

Beyond Prejudice

Edited by John Dixon and Mark Levine

The concept of prejudice has profoundly influenced how we have investigated, explained and tried to change intergroup relations of discrimination and inequality. But what has this concept contributed to our knowledge of relations between groups and what has it obscured or misrepresented? How has it expanded or narrowed the horizons of psychological inquiry? How effective or ineffective has it been in guiding our attempts to transform social relations and institutions? In this book, a team of internationally renowned psychologists re-evaluate the concept of prejudice, in an attempt to move beyond conventional approaches to the subject and to help the reader gain a clearer understanding of relations within and between groups. This fresh look at prejudice will appeal to scholars and students of social psychology, sociology, political science and peace studies.

DR JOHN DIXON is a professor of social psychology at the Open University, having lectured previously at Lancaster University, the University of Worcester and the University of Cape Town. He has published widely on the topics of prejudice, intergroup conflict and prejudice reduction and is the coauthor, with Kevin Durrheim, of Racial Encounter: the Social Psychology of Contact and Desegregation (2005). He is currently a coeditor, with Jolanda Jetten, of the British Journal of Social Psychology.

DR MARK LEVINE is a professor of social psychology at the University of Exeter. His research, which focuses on the relationship between social identity and pro-social behaviour, has appeared in a range of international journals, including the *Journal of Personality and Social Psychology*, *American Psychologist* and *Psychological Science*.



Beyond Prejudice

Extending the Social Psychology of Conflict, Inequality and Social Change

Edited by

John Dixon

and

Mark Levine





CAMBRIDGEUNIVERSITY PRESS

University Printing House, Cambridge CB2 8BS, United Kingdom

One Liberty Plaza, 20th Floor, New York, NY 10006, USA

477 Williamstown Road, Port Melbourne, VIC 3207, Australia

314-321, 3rd Floor, Plot 3, Splendor Forum, Jasola District Centre, New Delhi - 110025, India

103 Penang Road, #05-06/07, Visioncrest Commercial, Singapore 238467

Cambridge University Press is part of the University of Cambridge.

It furthers the University's mission by disseminating knowledge in the pursuit of education, learning and research at the highest international levels of excellence.

www.cambridge.org

Information on this title: www.cambridge.org/9780521198165

© Cambridge University Press 2012

This publication is in copyright. Subject to statutory exception and to the provisions of relevant collective licensing agreements, no reproduction of any part may take place without the written permission of Cambridge University Press.

First published 2012

A catalogue record for this publication is available from the British Library

ISBN 978-0-521-19816-5 Hardback ISBN 978-0-521-13962-5 Paperback

Cambridge University Press has no responsibility for the persistence or accuracy of URLs for external or third-party internet websites referred to in this publication, and does not guarantee that any content on such websites is, or will remain, accurate or appropriate.



Contents

	List of figures List of tables List of contributors	page vii viii ix
	Acknowledgements	xi
	Introduction	
	JOHN DIXON AND MARK LEVINE	1
Part I	Beyond prejudice	25
1	From perception to mobilization: the shifting paradigm of prejudice STEPHEN REICHER	27
2	Prejudice, social identity and social change: resolving the Allportian problematic KATHERINE J. REYNOLDS, S. ALEXANDER HASLAM AND JOHN C. TURNER	48
3	An ambivalent alliance: hostile and benevolent sexism as complementary justifications for gender inequality PETER GLICK AND SUSAN T. FISKE	70
4	Prejudice and dehumanization NICK HASLAM AND STEPHEN LOUGHNAN	89
5	Stereotyping, prejudice and discrimination revisited: from William James to W. E. B. Du Bois STANLEY O. GAINES, JR	105
6	Beyond 'old' and 'new': for a social psychology of racism SAMUEL PEHRSON AND COLIN WAYNE LEAC	н 120

V



vi	Contents	
7	The notion of 'prejudice': some rhetorical and ideological aspects MICHAEL BILLIG	139
8	The prejudice problematic MARGARET WETHERELL	158
9	Implicit prejudice in mind and interaction KEVIN DURRHEIM	179
10	Rethinking the prejudice problematic: a collaborative cognition approach SUSAN CONDOR AND LIA FIGGOU	200
Part II	Prejudice and social change revisited	223
11	Models of social change in social psychology: collective action or prejudice reduction? Conflict or harmony? STEPHEN C. WRIGHT AND GAMZE BARAY	225
12	From attitudes to (in)action: the darker side of 'we' JOHN F. DOVIDIO, TAMAR SAGUY, SAMUEL L. GAERTNER AND ERIN L. THOMAS	248
13	Contact and social change in an ongoing asymmetrical conflict: four social-psychological models of reconciliation-aimed planned encounters between Israeli Jews and Palestinians IFAT MAOZ	269
14	From prejudice to collective action CLIFFORD STOTT, JOHN DRURY AND STEPHEN REICHER	286
	Conclusions and future directions: the nature, significance and inherent limitations of the concept of prejudice in social psychology	201
	JOHN DIXON AND MARK LEVINE	304
	Index	332



Figures

3.1	Factor structure of the ambivalent sexism inventory	page 75
3.2	Hostile sexism across countries	81
3.3	Benevolent sexism across countries	82
11.1	Two models of social change	229
12.1	Confederate social identity and support for race-	
	targeted policies	260
12.2	Intergroup contact, perceptions of fairness and	
	support for social change	262
C.1	Indirect effects of contact on perceptions of group	
	discrimination	319

vii



3.1 Correlations between ambivalent sexism inventory (ASI) averages and national indexes of gender equality page 80

viii



Contributors

- GAMZE BARAY is an instructor in the Psychology Department at Bilkert University.
- MICHAEL BILLIG is Professor of Social Sciences at Loughborough University.
- SUSAN CONDOR is a professor of social psychology and Director of the Social Conflict and Solidarity Research Unit at Lancaster University.
- JOHN DIXON is a professor of social psychology at the Open University.
- JOHN F. DOVIDIO is a professor of psychology at Yale University.

 JOHN DRURY is a senior lecturer in social psychology at the University
- of Sussex.

 KEVIN DURRHEIM is a professor of psychology at the University of KwaZulu-Natal.
- LIA FIGGOU is a lecturer in social psychology at the Aristotle University of Thessaloniki.
- SUSAN T. FISKE is the Eugene Higgins Professor of Psychology at Princeton University.
- SAMUEL L. GAERTNER is a professor of psychology and Director of the Social Psychology Graduate Program at the University of Delaware.
- STANLEY O. GAINES, JR is a senior lecturer in psychology at Brunel University.
- PETER GLICK is the Henry Merritt Wriston Professor in the social sciences and a professor of psychology at Lawrence University.
- NICK HASLAM is a senior lecturer in the School of Psychology at the University of Melbourne.
- S. ALEXANDER HASLAM is Professor of Social and Organizational Psychology at the University of Exeter.
- COLIN WAYNE LEACH is a professor of psychology at the University of Connecticut.
- MARK LEVINE is a senior lecturer in social psychology at Lancaster University.
- STEPHEN LOUGHNAN is a research associate in the School of Psychology at the University of Kent.

ix



x List of contributors

- IFAT MAOZ is a professor in the Department of Communication and the Swiss Center for Conflict Studies at the Hebrew University of Jerusalem.
- SAMUEL PEHRSON is a lecturer in the School of Psychology at Queen's University, Belfast.
- STEPHEN REICHER is a professor of social psychology at the University of St Andrews.
- KATHERINE J. REYNOLDS is a research fellow and an associate professor in the Department of Psychology at the Australian National University.
- TAMAR SAGUY is an assistant professor of psychology at the Interdisciplinary Center (IDC), Herzliya.
- CLIFFORD STOTT is a senior lecturer in the School of Psychology at the University of Liverpool.
- ERIN L. THOMAS is a third-year graduate student in the Social Psychology Program at Yale University.
- JOHN C. TURNER is a professor of psychology and Australian Professorial Fellow at the Australian National University.
- MARGARET WETHERELL is a professor of social psychology at the Open University.
- STEPHEN C. WRIGHT is a professor of psychology at Simon Fraser University and the Canada Research Chair in Social Psychology.



Acknowledgements

This book has had a long gestation, during which we have benefited from the support, commentary and criticism of numerous people. First and foremost, we would like to thank our contributors. They facilitated the project not only by writing a series of scholarly, thought-provoking chapters on the theme 'beyond prejudice', but also by producing the work that originally inspired us to create this edited book. Sadly, this chapter's third author, John Turner, died on the 24th of July, 2011. The ideas presented here form part of John's strategic reconceptualization of the whole field of prejudice in which all intergroup attitudes are considered to be a product of a complex interaction between people's collective psychology as group members and the reality of intergroup relationships as historically and collectively defined. Without John's passion and brilliance this chapter would have been far less interesting to read and far less interesting to write. He was a towering, peerless figure whose leadership, intellect and friendship are greatly missed. We would also like to thank Hetty Marx, Josephine Lane and the rest of the production team at Cambridge University Press, who worked hard behind the scenes to ensure that the book came to a successful fruition, despite the inevitable delays that accompany the process of academic writing. Finally, we are grateful to the Economic and Social Research Council (ESRC), whose financial backing both indirectly and directly enabled this joint venture.