

POLITICAL CAPITALISM

Problems associated with cronyism, corporatism, and policies that favor the elite over the masses have received increasing attention in recent years. *Political Capitalism* explains that what people often view as the result of corruption and unethical behavior are symptoms of a distinct system of political economy. The symptoms of political capitalism are often viewed as the result of government intervention in a market economy, or as attributes of a capitalist economy itself. Randall G. Holcombe combines well-established theories in economics and the social sciences to show that political capitalism is not a mixed economy, or government intervention in a market economy, or some intermediate step between capitalism and socialism. After developing the economic theory of political capitalism, Holcombe goes on to explain how changes in political ideology have facilitated the growth of political capitalism, and what can be done to redirect public policy back toward the public interest.

Randall G. Holcombe is DeVoe Moore Professor of Economics at Florida State University. Dr. Holcombe is also Senior Fellow at the James Madison Institute, a Tallahassee-based think tank that specializes in issues facing state governments. He served on Florida Governor Jeb Bush's Council of Economic Advisors from 2000 to 2006, and is past president of the Public Choice Society and the Society for the Development of Austrian Economics.



CAMBRIDGE STUDIES IN ECONOMICS, CHOICE, AND SOCIETY

Founding Editors

Timur Kuran, Duke University Peter J. Boettke, George Mason University

This interdisciplinary series promotes original theoretical and empirical research as well as integrative syntheses involving links between individual choice, institutions, and social outcomes. Contributions are welcome from across the social sciences, particularly in the areas where economic analysis is joined with other disciplines such as comparative political economy, new institutional economics, and behavioral economics.

Books in the Series:

TERRY L. ANDERSON and GARY D. LIBECAP, Environmental Markets: A Property Rights Approach

MORRIS B. HOFFMAN The Punisher's Brain: The Evolution of Judge and Jury
PETER T. LEESON: Anarchy Unbound: Why Self- Governance Works Better Than
You Think

BENJAMIN POWELL Out of Poverty: Sweatshops in the Global Economy

CASS R. SUNSTEIN The Ethics of Influence: Government in the Age of Behavioral Science

JARED RUBIN Rulers, Religion, and Riches: Why the West Got Rich and the Middle East Did Not

JEAN-PHILIPPE PLATTEAU Islam Instrumentalized: Religion and Politics in Historical Perspective

TAIZU ZHANG The Laws and Economics of Confucianism: Kinship and Property in Preindustrial China and England

ROGER KOPPL Expert Failure

MICHAEL C. MUNGER Tomorrow 3.0: Transaction Costs and the Sharing Economy CAROLYN M. WARNER, RAMAZAN KILINÇ, CHRISTOPHER W. HALE and ADAM B. COHEN Generating Generosity in Catholicism and Islam: Beliefs, Institutions, and Public Goods Provision

RANDALL G. HOLCOMBE Political Capitalism: How Political Influence is Made and Maintained

VERNON L. SMITH AND BART J. WILSON Humanomics: Moral Sentiments and the Wealth of Nations for the Twenty-First Century

PAUL DRAGOS ALIGICA Public Entrepreneurship, Citizenship, and Self-Governance



Political Capitalism

How Economic and Political Power Is Made and Maintained

RANDALL G. HOLCOMBE

Florida State University





CAMBRIDGE UNIVERSITY PRESS

University Printing House, Cambridge CB2 8BS, United Kingdom One Liberty Plaza, 20th Floor, New York, NY 10006, USA 477 Williamstown Road, Port Melbourne, VIC 3207, Australia 314–321, 3rd Floor, Plot 3, Splendor Forum, Jasola District Centre, New Delhi – 110025, India

79 Anson Road, #06-04/06, Singapore 079906

Cambridge University Press is part of the University of Cambridge.

It furthers the University's mission by disseminating knowledge in the pursuit of education, learning, and research at the highest international levels of excellence.

www.cambridge.org Information on this title: www.cambridge.org/9781108471770 DOI: 10.1017/9781108637251

© Randall G. Holcombe 2018

This publication is in copyright. Subject to statutory exception and to the provisions of relevant collective licensing agreements, no reproduction of any part may take place without the written permission of Cambridge University Press.

First published 2018

Printed in the United States of America by Sheridan Books, Inc.

A catalogue record for this publication is available from the British Library.

Library of Congress Cataloging-in-Publication Data
Names: Holcombe, Randall G., author.
Title: Political capitalism: how political influence is made and maintained / Randall G. Holcombe, Florida State University.
Description: Cambridge, United Kingdom; New York, NY:
Cambridge University Press, 2018. | Includes bibliographical references Identifiers: LCCN 2018006517 | ISBN 9781108471770
Subjects: LCSH: Capitalism – Political aspects. | Power (Social sciences)
Classification: LCC HB501.H55 2018 | DDC 330.12/2-dc23
LC record available at https://lccn.loc.gov/2018006517

ISBN 978-1-108-47177-0 Hardback ISBN 978-1-108-44990-8 Paperback

Cambridge University Press has no responsibility for the persistence or accuracy of URLs for external or third-party internet websites referred to in this publication and does not guarantee that any content on such websites is, or will remain, accurate or appropriate.



For Lora, Ross, Mark, and Connor



Contents

List of Figures		<i>page</i> viii ix
Preface		
1	The Concept of Political Capitalism	1
2	Political Capitalism as an Economic System	20
3	The Political and Economic Elite	44
4	Interest Groups and Political Exchange	72
5	Political Creation of Economic Rents	97
6	Transitional Gains and Rent Extraction	122
7	The Regulatory State	148
8	Capitalism Versus Democracy	171
9	The Institutional Evolution of Political Capitalism	198
10	Public Policy and Political Capitalism	224
11	Is Political Capitalism Inevitable?	251
References		279
Index		291



Figures

2.1	Economic and Political Systems	page 26
4.1	Is Political Power a Continuous Function?	85
4.2	The Discontinuity in Political Power	86

viii



Preface

The Industrial Revolution, which began in the mid-1700s, brought about the largest ever increase in the material well-being of mankind. Prior to the Industrial Revolution, most people barely scraped by at a subsistence level of existence. As Thomas Robert Malthus noted, the size of the population was regulated by its ability to produce enough food to support itself, and starvation was a constant threat. In the twenty-first century, people who live in capitalist economies are more concerned about obesity than starvation, and even those below the poverty level enjoy amenities unimaginable a few decades earlier, such as mobile phones, microwave ovens, flat-screen televisions, and indoor plumbing. People who live in economies that are primarily market-oriented enjoy high standards of living, while those who do not are much poorer. Judged by its ability to produce material well-being, capitalism is an undeniable success.

Capitalism has its critics who point to periodic failures such as the Great Depression and the financial collapse that began in 2008, and, more generally, depict it as a system that leads to income inequality and allows some to use their privileged positions within the economic system to gain advantages over others. Regarding these more general criticisms, capitalism is well named, because it is the ownership of capital that conveys advantages to the economic elite. Capitalism, as an economic system, has taken the bulk of the criticism for the cronyism and favoritism that allows some to exploit the system for their own benefit.

The analysis that follows concludes that political capitalism, in which the political and economic elite control the system for their own benefit, is not market capitalism and should be analyzed as a separate economic system. The study of economic systems, a major area of inquiry in the twentieth century, when there was a vigorous debate on the merits of capitalism versus socialism, has fallen out of favor in the twenty-first, so economic



x Preface

analysis no longer focuses on economic systems themselves. Rather, economists analyze market economies with varying degrees of government production, intervention, and oversight. Markets lay the foundation for economic analysis, and policy questions involve how much and what kind of government control should be exercised over a market economy.

This volume returns to an emphasis on economic systems, concluding that political capitalism is not some variant or intermediate step between capitalism and socialism, and is more than just government control or oversight over market activity. It is a distinct economic system and should be analyzed as such. This is the novel part of the analysis, but a substantial part of the book is devoted to demonstrating that the building blocks for a theory of political capitalism already exist in a variety of well-established academic concepts. They have just not previously been assembled to build the theory of political capitalism. The analysis that follows does not break with past academic traditions that have analyzed political and economic systems. Rather, it shows that when these well-accepted lines of analysis are viewed together, they produce a coherent picture of political capitalism as a distinct economic system.

The problems with political capitalism, often labeled as cronyism, favoritism, corporatism, clientelism, and related terms, are well-recognized, but what are primarily recognized are the symptoms of political capitalism, not its causes. Proposed solutions often suggest cleaning up corruption or additional government regulation and oversight to prevent cronyism, but when the causes are understood to be the incentive structure inherent in political capitalism, this analysis suggests that those solutions will be ineffective and will often make the problems worse. There is widespread agreement on the symptoms, but a poor understanding of the causes, and, as a result, widespread disagreement on the solutions. This volume hopes to shed some light on the causes with the hope that if political capitalism is better understood, there will be more agreement on how it should be addressed.

I appreciate the assistance of Karen Maloney and Stephen Acerra at Cambridge University Press, and the encouragement of Peter Boettke, on this project. Andrea Castillo worked with me on a separate project on cronyism, which provided some foundation for the work in this volume, and Rob Bradley was extremely helpful in focusing my attention on relevant literature and ideas. My wife Lora has been a constant source of support, and the book would not have been written without her encouragement. I dedicate the book to her and to our three sons, Ross, Mark, and Connor, with the hope that the ideas in this book can, in some small way, make the world they and all of us inhabit a better place.