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## The Market for Force

The legitimate use of force is generally presumed to be the realm of the state. However, the flourishing role of the private sector in security over the last twenty years has brought this into question. In this book Deborah Avant examines the privatization of security and its impact on the control of force. She describes the growth of private security companies, explains how the industry works, and describes its range of customers – including states, NGOs, and commercial transnational corporations. She charts the inevitable trade-offs that the market for force imposes on the states, firms, and people wishing to control it, suggests a new way to think about the control of force, and offers a model of institutional analysis that draws on both economic and sociological reasoning. The book contains case studies drawn from the US and Europe as well as Africa and the Middle East.

DEBORAH D. AVANT is Associate Professor of Political Science and Director of the Institute for Global and International Studies at the Elliott School of International Affairs, George Washington University. She is the author of *Political Institutions and Military Change: Lessons From Peripheral Wars* (1994) and of numerous articles.

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For my boys

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## Acronyms

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ACCS	African Center for Strategic Studies
ACOTA	African Contingency Operations Training Assistance
ACRI	African Crisis Response Initiative
ANC	African National Congress
BP	British Petroleum
CARTS	Army Readiness Training Program
CDF	Civil Defense Forces
CONDO	Contractors on Deployed Operations
CPA	Coalition Provisional Authority
DFARS	Federal Acquisitions Regulations for Defense
DFID	Department for International Development
DOD	Department of Defense
DPKO	Department of Peacekeeping Operations
DRC	Democratic Republic of Congo
DSB	Defense Science Board
DSL	Defense Systems Limited (aka ArmorGroup)
DTAP	Democracy Transition Assistance Program
EAST	Eagle Aviation Services and Technology
ECOMOG	Monitoring Group set up by ECOWAS
ECOWAS	Economic Community of West African States
EO	Executive Outcomes
EU	European Union
FAR	Forces Armées Rwandaises
FARC	Revolutionary Armed Forces of Colombia
FARS	Federal Acquisition Regulations
FCO	Foreign and Commonwealth Office
FDI	Foreign Direct Investment
FMF	Foreign Military Financing
FMS	Foreign Military Sales
FND	Frederick, Nicholas, and Duncan
FY	financial year

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## List of acronyms

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FZS	Frankfurt Zoological Society
GDP	Gross Domestic Product
GSG	Gurkha Security Guards
GWP	Gross World Product
HDZ	Croatian Democratic Community
HV	Croatian Armed Forces
ICCN	Institut Congolese pour le Conservation de la Nature
ICG	International Crisis Group
IMATT	British International Military Training Team
IMET	International Military Education and Training
IMF	International Monetary Fund
INGO	International Non-Governmental Organization
IO	International Organization
IRF	International Rhino Foundation
ITAR	International Transfer of Arms Regulation
IUCN	World Conservation Union
IZCN	Institut Zaïrois pour le Conservation de la Nature
JCET	Joint Combined Exchange Training
KBR	Kellogg, Brown, and Root
LOGCAP	Logistics Civil Augmentation Program
MAP	Military Assistance Program
MEJA	Military Extraterritorial Jurisdiction Act
MOD	Ministry of Defence
MOU	Memoranduma of Understanding
MPRI	Military Professional Resources Incorporated
MTT	Mobile Training Team
NATO	North Atlantic Treaty Organization
NGO	Non-Governmental Organization
NIS	Newly Independent State
NP	National Party
OAU	Organization for African Unity
OMB	Office of Management and Budget
OSCE	Organization for Security and Cooperation in Europe
PA&E	Pacific Architects and Engineers
PFI	Private Finance Initiative
PfP	Partnership for Peace
PME	Professional Military Education
PSC	Private Security Company
ROTC	Reserve Officer Training Program
RPF	Rwandan Patriotic Front

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RSLMF	Republic of Sierra Leone Military Forces
RUF	Revolutionary United Front
SADF	South African Defense Force (pre-apartheid)
SAIC	Science Applications International Corporation
SANDF	South African National Defense Force (post-apartheid)
SAS	British Special Air Services
SCS	Southern Cross Security
SLPP	Sierra Leone People's Party
SPLA	Sudanese People's Liberation Army
TNC	Transnational Corporation
TRADOC	Training and Doctrine Command
UN	United Nations
UNAMSIL	UN Peacekeeping Mission in Sierra Leone
UNESCO	United Nations Education, Scientific and Cultural Organization
UNHCR	United Nations High Commissioner for Refugees
WHINSEC	Western Hemispheric Institute for Security and Cooperation
WWF	World Wildlife Fund
YPA	Yugoslavia People's Army
ZCSO	Zairean Camp Security Operation
ZNG	Croatian National Guard

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