; large corporation in, 240; *see also* mechanization
- farm family: position of women in, 142; and rural neighborhoods, 176–80
- farm income, 42, 46
- farm labor, 33, 71–2, 147, 167, 173, 202; as capital, 35; exchange of, 178; move to industrial employment, 172, 175, 176, 201, 224–5; southern, 79, 82
- farm service industry, 174
- farm prices, 237
- farm subsidies, 18, 254, 278
- farm tenancy system; *see* tenant farmers; tenure system (South)
- farmer(s), 85, 113, 139, 177; and agricultural science, 149–50; and their elites, 155; Midwest/Old Northwest, 132, 215; political organization of, 18–19; and populism, 276; productive achievement of, 172–6; and Republican Party, 273;

Index

- farmer(s) (*cont.*)
 self-sufficiency, 172; and small-town business civilization, 169–71; support for Lincoln, 167; true history of, 161–80; westward movement of, 139–40, 141, 224
 Farmers' Alliance, 18
 farming: decline of, 36, 175–6, 255; Midwest, 22, 130; in the North, 118–19; in northeast, 201; as science, 18; specialized labor in, 190; *see also* agriculture
 farming, mixed, 99, 172; quantification and counter-factual in historical study of, 313–32
 farming practice, choice of, 163–4; effect of science on, 149–55; inter-generational transmission of, 163–4, 178; variation in, and innovation, 143–7
 farms, 124, 177, 201, 250; as assets, 234; industrial activities on, 223; self-sufficient, 44, 126, 166; specialized, quantification and counter-factual in historical study of, 313–33
 federal factories, 128, 129
 federal government, 113, 125, 296; and agricultural science, 150, 151–2, 153–4; and capital movements, 232; intervention by, 99; and land system, 168; mistrust of, 268; role in economy, 265; size and role of, 254, 277–8, 279; *see also* government regulation; state
 federal mercantilism, 238–40, 265
 Federal Reserve System, 278
 Federal Trade Commission, 278
 federal union, 284–5
 feudalism, 10, 23, 241, 305
 finance, 5, 280; agricultural, 234–5; local, 229–35; manufacturing, 14–15; separation from production, 235
 finance capital, 203; and economic exploitation in South, 75–80; Midwest, 228–40, 253
 financial capitalism, 91
 financial community, 275
 financial crash, 252–3
 financial flows, 236, 247, 296
 financial instruments, 75, 229, 239
 financial markets, 278
 Finney, Charles G., 269
 firearms industry, 198–9
 firms, 98, 205; North–South comparisons, 49–50
 Fisher, F. M., 316, 327, 329
 fishing, 6, 190–1, 192
 Fogel, Robert W., 52, 314
 food, self-sufficiency in, 38, 39, 80
 Ford, Henry, 91, 92, 222
 Ford Foundation, 52
 Fordism, 206, 242
 foreign policy, 293, 294
 foreign trade; *see* trade
 Fort Pitt, 112
 Foucault, Michel, 335
 founding fathers, 283
 Foust, James, 55, 314
 France, 5, 6, 24, 26, 88, 103, 289; economy of, 206; North, 225
 Franklin, Benjamin, 300
 free banking acts, 230
 free farms, Old Northwest, 121
 free labor, 90, 137; in farming, 71–2
 free labor market in South, 41–5, 68
 free markets, 109, 116, 167, 261–2; in agriculture, 19; in land, 34
 free non-slaveholders, income distribution of, 46–8
 free trade, 6, 284
 freedmen and wage labor, 71–2
 freedom, 28, 136, 269–70, 297, 308; black, 95; and capitalism, 300–2; and centralized management, 242; ideology of, 167; within law, 295
 French and Indian War, 112
 French Canada, 21, 162, 171
 French Revolution, 7, 204, 287
 frontier(s), 149, 165–6, 167, 223, 324; in midwestern ethic, 245, 246; waves of, 128
 frontier culture, 18–19, 139
 frontier democracy, 177
 frontier hypothesis, 120–1
 frontier law, 168
 frontiersmen, 124
 fuel, Midwest, 218–19
 fur trade, 128; organization of, 117, 129
 Galambos, Louis, 224n15
 Gallipolis, Ohio, 129n19
 Gallman, Robert, 52, 286
 gambler, 129; as ideal type, 127–8
 Garland, Hamlin, 157
 Gates, Paul W., 134, 270, 314
 Geertz, Clifford, 335
 general equilibrium theory, 335–6, 352
 genetics, 147, 149; and agricultural science, 151, 152–4
 Genovese, Eugene, 43, 44n2
 George III, king of England, 299
 Georgia, 34, 36, 262
 German immigrants, 10, 13, 20, 21–2, 84, 140, 161, 162, 179, 196–7, 226; in Midwest, 122–3, 125, 216
 Germany, 5, 24, 26, 221, 289, 303; capitalism, 88; corporate growth of, 270, 271; economy, 206; industrial revolution, 225, 226; unification of, 298; in World War II, 293, 301
 Gerschenkron, Alexander, 111n7, 120n11, 306–8, 309, 337–8
Gewerbefreiheit, 263
 Gibbon, Edward, 64
 Goess, William, 12n15
 Goethe, Johann von, 98
 gold, 114, 236, 238, 239
 gold movements, 290
 gold standard, 20, 238, 250–1, 274, 275, 293, 300
 Goldin, Claudia, 286
 Goldwater, Barry, 280
 Goodyear, Charles, 196

Index

- government: aid to agriculture, 176, 352;
 American, 345–6; attitudes toward, 94,
 95–6, 99; and capitalism, 3–4; con-
 trolled by landowners, 262; needs of peas-
 ant and gambler from, 127; professional,
 305; relationship with business, 287–8;
 role of, 305; structures in, 22–3; weak,
 285; *see also* federal government; local
 government; state; state governments
 government regulation, 18, 251, 254, 276–
 7, 300
 Graham, Billy, 269
 grain farming, 244; *see also* wheat
Grand Model (Locke), 34
 Grange, 18, 153
 Grant, U.S., 137, 285
 Granville, Lord, 34
 Gray, H. C., 314
 Great Awakening, 106, 192, 269
 Great Britain, 104–5, 295, 298; *see also*
 England
 Great Depression, 175
 Great Lakes trade, 132, 219
 Great Plains, 215
Great Plains, The (Webb), 16
 “Great Society,” 254, 255
 greed, 109, 167
 Greek city-states, 3–4
 greenbacks, 236, 239
 guilds, 5, 14, 88, 262
 guns, 197n11, 202–3, 206; *see also* fire-
 arms industry
 Hacker, Louis, 270
 Hall, John, 198–9
 Hamilton, Alexander, 264, 280, 287
 Hamiltonian democracy, 265
 Hanna, Marcus, 28
 Harper’s Ferry, Va., 198–9
 Harrison, Benjamin, 131
 Harrod, Roy, 338
 Hartford, Conn., 91
 harvesting, mechanical, 17, 223
 Hawaii, 29
 Hawthorne, Nathaniel, 269
 hay farming, 313–33
 headright system, 34
 heavy industry, 206; financing, 232–3;
 Midwest, 204, 219
 Hicks, J. R., 4
 hierarchy(ies), 24–6
 Higgs, Robert, 74
 historical imagination, 81
 historical movements: in American society,
 21–4
 history, 81, 100; *see also* economic history;
 total history
 Holland Land Company, 129, 264
 hollow-wares, 194–5
 Homestead Act of 1862, 215
 homesteaders, 169
 Hoover, Herbert, 275, 277–8, 280, 285,
 293
 Horowitz, Morton J., 17–18
 Houston, 255
 Hudson, John, 216n2
 Hudson’s Bay Company, 262
 Hughes, J. R. T., 17–18
 human behavior, scale of interactions in, 278
 human capital, 69, 78, 79, 98
 human ingenuity, 245–6
 human society; *see* society
 Hurst, J. Willard, 17–18
 idealism, 268–9
 ideas, 87
 ideology: of nationalism, 305–8; of Repub-
 lican Party, 273, 287; and social life, 308
 Illinois, 90, 112, 113, 121, 122, 128; bank
 incorporation law, 231n28; settlement,
 130, 131
 Illinois Central Railroad, 134, 270
 immigrants, 23–4, 27, 84, 291, 344; and
 agricultural innovation, 150; Americaniza-
 tion of, 301; assimilation of, 24–5, 29–
 30, 228, 293; children of, 29; in labor
 force, 28, 95, 117, 226–8, 345; in Mid-
 west, 246–7; “new,” 290; in settlement,
 161–2; westward movement of, 140
 immigration, 6, 11, 19, 21–2, 114; move to
 end, 252; into Old Northwest, 131–2;
 and price of labor, 237; tariff and, 250,
 252; and training of workers, 221–2
 immigration policy, Republican Party and,
 275
 imperialism, 285, 293, 294
 imports, 37–9, 130–1, 190
 income distribution, 304; in South, 42, 43,
 44–8, 45t, 47t, 79, 81, 85, 99, 106
 income growth, 141, 303, 309
 income per capita, 331
 indentured servants, 34, 35, 111
 India, 310
 Indiana, 90, 121, 128, 281; settlement,
 130, 131
 Indianapolis, 220
 Indian trading, 128, 129–30
 Indians, 35, 112, 163, 187–9, 285; and
 American agriculture, 15; resettlement
 of, 162
 individual(s): and agricultural innovation,
 139, 140, 144–5; in capital finance,
 229; makeup of, 349–50, 349f; and so-
 cial change, 354; in society, 351
 individualism, 10, 95, 124, 264, 276; of
 American capitalism, 10, 19, 177; and
 centralized management, 242; vs. collec-
 tivism, 278–80; and community spirit,
 124, 125, 126; and good society, 279–
 80; and mass production, 206–7;
 national, 310; of Protestant ethic, 106;
 republican, 266
 industrial capitalism, 174
 industrial civilization, 17; Midwest, 215–
 57
 industrial concentration, Midwest, 244–5
 industrial crafts, capital for, in Midwest, 228
 industrial culture, 297, 301

Index

- industrial development, 11113, 270, 300–2; free labor force and, 39–40; Midwest, 123, 135, 271; Northwest, 136–7; Old Northwest, 119; railroads in, 133; in South, 83–5, 120, 135
- industrial expansion, 28
- industrial learning stunted by slavery, 84
- industrial markets, labor power in, 223–8
- industrial matrix, feedbacks within, 219–21
- industrial occupations, New England, 187
- industrial organization, guild form of, 14; legal atmosphere and, 94; Midwest, 240–5
- industrial pricing, 253
- industrial production, 304–5; guild organization of, 88
- industrial products, plantation imports, 38
- industrial regions, effects of plantation system on, 39–40
- Industrial Revolution, 13, 14, 19, 70, 83, 104, 171; in England, 225; prerequisites for, 190; reproduced in New England, 192, 193, 204, 205
- industrial structure, 23; Midwest, 119, 204, 206, 249–50, 253, 271–2
- industrial technology, 19, 290
- industrialism, 22–4
- industrialization, 92, 120, 205, 288; of American economy, 202, 206; in Connecticut Valley, 195–9; control of labor in, 241–2; European, 22–3, 225–6, 298–310; immigrant labor power in, 228; labor supply in, 26–7; lack of, in South, 46; Midwest, 215–57, 287; in New England, 26, 120, 188f, 190–3, 199–204, 206; Old Northwest, 218; rural culture and, 44, 179
- industry: importance of variety in, 49; labor shortages in, 202; Midwest, 91–2, 250–6; New England, 189; North, 90; North–South comparisons, 48–9, 48t; policy of Republican Party toward, 274; South, 92–3, 96; specialized, 5, 14
- inferiority, 20; cultural, 19
- information: and commercial activity in New England, 192; in land speculation, 170; transmission of, 146
- information industry, 192
- innovation, 138–9, 304–5; origins of, 344
- innovation, agricultural, 171, 174; adult education in, 146–7; process in, 143–7; social organization of, 147–9
- input–output relations, Midwest industry, 219–20
- Inspirationalists, 718
- institution building, 24
- institutional change, 254
- institutional structure: and southern economic growth, 81–2; New England, 190; in social change, 154–5
- institutionalized behavior, 87–8
- insurance industry, 91
- intellectual capital, 148
- interaction effects, 220
- interchangeable parts, 197111, 198, 202, 206
- interest rates: North/South differentials, 75; and southern agriculture, 78, 82
- internal combustion engine, 221, 304
- Interstate Commerce Commission, 277–8
- invention(s), 203, 304; agricultural, 143, 145–6, 147–8, 171, 202; enabling/basic, 221; in Midwest industry, 221–2; slowdown in, 346–7
- investment, 237, 238, 290; plantation, 33–5
- Iowa, 22, 112
- Ireland, 26
- Irish immigrants, 13, 21, 22; as source of labor, 226
- iron, 113, 133, 196, 218–19, 229; discoveries of, in Minnesota, 128; railroads' demand for, 220
- iron industry, 241
- iron ranges, 218
- iron works, New England, 205
- isolationism, 28, 291–2, 293
- Italian immigrants, 226
- Italian Renaissance, 4
- Italy, 26, 88, 289, 298; city-states, 5, 104; North, 120, 206, 225, 226, 304; South, 226
- Jackson, Andrew, 267, 285, 300
- James, Henry, 10
- Jamestown, 262
- Japan, 24, 26, 29, 294, 295, 296; industrialization, 120, 241; as super-power, 310; in World War II, 293
- Jefferson, Thomas, 1215, 16, 117, 147, 168, 246, 264, 265, 266, 280, 281–2, 287, 299, 300; democratic imperialism of, 285; and nationhood of United States, 282
- Jeffersonian democracy, 91, 265
- Jerome, Chauncey, 197, 199
- Jewish banking families, 111
- Johnson, Lyndon B., 99, 254, 280, 299
- joint ventures, 129
- Jones and Lamson, 203
- justice, 246, 284, 297
- Kansas, 224
- Kansas City, 114
- Katz, Leo, 318
- Kendrick, John W., 52, 329–30, 340
- Kennedy, John F., 99
- Kentucky, 113, 162, 287
- Keynes, J. M., 28–9, 336–7, 338
- Keynesianism, 336–7, 340–1
- Kiesewetter, Herbert, 308n8
- kin-network relations, 95
- Klein, Judith, 51–2
- knowledge, 307; acquisition of new, 149–50; creation of, 155; in industrial development, 221; respect for, 147; technical, 215, 222; *see also* technological knowledge
- Knox, John, 107

Index

- Kohlmeier, A. L., 130, 135
 Kuznets, Simon, 336, 337–8, 340, 341, 342
- labor, 22, 223; attitudes toward, 94–5, 97, 99; augmented by machines, 202–3; control of, 241–2; exploitation of, in plantation system, 37, 42; family, 170, 171; female, 26, 117; immigrant, 117; migratory, 33; natural surpluses of, 239; organization of rural, 117; for plantations, 34–5; price of, 26, 237; and Republican Party, 274, 275; southern, 95, 96; unskilled and semi-skilled, 26, 93, 202; urban, 117, 179; *see also* farm labor; wage labor
- labor force: capitalization of, 89, 270; composition of, 226n20, 255; family, 121; farm, 234; free, 39–40, 288; growth of plantation, 35; immigrants in, 28, 95, 117, 226–8, 345; independence and individualism of, 241; industrial, 300–1; regional differences in, 94–5; in South, 45, 79, 81, 82, 84; in textile industry, 194; use of, plantations vs. free farms, 37–9
- labor inputs: agriculture, 160; in cotton, by operation and region, 57t, 59t; in cotton production, 63t
- labor–management relations, 94–5
- labor markets, 86; competitive, 252; in South, 41–2, 44, 45
- labor mobility, 69; of blacks, 41–2
- labor power: of immigrants, 228; in industrial markets, 223–8
- labor productivity: in cotton farming, 51–66, 63t; explanation of, 338–41; indices of, 58–64
- labor productivity, agricultural, 44, 99, 158–9t; quantification and counterfactual in historical study of, 314–15, 317–18, 318t, 319–24, 323t, 325–6, 325t, 330–1
- labor requirements, subsistence agriculture, New England, 185–6, 186f
- labor shortages, 171, 202
- labor supply, 26–7; agriculture, 174–5; Midwest society and, 246–7; post–Civil War South, 70–1, 83; sources of, 225–7
- labor system, South, 68
- labor time: cotton farming, by region and operation, 56–8; market for surplus, 186, 187, 190, 194
- labor unions, 228, 247, 252, 254, 255
- laissez-faire, 95, 244, 251
- Lake Erie, 132
- Lake Michigan, 219
- Lake Superior, 132–3
- land: capitalization of, 191; as commodity, 169, 264; corporate form for distribution of, 264; of merchant companies, 262; Midwest, 215; Old Northwest, 120–1, 223–4; prices of, 118
- land clearing, 162–3, 165, 234, 344–5; labor productivity in, 317, 319–20
- land companies, 168, 169
- land grants, 129
- land speculation, 128–9, 169–70, 191, 264
- land supplies, North American colonies, 183–5
- land system, 168–9, 177, New England, 191
- land transfers, financing, in South, 76–7
- land values, 170, 176, 330; Midwest, 130
- landholding, English forms of, 105
- landlord monopsony, 69–75
- landowners and economic exploitation, 69–75, 78–9, 82
- large corporation(s), 22, 98, 240–5; internal organization of, 240–1; and markets, 242–4; mistrust of, 269
- large organization, 114; elites in, 278
- large plants, 91, 244, 271; financing of, 233–4
- Latin America, 310
- law, 20, 246; freedom derived from, 242; pioneer experience and, 169; and rural culture, 179
- law of comparative advantage, 284
- learning effects, 47–8
- Lee, Roswell, 198
- legal institutions, Midwest, 204
- legal system, 17–18, 167–8, 290
- legislation, progressive, 276–7
- Levenstein, Margaret, 221n10, 228n24
- Lévi-Strauss, Claude, 335
- Lewis, Sinclair, 279
- liberal capitalism, 25
- liberal education, 92
- liberal society, Midwest as, 246–7
- liberalism, 292, 294, 308–10
- liberty, 237, 300–2
- life insurance companies, 271
- light industry: bank-created credit in, 230, 232; in East, 216–18; European, 302, Midwest, 204, 219
- Lincoln, Abraham, 121, 133, 272–3, 285, 287, 288, 289, 299, 300; and Civil War, 135, 299; northern farmers' support for, 167
- linkages, industrial, 205, 217, 220
- List, Friedrich, 308n8
- literature, American, 20, 269, 279
- livestock, 15–16, 143, 144
- livestock industry, 140
- local economy, 130
- local government, 116, 125; institutions of, 117–18
- local history, 205
- localism, 88, 300
- Locke, John, 34, 117
- Loehr, R. C., 157
- log cabin, 89, 163, 164, 166
- London, 23, 173, 290
- Los Angeles, 255
- Louisiana, 36, 38, 86
- Louisiana Purchase, 10, 168, 285
- Lowell, Francis Cabot, 193
- Lowell family, 194
- Luce, Henry R., 29
- luck, 25, 245

Index

- Luther, Martin, 108
 luxuries imported by plantations, 38, 77
- McCormick, Cyrus, 17
 machine shops, 194, 228–9
 machine tools, 13–14, 228–9
 machine-tool manufacture, 194, 199–204, 205
 machinery, 17, 202, 228–9; New England (industry), 193–4, 195–9, 205
 machinery manufacture, 219, 303
 McKinley, William, 255, 275, 277, 279, 280, 300
 McRee, William, 12n14
 macroeconomics, 336–7
 mail-order houses, 248n48
 Malin, James, 314
 Malthusian stage, xi
 “Malthusian trap,” 104
 management systems, 242, 271
 manifest destiny, 168, 299
 manufacture(s), 11, 142, 167; agricultural investments as basis for, 145–6; demand for, 43; import-substituting, 130, 132; market for, 303; medium-scale, 47–8; North/South comparisons, 48–9, 48t; small-scale, 137
 manufacturing, 14–15, 170, 244, 280, 345; large plants in 244; Midwest, 221–2, 223, 236, 240; Old Northwest, 216–17; in North, 90
 market(s), 14, 16, 22, 131, 309; agricultural, 112, 118–19, 126, 141, 165–71, 185, 253; and agricultural production, 172, 173, 174, 175, 176, 178–9, 180; for durable goods, 201; effects of end of slavery on, 75–80; for foods, 36; for industrial products, 90; internal, 130, 255; large firms and, 242–4; for machinery, 199; for manufactures, 303; Midwest, 247–8; nationhood in common, 281–97; and racism, 74–5; shifting, 141, 148, 149, 170–1
 market capitalism, 126, 249; in South, 67–8, 80
 market economy, 24, 100, 264–5
 market flows, 190
 market organization, Midwest, 240–5
 market system, 263–5
 marketing, 93–4
 Marquette range, 218
 Marshall, John, 285
 Marx, Karl, 71, 89, 305
 Marxism, 8, 276
 Maryland, 187, 263, 287
 mass market, 206
 mass production, 198, 206, 222
 Massachusetts, 6, 7–8, 201, 262
 Massachusetts Bay, 110, 189, 190, 192
 master/slave relationship, 67–8, 75, 95
 material welfare, 136; measurement of, 330–2
 materialism, 295, 301
 Mather, Increase, 107
 meat packing industry, 240
 mechanical arts/crafts, 11, 147–8, 223
 mechanical industries, 206
 mechanical techniques (agriculture), 315, 321–2, 324, 325–7, 345, 353
 mechanics, 222
 mechanization in agriculture, 17, 33, 167, 171, 173, 174
 Meinig, D. W., 302
 Melville, Herman, 269
 Mendel, Gregor, 154
 Mennonites, 7n8, 124, 150n5
 mercantile capitalism, 4–5, 6–7; New England, 192, 194; in Northeast, 90–1
 mercantile community and modern economic growth, 103–4, 105
 mercantile companies, 262–3
 mercantile monopoly in South, 75–80, 85
 mercantile trade, New England, 191–2, 196
 mercantilism, 280; British, 283–4; competitive, 308n8; European, 302; features of, borrowed by United States, 12–13; federal, 238–40, 265, Midwest, 129–30; in North, 116–17
 merchant companies, 262
 merchant families, 111
 merchant marine, 192
 merchants, 105, 113, 204; and credit, 77–8, 79, 238, 239; and economic exploitation, 69, 75–80, 82, 85; New England, 191, 192; Puritan ideology and, 106; southern, 76, 77, 105
 Mesabi range, 218, 226n20
 metalworking industry, 241; New England, 193, 195–9
 metals-smelting industry, New England, 193, 195–9
 Methodism, 107n4, 269
 Meyer, David R., 219n9
 Miami and Scioto Valley, 137
 Michels, Robert, 278
 Michigan, 90, 113, 122, 128, 132, 281
 Middle Colonies, 115, 183, 187; settlement, 162; subsistence agriculture, 186–7
 Middle East, 310
 Middle West (Midwest), xii–xiii, 21–2, 24, 44, 85, 167, 204, 206, 288, 297; American character formed in, 296; breakthrough to, 103–14; capitalism in, 87–8, 89–94; cultural transformation in, 250; as dominant region, 289, 290; farming, 22, 36, 130, 176; flatness, 128, 220; foreign-born population of, 227; immigrants, 27; industrial civilization of, 215–57; industrial concentration in, 244–5; industrial decline in, 250–6; industrial and market organization in, 240–5; industry, 119, 189, 300; light manufacturing in, 380–4; mixed farming in, 42; resources and technology in, 215–22; settlement of, 162; social organization and values in, 245–50
 Midwest culture, 91, 248–50; Puritanism in, 242

Index

- midwestern character, 120, 122–3, 255
 migration(s), 114; from Europe, 13, 20, 27, 82; internal, 203–4, 216n2, 224, 344; mass, 111–13; and New England industrialization, 200–1; and political culture, 115–37; rural, 26–7; rural-to-rural, 22, 26–7, 252
 migration streams, 41, 90; to Midwest, 204
 milling machine, 203
 Milton, John, 245
 Milward, Alan, 303
 Milwaukee, 113, 218
 minerals, 204, 220
 minerals rushes, 132, 165, 215
 Minnesota, 22, 90, 128, 133, 161, 224, 271, 281
 Minnesota Farmers Diaries, 157
 Mississippi, 38, 105
 Mississippi valley, 130–1
 Missouri, 287
 modernization, 24, 98, 192; British, 204; in Europe, 304
 monetary history, 239
 monetary institutions, 19–20
 monetary management, 254
 money, 88, 230–1, 239, 274; and federal mercantilism, 238–40; markets for, 75
 money income: farmers', 141–3, 145, 155, 170; of farmers/workers, 237–8
 monopolist(s), landlord as, in South, 74–5
 monopoly(ies), 18, 91, 104, 175, 240, 243, 249, 277; mercantile, in South, 75–80; regulation of, 243–4, 254; royal grants of, 262
 moral authority, 108–9
 morality of Puritanism, 107, 190
 Moravians, 607n8
 Morgan, E. S., 9n12
 Morgan, J. P., 28, 85
 Morgenthau, Henry R., Jr., 293
 Morrill Act, 150, 225

 Napoleonic Wars, 200
 Natchez, 97
 nation, idealization of, 305–6
 nation states, 5–6, 289, 342
 National Banking Act of 1862, 239
 National Banking Act of 1863, 79, 230, 231–2
 national character, 97, 296–7
 national culture(s), 24, 289
 national economy(ies), 206, 289, 290, 296; operation within culture, 343f; political controls in, 261–80; South in, 67–86
 national identity, 20
 national income accounting, 334, 336–40, 352
 National Road, 131, 135
 National Socialism, 100, 305
 national society(ies), 296–7; formed around Midwest, 289
 national states and liberalism, 308–10
National System of Political Economy, *The* (list), 308n8

 national union, 288
 nationalism: in Europe, xiii–xiv, 305–8; radical, 285
 nationhood (U.S.), 281–97; American Revolution and, 281, 283–5; Civil War and, 281, 285–9; in common market, 281–97; loss of, 295
 nativism, 252, 267–8
 natural environment: of Midwest, 125, 126
 natural resources, 19, 20, 22, 250, 274, 324, 346; lack of industrial, in South, 82, 84; Midwest, 206, 215–22
 natural selection, 145
 Naugatuck Valley, 193, 196
 Navigation Acts, 6, 263, 283
 neighborhood(s), rural; *see* rural neighborhoods
 Netherlands, 5, 6, 24, 303
 neutrality, 291
 New Deal, 18, 86, 95, 253, 254, 255, 277, 278, 292, 301, 305, 310, 346, 347; liberalism of, 279
 New England, 13, 84, 91, 112, 115, 126, 183–212, 255, 290; culture of, 106–10; craft labor, 95; economic activities, 189; industrial revolution, 204, 225; industrialization, 26, 120, 188f, 190–3, 199–204, 206; labor requirements for subsistence agriculture, 185–6, 186f; merchant companies, 262; ministers of education and godliness, 147; Puritan ethic in, 245; settlement of, 162; social structure in, 161–2; textiles industry, 93
 New England village, 89
 New Hampshire, 201, 285
 New Jersey, 161, 162
 New Orleans, 105, 131, 135
 New South, prophets of, 82–3
 New World, tropical economies of, 67–8
 New York (City), 116, 290; Board of Brokers, 231n28; financial center, 91
 New York State, 6–7, 13, 91, 162, 189, 226, 283
 New York Central Railroad, 133
 Nixon, Richard, 296
 non-capitalist classes, 266–8
 Norris, Frank, 279
 North (the), 20, 288; business/society relationship in, 265; capitalism in, 89–94; and Civil War, 288–9; culture of, 116–18; demand structure in, 43; land clearing in, 163; social structure in, 27–8; and struggle over slavery, 135–7
 North American colonies, 6–10, 105; colonial assemblies, 262, 263; governance of, 8–9; political authority in, 262–3; regions of, 183–9
 North Carolina, 34, 283
 Northeast, 28, 115, 248, 250, 290; agriculture in, 15; capitalism in, 87–8; connection of Old Northwest with, 133–7; industrialization in, 300, 302–3
 Northwest Company, 262
 Northwest Ordinance, 247

Index

- Norway, 5, 303
 novelty, origins of, 344
 nuclear family, 124, 125
- Ohio, 90, 113, 121, 122, 128, 131, 133, 137, 226, 280; development of, 132; land grab in, 128–9; statehood for, 130
 Ohio Canal, 131
 Ohio Company, 128, 129, 264
 Ohio country, 200
 Ohio River, 121, 162
 Ohio River Valley, 90, 130, 131
 oil, 86, 206, 218, 220, 222, 250; in Pennsylvania, 132
 oil refining, large corporation in, 240
 Oklahoma, 86
 Old Northwest, 13, 115, 119, 131, 133–4, 264; agriculture in, 15; connection with Northeast, 133–4; income distribution in, 42, 43; industrial districts of, 247; industrialization, 218; land availability in, 223–4; and New England industrialization, 200–1; opportunities in, 126, 127; railroad in, 216; rural society of, 120–6; and struggle over slavery, 135–7
 Old Southwest, 13, 115, 119
 oligarchical principle, 116n2
 Olson, Mançur, 318
 Omaha, 114, 255
One Kind of Freedom (Ransom and Sutch), 74
 opportunity(ies), 254; for acquisition of wealth, 119–20, 169–71, 246; and agricultural innovation, 148–9; in American economic development, 103, 106, 113; of commercial agriculture, 167–8, 176; industrial, 250; for large plants, 271; in Midwest, 129–30, 215, 222, 223, 253; in Midwest culture, 249; natural, 219; in Old Northwest, 126, 127; response to, 143; succession of, 109, 114, 117, 128–30; utilization of, 118
 optimism, 276, 295, 310
 Ordinance of 1787, 121
 Oregon Country, 216
 ores, 206, 218
 organization, 5, 270; corporate, 207, 264–5; individualism and, 206–7; small/large, 277–9, 344
 output distribution, 315, 331f, 345
 Overton, Richard, 270
 Owsley, Frank Lawrence, 121, 267
- pacifism, 291
 Palatine Germans, 112–13
 panic of 1837, 198
 paper currency, 236, 283
 Paris, 23
 Parker–Gallman sample (farms), 55
 partnership(s), 12, 17, 241
 Passell, Peter, 55
 Patent Office, 147, 150, 156, 171
 patriotism, 283, 289, 291, 295
pax Americana, 294
pax Britannica, 9
 peasant as ideal type, 127–8
 peasant agriculture, 15, 16, 267
 peasantry, 36, 79, 124, 126, 142, 171, 226, 305; characteristics of, 98; European, 124–5; migrations to United States, 22, 23–4
 peddlers, 196, 197
 Penn, William, 110, 111, 112
 Penn family, 263, 284
 Pennsylvania, 10, 113, 171, 187, 189, 263, 283; and American Revolution, 284; farming lands, 112–13; heavy industry, 206; oil in, 132; settlement of, 161, 162
 Pennsylvania Railroad, 133
 personal accomplishment, 91
 personal liberty, 300–2
 petty capitalists, 204, 265
 Philadelphia, 6–7, 109, 111, 112, 116
 Phillips, Ulrich B., 314
 philosophy, 19, 20
 physical environment, 205; and industrial development in Midwest, 219–20; New England, 187–9
 physical flows, New England, 190, 191
 Piedmont, 206
 pietism, 108, 264
 Pilgrims, 15
 pioneer settlement, 162; agricultural tasks of, 164–5
 pioneers, 140, 163, 169; self-sufficiency of, 164, 165
 Pitt, William, 7
 Pittsburgh, 113, 137, 162, 218, 271
 Plains, 290; settlement of, 165, 166, 224
 plantation(s), 23, 89, 90, 105, 167, 170, 200, 263–4; in American agriculture, 33–40; efficiency of, 72; labor force, 35–6; quantification and counterfactual in historical study of, 313–33; self-sufficiency, 38, 43, 71, 77; vs. small farms, in demand for imports, 37–9; as social system, 35; source of capital for their own expansion, 34–5
 plantation investment, 33–5
 plantation stores, 76
 plantation system, demand for imports in, 37–9; effects on industrial regions, 39–40; push–pull forces in expansion of, 36–7
 planter class, 6, 23, 115, 166; as capitalist class, 180; and economic development, 105–6; prestige of, 8, 35; and southern capitalism, 97–9; class action by, 74–5
 planters: credit mechanisms used by, 76–7; and economic exploitation, 69, 81–6; economic relationships of, 180
 plow, 17, 143
 Plymouth, 262
 Poe, Edgar Allan, 269
 Poland, 26
 political authority, 23
 political bosses, 117, 247, 250, 301
 political controls: on national economy, 261–80; small/large scale, 278–9

Index

- political culture, 9n12; migration and, 115–37
 political forms, super-national, 297
 political institutions, 22
 political power, 109, 270
 political system, 290, 300, 342, 351
 political unification, 307–8n8
 politics, 20, 23; and economic development of South, 83; mercantile community in, 103; in North American colonies, 6–10; in rural culture, 179
 Polk, James, 299, 300
 poor whites, 86, 95, 267
 population density, 166
 population growth, 271–2, 322–4
 population makeup in Old Northwest, 121–3, 129, 131
 Populism, 85–6, 95, 96, 235, 268, 275–6, 277, 279, 280, 291, 292; and agricultural innovation, 153, 154; of farmers, 176, 179; nativist, 293; in South, 85
 Populists, 28; campaign of 1890s, 18
 Portugal, 5
 Portuguese immigrants, 84
 poverty: in agriculture, 176; in South, 69–86, 99, 106
 power, 228, 278; concentration of, 277, 279, 299–300, 301; in government, 352
 power blocs, 310
 powers of production, 308n8
 pragmatism, 244, 246, 265, 297, 301
 Prairies, 215; settlement of, 165, 166
 pre-capitalist economic formations, 89–90
 prejudice (color), 41, 42; *see also* racism
 Presbyterianism, 107n4, 108
 price levels, 238; cycles of, 236–7
 price supports (agriculture), 18, 176; *see also* farm subsidies
 price system, 20, 177
 pride in achievement, 205
 Primack, Martin, 51, 319
 private ownership, 4, 88, 137; laws of, 117
 private property, 8, 17–18, 244, 279; and democracy, 300–2
 private property rights, 104, 171, 177, 274, 278, 284
 private right, 19
 production, 301, 307; agricultural, 172–6, 304–5; economies of scale in, 240; finance separated from, 235; organization of, 5, 185
 production function, demand and, 36–7
 production system, 239
 productive factors, 69
 productivity, 301, 334–54; agricultural, 174–5; cliometrics of, 335–42; concept of, 334, 347; framework for analysis of, 347–54; gains in, with efficient management, 242; history of, 342–7; in Midwest industrial development, 237–8; regional differences in, 185, 186
 productivity change and settlement, 166
 productivity growth, 15–16, 353
 productivity indices, 60t
 profit, 194, 233
 profit maximization, 142–3
 Progressivism, 95, 268, 275–7, 279, 280, 291, 292, 300, 305; in Midwest, 254–6; and spread of democracy, 293
 Prohibition, 28, 293
 property, 5, 10, 136; commercial-financial vs. landed—human capital, 267–8; legal doctrines governing, 17–18; slaves as, 285; *see also* private property
 property holders, 8
 property rights, 3, 191
 proprietary colonies, 263
 proprietorships, 241
 prosperity, 254, 300; liberty and, 301–2
 protectionism, 251–2
 protest movements, 278, 279
 Protestant ethic, 106
 Protestant missions, 29
 Protestant Reformation, 108, 109
 Protestantism, 21, 114, 269, 290; and capitalism, 108–9
 Providence, 262
 provinciality, 19
 Prussia, 263
 Prussian Junkers, 116
 public interest, 18
 public lands, 12, 265, 266
 public schools, 29, 224, 246, 301; regional attitudes toward, 96; social integration through, 96, 290
 public utilities, 18, 243, 244, 271, 300
 public works, 233, 251
 Puritan ethic, 246
 Puritanism, 6, 91, 187, 205; and American move to corporate organization, 207; ideology of, 106–8, 110–11; and industrialization, 192–3, 194; legalistic quality in, 191; in Midwest culture, 204, 242, 245–6
 Puritans, 8, 126, 161–2, 189–90
 putting-out system, 117, 193, 218
 Quakers, 109–13, 114; business ethic of, 109n5
 quantification (method), 81; in American agricultural history, 313–33
 Quesnay, François, 335
 racial integration, 96
 racism, 69, 86, 97, 252; markets and, 74–5; in South, 69
 radicalism, 176, 279, 285
 railroad construction, 15, 128; labor for, 226; subsidized, 169
 railroad grants, 215
 railroads, 10–11, 17, 23, 201, 206, 216, 217, 285, 286, 303; financing, 232, 233; large corporation in, 240; and local monopoly, 243; and mechanical skills, 223; in Midwest industrial development, 220; as model for business and economic organization, 270, 271; and Northeast/Northwest connection, 133–4; and rural culture, 179; and settlement, 165, 166;

Index

- railroads (*cont.*)
 and southern colonialism, 85; and trade, 78; trunk lines, 134
 Ransom, Roger, 74, 314
 real capital, Midwest, 228–40
 reaper, 17, 143, 220
 Reconstruction, 42; agricultural finance in, 77–80
 Red River Valley, 33
 Red Scare, 293
 regional character, 97–8, 119–20; mid-western 120, 122–3, 255
 regional culture, 98–9
 regional dominance, 289
 regional economics, 296
 regional markets, 244
 regional organization, 173–4, 322, 324, 327, 345
 regional style: capitalism, 88
 regions, 295
 reinvestment, 105–6
 relative backwardness, 306–8, 309
 Relative Backwardness models, 120n11, 338
 religion, 10, 268–70; and capitalism, 108–13
 republic of citizens (ideal), 29
 Republican Party, 21, 28, 86, 95, 285; and agricultural science, 153, 154; blacks and, 83; failure of, 254–6; farm lobby in, 18, 167, 179; ideology of, 273, 287; in Midwest, 240, 250–3; old guard, 291, 293; opposition to doctrine of, 274–80; progressivism of, 153; strength of, 273–4; and struggle over slavery, 136–7; tariff policy, 237, 275
 republicanism: elite, 290; liberal, 254; radical, 266
 research: agricultural, 154, 174; scientific, 148
 reserves, gold-based, 239
 resource abundance, 14, 346; *see also* natural resources
 resource allocation, 76–7; interregional, 82
 resource base, Midwest, 218–19
 revolutions, 7
 Reynolds, Lloyd G., 337, 340
 Ricardo, David, 307n8, 324
 rice, 36, 166
 right (the), in South, 99
 risk, 104, 129; agricultural, 80, 176; in agricultural innovation, 144–5, 155; in land speculation, 170; in railroad expansion, 216; sharing, in tenant farming, 73
 roads, 162, 169, 250
 Rockefeller, John D., 28, 91, 92
 Rogers, E. M., 157
 Rolvaag, O. E., 157
 Roman Republic, 4
 Roosevelt, Franklin D., 95, 99, 253, 279, 280, 289, 291, 292, 293, 299
 Roosevelt, Theodore, 28, 276, 280, 292, 299
 Rosenberg, Charles, 152–3
 Rosenberg, Nathan, 13–14, 199
 “Rosenberg effect,” 205
 Rostow, Walt, 338–9
 rubber, 196, 198
 rural culture/society, 125, 142–3, 171, 174, 177–80, 278; and agricultural innovation, 144–5; capitalistic, 154; effect of productivity gains on, 175–6; of Old Northwest, 120–6; in South, 179–80; wealth in, 25
 rural industrialization, 44, 117
 rural institutions, 21–2
 rural neighborhoods, 125, 178–80, 185; farm families and, 176–80; specialized crafts in, 137–8
 rural out-migration, 118
 rural organization, 19
 rural-to-rural migration, 22, 26–7, 252
 Russia, 2, 4, 5, 26, 206, 241
 St. Cyr, 12
 San Francisco, 114
 Saul, Berek, 303
 savings, 39, 344; sources of, 235, 237, 238
 Saxony, 303, 304
 Scandinavian immigrants, 21–2, 140, 161, 162; in Old Northwest/Midwest, 122, 123, 125, 216, 224, 226
 Scheiber, Harry N., 17–18
 schools; *see* public schools
 Schumpeter, Joseph, 304, 306, 324, 335, 342–7
 Schumpeterian stage, xi, 114
 Schwab, Charles M., 85
 science, 344; agricultural, 147–8, 149–55, 174; in agricultural innovation, 139; faith in, 207
 scientific thought, 19
 Scioto Company, 128n19, 129, 264
 Scotch-Irish immigrants, 113, 282
 Scots, 282
 Scottish immigrants, 13, 21–2, 112–13, 161
 Second Great Awakening, 269
 second Kondratieff, 344
 sectarianism, 268–9
 sectional conflict, 267–8
 sectional interests, 265–6
 segregation, 96, 99; *see also* racism
 self-consciousness (American), 20
 self-expression, 109
 self-made man (ideal), 26
 settlement, 172, 285, 290; and acquisition of new knowledge, 149; and innovation, 141; lines and tasks of, 161–5; market in, 165–71; Midwest, 128–30, 217; Old Northwest, 121, 131, 132; source of uniqueness of American experience, 10
 settlement companies, 262–3, 264
 sewing machine, 202
 Shannon, Fred, 314
 share-cropper contract, 73
 sharecropping, 79, 176

Index

- Shays rebellion, 267, 283
 sheep ranches, 33, 172
 Sherman Antitrust Act (1890), 94, 233
 shipbuilding, 6, 191, 192
 shipping, 6, 117
 shoe industry, 200, 202
 shop management, 241–2
 Siemens, 221
 Silesia, 304
 silver, 239
 Sinclair, Upton, 279
 skilled labor, 202–3, 221, 223
 Slater, Samuel, 193, 194
 slave trade, 76–7, 285
 slaveholders, 91, 167, 171, 288–9; income distribution, 46–8; pre-capitalist relations of, 89; profit maximization, 142; respectability of, 26; traits of, transmitted to capitalist successors, 97–9; *see also* planter class
 slavery, 6, 10, 13, 19, 20, 28, 71, 100, 166, 167, 171, 206, 266; Civil War and, 286; conditions of, and black population increase, 35–6; consequences of, 44–5; decentralization of, 23; effects of end of, on markets, 75–80; and of, 33; expansion of, 289; income distribution deriving from, 45–8, 45t, 47t; industrial learning stunted by, 84; as national issue, 265; outlawed in Old Northwest, 121; peculiarity of, 89; political, non-wage relationship in, 68; and southern economic development, 41–50; and southern entrepreneurship, 94; struggle over, 133, 134–7, 267–8; studies of, 52–3
 slaves, 89, 115, 142, 180, 200; as capital, 263–4; as commodity, 270; in Constitution, 285; import of, for plantations, 34–5; income distribution, 46–8; as labor force, 35–6, 37; as petty capitalists, 266; population growth, 41
 small farms, 34, 35, 80, 89; and cash-and-credit economy, 71; vs. plantations, in demand for imports, 37–9; self-sufficiency, 77
 small shops, 241
 small town, 207, 268; business civilization, 169, 177, 217; Midwest, 91, 92, 137, 249–50
 Smith, Adam, 6, 265, 307n8, 324
 Smith, Merritt Roe, 198
 Smith–Lever Act of 1914, 153, 248n48
 Smithian stage, xi
 social change, 295, 353–4; caused by automobile, 222, 225; institutions in, 154–5
 social context, 350
 social control, 117
 social development of Old Northwest, 121–2
 social history of eastern seaboard, 118
 social institutions, 19–20, 127
 social integration, 290
 social mobility, 250
 social order, international, 310
 social organization: of agro-business civilization, 167–8; of American colonies, 105, 263; and capitalist culture, 304–5; individualism and, 279–80; of innovation, 147–9; regional, 115; rural neighborhood in, 125; through subordination, 116; and values, midwestern society, 245–50
 social policy, 86
 social science history, 347–53
 Social Security, 254
 social space, 348f, 350–4
 social structure, 24–6, 27–8; government and, 96; in Midwest, 123; in Northeast, 117–18; in Old Northwest, 119; rural, 144–5, 177–8, 179; in settlement, 161–2; in South, 28, 69, 99–100, 105, 180, 287; wealth distribution and, 123–4
 social survival, 109
 social system, plantation as, 35
 socialism, 276, 277, 278, 305
 socialization, institutions of, 350
 society, 296; business and, 265–70; class-structured, 289; common, 309–10; cultural dynamics in, xi–xii; ideology in, 308; insensitivity to, 207; moral authority in, 108–9; psychic power in, 109; Puritan, 108, 189–90; small town, 249–50; *see also* American society
 socioeconomic change, 335
 soil chemistry, 147, 151, 153
 Solow, R. E., 339
 Soo Canal, 132
 South (the), 8, 9, 20, 26, 143, 187, 226, 248, 250, 288, 290; agriculture in, 15; capitalism of, 87–100, 270; as collection of local economies, 119; “colonial” status of, 82–6, 93; and commercial enterprise, 166–7; culture of, 115–16; demand structure in, 43; economy of, 69, 105–6, 287; effect on New England industrialization, 200; immigration to, 13; and industrial development of Midwest, 137; land clearing in, 163; as nation, 115–16; in national economy, 67–86; plantation in, 33–50; post-World War II, 294; rural culture in, 179–80; settlement, 162; slavery and economic development in, 41–50; social structure in, 27–8, 69, 99–100, 105, 180, 287; subregions of, 115; subsistence agriculture in, 186
 South Carolina, 34
 Southeast, 255
 Southeast Asia, 294
 Southwest (the), 115, 135
 sovereignty, national, 296, 297
 Soviet Union, 293, 308, 310
 Spain, 5, 6
 Spanish Civil War, 292
 specialization, 307n8; in agriculture, 80, 141, 145–6, 172–4; in agriculture, quantification and counter-factual in historical study of, 313–33; crafts, 136–7; Midwest, 121, 220–1

Index

- specie, 232, 235–8, 239
 speculation, 105, 234, 235; land, 128–9, 169–70, 191, 264
 Springfield Armory, 198
 “spurt” of industry, 306–8
 state, 305; and finance capital, 229, 230–2, 238–40; culture and, 309–10; in Puritanism, 110; role in economy, 104, 265, 276; *see also* government regulation and rural culture, 179
 state colleges/universities, 29, 221, 225
 state governments, 125, 151–2, 266
 state mercantilism, 103, 104
 States’ Rights, 95
 steam engine, 13, 137, 173
 steam power, 218
 steam transport, 243
 steamboat, 131, 216
 steel, 218, 222, 229
 steel industry, 219, 240, 303
 steel inventions, 221
 stocking lathe, 203
 subcontracting, 241
 subsistence agriculture: labor hours required, New England, 185–6, 186f; in three colonial regions, 184f, 185, 186–7
 success, 24–5, wealth as evidence of, 179, 245–6
 sugar, 36, 166
 Sun Belt, 86, 99
 Sunday, Billy, 269
 superpowers, 310
 surplus, agricultural, 164, 170, 172, 178, 201, 202; markets for, 118–19, 186
 surpluses: natural, 235, 239; New England, 187, 190
 surveys (land), 12, 129–30, 168–9
 Sutch, Richard, 74
 Sweden, 24, 26, 206, 303
 Switzerland, 206, 303
 Symmes, J. C., 129
 systems, 341–2; social, 351
 “systems of cities,” 219n9
- Taft, William Howard, 137, 255, 280
 tariff, 18, 131, 135, 200, 237, 238, 253, 265, 266, 345; Republican Party and, 237, 275; and wages, 250, 251–2
 Taylor, Frederick, 241
 Taylorism, 206, 241–2
 technical/technological change, 114, 143, 271–2; economic study of, 329; in Midwest, 249n50, 253
 technological convergence, 14, 199
 technological knowledge: reproduction, diffusion, improvement, 138–60
 technological revolutions, 324
 technology(ies), 24, 147–8, 303, 309, 344; agricultural, 44, 172, 173; creation of, 155; disembodied, 145; industrial, 19, 290; institutional structure for, 346–7; Midwest, 215–22; new, 221–2, 271, 304; and productivity, 344, 345; and settlement, 128; and westward movement of agriculture, 326–7
 telegraph, 23, 146, 166, 243, 271
 telephone, 179, 271
 Temin, Peter, 52, 62, 316, 327, 329
 tenant farmers, 40, 79, 142, 171, 176; and economic exploitation, 69, 72–80
 Tennessee, 113, 162
 Tennessee Coal and Iron Company, 85
 tenure system (South), 72–5, 77–80
 Terry, Eli, 197, 199
 Texas, 86, 105
 textile industry, 39, 44, 94, 203, 304; labor supply, 202; machine shops, 199; New England, 193–5, 200, 204–6, 287; shop management in, 241, 242; in South, 71, 83, 85, 93
 Thayer, Sylvaneus, 12n14
 theocracy, 107
 Third Kondratieff, 304
 Thomas, Seth, 197
 tobacco farms/trade, 6, 17, 36–7, 70, 89, 105, 166, 171, 186, 187, 200, 284; financing of, 76; market structure, 93–4
 Tocqueville, Alexis de, 207
 Toledo, 218
 tolerance, 297
 Tolstoy, Lev N., 204
 tools, handmade, 228
 Tories, 284, 299
 total factor productivity, 52, 329–32
 total history, xii, 205, 335
 towns, 169; Midwest, 201; New England, 192; *see also* small town
 Toynbee, Arnold, 187
 Toynbee thesis, 205
 trade, 5–6, 8, 10–11, 104, 114, 290, 296; in ancient world, 4; bank-created credit in, 230, 232; New England, 190, 191–2, 200; organization of, 88; Quaker colony as funnel for, 111–12; *see also* free trade
 transport (transportation), 130, 170, 216, 271; improvements in, 131–2; motorized, 222; and regional specialization in agriculture, 174; truck, 99; *see also* railroads
 transport companies, 18
 transport junctions, 223
 transport watershed, 135
 transportation projects, financing, 232–3
 traveling salesmen, 248n48
 tropical economies, 67–8
 True, A. C., 152, 153, 156
 Truman, Harry S., 294, 299
 trusts, 240
 Turner, F. J., 207
 Tuscany, 5
 TVA, 86
 Twain, Mark, 269, 279
 typewriter, 202
- Ukrainians, 22
 unemployment, 253
 Union (the), crusade for, 136–7
 Unitarianism, 106

Index

- United Provinces of the Netherlands, 104
 United States: ambivalence toward Europe, 10–11, 20; and resurgence of democracy in Europe, xiii–xiv; self-image, 292–3; status of, 296; as superpower, 310; in world, 297
 U.S. Agricultural Society, 147, 150
 U.S. Department of Agriculture, 53–4, 56, 147, 150; Office of Experiment Stations, 152, 153; publications of, 156–7
 United States Steel Corporation, 85
 university(ies), 18, 29
 unskilled labor, 26, 93, 202
 urban growth, 141
 urban industrial population, Midwest, 227–8
 urban-industrial society, 114; and American agriculture, 175–6; distinct from rural, 278
 urbanization, 192, 220–1
 Usher, A. P., 143, 338
 Utah, 216
- values, 295, 297; American, 143; business, 267–9, 280; of farm family, 178; hierarchy of, 24–5; in plantation as social system, 35; private, 279, 280; social organization and, in midwestern society, 249–50
 Venice, 5
 Vermont, 201, 283
 vertical integration, 240n4
 Vietnam, 254
 village, 124–5; lacking in America, 178; Puritan, 107–8
 Virginia, 6, 15, 105, 187, 262, 283; American Revolution in, 8, 284; government of, 282; land claims of, 281; plantations in, 34; settlement of, 129; tobacco trade in, 36, 76
 Virginia Company of London, 33–4
 Virginia Military District, 129
 Virginians, 126
 Von Halle, W. E. H., 35
 von Thünen, 172
- wage economy in South, 71–2
 wage labor, 33, 90–1
 wages, 26, 42, 275, 301; tariff and, 250, 251–2
 Wagner Act, 254
 Walker, Francis, 27
 Walker, Francis A., 227n22
 Waltham system, 242
 war economy, 86
 War of 1812, 200, 285
 War of 1845–48, 285
 Washington, George, 16, 281–2, 283; Farewell Address, 291
 water power, 137, 217, 302
 water transport, 303
 Wayne, Michael, 97
- wealth, 4, 105, 230, 265, 268; in agriculture, 176; democracy and, 300; as evidence of success, 179, 245–6; farmers' pursuit of, 178; growth of, 309; as indication of virtue, 25; as merchant families, 111; in Midwest culture, 91–2, 123, 124, 249–50; in New England, 203; opportunity for, 169–71
 wealth distribution and social structure, 123–4
 Webb, Walter P., 16
 Weber, Max, 106, 111n7, 278, 342–3
 Webster, Daniel, 136
 Weiss, Thomas, 49–50
 welfare, 136; measurement of, 330–2
 welfare programs, 254
 Wertebaker, Thomas, 34
 West (the), 109, 115, 117, 119, 141, 290
 West Point, 12
 West Virginia, 271
 Western development, xi
 Western Europe, capitalism in, 5–6, 88
 Western Reserve, 122
 westward movement, 113, 118, 119, 162–5, 287, 290, 299, 344; and agricultural innovation, 148–9; of agriculture, 139–40, 141, 325–7; effect on New England industrialization, 200–1; of farmers, 224; northern stream of, 189; productivity growth implicit in, 335, 342–7; railroad and, 216
 wheat, 132, 133, 141, 172, 176
 wheat farms, 33; quantification and counter-factual in historical study of, 313–33
 Whigs, 131, 136
 white Anglo-Saxon Protestant class (WASPs), 27–8, 29, 291, 294
 whites, southern, 167, 180; *see also* poor whites
 Whittin works, 203
 Whitman, Walt, 98
 Whitney, Eli, 17, 197, 198, 199, 203
 William the Conqueror, 262–3
 Williamson, Hugh, 12n15
 Williamson, Jeffrey, 336
 Wilson, James, 153
 Wilson, Woodrow, 28–9, 291, 292, 293, 294, 299, 301
 Wisconsin, 22, 90, 113, 161, 224, 281; immigrants to, 122, 123
 Wisconsin Marine and Fire Insurance Company, 231n29
 women, 224, 254; farm labor, 185; in labor force, 194, 202, 225; position in farm family, 142, 177–8
 woodworking, 197
 work, systematization of, 202
 work ethic, 107
 workers, discipline of, 241; and progressivism, 276; *see also* labor
 Working, Holbrook, 53
 world economy, 4–5, 24, 254, 293; plantation vs. small farms in, 37–40

Index

- world government, 293
- World War I, 226, 250, 252, 291–2, 293, 305
- World War II, 254, 292–3, 310
- world wars, 291, 299
- WPA National Research Project, 58
- Wright, Gavin, 52, 80, 81
- Württemberg/Baden, 303
- Yankees, 21, 109, 171, 189, 199; in Midwest, 216; in Old Northwest, 122–3
- Yates, F., 324
- Yazoo companies, 264
- yeomanry, 42, 105
- Zollverein, 308n8
- Zunz, Oliver, 248n48