

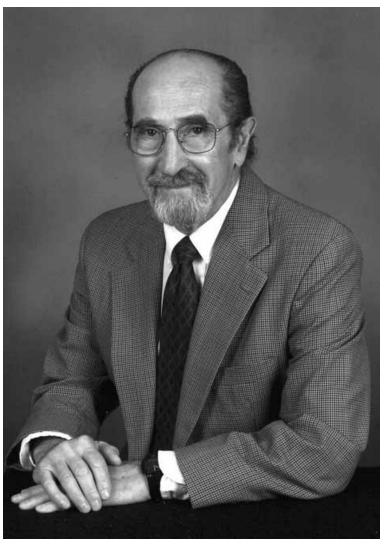
The Justice Motive in Everyday Life

The Justice Motive in Everyday Life contains new essays in honor of Melvin J. Lerner, a pioneer in the psychological study of justice. The contributors to this volume are internationally renowned scholars in the fields of psychology, business, and law. They examine the role of justice motivation in a wide variety of contexts, including workplace violence, affirmative action programs, helping or harming innocent victims (for example, Jews in Nazioccupied Europe), and how people react to their own fate (for example, sexual harassment and police brutality). Contributors explore fundamental issues such as whether people's interest in justice is motivated by self-interest or a genuine concern for the welfare of others, when and why people feel a need to punish transgressors, how a concern for justice emerges during the development of societies and individuals, and the relation of justice motivation to moral motivation. How an understanding of justice motivation can contribute to the amelioration of major social problems is also examined.

Michael Ross is Professor of Psychology at the University of Waterloo. He has been an associate editor of the *Journal of Personality* and consulting editor for the *Journal of Personality and Social Psychology, Social Cognition,* the *British Journal of Social Psychology,* the *Canadian Journal of Behavioral Science, Personality and Social Psychology Bulletin,* and *Memory.*

Dale T. Miller is Professor of Psychology at Princeton University. He is coeditor of *Social Stigma* (1984) and *Cultural Divides: Understanding and Overcoming Group Conflict* (1999) and has been a consulting editor for the *Journal of Personality and Social Psychology* and the *Canadian Journal of Behavioral Science*.





Melvin J. Lerner



The Justice Motive in Everyday Life

Edited by

MICHAEL ROSS

University of Waterloo

DALE T. MILLER

Princeton University





> PUBLISHED BY THE PRESS SYNDICATE OF THE UNIVERSITY OF CAMBRIDGE The Pitt Building, Trumpington Street, Cambridge, United Kingdom

CAMBRIDGE UNIVERSITY PRESS

The Edinburgh Building, Cambridge CB2 2RU, UK 40 West 20th Street, New York, NY 10011-4211, USA 477 Williamstown Road, Port Melbourne, VIC 3207, Australia Ruiz de Alarcón 13, 28014 Madrid, Spain Dock House, The Waterfront, Cape Town 8001, South Africa

http://www.cambridge.org

© Cambridge University Press 2002

This book is in copyright. Subject to statutory exception and to the provisions of relevant collective licensing agreements, no reproduction of any part may take place without the written permission of Cambridge University Press.

First published 2002

Printed in the United Kingdom at the University Press, Cambridge

Typeface Palatino 10/13 pt. System QuarkXPress [BTS]

A catalog record for this book is available from the British Library.

Library of Congress Cataloging in Publication data

The justice motive in everyday life / edited by Michael Ross, Dale T. Miller.

p. cm.

Includes bibliographical references and index.

ISBN 0-521-80215-6

1. Justice. 2. Motivation (Psychology) I. Lerner, Melvin J., 1929– II. Ross, Michael, 1944– III. Miller, Dale T.

IC578 .I886 2001

172'.2 - dc21 2001035036

ISBN 0 521 80215 6 hardback



To Melvin J. Lerner, extraordinary psychologist, colleague, mentor, and friend



Contents

List of Contributors

List	t of Contributors	page xi
Int	roduction	
1	Overview of the Volume MICHAEL ROSS AND DALE T. MILLER	3
2	Pursuing the Justice Motive MELVIN LERNER	10
Th	eoretical Perspectives on the Justice Motive	
3	Doing Justice to the Justice Motive LEO MONTADA	41
4	The Justice Motive in Perspective RIËL VERMUNT	63
5	Perverse Justice and Perverse Norms: Another Turn of the Screw JOSÉ-MIGUEL FERNÁNDEZ-DOLS	79
6	Justice Motivation and Moral Motivation C. DANIEL BATSON	91
Vic	tim Derogation and the Belief in a Just World	
7	Why We Reject Innocent Victims CAROLYN L. HAFER	109
8	Helping and Rationalization as Alternative Strategies for Restoring the Belief in a Just World: Evidence from Longitudinal Change Analyses BARBARA REICHLE AND MANFRED SCHMITT	127
		vii



viii	i	Contents
9	Violence in the Workplace: The Explanatory Strength of Social (In)Justice Theories HERMAN STEENSMA	149
10	The Just World and Winston Churchill: An Approach/ Avoidance Conflict about Psychological Distance When Harming Victims ROBERT FOLGER AND S. DOUGLAS PUGH	168
Th	e Justice Motive and Prosocial Behavior	
11	Just World, Social Responsibility, and Helping Behavior HANS W. BIERHOFF	189
12	Policies to Redress Social Injustice: Is the Concern for Justice a Cause Both of Support and of Opposition? D. RAMONA BOBOCEL, LEANNE S. SON HING, CAMILLA M. HOLMVALL, AND MARK P. ZANNA	204
13	Justice and Empathy: What Motivates People to Help Others? STEVEN L. BLADER AND TOM R. TYLER	226
14	The Justice Motive and Altruistic Helping: Rescuers of Jews in Nazi-Occupied Europe JANUSZ REYKOWSKI	251
15	Acting Righteously: The Influence of Attitude, Moral Responsibility, and Emotional Involvement JOSEPH DE RIVERA, ELENA GERSTMANN, AND LISA MAISELS	271
Jus	tice-based Reactions to Transgressors	
16	Redistributive Justice: Its Social Context NEIL VIDMAR	291
17	Just Punishments: Research on Retributional Justice JOHN DARLEY	314
18	Deservingness, Entitlement, and Reactions to Outcomes	334
19	N. T. FEATHER Just World Processes in Demonizing JOHN H. ELLARD, CHRISTINA D. MILLER, TERRI-LYNNE BAUMLE, AND JAMES M. OLSON	350



Coi	ntents	ix
Jus	tice and Reaction to One's Own Fate	
20	Belief in a Just World as a Personal Resource in School CLAUDIA DALBERT AND JÜRGEN MAES	365
21	Awakening to Discrimination FAYE J. CROSBY AND STACY A. ROPP	382
22	Deservingness and Perceptions of Procedural Justice in Citizen Encounters with the Police JASON SUNSHINE AND LARRY HEUER	397
23	Fairness Judgments as Cognitions E. ALLAN LIND	416
Na	Name Index	
Subject Index		441



Contributors

C. Daniel Batson, University of Kansas

Terri-Lynne Baumle, University of Calgary

Hans-Werner Bierhoff, University of Bochum, Germany

Steven L. Blader, New York University

D. Ramona Bobocel, University of Waterloo, Canada

Faye J. Crosby, University of California, Santa Cruz

Claudia Dalbert, Martin Luther University, Halle-Wittenberg, Germany

John Darley, Princeton University

Joseph de Rivera, Clark University

John H. Ellard, University of Calgary

N. T. Feather, Flinders University of South Australia

José-Miguel Fernández-Dols, Universidad Autonoma de Madrid, Spain

Robert Folger, Tulane University

Elena Gerstmann, Clark University

Carolyn L. Hafer, Brock University, Canada

Larry Heuer, Barnard College, Columbia University

Leanne S. Son Hing, University of Waterloo, Canada

Camilla M. Holmvall, University of Waterloo, Canada

хi



xii Contributors

Melvin J. Lerner, *Distinguished Professor Emeritus*, *University of Waterloo*, *Canada*

E. Allan Lind, Duke University

Jürgen Maes, University of Trier, Germany

Lisa Maisels, Clark University

Christina D. Miller, University of Western Ontario

Dale T. Miller, Princeton University

Leo Montada, University of Trier, Germany

James M. Olson, University of Western Ontario

S. Douglas Pugh, San Diego State University

Barbara Reichle, University of Trier, Germany

Janusz Reykowski, Warsaw School of Advanced Social Psychology

Stacy A. Ropp, University of California, Santa Cruz

Michael Ross, University of Waterloo, Canada

Manfred Schmitt, University of Trier, Germany

Herman Steensma, University of Leiden, The Netherlands

Jason Sunshine, New York University

Tom R. Tyler, New York University

Neil Vidmar, Duke University School of Law

Riël Vermunt, University of Leiden, The Netherlands

Mark P. Zanna, University of Waterloo, Canada