

Index

- accountability 47
 corporate governance and 5, 94, 98
 of governments 409
 and multinational firms 13, 98, 197,
 215, 221
 Acemoglu, D. 402
 acquisition 11, 122, 127, 128, 131–135,
 144
 Adams, Brock 446
 Adorno, T. W. 175
 Advisory Committee on Trade and
 Policy Negotiations 355
 Advocacy Center 439, 440, 441, 456
 aggregation 240
 Agnew, D. 410
 Agrawal, Vivek 470
 agro-business 230–231
 Aguilera, R. V. 84, 92, 96
 Aharoni, Yair 30, 43, 45
 Aiba, T. 164
 ALCOA 327
 Alden, Edward 203
 Alien Tort Claims Act 194–195, 216
 Allers, V. 398
 Amnesty International 112, 199
 Amon, Elizabeth 194
 Andersson, T. 94
 Andreff, W. 123
 Annan, Kofi 109, 199, 216
 Antal-Mokos, Z. 132
 anti-globalization movement 312, 394
 anti-multinational firm attitudes 268,
 385
 anti-trust law 181, 411
 Aoki, M. 89
 Arakis Energy 202, 203
 arbitration, international 335, 407,
 430, 444, 458
 Argentina 227, 349
 Argyles, Nicholas 265
 Arris, L. 157
 ASEAN 19, 245, 366, 369
 Asia, regionalization 369
 Asian Development Bank 447, 450
 Australia 359
 automobile industry 137–138, 142, 389
 Brazil 106, 240, 390
 China 299
 Czech Republic 138, 143
 Japan 278
 Mexico 257
 Averyt, William F. 267
 Axworthy, Lloyd 211, 214, 214–215
 Azerbaijan 70, 73

 Bankers Trust 284
 banks 15, 64, 83, 90, 129, 283, 284
 in Germany and Japan 86, 97
 bargaining 14–18, 41, 135–143
 bargaining power
 of government 115, 276
 of investors 36, 144, 265, 307
 in the obsolescing bargaining model
 36, 255, 278
 in the political bargaining model 254,
 264–265, 266, 267, 467
 relative 15, 144, 467
 bargaining relationship 6, 15, 15–16,
 17–18, 280, 336–338
 and triangular diplomacy 105, 276
 Barnett, Richard J. 385–386
 Barney, Jay 262, 263
 Bartlett, Chris 33, 43
 Bauer, A. 417
 Baum, Gerhart 206
 Beattie, Alan 199
 Behrman, Jack 27, 36, 45, 46, 47,
 289, 405
 Behrman–Grosse model 276–280, 287
 career 30, 32

- Behrman, Jack (cont.)
 definition of multinational enterprises 32, 33
 foreign direct investment 275, 293
 institutions 59, 399, 400, 401
 legitimacy 33, 465, 473
 model for government–business relationship 276–280
 obsolescing bargain model 127, 253, 255, 256
- Belarus 123, 125
- Bellak, C. 123
- Benacek, V. 65
- Bengoa, M. 408
- Benhabib, J. 416
- Bennett, Douglas C. 257, 276
- Bennett, Peter 46
- Bennike, Carsten 131
- Bentsen, Lloyd 446
- Berglof, E. 90
- Bernhard, M. 416
- Berthélemy, J. C. 403
- Bettis, R. A. 398
- Bevan, Alan A. 127, 129
 institutions 64, 65, 128, 129, 130
- Beyer, J. 142
- Biermann, F. 165
- bilateral investment treaties 66, 266, 317, 321, 335
 US use of 356, 359, 444–445
- Birkinshaw, Julian 60
- Blair, M. M. 84
- Blake, David H. 46
- Blomqvist, Kirsimarja 469
- Blomstrom, Magnus 241
- Blumberg, Phillip I. 196
- board, two-tiered 97
- Boarman, P. M. 29
- Boddewyn, Jean 8–9, 259, 275, 465, 471
 multinational firm goals 258, 263, 311
- Boller, Gregory W. 267
- Bowley, Graham 211, 214
- Bowlus, A. J. 406
- Bratton, W. W. 94
- Brazil
 aerospace industry 106, 391
 automobile industry 106, 240, 390
 computer industry 106, 287
 foreign direct investment 390–391, 392
 intellectual property protection 355
 oil industry 389
 shoe industry 239
 and the WTO 364
- Brenton, P. 128
- Brewer, Thomas 11–12, 259, 466, 471
 cooperation 43, 258, 311
 foreign direct investment 293, 294
 obsolescing bargain model 253, 255
- bribery 433, 439–440; *see also*
 corruption
- Bridgeford, Tawny Aine 194, 199
- British Commonwealth Corporation 221, 230
- Broad, Robin 200
- Broadman, H. G. 130, 412
- Brohm, R. 165
- Brooke, Michael 46
- Brown, Ron 442, 443, 447
- Browne, Lord 112
- brownfield investment 137
- Brunetti, A. 412
- Buchan, David 199
- Buckee, Jim 204, 210, 214
- Bulgaria 70, 123, 125, 138
- bureaucracy 67, 73, 135, 223
- Burke, Pamela L. 198
- Bush, George H. 446–447, 453–455
- Business Environment Index 46, 66, 67, 70, 72, 73, 74, 75–76, 77, 387
- business–government relations 10–14, 29–32, 114–116, 179–183, 275–289, 321
 Behrman–Grosse model 276–280, 287
 implications of regionalization 376–378
 theory of 29–32, 41–45, 47, 153, 180
- business–government relations studies 8–10, 27–47, 149–170
- Cable & Wireless 328, 330, 331, 332, 335
- California, greenhouse gas emission legislation 162
- Callaghan, D. W. 178
- Calvo Doctrine 457, 458
- Canada 213, 256, 379

- North American Free Trade Agreement 367, 368, 379
and Talisman 204, 214–215
capital markets 96
capitalism 96, 108, 109, 177
carbon dioxide emissions 153, 160
Carbon Disclosure Project 151, 157
carbon markets 150–151, 158, 166
Cardemil, L. 413
Carlaw, K. I. 414
Carlisle, Tamsin 204
Castro, Fidel 436
Cattaneo, Claudia 203
Cavanagh, John 200
CERES 157
Ceylon 428
Charkham, Jonathan 86, 93–94, 97
Charney, Jonathan I. 197
Chase, Rodney 113, 203
Chase Manhattan 284
Cheek, Marney L. 345, 359
Cheffins, Brian R. 94
Chen, A. 412
Chevron 202, 211
Chicago Climate Exchange 151
Chile 359, 427, 455
copper industry 256, 427, 436
China 73, 82, 90, 387
automobile industry 299
banking sector 299
bargaining power 279, 391
bureaucracy 296, 301, 313
competition 301, 308
corporate governance 89, 90–91, 97, 99
corruption 412
Economic and Technological Development Zones 297, 305
employee consultation 89
environmental protection 302
foreign direct investment, 16, 219, 293–313
foreign exchange control 299, 300
ideology 388
informal networks 134
insurance industry 308
intellectual property protection 306, 307, 355, 364
internet companies 301, 308
joint ventures 303, 387
labor policy 299, 406
legal systems 300, 302
levels of governments 305, 306, 307, 308
and multinational firms 309–313
ownership requirements 303, 308
policy on multinational firms 16
convergence with domestic policy 303–304, 310
covert vs. overt control 300–303, 310
entry intervention vs. operational interference 296–300
rigid vs. elastic 307–309
shifts in 295–309;
simplicity vs. complexity 304–307
regulation 303–304, 310
legislation 296, 298, 304
Special Economic Zones 242, 305
transparency 300, 303, 306
and World Trade Organization 300, 312, 364
Chinese National Petroleum Company 202
Chiquita Brands 453–455
Cho, Dong-Sung 12–13, 173, 187
Chung, Wilbur 258
CIS 123, 125, 128
Citibank 283–284
Cities for Climate Protection campaign 162
Citigroup 370
civil society 107, 109–112, 416
climate change 11–12, 149–170
Clinton, Bill 446–447, 451–452, 453–455
clusters of economic activities, sub-national 62, 113–114, 137, 145, 239
code of conduct 98, 105, 110, 213
Coeure, B. 404
Coffee, J. C. 89, 94
Cold War, end of 106–108, 438–456
Colombia 233, 454
communications 62, 63, 67, 73, 467
community, international 199, 216
comparative advantage 59, 92, 242, 412
competition 39, 129–130, 282, 309, 395–419
among governments 67, 105
support of 59, 412–415

- competition policy 223, 411
 in emerging market economies 65, 70, 129–130, 395–419
 and privatization 133
 competitive advantage 59, 60, 106, 262, 346
 competitiveness, conditions for 57, 105, 254, 260, 261, 282, 417
 complementarity 220, 260, 264, 310
 complicity 194, 200, 208–213, 216, 472
 definitions of 205, 211, 212
 computer industry 60, 286–287
 Confederation of Danish Industries 127
 conflict 257, 294, 465, 466
 conflict resolution 43–45
 Congress of Vienna 108
 consistency, in regulatory systems 411
 constitutionalist model of government policy 180, 181, 187, 188
 consumer education and protection 406
 convergence, regulatory 266, 343–359
 cooperation 6, 242, 268
 between host countries and multinational firms 3, 4, 19, 261, 294, 309, 467
 between informal sector firms 226, 239
 and competition 309, 310, 313
 copyright 347; *see also* intellectual property protection
 corporate citizenship 209, 313
 corporate governance 9, 73, 81, 95, 466
 alternative systems of 87–92, 91, 96
 aspects of 86, 100–101
 convergence among systems 83, 90, 94–99, 95, 97, 98
 definitions of 84–86, 99–100
 hybrid systems 90, 98
 importance of 92–94
 market-based 87, 88, 91, 92
 monitoring-based 87, 88, 89, 90, 91, 98
 structures 97
 corporate performance 93, 134
 corporations 81, 85, 86, 221, 465
 status of 82, 83, 85, 100, 196–197
 Corral, Steven 469
 corruption 105, 127, 135, 142, 411
 anti-corruption policy 70, 409
 and attracting foreign direct investment 66, 73, 260
 bribery 433, 439–440
 Costa Rica 279, 454
 country-specific advantages 262, 263, 264, 266, 379, 380
 Cracco, E. F. 46
 Croome, John 355
 Crowley, F. 409
 Cuba 436
 cultural industries 12, 173, 187
 Cutler, A. Claire
 authority 195, 197, 198
 corporations 196–197, 198
 Czech Republic 70, 138, 141, 142, 143, 405
 automobile industry 138, 143
 Dabrowski, Wojtek 204
 Daily, C. M. 84
 Daley, William M. (US Secretary of Commerce) 449
 Dandy company 130–131
 Das, T. K. 469
 D'Avino, Cary R. 193
 Davis, Carlton E. 324, 325, 326, 327, 328, 337
 D'Cruz, J. 378
 de Buck, Philippe 164
 De Castro, J. 129, 133
 de Soto, Hernando 226
 decentralization 60
 Declaration of Human Rights 109, 113, 213
 Del Sol, Patricio 455
 deMortangas, C. P. 398
 Denmark 127, 151
 Deutsche Bank 284
 developing countries 106, 242, 244, 293, 391
 and foreign direct investment 383–394, 421–461
 and intellectual property law 347, 353, 356, 359
 Development Bank of Japan 157
 DiMaggio, P. 4
 DiPaola, M. 157
 disclosure 98, 150

- dispute settlement 319–322, 392; *see also* investment disputes
- distance 61, 264, 380
- distribution, efficient 405
- DiTata, J. C. 413
- Djankov, S. 122
- Dole, Bob 454
- Donaldson, William 86
- Doyle, A. 149
- Doz, Yves 43, 258
- Dresdner Bank 137
- Drexage, J. 164
- Dries, L. 406
- Drohan, Madelaine 214, 215
- Du, J. 412
- Dunning, J. H. 5, 30, 43, 123
 - cooperation 254, 261, 294, 310
 - country-specific advantages 263
 - foreign direct investment 9, 47, 51–78, 123, 125, 258, 263
 - morality 59–61, 109, 112
- E-commerce 62
- Easterly, W. 404–407
- economic adjustment, institutions of 401–404
- economic cycles 282, 288
- economic development 11, 39–41, 59, 389–390, 404
 - and institutions 399, 400
 - role of government 82, 179, 275
 - role of multinational firms 220, 385
- economic freedom index 128
- economies
 - coordinated 6, 87
 - liberal 6, 87, 125, 338
- economies, transitional 8, 11, 51–78, 89
 - Business Environment Index 67
 - location-bound advantages 62, 75
 - opportunities and challenges of 61–63
 - policies 62, 67
 - structural transformation 294
- Economist Intelligence Unit 65, 66, 68–69, 70
- Ecuador 15, 285–286
- Eden, Lorraine 14–15, 16, 467
- education 63, 236, 406
- efficiency, economic 92, 169, 238, 258–259, 261, 457, 458
- Egypt 431, 446
- electricity provision 17, 467
- electronics revolution 244
- Elkins, A. 178
- Emmons, W. R. 92, 93, 96
- employee consultation 89, 97
- employment 150, 228, 244
 - exploitation 234, 237
 - in the informal sector 223–224, 227, 228
 - and wages 232, 234
- enforcement procedures 55
- Enron 440, 445, 446–447
- entrepreneurial culture 63, 66, 405, 408, 416
- Environmental Defense 151
- environmental protection 3, 113, 329, equity 415–417
- Estonia 123, 137
- Estrin, S. 127, 129, 131
 - institutions 64, 65, 128, 129, 130
- Esty, Daniel C. 344
- Ethiopia 428
- Eurelectric 167
- European Bank for Reconstruction and Development 63, 121, 125
- European Union 3, 19, 108, 198, 245, 266, 363
 - accession to 65, 76, 143, 365
 - bureaucracy 364
 - competition 144, 279
 - corporate governance 96
 - Emissions Trading Scheme 11, 151, 164, 165, 166
 - enlargement of 98, 122, 143, 369
 - intellectual property protection 347
 - intra-regional trade and FDI 136, 368
 - regionalism 144, 366, 380
 - role in world economy 358
- European Union of Industrial and Employers' Confederations 353, 354
- exchange controls 129, 300, 411
 - and foreign direct investment 73, 299
 - rates 240, 246, 404, 414
- export expansion 241, 389, 390
- Export-Import Bank 431, 447, 449
- export processing zones 242–246; *see also* Special Economic Zones

- expropriation 29, 35, 36, 319, 392, 423, 425
 creeping 423, 428
 and the obsolescing bargain model 253, 336
- externalities 156, 168, 473
- extractive industries 321, 322, 334, 467
- Fagre, Nathan 276, 294, 318
- Fantischek, F. 413
- Farmer, Richard 45
- Fayerweather, John 8–9, 27, 28, 29, 30–31, 36, 43–45, 46
 conceptual framework for IBGR 41–45, 465
- Ferrell, O. C. 267
- Fidrmuc, J. 409
- film industry, Korean 173–175
- financial crises 410, 448, 457
- financial institutions 406, 409, 410
- financial sector 64, 67, 70, 392
- firm-specific advantages 256, 266, 373, 379, 380
 and regional integration 377
 as resources in bargaining 262, 263, 264, 267
- Fischer, S. 414
- Flexible Specialization 238
- Ford 370
- Ford, D. L. 55
- foreign direct investment 51–78, 105, 121–140, 217–247, 258, 383–394
 by acquisition 11, 122, 127, 131–135, 144
 costs and risks 245, 398
 crowding-in 142, 220, 222–239
 determinants of 53, 57, 64, 66, 75, 128, 276
 greenfield entry 11, 135–143, 144
 incentive schemes 246, 255, 278, 392
 and institutions 63, 75, 129
 mode of entry 53, 122, 128, 144, 419
 opposition to 337, 385–386
 role of government 9, 51, 246–247
 Special Economic Zones 137–141
 using the judo trick 217–247, 229
 variables influencing 53–55
- forum switching 356–357
- Foster, Peter 211, 214
- France 89, 97, 369
- Franco, Leonardo 207
- Frank, Steven 214
- Frankel, J. A. 414
- freedom 408–410
- free economic zones 137
- Free Trade Area of the Americas 3, 363, 366, 374
 expansion of 19, 367, 369
- Friedman, Milton 112, 179
- Friedman, Thomas 107
- Gagnon, Georgette
 civilian casualties 202, 207
 civil war in Sudan 201, 202, 206, 207, 211
 complicity 208–209, 211, 215
 oil industry 202, 203, 206
- GATS 266
- GATT negotiations 82, 105, 353, 356–357, 359, 377
- Gaviria, A. 412
- Gelbard, Robert S. (US Ambassador to Indonesia) 451, 452
- General Motors 370
- Geradin, Damien 344
- Germany
 banking sector 86, 97
 corporate governance 94, 97, 98
 foreign direct investment 369
 two-tiered board system 89, 97–98
- Ghoshal, Sumantra 33, 43
- Gillis, Charles 204
- Gingrich, Newt 448
- Girod, S. 370
- Gladwin, Thomas N. 41, 43, 45, 318
- Gleason, Eric S. 317, 322, 336
- global warming 11–12, 149–170, 472
 climate regime and trading regime 164–165
 costs and benefits 149, 154
 and economics 154–155, 156, 168–169
 and externalities 156, 168
 impacts 149, 150, 154, 158–161,
 issues facing firms and governments 152–153
 and politics 155–156, 169
 regulation 157, 158, 161–165, 169
 responses to 155–156, 157–158

- research 153, 158, 167–169, 169–170
 science of 153, 168
 taxes and subsidies 156, 169
 transaction risks 166, 170
 trends and projections 158, 159, 161
 uncertainties 153, 163–165, 168, 170
 globalization 33, 59, 98, 106–108, 379, 467
 decentralized nature of 468, 469
 governance gap 194, 215–216
 and international organization and politics 195, 198
 lack of 365, 367, 379
 problems of 468, 469
 Globerman, Steven 400
 Gold, Vladimir 433
 Gomes-Casseres, B. 318
 Gonzalez Amendment 425, 427
 Gornik-Tomaszewski, Sylwia 356
 governance, good 59, 216, 409
 government 178, 179, 400–401; *see also* host government
 government, local and regional 3, 134
 government policy 178, 232–233, 363
 and the banking sector 284
 bargaining over 254, 267, 336
 constitutional model of 180, 181, 187
 and foreign direct investment 28, 73, 121–141, 388–393
 and global warming 149–170
 laissez-faire model of 180, 181, 187
 mercantilist model of 180, 181
 paternalistic model of 180, 181, 187
 governments, national 4, 12, 18–21, 19, 20, 29, 44
 Grameen Bank 222, 232, 235
 Gray, D. F. 401–402
 Greater Nile Petroleum Operating Company 202
 Greece 65
 Green, D. J. 417
 Green, Robert T. 46
 greenfield entry 11, 122, 127, 137, 144, 145
 incentive 143, 145
 greenhouse gas emissions 160, 163, 165–167
 reducing 150, 153, 156, 162
 trading schemes 11, 150, 157
 Gronicki, M. 65
 Grosse, Robert 3–21, 31, 45, 65, 309, 399, 410, 467, 471
 Behrman–Grosse model 276–280, 287
 foreign direct investment 293, 294
 obsolescing bargain model 255, 256, 257
 Grubb, M. 164
 Guisinger, S. 55
 Gulati, Ranjay 469
 Gwartney, J. 409
 Habib, M. 411
 Haley, U. C. V. 419
 Hall, P. 6, 87, 96, 466
 Halpern, P. J. N. 96
 Hamilton, Alexander 390
 Hamilton, K. 164
 Haner, F. T. 35, 46
 Hansmann, Henry 88, 92, 94
 Hansted, Morten 131
 Harker, John 201, 202, 206
 Harker Report 207, 211, 212, 214, 215
 Harmon, James 449
 harmonization 82, 343, 344, 346
 harmonization, regulatory 19
 Hart, Jeffrey A. 258
 Harvey, Michael G. 347
 Haufler, Virginia 198, 199
 health services 236, 416
 Heath, P. 134
 Heller, P. S. 417
 Helms, Jesse 438, 442
 Henisz, W. J. 122
 Hennart, J.-F. 5
 Hermes, N. 398, 410
 Herzfeld, T. 412
 Hickenlooper Amendment 425–427, 428, 442
 Holden, N. 134
 holding companies 312
 Holland, D. 65, 142
 Hong Kong 60
 Hood, Neil 60
 Horkheimer, M. 175
 host government 37, 255, 260, 319, 383, 384, 388–393
 bargaining relationship 244, 263–264, 265–266, 288

- host government (cont.)
 goals of 255, 259–260, 260–261, 288
 location-bound advantages 263
 perceptions of foreign investors 38, 386
 stakes involved 278
 Hull Rule 425, 444
 human capital 63, 416
 human rights 193–216, 199–200
 multinational firm responsibilities for 13, 112–113, 205, 210, 212, 215
 responsibility for violations 194, 199, 472
 Universal Declaration of Human Rights 109, 113, 213
 Human Rights Watch 199, 206, 209, 214
 displacement of civilians 207, 208, 211
 Hungary 70, 123, 138, 405
 incentive schemes 138, 143
 Hutchinson, M. M. 414
 Hymer, Stephen 39, 275
- Iankova, E. 397, 398
 Ianoco, M. 403
 Idahosa, Pablo 201
 ideology 388–389
 ILO 110, 225–227, 357, 413
 IMD 417
 import protection 141, 247, 413
 import substitution 240, 241, 389
 incentives 136–137, 140, 141, 142, 181, 236, 246, 278
 impact of 142–143
 policy 6, 55, 63, 392
 income 236, 415
 India 70, 73, 242, 279, 364, 392, 470
 industries 60, 230, 349
 and the US 446
- Indonesia
 and ITT 433–435
 Paiton I power project 445, 447, 448, 449
 and the US 446, 450, 451, 452, 455, 456, 460–461
 industrial parks 63, 137, 144
 industrial policy 239, 240
 infant industry encouragement 247, 389, 390
 informal sector 225–227, 228–229, 235, 237
- complementarity to formal sector
 firms 14, 229, 236–237
 cooperation 226
 employment in 223–224, 225, 227, 228
 firms in 224, 225
 government and 231, 234, 235–236
 potential to help the poor 223, 229
 productivity of 228, 235
 infrastructural industries 321, 322, 327–332, 334, 336
 infrastructure 237, 247, 406
 Inkpen, Andrew 469
 innovation 221, 236, 238
 Inouye, Daniel 429
 instability 397
 institution-building 65, 66, 121, 400–401
 institutional development 122, 124, 127–131, 128, 144, 466
 institutional infrastructure 51, 52–53, 63–75, 121
 significance of 67, 75
 institutional theory 4, 9, 20, 397–419
 institutions 6, 51–78, 128, 266, 399, 410–412, 411, 423
 and competition 412–415
 and economic adjustment 401–404
 and economic motivation 404
 and emerging market economies 401
 formal and informal 127, 134
 and freedom of enterprise 408–410
 importance of 9, 399–400
 and the informal sector 235, 236
 and intellectual property law 354
 location-bound 52
 of private property protection 407–408
 promoting competition 412–415
 promoting social equity and equality of opportunity 415–417
 and promotion of private enterprise 70
 quality of 55, 70, 400
 of rule-setting 52, 410–412
 supranational 266, 358
 weaknesses of 128
 insurance industry 370, 410
 integration, global 43, 294
 Intel 114

- Intellectual Property Committee 353, 354
 intellectual property protection 18, 67, 122, 343–359, 407, 471
 global regime 347–348, 351–357
 and the TRIPS Agreement 261, 347, 348, 350
 weak 345, 347, 408
 Inter-American Development Bank 235
 Intercontinental Energy 445
 interests, national and corporate 39, 47
 Interfaith Center on Corporate Responsibility 112, 151
 International Accounting Standards Board 356
 International Center for the Settlement of Investment Disputes 318, 319, 320, 322, 326, 327, 335
 International Chamber of Commerce 112
 International Code of Ethics for Canadian Business 213
 International Crisis Group 200, 201, 206
 International Emissions Trading Association 150, 157
 International Finance Corporation 90
 International Fund for Agricultural Development 235
 International Monetary Fund 399, 400
 internet 62, 107, 465, 469
 investment 123, 125, 127, 220
 climate 47, 246, 317, 397, 398, 407, 417, 418
 disputes 319, 320, 321, 322, 334, 335, 407, 458, 466
 multilateral agreements 317, 321
 policy 317
 rules and legislation related to 126
 See also foreign direct investment
 Investor Network on Climate Risk 151
 Iran, and the US 436
 Iraq, war in 366, 368, 369, 373, 375, 379
 Italy 238
 ITT 433–435
- Jackson, G. 84, 92, 96
 Jamaica 17, 318, 466
 bauxite and aluminum industries 17, 322, 323–327, 337
 Fair Trading Commission 329
 government policy 113, 329, 336
 internet companies 329
 Jamaica Public Service Company 332, 333
 National Bauxite Commission 325
 negotiations with multinational firms 322–323, 323–324, 326–327, 327–332, 332–334, 335
 obsolescence of bargains 324–327, 329–332, 334–335
 Office of Utilities Regulation 331, 333
 performance requirements 333, 336
 privatization 323, 328, 332, 336, 337
 tax incentives 323, 325
- Japan 86, 179, 229, 391
 automobile industry 278
 banking sector 86, 97
 infant industry encouragement 390
 kanban system 231, 238
 Keidanren 353
 Javorcik, B. S. 407
 Jenkins, Barbara 256, 276
 Jensen, Camilla 11, 84, 121–140, 471
 Jiang Zemin 387
 John, K. 84
 joint ventures 131, 133, 221, 242, 246, 387, 392
 Jones, Jeffrey 203
 Jones, Leroy P. 179
- Kaiser Aluminum 327
 Kapoor, Ashok 31, 45, 46
 Kashyap, S. P. 237
 Katz, J. 397, 398
 Kaufman, D. 409
 Kazakhstan 70
 Keillor, Bruce D. 267
 Kekic, L. 65
 Keller, C. 417
 Kennecott 256
 Kenya, tea industry 230
 Kim, H.-K. 89
 Kim, S. H. 412
 Kindleberger, Charles 27, 28, 30, 39–41, 46
 King, Peter 331
 King, T. 404
 Kirton, J. 364, 377

Cambridge University Press

0521850029 - International Business and Government Relations in the 21st Century

Edited by Robert Grosse

Index

[More information](#)

520

Index

- knowledge 107, 236, 263, 277
 Kobrin, Stephen 13, 35, 256, 309, 471, 472
 conflict resolution 43, 260, 364
 obsolescing bargain model 37, 253, 255, 257, 276
 Kogan, Joe 455
 Kolodko, G. W. 405
 Kopp, R. 157
 Korea 12, 62, 173, 187, 229, 243, 392
 business–government relations 173, 177–179, 188, 190
 constitutionalist model of
 government policy 180, 181, 187, 188
 cultural industries 175–177
 Cultural Industry Bureau 184, 188
 film industry 173–175, 189
 government budget allocation to
 culture and the arts 183, 188
 industrial policy 176, 182, 188, 190
 laws regulating cultural industries 183, 184, 188, 189, 190
 mercantilist model of government
 policy 180, 181
 Ministry of Culture and Tourism 175, 188
 paternalist model of government
 policy 180, 181, 187, 189
 regulation and subsidization of
 cultural industries 184, 188
 Kornai, J. 405
 Kostova, Tatiana 259, 264
 Kraakman, Reinier 88, 92, 94
 Kraar, L. 173
 Kraay, A. 409
 Kravis, Irving B. 241
 Kroszner, R. S. 410
 Krugman, Paul 261
 Kudina, A. 369
 Kyoto Protocol 151, 152, 155, 157, 161, 163–164, 165
 ratification of 163, 166

 labor force 243, 244
 labor policy 67, 113, 235–236, 405, 406
 laissez-faire model of government
 policy 180, 181, 187
 Lall, S. 109

 Lalor, Gerald 331
 Lansbury, M. 65
 Larson, R. 409
 Latin America 412, 432
 Latvia 123, 138
 law, business 411
 law, international 196, 197, 215, 327, 425
 Learmont, S. 97
 Leblanc, Richard W. 96
 Lecraw, Donald J. 293, 294, 318
 Lee Kuan Yew 387
 legal institutions 410–412
 legal systems 65, 67, 93, 129, 300, 310
 legitimacy 33, 47, 465
 of the multinational firm 9–10, 13, 258–259, 266, 268, 472
 Lensink, R. 398, 410
 Lenway, Stefanie 14–15, 16, 253, 258, 309, 311, 467
 Levitt, Arthur 86
 Levrau, A. 93
 Levy, D. L. 157
 Li, Zhaoxi 90
 liability of foreignness 254, 259, 264, 267
 liberalization, political 409
 Liberia 436
 Liebeskind, Julia Porter 265
 Lilienthal, David 29
 Lin, T. C. 416
 Lindblom, C. E. 405
 Lipsey, R. G. 414
 Lipsey, Robert E. 241
 Lithuania 123, 137, 138
 Littlejohns, Michael 199
 Litvak, Alan 46
 Lo, L. N. K. 416
 Loayza, N. 404–407
 Lott, Trent 448
 Loubsser, Jan 289
 Lovisceck, A. 409
 Lucas, Laurie A. 347
 Luo, Yadong 16–17, 254, 264, 467, 471

 Macklin, Audrey 202, 203, 206, 207, 208–209, 215
 macroeconomic policy 235, 239–241, 246, 288, 401, 403, 413

- Maher, M. 94
 Mahini, Amir 343, 351
 Malaysia, palm oil industry 230
 Malik, K. 416
 Mallya, T. J. S. 122, 141, 142
 managers 88, 97
 Manley, Michael 324, 325, 326
 Manley, Norman 324
 manufacturing 10, 136, 142, 256
 modular 229, 231
 March, J. 6
 markets 35, 64, 121, 168, 404, 406
 efficient 169, 223, 258–259, 400,
 401, 402
 failure of 168, 169, 223
 markets, emerging 278, 294, 295,
 395–419, 467, 471
 firms in 258, 293, 417
 foreign direct investment in 13–14,
 18–21
 institutions and 401
 Marks and Spencer 234
 Markusen, J. R. 408
 Marshall Plan 424
 Martin, Paul 369
 Martin, Randolph 200, 201, 202, 206
 Matalon, Mayer 326, 328
 Mathis, J. 410
 Mauritius 242
 McCahery, J. A. 92, 94
 McCarthy, Irene N. 356
 McIntyre, Alister 326, 328
 Meldrum, D. H. 397
 mercantilist model of government
 policy 180, 181
 Merton, Robert 27
 metanational firm 114, 258
 Mexico 239, 257, 355
 banking sector 15, 283–284
 maquilas 238, 280, 470
 North American Free Trade
 Agreement 364, 367, 368, 379
 Tequila Crisis 283
 Meyer, Klaus 11, 63, 64, 65, 471
 micro-enterprises 222–239
 Miller, Danny 262
 Miller, Stewart 264
 Minor, M. S. 319
 Minow, Nell 84, 86, 96
 Moldova 123
 Molot, Maureen Appel 266, 267
 Monks, Robert A. G. 84, 86, 96
 Montiel, P. 404–407
 Moran, Theodore H. 46, 255, 256, 276
 Morisset, J. 142
 Moskowitz, K. 180
 Mozambique 444–445
 Muchlinski, Peter T. 197, 198, 199
 Mudambi, R. 52, 122
 Mudd, S. 410
 Muller, B. 164
 Muller, Edward 449
 Muller, Ronald E. 385–386
 multilateralism 363–376, 366, 377, 379
 multinational firm 28, 32–34, 37,
 150–153, 193–216, 254, 363–376
 actors in international politics 196,
 197, 198, 199, 205, 208, 210
 arguments against 40, 46
 bargaining and 265, 307
 competitive pressures among 61
 decision making 55, 59–61
 and environmental NGOs 150
 goals of 33, 255, 258–259,
 267, 393
 and host countries 222, 243,
 260–261, 263–264, 280
 influence on public policy 358, 359
 power of 44, 234
 regional 18–19, 363
 regional activity 364–365, 370,
 372, 378
 and regional integration 311, 373,
 377, 378
 and regulation 293, 343, 357
 resource-based view 262
 social engagement 113, 115, 259,
 311, 312, 313
 stakes involved 43–45, 279
 suspicion of 105, 110
 Munich Reinsurance 149
 Munoz, George 450, 457
 Murinde, V. 398
 Murrell, P. 122
 Murtha, Thomas P. 258, 309, 311
 mutual recognition 344, 346
 Narula, R. 62, 123, 125
 nation-state 41, 108–109, 115, 195,
 197, 198

- national treatment 83, 266, 304, 310, 346, 347, 356
 and foreign direct investment 407, 411, 458
 nationalism 46, 389
 nationalization 36, 256, 285, 384, 428
 and the obsolescing bargain model 253, 255, 256
 Navarra, P. 52, 122
 N'Diaye, S. 409
 Nehrt, Lee 45
 New Institutional Economics 5
 New York, greenhouse gas emission legislation 162
 New York Stock Exchange 97
 NGOs 109–112, 198, 266, 355, 359
 and human rights 112, 195, 199, 200
 and multinational firms 150, 151, 169
 role of 115, 364
 Ng Pock Too 387
 and Talisman 204, 211
 Nguyen, H. V. 122, 141
 Nicaragua 442
 Nikifouruk, Andrew 214
 Nord, R. 410
 North, D. C. 9, 52, 121, 127, 399, 400
 North American Free Trade Agreement 266, 356, 363, 367, 374
 interdependence of trade and FDI 367
 obsolescing bargain 7, 14–18, 36–37, 47, 253, 271, 334–335, 466
 and extractive industries 17
 in Jamaica 324–327, 329–332, 334–335
 and negotiations 317–338
 Vernon on 334, 337, 465
 obsolescing bargain model 254–257, 267, 270–271
 bargaining power 36, 255, 278
 Behrman on 127, 253, 255, 256
 Brewer on 253, 255
 expropriation and 253, 336
 Grosse on 255, 256, 257
 Kobrin on 37, 253, 255, 257, 276
 nationalization and 253, 255, 256
 and sovereignty 30, 37–39
 Vernon on 253, 254, 276, 317
 OECD 63, 110
 Oetzel, J. M. 398
 offshore sourcing of production 470–471
 oil industry 15, 202–203, 204, 284–288
 nationalizations 285, 285
 Okimoto, Daniel I. 179
 Olds, K. 91
 Olive, David 204
 Oliver, C. 5
 Olsen, J. 6, 194
 Oman, C. 142
 O'Neill, K. 157
 opportunity, equality of 59, 415–417
 Orr, D. 408
 outworkers 224, 234, 237
 Overseas Private Investment Corporation 327, 337, 428, 431, 432, 455
 and Indonesia 447, 448, 450, 452
 Owens, J. 142
 ownership 88, 254, 257, 469
 transfer to the host country 64, 221, 222, 410
 Oxfam 348
 Oxley, J. E. 122
 Pain, N. 65
 Paine, Lynne Sharp 352
 Pakko, M. R. 414
 Park, Wijin 12–13
 Parker, D. 411
 Parsons, Talcott 289
 patents 347
 paternalist model of government policy 180, 181, 187, 189
 path dependencies 96, 121, 127
 Paulwell, Phillip 329, 330, 331
 Pearce, Bob 60
 Pederson, Torben 264
 Peng, M. W. 122, 134
 performance requirements 137, 138, 246–247, 333, 336, 469
 Perlez, Jane 194
 Perlmutter, Howard 31
 personality, legal 196–197
 Peru 227, 231, 435
 expropriation 426
 Pew Center on Global Climate Change 151, 157

- Pfizer 18, 343, 344, 348–351, 355, 471
 strategies for strengthening IP laws
 350, 351–352, 352–355
- pharmaceuticals industry 18, 345, 349
- Phelan, S. E. 55
- Philippines 241, 355
- Pirnia, N. 142
- Pisani-Ferry, J. 404
- Pisano, Gary 262
- Point Carbon 157
- Poland 70, 127, 138, 405, 406
 incentive schemes 138, 141, 143
- polycymaking, public 354, 355
- political bargaining model 14–15,
 253–271, 467
 bargaining outcome 266–267
 constraints 265–266
 details of 257–268
 goals 257–262
 resources 262–265
 stakes 257–262
- political economy, international 363
- political science 6, 43
- politicians 135
- politics, international, private actors in
 196–200
- Polk, A. 157
- Porter, M. E. 177, 179, 261
- Porter, Tony 198
- Posner, Richard 457, 458
- Post, James 466
- poverty 154, 219, 229, 416
- Powell, W. 4
- power 44, 45, 107, 108, 114, 115, 379
- Poynter, T. A. 293
- Prahalad, C. K. 43
- Pratt, Edmund 344, 348, 350, 351, 355
- Prebisch, Raul 285
- prestige 40
- Preston, Lee 9–10, 81, 466, 471
- privatization 64, 83, 89, 121, 332, 388
 in central and eastern Europe 65,
 122, 128, 131–135, 134
 in Jamaica 17, 323, 328, 332, 336,
 337
- property rights 59, 262, 407–408
- protection 239, 240, 247, 287
- protests 115, 268, 286
- Prototype Carbon Fund 166
- Prowse, S. 94
- public authority 196, 197–198
- public goods 109
- public opinion 134
- public–private partnerships 13
- Puffer, Sheila M. 134
- putting-out system 224, 234, 237
- Quayle, Dan 445
- Quinn, Lawrence Richter 345, 358
- Racanatini, F. 412
- Ramagopal, K. 267
- Ramamurti, Ravi 18, 288, 471
 bilateral and multilateral agreements
 266, 276, 317, 321
- Ramirez, A. 416
- Ranis, G. 416
- Ravaillion, M. 417
- Reed, John 97
- regional economic determinism
 367–370
- regional integration 242, 377, 378
- regionalization 364, 368, 369,
 376–378
- regional organizations 3, 19, 108, 198
- regional trade agreements 364,
 365–367, 376, 378, 380
- regulation 152, 177, 178, 180, 182,
 288, 406
 enforcement procedures 400
 and global warming 150, 152,
 167–168
 heterogeneity of 344–345
 homogeneity of 345–346
 legislation 125, 126, 293
- regulatory policy 133, 293
- Reinhardt, F. 157
- Reinhart, C. M. 404
- Reinhart, N. 157
- Remmers, Lee 46
- repatriation rules 66, 125, 393
- reputational risk 10, 115
- responsibility 110, 196
 of multinational firms 33, 47, 199, 208
 social 13, 94, 98, 111, 112, 135
- Revere 327, 337
- Reynolds Metals 327
- Richman, Barry 45
- risk, climate-driven 150
- risk, commercial 398

- risk, political 35–36, 122, 205, 384, 393, 397
 insurance 455
 responses to 44, 398
 theory of 47, 170
- risk, reputational 10, 115
- Roath, A. S. 415
- Robinson, Joan 223
- Robinson, Richard D. 27, 30, 31, 36
 national interests 33, 38, 44, 47, 275, 289, 465
 political vulnerability 34–35
- Robock, Stefan 19–20, 35, 43
- Rodriguez, Peter 260
- Rodrik, D. 400
- Roe, M. 94, 96
- Romania 70, 123, 138
- Rondinelli, Dennis 20, 47, 59
- Root, Franklin 28, 30, 35, 44, 398, 419
- Rosenau, James N. 195
- Rosenzweig, P. M. 298
- royalty remittances 393
- Rugman, A. M. 5, 18–19, 43, 60, 363, 376, 471
- rule-setting 177, 410–412
- Russia 70, 73, 125, 130, 166
 barriers to investment 127, 130–131
 corruption 127, 135
 economic development 82, 123
 informal networks 128, 134
 ratification of the Kyoto Protocol 166
 state control of economic activity 82
- Ryle, John 201, 206, 207, 211
- safety nets 59, 223, 224, 236, 417
- Sakong, Il 179
- Sanchez-Robles, B. 408
- Santoro, Michael A. 352
- Santos, José 258
- Santos-Paulino, A. U. 413
- Sarbanes–Oxley Act 98
- Sass, M. 65
- Sauter-Sachs, Sybille 466
- Savastano, M. A. 404
- Schelling, Thomas C. 179
- Scherer, Michael 204
- Schlesinger, Arthur, Jr. 435
- Schmid, F. 92, 93, 96
- Schollhammer, Hans 29
- Schoonmaker, Sara 287
- Schuler, Doug 14–15, 16, 253–271, 467
- Seligson, M. A. 411
- Senbet, Lamma 84
- September 11, 2001 61, 367, 373, 379
- service industries 370, 373, 470, 471
- Sethi, D. 55
- Shama, A. 397
- Shamsie, Jamal 262
- Shapiro, Daniel 400
- shareholder activism 150, 151
- shareowners 85, 88, 98, 100–101
- Sharpe, Kenneth E. 257, 276
- Shaver, J. Myles 264
- Shell 113, 116
- Sherwood, R. M. 411
- Shirley, Gordon 332, 333
- Shleifer, A. 84, 91
- shocks, external 61, 325, 403, 404, 409, 414
- Shuen, Amy 262
- Sicular, T. 406
- Sierra Leone 238
- Simmons, Kenneth 43
- Simons, Penelope 202, 203, 206, 207, 208–209, 215
- Singapore 60, 62, 229, 241, 359, 387
- Singh, Harbir 469
- Singh, J. V. 298
- Slovakia 70
- Slovenia 123, 125
- smallholder outgrower scheme 230–231
- Smidkova, K. 65
- Smith, D. N. 45
- social capital 63, 416
- social responsibility 13, 94, 98, 112, 135
- social sciences 4–5, 289, 465
- socialist countries, and foreign direct investment 386–387
- Söderling, L. 403
- Sokil, S. 404
- Soloway, J. 364, 377
- Soskice, D. 6, 87, 96, 466
- South, S. G. 157
- South Africa 110–111
- Southern Electric 333
- sovereignty 38, 107, 108–109, 110, 115, 195, 197, 198, 199
 and commitments to investors 423

- erosion of 107
- and foreign direct investment 393
- individual 109
- and the obsolescing bargain model 30, 37–39
- and regionalization 380
- Special Economic Zones 137–141, 142, 144, 242–246
- Spiegel, M. M. 416
- stability
 - economic 178, 246, 404, 413
 - financial 97
 - political 73, 247, 417
 - regulatory 309
- stakeholders 10, 92, 132, 254, 259, 472
 - multiple 132, 135, 254
 - rights and roles of 98
- Stanwick, P. A. and S. D. Stanwick 93
- Stark, D. 121, 128, 134
- state control of economic activity 82, 133, 144
- states, rivalry among 105–116
- Steiner, George A. 178, 179
- Stern, Paula 358
- Stewart, F. 416
- Stigler, G. 169
- Stiglitz, J. 121
- Stobaugh, Robert 45
- stock exchanges 89
- Stone, M. R. 401–402
- Stopford, John 10, 30, 43, 45, 276, 294, 471
 - cooperation 254, 310
 - foreign direct investment 293
 - triangular diplomacy 7, 363, 466
- Stotsky, J. 413
- Strange, S. 7, 10, 105, 107, 198, 276, 363, 466
- Streeten, Paul 13–14
- Subramanian, A. 400
- subsidies 135–143, 177, 180, 182, 392, 394, 404, 466
 - and global warming 156, 169
 - and trust 469
- Sudan 13, 193–216
 - civil war in 200–202, 207, 210, 211, 212
 - human rights violations 203, 206–207
 - militias 202, 207
 - oil 201, 202–203, 205–206
- Sugiyama, T. 164
- Sullivan Principles 111
- Summers, Larry 448, 449
- Suss, E. 413
- Svetličič, M. 123
- Swaan, W. 128
- Swedish National Board of Trade 165
- Swill Reinsurance 149
- Swinnen, J. F. M. 406
- Taiwan 62
- Takarick, S. 413
- Talisman 13, 193–216
 - complicity 210–213
 - Corporate Social Responsibility Group 210, 213
 - divestment campaign 204, 216
 - experience in Sudan 203–205
 - and human rights 205–208
 - response to criticism 213–214
 - responsibilities 208, 213, 216
- Tamura, R. 416
- Tapscott, D. 410
- tax 6, 245, 404
 - policy 67, 245, 277
 - systems 73, 403
- technology cycles 282
- technology transfer 391–392, 414, 415
- Teece, D. 5, 262
- telecommunications 63, 67, 73, 129, 153, 467
- Tendler, Judith 226, 239
- Tenev, S. 90, 91
- Teng, Bing-Sheng 469
- Tennessee Valley Authority 388
- terrorism 61, 203, 424, 460
- Thadden, E.-L. von 90
- Thailand, intellectual property protection 355
- Tian, G. L. 134
- Tihanyi, L. 415
- Toman, A. 157
- trade policy 239, 240, 241, 413
- training 236, 246, 406
- transaction cost economics 5, 254, 265, 337, 379, 466
- transactional relations 336–338, 337
- transaction costs 63, 275, 310, 346
 - and institutions 52, 75, 128, 264

- Transatlantic Business Dialog 358
transnational arrangements 152, 162
transnational companies 33, 114, 246;
see also multinational firms
transparency 47, 67, 73, 321, 409
and incentive schemes 136, 143
in regulatory systems 300, 303, 411
Trevbi, F. 400
Trevino, L.J. 65
Triad of economic regions 367–370,
368, 378
triangular diplomacy 107, 115, 363
Tripartite Coalition 353, 354
TRIPS agreement 261, 307, 344, 347
trust 469–470
Turkey 452–453, 460
two-tiered board system 89, 97–98
- Uhlenbruck, K. 129, 133, 260
UK 151, 347
Ukraine 70, 73, 123, 125
incentive schemes 141
Ulen, T. S. 408
umbrella companies 312, 313
uncertainties 153, 294, 310, 394, 397
unemployment 229
United Fruit Company 453
United Nations 63, 108, 109, 285, 368
code of conduct of multinational
enterprises 105, 110, 213
Global Compact 113, 209
Norms on the Responsibilities of
Transnational Corporations 210
Office for the Coordination of
Humanitarian Efforts 202
Social and Economic Council 210
Special Rapporteurs 206, 207, 211,
212
UNCTAD 142, 317, 321, 336, 407
UNDP 397
UNESCAP 415
US 39–41, 114, 152, 429–435, 456–458
Advocacy Center 439, 440, 441, 456
African Growth and Opportunity Act
442
Alien Tort Claims Act 194–195, 216
banking sector 15, 284
bilateral agreements 152, 163, 364,
444–445, 458
and Brazil 106
bureaucracy 429–435
campaign contributions 442, 454
and Chiquita Brands 453–455
Climate VISION program 163
Commercial Service 440
Congress 430, 438
Department of Commerce 430, 432,
438, 439, 440, 447, 448, 449
Department of Energy 163
and Egypt 431, 446
embassy support for US business
abroad 446–453
Environmental Protection Agency 163
Export–Import Bank 431, 447, 449
Foreign and US Commercial Services
440–441
Foreign Corrupt Practices Act 440
foreign policy 431, 437, 438, 454, 456
foreign policy interests 430, 433, 434,
435, 456, 459
Generalized System of Preferences
428, 442, 450
Gonzalez Amendment 425, 427
and greenhouse gas emissions 152,
162–163
Helms–Gonzalez Amendment 442,
450
Hickenlooper Amendment 425–427,
442
and Indonesia 452
Intellectual Property Committee 353,
354
and intellectual property law 350
International Petroleum Corporation
426
leverage over trading partners 350,
355–356, 359
military strength 369
multinational firms 39–41
National Environmental Policy Acts
162
oil 374–375, 375, 376, 376
Omnibus Trade and Competitiveness
Act 355, 357
patent laws 347
policies on supporting US business
abroad 421–461, 424–437,
439–443, 456–459, 459–461
and regional integration 373
regional trade 366
role in regulatory convergence 357
role in world economy 350, 374

- Savings and Loan crisis 284
security 367, 374–376, 379
State Department 431, 432–433, 434,
437, 438
Sugar Act 425
and Talisman 204
Trade Law 428
Treasury 430, 431, 432, 438, 448
and Turkey 452–453
US Trade Representative 355
Voluntary Export Restraints 278
war on terrorism 424, 460, 461
White House support of US business
abroad 443, 444
Useem, Michael 99
- Vachani, Sushil 255, 256–257, 276
valuation 263–264, 266
values 405, 458–459
Van den Berghe, L. 93, 96
Verbeke, Alain 60, 357, 377
regional integration 365, 376, 378
Vernon, Raymond 27, 28, 30, 268, 289,
321, 336, 470
obsolescing bargain 7, 14, 36–37,
334, 337, 465
obsolescing bargain model 253, 254,
276, 317
values 458–459
Vickers, 129
Vietnam 141
Vishny, R. W. 84, 91
Vives, X. 89, 92
Vogel, David 344, 359
vulnerability, political 34–35
- Wagle, S. 416
Wal-Mart 370
Walter, Ingo 41, 43, 45, 318
war on terrorism 460, 461
weather, extreme 150, 159–160
Webb, D. 411
Weder, B. 412
Weidenbaum, Murray L. 178
Weiss, C. 412
Wells, Louis 20–21, 37, 317, 322, 336
bargaining relationship 45, 276, 294,
318
Werner, R. 136, 138, 138, 141, 142
Wesson, T. 60
Westney, E. 5
- Westphalia, Treaty of 195, 197, 198
Williams, Jody 107
Williamson, J. 414
Williamson, Oliver 5, 36, 337, 399
Williamson, Peter J. 258
Winiński, J. 405
Wint, Alvin 17–18, 466, 471
Wisner, Frank 446–447
Wood, D. J. 259
World Bank 90, 115, 247, 398, 400,
404, 405, 406
International Center for the
Settlement of Investment
Disputes 318, 319
Prototype Carbon Fund 151, 166
World Business Council for Sustainable
Development 157
World Development Movement 112
World Economic Forum 417
World Intellectual Property
Organization 347, 356–357, 359
World Investment Report 295
World Resources Institute 151
World Trade Organization 82, 165,
198, 266, 357, 377
Chiquita Brands 454
Doha Round 365
and foreign direct investment 458
future of 364
protests 109
and regional integration 366
rules and procedures 115, 164
TRIPS agreement 18
World Wildlife Fund 151
Wright, M. S. 134
Wymeersch, E. 88
- Xiao, J. 417
- Yarrow, George 129
Yeung, H. W. 91
- Zaheer, Srilata 259, 264
Zenner, M. 398
Zhang, C. 90, 91
Zhang, X. 409
Zhao, J. H. 412
Zimbabwe 240
Zingales, Luigi 84
Zoido-Lobaton, P. 409
Zurawicki, L. 411