## Contents

Preface \hspace{2cm} page xiii  
Acknowledgments \hspace{2cm} xvi  
Table of cases \hspace{2cm} xvii  
Table of Legislation \hspace{2cm} xxiv

### Part I Clearing the ground

1. Does instrumentalism ‘fit’ contract law? \hspace{2cm} 3
2. Justifying the instrumental approach \hspace{2cm} 19

### Part II Social sciences and the law of contract

3. A critique of neoclassical law and economics \hspace{2cm} 43
4. Relational contracting: trust, business and law \hspace{2cm} 61
5. Extra-legal norms: the irrelevance of the law (of contract)? \hspace{2cm} 71

### Part III Contract law minimalism

6. Defining contract law minimalism, or the ‘new formalism’ \hspace{2cm} 89
7. Against regulation through contract law \hspace{2cm} 114
8. The limited capacity of contract law \hspace{2cm} 158
9. What business wants: evidence from the ‘markets for law’ \hspace{2cm} 173
10. A formalist restatement of commercial contract law \hspace{2cm} 218

Select bibliography \hspace{2cm} 254  
Index \hspace{2cm} 281