Target Score

SECOND EDITION

A communicative course for TOEIC® Test preparation

Charles Talcott Graham Tullis

Student's Book with two Audio CDs

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Authors' note

Put your English to the test with Target Score.

Target Score is a new coursebook specifically designed for people who want to improve their overall level in international English and measure their performance against an established benchmark: the new TOEIC® test – Test of English for International Communication.

This new edition of *Target Score* has been extensively revised and updated to reflect the changes that have been introduced on the redesigned TOEIC®. The core components of *Target Score* remain the same but now include new exercises, new recordings with a variety of accents and new test material to make sure that you can prepare successfully for the new TOEIC® test.

Target Score combines an active communicative approach to learning authentic international English with interactive, classroom-friendly TOEIC® preparation exercises and practice tests. The twelve units and the four review tests provide a comprehensive course that prepares you for the final practice test.

The authors, building on their experience teaching English in international companies, universities and business schools, have created an exciting and challenging course that focuses on the real international situations and settings featured on the new TOEIC®. Each of the units blends interesting authentic content with practical effective TOEIC® preparation exercises and tips.

With *Target Score* you'll be ready to achieve your top score on the TOEIC® and be able to use the language skills you've learned in your professional and personal life.

Enjoy the course!

Charles Talcott Graham Tullis

Map of book

Overview of the TOEIC® 7				
Unit Focus	Listening	Grammar Check	Vocabulary Builder	
1 Careers Professions, recruitment, training 9	Temp agencyJob interviewJob Fair talks	Present simple / present continuousWh- questions	Suffixes Professions	
Workplaces Offices, technology, facilities 17	ComplaintsOffice descriptionCommunication at work	Count / non-count nouns Prepositions of place	Word families: form	
Communications News, Internet, broadcasting 25	InformationTelephoningRadio news bulletin	Articles Present perfect / past simple	Compound nouns	
Review Test 1: Units 1–3 33				
4 Retailing Stores, products, services 39	ShoppingStarting a new business ventureProduct information	Comparatives and superlativesTag questions	Separable prefixes	
5 Industry Production, construction, automation 47	Factory tourIndustrial problemsNews report	The passive Causative verbs	Synonyms and antonyms	
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8 Money Banking, budgets, investment 77	ExpenditurePersonal financeLETS	Talking about trendsModals of possibility	Phrasal verbs 1: two-part	
9 Travel Tourism, transport, accommodation 85	Travel announcementsAirport enquiriesNegotiating travel	The language of obligation Conditionals • Conditionals	Adjectives and adverbs	
Review Test 3: Units 7–9 93				
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11 Health Nutrition, medicine, fitness 107	Health conversationsDiet book promotional eventVaccination week suggestions	Gerund and infinitive forms Third conditional	Phrasal verbs 2: three-part	
12 Society Elections, education, law 115	Civic conversationsHopi legal volunteersDebating virtual violence	 Words expressing contrast Subjunctives: formal language in the U.S. 	Collocations: adjective + noun adverb + adjective	

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Map of book

Viewpoint	Communication	TOEIC® Tips
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Writing It Down or Talking It Up Cultures of communication	Holding a press conference	Listening for keywordsPast time expressions
Camper A company profile	Making a product presentation	Word stress: verbs / nounsAnswering tag questions
Robots To The Rescue Robots in Japan	Attending a meeting	AntonymsLooking for linksListening for main ideas
Juan Valdez Developing the coffee market	Presenting arguments	Verbs expressing the futureWords with more than one meaning
Norway's Coolest Movie Theater and Far Off Course Leisure and sport activities	Organizing a team event	Homonyms and similar-sounding worParticiple forms as adjectives
Cashflow 101 Learning about finance	Buying and selling	AbbreviationsExpressing figures
Exotic Trips For Eco-tourists New developments in tourism	Negotiating a contract	Words ending in -lyWords expressing condition
City Limits Urban planning for the future	Taking part in a discussion	Partially true statementsSay and tell
Living The Longer Life The Okinawa lifestyle	Designing a company program	Gerunds Question forms: suggesting
To Kill An Avatar	Participating in a debate	Listening for details Subjunctive

About the book

Target Score has twelve topic-based units and four review tests. After every three units, you can measure your progress with authentic TOEIC®-style questions in the review test section. When you finish all four review tests, you will have completed 200 TOEIC®-style questions.

A detailed description of the official TOEIC® is included on page 7. If you are not familiar with the TOEIC®, you should read this section before starting the course.

Each unit has been designed to create a balance between English language skills acquisition and TOEIC® practice with listening and reading exercises that are carefully matched to the seven parts on the TOEIC®. Icons like this appear next to the exercises to indicate which of the seven parts of the test the exercise is preparing you for.

Each unit contains the following components:

Snapshot Listening Grammar Check Vocabulary Builder Viewpoint Communication TOEIC® tips

Each unit opens with **Snapshot** which features four photographs illustrating topics covered in the unit. You will practice analyzing images through communicative activities or TOEIC®-style Part 1 listening exercises.

The two **Grammar Check** sections in each unit will help you review and consolidate the key elements of English grammar that are essential for effective communication in international English and success on the TOEIC®. These sections include TOEIC®-style incomplete sentences from Part 5 and text completion practice from Part 6. The grammar points are cross-referenced to the **Grammar Reference** section in the back of the coursebook on pages 129–137, which gives further explanations and examples of usage.

Each unit contains several **Listening** sections where you will develop your listening comprehension skills. Where you see you will hear a variety of TOEIC®-style listenings: Part 1 statements, Part 2 questions and responses, Part 3 short conversations, and Part 4 short talks.

The **Vocabulary Builder** section teaches you strategies for expanding your vocabulary, focusing on keywords and terms that are commonly used in everyday English and often included on the TOEIC®. Vocabulary Builder sections provide further practice in incomplete sentences and text completion for Parts 5 and 6 of the test.

Viewpoint presents authentic reading texts from a wide range of international sources and includes a variety of questions and activities to test your reading comprehension. The texts focus on contemporary issues and highlight topic areas featured on the TOEIC®. Discussion sections provide an opportunity for everyone to explore and express their own point of view while improving fluency.

The **Communication** section concludes each unit with a speaking activity such as a discussion, a negotiation, or a debate. This allows you to actively practice the English you've learned in each unit and gives you the chance to interact with others just as you would in the professional world.

Each unit contains two **TOEIC® tip** boxes, which give you strategies to adopt and practical advice about what to look out for when taking the test.

A practical **Wordlist** at the back of the book includes a selection of keywords from each unit that frequently appear on the TOEIC®. The **Answer Key** for the unit exercises and activities and the four review tests can be found at the back of the book on page 156. The complete **Audioscripts** for all of the listening sections begin on page 140.

Overview of the TOEIC® Test

Test of English for International Communication

What is the TOEIC®?

The TOEIC® is a test of international English that is taken every year by 4.5 million students and business professionals in different countries around the world.* The two-hour test includes 200 multiple-choice questions and is divided into two sections: Listening and Reading. There are 100 questions on each section.

Listening (45 minutes)

Reading (1 hour 15 minutes)

- Part 1 Picture identification Part 5 Incomplete sentences
- Part 2 Question/Response
 Part 6 Text completion
- Part 3 Short conversations
 Part 7 Reading
- Part 4 Short talks
- comprehension

You will find a description of each part of the test below, followed by a box with specific strategies that will help you to maximize your score.

*For more information consult the TOEIC® web page at www.toeic.com.

The Listening Test

This section of the test has four separate parts and lasts 45

Part 1 Picture identification (10 questions)

In Part 1 you will see a selection of ten black-and-white photographs and you will hear a series of ten recordings. For each photo you will hear four descriptive statements. You must identify the one statement that best describes what you can see in the picture.

- Always look closely at each photo and ask yourself the following questions:
 - Who is in the photo?
 - What objects are visible?
 - Where was the photo taken?
 - What are the professions of the people?
 - What actions are being performed?
 - What are the positions of the people and the objects?
- Make sure that you listen to the complete statement. Some statements may only be partially true.
- Watch out for homonyms and similar-sounding words that have different meanings.

Part 2 Question/Response (30 questions)

Part 2 features 30 recordings of questions and responses. Each question is followed by three responses. You must select the appropriate response.

- The questions that you will hear will be of different types. Try to determine what type of question is being asked and what the purpose of the question is. Some questions ask for information but others may be invitations, suggestions or comments.
- Listen carefully to the beginning of the question, especially for question words such as who, what, where, etc.
- Do not expect the answer to a question to contain the same verb and tense as the question.

Part 3 Short conversations (30 questions)

Part 3 features ten four-part conversations between two people. After listening to each conversation, you have to answer three comprehension questions. Each question has four multiplechoice answers, only one of which is correct.

- Always read the questions before you hear the recording. This will help you to focus on what is said and you may even be able to guess the meaning of words that you do not understand.
- While you are listening to the conversation, try to identify who the speakers are, where the conversation takes place and what they are talking about.
- Listen for keywords that will help you to identify the context

Part 4 Short talks (30 questions)

Part 4 presents ten recorded short talks that may include announcements, weather reports, travel advisories, etc. You must answer three comprehension questions about each talk. Each question has four multiple-choice answers, only one of which is correct.

- Read as many questions as you can before you hear the short talk – but do not read the answers. You will not have time and they will distract you.
- Focus on the introduction and the first part of the talk to determine the context.
- Memorize key information as you listen and do not try to answer any questions before you have listened to the whole talk.

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The Reading Test

This section of the test has three parts and lasts one hour and fifteen minutes.

Part 5 Incomplete sentences (40 questions)

Part 5 consists of sentences that contain a blank. You are given four possible answers to complete the sentence. You must choose the correct one.

- Ask yourself whether the question is testing vocabulary or a grammar point.
- Analyze the sentence and try to identify the parts of speech – i.e. noun, adjective, etc. This will help you to choose the correct answer especially on vocabulary questions.
- Figure out the meaning and/or the type of word by looking at prefixes and suffixes.
- Look for grammatical relationships in the sentence, i.e. cause/effect, conditionals, verb tense agreement, etc.

Part 6 Text completion (12 questions)

Part 6 presents three texts which each contain four numbered blanks. You are given four possible answers to complete each blank. You must choose the correct one.

- Scan the whole text to see how it is constructed.
- Read the directions that are given for each text this will tell you what types of documents are presented and may help you to select appropriate answers, especially in questions that focus on lexical items.
- Read all of the questions carefully and ask yourself:
 - if they require you to refer to information or arguments presented in different parts of the text in order to answer the questions;
 - if they require you to analyze the grammatical structure of part of the document in order to determine the appropriate tense time or form of agreement, i.e. singular/plural, etc.

Part 7 Reading comprehension (48 questions)

In this section of the test, you must read several documents and answer multiple-choice questions about them. The documents are presented in two different formats:

Single passages These present individual documents (announcements, news articles, letters, invoices, timetables, etc.) and you must answer between two and four comprehension questions on each document by choosing the best answer **Double passages** These feature two documents which are inter-related. The first document presents information and is followed by a second document that contains a response, reaction or enquiry relating to the first one. You must answer five questions on each of the double passages.

There are 28 questions for the single passages and 20 for the double passages.

- Skim the questions before reading in order to establish a focus for reading.
- Be familiar with the layout of common types of texts such as emails, memos or formal letters in order to facilitate your reading.
- Read the title and the first line of the text to determine what kind of text it is and identify the main idea.
- Remember that an answer may require that you understand information in different parts of the text.
- For the sections that feature double passages, you should read both documents in order to understand the relationship between the two. Remember that some questions will require you to cross-check information between the two documents. You should therefore allow more time for double passages.

General test-taking strategies

The following simple strategies can help you to perform better on the test:

- Bring a good quality pencil and eraser.
- Make sure that you are familiar with the instructions for each section of the test before you take it. That will help you to concentrate on the questions and you will be able to use your time more effectively.
- Do not panic if you hear or read words that you do not understand. Focusing on the general context will usually help you to answer correctly.
- Remember that you are not penalized for incorrect answers so always give an answer to each question.
- If you cannot find the right answer to a question in the Listening section or you have not understood part of the recording – do not panic! Choose an answer that you think is possible and move on to focus on the next question.
- Do not let yourself be distracted by a difficult question in the Listening section. You only have limited time between each question so you must answer quickly and be ready to listen to the next one.
- Make sure that you do not run out of time when doing the Reading section. Remember that your time is limited.
- Even if you do not have enough time to finish all the questions in the Reading section, you should still complete the answer grid by guessing.