We are constantly forming impressions about those around us. Social interaction depends on understanding others’ behavior – assessing one another’s personality, emotions, thoughts and feelings, attitudes, deceptiveness, group memberships, and other personal characteristics through facial expressions, appearance, body language, voice, and spoken language. But how accurate are impressions and when does such accuracy matter? How is accuracy achieved, and are some people more successful at achieving it than others? This comprehensive overview summarizes classic and cutting-edge research on this fast-expanding field and will be essential reading for anyone interested in the psychology of interpersonal perception. A wide range of experts in the field explore topics including age and gender effects, psychopathology, culture and ethnicity, workplaces and leadership, clinicians’ skills, empathy, meta-perception, and training people to be more accurate in their perceptions of others.

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The Social Psychology of Perceiving Others Accurately

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To Nalini Ambady, who brought great intellect and joy to the study of interpersonal accuracy
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