# THE IMPACT OF THE OECD AND UN MODEL CONVENTIONS ON BILATERAL TAX TREATIES

This book provides an analysis of bilateral tax treaties concluded by thirty-seven jurisdictions from five continents and empirically ascertains the impact of the OECD and UN Model Tax Conventions on bilateral tax treaties. It therefore fills a major gap in the international tax literature, which has so far either studied the sole Model Tax Conventions or focused on bilateral treaties in the context of the tax treaty policy of single countries, and sets the pace for a new methodology in the analysis and interpretation of tax treaties. A general report outlines the key points of the analysis, highlights current trends and predicts future developments in multilateralism and global tax law. Academics, tax authorities and international tax practitioners, for whom a textbook based on Model Tax Conventions is insufficient, will find this an essential resource.

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# THE IMPACT OF THE OECD AND UN MODEL Conventions on Bilateral tax treaties

Edited by

MICHAEL LANG, PASQUALE PISTONE, JOSEF SCHUCH AND CLAUS STARINGER



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## PREFACE

Tax treaties have existed for well over a century and have undoubtedly improved the legal framework for the exercise of taxing powers on crossborder economic relations. They are usually bilateral in scope and result from the negotiation of package deals that have yielded a highly diversified constellation of agreements. Since the 1920s the desire to achieve internationally accepted tax treaty practice has led international organisations to undertake activities in this domain, aimed at developing a reliable and policy-sound tax treaty framework that states would be able to take into account when concluding their own bilateral treaties. However, it was only after decades of activity by the Organisation for Economic Co-operation and Development (OECD) and the United Nations (UN) in this field that a convergence in the content of tax treaties could be seen. Meanwhile, the number of bilateral tax treaties around the world as well as their complexity have been increasing dramatically, giving rise to a highly varied set of rules in the absence of a proper customary international tax law and opening up room for a considerable growth in international tax planning. Some academics have successfully supplemented the efforts of the international organizations by writing works that have guided the evolution of scholarly legal debate over the interpretation of tax treaty clauses following the Models.<sup>1</sup> However, the international academic legal thinking on tax treaties has so far generally focused only on such clauses, neglecting those that depart from them. Clauses deviating from the Models have been relegated to the area of regional dialogue or even to each country's national tax scene and have then been examined solely with a view to ascertaining their consistency with the respective national tax treaty policy. From the time the editors began to carry out interdisciplinary research activities with other scientists on international tax coordination and tax treaties, further repercussions have become evident. In particular, due to the needs of economists to streamline the information they analyse for the purpose of obtaining results from their research, they sometimes

The editors hereby wish to acknowledge the outstanding contribution by Professor Dr Klaus Vogel, whose works have brought the entire international tax world much closer together and have educated generations of international tax experts.

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equate tax treaties with the clauses contained in the Models, simply assuming that no relevant differences exist with the bilateral treaties actually in force around the world. This book aims to fill a gap in legal tax literature by providing an innovative scientific support for establishing the boundaries of the influence of the OECD and UN Models on the drafting and interpretation of bilateral tax treaties around the world. From this perspective, it supplements the documentation activities carried out by the Institute in cooperation with other universities, scientific institutions and the OECD (www.taxtreatieshistory.org) on the *travaux préparatoires* on the OECD Model. However, the book also contains relevant information on bilateral tax treaties that depart from the pattern of the Models and nevertheless also achieve some degree of convergence.

The editors are confident that this book (the first of its kind to cover over forty countries and to contain this type of analysis), which is based on papers which were presented at a conference organized in July 2010 in Rust, Austria by the Institute for Austrian and International Tax Law of the WU Vienna University of Economics and Business, will be of use to academics for their research on international tax matters in the legal and economic fields of the social sciences, as well as to practitioners who need more refined and detailed information on the wording and interpretation of tax treaties, which is often not accessible in the English language. The selection of authors reflects this goal and includes a balanced mix of academics (including some doctoral students with a research focus on tax treaties) and practitioners, who have drafted the chapters on the basis of a questionnaire prepared by the editors together with their research team in order to achieve a standard structure that makes the text more user-friendly. Furthermore, a general report enhances access to the national chapters and highlights the common and differing features, which could be of interest to the readers from certain areas of the world (such as the EU) or who are working in certain specific technical domains covered by tax treaties.

The book presents to the international tax community the results of a long period of research activity and is current to 1 January 2011. This research was carried out in the framework of various high-level research projects (including the EURYI Project for the European Science Foundation and the SFB on International Tax Coordination) by an international team based at the Institute for Austrian and International Tax Law of the Vienna University of Economics and Business, composed of the editors and several researchers, including in particular João Félix Pinto Nogueira and Elisabeth Pamperl, whom the editors warmly thank for their enthusiasm, initiative and support. However, the editors also regard this book as an important phase in their cooperation with the authors of the national chapters from around the world. They have patiently revised their chapters in order to enhance the scientific quality of this book, which will hopefully become an essential tool for

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activities involving tax treaties, both in research and in practice. All chapters have been linguistically edited by Richard Casna and Margaret Nettinga. Finally, special thanks go to Renée Pestuka, who has brought the whole team together and indefatigably supported the project, showing in practice how the international tax world can be coordinated and making it possible for the editors to present a further concrete product of their joint scientific endeavours.

Vienna-Naples-New York, 3 February 2011 The Editors Michael Lang Pasquale Pistone Josef Schuch Claus Staringer

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