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978-0-521-13067-7 - Deadlocks in Multilateral Negotiations: Causes and Solutions

Edited by Amrita Narlikar

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## *Deadlocks in Multilateral Negotiations*

Deadlocks are a feature of everyday life, as well as high politics. This volume focuses on the concept, causes and consequences of deadlocks in multilateral settings, and analyses the types of strategies that could be used to break them. It commences with a definition of deadlock, hypothesises about its occurrence, and proposes solutions. Each chapter then makes an original contribution to the issue of deadlock – theoretical, methodological or empirical – and further tests the original concepts and hypotheses, either theoretically or through case-study analysis, developing or altering them accordingly. This is a unique volume which provides an in-depth examination of the problem of deadlock and a more thorough understanding of specific negotiation problems than has ever been done before. It will be directly relevant to students, researchers, teachers and scholars of negotiation and will also be of interest to practitioners involved in negotiation and diplomacy.

AMRITA NARLIKAR is University Senior Lecturer in the Department of Politics and International Studies at the University of Cambridge and a Fellow of Darwin College. She is the author of *International Trade and Developing Countries: Bargaining Coalitions in the GATT and WTO* (2003), *The World Trade Organization: A Very Short Introduction* (2005) and *New Powers: How to become one and how to manage them* (2010). She is also co-editor of *Leadership and Change in the Multilateral Trading System* (2009).

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