

Cambridge University Press

978-1-107-05367-0 - Micropolitics in the Multinational Corporation: Foundations, Applications and New Directions

Edited by Florian A. A. Becker-Ritterspach, Susanne Blazejewski, Christoph Dörrenbächer and Mike Geppert

Index

[More information](#)

## Index

- Abu Dhabi, 286
- actor-centred institutionalism, 92
- actor-context relations, 54, 57, 65, 70, 75, 80, 85, 88, 93, 98
- actors
- behavioural orientation, 53, 131, 132, 134, 135, 138, 188, 198, 199, 200
  - constellations, 288, 294
  - economic, 75, 76, 83
  - individual, 23, 55, 63, 78, 79, 82, 88, 91, 94, 97, 100, 122, 126, 135, 149, 150, 151, 186, 194, 199
  - individual actor characteristics, 256
  - interest, 29, 82, 93, 120, 130, 147, 154, 160, 162, 189, 193, 195, 287, 294
  - key, 71, 94, 141, 142, 143, 145, 149, 150, 152, 154, 158, 160, 161, 162, 163, 188, 189, 191, 195, 197, 199, 201, 202, 226, 244, 245, 246, 249, 282, 289, 293, 294
  - low-power, 79, 130, 131, 132, 133, 134, 135, 136, 260
  - micro-level, 76, 85, 86, 88, 147
  - nature of, 53
  - organizational level, 55, 71, 128, 135, 185, 196, 200
  - positioning, 193
  - relevant, 188, 189, 191, 192, 198, 286, 287
  - sets, 189, 289
  - strategic, 19, 20, 22
- advantage
- competitive, 64, 81, 123, 292
- agency
- perspective, 79
  - theory, 77, 126
- alliance, 217, 229
- strategic, 217
  - allocation, 25, 33, 35, 38, 146, 161, 163
- Ambos, T. C., 72, 77, 78, 81
- American, 32, 197, 257
- analytical grid, 120, 121
- analytical level, 56
- analytical levels, 6, 91, 194, 197
- Andersson, U., 5, 73, 74, 75, 76, 127, 128, 129, 130, 131, 135, 136, 137, 138
- Antwerp, 186, 196
- apolitical, 60
- Asia, 282
- asset-seeking, 64, 123, 288
- authority, 21, 30, 40, 73, 74, 79, 88, 98, 130, 190, 194, 248, 249, 267
- formal, 79
- authorization, 98
- back translation, 223
- bargaining
- power, 76, 77, 78, 81, 123, 124, 125, 126, 127, 136, 174, 175
  - processes, 73, 128, 129
- Bartlett, C. A., 4, 69, 70, 71, 90
- Becker-Ritterspach, F., 1, 6, 7, 8, 17, 51, 87, 88, 91, 92, 94, 123, 149, 150, 151, 160, 162, 163, 185, 186, 188, 193, 201, 242, 281, 290
- behavioral orientations, 63, 70, 71, 80, 82
- Bélanger, J., 6, 91, 188
- Belgium, 186, 196
- benchmarking, 143, 145
- benchmarks, 144, 229
- best practices, 274
- biography, 201
- Birkinshaw, J., 33, 77, 78, 79, 80, 81, 82, 130, 248, 249
- Björkman, I., 29

Cambridge University Press

978-1-107-05367-0 - Micropolitics in the Multinational Corporation: Foundations, Applications and New Directions

Edited by Florian A. A. Becker-Ritterspach, Susanne Blazejewski, Christoph Dörrenbächer and Mike Geppert

Index

[More information](#)

Index

299

- Blazejewski, S., 1, 5, 6, 7, 8, 17, 22, 26, 27, 30, 33, 39, 40, 51, 86, 91, 94, 146, 147, 148, 157, 159, 160, 162, 163, 185, 187, 188, 189, 191, 193, 195, 198, 211, 224, 227, 272, 281
- Bluhm, D. J., 230
- Bochum, 147, 148, 186, 187, 191, 192, 195, 196, 200, 202
- Boje, D. M., 95
- bottom-up, 149, 213, 248
- boundary, 37, 79, 99, 223
- Bouquet, C., 5, 6, 33, 77, 78, 79, 130, 131, 132, 133, 134, 135, 136, 137, 138, 251, 260
- Bourdieu, P., 267
- Buchanan, D., 22, 23, 31, 211, 214, 215, 218, 229
- Bulgaria, 218
- Burns, T., 5, 18, 21, 31, 91, 209
- business group, 285, 286
- business network, 67, 70, 72, 73, 74, 75, 76, 78, 80, 85, 127, 129, 130  
perspective, 72, 73, 74, 75, 76, 80, 85
- business system, 87
- Campbell, J. L., 89
- Canada, 283
- Cao, Q., 5
- capability-based view, 56
- capitalism, 53, 55, 99, 141, 143, 157, 173, 175, 251, 267, 270  
comparative, 84, 89, 197  
transnational, 173  
varieties of, 87, 143, 147
- career, 1, 2, 3, 7, 18, 26, 37, 94, 98, 150, 151, 152, 153, 160, 162, 163, 168, 189, 199, 201, 202, 214, 258, 263, 267, 272, 276  
aspirations, 94, 150, 152, 153, 263  
path, 94, 152, 160
- case-study, 6, 35, 159, 219, 225, 249, 250, 252, 275
- Cayman Islands, 285
- Cemex, 290
- centrality, 74, 79, 81, 129, 131, 133, 134, 136, 178, 194
- CEO, 1, 208, 218
- China, 287, 288, 291
- class, 54, 56, 175, 176, 178, 266, 267, 270, 272, 273, 275  
conflict, 175, 176, 178  
membership, 266, 272, 273, 274, 275
- Clegg, S. R., 5, 23, 24, 25, 27, 28, 30, 31, 33, 34, 35, 36, 38, 39, 91, 151, 167, 178, 190, 204, 243, 249, 251, 275
- closed-system perspective, 51, 52, 53, 60, 68, 119
- coalition, 19, 22, 23, 36, 77, 80, 81, 91, 97, 128, 132, 134, 157, 179, 188, 253, 256, 257, 258, 259, 261, 289  
dominant, 288
- Collings, D. G., 226, 272
- colonial pasts, 293
- colonized, 167, 170, 226
- colonizers, 170, 226
- commissioned specialists, 285
- community, 35, 63, 77, 148, 186, 193, 194, 197, 198, 199, 215, 227  
educational, 199  
ethnic, 199  
harmonious, 63  
professional, 199  
religious, 199  
social, 63
- comparative institutionalists/  
institutionalism, 87, 143, 197, 198
- competence-based approach, 64
- conflict  
behaviour, 160  
definition of, 40  
hidden, 40  
perspectives, 4, 5, 7, 52, 53, 54, 55, 83, 91, 101, 119, 120, 275  
theory, 7
- contestation, 98, 155, 157, 158, 159, 161, 176, 224
- contested  
space, 141, 142, 143, 161  
terrain, 5, 91
- contextual reference points, 193
- contingency theory, 53, 54, 67, 68, 69, 70, 71, 74, 75, 77, 82, 149
- control  
corporate, 79, 96  
hierarchical, 175

Cambridge University Press

978-1-107-05367-0 - *Micropolitics in the Multinational Corporation: Foundations, Applications and New Directions*Edited by Florian A. A. Becker-Ritterspach, Susanne Blazejewski,  
Christoph Dörrenbächer and Mike Geppert

Index

[More information](#)

300

*Index*

- coordinated market economy, 144
- coordination, 63
- corporate
  - élites, 209, 210, 212, 216, 217, 232, 266, 269
  - governance, 88, 287, 289, 291
- country-specific advantages, 61, 67
- Creswell, J. W., 230
- crisis, 146, 155, 246, 250
- critical
  - approaches, 16, 225
  - discourse, 16, 95, 96, 97, 98, 120, 224, 226, 228
  - discourse analysis, 226, 228
  - discursive perspectives, 53, 55, 95, 96, 243
- critical management school, 8, 166, 176, 177, 178
- cross-shareholdings, 286
- Crouch, C., 89
- crown-jewels, 292
- Crozier, M., 5, 19, 20, 21, 23, 24, 25, 32, 91, 92, 143, 151, 190
- culturalist, 83
- culture, 32, 35, 86, 121, 166, 170, 186, 200, 257, 261, 271, 274, 284, 293
  - corporate, 292
  - organizational, 274
- Cunico, S., 228
- Cyert, R. M., 19, 61
  
- Daniels, J. D., 220
- data
  - analysis, 184, 204, 215, 222, 223, 224, 225, 230, 232
  - collection, 204, 209, 211, 212, 215, 219, 222, 223
  - gathering, 183
  - interpretation, 225
  - secondary, 212, 231
  - writing-up, 211
- Delany, E., 145
- Delios, A., 83
- Derrida, J., 95
- Detroit, 186, 191, 196
- Deutsch, M., 5, 91
- developed economies, 282, 283, 293
- developing economies, 282, 283
- Dick, P., 225, 226, 231
- Diehl, P. F., 40
  
- DiMaggio, P. J., 84, 85, 132, 137, 198
- discourses
  - conflicting, 211
  - dominant, 36, 96, 97, 216
  - societal, 55, 99, 100
- disintegration, 244
- disposition, 94, 267
- distance, 24, 65, 67, 213, 220, 222, 246, 261
  - cultural, 83
  - institutional, 86, 154, 157, 158, 159
  - psychic, 65
- diversification, 53, 268, 285
- dominance, 36, 37, 97, 100, 144, 248, 249, 251
- domination, 21, 30, 34, 36, 37, 38, 40, 97, 100, 121, 132, 135, 167, 168, 170, 172, 178, 225, 227, 249, 251
- Dörrenbächer, C., 1, 4, 5, 6, 8, 26, 33, 35, 90, 91, 92, 149, 151, 166, 211, 241, 243, 252, 255, 261, 262, 266
- Doz, Y. L., 5, 69, 71, 72
- duality, 86, 141, 147, 204
- Dunning, J. H., 56, 58, 60, 285
  
- Easterby-Smith, M., 210, 211, 212, 215, 216, 218, 220, 230, 231
- economic reform, 283
- Edwards, P. K., 5, 6, 90, 91, 93, 94, 156, 197, 198
- Eisenhardt, K. M., 128, 269
- Elger, T., 5
- élite
  - global, 241, 242, 266, 269, 270, 273, 274, 275
  - interaction, 266, 270, 272
  - managerial, 266, 267, 268, 272, 273, 274, 275
  - perspective, 8, 266
- embeddedness
  - contextual, 24, 41, 131, 134, 196, 200, 204
  - cultural, 214, 226
  - dual, 75, 85
  - environmental, 51, 71, 134
  - external, 82, 139
  - extra-organizational, 194
  - institutional, 55, 88, 89

Cambridge University Press

978-1-107-05367-0 - *Micropolitics in the Multinational Corporation: Foundations, Applications and New Directions*Edited by Florian A. A. Becker-Ritterspach, Susanne Blazejewski,  
Christoph Dörrenbächer and Mike Geppert

Index

[More information](#)*Index*

301

- local, 143, 144, 162
- organizational, 93, 95, 196, 200
- social, 92, 93, 95, 193, 270
- spatial, 192, 200, 203
- structural, 20, 72, 93
- systemic, 39, 183, 192
- temporal, 192, 203
- emerging market MNCs/EMNCs, 8, 241, 242, 281, 282, 283, 284, 285, 286, 287, 288, 289, 290, 291, 292, 293, 294
- emerging markets, 281, 282, 283, 284, 285, 286, 288, 289, 290, 293, 294
- Emirbayer, M., 23
- empirical applications, 6
- employer representation, 199
- employment relations, 148, 225
- entrepreneurship, 23, 36, 80, 160, 204
- entry modes, 86
- environment
  - external, 60, 62, 65, 66, 71, 75, 80, 83, 85, 99, 126, 130
  - host context, 85, 86
  - internal, 85
  - local, 70, 130, 134, 148
  - market, 54, 65, 70
- environmental
  - constitution, 53, 59, 60, 70, 75
  - determinants, 71
- environment-strategy-structure paradigm, 69
- epistemology, 170, 178, 213, 226
- escalation, 40
- ethnocentricity, 78
- ethnographic, 6, 166, 209
- Etzioni, A., 5, 91, 190
- Europe, 39, 146, 163, 166, 186, 191, 195, 218, 283, 293
- European Union/EU, 174
- evolutionary theory of the multinational corporation, 63
- explanandum, 146, 154, 156, 160
- family
  - controlled, 289, 290, 291
  - ownership, 287
  - situation, 196
- family business, 290
- family firms, 286, 290
- Fenton-O'Creevy, M., 6
- Ferner, A., 5, 32, 87, 88, 90, 91, 93, 94, 147, 156, 157, 158, 160, 162, 163, 197
- Ferris, G. R., 20, 22, 28, 33, 213, 214, 256, 260
- fieldwork, 211, 212, 221, 222, 223, 229
- financialization, 153, 161, 163, 275
- Finland, 221
- Finnish, 166, 168, 217, 221, 223, 224, 226
- firm
  - environment relations, 54, 76
  - specific advantages, 57
- Fleming, P., 22, 24, 31, 32, 34, 35, 36, 37, 38, 171, 213
- foreign direct investment (FDI), 56, 281, 285, 292
- Forsgren, M., 4, 5, 56, 57, 58, 59, 60, 61, 68, 70, 73, 74, 75, 86, 127
- Foucault, M., 34, 35, 37, 95
- France, 245
- French revolution, 267
- French, J. P. R., 5, 32, 34, 91, 190
- Frenkel, M., 5, 34, 36, 37, 95, 96, 97, 99, 169, 170, 171, 177, 178, 226, 227, 293
- Friedberg, E., 19, 20, 23, 24, 25, 32, 190
- Fu, P. P., 257, 258
- functionalist, 211, 249, 250, 251
- Galunic, D. C., 128
- game theory, 5
- Gammelgaard, J., 8, 91, 123, 241, 249, 255, 261, 263
- gatekeepers, 212, 217, 218, 230, 232
- General Motors/GM, 146, 147, 148, 161, 163, 186, 187, 191, 195, 196, 202
- Geppert, M., 1, 5, 8, 25, 38, 39, 60, 84, 87, 88, 91, 94, 96, 97, 99, 141, 142, 149, 153, 154, 155, 160, 162, 163, 211, 217, 224, 225, 231, 241, 243, 244, 245, 248, 249, 266, 281
- German Constitution, 199
- Germany, 1, 2, 146, 147, 162, 186, 187, 191, 195, 197, 199
- Giddens, A., 30, 32, 92, 147, 190, 193, 204

Cambridge University Press

978-1-107-05367-0 - *Micropolitics in the Multinational Corporation: Foundations, Applications and New Directions*Edited by Florian A. A. Becker-Ritterspach, Susanne Blazejewski,  
Christoph Dörrenbächer and Mike Geppert

Index

[More information](#)

302

*Index*

- global economy, 283  
 globalization, 87, 146, 173, 174, 175,  
 176, 177, 178, 179, 225  
 Goffman, E., 24, 225  
 Gong, Y., 268  
 government, 4, 18, 58, 91, 133, 144,  
 198, 217, 283, 286, 287, 291,  
 293  
 Granovetter, M., 24  
 gross national product, 283  
 growth, 64, 282, 283, 287  
 Guanxi, 288  
 Gupta, V., 5
- habitus, 267  
 Hall, P. A., 87, 143  
 Hardy, C., 32, 36, 158, 230  
 Harzing, A. W., 69, 87, 88, 210  
 headquarters, 1, 2, 3, 4, 29, 31, 32, 33,  
 36, 37, 62, 69, 71, 73, 74, 75, 78,  
 79, 84, 91, 93, 96, 97, 98, 124,  
 125, 126, 127, 128, 129, 130, 141,  
 142, 143, 144, 145, 146, 149, 150,  
 151, 152, 153, 154, 155, 156, 157,  
 158, 159, 160, 161, 162, 163, 170,  
 171, 186, 188, 189, 196, 199, 202,  
 208, 209, 210, 217, 218, 220, 227,  
 228, 243, 244, 245, 248, 249, 250,  
 251, 252, 258, 260, 261, 262, 263,  
 274, 276, 291, 293  
 Hedlund, G., 69, 72  
 hegemony, 97, 100, 172, 174, 176,  
 179, 216, 267, 270, 275  
 concept of, 172, 178  
 Henisz, W. J., 83  
 heterarchy, 69  
 hierarchical structures, 143  
 hierarchies  
 geopolitical, 96, 99, 293  
 historical contexts, 218  
 Hitlin, S., 23  
 Hofstede, G., 83, 293  
 Holm, U., 5, 74, 127, 220  
 human resource management/HRM,  
 282  
 hybridity, 170, 178, 226  
 hybridization, 156
- identity  
 collective, 250  
 construction, 153, 160, 200, 221,  
 242, 243, 244  
 cultural, 271  
 discourse, 224  
 formation, 37, 154  
 managerial, 273  
 national, 170, 171, 221  
 organizational, 200, 266  
 ideological, 36, 214, 226, 230,  
 270  
 IG Metall, 186, 192  
 inaction, 185, 242, 245, 247, 248, 249,  
 251, 252  
 industrial organization theory, 56,  
 57  
 industrial relations, 144, 146, 147,  
 176, 192, 197, 199, 247  
 industrialization, 283  
 inferiority, 98, 168, 171, 227, 293  
 influence tactics, 22, 252, 255, 256,  
 257, 259, 260, 261, 262, 263  
 informants, 208, 209, 212, 213, 215,  
 216, 218, 219, 220, 222  
 information asymmetries, 58  
 infra-politics, 171, 173  
 infrastructure, 60, 283  
 innovation, 23, 62, 64, 65, 66, 71, 84,  
 145, 149, 250, 268, 270  
 network, 64  
 inquiry  
 from the inside, 212, 213, 229  
 from the outside, 212, 213  
 institution, 18, 24, 25, 35, 36, 56, 59,  
 84, 85, 86, 87, 89, 91, 93, 94, 95,  
 121, 134, 142, 144, 145, 147, 149,  
 153, 154, 156, 157, 160, 161, 162,  
 163, 177, 193, 196, 197, 198, 211,  
 225, 227, 245, 250, 270, 283,  
 288  
 institutional diversity, 88, 93, 142  
 institutional duality, 86, 141  
 institutional logics, 86  
 institutional settings, 88, 90, 288  
 institutional theory, 53, 84, 160,  
 225  
 institutionalism, 55, 84, 141  
 new, 16, 84, 136, 143, 198  
 institutionalist, 8, 83, 84, 85, 86, 88,  
 90, 94, 120, 132, 141, 143, 159,  
 160, 198, 225, 251

Cambridge University Press

978-1-107-05367-0 - Micropolitics in the Multinational Corporation: Foundations, Applications and New Directions

Edited by Florian A. A. Becker-Ritterspach, Susanne Blazejewski, Christoph Dörrenbächer and Mike Geppert

Index

[More information](#)*Index*

303

- institutionalist school, 8
- integration, 25, 29, 39, 67, 70, 72, 153, 154, 155, 226, 244, 245, 246, 252, 269, 283, 284, 288, 291, 292
  - global, 70, 71
  - normative, 70
- intellectual property rights, 288
- intercultural
  - challenges, 293
  - research teams, 294
- interdependencies, 19, 20, 59, 79, 80, 81
- interdiscursivity, 99
- interlocking directorates, 267, 270
- internationalization, 56, 58, 59, 60, 61, 67, 68, 204
  - advantages, 60
  - perspectives, 60
  - theory, 53, 54, 58, 59, 60, 61, 68
- international
  - diversification, 285
  - teamwork, 266, 270, 273
  - ventures, 250
- international business
  - critical, 177
- international human resource
  - management, 282
- International Monetary Fund (IMF), 173
- internationalization, 38, 57, 58, 59, 60, 61, 62, 63, 65, 66, 73, 76, 87, 88, 99, 268, 281, 284, 286, 287, 288, 290, 291, 292
  - motivation, 281, 292
  - motives, 284, 288
  - speed of, 284, 288, 291
- interpersonal relationships, 271
- intertextuality, 99
- interview
  - cross-cultural, 221
  - data, 203, 219, 220, 221, 226
  - language, 221
  - process, 220
- intra-firm competition, 6, 91, 149, 150, 151, 152, 161, 185
- intra-organizational power perspective, 72, 77
- Ireland, 225
- isomorphic pressures, 84, 157, 198
- issue selling, 8, 77, 241, 249, 252, 255, 258, 260, 261
  - tactics, 8, 255, 261, 262
- Jack, G., 228
- Jackson, G., 89
- Janneck, M., 257
- Jehn, K. A., 6
- Jensen, M., 77
- Johanson, J., 61, 62, 65, 67
- joint ventures, 288
- Jones, O., 23
- Karnieli-Miller, O., 212, 213, 215, 217, 225
- Kaufmann, L., 5
- Kipnis, D., 256, 260
- Kirk, J., 230
- knowledge
  - transfer, 64
- knowledge-based theory, 61
- knowledge-based views, 77
- Kostova, T., 5, 17, 25, 29, 84, 85, 86, 143, 154, 157, 227, 252
- Koveshnikov, A., 5, 262
- Kristensen, P. H., 5, 25, 26, 31, 90, 91, 93, 141, 153, 197, 211, 244, 252
- labour
  - agreements, 199
  - legislation, 197
- labour process theory, 5
- Lane, C., 87, 88
- Lange, K. G., 8, 241, 281
- language
  - based approaches, 226, 228
  - hierarchies, 227
  - policies, 97, 166, 167, 168, 178, 179, 227
  - skills, 97, 167, 220, 221, 223, 272
- leadership styles, 292, 293
- learning, 26, 27, 61, 62, 64, 65, 66, 67, 68, 71, 91, 123, 155, 288
- legitimacy, 18, 26, 38, 86, 96, 100, 131, 133, 134, 154, 243, 245, 246, 250
- legitimation, 3, 97, 98, 148, 245
  - de-legitimizing, 97
- liability of foreignness, 56, 65
- liberal market economy, 144, 159, 249
- Lidl, 39, 217, 225

Cambridge University Press

978-1-107-05367-0 - Micropolitics in the Multinational Corporation: Foundations, Applications and New Directions

Edited by Florian A. A. Becker-Ritterspach, Susanne Blazejewski, Christoph Dörrenbächer and Mike Geppert

Index

[More information](#)

304

Index

- Ling, Y., 77, 261, 262, 263  
*lingua franca*, 221  
 lobbying, 79, 258  
 localize, 221  
 location-specific advantages, 60  
 longitudinal research, 226  
 Lundan, S. M., 56
- Macdonald, S., 213, 214, 218, 219, 220, 223
- Maclean, M., 6, 92, 224, 266  
 mainstream IB, 248, 251, 273, 274, 276
- March, J. G., 19, 20, 21, 26, 27, 29, 39, 61, 188  
 marginalization, 167  
 marginalizing, 97, 227  
 market  
   capital, 144, 153, 161, 163  
   economy, 249  
   global, 174  
   imperfections, 54, 57, 58, 59, 60  
   local, 65, 248
- Marschan-Piekkari, R., 97, 217, 220, 223
- Marti, I., 36
- Matten, D., 87, 88
- media, 4, 91, 99, 100, 188, 198, 212, 220, 231
- mergers and acquisitions, 6, 96, 210, 218, 243, 284, 292
- methodologies, 6, 214, 228
- Mexico, 173
- Meyer, J. W., 84
- Meyer, K., 288
- Michailova, S., 212, 213, 214, 218, 222
- microfoundations, 186
- micropolitical, 5, 23, 39, 52, 83, 90, 92, 93, 94, 95, 135, 141, 142, 143, 145, 146, 147, 149, 150, 151, 152, 153, 159, 160, 161, 183, 185, 186, 192, 193, 194, 197, 198, 199, 200, 201, 232, 242, 243, 251, 282, 287, 290, 293, 294  
   agency perspective, 185  
   games, 145, 150, 151, 161, 251  
   perspective, 5, 90, 92, 94, 135, 146, 185, 186, 232, 294
- micropolitics, 4, 6, 8, 15, 16, 18, 120, 132, 138, 141, 142, 143, 144, 145, 149, 151, 152, 153, 159, 160, 161, 163, 177, 193, 194, 196, 198, 200, 201, 231, 241, 255, 266, 281, 286, 287, 288, 294
- minimum wage, 201
- Mintzberg, H., 5, 20, 21, 31, 32, 34, 39, 91
- Mir, R., 5
- Monin, P., 245, 246, 248, 252
- moralization, 98
- Morgan, G., 4, 5, 6, 37, 84, 87, 88, 89, 91, 92, 93, 141, 142, 143, 145, 148, 150, 153, 159, 160, 162, 197, 198, 211, 266, 270, 275
- Morrill, C., 40
- motivation, 20, 36, 37, 74, 129, 189, 288, 291
- motivations, 147, 214, 221
- Mudambi, R., 5, 6, 34, 64, 77, 78, 79, 80, 81, 82, 123, 124, 125, 126, 127, 128, 129, 130, 135, 136, 137, 138
- Mueller, F., 248, 251, 252
- multicultural, 214
- multilingual, 210, 214, 221, 223, 227
- Murray, G., 267, 270
- mythopoesis, 98
- nationalism, 99
- natural-system perspective, 52, 68, 119
- Navarra, P., 5, 6, 123
- Neeley, T. B., 227
- negotiated orders, 210
- negotiation, 2, 141, 148, 150, 152, 160, 170, 191, 202, 210, 211, 217, 218, 221, 227, 244, 245, 248, 252
- neo-Gramscian approach, 5, 171
- neo-institutionalist, 157, 159, 160
- network  
   centrality, 133, 134, 195  
   differentiated, 69, 72, 76, 77, 125  
   integrated, 69  
   personal, 218, 288  
   perspective, 5, 53, 72, 76, 82, 125, 133, 136
- niche entrepreneurs, 285
- Nohria, N., 70, 72, 84
- Nordic countries, 219

Cambridge University Press

978-1-107-05367-0 - *Micropolitics in the Multinational Corporation: Foundations, Applications and New Directions*Edited by Florian A. A. Becker-Ritterspach, Susanne Blazejewski,  
Christoph Dörrenbächer and Mike Geppert

Index

[More information](#)*Index*

305

- normative assumptions, 218  
Nygaard, C., 193
- O'Connor, E. S., 229  
O'Leary, Z., 215  
OLI, 56, 58, 60, 61  
ontology, 213  
Opel, 146, 148, 161, 186, 187, 191,  
192, 195, 196, 199, 200, 202, 204  
open systems, 83, 159  
open-natural systems, 82, 96  
open-system perspective, 82, 90, 100,  
119  
opportunism, 60  
organization, 15, 17, 18, 19, 20, 21,  
22, 23, 24, 28, 29, 37, 41, 51, 52,  
56, 57, 59, 63, 75, 82, 85, 86, 87,  
90, 92, 93, 98, 119, 137, 150, 151,  
175, 177, 190, 197, 211, 214, 218,  
219, 220, 225, 229, 256, 260, 261,  
271, 293  
organizational  
  adaptability, 284, 292  
  behaviour, 8, 19, 51, 52, 53, 119,  
  120, 121, 132, 135, 143, 144, 185,  
  270, 273, 289, 294  
  change, 23, 96, 98, 99, 201, 257  
  environment, 57, 60, 81  
  homogenization, 198  
  position, 71, 94, 194, 195, 196, 197,  
  201, 263  
  psychology, 5, 7, 20, 91, 255  
  rationality, 23, 60, 68, 70, 72, 74,  
  75, 79, 81, 85, 124, 127, 129, 132,  
  135, 139  
  sociology, 17, 19  
  structures, 84, 94, 142, 198  
  theory, 5, 84, 91, 160, 276  
organizational politics, 17, 18, 19, 20,  
21, 22, 23, 24, 25, 26, 27, 28, 29,  
31, 38, 39, 41, 52, 53, 121, 129,  
132, 149, 151, 160, 226, 232, 255,  
256, 294  
  aspectual perspective, 124  
  disruptive, 20  
  generic perspective, 19, 20  
  illegitimate, 20, 21, 22, 31, 263  
organizing, 144, 292, 293  
overpopulation, 283  
over-report, 222
- ownership, 60, 63, 100, 190, 285, 286,  
287, 288, 289, 291
- Pahl, J. M., 5, 69, 71  
paradigmatic shifts, 51, 53, 119  
partnering approach, 284, 288, 292  
Paul, B. D., 222  
Pedersen, T., 68, 89, 186  
Pettigrew, A. M., 21, 22, 25, 266, 267,  
268, 269  
Pfeffer, J., 5, 19, 20, 21, 31, 32, 33, 34,  
39, 73, 77, 91, 129, 133, 137, 150,  
190, 209, 256  
Phillips, N., 95  
philosophical assumptions, 212,  
230  
Piekkari, R., 8, 33, 34, 35, 166, 208,  
219, 220, 221, 223, 224, 227, 228,  
262  
plant closure, 197, 199, 201, 202  
plurality, 155, 161  
Poland, 196  
policy, 17, 83, 173, 221, 270  
political  
  bargaining, 142, 149, 249  
  dimension, 8, 149, 171, 183, 184,  
  248, 253  
  episode, 28, 35, 188, 189, 196, 200,  
  203, 204, 205  
  event, 183, 185, 187, 189, 203  
  games, 35, 38, 79, 131, 132, 133,  
  134, 135, 136, 260  
  hazard, 83  
  struggles, 243, 248  
  system, 18, 19, 20, 21, 52, 83, 89,  
  121, 124, 179, 214  
politicization, 19, 214, 244, 245, 246,  
250  
politicking, 8, 72, 241, 251, 252, 255,  
261, 262, 263  
politics  
  -as-activity, 255  
  behaviour, 18, 19, 20, 21, 22, 24, 25,  
  28, 35, 39, 40, 41, 123, 135, 144,  
  202, 257  
  consequences of, 6  
  definition of, 20  
  of the research process, 209  
Pondy, L. R., 5, 40, 91  
Porter, L. W., 21

Cambridge University Press

978-1-107-05367-0 - *Micropolitics in the Multinational Corporation: Foundations, Applications and New Directions*Edited by Florian A. A. Becker-Ritterspach, Susanne Blazejewski,  
Christoph Dörrenbächer and Mike Geppert

Index

[More information](#)

306

*Index*

- positioning, 18, 152, 193
- post-acquisition, 153, 154, 155, 160, 161, 162, 226, 291
- post-colonial
  - approaches, 96
  - perspective, 226
  - theory, 5, 167, 169, 178, 226
- post-merger, 97, 247, 288, 291
- post-modernists, 95
- post-structuralists, 95
- poverty, 283
- power
  - asymmetry, 53
  - balance of, 33
  - bases of, 32, 74, 127, 129, 136, 199, 202
  - circuits of, 34, 38, 133, 166, 167, 178, 204
  - concept of, 29, 32, 40, 74, 120, 121, 125, 144, 168
  - distribution of, 33
  - episodic, 29, 31, 32, 33, 35, 38, 153, 161, 225
  - exercise of, 31, 167, 213, 256
  - faces of, 27, 30
  - games, 6, 94, 132, 134, 210, 211
  - geopolitical, 169, 170
  - imbalances of, 224
  - intra-organizational, 73, 74, 92, 268
  - means, 19, 32, 33, 35, 38
  - organizational, 54, 55
  - over, 30, 33
  - performative, 98
  - position, 38, 100, 168, 173, 225, 245, 250
  - relations, 143, 151, 158, 160, 161, 169, 172, 177, 178, 211, 215, 224, 226, 232, 243, 248, 249, 261
  - researching, 8, 209, 210
  - resources, 39, 158, 159, 160, 167, 251
  - role of, 166
  - source of, 74, 129, 190, 194, 195, 210
  - structures, 34, 37, 39, 166, 249, 251
  - systemic, 30, 31, 34, 35, 36, 38, 144, 161, 251
  - tactics, 34
  - to, 30
- Prahalad, C. K., 39, 69, 71
- preferences, 26, 27, 36, 59, 88, 98, 122, 154, 155, 189, 212
- qualitative researchers, 208, 212, 219, 229, 230, 262
- quantitative researchers, 212
- Rao, A. S., 290
- rational system perspective, 124, 136
- rationalistic-managerialist school, 8, 123, 136, 138
- rationality
  - bounded, 60
- rationalization, 98
- Raven, B., 190
- reflexivity, 211, 230, 231
- régime, 38, 172, 269
- relationships
  - external, 79, 81
- reliance industries, 290
- relocation, 91, 218
- rent-seeking, 123, 124, 126, 127
- reorganizations, 185
- reputational capital, 143, 293
- research
  - access to, 209, 215
  - design, 184, 225, 226, 228
  - interviews, 218
  - methods, 211, 214, 231, 233
  - perspective, 183
  - process, 8, 183, 184, 203, 204, 210, 211, 214, 215, 216, 217, 219, 220, 221, 222, 230, 231, 232, 233
  - publishing, 210, 221
  - question, 184, 209, 210, 216, 225, 229, 231, 233, 241
  - writing up, 225
- researcher neutrality, 214
- resistance
  - formal forms, 171, 173
  - forms of, 27, 146, 171, 173, 177, 178, 247
  - informal forms, 177, 178
  - strategies, 160, 168
- resource
  - critical, 32, 128, 133
  - dependency, 4, 5, 72, 120, 127, 129, 133, 136, 248, 250
  - exchange relationships, 76, 80, 92, 150, 151, 152, 160

Cambridge University Press

978-1-107-05367-0 - Micropolitics in the Multinational Corporation: Foundations, Applications and New Directions

Edited by Florian A. A. Becker-Ritterspach, Susanne Blazejewski, Christoph Dörrenbächer and Mike Geppert

Index

[More information](#)

Index

307

- mobilization, 6, 93, 150, 288, 289
  - scarce, 150, 158, 161
- restructurings, 96, 243
- rigour, 213, 230, 232
- ritual, 156, 158, 191
- Roberts, J., 8, 166, 177
- role theory, 5
- Rössing, S., 5
- Roth, K., 5, 69, 71, 210, 271
- Rothman, J., 5, 91, 189
- Royle, T., 249
- Rugman, A. M., 56, 57, 58, 59, 60, 61, 62, 65, 67, 68, 284
- rules
  - institutional, 92
  - of the game, 133, 151, 225, 248, 249, 251
  - social, 92
- Russia, 218, 286
- Russian, 286
  
- Salancik, G. R., 19, 32, 34, 39, 77
- Sauvant, K., 289, 292
- Schmid, S., 5
- Schotter, A., 39, 261
- scope of action, 25, 30
- Scott, W. R., 51, 52, 84, 85, 92, 93, 133, 171, 198
- sector, 225, 249
  - industrial, 249, 267
- self-censoring, 242, 245, 249, 250, 251, 253
- semantic-functional strategies, 98
- sense
  - breaking, 245, 246, 247, 250, 252
  - giving, 154, 242, 244, 245, 246, 247, 248, 250, 252, 253
  - hiding, 242, 245, 246, 247, 250, 251, 252, 253
  - making, 26, 142, 153, 154, 155, 159, 160, 161, 162, 163, 242, 243, 244, 245, 246, 247, 248, 249, 250, 251, 252
  - discursive, 8, 241, 242, 243, 244, 245, 246, 247, 248, 249, 250, 251, 252, 253
- shared understanding, 63
- shareholder, 267
  - value, 123, 125, 126, 267
- Shenkar, O., 83, 227
- shop stewards, 192
- shutdowns, 96, 252
- silencing, 97, 169, 214, 250
- Simon, H. A., 19, 25, 27
- situatedness, 55, 98, 151, 193
- situational context, 27, 150, 252
- social
  - capital, 193, 271, 287
  - construction, 161
  - constructivist, 251
  - identity theory, 271
  - media, 217, 232
  - network, 133, 136, 188, 197, 271
  - relationships, 76, 92, 190
  - space, 148, 150, 161, 193, 224
  - structure, 38
  - systems of production, 87
  - transnational, 5, 141, 242
- socialization, 30, 204
- societal institutions, 251
- socio-economic background, 272, 273
- socio-political, 77, 83, 224, 242, 247, 282, 283, 288
  - actors, 282, 283, 288
  - interaction, 224
- socio-spatial, 183, 187, 192, 193
- Sorge, A., 6, 87, 90
- Soskice, D., 87
- South-east Asian societies, 289
- sovereign wealth funds, 286
- Spicer, A., 36, 38, 171
- stakeholder, 18, 22, 52, 71, 125, 188, 215, 216, 217, 219, 220, 222, 231, 242, 245, 292
- standardization, 33, 145
- state-owned companies/enterprises, 100, 285, 286, 287, 289
- strategic approach, 145, 149
- strategic decision making, 289
- strategic management, 69
- strategy, 3, 18, 69, 70, 87, 134, 146, 163, 186, 191, 196, 202, 225, 232, 257, 258
  - corporate, 201, 225
  - political, 23, 40, 79, 131, 142, 143, 149, 151, 160, 162, 274, 293
- stratified analytical framework, 8, 183, 185, 187, 204
- stratified approach, 188
- Strauss, A., 210

Cambridge University Press

978-1-107-05367-0 - *Micropolitics in the Multinational Corporation: Foundations, Applications and New Directions*Edited by Florian A. A. Becker-Ritterspach, Susanne Blazejewski,  
Christoph Dörrenbächer and Mike Geppert

Index

[More information](#)

308

*Index*

- Streck, W., 89  
 structuration, 83  
 struggles  
   discursive, 96, 97, 98, 99, 100  
 subjectification, 36, 37, 38, 40  
 subjectivity, 34, 167  
 subsidiary  
   autonomy, 78, 126  
   bargaining power, 123, 127, 136  
   behaviour, 72, 73, 76, 125, 126, 138  
   charter evolution, 77  
   contextual constitution of the, 86  
   initiative, 53, 55, 67, 70, 72, 76, 77,  
     78, 81, 262  
   initiative taking, 262  
   lobbying, 6  
   management, 146, 158, 163, 249,  
     273, 274, 291, 292  
   mandate change, 6, 149, 163  
   network of, 64, 66  
   power, 64, 72, 74, 123, 124, 125,  
     126, 127, 129, 135, 136, 261, 263  
   role, 73, 78, 91, 244, 263, 288  
   semi-autonomous, 77, 80, 81  
 superiority, 98, 168, 171, 227, 293  
 Sweden, 218, 226  
 Swedish, 166, 168, 218, 223, 227
- Tata Group, 290  
 team heterogeneity, 271  
 technology transfer, 61  
 Teece, D. J., 61  
 Tempel, A., 156  
 temporal  
   analysis, 187, 201, 202  
   dimension, 183, 202  
 textbooks, 209, 214, 215  
 Thelen, K., 89  
 theoretical foundation, 4, 7, 15, 34, 58,  
   90, 241  
 third space, 169, 170, 178, 179, 226  
 Thomas, K. W., 5, 40, 91  
 Tienari, J., 96, 166, 222, 226  
 Tietze, S., 8, 208, 223  
 TINA effect, 249  
 top management team (TMT), 245,  
   246, 247, 250, 266, 268, 269, 273,  
   274  
 top managers, 197, 199, 220, 258, 268,  
   269, 274, 290
- top-down, 94, 131  
 trade union, 91, 172, 173, 174, 175,  
   176, 177, 178, 252  
 traditional MNCs, 284, 293  
 transaction cost, 58, 59, 60  
 transfer  
   practice, 86, 91, 96, 159, 162, 170,  
     178  
 translation  
   process, 224, 228  
   studies, 226, 228  
 translators, 223, 228, 230  
 transnational  
   agents, 285  
   unionism, 174, 175  
 transnationalism, 173  
 Trompenaars, F., 83  
 Turnbull, P. W., 72  
 types of organizations, 257
- Uhlenbruck, K., 83  
 UNCTAD, 281  
 union, 174  
 unit of analysis, 6, 57, 63, 67, 70, 73,  
   78, 85, 88, 91  
 United Arab Emirates, 286  
 United Kingdom, 2, 186, 216, 218,  
   248, 249, 251, 252  
 Uppsala model, 61, 62, 63, 65  
 USA, 198, 289  
 Uzzi, B., 72
- Vaara, E., 5, 6, 35, 38, 95, 96, 97, 98,  
   99, 100, 166, 167, 168, 177, 178,  
   180, 210, 221, 226, 227, 231, 243,  
   245, 246  
 value chain, 194, 210  
 Verbeke, A., 67  
 vignette, 210, 232  
 vocational training system, 197  
 Vora, D., 5, 6
- Weber, M., 32, 92, 150  
 Weick, K. E., 25, 243  
 Welch, C., 33, 35, 210, 219, 220, 221,  
   223  
 Westney, D. E., 69, 70, 84, 141,  
   220  
 Whitley, R., 5, 87, 88, 89, 143, 283,  
   288

Cambridge University Press

978-1-107-05367-0 - Micropolitics in the Multinational Corporation: Foundations, Applications and New Directions

Edited by Florian A. A. Becker-Ritterspach, Susanne Blazejewski, Christoph Dörrenbächer and Mike Geppert

Index

[More information](#)*Index*

309

- Whittle, A., 243, 245, 248, 249, 251, 252
- Williams, C., 77, 78, 79, 224
- Williams, K., 6, 8, 91, 141, 144, 151, 225, 253
- Wodak, R., 95, 98
- work force, 145, 146, 148, 158, 159, 161, 162, 163
- works council, 2, 3, 146, 148, 186, 191, 192, 199, 202
- Works Council Constitution Act, 199
- world-stage aspirants, 285
- World Trade Organisation (WTO), 173
- Xu, D., 84
- Yamin, M., 73
- Ybema, S., 5, 224
- Yukl, G., 256, 260
- Zald, M. N., 276
- Zeitlin, J., 31