

## Contents

<i>List of Figures</i>	<i>page</i> viii
<i>List of Tables</i>	xii
<i>Acknowledgments</i>	xv
1 Personality and the Foundations of Economic Preferences	I
2 The Psychology of Ideology	19
3 A Dual-Pathway Model of Openness and Economic Preferences	39
4 Testing the Reversal Hypothesis	64
5 Openness and Partisan-Ideological Sorting	111
6 Openness and Elite Influence	149
7 Political Engagement and Self-Interest	195
8 Personality and American Democracy	218
<i>References</i>	247
<i>Index</i>	269