

Contents

<i>List of tables</i>	<i>page</i> ix
<i>Preface</i>	xi
1 Introduction	1
2 The creation of a new business Europe: the rise of the multinational firm and its managers	17
3 The routes to internationalism: family backgrounds, and educational experience	13
4 Choosing a career: family edicts and school verdicts	51
5 Careers across Europe	70
6 Escalator or roller-coaster? Moving on and flying high in the businesses of Europe	104
7 Invisible resources: families of origin and marriage	124
8 A family of beliefs and character	153
9 Reaching the top: origins, competence and connections	176
10 A family affair	198
Appendix A Methods of study	217
Appendix B Coding of social origins	220
Appendix C Basis of regrouping of sector categories	222
<i>Notes</i>	223
<i>References</i>	226
<i>Index</i>	241