

Cambridge University Press

978-0-521-49789-3 - The Mathematics of Financial Derivatives: A Student Introduction

Paul Wilmott, Sam Howison and Jeff Dewynne

Excerpt

[More information](#)

Part one

Basic Option Theory

1 An Introduction to Options and Markets

1.1 Introduction

This book is about mathematical models for financial markets, the assets that are traded in them and, especially, financial derivative products such as options and futures. There are many kinds of financial market, but the most important ones for us are:

- **Stock markets**, such as those in New York, London and Tokyo;
- **Bond markets**, which deal in government and other bonds;
- **Currency markets or foreign exchange markets**, where currencies are bought and sold;
- **Commodity markets**, where physical assets such as oil, gold, copper, wheat or electricity are traded;
- **Futures and options markets**, on which the derivative products that are the subject of this book are traded.

The reader may not have encountered all of the financial terms in bold face in this list. Most will be explained in detail later in the book when we need them. However, we do assume that the *raison d'être* of the currency and commodity markets is clear, and we hope that readers are familiar with the idea behind **stocks** (also known as **shares** or **equities**). Roughly speaking, a company that needs to raise money, for example to build a new factory or develop a new product, can do so by selling shares in itself to investors. The company is then 'owned' by its shareholders; if the company makes a profit, part of this may be paid out to shareholders as a **dividend** of so much per share, and if the company is taken over or otherwise wound up, the proceeds (if any) are distributed to shareholders. Shares thus have a value that reflects the views of investors about the likely future dividend payments and capital

growth of the company; this value is quantified by the price at which they are bought and sold on stock exchanges.¹

We have, then, a collection of markets on which assets of various kinds are bought and sold. As markets have become more sophisticated, more complex contracts than simple buy/sell trades have been introduced. Known as **financial derivatives**, **derivative securities**, **derivative products**, **contingent claims** or just **derivatives**, they can give investors of all kinds a great range of opportunities to tailor their dealings to their investment needs. This book explains some of the financial theory and models that have been developed to analyse derivatives, a theory that is necessarily mathematical in character (the specialists now employed by all major financial institutions to work in this area are called ‘rocket scientists’!), but which is at bottom a very elegant and clear combination of mathematical modelling and analysis. First, though, we need to become familiar with some of the necessary financial jargon, and to see how derivatives work. We begin with the example of an option, which is one of the commonest examples of a derivative security.

1.2 What is an Option?

The simplest financial option, a **European call option**, is a contract with the following conditions:

- At a prescribed time in the future, known as the **expiry date** or **expiration date**, the **holder** of the option *may*
- purchase a prescribed asset, known as the **underlying asset** or, briefly, the **underlying**, for a
- prescribed amount, known as the **exercise price** or **strike price**.

The word ‘*may*’ in this description implies that for the holder of the option, this contract is a *right* and not an *obligation*. The other party to the contract, who is known as the **writer**, does have a potential obligation: he *must* sell the asset if the holder chooses to buy it. Since the option confers on its holder a right with no obligation it has some value. Moreover, it must be paid for at the time of opening the contract. Conversely, the writer of the option must be compensated for the obligation he has assumed. Two of our main concerns throughout this book are:

¹ In practice, companies may have a much more complex structure for their equity, but in an introductory text we try not to get enmeshed in these details. The ideas we describe carry over with the appropriate modifications throughout.

Cambridge University Press

978-0-521-49789-3 - The Mathematics of Financial Derivatives: A Student Introduction

Paul Wilmott, Sam Howison and Jeff Dewynne

Excerpt

[More information](#)*1.2 What is an Option?*

5

- How much would one pay for this right, i.e. what is the value of an option?
- How can the writer minimise the risk associated with his obligation?

A Simple Example: A Call Option

How much is the following option now worth? Today's date is 22 August 1995.

- On 14 April 1996 the holder of the option *may*
- purchase one XYZ share for 250p.

In order to gain an intuitive feel for the price of this option let us imagine two possible situations that might occur on the expiry date, 14 April 1996, nearly eight months in the future.

If the XYZ share price is 270p on 14 April 1996, then the holder of the option would be able to purchase the asset for only 250p. This action, which is called **exercising** the option, yields an immediate profit of 20p. That is, he can buy the share for 250p and immediately sell it in the market for 270p:

$$270\text{p} - 250\text{p} = 20\text{p profit.}$$

On the other hand, if the XYZ share price is only 230p on 14 April 1996 then it would not be sensible to exercise the option. Why buy something for 250p when it can be bought for 230p elsewhere?

If the XYZ share only takes the values 230p or 270p on 14 April 1996, with equal probability, then the expected profit to be made is

$$\frac{1}{2} \times 0 + \frac{1}{2} \times 20 = 10\text{p.}$$

Ignoring interest rates for the moment, it seems reasonable that the order of magnitude for the value of the option is 10p.

Of course, valuing an option is not as simple as this, but let us suppose that the holder did indeed pay 10p for this option. Now if the share price rises to 270p at expiry he has made a net profit calculated as follows:

| | | |
|--------------------|---|------|
| profit on exercise | = | 20p |
| cost of option | = | -10p |
| net profit | = | 10p |

This net profit of 10p is 100% of the up-front premium. The downside of this speculation is that if the share price is less than 250p at expiry he

has lost all of the 10p invested in the option, giving a loss of 100%. If the investor had instead purchased the share for 250p on 22 August 1995, the corresponding profit or loss of 20p would have been only $\pm 8\%$ of the original investment. Option prices thus respond in an exaggerated way to changes in the underlying asset price. This effect is called **gearing**.

We can see from this simple example that the greater the share price on 14 April 1996, the greater the profit. Unfortunately, we do not know this share price in advance. However, it seems reasonable that the higher the share price is now (and this is something we *do* know) then the higher the price is likely to be in the future. Thus the value of a call option *today* depends on today's share price. Similarly, the dependence of the call option value on the exercise price is obvious: the lower the exercise price, the less that has to be paid on exercise, and so the higher the option value.

Implicit in this is that the option is to expire a significant time in the future. Just before the option is about to expire, there is little time for the asset price to change. In that case the price at expiry is known with a fair degree of certainty. We can conclude that the call option price must also be a function of the time to expiry.

Later we also see how the option price depends on a property of the 'randomness' of the asset price, the volatility. The larger the volatility, the more jagged is the graph of asset price against time. This clearly affects the distribution of asset prices at expiry, and hence the expected return from the option. The value of a call option should therefore depend on the volatility. Finally, the option price must depend on prevailing bank interest rates; the option is usually paid for up-front at the opening of the contract whereas the payoff, if any, does not come until later. The option price should reflect the income that would otherwise have been earned by investing the premium in the bank.

Put Options

The option to *buy* an asset discussed above is known as a **call** option. The right to *sell* an asset is known as a **put** option and has payoff properties which are opposite to those of a call. A put option allows its holder to sell the asset on a certain date for a prescribed amount. The writer is then obliged to buy the asset. Whereas the holder of a call option wants the asset price to rise – the higher the asset price at expiry the greater the profit – the holder of a put option wants the asset price to fall as low as possible. The value of a put option also increases with

1.3 Reading the Financial Press

7

the exercise price, since with a higher exercise price more is received for the asset at expiry.

1.3 Reading the Financial Press

Armed with the jargon of calls, puts, expiry dates and so forth, we are in a position to read the options pages in the financial press. Our examples are taken from the *Financial Times* of Thursday 4 February 1993.

In Figure 1.1 is shown the traded¹ options section of the *Financial Times*. This table shows the prices of some of the options traded on the London International Financial Futures and Options Exchange (LIFFE). The table lists the last quoted prices on the previous day for a large number of options, both calls and puts, with a variety of exercise prices and expiry dates. Most of these examples are options on individual equities, but at the bottom of the third column we see options on the *FT-SE* index, which is a weighted arithmetic average of 100 equity shares quoted on the London Stock Exchange.

First, let us concentrate on the prices quoted for Rolls-Royce options, to be found in the third column labelled 'R. Royce'. Immediately beneath R. Royce is the number 134 in parentheses. This is the closing price, in pence, of Rolls-Royce shares on the previous day. To the right of R. Royce/(134) are the two numbers 130 and 140: these are two exercise prices, again in pence. Note that for equity options the *Financial Times* prints only those exercise prices each side of the closing price. Many other exercise prices exist (at intervals of 10p in this case) but are not printed in the *Financial Times* for want of space.

Now examine the six numbers to the right of the 130. The first three (11, 15, 19) are the prices of call options with different expiry dates, and the next three (9, 14, 17) are the prices of put options. The expiry date of each of these options can be found by looking at the top of its column. There we see that there are options on Rolls-Royce shares expiring in March, June and September, at a specified time on a specified date in each month, in this case at 18:00 on the third Wednesday of the month concerned (trading ceases slightly earlier). Option prices are quoted on an exchange only for a small number of expiry dates and only for exercise prices at discrete intervals (here ... , 130, 140, ...). For LIFFE-traded options on equities the expiry dates come in intervals of three months. When it is created, the longest dated option has a lifespan

¹ The word 'traded' here refers to an option that is traded on an exchange such as LIFFE or the CBOE (Chicago Board Options Exchange).

| LIFE EQUITY OPTIONS | | | | | | | | | | | | | | | | | | | | | | | |
|------------------------|-------|-----|-----|------|-----|-----|--------|------------------------|------|-----|------|-----|-----|--------|-------|------------------------|------|------|-----|-----|----|-----|-----|
| Option | CALLS | | | PUTS | | | Option | CALLS | | | PUTS | | | Option | CALLS | | | PUTS | | | | | |
| | Apr | Jul | Oct | Apr | Jul | Oct | | Feb | May | Aug | Feb | May | Aug | | Mar | Jun | Sep | Mar | Jun | Sep | | | |
| Alto Lyon (1585) | 550 | 48 | 60 | 68 | 10 | 24 | 30 | BAA (1706) | 750 | 41 | 61 | 71 | 6 | 16 | 31 | Globe (1664) | 650 | 38 | 60 | 82 | 29 | 42 | 52 |
| ASDA (161) | 600 | 22 | 34 | 44 | 34 | 50 | 55 | Bal Imps (1982) | 800 | 11 | 33 | 45 | 29 | 41 | 55 | Heidrom | 700 | 17 | 38 | 58 | 60 | 72 | 80 |
| Brit Airways (1296) | 57 | 9 | 12½ | 14 | 4 | 7 | 9 | BTR (1565) | 950 | 45 | 58 | 74 | 8 | 37 | 46 | Lombh (175) | 140 | 17 | 22 | 24 | 6 | 15 | 20 |
| Smk1 Bchm A (1470) | 67 | 4 | 8 | 9 | 8½ | 11½ | 14 | Brit Telecom (1420) | 1000 | 16 | 33 | 50 | 30 | 64 | 73 | HSBC 75p shs (1576) | 160 | 6 | 12 | 16 | 18 | 27 | 31 |
| Boots (1501) | 280 | 27 | 33 | 39 | 9½ | 20 | 24 | Callbury Sch (1465) | 550 | 22 | 30 | 38 | 5½ | 20 | 28 | Natl Power (1294) | 70 | 9 | 12 | 15 | 5 | 8½ | 11 |
| B P (1265) | 300 | 17 | 24 | 29 | 18 | 30 | 34 | Eastern Elec (1411) | 600 | 3 | 10 | 19 | 38 | 53 | 55 | R Royce (1134) | 600 | 18 | 32 | 48 | 44 | 60 | 70 |
| British Steel (179) | 460 | 30 | 47 | 53 | 17 | 26 | 52 | Geswest (1473) | 420 | 10 | 23 | 29 | 7 | 15 | 24 | Sci Power (1216) | 550 | 45 | 57 | 70 | 17 | 34 | 46 |
| Com Union (1623) | 500 | 13 | 27 | 36 | 42 | 48 | 54 | Hanson (1262) | 460 | 15 | 25 | 35 | 8 | 24 | 30 | Scot Power (1216) | 280 | 24 | 32 | 36 | 6 | 11 | 18 |
| Fisons (1222) | 550 | 23 | 32 | 43 | 21 | 33 | 37 | LASMO (1465) | 500 | 3½ | 10 | 19 | 37 | 51 | 55 | Stem (1104) | 300 | 11 | 21 | 25 | 15 | 20 | 27 |
| GKN (1472) | 280 | 8 | 15 | 19 | 22 | 28 | 34 | Lucas Inds (151) | 400 | 18 | 32 | - | 6 | 15 | - | Stem (1104) | 1400 | 69 | 108 | 135 | 47 | 78 | 100 |
| Grand Met (1439) | 70 | 13 | 16½ | 19 | 13 | 17 | 21 | P & O (1564) | 430 | 5 | - | - | 24 | - | - | Stem (1104) | 1450 | 40 | 82 | 113 | 78 | 103 | 122 |
| ICI (1132) | 80 | 8 | 12 | 14 | 7½ | 11½ | 13 | Phillipson (1102) | 600 | 5½ | 21 | 33 | 45 | 72 | 82 | Wellcome (1066) | 130 | 11 | 15 | 19 | 9 | 14 | 17 |
| Kingfisher (1559) | 600 | 31 | 48 | 61 | 24 | 38 | 45 | Prudential (1321) | 500 | 6 | 19 | 28 | 33 | 48 | 56 | Vaal Neefs (1534) | 140 | 6 | 11 | 16 | 16 | 20 | 23 |
| Ladbroke (1202) | 220 | 8 | 16 | 22 | 32 | 38 | 44 | RITZ (1672) | 300 | 24 | 30 | 34 | 2½ | 11 | 15 | Vaal Neefs (1534) | 200 | 20 | 25 | 28 | 2 | 5 | 10½ |
| Land Secur (1493) | 460 | 16 | 31 | 36 | 30 | 41 | 47 | Scott & New (1343) | 110 | 4 | 10 | 14 | 12 | 17 | 22 | Wellcome (1066) | 220 | 6 | 13 | 17 | 9 | 13½ | 22 |
| M & S (1533) | 1100 | 53 | 82 | 92 | 50 | 68 | 88 | Tesco (1257) | 200 | 7 | 15 | 18 | 6 | 12 | 16 | Wellcome (1066) | 850 | 50 | 75 | 100 | 28 | 48 | 63 |
| Sainsbury (1577) | 1150 | 31 | 62 | 72 | 80 | 100 | 117 | Thames Wtr (1479) | 300 | 24 | 30 | 34 | 2½ | 11 | 15 | Vodafone (1398) | 900 | 26 | 52 | 75 | 57 | 77 | 92 |
| Shell Trans (1576) | 550 | 34 | 48 | 53 | 21 | 38 | 45 | Unilever (11491) | 330 | 6 | 13 | 19 | 14 | 26 | 31 | Vodafone (1398) | 205 | 155 | 108 | 68 | 36 | 16 | 5 |
| Storehouse (1204) | 600 | 12 | 25 | 33 | 52 | 68 | 73 | Unilever (11491) | 700 | 10 | 25 | 39 | 36 | 59 | 69 | Vodafone (1398) | 215 | 170 | 129 | 92 | 61 | 38 | 22 |
| Trafalgar (193) | 200 | 16 | 25 | 29 | 18 | 26 | 32 | Vodafone (1398) | 420 | 23 | 38 | 45 | 5 | 13 | 24 | Vodafone (1398) | 188 | 115 | 61 | 28 | 28 | 28 | 28 |
| Ute Brickets (1566) | 220 | 8 | 16 | 22 | 32 | 38 | 44 | Vodafone (1398) | 460 | 4½ | 17 | 24 | 26 | 35 | 48 | Vodafone (1398) | 252 | 188 | 129 | 60 | 60 | 60 | 60 |
| Unilever (11491) | 500 | 17 | 25 | 31 | 20 | 38 | 41 | Vodafone (1398) | 240 | 22 | 27 | 30 | 2 | 8 | 12 | Vodafone (1398) | 188 | 115 | 61 | 28 | 28 | 28 | 28 |
| Option | 330 | 18 | 25 | 34 | 12 | 20 | 24 | Vodafone (1398) | 260 | 7 | 14 | 21 | 9 | 19 | 22 | Vodafone (1398) | 188 | 115 | 61 | 28 | 28 | 28 | 28 |
| Option | 360 | 6 | 12 | 20 | 32 | 38 | 41 | Vodafone (1398) | 460 | 24 | 37 | 42 | 3½ | 12 | 22 | Vodafone (1398) | 188 | 115 | 61 | 28 | 28 | 28 | 28 |
| Option | 460 | 16 | 28 | 38 | 38 | 50 | 56 | Vodafone (1398) | 500 | 3½ | 16 | 20 | 25 | 32 | 45 | Vodafone (1398) | 188 | 115 | 61 | 28 | 28 | 28 | 28 |
| Option | 550 | 32 | 44 | 50 | 12 | 19 | 26 | Vodafone (1398) | 500 | 3½ | 16 | 20 | 25 | 32 | 45 | Vodafone (1398) | 188 | 115 | 61 | 28 | 28 | 28 | 28 |
| Option | 600 | 6 | 19 | 25 | 44 | 47 | 53 | Vodafone (1398) | 500 | 3½ | 16 | 20 | 25 | 32 | 45 | Vodafone (1398) | 188 | 115 | 61 | 28 | 28 | 28 | 28 |
| Option | 200 | 18 | 26 | 34 | 8 | 17 | 18 | Vodafone (1398) | 500 | 3½ | 16 | 20 | 25 | 32 | 45 | Vodafone (1398) | 188 | 115 | 61 | 28 | 28 | 28 | 28 |
| Option | 220 | 11 | 17 | 22 | 21 | 25 | 28 | Vodafone (1398) | 500 | 3½ | 16 | 20 | 25 | 32 | 45 | Vodafone (1398) | 188 | 115 | 61 | 28 | 28 | 28 | 28 |
| Option | 90 | 11 | 14 | 18 | 8 | 9 | 13 | Vodafone (1398) | 500 | 3½ | 16 | 20 | 25 | 32 | 45 | Vodafone (1398) | 188 | 115 | 61 | 28 | 28 | 28 | 28 |
| Option | 100 | 6½ | 11 | 14 | 12 | 17 | 18 | Vodafone (1398) | 500 | 3½ | 16 | 20 | 25 | 32 | 45 | Vodafone (1398) | 188 | 115 | 61 | 28 | 28 | 28 | 28 |
| Option | 360 | 18 | 25 | 33 | 19 | 25 | 29 | Vodafone (1398) | 500 | 3½ | 16 | 20 | 25 | 32 | 45 | Vodafone (1398) | 188 | 115 | 61 | 28 | 28 | 28 | 28 |
| Option | 390 | 6 | 14 | 20 | 41 | 45 | 49 | Vodafone (1398) | 500 | 3½ | 16 | 20 | 25 | 32 | 45 | Vodafone (1398) | 188 | 115 | 61 | 28 | 28 | 28 | 28 |
| Option | 1100 | 72 | 90 | 110 | 16 | 35 | 42 | Vodafone (1398) | 500 | 3½ | 16 | 20 | 25 | 32 | 45 | Vodafone (1398) | 188 | 115 | 61 | 28 | 28 | 28 | 28 |
| Option | 1150 | 39 | 60 | 82 | 42 | 56 | 63 | Vodafone (1398) | 500 | 3½ | 16 | 20 | 25 | 32 | 45 | Vodafone (1398) | 188 | 115 | 61 | 28 | 28 | 28 | 28 |
| Option | 280 | 23 | 40 | 53 | 16 | 34 | 46 | Vodafone (1398) | 500 | 3½ | 16 | 20 | 25 | 32 | 45 | Vodafone (1398) | 188 | 115 | 61 | 28 | 28 | 28 | 28 |
| Option | 300 | 14 | 33 | 47 | 27 | 49 | 60 | Vodafone (1398) | 500 | 3½ | 16 | 20 | 25 | 32 | 45 | Vodafone (1398) | 188 | 115 | 61 | 28 | 28 | 28 | 28 |

Figure 1.1 The traded options section of the *Financial Times* of 4 February 1993.

Cambridge University Press

978-0-521-49789-3 - The Mathematics of Financial Derivatives: A Student Introduction

Paul Wilmott, Sam Howison and Jeff Dewynne

Excerpt

[More information](#)

1.3 Reading the Financial Press

9

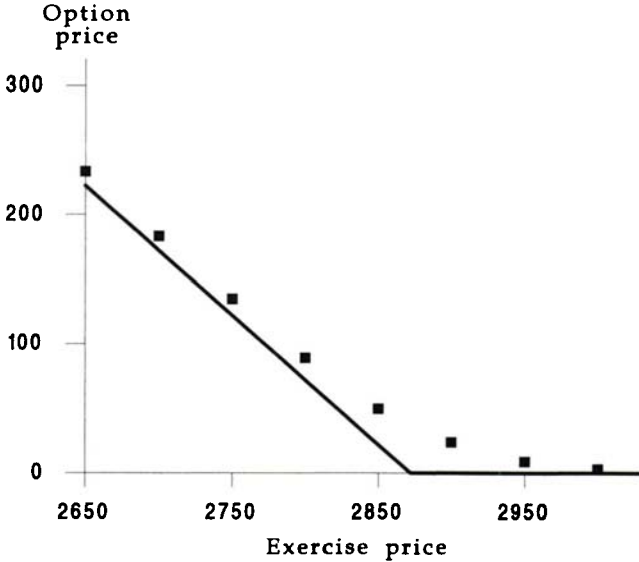


Figure 1.2 The *FT-SE* index call option values versus exercise price and the option values at expiry assuming that the index value is then 2872.

of nine months. Later in the year the December series of Rolls-Royce options will come into being.

Since a call option permits the holder to pay the exercise price to obtain the asset, we can see that call options with exercise price 140p are cheaper than those with exercise price 130p. This is because more must be paid for the share at exercise. The converse is true for puts: the holder of a 140p put can realise more by selling the share at exercise than the holder of a 130p put, and so the former is worth more.

Now let us look at the options on the *FT-SE* index. Towards the bottom of the third column we see prices for the *FT-SE* index call options. (Although the index is just a number, the contract is given a nominal price in pounds equal to 10 times the *FT-SE* value.) The exercise prices are quoted at intervals of 50 from 2650 to 3000 and expiry dates at monthly intervals. Since these options expire on the third Friday of the month, the February options have only about 10 days left. In Figure 1.2 we plot the value of the February call options against exercise price.

The closing value of the *FT-SE* index on 3 February 1993 was 2872. Suppose that the *FT-SE* index had exactly the same value at expiry as on 3 February 1993. Then the value of each call option contract at

expiry would be the ‘ramp function’

$$\begin{array}{ll} £10 \times (2872 - \text{exercise value}) & \text{for exercise value} \leq 2872 \\ 0 & \text{for exercise value} \geq 2872. \end{array}$$

In Figure 1.2 we also plot this ramp function. Notice that the data points are close to but above the ramp function. The difference between the two is due to the indeterminacy in the future index value: the index is unlikely to be at 2872 at the time of expiry of the February options. We return to the example of the *FT-SE* index call options in Chapter 3.

Finally, note that for each option type there is only one quoted price in this table. In reality the option could not be bought and sold for the same price since the market-maker has to make a living. Thus there are *two* prices for the option. The investor pays the ask (or offer) price and sells for the bid price, which is less than the ask price. The price quoted in the newspapers is usually a mid-price, the average of the bid and ask prices. The difference between the two prices is known as the bid-ask or bid-offer spread.

Technical Point: The trading of options.

Before 1973 all option contracts were what is now called ‘over-the-counter’ (OTC). That is, they were individually negotiated by a broker on behalf of two clients, one being the buyer and the other the seller. Trading on an official exchange began in 1973 on the Chicago Board Options Exchange (CBOE), with trading initially only in call options on some of the most heavily traded stocks. As increased competition followed the listing of options on an exchange, the cost of setting up an option contract decreased significantly.

Options are now traded on all of the world’s major exchanges. They are no longer restricted to equity options but include options on indices, futures, government bonds, commodities, currencies etc. The OTC market still exists, and options are written by institutions to meet a client’s needs. This is where exotic option contracts are created; they are very rarely quoted on an exchange.

When an option contract is initiated there must be two sides to the agreement. Consider a call option. On one side of the contract is the buyer, the party who has the right to exercise the option. On the other side is the party who must, if required, deliver the underlying asset. The latter is called the **writer** of the option.

Many options are registered and settled via a **clearing house**. This central body is also responsible for the collection of **margin** from the

1.4 What are Options For?

11

writers of options. This margin is a sum of money (or equivalent) which is held by the clearing house on behalf of the writer. It is a guarantee that he is able to meet his obligations should the asset price move against him.

The trade in the simplest call and put options (colloquially called **vanilla** options, because they are ubiquitous) is now so great that it can, in some markets, have a value in excess of that of the trade in the underlying. In some cases too the exchange-traded options are more liquid than the underlying asset. To give an idea of the size³ of the derivatives (including futures) markets, there is an estimated \$10,000 *billion* in derivatives investments worldwide in total (this is a gross figure; the net figure is much smaller). In late 1992, Citicorp alone had an estimated exposure equivalent to a notional contract value of \$1426bn. As the number and type of derivative products have increased so there has been a corresponding growth in option pricing as a subject for academic and corporate research. This is especially true today as increasingly exotic types of options are created.

1.4 What are Options For?

Options have two primary uses: speculation and hedging. An investor who believes that a particular stock, XYZ again, say, is going to rise can purchase some shares in that company. If he is correct, he makes money, if he is wrong he loses money. This investor is speculating. As we have noted, if the share price rises from 250p to 270p he makes a profit of 20p or 8%. If it falls to 230p he makes a loss of 20p or 8%. Alternatively, suppose that he thinks that the share price is going to rise within the next couple of months and that he buys a call with exercise price 250p and expiry date in three months' time. We have seen in the earlier example that if such an option costs 10p then the profit or loss is magnified to 100%. Options can be a cheap way of exposing a portfolio to a large amount of risk.

If, on the other hand, the investor thinks that XYZ shares are going to fall he can, conversely, sell shares or buy puts. If he speculates by selling shares that he does not own (which in certain circumstances is perfectly legal in many markets) he is selling **short** and will profit from a fall in XYZ shares. (The opposite of a short position is a **long** position.) The

³ These values are taken from a review of the derivatives market in the *Financial Times* of 8 December 1992.