

INDEX

- Allais' paradox, 12–17, 19
 Ames, R.E., 136
 Aristotle, 73
 Austen, J., 75–8
 Axelrod, R., 135
- Bach, J.S., 148
 Baron, J., 139
 basing points, 42–9
 contingent, 55–7
 Berlin, I., 148
 Bicchieri, C., 143
 Bickerman, E., 149
 Binmore, K., 92
 Brandenburger, A., 92
- Camus, A., 148
 Categorical Imperative,
 94–6
 Chang, R., 147
 Chellas, B.F., 144–5
 choosing, 84–93
 commensurability, 111–12
 Common Belief Assumption
 (CB), 90–3
 commonality of desires,
 94
- confliction, 65
 congruence (of saliences),
 114–15
 consequentialism, 8–10
 consistency
 of beliefs, 83–93, 98–101
 of saliences, 113
 of wantings (desires), 95,
 144, 101–12
 coreportiveness, 140
 Cresswell, M.J., 145
 curves
 compensation/payment
 (c/p), 59
 gain/loss (g/l) indifference,
 42–9
 g/l value, 39–40
 havings, 49
 utility havings, 50–1
- Davidson, D., 70, 134,
 145
 Diamond, P., 133
 disappointment, 94–5
 discipline, 82–3, 87, 98–9
 Dodgson, C.L. 145
 Dworkin, R., 51–2

Index

- economic agency, 34–6
 Edmonds, R., 147
 endowment effects, 37–46,
 51
 converse, 43–4, 139
 entertaining, 107
 Epictetus, 128–30
 expectedness, 109–12
 extensionality, 20, 67–9, 108,
 114–16
 Fodor, J.A., 145
 forgetting, 87
 Frankfurt, H., 142
 gains/losses
 contingent, 55–7
 exogenous, 54–7
 g/l curves, *see* curves
 sunk, 3–4, 54–7
 Goodman, N.
 his blue/bleen problem,
 29–32, 71–2
 his reflective-equilibrium
 test, 69, 77, 104–6,
 115–16
 Grassler, F., 132
 groundedness, *see* seeings
 Hamilton, W.D., 135
 Hintikka, J., 82
 holism, 104–6, 107–8
 Howard, N., 135
 Hughes, G.E., 145
 Hvide, H.K., 143
 Jeffrey, R.C., 134
 Kahneman, D., 37–47, 52–3,
 68
 Kant, I., 73, 94–6
 Katz, J.J., 145
 Knetsch, J.L., 37, 137
 Kramer, P.D., 148
 Lanzmann, C., 132
 learnings, 86–7
 Levi, I., 68, 135
 logic of thought, 97–116
 logic of truth, 97, 106
 lying, 88, 96
 Machina, M., 17–18
 Marwell, G., 136
 maximining, 28–9
 McGinn, C., 133
 Melville, H., 62–3, 65,
 74–5
 modal system S5, 99–102
 Moore, G.E., 142, 144
 Morgenstern, O., 34
 needs, 76–8
 Newcomb problem, 56–7
 Nozick, R., 139
 optionality, 25–6, 84–6
 Orwell, G., 2–6, 108
 partitioning, 22–36
 and dominance, 28

Index

- and superdominance, 135–6
- persuasion, 62–75
- Pettit, P., 134, 143
- Piller, C., 146
- Popper, K.R., 143
- Preacher, the, 117–19, 129–30
- Prisoners' Dilemma, 22–36, 89–92
- Prisoners' Plight, 32–6
- Prisoners' Predicament, 136
- privileged access, 87
- propositions, 9
- propriety
- of beliefs, 82–93, 99
 - of saliences, 113
 - of wantings (desires), 94–5
- see also* reflection
- Prozac, 146
- Quine, W.V., 76, 141, 142
- Raiffa, H., 134
- Ramsey, F.P., 148
- Rawls, J., 92–3, 145
- Reciprocal Belief Assumption (RB), 91–3
- reciprocity of desires, 94–6
- reflection
- of beliefs, 99–101
 - of saliences, 113
 - of wantings (desires), 101
- reflective equilibrium, *see* Goodman
- relevance (of beliefs), 72–3
- reluctance, 65–9
- retentiveness (of beliefs), 81–93
- rightness (of seeings), *see* seeings
- saliency, 102–3, 109–15
- Samuelson, P., 136
- Samuelson, W., 38
- seeings
- as not believings, 61
 - as propositional attitudes, 102–3
 - as situational attitudes, 61, 102–3
 - grounding of, 78
 - rightness of, 73–8, 131–2
- self-belief (*also* self-knowledge), 84–93
- and other-belief, 87
- self-blinding, 1–2, 131–2
- self-deception, 130–2
- self-reference, 88
- self-undermining, 98–9, 101
- Sen, A., 146
- sensitivity
- to compensations/ payments (their sizes), 59
 - to gains/losses, 39–40, 57–9
 - marginal, 43
- Skyrms, B., 18–19, 141

Index

- Smith, J.M., 135
 Stalker, D., 136
 status-quo bias, 38–41, 44–9,
 51–2
 converse, 45–6, 139
 Sugden, R., 143
 surprise, 79–84, 86
 weak/strong, 83–4, 86,
 94
- Talbott, W.J., 141
 Thaler, R., 37–8, 139
 thoroughness
 of beliefs, 81–93, 98–101,
 106–7
 of saliences, 112–13
 of wantings (desires),
 101–3, 108
 total belief (principle of),
 18–20, 69–73
 Tolstoy, L., 8, 117–20, 124–31
- Tversky, A., 17–18, 37–47,
 52–3, 68
 uncertainty, 26–8, 147
 understandings, *see* seeings
 univocity, 112
 utilitarianism, 50–2
 vagueness, *see* uncertainty
 von Neumann, J., 34
- weakness of will, 66–70
 wiring-up, 65–6
 Wittgenstein, L., 149
 would-have-had-points,
 42–9
 WTA, 42–6
 WTP, 42–6
- Zeckhauser, R., 38, 133
 Zeckhauser's problem, 10–17,
 19