

# EUROPEAN CONSUMER ACCESS TO JUSTICE REVISITED

European Consumer Access to Justice Revisited takes into account both procedural and substantive law questions in order to give the term 'access to justice' an enhanced meaning. Specifically, it analyses developments and recent trends in EU consumer law and aims to evaluate their potential for increasing consumer confidence in the cross-border market. Via a critical assessment of the advantages and disadvantages of the means initiated at the EU level, the author highlights possible detriments to the cross-border business-to-consumer (B2C) market. To remedy this, he introduces an alternative method of creating a legal framework that facilitates B2C transactions in the EU – 'access to justice 2.0'.

STEFAN WRBKA is Associate Professor for European and Comparative Private Law at Kyushu University, Fukuoka, Japan. His principal field of academic research concerns various aspects of consumer protection law, with a focus on developments within the European Union.





## EUROPEAN CONSUMER ACCESS TO JUSTICE REVISITED

STEFAN WRBKA





### **CAMBRIDGE**UNIVERSITY PRESS

University Printing House, Cambridge CB2 8BS, United Kingdom

Cambridge University Press is part of the University of Cambridge.

It furthers the University's mission by disseminating knowledge in the pursuit of education, learning and research at the highest international levels of excellence.

 $www. cambridge. org \\ Information on this title: www. cambridge. org/9781107072374$ 

© Cambridge University Press 2015

This publication is in copyright. Subject to statutory exception and to the provisions of relevant collective licensing agreements, no reproduction of any part may take place without the written permission of Cambridge University Press.

First published 2015

Printed in the United Kingdom by Clays, St Ives plc

 $A\ catalogue\ record\ for\ this\ publication\ is\ available\ from\ the\ British\ Library$ 

Library of Congress Cataloguing in Publication data Wrbka, Stefan, 1976– author. European consumer access to justice revisited / Stefan Wrbka.

pages cm

Includes bibliographical references and index. ISBN 978-1-107-07237-4 (hardback)

- 1. Consumer protection—Law and legislation—European Union countries.
- 2. Due process of law–European Union countries. 3. Legal services–European Union countries. I. Title.

KJE6577.W73 2014 343.2407'1-dc23 2014032250

ISBN 978-1-107-07237-4 Hardback

Cambridge University Press has no responsibility for the persistence or accuracy of URLs for external or third-party internet websites referred to in this publication, and does not guarantee that any content on such websites is, or will remain, accurate or appropriate.



Rie, Lisa and Leo





#### CONTENTS

	List of tables xii Preface xiii Acknowledgments xv Abbreviations xvii
	PART I Setting the scene: access to justice 2.0 1
1	At the very outset 3
2	Access to justice 2.0: breaking it into pieces 5
	Access 5
	Justice 5  Non-valuing justice 6  Value-oriented justice 6  Hans Kelsen 8  Aristotle 10  John Rawls 13  Value-oriented justice – key observations for further arguments 16
	Access to justice 18 Taken literally 18 Access to justice in the course of time 19 The more recent traditional discussion at the EU level 25 2.0 27
	-·· -·
	Access to justice 2.0 27
	PART II Procedural law – the traditional pillar of access to justice 2.0 31
3	A brief outline of developments at the pan-EU level 33

vii



viii	CONTENTS
4	Prime examples 40
	The Injunctions Directive (1998/2009) 40
	The Legal Aid Directive (2003) 53
	The Regulation on Consumer Protection Cooperation (2004) 60
	The Small Claims Regulation (2007) 71
	Alternative Dispute Resolution (2008/2013) 83  Initial ADR trends at the EU level and the 2008 Mediation Directive 83  The ADR Directive (2013) 90  The ODR Regulation (2013) 97
5	Compensatory collective redress – the next step? 102
	The road towards the Green Paper on Consumer Collective Redress 102
	From the Green Paper on Consumer Collective Redress to the Commission's Collective Redress Recommendation 109
	Multilayer interests 118  Multilayer interests – a definition 118  Multilayer interests in the debate on collective redress 121
	Scattered damages v. mass damages 124
	The answer(s) 132 General remarks 132 Scattered damages 133 Mass damages 140 Further questions 143
6	Where do we go from here? 150
	PART III Substantive law – complementing access to justice 2.0 153
7	Widening the scope of the value-oriented justice discussion 155
8	Substantive consumer law making over time 162



CONTENTS ix

9	Recent trends and developments 169
	The Directive on Consumer Rights 169  Background and genesis 169  A brief overview of the CRD 178
	The consumer acquis beyond the CRD and towards the CESL 186
10	The Common European Sales Law 190
	The genesis of the proposal on a Common European Sales Law or: the long and winding road 190
	The CESL Regulation Proposal in a nutshell 208
	A brief analysis of the CESL Regulation Proposal 215 Recalling the assumptions of the Commission 215 First assumption: simplification of the legal environment for traders, reduction of business costs and lower final prices for consumers 217
	Second assumption: the CESL will lead to improved certainty for consumers 221
	Third assumption: the CESL is clearly needed 225
	Fourth assumption: the CESL will be a bilaterally voluntary, secondary regime 229
	Fifth assumption: the CESL will guarantee a high(er) standard of consumer protection without exception 234
	Sixth assumption: the CESL will necessarily solve the 'problems' caused by Rome I 237  First Scenario: the parties do not agree on any applicable law 243
	Second Scenario: the parties agree on the law of the trader's
	home Member State without reference to its CESL 243
	Third Scenario: the parties agree on the law of the consumer's home Member State without reference to its CESL 244
	Fourth Scenario: the parties agree on the law of
	the consumer's home Member State and its CESL 244

Fifth Scenario: the parties agree on the law of the trader's home

Sixth Scenario: the parties agree on the CESL without reference

to either Member State's legislative regime 252
Summarising the true consequences of the contractual choice of the applicable law in cross-border B2C transactions 252

245

Member State and its CESL



X		CONTENTS
		The Common European Sales Law after the CESL Regulation Proposal 255
	11	Summarising comments on the defragmentation of substantive consumer laws in the context of the CRD and the CESL 263
		PART IV Consumer access to justice 2.0 – a multidimensional framework 265
	12	From the current state of consumer law to consumer access to justice 2.0 267
		Recapitulating the rationale behind the Commission's efforts to regulate cross-border B2C trade 267
		Recapitulating the situation with respect to procedural EU (consumer) laws $269$
		Recapitulating the situation with respect to substantive EU (consumer) laws 274
		Taking a more comprehensive approach for the sake of consumer access to justice 276
	13	The justice debate and consumer legislation 280
		Expressions of justice 280
		Social justice and consumer access to justice 2.0 281
		Individual well-being, consumer confidence, access to justice 2.0 and EU consumer law making 283
	14	(Responses to) counter-arguments to third-party intervention 284
		Paternalism v. liberalism 284
		Attempts to answer the concerns towards third-party intervention in consumer issues 286 What needs to be answered 286 Soft paternalism as an attempt to mediate between hard paternalism and classical liberalism 286 Justice-related thoughts on mandatory law 288 The need for alternative third-party intervention in B2C issues 291
		Reconciling social justice and market stimulation 295



CONTENTS Xi

#### 15 Consumer empowerment 296

A definition of consumer empowerment and general thoughts on how to achieve it 296

Consumer empowerment in the context of access to justice 2.0 – applying an enhanced regime of consumer empowerment 301

Consumer empowerment as an attempt to facilitate B2C transactions 301

The facilitating intermediaries approach 302
General thoughts on ECC-Net as a prime example for

a facilitating intermediary in cross-border B2C trade 302

ECC-Net: current activities 303

ECC-Net: current status 306

The 2011 ECC-Net evaluation report on how to improve the impact of ECC-Net 309

Thoughts on the future of ECC-Net 312
The Enterprise Europe Network (EEN) 317

The legislative approach
The procedural law pillar
The substantive law pillar
319
The substantive law pillar
323

#### 16 Lessons to be drawn 333

Bibliography 335 Name index 386 Subject index 389



#### TABLES

1	Comparison of scattered damages and mass damages	130
2	Comparison of the 'old' v. 'new' approach in substantive	

EU law making 168

3 Consequences of the contractual choices of the applicable law in cross-border B2C contracts according to the Commission 242

- 4 Comparison of the consequences of the contractual choices of the applicable law in cross-border B2C contracts according to the Commission and in reality 253
- 5 Selected prominent flaws of the tools discussed in Part II of this book 271
- 6 Number of personnel (in FTEs) per ECC in 2009 and 2013 308

xii



#### PREFACE

'Access to justice' is a term that embodies a concept purporting to an ideal situation. Like happiness or satisfaction, access to justice is something that most people are looking for but that nobody can really explain. At least, there is no standardised way to describe it. What is meant by 'justice' and what by 'access to justice'?

In a legal context, access to justice traditionally refers to ideas closely interlinked with legal aid tools, or more generally speaking, to mechanisms that aim to empower the 'underprivileged' to access the judicial system. Other procedural mechanisms, such as collective redress or alternative dispute resolution tools, are also commonly found in this context and take into consideration additional obstacles to accessing courts and other dispute resolution institutions. This is especially true in the field of consumer law where various issues that can impact on whether individuals pursue their claims are particularly strong. These issues include a lack of legal information, a lack of confidence in dispute resolution, the financial risks of losing a case (in cases where the loser-pays principle applies) or low amounts in dispute. Contemporary EU policy-making aims to remove some of these obstacles.

More recently, however, discussions on how to better benefit consumers via substantive law have given fresh impetus to the access to justice debate, which is shifting from a discussion on justice understood as the judicial system towards a broader value-oriented understanding of justice. Thus, parameters such as substantive 'fairness' and 'equality' are more strongly infiltrating current debates. The question in this regard is whether legislative trends at the EU level ensure that consumer interests are properly considered in the law-making process.

In addition, both recent procedural and substantive law trends transcend the mere legal discussion. They also raise political, social and economic issues and relate to questions such as the 'correct' balancing of interests between weaker private actors and bigger players, the possible threat of sacrificing consumer interests for the sake of primarily

xiii



XIV PREFACE

satisfying those of traders in easy market access and the quest to raise consumer confidence in the internal market. The literature (thus far) is divided about the best possible means to answer these questions.

The purpose of this book is to add value to the discussion by providing new food for thought. The idea for this stems from the practical experience I have collected during my time working in law firms and the private sector before joining academia. Having seen how law works in practice, and not only on paper, has surely enhanced my research because it has allowed me to better understand the actual issues faced by traders and consumers when trying to transact with each other. The book aims to facilitate the quest for the most appropriate future of EU consumer law by examining EU consumer protection from a different angle. The key to this approach is a refined understanding of consumer access to justice. This revised concept takes procedural and substantive consumer law matters comprehensively into consideration and analyses both from a broader justice perspective that ranges from the judicial system itself to moral expressions of justice (such as satisfaction or fairness) without neglecting the traders' wish to reach the widest audience possible. The ultimate goal of the analysis is to introduce a multidimensional framework for EU consumer protection that synergises different solutions that (as a total package) could hopefully maximise both consumer satisfaction and the potential of the internal market.

Although the book tries to be as up to date as possible, I should note that the legislation and legislative developments analysed within are those as of June 2014. As far as later trends are concerned, I truly hope that this book will be read in time to implement the key ideas I introduce in the following chapters.



#### ACKNOWLEDGMENTS

During the research and writing process, I have received invaluable feedback from many people who helped to bring this project to fruition. First and foremost I would like to thank my dear colleague Mark Fenwick for the extensive exchange of opinion and his critical comments on my various arguments given in this book. This has helped me to scrutinise my own argumentation and to refine it in more detail. Several other people and institutions have also contributed to the realisation of this project. I would like to thank them here (in no particular order): Professor Geraint Howells and Professor Sebastien Borghetti for their feedback on the issue of transaction costs and final product prices; Professor Jürgen Basedow for his feedback on the situation in the newer EU Member States with respect to consumer contract law; Professor Monika Hinteregger whose encouragement provided me with motivation throughout this project; Professor Kunihiro Nakata for whetting my appetite for consumer law more than a decade ago; Beate Pirker-Hörmann from the Austrian Federal Ministry of Social Security, Generations and Consumer Protection for providing me with insights into national policy-making with respect to collective actions and consumer contract law; the European Consumers' Organisation (BEUC) for feedback on the latest trends in consumer law policy-making from the perspective of consumer interest groups at the EU level; the European Consumer Centres Network (ECC-Net) and the local European Consumer Centres (ECCs) for providing me with firsthand information and data related to their work; the Enterprise Europe Network (EEN) for information about third-party assistance for traders provided within its framework in cross-border trade; and both the Japan Society for the Promotion of Science (JSPS) and the European Union Institute in Japan, Kyushu (EUIJ-Kyushu) for providing me with generous funding to carry out the underlying research.

Special thanks go also to Cambridge University Press, especially to Kim Hughes, who has accompanied and supported this book project from a very early stage. I would also like to thank the anonymous referees



xvi

#### ACKNOWLEDGMENTS

from Cambridge University Press, who trusted in this project from day one and, with their constructive feedback, added important new perspectives. Also Katie Stallard should not be left unmentioned. I would like to thank her for support in linguistic matters.

Last but not least I would also like to thank my family for their understanding and patience with me throughout the whole process.

I truly hope that this book will contribute to further discussions and developments of EU consumer law and consumer access to justice.



#### ABBREVIATIONS

ABGB Allgemeines Bürgerliches Gesetzbuch (Austrian Civil Code)

ADR alternative dispute resolution

ADR Directive Directive on alternative dispute resolution for consumer

disputes

AK Arbeiterkammer

ALI American Law Institute

B2B business-to-business

B2C business-to-consumer

BEUC Bureau Européen des Unions de Consommateurs (European

Consumers' Organisation)

BGB Bürgerliches Gesetzbuch (German Civil Code)

BGH Bundesgerichtshof (The Federal Court of Justice of Germany)

C2B consumer-to-business
CESL Common European Sales Law
CFR Common Frame of Reference

CISG United Nations Convention on the International Sale of Goods

CJEU Court of Justice of the European Union
CoPECL Joint Network on European Private Law

CPC Network Regulation on Consumer Protection Cooperation Network

CPC Regulation Regulation on Consumer Protection Cooperation

CPC System Regulation on Consumer Protection Cooperation System

CPEC Consumer Policy Evaluation Consortium

CRD Directive on Consumer Rights
CSD Consumer Sales Directive
CTM Community Trade Mark

DCFR Draft Common Frame of Reference
DG COMP Directorate-General for Competition

DG ENTR Directorate-General for Enterprise and Industry
DG IPOL Directorate-General for Internal Policies

DG JUST Directorate-General for Justice

DG SANCO Directorate-General for Health and Consumers

ECC European Community
ECC European Consumer Centre

xvii



xviii ABBREVIATIONS

ECC-Net European Consumer Centres Network
ECHR European Convention on Human Rights
ECON Economic and Monetary Affairs Committee

ECU European Currency Unit

EEC European Economic Community

EEJ-Net Network for the extra-judicial settlement of consumer disputes

EEN Enterprise Europe Network

EGBGB Einführungsgesetz zum Bürgerlichen Gesetzbuch (German

Introductory Act to the Civil Code)

EJN European Judicial Network in Civil and Commercial Matters

ELI European Law Institute

EMOTA European Multi-channel and Online Trade Association

ESCP European Small Claims Procedure

EU European Union

EUIJ-Kyushu European Union Institute in Japan, Kyushu

EUR Euro

FRA European Union Agency for Fundamental Rights

FTE full-time equivalent

GWB Gesetz gegen Wettbewerbsbeschränkungen (German Act Against

Restraints of Competition)

IMCO Internal Market and Consumer Protection Committee

JSPS Japan Society for the Promotion of Science

JURI Legal Affairs Committee

KapMuG Kapitalanleger-Musterverfahrensgesetz (German Capital

Markets Model Case Act)

KSchG Konsumentenschutzgesetz (Austrian Consumer Protection Act)

MEP Member of the European Parliament

ODR online dispute resolution

ODR Regulation Regulation on online dispute resolution for consumer disputes

OFT Office of Fair Trading
OI optional instrument

OJ Official Journal of the European Union

PLD Product Liability Directive

SE Societas Europaea

SGECC Study Group on a European Civil Code

SIN Standard Information Notice SMEs small and medium-sized enterprises

TFEU Treaty on the Functioning of the European Union

UCPD Unfair Commercial Practices Directive
UCTD Unfair Contract Terms Directive

UNIDROIT International Institute for the Unification of Private Law
UWG Gesetz gegen den unlauteren Wettbewerb (German Act Against

Unfair Competition)

VKI Verein für Konsumenteninformation