

## Contents

---

<i>List of Figures</i>	<i>page</i> viii
<i>List of Tables</i>	ix
<i>Acknowledgments</i>	xi
<i>List of Abbreviations</i>	xvi
1 Introduction: Growth-Oriented Policies and Poor Electorates	1
2 The Argument: Social Identity, Electoral Coalitions, and Investment Policies	28
3 Diverse Policy Responses to the Competition for Investment	69
4 Contrasting Coalitions and Policy Outcomes: Gujarat and Punjab	101
5 Fluctuating Coalitions and Commitments: Andhra Pradesh and Bihar	159
6 Expanding the Scope of Analysis	206
7 Conclusion	244
<i>References</i>	267
<i>Index</i>	288