Index

Abbreviations: CAP – Common Agricultural Policy; CTBT – Comprehensive Test Ban Treaty; EU – European Union; GATN – General Agreement on Trade in Services; GATT – General Agreement on Tariffs and Trade; LCD – less developed countries; LRTAP – Convention on Long-Range Transboundary Air Pollution; NPT – Nuclear Non-Proliferation Treaty; PLO – Palestine Liberation Organization; RAINS – Regional Acidification Information and Simulation; UN-ECE – United Nations Economic Commission for Europe

30 Per Cent Club, and acid rain negotiations 63–4, 68
Abatement Strategies, UN-ECE Working Group on 82
Abbas, Mahmoud (Abu Mazen) 146
 acid rain, effects of 60–1
 acid rain, nature of problem 60–1
 acid rain negotiations, European, and:
 basic distributive issues 57–8
 Convention on Long-Range Transboundary Air Pollution (1979) 29, 55, 59, 61–2, 63, 67–8, 71, 72, 74, 75
 fruits of LRTAP 62, critical leads criteria 59, 82, 84, 85
 European Union 79
 EU Large Combustion Plant Directive 79–81; factors affecting 96–7; goal of 96, 218; Helsinki Protocol 63–71; influence of justice and fairness considerations 58–9, 96–9; Oslo Protocol 81–91; effectiveness and fairness of Oslo Protocol 91–6; overview of 57–60; nature of acid rain problem 60–1; commencement of negotiations 61; resource transfers 97–8; role of science 21, 68, 72, 77–8, 82, 92; shared norms 97; Sofia Protocol Negotiations 71–8; see also Helsinki Protocol, Oslo Protocol, Sofia Protocol
Acidification, Eutrophication and
 affirmative action 46 n1
 agenda setting, and international negotiations 29–31
 agreements, erosion of legitimacy of 49–50; implementation of 32–3, 49–50
 agriculture, international trade in, reform under GATT 110–17; disputes over reform of 111–12; and protectionist policies 110–11
 air pollution, negotiations over, see acid rain negotiations
 Akao, Nobutoshi 128, 135, 217
 Akram, Munir 202, 208
 ‘Ala Abu 166, 168, 169, 171, 175
 Algiers Declaration of Palestinian Independence (1988) 149
 Al-Sharif, Nabil 160
 Arafat, Yasir 50, 144, 151, 175–6, 179; and Palestinian water rights 158; weakness of bargaining position 152; see also Israel-PLO interim talks on arms control negotiations, and: characteristics of 183; Cold War 184–6; comparative responsiveness 185; compliance 184; conventional 182–3; equality 186; implementation 187–8; justice and fairness issues...
Index

Cairo (Gaza-Jericho) Agreement (1994) 144, 155, 156–7, and Paris Protocol on Economic Relations 171, and water rights 165, see also Israel-PL0 interim talks
Camp David talks 42
Canada, and: acid rain negotiations 63, 67, 73, agricultural policy 111; NPT 212; NPT Review and Extension Conference (1995) 192, 202; Oslo Protocol negotiations 86, 87
CAP, see Common Agricultural Policy
Chemical Weapons Convention (1993) 182, 187
child custody disputes 28, 43
China, and NPT Review and Extension Conference (1995) 197, 209
Clean Air Act (1970), United States 69
Climate Change Convention (1992) 59
corruption (force), use of 12, 16–17, 25, 34, 47, 141, 144, 146, 150, 183, 222–3
Cold War, and environmental negotiations 68–9
comparative advantage, doctrine of 103–4
corporate control 

...
Index

Declaration of Principles, Israel-PLO (1993) (Oslo Accords) 22, 26, 31, 50, 143, 145, 147, 151, 156, 162–3, 174, 177, 178, 179 and: Israeli–Palestinian economic cooperation 166–7; issues of justice and fairness, interpretation and implementation 148–9; Netanyahu’s criticisms of 146; Palestinian grievances over 149–50; terms of 144; water resources agreement 154–5; see also Israel–Palestine interim talks

Denmark, and acid rain negotiations 63; and Oslo Protocol negotiations 86; desert, concept of and principles of distributive justice 10–11

Dhanapala, Jayantha 181 n1, 190, 196, 198, 203, 204, 205, 210–11
differentiated obligations (differentiated treatment), and justice, 77–8, 79–81, 93–4

Disarmament, Conference on 31–2 distributive issues, and European acid rain negotiations 57–8
distributive justice 4, 9–11, 57–8, 149
distributive (“win-lose”) processes, and negotiation analysis 1 n3
divide-and-choose method 42
domestic (internal) politics, influence in negotiations 95, 106, 136–7, 172, 179, 225

Druckman, Daniel 184, 185

Dunkel, Arthur 116, 126

Earle, Ralph 186, 191, 210–11, 215 n1, 221, 228

EC, see European Union

Economic Cooperation Committee, Israeli–Palestinian 167
economy, growth of global 100–1
effectiveness, efficiency and fairness 91–6
Egypt, and NPT 214; and NPT Review and Extension Conference (1995) 193, 196, 197, 202, 207–8
El-Araby, Nabil 193, 202, 204, 207, 208

environmental negotiations: development of 54; features of 55–6; growth in 54–5; justice and fairness issues 56–7; see also acid rain negotiations, European

environmental security 55 n2

equal opportunities 11, 56

equality, and arms control negotiations 186; distributive justice 9–10; as facilitator of agreements 142–3;

Helsinki Protocol negotiations 67–8; Israel-PLO interim talks 163, negotiations 55–6; NPT Review and Extension Conference 202–3
ethnic conflicts, in post-Cold War era 141; and difficulties to negotiate 141; typical features of 141

EU, see European Union

European Bank for Reconstruction and Development 90

European Free Trade Association, and CATT 105


European Union 57 re; and: acid rain negotiations 79; Common Agricultural Policy 102–3, 111, 125–6; dispute with the United States over reform of international trade in agriculture 112–17; GATT 105; Large Combustion Plant Directive (1988) 79–81; Oslo Protocol 87; reform of trade in services in Uruguay Round of the GATT 118, 120, 121, 122, 130; Uruguay Round of the GATT 102–3, 125–6; see also Common Agricultural Policy

external criteria, and justice of negotiated agreements 9–11; and outcome of negotiations 45–7

fair behaviour, and negotiating process 33–4

fair chance, and procedural issues of negotiations 42–3

fair competition 29, 104, 125

fair division, and procedural issues of negotiations 42

fair hearing, and negotiating process 33

fair play, and negotiating process 33–4

fair trade 104, 106, 138, 227; see also GATS, and GATT

fairness, and bargaining process 34–8; outcome of negotiations 16, 74–9; see also justice and fairness

fairness, relative, and Israel-PLO interim talks 164–5, 178

Falkenberg, Karl 121, 132, 134, 217, 222

Final Act of the Uruguay Round of the GATT (1947) 110, 116–17, 227

Finland, and acid rain negotiations 63, 67

focal points, and negotiating process 35

France, and: acid rain negotiations 63, 65,
Index

72–3; Chemical Weapons Convention 186–7; disarmament 212; Oslo Protocol negotiations 86, 87, 88; reform of CAP 136
free riders, and free riding 3, 18, 41, 49, 51–2; 102, 121, 124, 131, 136, 138, 223
free trade, as engine of economic growth 102; future of 139–40; incorporation of norms of into GATT 104–7; theory of 103–4
GATS 105, 119–120, 123; and justice and fairness issues 128–33; terms of 123–4
GATT 46; aims of 107; Antidumping Code (1979) 106; conflict between established norms and; conceptions of fairness 102–3; establishment of 107; incorporation of free trade norms 104–7; influence of United States 107; LDC’s 106; Multifibre Agreement 109, 109 n12; national treatment norm 105; most-favoured nation clause 102–3, 105; negotiating rounds 107, reciprocity 22, 29, 41, 105–6, 125, 130–1, 138; transparency 105
GATT, Uruguay Round of the 3, 22, 30, 41, 49, 102–3, and establishment of World Trade Organization 110; Final Act 110, 116–17, 227; Group of Negotiations on Services 119, 122; LDC’s 108; most-favoured nation clause 119, 120, 121–22, 122–23, 131, 132; norms 3, 104–7, 128–9, 133–4; objectives 108, 124, 218; organisation of 108; pre-negotiations 107–8; reciprocity 41, 130–1, 138; reform of agricultural trade 110–17; reform of trade in services 117–24; start of 108; Trade Negotiations Committee 119, 122; see also GATS
GATT, Uruguay Round of the, and justice and fairness issues 108–9; and agricultural talks 124–8; domestic politics 136–7; economic interests 134–5; influence of conceptions of 137–9; institutional structure and procedures 153–4; relative power 137; services talks 128–33
Gauthier, David 6–7, 9, 28, 39
General Agreement on Tariffs and Trade, see GATT
General Agreement on Trade in Services, see GATS
Germany, Federal Republic of, and; acid rain negotiations 63, 69, 72; Large Combustion Plant Directive 80; opposition to LRTAP 61–2; Oslo Protocol negotiations 85, 86, 87, 88
Ghose, Arundhati 200, 202, 203
global climate change, and international negotiations 2–3; globalisation, economic 100–1
Goosen, Peter 195, 213, 216
Greece, and; acid rain negotiations 65; Oslo Protocol negotiations 85, 86
Gross Stein, Janice 29 n3
Gulf War (1990–1) 182, 208
Hamas 50
Har Homa settlement 147
Hawes, David 121, 122, 124, 128, 129, 134, 135; 136, 222, 227
Heavy Metals, Protocol on (1998) 62
Hellström, Mats 114, 125–6, 126, 137, 139, 221
Helsinki Conference on Security and Cooperation (1975) 61
Helsinki Protocol on reduction of SO2 emissions (1985) 62; and; benefits of 70; drawbacks of terms 70–1; economic influences on negotiations 69–70; fulfilment of 66; justice and fairness issues in negotiations 66–7; 70; political influences on negotiations 68–9; principle of uniform reductions 67–8; scientific uncertainty 68; terms of 65; see also acid rain negotiations, Oslo Protocol, and Sofia Protocol
Helsinki Rules on the Uses of the Water of International Rivers (1966) 161, 163
Hirschfeld, Yair 157, 166
Hobbes, Thomas, moral theory of 5–6, 6 n10
Hulleleh, Samir 167, 171, 175, 176
Husseini, Faisal 165, 179
IAEA, see International Atomic Energy Agency
Ibrahim, Izhav 204–5; 205 n16
impartial criteria, and justice of negotiated agreements 11–12, 16–17; and outcome of negotiations 47; implementation of agreements 49–50; and Israel–PLO interim talks 175–6, 178–9

© Cambridge University Press  www.cambridge.org
Index

India, and: Conference on Disarmament 31–2; NPT 200; NPT Review and
Conference (1995) 202, 203, 209; nuclear weapon testing 181;
Uruguay Round of the GATT 119, 128–9
institutions (institutional setting),
influence on justice and fairness in
international negotiation 32, 133–4,
225–6
integrative (‘win–win’) processes, and
negotiation analysis 108; and
negotiations 37–8
Intellectual Property Rights, Agreement
on Trade-Related Aspects of 105
interest, self and national, and:
negotiation 1, 5–8, 87, 96, 134–5, 139,
151, 171–2, 177, 209, 221, 225, 228;
justice and fairness 4–5, 12, 15, 19, 47,
57, 67, 76, 156, 183–4, 200
internal criteria, and justice of agreements
8–9, and outcome of negotiations
44–5
International Atomic Energy Agency 189
International Court of Justice 200, 201n13
International Institute for Applied
Systems Analysis ix, 82
International Monetary Fund 168
international negotiations, see
negotiations, international
Iran, and NPT Review and Extension
Conference (1995) 197, 198, 208
Iraq, and NPT Review and Extension
Conference (1995) 195, 208
Ireland, and: acid rain negotiations 65;
Large Combustion Plant Directive 79;
NPT Review and Extension
Conference (1995) 191; Oslo Protocol
negotiations 85, 86
Israel 22–3, 26, and: NPT 199; NPT
Review and Extension Conference
(1995) 193, 208; opposition to
granting Palestinians water rights
153–4, 155; nuclear weapons
programme 193; alleged violations of
Oslo Accords 149; water resources
153; see also Israel-PLO interim talks
Israel-PLO Declaration of Principles
(1993), see Declaration of Principles,
Israel-PLO
Israel-PLO Interim Agreement, see Taba
Agreement
Israel-PLO interim talks 49, and: goal of
218; historical reference points
149–50; implementation problems
178–9; Israeli approach to 177–8;
Israeli security motivations 151;
Israeli settlements during 150; Israeli
view of 151; justice and fairness
issues 148–53, 177–8; overview of
144–8; Palestinian Council 145;
Palestinian grievances 150;
Palestinian divisions 150; Palestinian
weaknesses 149, 151–2; power
inequalities 149–50, 151–2; relative
fairness 178; terrorism 50, 146, 149,
175, 176, 178, see also Declaration of
Principles, Israel-PLO
Israel-PLO interim talks, economic
relations 165–77; and: Arab boycott
of Israel 167–8; customs union 167,
168, 169; implementation problems
175–6; Israeli approach to 171–2;
Israeli strength 172; justice and
fairness issues 173–5; labour issues
169; Palestinian approach to 172–3;
Palestinian calls for renegotiation of
Paris Protocol 173–6; Palestinian
central bank 168–9; Palestinian
weaknesses 172–3; Paris Protocol on
Economic Relations 170–1; Peres’
view of 166
Israel-PLO interim talks, water rights;
negotiations over 153–65; and
agreement 154–5, 159–60; Cairo
Agreement 156–7; disputes over
agreement 160; forces shaping
agreement 163–5; international
standards 161; Israeli position 161–2;
Israeli recognition of Palestinian
158; Israeli divisions over Palestinian
157; Israeli view 156, 157–8; justice and
fairness issues 161–5; Palestinian
position 162–3; Palestinian view 156,
157; power inequality 163–4; relative
fairness 164–5
Italy, and acid rain negotiations 65; and
Oslo Protocol negotiations 85
Jamaica, and Uruguay Round of the
GATT 115, 127
Japan, and reform of international trade in
agriculture 111, 114; and Uruguay
Round of the GATT 115, 128, 135
Jaramillo, Felipe 119, 120, 121–2, 128, 131,
217
Jerusalem, in Israeli–Palestinian conflict
144, 145–6, 146–7, 149, 150, 159–80
Jilek, Pavel 94–5
Johnston Plan (1954) 160–1

© Cambridge University Press www.cambridge.org
Index

just: and: balanced settlement of conflicting claims 15–19, 25, 30, 33, 34, 50, 51, 70, 73, 78, 217, 219, 220, 221, 223, 229; influences on bargaining process 34–8; compliance with agreements 18, 49–50; criteria for judging negotiated agreements 8–12; distributive 4, 9–11, 57–8, 149; impartiality 12, 16–17; issues of as causes of conflict 1; mutual advantage 6–7, 37, 39, 48, 81, 215–16, 220, 221–2; 225; procedural notions of 221; perception of and successful outcomes 13; power inequalities 143; Rawls’ theory of justice as fairness 11–12; reciprocity 39–46; role in interpersonal and intrasocietal negotiations 4; theories of 4, 7, 4–8, 224; tactical use in negotiations 19–20; variable influence of considerations of 14; see also justice and fairness issues, and tactical uses of arguments about ethics, justice or fairness
Kakebeeke, William 58, 76, 227
Kantor, Shmuel 159, 161
Katz-Oz, Avraham 157
Keiser, Volkert 94, 220
Kinart, Noah 155, 157, 161, 164
labour, and talks on services in the Uruguay Round of the GATT 130
Large Combustion Plant Directive (1988) 79–81; and differentiating obligations 79–81; factors affecting successful outcome of negotiations 80–1; terms of 80
Law of the Sea negotiations 42; and divide-and-choose technique 42
Law of the Sea Treaty 33
LDCs, see less developed countries leadership, role of 52, 107, 225–6, 230
Ledogar, Stephen 183, 217, 229
legitimacy of agreements, erosion of 49–50
less developed countries 22, 30, 46, and: arms control 187; GATT 105, 106; justice and fairness issues in agricultural talks of Uruguay Round of the GATT 126–8; preferential treatment 3; reform of international trade in agriculture 111–12, 113; reform of trade in services in Uruguay Round of the GATT 118, 119, 120–1, 128–9, 130; talks on labour in Uruguay Round of the GATT 130; Uruguay Round of the GATT 114, 137
linkage of issues 29–31
Long-Range Transboundary Air Pollution, Convention on (1979) 29, 55, 59, 61–2, 67–8; Executive Body of 63, 71; Working Group on NO; 71, 72
LRTP, see Long-Range Transboundary Air Pollution, Convention on
Mazen, Abu see Abbas, Mahmoud
mediators, and structure of negotiations 28
Meir, Meir Ben 141 n1, 156, 159, 161–2
Mexico, and NPT 212, 214
Montreal Protocol on Substances that Deplete the Ozone Layer (1987) 3, 38, 59
moral ambiguity 4–5, 97, 224
morality, and international negotiation 5 most-favoured nation clause, see GATT, most-favoured nation clause, and see GATT, Uruguay Round of the, and most-favoured nation clause motivation, for behaving justly 4, 12, 15, 215–17, 218–20, 224, 228, 229
Mutlilateral Agreement, and GATT 109, 109 n12
mutual gains (advantages/benefits), and justice of agreements 6–7, 184, 221–2, 225
NAM, see Non-Aligned Movement
Nash, John F. 9
Nakashibi, Muhammad 176
natural rights, and Hobbesian theory 5–6

© Cambridge University Press www.cambridge.org
Index

needs, and negotiations 11; and principles of distributive justice 10, 11, 48, 108, 119, 120–1, 162
negotiation analysis, and distributive and integrative processes 133
negotiations, international, and analytical framework for examining justice and fairness issues 24–5, 53, balance 223–4; bargaining process 34–8; choice of criteria 48–9; coercion 141, 144, 146, 183, 222–3; compliance with agreements 18, 109, 184, 195, 223; criteria for judging just agreements 8–12; definition 1; economic regulation 101–2; equality 142–3; expertise 227; external criteria 9–11, 45–7; factors affecting role of justice and fairness issues 224–7; fair behaviour 33–4; fair chance 42–3; fair division 42; impartial criteria 11–12, 16–17, 47; influence of justice and fairness issues 2–3, 14, 215–16, 216–20, 220–3, 227–8, 228–31; institutional context 32, 133–4, 225–6; internal (contextual) criteria 8–9, 44–5; domestic politics 95, 106, 136–7, 172, 179, 225; justice as balanced settlement of conflicting claims 15–19, 217, 220; larger political environment 226–7; mutual benefits 184, 221–2; 225; national security 228; nature of 1–2; need for cooperation 224–5; non-state participants 26–7; organisational and physical issues 32; outcomes 13, 44–9; parties to negotiations 26–9; post-agreement phase 25, 49–50, 53; post-Cold War expansion of 3; power 5, 227; power inequalities 5, 25, 137, 141–2; procedural issues 25, 39–49, 53, 220; purpose of 218; Realist analysis 4–5; reciprocity 39–41, 221–2; relative power 227; rules 31–2; self-interest 86, 134–5; 159, 151, 171–2, 177, 209, 221, 225, 228; structure of 25–32; tactical use of concepts of justice and fairness 15, 19–20, 33–4, 76, 219, 228; theories on role of justice 4–8 Netanyahu, Benjamin 50, 146, 150, 176 Netherlands, and acid rain negotiations 64, 72, 83, and Large Combustion Plant Directive 79–80; and Oslo Protocol negotiations 85, 86, 87, 88, 93 NGOs, see non-governmental organisations NNWS, see Non-Nuclear Weapon States no harm, principle of, 96, and European acid rain negotiations 88–9 Non-Aligned Movement 187 and export controls under NPT 198; Review and Extension Conference (1995) 191, 192, 194; assurances under NPT 197; support for indefinite extension of NPT 195–6, passim 181–214 non-governmental organisations, as participants in international negotiations 27 Non-Nuclear Weapon States 181–2, 188, 189, passim 181–214 norms, definition 7 n11, 103 n6 North America Air Quality Agreement 87 North American Free Trade Area, and GATT 105 North Korea, and NPT Review and Extension Conference (1995) 195; and nuclear weapons programme 182 Norway, and acid rain negotiations 63, 67, 70 n16; and NPT Review and Extension Conference (1995) 191; and Oslo Protocol negotiations 86, 87, 88 Novik, Nimrod 146, 171, 176 NPT, see Nuclear Non-Proliferation Treaty, and see Nuclear Non-Proliferation Treaty Review and Extension Conference (1995) Nuclear Non-Proliferation Treaty (1968) 18, 23, 183, 188–9; criticisms of terms and principles 201–3; review conferences 189–90; see also Nuclear Non-Proliferation Treaty Review and Extension Conference (1995) Nuclear Non-Proliferation Treaty Review and Extension Conference (1995) 31, 49, 181, 190; accession of new states to NPT 193; compliance with NPT 195; disarmament 191, 194–5, 202, 211; equality 202–3; Final Report 198; implementation of NPT 203–6, 210–11; indefinite extension of NPT 191–2; justice and fairness issues 200–10; moral and ethical concerns 200–1, 208–9; Non-Aligned Movement 191, 194, 195–6, 209; nuclear export controls 193–4, 197–8, 206; objectives 190, 218; participants 190; peaceful uses of nuclear energy, 193–4, 206; principal issues 190–1; ‘Principles and Objectives’ document 198–9, review process 199, 211–13; security assurances for NNWS 192–3,
Index

197, 206–7; structure of 190; terms and principles of the NPT 201–3; universality of NPT 196–7, 207–8; voting method 190, 194, 196
Nuclear Weapon States 181–2, 188, 189, passim 181–214
NWs, see Nuclear Weapon States
OECD, see Organization for Economic Cooperation and Development
organisational and physical features of negotiations, and fairness 52
Organization for Economic Cooperation and Development, and acid rain 61
Oslo Accords (1993), see Declaration of Principles, Israel-PLO
Oslo Declaration of Principles (1993), see Declaration of Principles, Israel-PLO
Oslo peace process, Israel-PLO 144, 146, 147–8, 149, 150, 157, 166, 177, 178, 180
Oslo Protocol on further SO2 emissions (1994) 62, 88–9; and, background to 81–2; burden (cost) sharing 59–60, 84, 90, 92–3, 94; critical loads criteria 59, 82, 84, 85; differentiating obligations 93–4; economic ability of signatories 59; ethical considerations and joint implementation 95; implementation of 87–8, 89, 90–1; influences on negotiations 95–6; justice and fairness issues 92–6; negotiation phases 84–5, 86, 87; political context of 91–2; RAINS 82–3; ratification of 89–90, 94–5; scientific basis 82, 92; shortcomings 94; signatories to 88–9; significance of 91; terms of 89; see also acid rain negotiations, Helsinki Protocol, and Sofia Protocol
Ottawa Treaty (1997) 182
outcome of negotiations, and justice and fairness issues 13, 16, 25, 44–9, 53, 109
Palestinian Council 144, 145
Palestinian economy, weakness of 165–6
Palestinian Monetary Authority 170
Paris Protocol on Economic Relations (1994) 170–1, 173–5; implementation problems 175–6; see also Israel-PLO interim talks,
Partial Test Ban Treaty 185
parties to negotiations, and justice and fairness 26–9
Peres, Shimon 146, 150, 157, 158, 158–9, 166
PLO, see Palestine Liberation Organization
Poland, and acid rain negotiations 65, 66, 67, 69, 70 n66, 73; and, Sofia Protocol 74 n20; support for cost-sharing in acid-rain negotiations 83
polluter pays principle 93, 94, 220
post-agreement phase, and justice and fairness issues 25, 49–50, 53
power, and international negotiation 5, 27, 28–9, 137, 141–3, 227; definitions of 5, 142
power inequalities (asymmetries) 5, 28, 137, 141–2, 143 and; fairness of negotiating process 34; Israel-PLO interim talks 149–50, 151–2, 160–5; pragmatism, and justice and fairness issues 36, 57, 96–7, 163, 171
precautionary principle 87, 89
principles, definition of 103 n6; prior informed consent, principle of 56
problem-solving, and negotiations 37–8
procedures of negotiation, and justice and fairness issues 25, 39–49, 53, 220
process of negotiation, and justice and fairness issues 25, 32–8, 53, 108–9
proportionality, and negotiations 46; and principles of distributive justice 10–11
Protocol on Further Reduction of Sulphur emissions, see Oslo Protocol
Pundik, Ron 157, 163
Punta del Este Declaration (1986) 108, 111, 129; and reform of international trade in services 118–19; see also GATT, Uruguay Round of the
Q’Awash, Fadel 156, 160
Rabin, Yitzhak 144, 150, 156, 175–6
261
Index

RAINS, see Regional Acidification
Information and Simulation model
random methods as fair chance
procedures 43

Rawls, J. 10, 25, and theory of justice as
fairness 11–12, and divide-and-
choose 42

realism, and international negotiation 4–5
reciprocity 221–2, and: arms control
184–6; diffuse reciprocity 40–1;
GATT 29, 105–6; international trade
in agriculture 125; negotiation
process 39–41; different patterns of
40; procedural issues of negotiations
39–41; specific reciprocity 40–1;
Uruguay Round of GATT 22, 41,
105–6, 125, 131–1, 138

regime, concept of 7 n11

Regional Acidification Information and
Simulation model 82–3, 84, 85, 92
relative fairness, and Israel–PLO interim
talks 160, 165, 171, 178, 219
representation, and fairness of
international negotiations 3, 24, 27–8
resource transfers, and acid rain
negotiations 97–8, and Sofia Protocol
73–4, 75–6

Ricardo, David 103–4

RWE ‘Earth’ Summit (1992) 27
rules in negotiations, and fairness 31–2,
see also procedures of negotiations
Russia, and ratification of Oslo Protocol
95; support for cost-sharing in acid
rain negotiations 83, see also Soviet
Union

Sayigh, Zeyzid 152, 163
Scardon, Thomas 12
Seattle, WTO summit in (1999) 139

Self, Richard 121, 122, 130, 132, 134, 137,
138, 222, 225, 226
self-interest, see interest
services, international trade in, and
Uruguay Round of the GATT 117–24,
128–9, 129–30

Shaba, Habib 168
Shobat, Avraham 168, 169, 170, 171, 174,
221

Shue, Henry 12, 30, 47

Sinclair, Don 192, 207, 211

Singer, Joel 151, 162, 216

siteing of hazardous facilities 3, 26, 30, 43,
54, 55

skelelton, remains, negotiations over use of
26–7

Sofia Protocol on control of NOx
emissions (1988) 62; and: adoption of
74; compromises in 76–7; differences
during negotiations 72; differentiating obligations 77–8;
flexibility of 77–8; incorporation of
scientific criteria 77–8; justice and
fairness issues 71, 73–4, 76, 77;
egotiations 72–3; results of 75–6;
scientific uncertainties 72;
significance of 78; Technical Annex to
74–5; technology transfers 73–4,
75–6; terms of 74–5; uniform
obligations 77, see also acid rain
negotiations, Helsinki Protocol, and
Oslo Protocol

South Africa, and NPT 214, and NPT
Review and Extension Conference
(1995) 192, 195, 202, 210

Soviet Union, and: acid rain negotiations
63, 64, 65, 67, 72, 73; arms control
negotiations 184–5; environmental
negotiations 61, see also Russia

Spain, and: acid rain negotiations 65;
Large Combustion Plant Directive
79, 80; Oslo Protocol negotiations 85,
86

Stockholm Conference on the
Acidification of the Environment
(1982) 63

Strategic Arms Limitation Talks, SALT I
185; SALT II 185, 186
structure of negotiations, and justice and

Sulphur Protocol, Second (1994) 14, 21

Sweden, and: acid rain negotiations 63, 65,
67, 69, 72; NPT Review and Extension
Conference (1995) 191, 192; Oslo
Protocol negotiations 85, 86

Switzerland, and: acid rain negotiations
63, 70 n6, 72; NPT Review and
Extension Conference (1995) 192, 197;
Oslo Protocol negotiations 87

Syria, and NPT Review and Extension
Conference (1995) 193, 208

Taha Agreement (1995) 144, 145–6, 155,
159; and P5 Protocol on Economic
Relations 171; and water rights 165,
see also Israel–PLO interim talks
tactical uses of arguments about ethics,
j ustice or fairness 15, 19–20, 33–4, 76,
219, 228
Index

Task Force on Economic Aspects of Abatement Strategies 90
Thompson, Jan 86
toxic waste, international trade in 56–7
trade, growth in international 101; and international negotiation 101–2
United Nations Economic Commission for Europe (UN ECE) 14, 57, 59, 61, and: acid rain talks 57, 58, 59, 61, 62, 76, 78, 79, 83, 84, 91, 99; Executive Body of 82; LRTAP 61–2; Task force on Economic Aspects of Abatement Strategies, and cost-sharing 83–4; Working Group on Abatement Strategies 82, 84
United Nations Environment Programme (UNEP) 56–7
United Nations General Assembly Resolution 194, 150
United States, and: acid rain negotiations 63, 64, 67, 69, 73; arms control negotiations 184–5; 191, 212; EU’s Common Agricultural Policy 102–3; 112–17, 124–6; Chemical Weapons Convention 186–7; concept of fairness in Uruguay Round of the GATT 135; creation of GATT 107; domestic influences on in Uruguay Round of the GATT 136–7; Helsinki Protocol 65–6, 68; implementation of agreements 55; Israel-PLO interim talks 168; NO, emissions 73 n18; NPT Review and Extension Conference (1995) 196, 202; Oslo Protocol negotiations 86, 87; reciprocity in Uruguay Round of GATT 41, 130–1; reform of trade in services in Uruguay Round of the GATT 118–22, 129, 130–2; rejection of CTBT 181, 213; Sofia Protocol 76; Uruguay Round of the GATT 102–3

© Cambridge University Press
www.cambridge.org