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Deborah Schiffrin

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## In Other Words

What we say always consists of prior words, structures and meanings that are combined in new ways and re-used in new contexts for new listeners. In this book, Deborah Schiffrin looks at two important tasks of language – presenting ‘who’ we are talking about, (the referent) and ‘what happened’ to them (their actions and attributes) in a narrative – and explores how this presentation alters in relation to emergent forms and meanings. Drawing on examples from both face-to-face talk and public discourse, she analyses a variety of repairs, reformulations of referents, and retellings of narratives, ranging from word-level repairs within a single turn-at-talk, to life story narratives told years apart. Bringing together work from conversation analysis, interactional sociolinguistics, cognitive linguistics, semantics, pragmatics, and variation analysis, *In Other Words* will be invaluable for scholars wishing to understand the many different factors that underlie the shaping and reshaping of discourse over time, place and person.

DEBORAH SCHIFFRIN is Professor of Linguistics and Chair of the Department of Linguistics at Georgetown University. She has previously published *Discourse Markers* (Cambridge University Press, 1988), *Approaches to Discourse* (1994), *Meaning, Form and Use in Context* (1984), and *The Handbook of Discourse Analysis* (2001). She is on the advisory board of *Cambridge Approaches to Linguistics*, and on the editorial board of several journals, including *Language in Society*.

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# In Other Words

Variation in reference and narrative

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*Georgetown University*



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For Laura

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## Preface

There is a sense in which each event in our life is new and unique, just as each sentence in our language is one of an infinite variety of possible sentences. Yet there is also another quite different sense in which both events and sentences are recurrences – reiterations, replays, reminders – of earlier instantiations of life and language. Not only can we speak of *déjà vu* experiences when we feel that we are reliving something that has happened before, for example, but our days are often organized by routines and schedules; we follow scripts; we learn how to do things by repeating them. And although our sentences may be filled with different words, and their constituents differently arranged and combined, they all follow the implicit rules of our grammar.

These two perspectives on ‘same’ and ‘different’ bring to mind something that my husband Louis once casually mentioned to me several years ago as a way to characterize people. Although Louis cannot now remember where he heard (or read) it – just as I cannot remember exactly when, how, where or why he mentioned it to me – we both remember the gist of what he said. It was this: the world can be divided into two kinds of people, either lumpers (who focus on similarities) or splitters (who focus on differences). Louis could firmly characterize himself as a splitter, in both his everyday life and his work. But I immediately began to wonder which characterization described me and my work as a linguist. Do I focus on similarities? or differences?

Consider, for example, that what I said in my initial statement implies that I lump things together. My use of the term *just as* brought together two different kinds of entities: events in our lives and sentences in a language. But I also wonder whether this lumping

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together of action and knowledge is justified. Notice that the equivalence depends on the newness and uniqueness of events being similar to what seems to be the infinite reach of sentences. But is this enough to justify an overall lumping of events and sentences together?

Instead of focusing on the huge variety of both phenomena, I could just as easily highlight their differences. Consider, for example, the issue of boundaries: whereas events sometimes flow into other events with no formal boundaries separating them, sentences have beginnings and ends that firmly establish their structural integrity. Or take the material/concrete vs. mental/abstract foci. The uniqueness of each event plays out physically in a world in which ‘what happens’ is situated in different times, places, with different participants, with different co-occurring and adjacent events, and within different background contexts. But the infinite variety of sentences – at least as they are conceptualized by theoretical linguists – does not unfold in a material world of action and reaction: it remains a potential of our implicit knowledge of language. Do these differences obviate the importance of the similarities?

Deciding what is the same and what is different underlies a great deal of work in linguistics. *In other words* joins this discussion by focusing on how we redo references, to both entities and events, that are the same in some ways (they may evoke the same person or occurrence), but different in others: the word, phrase or sentence may shift, as may the text and interaction that provides (and creates) context. Also different is the amount of material that is redone, ranging from forms as brief as the indefinite article *a* to those as long as a narrative that is part of a life story. Not surprisingly, the time span separating an initial occurrence (of an article, a noun, a narrative) from subsequent occurrences also differs: whereas some nominal references are separated by a second, the retelling of a life story can be separated by years. And whereas contexts may remain pretty much the same for some redos (e.g. repeating a noun that is being repaired), they may change drastically for others (e.g. retelling a narrative to a different audience ten years later).

Despite these differences, each chapter in *In other words* concerns the redoing of something that is, in some important sense, roughly the same. After describing how linguists (and others interested in language, text, and interaction) work with both implicit and explicit notions of sameness and difference (Chapter 1), we turn to repairs

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of problematic referrals that adjust either *what* entity is evoked, or *how* an entity is evoked using different words (Chapter 2), repetitions (or alterations) of the definite (*the*) or indefinite (*a*) article prior to a noun (Chapter 3), repackaging a referent from noun to clause or sequence to reset its information status for a recipient, and using a variety of linguistically different, but pragmatically similar, clauses to evoke referents (Chapter 4), reissuing mentions of ‘who’ in referring sequences in different genres (Chapter 5), reframing ‘what’ and ‘where’ in a narrative (Chapter 6), redoing the structure of a narrative (Chapter 7) and reusing referrals in recurrent narratives (Chapter 8). A summary is in Chapter 9. Although each chapter stands on its own – and can be read on its own – taken together, they highlight how speakers resolve tensions between continuity (saying the ‘same thing’) and change (adapting the ‘same thing’ to new circumstances) during both short term (moment by moment) and long term (year by year) processes of text and talk in interaction.

The data from which I draw in many of the studies of redos and replays in this volume result from my involvement (as a graduate student) in William Labov’s research project on linguistic change and variation in Philadelphia – a study completed by Labov and his students more than twenty years ago. I have continued to rely upon these data not so much as a source of data for my more recent work, but in my teaching of sociolinguistic field methods at Georgetown. Each time that I take a small section from an interview with those whose words I once knew so well – Henry, Zelda, Irene, Jack, Freda and their neighbors – I am astonished at how useful the data continue to be and how much I missed in my earlier studies!

A question of focus, certainly: we all have to pick certain phenomena to study and thereby exclude others. But it is not just focus. When I began my study of discourse markers for my 1982 dissertation, discourse analysis was still in its early stages of development. So much is now grist for the discourse analytic mill, that the words of the speakers whose voices quickly become familiar again each time I rehear them, are now telling me new things. Of course not all of them can be reported and analyzed here. Although the reader will find some excerpts from those whom I have studied before, there are still many phenomena that will be left untapped: the pervasive turn co-constructions of Jan and Ira, or overlaps of Jack and Freda, that construct two such different marital styles; the underlying logic of

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Henry's or Jack's argumentation (so different, but each so eloquent); the ideology of child rearing (including the role of gender) that Zelda presents; the construction of friendship between Henry and Irene; the theories of race, ethnicity and religion that are tested out by the couples and among neighbors.

When my interests shifted from discourse markers to the study of grammar and interaction, I turned to additional interviews from Labov's Philadelphia data. I was fortunate enough to receive a National Science Foundation grant (BNS-8819845) to study topic-related variation: how 'what we are talking about' is reflected in (cf. constrains) the internal configuration of a sentence. My analytic goals focused on different levels of 'aboutness.' One level was at the entity level, typically encoded through nouns and often in subject position in a sentence. Another level was at the proposition level: what propositions could be taken as 'given' and whether that had an impact on clause order.

The former interest led me to explore the vast literature on reference and referring terms, partially summarized in Chapter 1 and the topic of several chapters. The latter interest – on givenness at the propositional level – was further nurtured during the time I spent at University of California, Berkeley (1991–1993) where I became familiar not only with the cognitive linguistic perspectives of George Lakoff and Eve Sweetser, but also with the work of Elizabeth Traugott (from Stanford) on grammaticalization, Robin Lakoff, who helped me incorporate a more broadly based view of social and cultural processes into my work, and Suzanne Fleischman, from whom I expanded my view of narrative. These frameworks have worked their way most explicitly into part of one chapter in this book on pragmatic prototypes (Chapter 5), but they also appear in my analysis of lists (in Chapter 4) and my attention to the subtle linguistic changes in narrative retellings (Chapters 6, 7).

The NSF grant noted above has contributed to the current volume in another important way: data. I added to my original corpus of sociolinguistic interviews with seven lower middle class Jewish Americans, an additional set of eleven interviews with working class Italian Americans and Irish Americans who had been interviewed by Anne Bower. Also added was a smaller set of two interviews with middle class suburbanites (interviewed by Arvilla Payne), whose ethnic identity was not a salient part of their everyday lives, identities

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and relationships. Although I did not “get to know” these people as well as the initial group that I had interviewed, their family discussions, stories of family and neighborhood life, moral dilemmas and means of co-participating in an interview have greatly enhanced my knowledge of ways of speaking.

The chapters on narrative in this book use different data and adapt somewhat different analytical approaches. My Georgetown colleague Ralph Fasold has pointed out that in addition to seeking different kinds of information about language, Linguistics also represents different modes of inquiry. He has characterized my work as using both a humanistic mode of inquiry (roughly akin to that used in literary work and recent anthropology) and a social scientific mode of inquiry (involving quantitative measurements). This makes sense to me. In fact, not just a humanistic approach, but the human side of language – how it helps people configure, manage and understand their lives – is one of the underlying attractions of the study of language for me. Yet I have also always been intrigued by the idea that there are systematic patterns (possibly quantifiable), of which we are unaware, at different levels of language (sound, form, meaning) that underlie what we say, what we mean and what we do in virtually all realms of our lives.

The effort to join the humanistic with the social scientific modes of inquiry underlies all of the articles in this book, but it is especially pertinent to those that focus more on narrative, especially narratives from oral histories of the Holocaust. I had grown up knowing about the Holocaust, and my sociolinguistic interviews with Jewish Americans often turned to topics of Jewish concern (intermarriage, anti-Semitism, Jewish history). When I learned about Holocaust oral history projects, I wondered what kind of discourse would be found there. My curiosity about this grew and I was lucky enough to be awarded a research fellowship at the Center for Advanced Holocaust Study at the United States Holocaust Memorial Museum in Fall 2000, assisted by a Senior Faculty Research Grant from Georgetown University. There I was immersed in a community of scholars (mostly historians and political scientists) whose reliance on a wide array of texts helped me put the ‘telling of personal experience’ into very different analytical and interpretive contexts.

Finally, I am fortunate to be part of the Georgetown community of linguists, whose ecumenical view of linguistics has for so long

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incorporated sociolinguistics (including discourse analysis and variation studies, as well as cultural approaches to language and other modalities of communication) into its canon. As usual, I am grateful for the support of Georgetown University for several Summer Research Grants at different stages of this work, and to numerous students who have helped with transcription, coding, organization and editing: Marie Troy, Virgina Zavela, Zina Haj-Hasan, Winnie Or, Anne Schmidt, Aida Premilovac, Shanna Gonzales Estigoy, Jennifer McFadden, Inge Stockburger and Margaret Toye. And of course I am grateful (as always) for the support of my family (especially Louis and David) and friends, including those in San Francisco and Washington D.C. An extra special thank you goes to my daughter Laura, who has brought immeasurable joy to all of us. I promised her that this book would be dedicated to her, and so it is.